SETTING UP A CARRIER

BEEMAC HAS PARTNERED WITH A COMPANY CALLED GO HIGHWAY. THEY WILL HANDLE THE ONBOARDING, MONITORING AND DOCUMENT RETENTION FOR BEEMAC, INC.

WHY? VERY SIMPLE. THE LANDSCAPE OF TRUCKING IS CHANGING VERY QUICKLY. GO HIGHWAY OFFERS SERVICES THAT WILL HELP US CONTINUE TO GROW INTO THE FUTURE.

USE ALL THE TOOLS AVAILABLE TO YOU TO DETERMINE IF THE CARRIER IS RIGHT FOR YOU. WE ARE FINDING A LOT OF CARRIERS ARE DOUBLE BROKERING LOADS, NOT ARRIVING ON TIME OR NOT AT ALL THIS IS A MAJOR PROBLEM IN OUR INDUSTRY.

YOU ARE THE FIRST LINE OF DEFENSE!!

THIS PRESENTATION IS ONLY A QUICK GUIDE INTO WHAT GO HIGHWAY CAN DO FOR US.

GO HIGHWAY CUSTOMER SERVICE INFORMATION

We offer support via email 24/7. We offer support via phone lines during business hours. Monday – Friday 7am – 7pm CT; Saturday 8-5 PM CST.

"Broker Support: Assigned implementations representative.Carriers:

(a) Phone: 906-HIGHWAY

(b) (b) Email: service@gohighway.com

(c) (c) Web: https://gohighway.com >> Contact Us "

GO HIGHWAY ALSO HAS A YOU TUBE SITE FOR VIEWING

We have a number of video resources available on our Highway YouTube website.

ANY ONBOARDING ISSUES, PLEASE CONTACT GO HIGHWAY.

EACH OF YOU WILL RECEIVE AN EMAIL VERIFYING YOUR GO-HIGHWAY ACCOUNT.

ONCE YOU LOG IN, IT MAY SEND YOU A VERIFICATION CODE TO YOUR BEEMAC EMAIL.

ENTER THE CODE AND YOU ARE READY TO BEGIN.

HERE IS A LINK TO VIEW THE ONBOARDING PROCESS.

https://www.loom.com/share/e6b26fee0aef474197a407999a52c33d

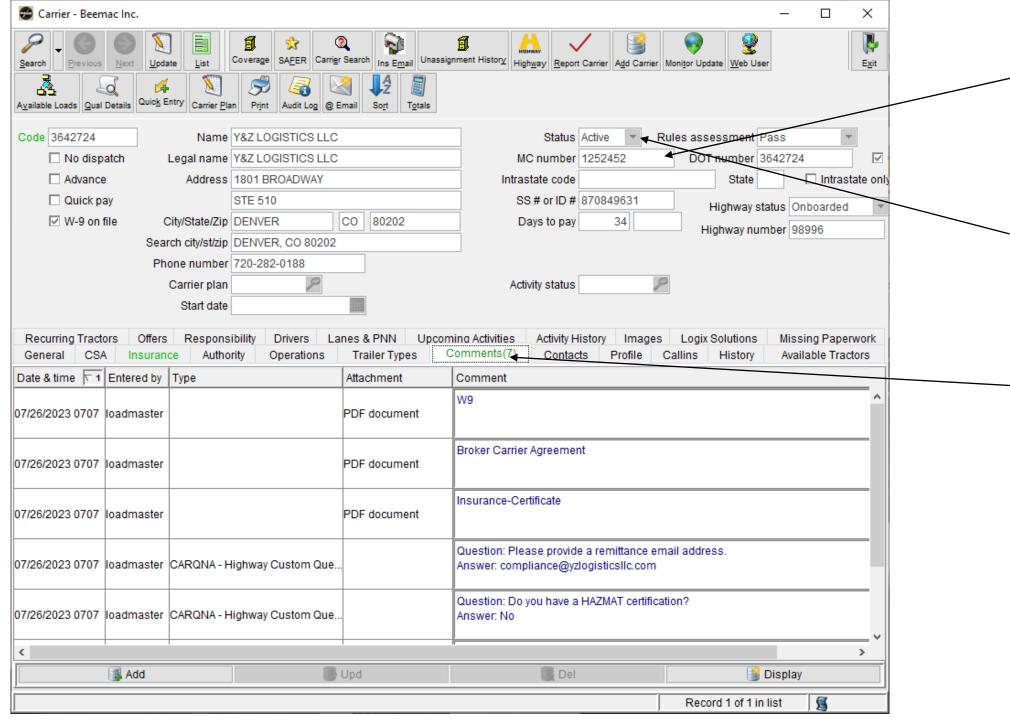
AS ALWAYS, ANY INQUIRES PLEASE INCLUDE THE MC/DOT NUMBER IN YOUR EMAIL.

GUIDLINES

- 1. MUST HAVE AN ACTIVE USDOT NUMBER.
- 2. AUTHORITY MUST BE NO LESS THAN 26 DAYS.
- 3. IF THE CARRIER HAS AN MC NUMBER, THAT NUMBER TAKES PRIORITY IN DETERMINING ELIGIBILITY.
- 4. MUST HAVE A NONE OR SATISFACTORY SAFETY RATING.
- 5. MUST CARRY \$1,000,000 AUTO LIABILITY AND \$100,000 CARGO. IF A REEFER LOAD THAT REQUIRES TEMP CONTROL, THEN THE CARREIR MUST HAVE REEFER BREAKDOWN INS LISTED ON THE CERT. HIGH VALUE LOADS, THE CARRIER IS RESPONSIBLE FOR ANY ADDITIONAL INSURANCE COSTS.
- 6. MUST SIGN AND ACCEPT THE BEEMAC CONTRACT WITHOUT ALTERATIONS.
- 7. PROVIDE A W-8/OR W-9 THROUGH THE GO HIGHWAY ONBOARDING
- 8. COMPLETE THE GO HIGHWAY ONBOARDING.

PROCEDURES

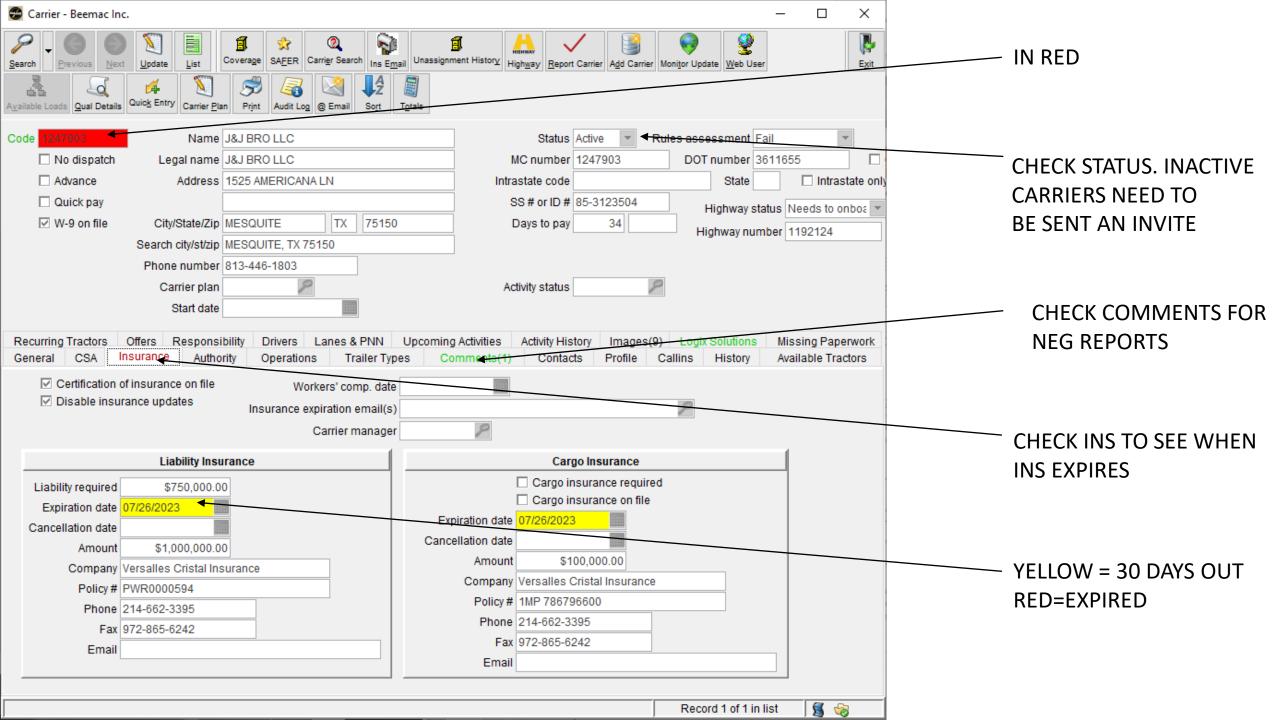
- 1. CHECK CARRIER 411 FOR ANY NEGATIVE REPORTS.
- 2. CHECK MCLEOD TO SEE IF ACTIVE OR INACTIVE. CHECK COMMENTS FOR ANY NEG REPORTS, IF ACTIVE AND CARRIER CODE IS IN RED, CHECK INSURANCE. ACTIVE CARRIERS ARE EXEMPT FROM SENDING AN INVITE THROUGH GO HIGHWAY.
- 3. CHECK GO HIGHWAYTO SEE IF THE CARRIER HAS UPDATED INSURANCE. IF SO, THEN CM JUST NEEDS TO UPDATE.
- 4. IF INACTIVE OR NOT IN MCLEOD, LOOK TO SEE IF THEY PASS OUR GENEAL FREIGHT RULE SETS. IF THEY PASS, SEND AN INVITE. MAKE SURE THE EMAIL IS ON THE APPROVED LIST. IF NOT YOU CAN SEND THIS LINK TO THE CARRIER. https://gohighway.com/go/beemac-trucking
- 5. IF THEY FAIL ANY OF THE GEN FREIGHT RULES, SEND THE INVITE AND ALERT THE CARRIER WHAT WILL BE NEEDED DURING ONBOARDING. ONCE THE INVITE HAS BEEN SENT, THEN IT IS UP TO THE CARRIER TO COMPLETE. IF THE CARRIER HAS PROBLEMS OR ISSUES, THEY ARE TO CONTACT GO HIGHWAY.
- 6. IF INVITE IS SENT BY LINK, CC CARRIER MANAGEMENT ON THE EMAIL
- 7. YOU CAN VIEW THE CARRIERS PROGRESS BY ENTERING THE MC/DOT IN GO HIGHWAY OR BY CLICKING CONNECTIONS>IN PROGRESSOR> ON HOLD TO FIND YOUR CARRIER.
- 8. IF YOU RECEIVE AN ONHOLD EMAIL, LOOK AT THE CARRIER IN GO HIGHWAY TO SEE WHAT HAS FAILED AND/OR INCOMPLETE. AT THAT TIME GO DIRECT TO THE CARRIER AND REQUEST THE REQUIRED DOCUMENTS.
- 9. ONCE CARRIER SUCCESSFULLY COMPLETES THE ONBOARDING, YOU WILL RECEIVE A COMPLETED EMAIL. (IF THE CARRIER HAS USED THE LINK, YOU WILL NOT RECEIVE THE COMPLETED EMAIL. (THAT'S WHY CM IS CC'D) AT THAT TIME IT WILL BE ACTIVE IN MCLEOD WITHIN 10 MIN. ONCE UPLOAD HAS BEEN COMPLETED.
- 10. INACTIVE CARRIERS IN MCLEOD ONCE THE ONBOARDING AHS BEEN COMPLETED, WILL NEED CM TO MANUALLY ACTIVATE THE CARRIER.
- 11. ALL EMAILS TO CARRIER MANAGEMENT SHOULD INCLUDE THE MC/DOT NUMBER.



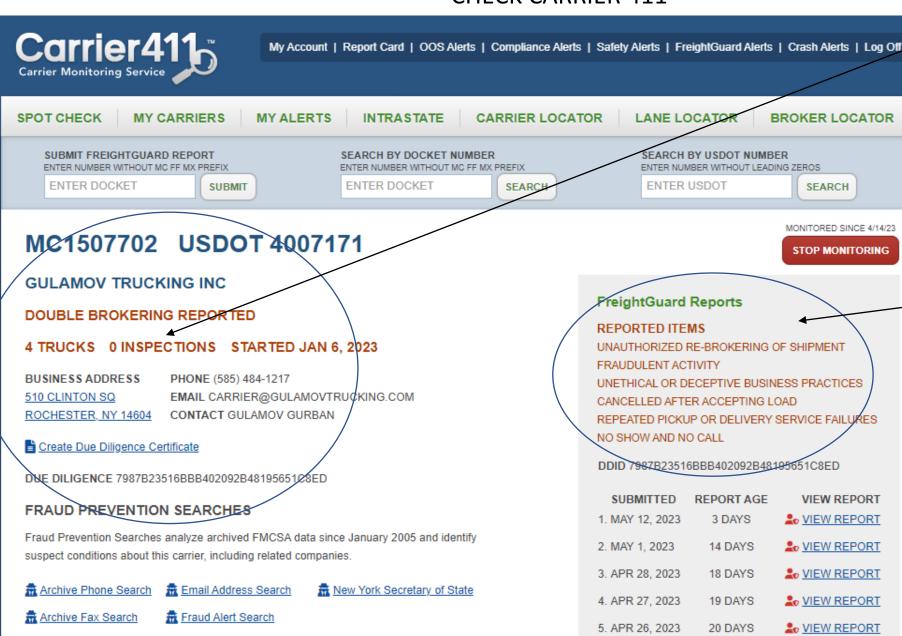
ENTER MC.
NO LEADING ZERO'S

CHECK STATUS

CHECK COMMENTS



CHECK CARRIER 411



R Contact Information Search

R Contact Name Search

LOOK AT EVERYTHING.

4 TRUCKS NO INSPECTIONS

THIS SHOULD BE A RED FLAG!

5 MONTHS AUTHORITY AND MANY REPORTS.

FreightGuard Reports

LANE LOCATOR

ENTER USDOT

SEARCH BY USDOT NUMBER

ENTER NUMBER WITHOUT LEADING ZEROS

BROKER LOCATOR

SEARCH

MONITORED SINCE 4/14/23

STOP MONITORING

REPORTED ITEMS

UNAUTHORIZED RE-BROKERING OF SHIPMENT

FRAUDULENT ACTIVITY

UNETHICAL OR DECEPTIVE BUSINESS PRACTICES

CANCELLED AFTER ACCEPTING LOAD

REPEATED PICKUP OR DELIVERY SERVICE FAILURES

NO SHOW AND NO CALL

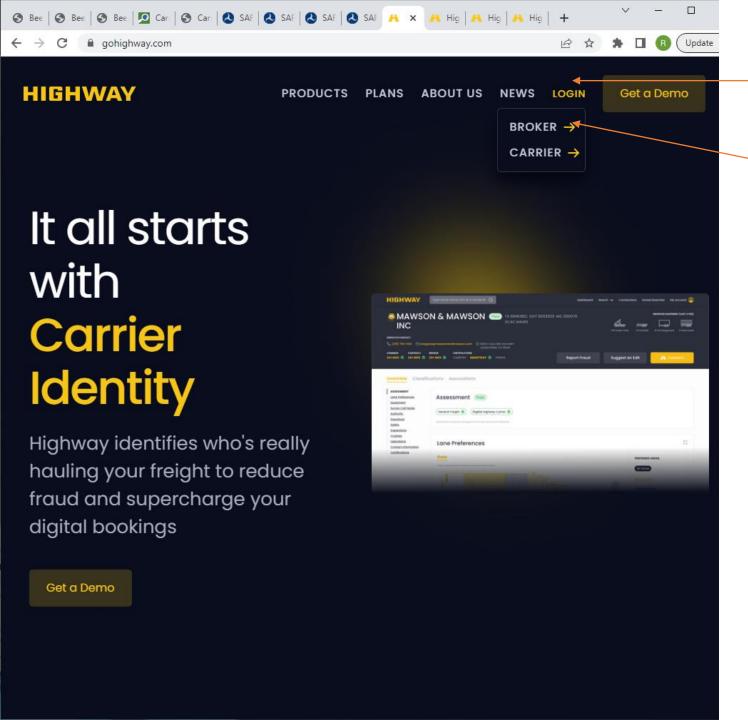
DDID 7987B23516BBB402092B48195651C8ED

SUBMITTED	REPORT AGE	VIEW REPORT
1. MAY 12, 2023	3 DAYS	♣ <u>VIEW REPORT</u>
2. MAY 1, 2023	14 DAYS	♣ VIEW REPORT
3. APR 28, 2023	18 DAYS	♣ VIEW REPORT
4. APR 27, 2023	19 DAYS	♣ VIEW REPORT
5. APR 26, 2023	20 DAYS	♣ VIEW REPORT
6. APR 3, 2023	42 DAYS	♣ <u>VIEW REPORT</u>

THIS CARRIER WILL NOT BE APPROVED!!

TAKE THE EXTRA 10 SECONDS. WILL SAVE YOU AND THE COMPANY IN THE LONG RUN.



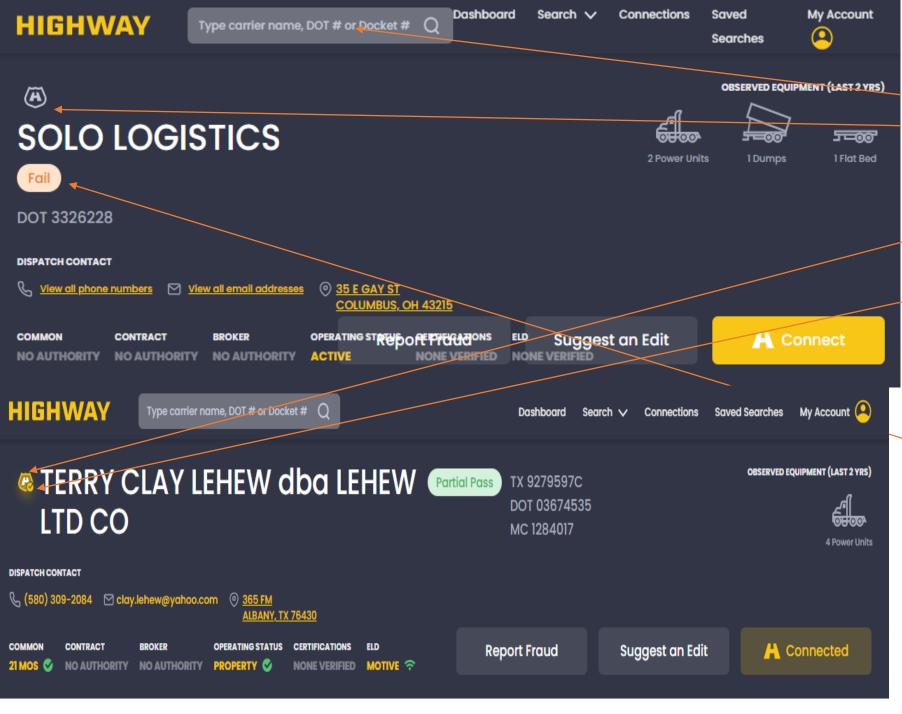


LOGIN

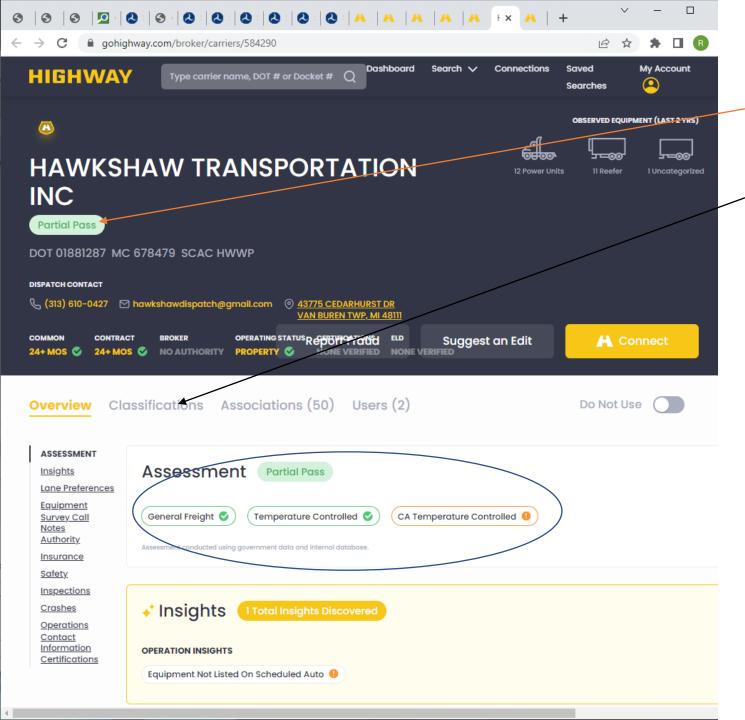
BROKER

ENTER YOUR EMAIL IF IT PROMPTS YOU TO.

MAY SEND A VERIFICATION CODE FOR YOU TO CONTINUE

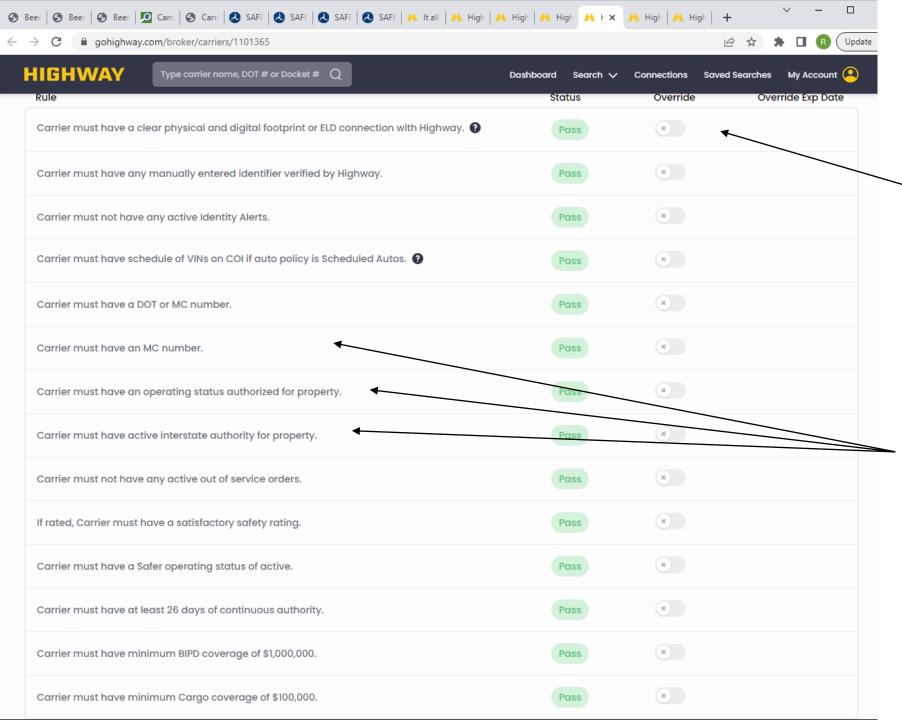


- 1. LOOK UP YOUR CARRIER
- IF CARRIER SHOWS A GREY SHIELD, THEN THEY ARE NOT IN THE GO HIGHWAY NETWORK.
- 3. GOLD SHIELD= IN THE GO HIGHWAY NETWORK
- 4. GOLD CHECKMARK= IN THE BEEMAC NETWORK (IF NO CHECKMARK, THEN NEED TO SEND AN INVITE)
- THERE ARE 4 CATEGORIES.
 - PASS= PASSED ALL RULES
- FAIL= FAILED SOME OR ALL RULES
- 8. PARTIAL PASS=PASSED MOST RULES
- INCOMPLETE=SOME RULES
 HAVE NOT BEEN
 COMPLETED.



WHAT DO THESE MEAN AND CAN I SEND AN INVITE?

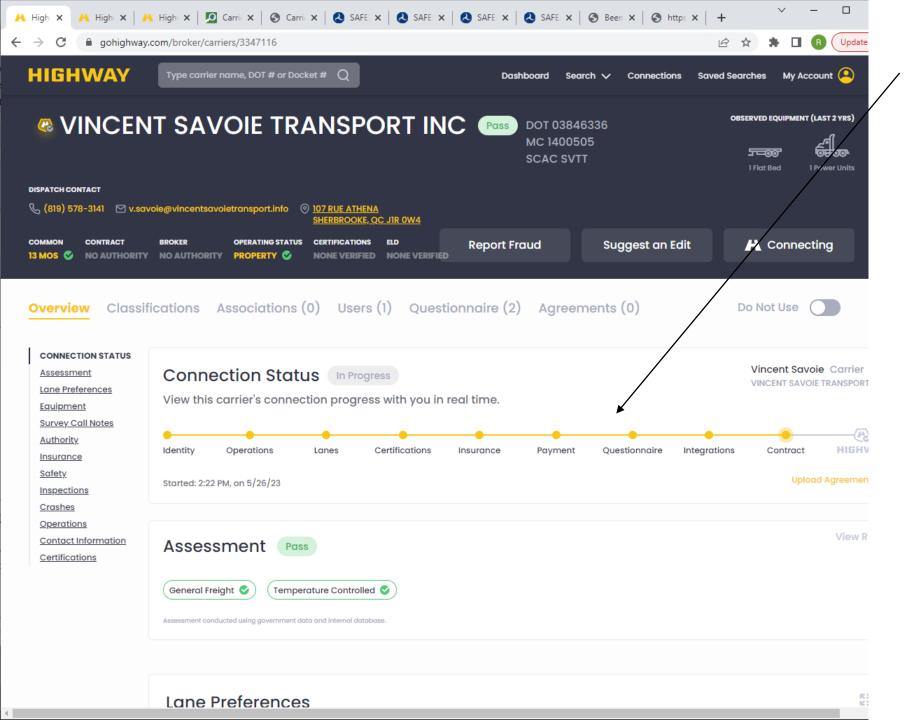
- 1. IF A CARRIER SHOWS PASS OR PARTIAL PASS, SEND THE INVITE.
- 2. CLICK ON CLASSIFICATIONS TO SEE THE DETAILED RULES THAT HAVE PASSED OR FAILED.
- 3. THERE ARE SOME RULES WE WILL NOT OVERIDE.THIS IS TO PREVENT FRADULENT ACTIVITY AND LACK OF INSURANCE COVERAGE TO NAME A COUIPLE.



UNDER THE GENERAL FREIGHT CLASSIFICATION: THESE RULES MUST PASS FOR A CARRIER TO BE ONBOARDED.

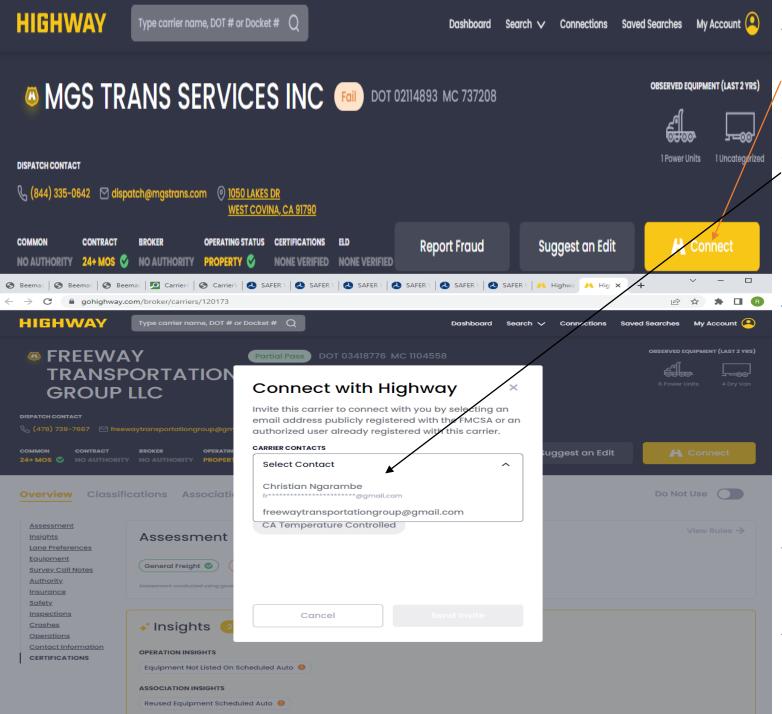
CARRIER HAS 2 OPTIONS.
SUBMIT THEIR TRUCK TITLE,
CAB CARD AND DRIVERS LICENCE
OR CONNECT THEIR ELD TO GO
HIGHWAY. IF THEY SUBMIT THE DOCS
THEN WE CAN OVERIDE.

DOT ONLY CARRIERS WILL NEED
TO BE CHECKED FOR AUTHORITY
DATES. ONCE APPROVED CM
WILL HAVE TO DO AN OVERIDE ON
SOME OF THE RULE SETS
FOR THE INVITE TO PROCEED.
THE MC AUTHORITY TAKES
PRECEDENCE IN DETERMINING
ELIGIBILITY.



CHECK THEIR PROGRESS

THIS ONE STILL NEED TO SIGN THE CONTRACT.



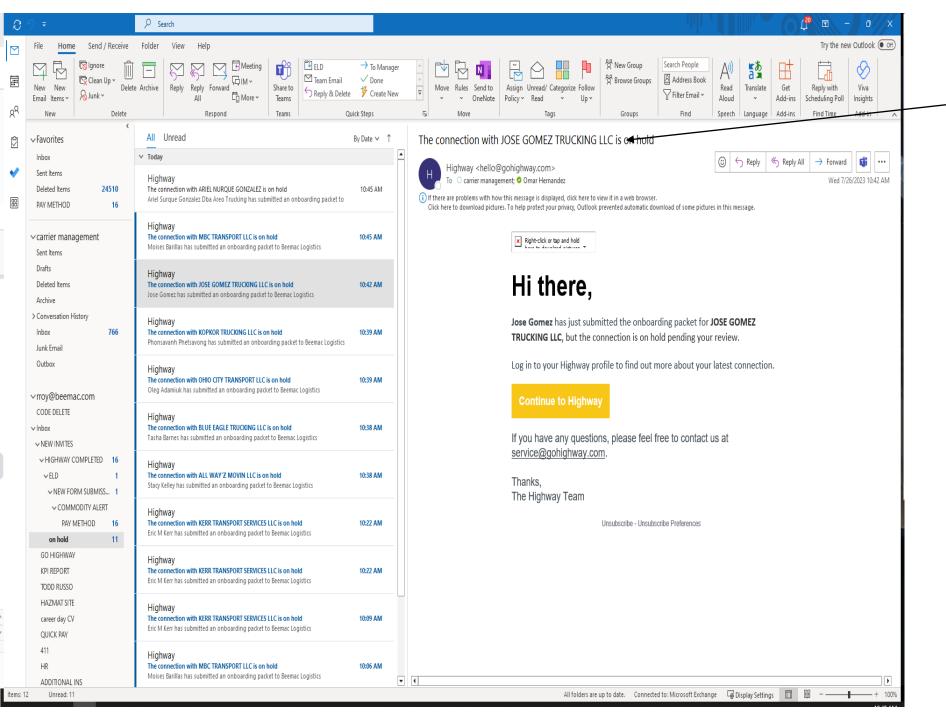
TO SEND AN INVITE: CLICK ON CONNECT

A LIST OF APPROVED EMAILS WILL APPEAR.

IF THE EMAIL IS DIFFERENT, THEN YOU MAY INVITE ANOTHER WAY.
EMAIL THIS LINK TO THE CARRIER
https://gohighway.com/go/beemac-trucking

PLEAE NOTE: JUST LIKE RMIS, THE CORPORATE CONTACT WILL GET A VERIFICATION CODE. IN ORDER FOR THE PERSON TO PROCEED, THEY MUST ENTER THAT CODE. THIS IS A FRAUD PROTECTION SERVICE. ONBOARDING WILL NOT CONTINUE UNTIL THAT CODE HAS BEEN ENTERED. WE WILL NOT SUBSTITUTE A PDF TO CIRCUMVENT THIS PROCESS. THEY MUST COMPLETE THE GO HIGHWAY ONBOARDING.

THERE IS ALSO AN ENTER EMAIL BOX. YOU CAN PLACE THE EMAIL THERE. IT WILL BE THE SAME AS THE LINK

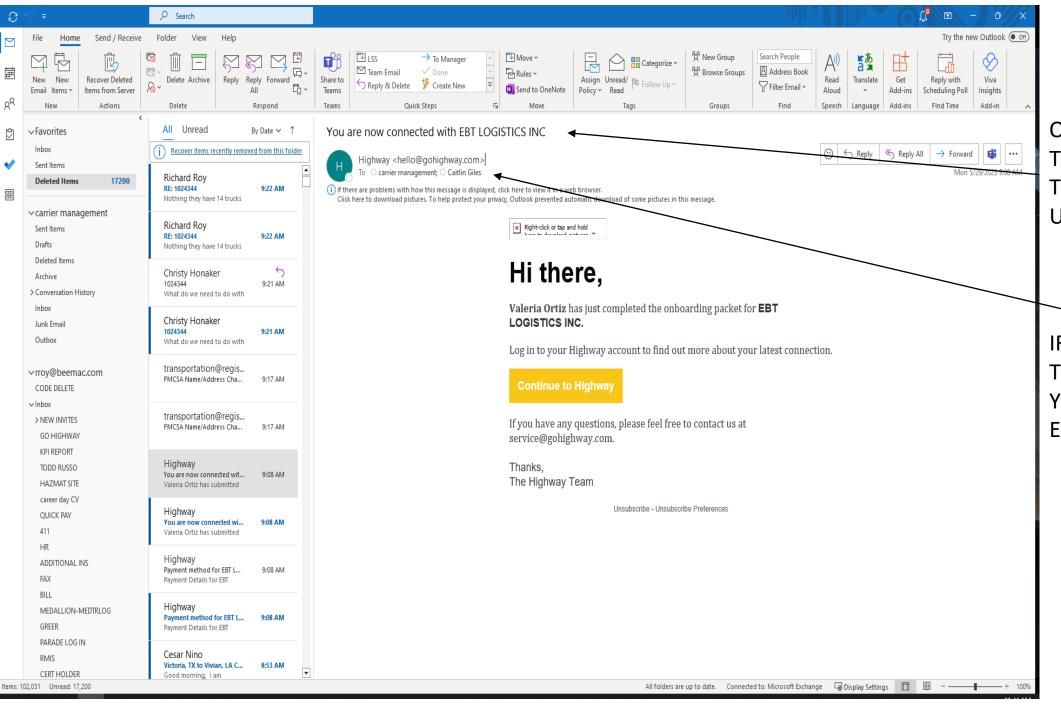


ON HOLD EMAIL:

CARRIER HAS SIGNED THE CONTRACT AND PROVIDED THEIR W-9.

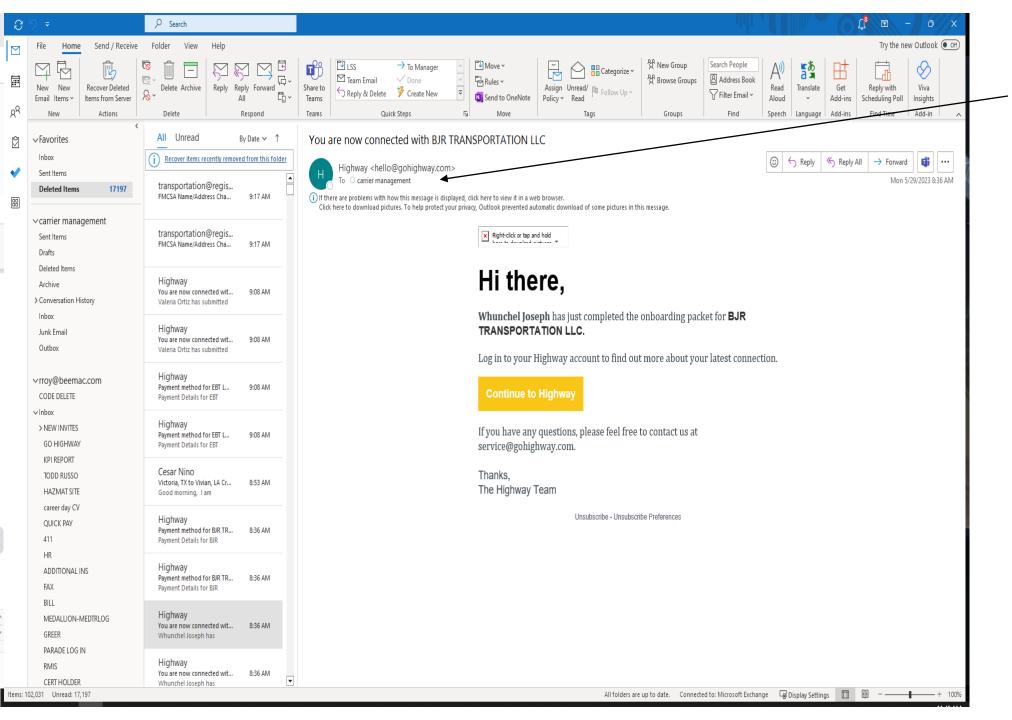
THEY ARE STILL NOT
PASSING SOME RULES
AND/OR
SOME ARE STILL INCOMPLETE.

CHECK IN GO HIGHWAY TO SEE WHAT IS STILL NEEDED.



ONCE YOU RECEIVE THIS, IT WILL TEHN GO TO MCLEOD. MAY TAKE UP TO 10 MIN.

IF SENT THROUGH
THE CONNECT BOX,
YOU WILL GET THE
EMAIL



ONBOARDED THROUGH THE LINK.

ONLY SENT TO CM.

THAT'S WHY WE ASK TO BE CC'D WHEN LINK IS SENT.

TEMPERATURE CONTROLLED RULES

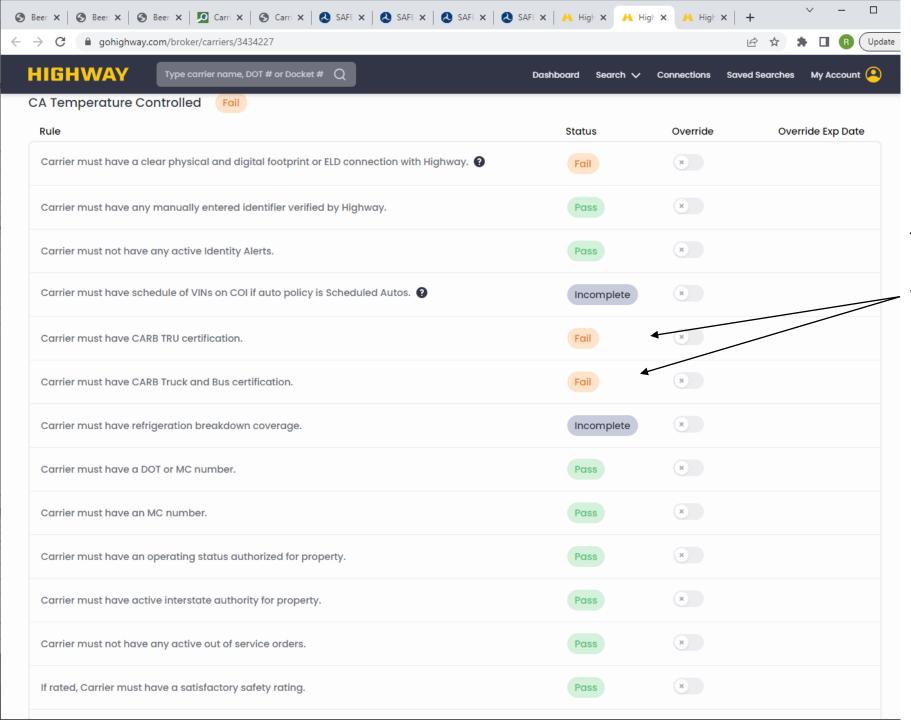
IF YOU ARE HAULING REEFER LOADS THAT REQUIRE REEFER BREAKDOWN INS, YOU CAN SEE IF GO HIGHWAY HAS THAT INSURANCE CERT.

PLEASE NOTE:

IF GO HIGHWAY DOES NOT POSESS THE INSURANCE CERT, WE CAN ONLY ACCEPT IT FROM THE INSURANCE COMPANY.

ANY CERTS FROM THE CARRIER WILL NEED TO BE VERIFIED.

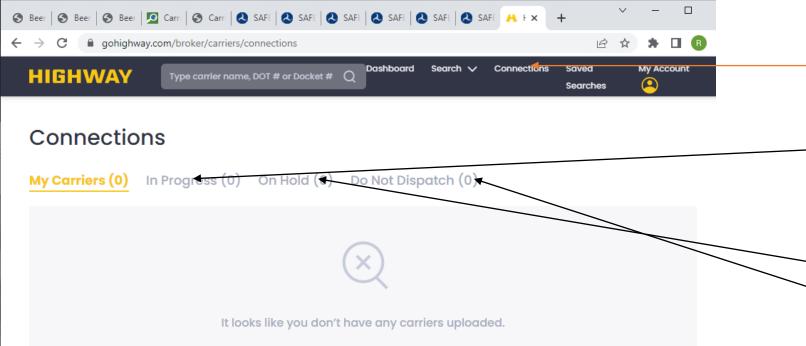
THIS WILL NOT BE OVERRIDEN UNTIL VERIFIED.



CALIF TEMP RULES

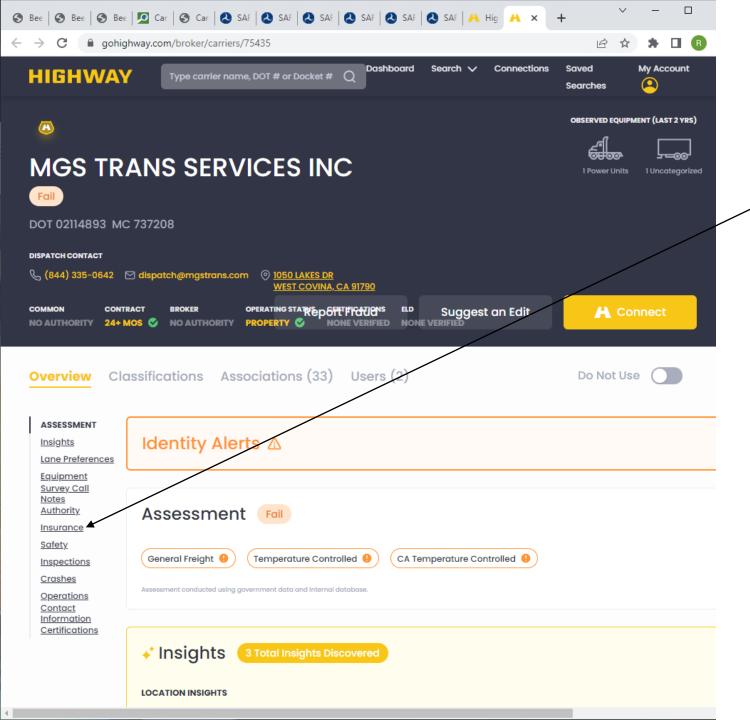
IF YOU ARE SHIPPING CALIFORNIA LOADS, CARRIERS MUST HAVE CARB CERTIFICATIONS. IF THEY DO NOT, THE BROKER CAN ALSO BE FINED.

WE WILL NOT OVERIDE THESE RULES



- 1. ONCE AN INVITE IS SENT, YOU CAN CHECK THE PROGRESS BY GOING TO CONNECTIONS
- 2. CLICK ON IN PROGRESS

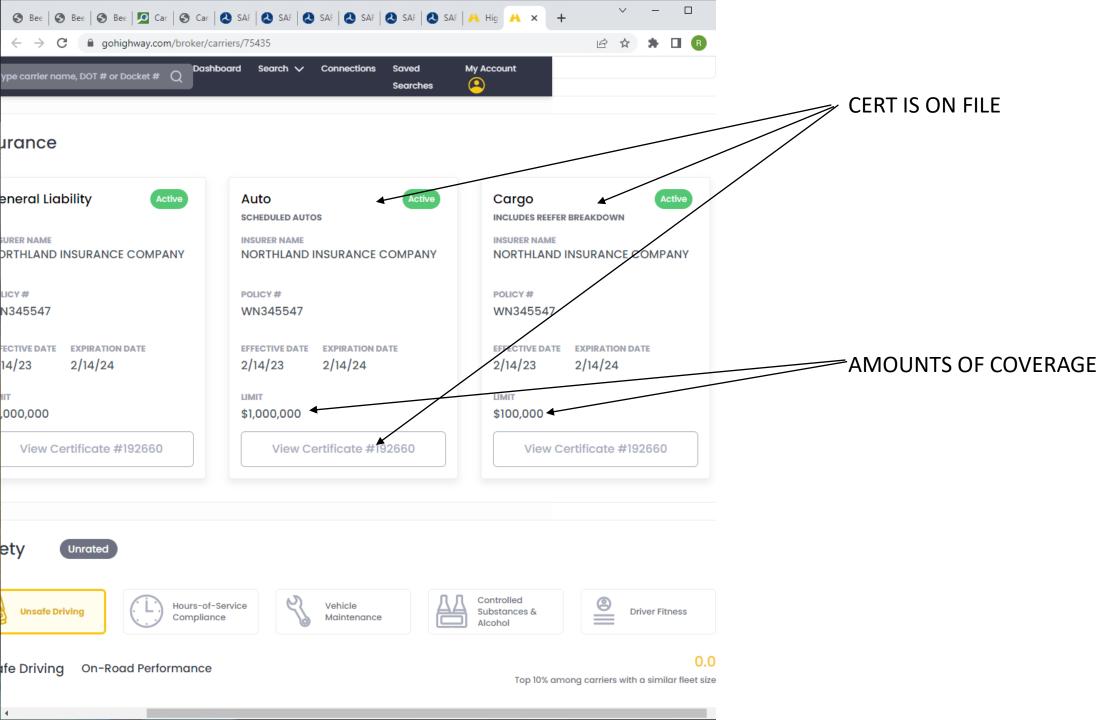
- 3. ON HOLD= CARRIERS MAY HAVE COMPLETED THE SET UP BUT MAY NOT ELIGIBLE UNTIL THEIR AUTHORITY HAS REACHED THE SPECIFIED TIME.
- 4. DO NOT DISPATCH= DO NOT USE LIST.



INSURANCE CERTS CAN BE VIEWED BY CLICKING THE INSURANCE SECTION. IF GO HIGHWAY HAS THE CERT ON FILE IT CAN BE VIEWED BY CLICKING VIEW CERT YOU WILL BE ABLE TO SEE WHAT COVERAGES THAT CARRIER HAS.

THOSE OF YOU THAT ARE USING SPECIALIZED CARRIERS SUCH AS REEFER BREAKDOWN, AUTO HAULING, PRODUCE, ETC. THOSE COVERAGES CAN BE VIEWED. IF THE COVERAGE IS NOT LISTED, DON'T BOOK THE LOAD UNTIL WE HAVE A CERT THAT SHOWS THE COVERAGE AND IT IS VERIFIED. (NEXT SLIDE)

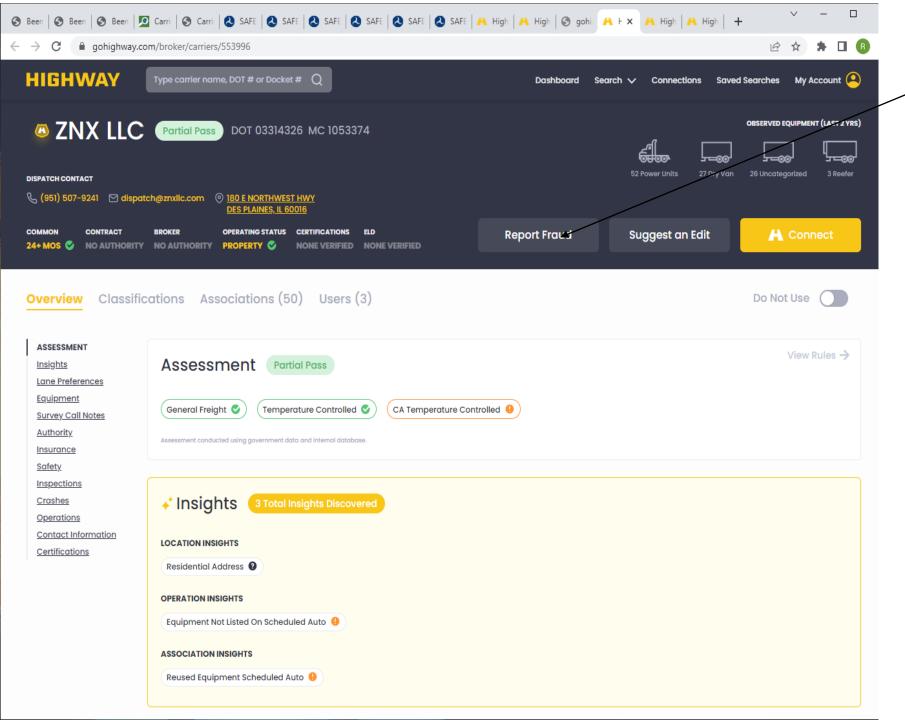
IF NO CERT IS ON FILE, IT WILL HAVE TO BE VERIFIED.



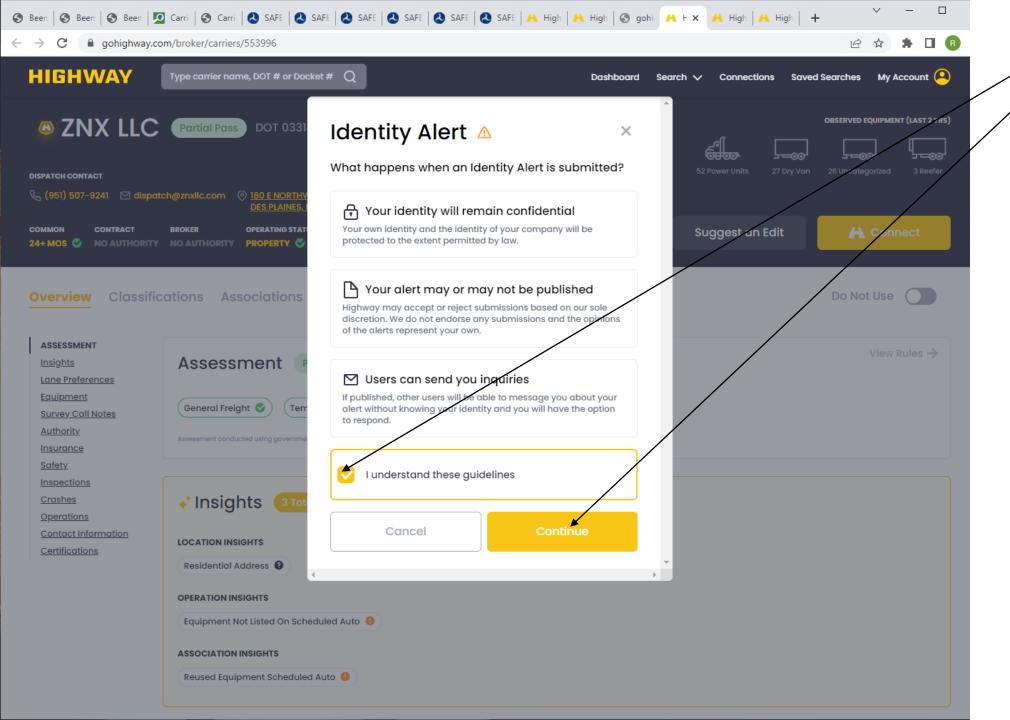
PROBLEM CARRIERS:

IF YOU ARE HAVING ISSUES WITH A CARRIER DUE TO DOUBLE BROKERING, THEFT OF A LOAD OR HOLDING A LOAD HOSTAGE, YOU WILL NEED TO DO THE FOLLOWING:

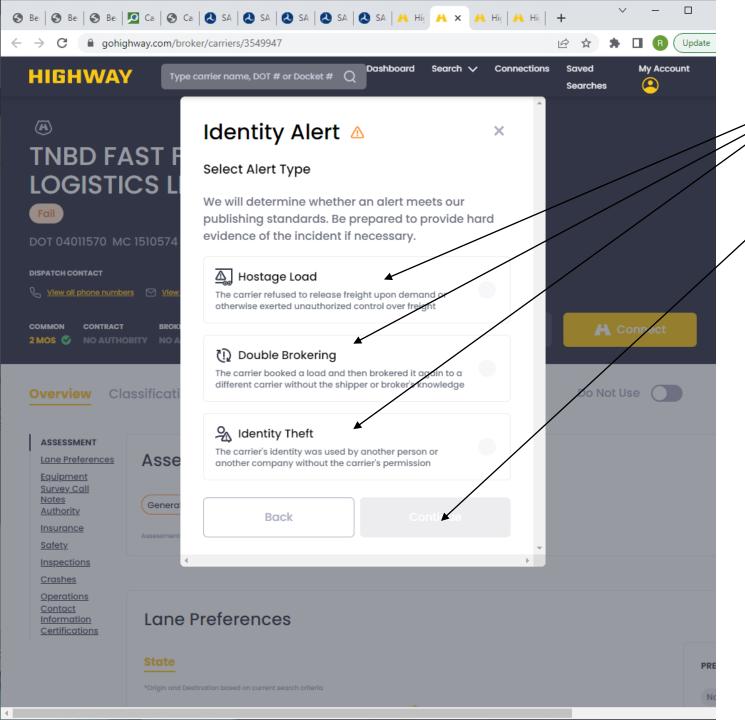
- 1. ON YOUR GO HIGHWAY PAGE CLICK REPORT FRAUD AND ENTER THE PROBLEM. GO HIGHWAY WILL THEN INVESTAGATE THE ISSUE.
- 2. PUT NOTES IN MCLEOD
- 3. FILE A CARRIER 411 REPORT
- 4. NOTIFY CARRIER MANAGEMENT SO WE CAN INACTIVATE IN MCLEOD AND PUT ON THE DNU LIST IN GO HIGHWAY.



CLICK REPORT FRAUD

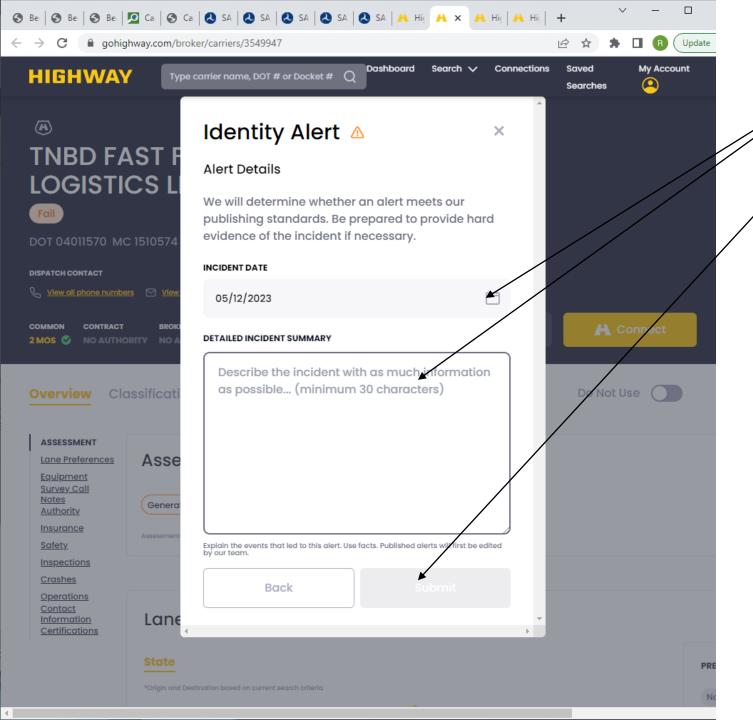


CLICK I UNDERSTAND THEN CONTINUE



CHOOSE YOUR ALERT

THEN CONTINUE



ENTER THE DATE AND DETAIL THE SUMMARY

THEN SUBMIT

THEN ENTER A CARRIER 411 REPORT

FAQ'S

- 1. HOW LONG IS THE INVITE ACTIVE FOR?
 - A. THERE ARE NO TIME LIMITS FOR INVITES AT THIS TIME.
- 2. WHAT IF A CARRIER IS HAVING ISSUES ONBOARDING?
 - A. THEY ARE TO CONTACT GO HIGHWAY. PHONE: 906-HIGHWAY OR service@gohighway.com
- 3. WHAT ARE THEIR HOURS?
 - A. We offer support via email 24/7. We offer support via phone lines during business hours.

Monday – Friday 7am – 7pm CT;

Saturday 8-5 PM CST.

- 4. HOW LONG WILL THE UPLOAD TAKE?
 - A. ANYWHERE FROM 3-8 MIN DEPENDING ON THE NUMBER OF CARRIERS WAITING IN THE QUEUE.
- 5. DO WE STILL NEED TO CHECK CARRIER 411?
- A. YES. THIS IS ANOTHER TOOL TO USE. IF CM SEES A NEGATIVE REPORT OF DOUBLE BROKERING, THE CARRIER WILL NOT BE APPROVED.
- 6. ARE THERE ANY CHANGES IF MCLEOD GOES DOWN?
- NO. ALL PROCEDURES WILL STAY IN PLACE. INVITES WILL STILL BE SENT THROUGH GO-HIGHWAY. ONCE MCLEOD IS BACK ONLINE, INFO WILL BE UPLOADED.
- 7. WHAT IF GO HIGHWAY GOES DOWN?
 - A. SAME PROCEDURE AS RMIS, YOU WILL BE INSTRUCTED TO SEND OUT PDF PACKETS FROM CARRIER MANAGEMENT.
- 8. WHAT ABOUT INACTIVE CARRIERS IN MCLEOD?
- A. FIRST CHECK THE GO HIGHWAY SITE TO DETERMINE IF THEY ARE IN OUR NETWORK. THE GOLD CHECK MARK WILL SHOW YOU THEY ARE REGISTERED. IF THEY ARE NOT, CHECK CARIER 411. IF NO ISSUES THEN SEND THEM AN INVITE..

MORE FAQ'S

- 9. HOW ABOUT NEW INVITES AFTER HOURS?
- A. GO HIGHWAY HAS 24/7 EMAIL SUPPORT. We offer support via phone lines during business hours.

Monday – Friday 7am – 7pm CT;

Saturday 8-5 PM CST.

- 10. DO WE REACTIVATE CARRIERS?
- A. ONLY IF THEY HAVE PASSED THE GO HIGHWAY RULES AND THEY ARE REGISTERED IN THE GO HIGHWAY NEWORK.
- B. LOOK FOR THE GOLD CHECKMARK IN THE CARRIER PROFILE IN GO HIGHWAY. OLDER CARRIERS IN MCLEOD MAY HAVE A GREY CHECKMARK.
- 11. WHERE DOES THE INFO IN GO HIGHWAY COME FROM?
- A. INFO IS POPULATED FROM THE FMCSA WEBSITE, INTERNALLY WITHIN GO HIGHWAY
- 12. DO WE STILL HAVE A 30 DAY AUTHORITY POLICY?
- A. YES, WE DO, HOWEVER, WE HAVE GRANTED A 4 DAY GRACE PERIOD. WE WILL ONLY APPROVE 26 DAYS.
- 13. IF A CARRIER IS IN MCLEOD, WILL WE HAVE TO SET THEM UP AGAIN?
- A. INACTIVE CARRIERS WILL HAVE TO BE ONBOARDED THROUGH THE GO HIGHWAY SYSTEM SO THEY CAN BE MONITORED.
- B. WE MAY ASK SOME OF THE ACTIVE CARRIERS TO GO THROUGH THE ONBOARDING. THAT WAY WE CAN GET UPDATED INFORMATION.

- 14. WHAT IF A CARRIER WANTS TO CHANGE THEIR INFORMATION.
- A. WE NEED AN UPDATED W-9 WITH THE CORRECTIONS THEY WANT TO MAKE.
- 15. WILL WE RECEIVE AN EMAIL FROM CM WHEN A CARRIER HAS COMPLETED THE ONBOARDING?

 A. ONLY IF WE HAVE BEEN CC'D WHEN SENDING OUT THE LINK. WHEN A CARRIER COMPLETES THE ONBOARDING WHEN YOU USED THE CONNECT BOX, YOU ALONG WITH US RECEIVES THE EMAIL. IT IS ACTIVE AT THAT TIME IN MCLEOD. KEEP REFRESHING THE CONNECTIONS IN GO HIGHWAY TO SEE UPDATED INFO.



AT THIS TIME, CARRIER MANAGEMENT WILL NOT RECEIVE ANY EMAILS WHEN AN INVITE IS SENT. SO, WE WILL NOT KNOW WHO SENT OUT THE INVITE. GO HIGHWAY IS IN THE PROCESS OF MAKING THIS FEATURE AVAILABLE TO US.

IF THE YELLOW CONNECT BUTTON IS USED, WE WILL BE ABLE TO SEE THE WHO SENT THE INVITE ONCE THE ONBOARDING HAS BEEN COMPLETED OR ON HOLD.

IF THE LINK IS USED DUE TO A CHANGE IN EMAILS, CM WILL NOT KNOW WHO SENT THE INVITE. IF YOU USE THE LINK, LET CM KNOW ALONG WITH THE MC/DOT IN THE SUBJECT LINE.

PLEASE CHECK MCCLEOD TO SEE IF YOUR CARRIER HAS BEEN ACTIVATED OR IF THERE ARE ANY COMMENTS BEFORE EMAILING CARRIER MANAGEMENT.

INSURANCE CERTS SUBMITTED FROM CARRIERS MUST BE VERIFIED FROM THE INSURANCE COMPANY!!

NOA'S GO TO <u>beemac@noa.triumphpay.com</u>

PAYMENT INQUIRES GO TO INFO@triumphpay.com

INSURANCE CERTS GO TO CM AND <u>insurance@certs.gohighway.com</u>

CARRIER ISSUES <u>SERVICE@GOHIGHWAY.COM</u>

GO HIGHAY CARRIER LINK https://gohighway.com/go/beemac-trucking

