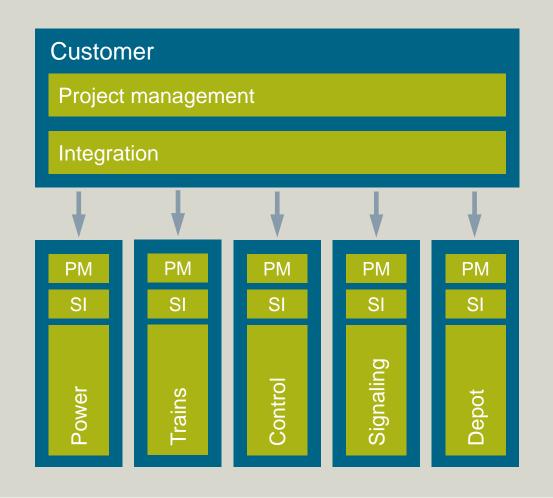
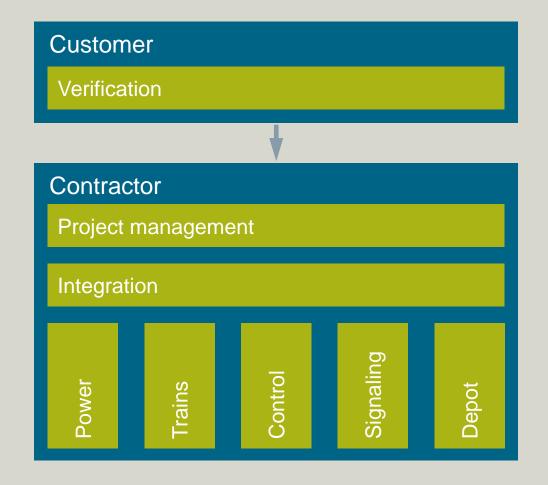




# **Complete rail solutions**

Advantages of turnkey projects vs. "single lot" approach



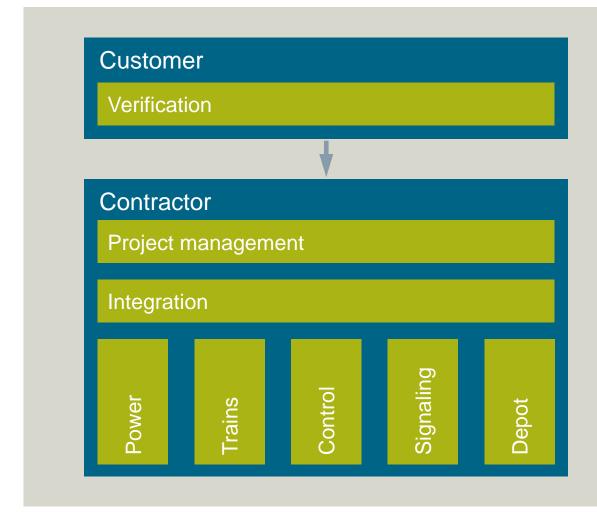


## **Complete rail solutions**

Advantages of turnkey projects vs. "single lot" approach

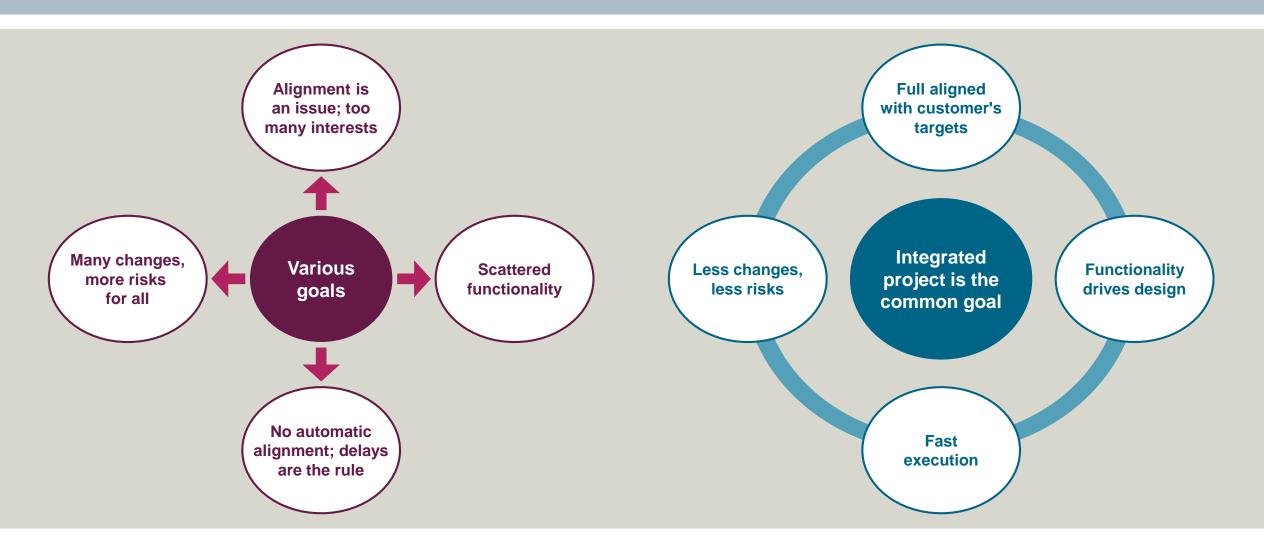
# Advantages of a turnkey project Everyone works toward the same goal!

- A single contract with the customer for all services
- The contractor becomes a partner
- The contractor must have sufficient experience and be financially robust
- No competing lots they all carry the risk together
- No integration risk for the customer
- The contractor is entirely responsible for the fulfillment of technical requirements
- Less potential for delays
- Easier to finance



# **Complete rail solutions**

Advantages of turnkey projects vs. "single lot" approach



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# Siemens offers more than just system integration

### Advantages of a turnkey project with Siemens

- Project management, system integration, coordination and technical solutions from a single source
- High-performance rail systems (vehicles, signaling systems, traction power supply and other infrastructure) from Siemens with proven interfaces
- Experienced employees with optimized processes and tools for implementation
- Customer training and customer support / consulting during commencement of operation
- Global maintenance and service organization for rail systems and infrastructure guarantee we are always close at hand for the customer during operation
- Support with project financing
- Financial strength
- Also successful in consortia with external partners
- Extensive global experience / references

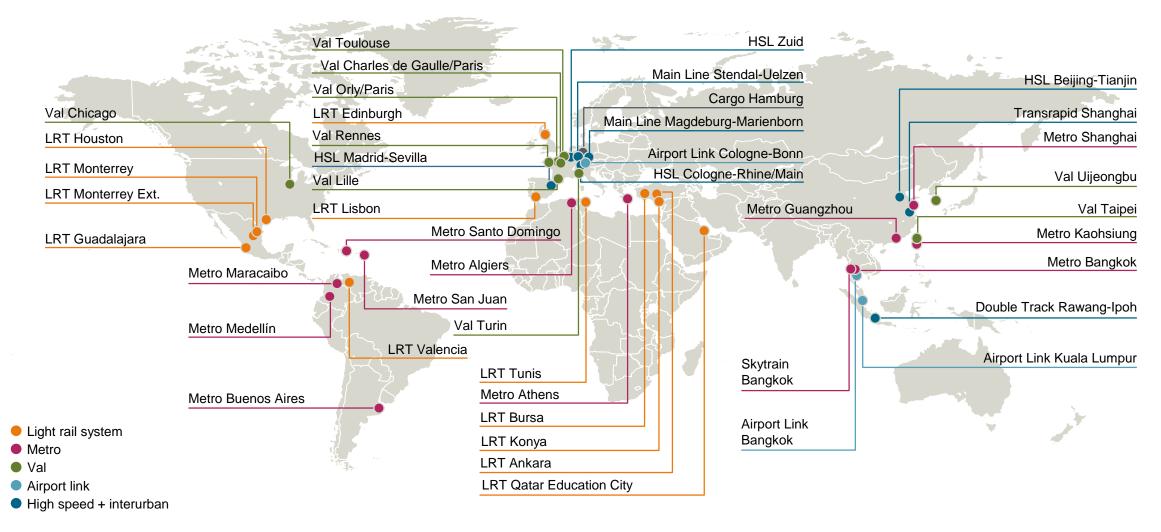
#### **Customer benefits**

#### Satisfied passengers and operators

- Fulfillment of the highest safety standards for operation
- We have repeatedly proven the high performance and reliability of the integrated systems installed by us
- Optimized life cycle costs and our extensive range of maintenance services and other services can be scaled according to the customer's wishes



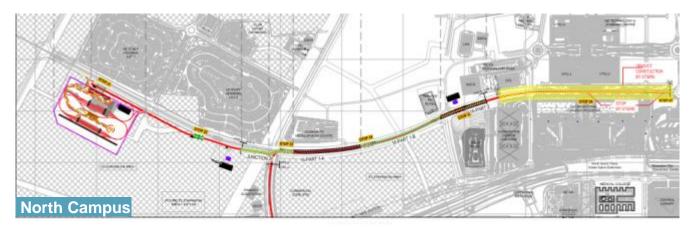
# **Turnkey references worldwide**

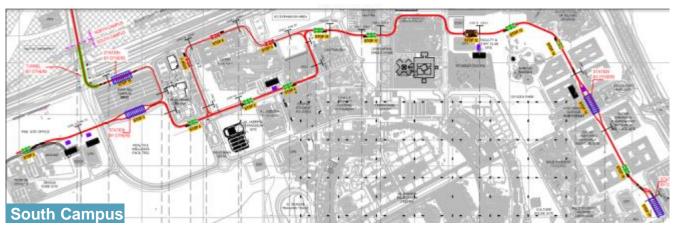


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# **Qatar Education City People Mover System**Project overview





Customer	Qatar Foundation
Contract awarded	May 16, 2012
Route length	Approx. 12 km
Number of stations/stops	4 + 20
Vehicles	19 Avenio trams with HES energy storage
Operation mode	On-sight operation
Planned completion: North Campus	June 2016
Planned completion: South Campus	December 2016

# "Through the desert without catenaries" Special features of this project



||||||||||||||||||||||||||||||||| First rail project in Qatar



High standards of design and architecture:

QEC is an expression of the future vision of Qatar



Catenary free operation between stations / stops



Use of a new type of hybrid energy storage system (HES)



**High climatic requirements** 

- Daily temperatures over 50°C
- High humidity
- High dust load
- Occasional heavy rain



**High safety requirements** 



Siemens will handle operation and maintenance for 3 years



# **Qatar Education City People Mover System**

Project status (1)



Rail construction

2,5 km of rail already laid, rail construction of the North Campus should be completed by Dec 15, the South Campus by Jan 16



**Depot** 

Construction of the depot, workshops and substation is well underway. The first Avenio is scheduled to arrive here in June



Stations / stops

Construction of the foundation with high requirements due to the unusual design of the stations, construction of the plant rooms (low set)



**Power supply** 

Power cabling has started, transformers delivered, switchgear will be delivered shortly



Signaling system

Production of signaling components

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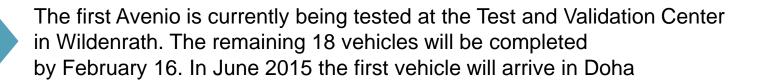
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# **Qatar Education City People Mover System**

Project status (2)



**Vehicles** 





Communication & safety technology

First installations at the construction site. Completion of the control center concept, delivery of components



Depot & workshop equipment

Final inspection of the facilities and preparation of the first deliveries. Interfaces to be clarified with the installation of heavy machinery (underfloor wheel lathe, washing system, cranes, underfloor lifting system)



Influencing of road traffic

Completion of traffic light control units. Coordination of final tram routes with the customer

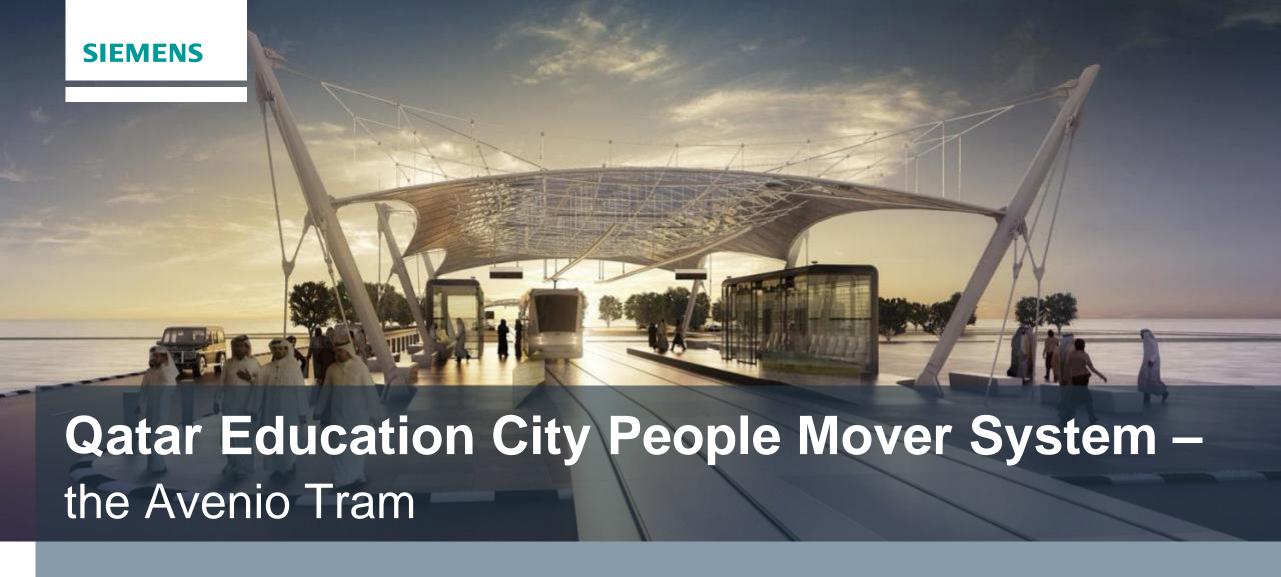


Operation & maintenance

Detailing of operation and maintenance concepts. Recruitment of personnel on location site. Preparation of training for operating and maintenance personnel

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#### **Our trams**

#### **SIEMENS**

## The result of more than 130 years of experience



- Single car
- No overhead line



- Single-articulation vehicle
- More than 500 units (for Munich, Nuremberg, Frankfurt/M, other cities)



- Multi-articulation vehicle
- More than 550 units (for Bern, Amsterdam, Melbourne, other cities)



- Single-articulation vehicle
- 64 units (Lisbon, Budapest)



- Single- or multiarticulation vehicle
- Optimal synthesis of experience and innovation

Berlin 1881: World's first tram

1992 – 2000 **GT trams** 

1996 – 2010 **Combino** 

2005 – 2009 **Combino Plus**  Today **Avenio / Avenio M** 

#### **Avenio**



# Maximum benefits for operators, passengers and the environment

The synthesis of experience and innovation



Made for every infrastructure and every tram system



Made for every need and for more passengers



Made for your cityscape and your budget



Proven and reliable from the first day on

Light, quiet and comfortable

The ultimate in passenger capacity

Design meets lifelong economical operation





# A modular configuration kit for individual customer needs

### **Vehicle lengths**



## Number of passengers for different vehicle widths<sup>1)</sup>

2.30 m	2.40 m	2.65 m	
35 + 69 = <b>104</b>	46 + 64 = <b>110</b>	46 + 76 = <b>122</b>	MD
24 + 79 = <b>103</b>	36 + 73 = <b>109</b>	36 + 86 = <b>122</b>	BD
53 + 108 = <b>161</b>	70 + 101 = <b>171</b>	73 + 119 = <b>192</b>	MD
42 + 118 = <b>160</b>	50 + 122 = <b>172</b>	52 + 140 = <b>192</b>	BD
69 + 153 = <b>222</b>	90 + 146 = <b>236</b>	94 + 166 = <b>260</b>	MD
52 + 170 = <b>222</b>	72 + 164 = <b>236</b>	72 + 192 = <b>264</b>	BD
89 + 189 = <b>278</b>	120 + 174 = <b>294</b>	127 + 201 = <b>328</b>	MD
68 + 211 = <b>279</b>	96 + 200 = <b>296</b>	96 + 235 = <b>331</b>	BD
105 + 233 = <b>338</b>	138 + 222 = <b>360</b>	142 + 256 = <b>398</b>	MD
80 + 260 = <b>340</b>	112 + 250 = <b>362</b>	112 + 292 = <b>404</b>	BD
128 + 265 = <b>393</b>	170 + 247 = <b>417</b>	179 + 286 = <b>465</b>	MD
104 + 292 = <b>396</b>	144 + 276 = <b>420</b>	144 + 326 = <b>470</b>	BD
149 + 303 = <b>452</b>	190 + 239 = <b>429</b>	198 + 336 = <b>534</b>	MD
116 + 341 = <b>457</b>	160 + 326 = <b>486</b>	160 + 382 = <b>542</b>	BD

<sup>1)</sup> Number of seats + Standing room 4 persons per m<sup>2</sup> MD = Mono-directional vehicle; BD = Bi-directional vehicle

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# **Avenio**Doha Education City (Qatar)





Number of vehicles	19 vehicles
Year of delivery	2015 - 2016
Configuration	3 cars (bi-directional operation)
Wheel arrangement	Bo' 2' Bo'
Vehicle length	27,700 mm (over coupling)
Vehicle width	2,550 mm
Gauge	1,435 mm
Capacity (4 P/m²)	165 incl. 56 seats/3 tip-up seats
Floor height	350/435 mm
Special features	Adaptation to climatic conditions; Vehicle for fully catenary-free operation (hybrid-storage UltraCaps + Battery); WiFi and Infotainment

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## **Avenio**

# Doha Education City (Qatar) interior and testing

# Design philosophy: "From the shade came the light"





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# Siemens Catenary Free Solution Hybrid Energy Storage System

# **Capacitors**

Capacitor units ensure highest performance and short charging times





# **High performance batteries**

Batteries provide highest energy capacity for unexpected stops and longer sections without catenary





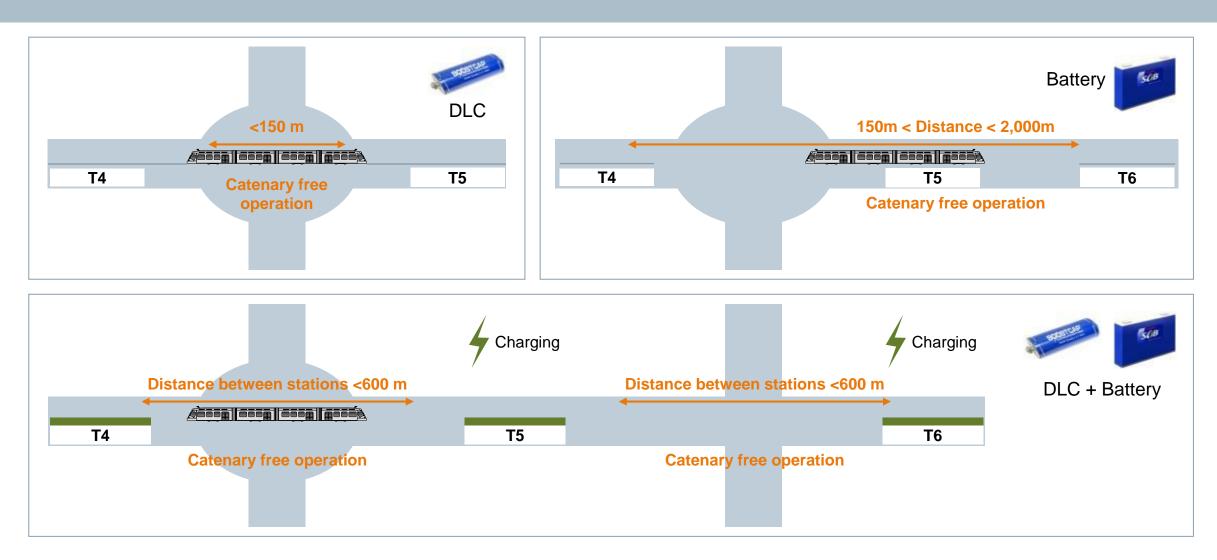
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## **Siemens Catenary Free Solution**



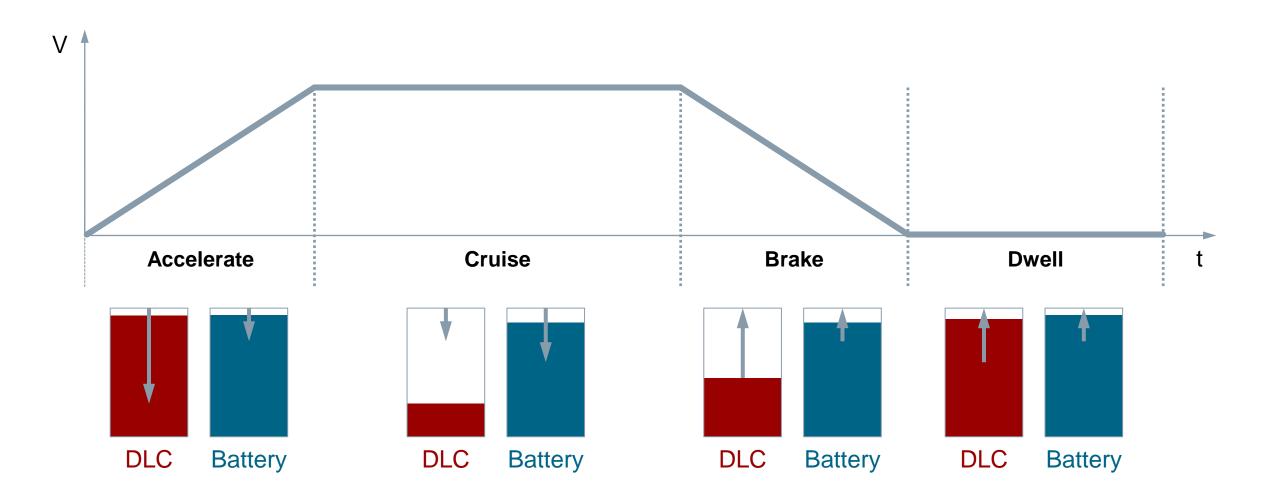
# Applications of the Hybrid Energy Storage System





# **Siemens Catenary Free Solution**

How the Hybrid Energy Storage System works



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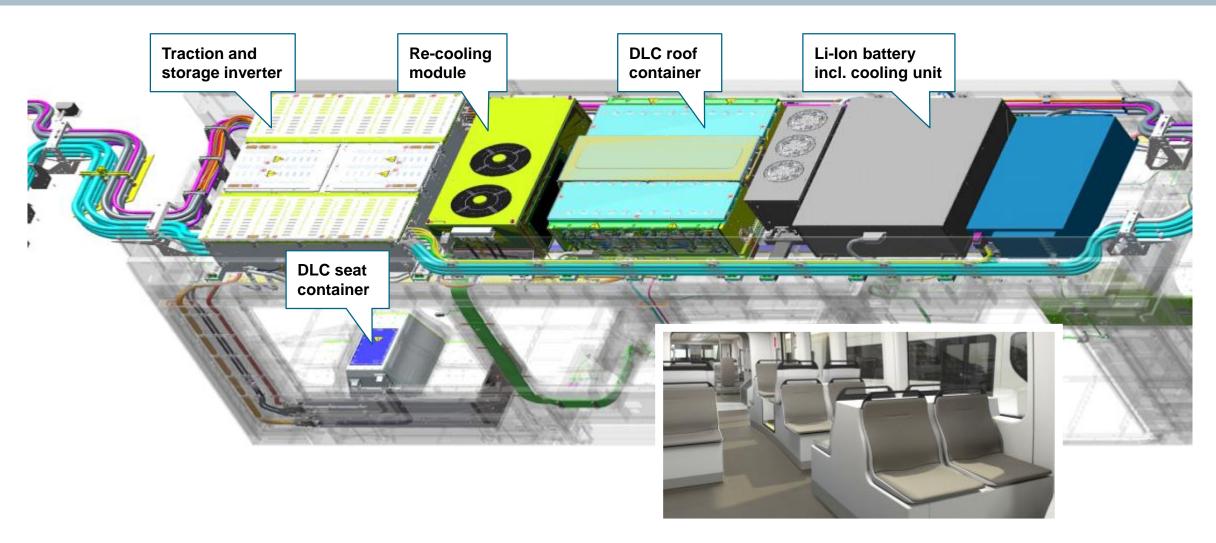
# Siemens Catenary Free Solution Technical implementation in Education City

### Charging process at the stations – challenges and realization:

- Application of rigid conductor rails in stations and stops only
- Avoiding of arcing during the charging process
- Use as much energy as possible during the dwell time
- Automatic energy flow control / optimization of by operation prediction
- No "intelligence" in charging stations vehicle controls the charging by itself

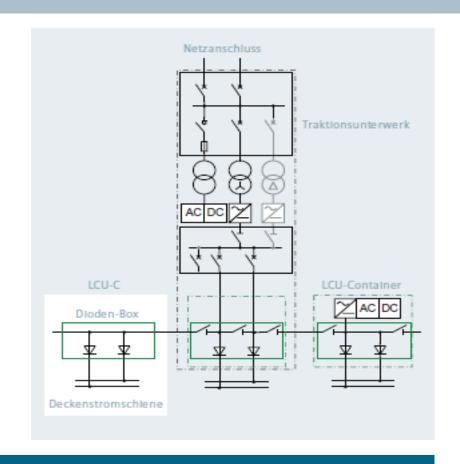
# **Siemens Catenary Free Solution**

Technical implementation in Education City



# Siemens Catenary Free Solution Charging infrastructure

**Transmission** Medium voltage grid Conversion Rectifier substation **Distribution** Contact line **Protection** Local charging units



- Decentralized, conventional rectifier substations along the line generate power in a defined quality
- Centralized local charging units in each stop distribute the charging power and protect all equipment for a safe charging process



# **Siemens Catenary Free Solution**

## Benefits of an energy storage solution

## **Safety**

- Enhanced safety, no danger by magnetic fields and touch voltages
- No impact on road construction and maintenance
- No influence by sand, water, flooding ...

#### **Environmental**

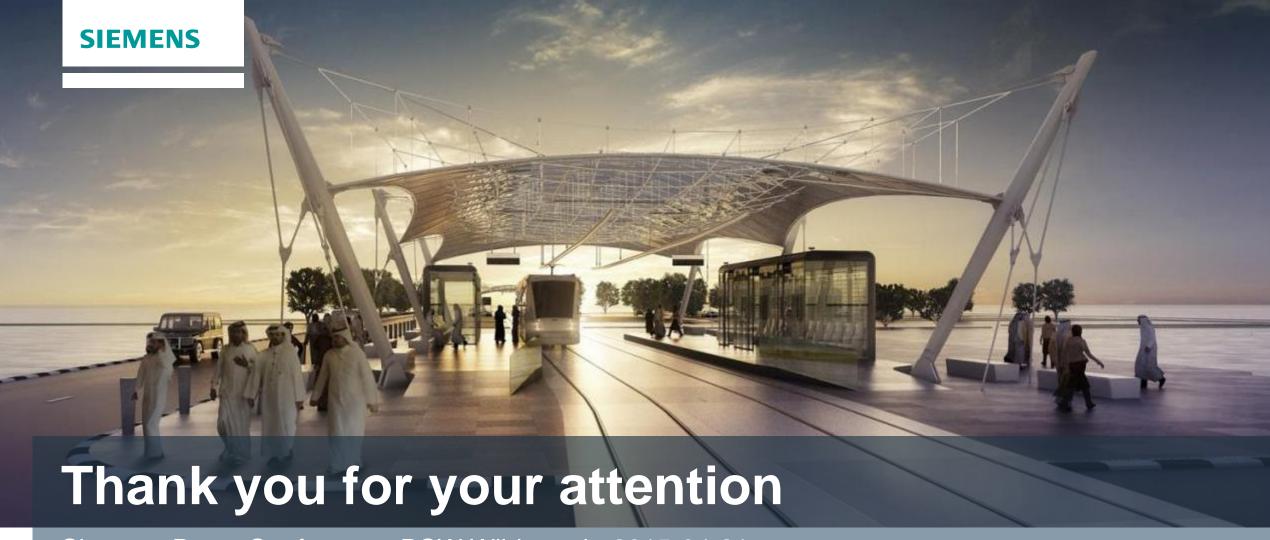
- Up to 25% energy savings
- Up to 25% lower CO<sub>2</sub> emissions
- No additional weight > compensated through light and optimized vehicle construction

#### **Maintenance**

- Low operation costs
- Maintenance free technology / no complex switching technology
- Easy to extend and upgrade

#### Market

- Participation in world future technology
- Open systems, no dependency on one supplier



Siemens Press Conference, PCW Wildenrath, 2015-04-21