

## YOUR CANADIAN ETF SNAPSHOT: WEEK ENDING FEBRUARY 9

### Yield Yuck-O-Meter: HISA ETF Yield Tracker

After OSFI's (Canada's banking regulator) review and <u>final word</u> on the capital treatment of HISA (cash-like) ETF deposits, we decided to track how yields in these funds are changing. Please note the following:

- OSFI's deadline for banks to treat deposits into HISA ETFs as wholesale was January 31, 2024.
- We calculate accrued yield based on NAV, not on stated distribution yields thus below yields are net.
- The 5-day calculated period is from February 5<sup>th</sup> to February 9<sup>th</sup>.
- We consider only cash ETFs holding CAD yielding accounts any cash ETFs investing in USD accounts are excluded.
  - o Note, NSAV allocates less than 45% of its portfolio to banks' HISAs.

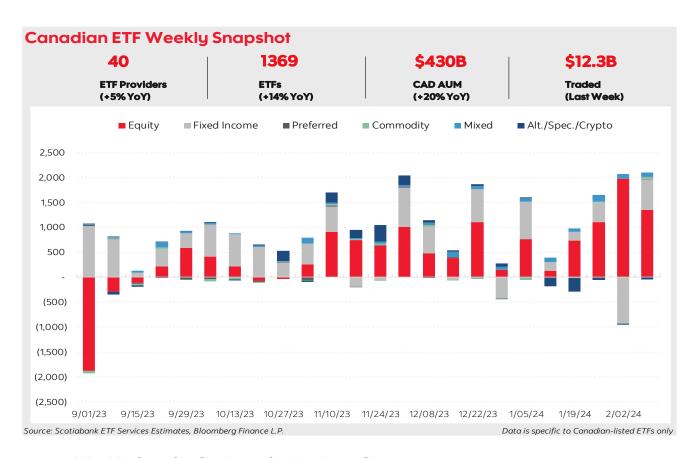
Cash-like ETF Ticker	5-Day Avg. Yield	Premium/Disc. vs. BoC (5.0%)	1-Month Avg. Yield	Diff vs. 1mo Avg	Avg. 5-day Pre-OSFI	Diff vs. Avg. Pre-OSFI
CASH	4.83%	Discount	4.87%	-0.04%	5.29%	-0.46%
CSAV	4.70%	Discount	4.78%	-0.09%	5.15%	-0.45%
HISA	4.95%	Discount	4.90%	0.05%	5.28%	-0.33%
HSAV	4.88%	Discount	4.92%	-0.05%	5.27%	-0.39%
NSAV	4.79%	Discount	5.31%	-0.52%	5.43%	-0.64%
PSA	4.90%	Discount	4.91%	-0.01%	5.29%	-0.39%

# **Notable Weekly Market News**

- 2024 is shaping up as a good year for ETF inflows. Investors <u>added a net \$29.5B to U.S.-listed ETFs</u> during January. Flows of \$17.4B for fixed income ETFs were particularly strong during the month.
  - o <u>Gold ETFs, however, start 2024 with the left foot</u>. Global physically backed gold ETFs began 2024 with US\$2.8B outflows in Jan, stretching losing streak to eight months. This was equivalent to a 51t reduction in global holdings, to 3,175t by the end of January.

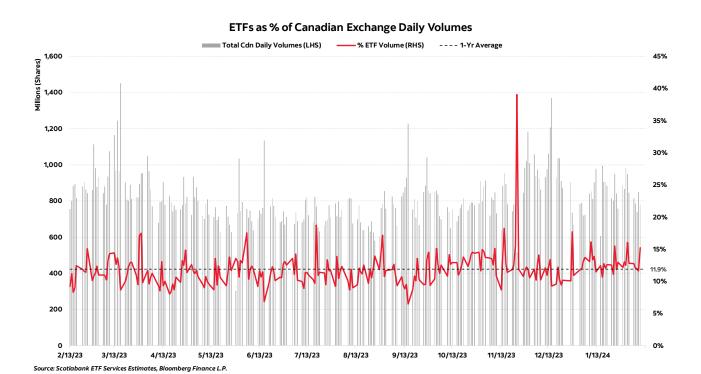
- China: tale of two investors.
  - o <u>Record amount of Chinese money is flowing into overseas equities</u> as investors seek a way out of the sagging local stock market. Inflows into onshore ETFs that track foreign benchmarks ex. HK reached \$2B in Jan biggest monthly tally going back to late 2020.
  - o Meanwhile, the Chinese government stepped up its efforts to stem a rout with a string of policy announcements <u>including a state fund's vow to boost stock ETF purchases</u>, likely encouraging more funds to buy ETFs.
- BlackRock and Fidelity's spot Bitcoin ETFs have <u>tallied more assets in their first month of trading than any ETF launched in the US over the last 30 years</u>. Of 5,535 "newborn" ETFs launched over the last 30 years, only two have acquired over \$3B in assets in the first month.

Last Week's Canadian ETF Market Summary (Detailed stats in attached PDF)



## Weekly Creation/Redemption by Asset Class

	\$ Traded	\$ Traded Short Int AUM Net C/R		Net C/R	Net C/R (% AUM)		
	(CAD M)	(% of SO)	(CAD M)	(CAD M)	1-Week	1-Month	1-Year
Equity	7,757.3	0.9%	273,882	1,354.3	0.5%	2.0%	10.3%
Fixed Income	2,145.2	0.3%	100,644	807.1	0.8%	0.5%	20.4%
Mixed Allocation	285.3	0.1%	15,799	85.6	0.5%	2.6%	19.3%
Commodity	579.2	1.9%	2,578	43.6	1.7%	0.8%	-4.7%
Preferreds	93.6	1.2%	6,152	5.4	0.1%	-0.2%	-5.4%
Specialty/Alternative	98.6	0.5%	3,008	-14.0	-0.5%	-1.5%	4.1%
Cryptocurrency	265.1	0.5%	4,830	-24.7	-0.6%	-8.3%	18.7%
Cash	1,047.5	0.6%	22,952	-199.7	-0.9%	-0.8%	36.4%
Total	12,271.8	0.6%	429,845	2,057.7	0.5%	1.3%	13.8%



# **New ETF Products**

Weekly New ETF Launches				
Approval Date	Fund Manager	ETF		
February 6, 2023	Fidelity Investments Canada	Fidelity Global Value Long/Short ETF ( <b>FGLS</b> )		
February 6, 2023	Fidelity Investments Canada	Fidelity Long/Short Alternative ETF ( <b>FLSA</b> )		
February 6, 2023	Fidelity Investments Canada	Fidelity Market Neutral Alternative ETF ( <b>FMNA</b> )		
February 6, 2023	Fidelity Investments Canada	Fidelity All-American Equity ETF ( <b>FCAM</b> )		
February 6, 2023	Fidelity Investments Canada	Fidelity All-Canadian Equity ETF (FCCA)		
February 6, 2023	Fidelity Investments Canada	Fidelity All-International Equity ETF ( <b>FCIN</b> )		
February 6, 2023	Fidelity Investments Canada	Fidelity Canadian Long/Short Alternative Fund (FCLS)		
February 7, 2023	Hamilton ETFs	Hamilton U.S. Financials Yield Maximizer ETF (FMAX)		

February 7, 2023	Hamilton ETFs	Hamilton Healthcare Yield Maximizer ETF ( <b>LMAX</b> )
February 7, 2023	Hamilton ETFs	Hamilton Gold Producer Yield Maximizer ETF (AMAX)
February 7, 2023	Hamilton ETFs	Hamilton Energy Yield Maximizer ETF ( <b>EMAX</b> )

### **CONTACT US**

Scotiabank Global Banking and Markets | ETF Services etftrading@scotiabank.com | 416.863.7237

**Daniela Fajardo,** MBA, Associate Director 416.860.1023 | Scotia Capital Inc.

Morley Conn, CFA, Director 416.863.7882 | Scotia Capital Inc.

**Danielle Tygesen,** Analyst 416.863.5902 | Scotia Capital Inc.

Alex Perel, CFA, MD & Head of ETF Services 416.862.3158 | Scotia Capital Inc.

**Jean-Francois Boilard,** CFA, Associate Director 416.863.7295 | Scotia Capital Inc.

Please feel free to give us a call or click the link to provide feedback.

Registered ScotiaView users: Click <a href="here">here</a> to access Global Equity Research

**Scotiabank** | Global Banking and Markets | Scotia Plaza, 40 Temperance Street, 4th Floor, Toronto, Ontario Canada M5H 1Y4 <a href="https://www.scotiabank.com">www.scotiabank.com</a>

Scotiabank is a business name used by Scotia Capital Inc.



© The Bank of Nova Scotia 2022

To unsubscribe from this specific note/publication, email <a href="mailto:etfcommentary@scotiabank.com">etfcommentary@scotiabank.com</a>

TM Trademark of The Bank of Nova Scotia. Used under license, where applicable. Scotiabank, together with "Global Banking and Markets", is a marketing name for the global corporate and investment banking and capital markets businesses of The Bank of Nova Scotia and certain of its affiliates in the countries where they operate, including Scotia Capital Inc., Scotia Capital (USA) Inc., Scotiabanc Inc.; Citadel Hill Advisors L.L.C.; The Bank of Nova Scotia Trust Company of New York; Scotiabank Europe plc; Scotiabank (Ireland) Designated Activity Company; Scotiabank Inverlat S.A., Institución de Banca Múltiple, Scotia Inverlat Casa de Bolsa S.A. de C.V., Scotia Inverlat Derivados S.A. de C.V. – all members of the Scotiabank Group and authorized users of the mark. The Bank of Nova Scotia is incorporated in Canada with limited liability. Scotia Capital Inc. is a member of CIPF. Scotia Capital (USA) Inc. is a registered broker-dealer with the SEC and is a member of the NASD and SIPC. The Bank of Nova Scotia is authorised and regulated by the Office of the Superintendent of Financial Institutions of Canada. Scotia Capital Inc. is authorised and regulated by the Investment Industry Regulatory Organization of Canada. The Bank of Nova Scotia (London) and Scotiabank Europe plc. are authorised by the UK Prudential Regulation Authority. The Bank of Nova Scotia is subject to regulation by the UK Financial Conduct Authority and limited regulation by the UK Prudential Regulation Authority are available upon request. Scotiabank (Ireland) Designated Activity Company is authorised and regulated by the CBI Scotiabank Inverlat, S.A., Scotia Inverlat Casa de Bolsa, S.A. de C.V., and Scotia Derivados, S.A. de C.V., are each authorized and regulated by the Mexican financial authorities.

This publication is not a research report and is considered a marketing communication only. Consequently, this commentary is not governed by rules applicable to the publication and distribution of research reports, including relevant restrictions or disclosures required to be included in research reports and has not been prepared in accordance with EU legal requirements designed to promote the independence of investment research. This publication is not meant to provide information sufficient upon to base an investment decision, or to replace any due diligence or analytical work required by you in making investment decisions. The information contained in this publication is not subject to any prohibition in the EU on dealing ahead of the dissemination of investment research. This communication has been prepared and distributed by staff of Scotia Capital Inc.'s Institutional Equity Sales and Trading Desk (a Canadian

Investment Dealer, member of IIROC) solely for the use of sophisticated institutional investors. Past performance or simulated past performance is not a reliable indicator of future performance. The opinions and statements contained herein are intended for information purposes only and are subject to change without notice. In addition, the opinions and statements contained herein are based on information taken from sources believed to be reliable, but no representation or warranty, express or implied, is made as to their accuracy, completeness, or timeliness. Furthermore, the opinions expressed herein represent the personal views of the writer and may not be shared by other members of the Institutional Equity Desk or other areas, units, divisions or affiliates of Scotia Capital Inc. Additionally, either the Institutional Equity Desk or other areas or divisions could trade in accordance with the views expressed or trade against these views. Any transactions by US Institutional Investors in any security mentioned or referenced in this publication cannot be effected through Scotia Capital Inc. and must be executed with a U.S. broker-dealer, including Scotia Capital (USA) Inc., an affiliate of Scotia Capital Inc. Scotia Capital (USA) Inc. is a registered broker-dealer with the SEC and is a member of FINRA, the NYSE and SIPC.

Scotia Capital Inc., its directors, officers, employees, affiliates or clients may currently or from time to time own or hold interests in long or short positions in the securities referred to herein and may at any time make purchases or sales of these securities as principal or agent. Scotia Capital Inc. or its affiliates may have provided or may provide investment banking, capital markets advice or other services to the companies referred to in this communication. This email should not be construed as investment advice or as an offer to sell or a solicitation of an offer to buy any securities or other financial instruments. Neither Scotia Capital Inc. nor any of its officers, directors, partners, employees or affiliates accepts any liability for any direct or consequential loss arising from this publication or its contents. Scotia Capital Inc. recommends that investors independently evaluate each issuer and security discussed in this publication and consult with any advisors they deem necessary prior to making any investment.

If you are subject to the prohibition on third-party benefits in relation to portfolio management and independent investment advice under MiFID II (Directive 2014/65/EU and the accompanying Regulation (EU) No 600/2014) or the UK Markets in Financial Instruments (Amendment)(EU Exit) Regulations 2018, each as amended from time to time, and should not have received this communication, please advise us in writing attrade.supervision@scotiabank.com

Redistribution or onward forwarding of this email is strictly prohibited. If you believe that this email was sent to you in error, please forward a message to that effect as soon as practicable to trade.supervision@scotiabank.com

The information is not advice, a recommendation, or an offer. The information provided herein is intended for general circulation and does not take into account specific investment objectives, financial circumstances or the particular needs of any recipient. It does not construe an offer or solicitation to buy or sell or subscribe for any security or financial instrument or investment product, or to enter into a transaction or participate in any particular trading or investment strategy.

The information is not for Retail; no assurances as to results. Trading in securities involves risks, including the risk of loss. This document and the products and strategies described herein (collectively, the "Products") are intended for use only by sophisticated professional and institutional investors as may be defined in the respective jurisdictions. Investors should consult their financial, legal and tax advisors and determine that the Products are suitable for their risk tolerance and investment objectives prior to engaging in any activity related to the Products. Scotiabank cannot provide any assurances that the Products will achieve their intended results or that the Products will outperform other similar products or strategies. While this document describes how the Products are intended to work under normal market conditions, the actual performance of the Products may not achieve their intended results, particularly during periods of unusually high volatility, unusually low liquidity and/or other extraordinary market conditions. Nothing in this document should be construed as tax or investment advice and no description of the Products-related transactions. If there are any matters arising from, or in connection with the materials, investors should contact their Scotiabank representative to seek further clarification.

1 GBM&T does not deal with retail clients.