

Refinances

Single Family Housing Guaranteed Loan Program



Training Objectives

- Where is the topic located?
 - * 7 CFR Part 3555 and HB-1-3555
- Learning Checks
- Resources



Things change!

- Every effort has been made to ensure training references are accurate at the time of publication.
- Always reference the most recent USDA publications available online.

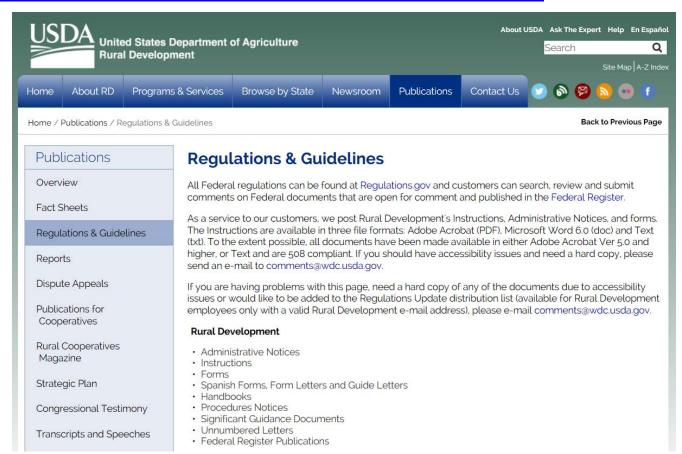


Guaranteed Loan Program Regulation 7 CFR Part 3555

- The regulation is the rule!
- 8 Subparts: A − H
- Appendix 1



http://www.rd.usda.gov/publications/regulations-guidelines







HB-1-3555 SFH Guaranteed Loan Program Technical Handbook

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- Chapter 10 Credit Analysis
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- Chapter 13 Special Property Types
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- Chapter 15 Submitting the Application Package
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- Chapter 19 Custodial and Real Estate Owned Property
- Chapter 20 Loss Claims Collecting on the Guarantee

Acronyms

Glossary

Appendix 1 - 7 CFR part 3555

- **Appendix 2** Forms and Instructions
- Appendix 3 Review and Appeals
- Appendix 4 Agency and Employee Addresses
- Appendix 5 Income Limits
- Appendix 6 Interest Assistance
- Appendix 7 Caivrs Access Instructions
- Appendix 8 EDI Documentation
- Appendix 9 Penalties
- Appendix 10 Unnumbered Letter and State Supplements



Subpart C: Loan Requirements

- .101: Loan Purposes
- .102: Loan restrictions
- .103: Maximum loan amount
- .104: Loan terms
- .105: Combination construction and permanent loans
- .107: Application for and issuance of loan guarantee
- .108: Full faith and credit



3555.101 Loan purposes.

- (a) Eligible purposes.
- (b) Eligible costs.
- (c) Combination construction and permanent loan.
- (d) Refinancing.



Eligible Refinance Loan Purposes

- Permanent financing for an interim new construction loan
- The full amount or pay off of a lot or site with a new construction dwelling
- Section 502 Direct and Guaranteed loans



Refinance Types

- Streamlined: Guaranteed loans and Direct loans that have never received subsidy
- Non-Streamlined: Direct and Guaranteed loans
- Streamlined-assist: Direct and Guaranteed loans



Streamlined

- Direct loans (no subsidy received) and Guaranteed loans
- No new appraisal is required
- Loan amount is limited to balance of current loan (including interest) and upfront guarantee fee



Non-Streamlined

- Direct and Guaranteed loans
- New appraisal is required
- Loan amount is limited to new appraised value
- Loan may include current balance, eligible closing costs, upfront guarantee fee, etc.
- Subsidy recapture (direct loans) may be financed or subordinated



Streamlined and Non-Streamlined

- New interest rate must be at or below the current rate
- Mortgage must have closed 12 months prior to loan application
- Mortgage must be paid as agreed for 180 days prior to loan application
- Borrowers may be added or deleted from the loan
- Full income and credit documentation required
- Debt to income ratios are calculated, waivers may be requested



Streamlined-Assist

- Direct and Guaranteed loans
- No appraisal is required (unless for subsidy calculation)
- Loan amount may include current balance (including interest), closing costs, upfront guarantee fee, etc.
- Subsidy recapture due for direct borrowers may not be included in new loan



Streamlined-Assist

- Mortgage must have closed 12 months prior to loan application
- Mortgage must be paid as agreed for 12 months prior to loan application
- Interest rate must be at or below current rate
- \$50 net tangible benefit must be achieved
- Borrowers may be added, but not deleted



Guaranteed Loan Program Technical Handbook HB-1-3555

- Provides guidance to support the regulation
- HB is not the rule
- 20 Chapters



HB-1-3555



HB-1-3555 SFH Guaranteed Loan Program Technical Handbook

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Chapter 13 - Special Property Types Chapter 14 - Funding Priorities

Chapter 15 - Submitting the Application Package

Chapter 16 - Closing the Loan and Requesting the Guarantee

Chapter 17 - Regular Servicing-Performing Loans

Chapter 18 - Servicing Non-Performing Loans - Accounts with Repayment Problems

Chapter 19 - Custodial and Real Estate Owned Property

Chapter 20 - Loss Claims - Collecting on the Guarantee

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Appendix 1 - 7 CFR part 3555
Appendix 2 - Forms and Instructions

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Appendix 9 - Penalties

Appendix 10 - Unnumbered Letter and State Supplements



HB-1-3555

CHAPTER 6: LOAN PURPOSES

- 6.1 INTRODUCTION
- 6.2 ELIGIBLE LOAN PURPOSES
 - A. Acquiring a Site and Dwelling
 - B. Repairs and Rehabilitation
 - C. Reasonable and Customary Expenses Associated with Purchasing a Dwelling
 - D. Refinance
 - E. Supplemental Loans
- 6.3 PROHIBITED LOAN PURPOSES
- 6.4 AGENCY REVIEW OF LOAN PURPOSES



HB-1-3555: 6.2 D

- 1. Construction Financing
- 2. Site without a Dwelling
- 3. Existing Section 502 Direct & Guaranteed Loans
- Non-streamlined
- Streamlined refinance
- Streamlined assist



HB-1-3555: 6.2 D 3

Existing Section 502 Direct & Guaranteed Loans

- a. Loan terms and conditions
- b. Loan application documents
- c. Submission process
- d. Closing costs and lender fees
- e. Upfront guarantee fee
- f. Annual fee
- g. Loan note guarantee issuance requirements
- h. GLS reporting
- i. Funding limitations



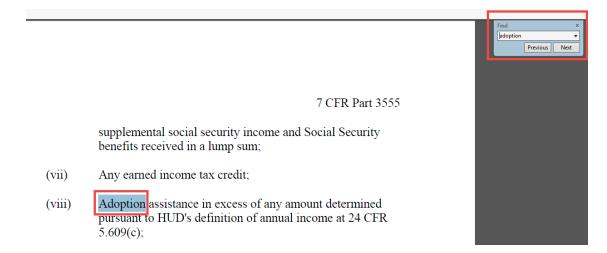
HB-1-3555: 6.2 D

- 4. Existing Section 502 Direct Loans
- a. Section 502 Leveraged Loans
- b. Recapture



TIPS

- Underwriter = USDA Approved Lender
- USDA = not an underwriter
- Research Rule & HB questions: Table of Contents
- Research Rule & HB questions: Control + F





7 CFR PART 3555 / HB-1-3555 LEARNING CHECKS



Question Slide

"Topic"

- Question will be bulleted with scenario, or
- Include a statement/question

TRUE/FALSE or other answer options will be displayed



ANSWER SLIDE

"Topic"

ANSWER: 7 CFR Part 3555 and HB-1-3555 references provided

X. Correct Response

Additional guidance for clarification may be provided







- Rich has an interim construction loan with ABC Bank
- Rich owes \$12,500 on his lot loan
- Rich can include his lot loan balance into the final permanent loan

A. TRUE B. FALSE



ANSWER: 3555.101(d)(1) and (2), HB 6.2 D 1 and D 2

A. TRUE

- The loan must include the site and home for collateral
- Remaining site debt is an eligible loan purpose under 3555.101(b)



Which refinance(s) requires an appraisal for an existing guaranteed loan borrower?

- A. Streamlined
- B. Non-Streamlined
- C. Streamlined-assist



ANSWER: 3555.101(d)(i)(A), HB 6.2 D 3

B. Non-Streamlined

 Guaranteed borrowers require a new appraisal to determine the maximum loan amount



Which refinance(s) does not allow a current borrower(s) to be removed?

- A. Streamlined
- B. Non-Streamlined
- C. Streamlined-assist



ANSWER: 3555.101(d)(i)(A), HB 6.2 D 3

C. Streamlined-assist

 New borrowers may be added, but original borrowers may not be deleted



Which refinance option allows the upfront guarantee fee to be financed regardless of LTV?

- A. Streamlined
- B. Non-Streamlined
- C. Streamlined-assist
- D. All of the above



ANSWER: 3555.101(d)(i), HB 6.2 D 3

D. All of the above

 The upfront guarantee fee may always be included in the new loan amount



Which refinance option allows subsidy recapture to be financed into the new loan amount when eligible?

- A. Streamlined
- B. Non-Streamlined
- C. Streamlined-assist
- D. None of the above



Refinance opportunities ANSWER: 3555.101(d)(i)(B), HB 6.2 D 3

B. Non-streamlined

- The new appraised value will determine if subsidy is due and if it may be included
- Payoff of subsidy qualifies for a discount on amount due
- Additional refinance options allow subsidy to be subordinated



- Non-streamlined refinance
- Appraised value: \$100,000
- Principal, interest, and subsidy payoff: \$100,000
- What is the maximum loan amount for this refinance?
- A. \$100,000 plus upfront guarantee fee
- B. \$100,000 plus eligible closing costs and upfront guarantee fee



Refinance opportunities ANSWER: 3555.101(d)(i), HB 6.2 D 3

A. \$100,000 plus upfront guarantee fee

- Non-streamlined refinance option
- Maximum loan cannot exceed appraised value plus upfront guarantee fee
- Subsidy recapture due is eligible to be financed when there is sufficient equity in the property



Which refinance option(s) cannot be processed in GUS?

- A. Streamlined
- B. Non-Streamlined
- C. Streamlined-assist



ANSWER: 3555.101(d)(i), HB 6.2 D 3

C. Streamlined-assist

- Loans must be manually underwritten
- Submit loan documentation electronically to USDA for review



- Ed's current guaranteed loan interest rate is 5.5%
- To qualify for a USDA refinance, his new interest rate must be at 4.5% or below

A. TRUE B. FALSE



ANSWER: 3555.101(d)(ii), HB 6.2 D 3

B. FALSE

- The new interest rate must be at or below 5.5%
- The 100 basis point reduction has been removed from the regulation and HB



- Cindy has a direct loan in California
- She now lives in Tennessee and wishes to refinance the California home
- Which refinance option(s) is Cindy eligible?
- A. Streamlined
- B. Non-streamlined
- C. Streamlined-assist
- D. None of the above



ANSWER: 3555.101(d)(i), HB 6.2 D 3

D. None of the above

 Applicants must be the owner occupant/primary resident to qualify for any refinance option



- Marty wishes to apply for a refinance
- His current loan closed 8 months ago
- Marty is eligible to apply for a guarantee refinance loan

A. TRUE B. FALSE



ANSWER: 3555.101(d)(i), HB 6.2 D 3

B. FALSE

 All loans must have closed a minimum of 12 months prior to the date of loan application



- Kim applies for a streamlined-assist refinance
- Her debt ratio will exceed 41%
- A debt ratio waiver request must be submitted to USDA

A. TRUE B. FALSE



ANSWER: 3555.101(d)(i), HB 6.2 D 3

B. FALSE

- Streamlined-assist loans do not require ratio calculations
- No debt ratio waivers are required



- Streamlined-assist refinance loan
- Current PITI: \$755
- New PITI: \$659
- This refinance achieves the required net tangible benefit

A. TRUE B. FALSE



ANSWER: 3555.101(d)(i), HB 6.2 D 3

A. TRUE

- Current PITI: \$755 New PITI \$659 = \$96
- New PITI must be a minimum of \$50 less than the current PITI
- The applicable annual fee must be included in the PITI calculation



Refinance Option Overview



Requirement	Non-streamlined	Streamlined	Streamlined-assist
Maximum Loan Amount	Cannot exceed new appraised value plus upfront guarantee fee. Principal & Interest Closing costs Funds to establish tax and insurance escrow Subsidy recapture due	Cannot exceed original loan amount. Principal & Interest Re-conveyance fee Upfront guarantee fee	Principal & Interest Closing costs Funds to establish tax and insurance escrow Upfront guarantee fee
Appraisal	Yes	Only direct borrowers that received subsidy	Only direct borrowers that received subsidy
30 year loan term	Yes	Yes	Yes
Fixed interest rate at or below interest rate of current loan	Yes	Yes	Yes
Add/Remove Borrowers (one original borrower must remain)	Yes	Yes	Add borrowers only
Seasoning: Loan must have closed 12 months prior to loan request to USDA	Yes	Yes	Yes
Credit	Loan paid as agreed 180 days prior to loan request to USDA Requirements of Chapter 10	Loan paid as agreed 180 days prior to loan request to USDA Requirements of Chapter 10	Loan paid as agreed 12 months prior to loan request to USDA
Ratios	GUS Accept GUS Refer with debt ratio waiver to meet HB Chapter 11	GUS Accept GUS Refer with debt ratio waiver to meet HB Chapter 11	No ratio calculation required



Requirement	Non-streamlined	Streamlined	Streamlined-assist
Can GUS be utilized?	Yes	Yes	No
Include subsidy	Yes, if appraised value	No	No
recapture?	supports		
Net tangible benefit	No	No	Yes
required?			\$50 or greater reduction in
			new PITI (including annual
			fee) as compared to current
			PITI payment
Owner occupied status	Yes	Yes	Yes
required			<u> </u>
Mantadhatalassal	V	V	
Meet adjusted annual income limitation	Yes	Yes	Yes
income limitation			L
Subordinate "silent"	Yes	Yes	Yes
seconds or subsidy	163	163	16
recapture due?			
recopeure duer			
Late mortgage fees	No	No	No
eligible to be			
refinanced			
Properties now in	Yes	Yes	Yes
ineligible rural areas			
continue to be			
eligible?			
-11 11 1 2			
Eligible to refinance a	No	No	No
Direct Leveraged loan?			<u> </u>



Section 502 Direct and Guaranteed Loan Refinance Complete Loan Application Submission

Attachment 15-A must be utilized to submit complete loan applications to USDA for review. The following is provided as a guide to assist lenders in assembling refinance applications.

GUS ACCEPT UW RECOMMENDATION

Loan Documentation	Non-streamlined	Streamlined	Streamlined-assist
Form RD 3555-21	Х	Х	Ineligible to be processed in
			GUS.
Final GUS UW Findings	Х	Х	
Report			
Evidence of qualified	Х	X	
alien, if applicable			
Appraisal	Х	Only for direct loans that	
		have received subsidy	
Credit report	X	X	
Credit report for Non-	X	X	
purchasing spouse, if applicable			

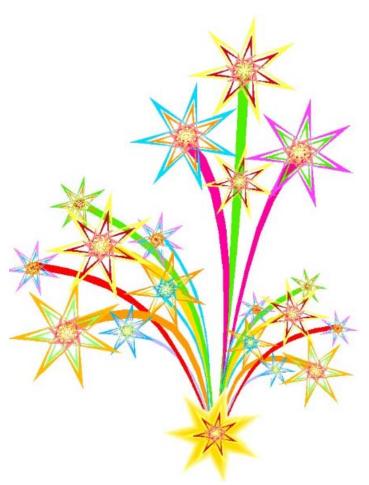


GUS REFER, REFER WITH CAUTION UW RECOMMENDATION AND MANUALLY UW LOAN			
Loan Documentation	Non-streamlined	Streamlined	Streamlined-assist
Form RD 3555-21	Х	Х	Х
Final GUS UW Findings	X	X	N/A
Report			
Hadaminitiaa anabisia	Х	Х	ČEO not tongible bonefit
Underwriting analysis	^	^	\$50 net tangible benefit may documented on this
			form (optional).
			Torin (optional).
Evidence of qualified	Х	Х	Х
alien, if applicable			
Appraisal	X	Only for a direct loan that	Only for a direct loan that
		have received subsidy.	have received subsidy.
Con library			Not an extend had an dis
Credit report	X Davious gradit and varify	X Douissy gradit and varify	Not required, but credit
	Review credit and verify	Review credit and verify	report may be used to
	mortgage payment history.	mortgage payment history.	document previous 12
			month payment history of
			mortgage. No additional
			credit review is required.
Credit report for Non-	Х	Х	N/A
purchasing spouse, if			,
applicable			



Credit waiver	X If applicable	X If applicable	N/A
Debt ratio waiver	X	Х	N/A No debt ratio calculations
Uniform Residential Loan Application	X	Х	X
Full Income Documentation for all adult household members (includes 4506-T)	X	X	X
Asset documentation	X If applicable	X If applicable	X If applicable





WAY TO GO!



Regulations

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