

In L.A. and Orange County:

CDC Small Business Finance hires two new BDOs

CDC Small Business Finance has hired new business development officers in Los Angeles and Orange County to help small businesses purchase commercial real estate with SBA 504 financing.

Zena Gardner will help initiate and expedite the SBA-504 loan process for bankers and commercial real estate brokers in Los Angeles who advise small business entrepreneurs. She will utilize her experience in customer service, education and small business ownership to enhance the loan experience for small business owners looking to grow their companies and create jobs.

"Zena is adept at building relationships and creating partnerships that will translate into new opportunities to help bankers and brokers provide capital to their small business clientele," said Dean Aloe, senior loan officer for *Team L.A.* in CDC's Pasadena-based office.

Hannah Hernandez will help initiate and expedite the SBA-504 loan process for bankers and commercial real estate brokers in Orange County. She will use her expertise in customer service to facilitate loan process efficiency for small business owners.

"Hannah has a proven talent for building relationships and creating partnerships that will translate into new opportunities to help bankers and brokers provide capital to their small business clientele," said Mark Hogan, commercial loan officer in CDC's Irvine-based office.

About CDC Small Business Finance

CDC Small Business Finance has provided over \$13 billion in financing to small business over that last 40 years. To learn more about CDC's specialty SBA 504 financing for buying commercial/industrial building, visit SBA 504 Loans.