

December 3, 2020



Sales Center Internship

Cubesmart - Exton, PA 19341

Job Type

Full-time

Part-time

Temporary

Full Job Description

Overview:

CubeSmart is an over \$6B publicly traded (NYSE:CUBE) real estate investment trust focusing on self-storage. CubeSmart is growing rapidly and we are seeking undergraduate students to join our Sales Center Internship program! The internship allows students with a variety of majors an opportunity to develop professional skills. We are looking for qualified candidates to join the Sales Center team.

This role can begin with CubeSmart on a part-time basis as early as March and will become a full-time position in May. Our interns will begin in a remote work environment and may be asked to return to the office in Exton, PA depending on state and local guidelines. This position is perfect for students looking for a career in sales or customer service!

Who we are:

At CubeSmart, we're intentional about culture. Our spirit fosters a fun and collaborative environment that has resulted in our rapid growth and being recognized amongst the top in our industry.

CubeSmart's award-winning team is made up of people who genuinely care. Teammates care about our customers and the life events and/or business needs they are facing. Teammates are passionate, responsible and understanding. The CubeSmart team is made up of people who have a can-do attitude, are committed to their own success and the success of the company, and lead by example.

If this sounds like a team and culture that matches your personal values and motivations, we want to hear from you.

What you can expect from our program:

As a Sales Center Intern, you will apply skills you've developed to help support our high growth sales center. You'll develop a strong skillset, complete with telephone skills, sales techniques, and strong customer service abilities. These soft skills are applicable in any position and are valuable in starting your career!

- Detailed Onboarding and Training Program (Students must be able to commit to a Monday-Friday 9am-4pm training schedule for the first 2 weeks)
- Mentor/Buddy Assignment
- Senior Management Lunch and Learn Sessions
- Networking with Other Departments

Responsibilities:

Purpose:

Handle sales and service calls, keys information into database, answers customer questions and resolves any problems while upholding the highest level of customer service.

Essential Duties of the Job:

- Communicates with customers via phone to furnish information requested by customers.
- Determines location and availability of units, completes rental reservation information and makes appointments.
- Answers questions and complaints concerning billing or service rendered, refers complaints to designated departments or stores for investigation.
- Provides outstanding customer service to customers and internal employees.
- Meets operational performance standards.
- Consistent, regular attendance and punctuality.
- Assumes additional responsibilities and performs special projects as needed or directed.

Qualifications:

- Strong sales skills and background
- Strong verbal and written communication skills
- Computer skills: Basic Microsoft Office knowledge
- Strong analytical and problem-solving abilities.
- Work well under pressure, meeting deadlines consistently.
- Able to work independently with minimal supervision.

<https://www.indeed.com/jobs?q=intern&l=philadelphia%2C%20PA&start=60&vjk=1bc293d054a6fcca>