

# Calculating interest rates 

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## O U T L I N E

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## 1. Introduction

The basis of the time value of money is that an investor is compensated for the time value of money and risk. Situations arise often in which we wish to determine the interest rate that is implied from an advertised, or stated rate. There are also cases in which we wish to determine the rate of interest implied from a set of payments in a loan arrangement.

## 2. The annual percentage rate

A common problem in finance is comparing alternative financing or investment opportunities when the interest rates are specified in a way that makes it difficult to compare terms. One lending source may offer terms that specify $9 \frac{1}{4}$ percent annual interest with interest compounded annually, whereas another lending source may offer terms of 9 percent interest with interest compounded continuously. How do you begin to compare these rates to determine which is a lower cost of borrowing? Ideally, we would like to translate these interest rates into some comparable form.
One obvious way to represent rates stated in various time intervals on a common basis is to express them in the same unit of time -- so we annualize them. The annualized rate is the product of the stated rate of interest per compounding period and the number of compounding periods in a year. Let i be the rate of interest per period and let n be the number of compounding periods in a year. The annualized rate, also referred to as the nominal interest rate or the annual percentage rate (APR), is

$$
\text { APR }=i \times n
$$

where i is the rate per compounding period and n is the number of compound periods in a year.
The Truth in Lending Act requires lenders to disclose the annual percentage rate on consumer loans. ${ }^{1}$ As you will see, however, the annual percentage rate ignores compounding and therefore

[^0]understates the true cost of borrowing. Also, as pointed out in the Report to Congress by the Board of Governors of the Federal Reserve System, Finance Charges for Consumer Credit under the Truth in Lending Act, the APR does not consider some other costs associated with lending transactions.
The Truth in Savings Act (Federal Reserve System Regulation DD, 1991) requires institutions to provide the annual percentage yield (APY) for savings accounts, which is a rate that considers the effects of compound interest. As a result of this law, consumers can compare the yields on different savings arrangements. But this law does not apply beyond savings accounts.

To see how the APR works, let's consider the Lucky Break Loan Company. Lucky's loan terms are simple: pay back the amount borrowed, plus 50 percent, in six months. Suppose you borrow $\$ 10,000$ from Lucky. After six months, you must pay back the $\$ 10,000$, plus $\$ 5,000$. The annual percentage rate on financing with Lucky is the interest rate per period ( 50 percent for six months) multiplied by the number of compound periods in a year (two six-month periods in a year). For the Lucky Break financing arrangement,

$$
\text { APR }=0.50 \times 2=1.00 \text { or } 100 \text { percent per year }
$$

But what if you cannot pay Lucky back after six months? Lucky will let you off this time, but you must pay back the following at the end of the next six months:

- the $\$ 10,000$ borrowed,
- the $\$ 5,000$ interest from the first six months, and
- 50 percent interest on both the unpaid $\$ 10,000$ and the unpaid $\$ 5,000$ interest ( $\$ 15,000 \mathrm{x}$ $.50=\$ 7,500)$.

So, at the end of the year, knowing what is good for you, you pay off Lucky:

| Amount of original loan | $\$ 10,000$ |
| :--- | ---: |
| Interest from first six months | 5,000 |
| Interest on second six months | $\underline{7,500}$ |
| Total payment at end of year | $\$ 22,500$ |

It is unreasonable to assume that, after six months, Lucky would let you forget about paying interest on the $\$ 5,000$ interest from the first six months. If Lucky would forget about the interest on interest, you would pay $\$ 20,000$ at the end of the year -- $\$ 10,000$ repayment of principal and $\$ 10,000$ interest -- which is a 100 percent interest rate.

Using the Lucky Break method of financing, you have to pay $\$ 12,500$ interest to borrow $\$ 10,000$ for one year's time -- or else. Because you have to pay $\$ 12,500$ interest to borrow $\$ 10,000$ over one year's time, you pay not 100 percent interest, but rather 125 percent interest per year:

Annual interest rate on a Lucky Break loan $=\$ 12,500 / \$ 10,000=125$ percent
What's going on here? It looks like the APR in the Lucky Break example ignores the compounding (interest on interest) that takes place after the first six months.

And that's the way it is with all APR's: the APR ignores the effect of compounding. And therefore this rate understates the true annual rate of interest if interest is compounded at any time prior to the end of the year. Nevertheless, APR is an acceptable method of disclosing interest on many lending arrangements since it is easy to understand and simple to compute. However, because it ignores compounding, it is not the best way to convert interest rates to a common basis.

## 3. Effective annual rate

Another way of converting stated interest rates to a common basis is the effective rate of interest. The effective annual rate (EAR) is the true economic return for a given time period -- it takes into account the compounding of interest -- and is also referred to as the effective rate of interest. Using our Lucky Break example, we see that we must pay $\$ 12,500$ interest on the loan of $\$ 10,000$ for one year. Effectively, we are paying 125 percent annual interest. Thus, 125 percent is the effective annual rate of interest.

In this example, we can easily work through the calculation of interest and interest on interest. But for situations where interest is compounded more frequently we need a direct way to calculate the effective annual rate. We can calculate it by resorting once again to our basic valuation equation:

$$
F V=P V(1+i)^{n}
$$

Next, we consider that a return is the change in the value of an investment over a period and an annual return is the change in value over a year.

Suppose you invest $\$ 100$ today in an investment that pays 6 percent annual interest, but interest is compounded every four months. This means that 2 percent is paid every four months. After four months, you have $\$ 100(1.2)=\$ 102$, after eight months you have $\$ 102(1.02)=\$ 104.04$, and after one year you have $\$ 104.04(1.02)=106.1208$, or, $\$ 100(1.02)^{3}=\$ 106.1208$

The effective annual rate of interest (EAR) is $\$ 6.1208$ paid on $\$ 100$, or 6.1208 percent. We can arrive at that interest by rearranging the basic valuation formula based on a one year period:

$$
\begin{gathered}
\$ 106.1208=\$ 100(1+0.02)^{3} \\
\$ 106.1208 / \$ 100=(1+0.02)^{3} \\
1.061208=(1+0.02)^{3} \\
\text { EAR }=(1+0.02)^{3}-1=0.061208 \text { or } 6.1208 \text { percent }
\end{gathered}
$$

In more general terms, the effective interest rate, EAR, is:

$$
\operatorname{EAR}=(1+i)^{n} 1
$$

The effective rate of interest (a.k.a. effective annual rate or EAR) is therefore an annual rate that takes into consideration any compounding that occurs during the year.
Let's look how the EAR is affected by the compounding. Suppose that the Safe Savings and Loan promises to pay 6 percent interest on accounts, compounded annually. Because interest is paid once, at the end of the year, the effective annual return, EAR, is 6 percent. If the 6 percent interest is paid on a semi-annual basis -- 3 percent every six months -- the effective annual return is larger than 6 percent because interest is earned on the 3 percent interest earned at the end of the first six months. In this case, to calculate the EAR, the interest rate per compounding period -- six months -- is 0.03 (that is, $0.06 / 2$ ) and the number of compounding periods in an annual period is 2 :

$$
\begin{gathered}
\text { EAR }=(1+\mathrm{i})^{\mathrm{n}}-1 \\
\text { EAR }=(1+0.03)^{2}-1=1.0609-1=0.0609 \text { or } 6.09 \% .
\end{gathered}
$$

Extending this example to the case of quarterly compounding with a nominal interest rate of 6 percent we first calculate the interest rate per period, $r$, and the number of compounding periods in a year, n:

$$
\begin{aligned}
& \mathrm{i}=0.06 / 4=0.015 \text { per quarter, and } \\
& \mathrm{n}=12 \text { months } / 3 \text { months }=4 \text { quarters in a year. }
\end{aligned}
$$

The EAR is:

$$
\operatorname{EAR}=(1+0.015)^{4}-1=1.0614-1=0.0614 \text { or } 6.14 \%
$$

Suppose there are two banks: Bank A, paying 12 percent interest compounded semi-annually, and Bank B: paying 11.9 percent interest compounded monthly. Which bank offers you the best return on your money? Comparing APR's, Bank A provides the higher return. But what about compound interest? The EAR's for each account are calculated as:

Bank A:
EAR $=(1+0.12 / 2)^{2}-1=(1+0.06)^{2}=1.1236-1=0.1236$ or $12.36 \%$
Bank B:
EAR $=(1+0.119 / 12)^{12}-1=(1+0.0099)^{12}-1=1.1257-1=0.1257$ or $12.57 \%$
Bank B offers the better return on your money, even though it advertises a lower APR. If you deposit $\$ 1,000$ in Bank A for one year, you will have $\$ 1,123.60$ at the end of the year. If you deposit $\$ 1,000$ in Bank $B$ for one year, you will have $\$ 1,125.70$ at the end of the year, providing the better return on your savings.

## PayDay Loans - The fast and expensive way to borrow

A payday loan is a short-term loan with very high interest rates. In a typical payday loan, if you want to borrow $\$ 100$ you write a check for $\$ 125$. The lender holds on to your check during the loan period. At the end of the loan period, usually 10-14 days, the lender deposits your check. If you want to extend your loan, you pay the minimum of $\$ 25$ cash and then enter into a new contract to pay. If you do not pay off the loan or pay the fee to roll over the loan, the lender will deposit your check and you risk being charged with writing bad checks.
What is the APR for this payday loan?

$$
\text { APR }=0.25(365 / 14)=651.79 \%
$$

What is the EAR for this payday loan?

$$
\text { EAR }=(1+0.25)^{365 / 14}-1=3,351.86 \%
$$

The regulations pertaining to payday loans varies among states, but most states allow very generous lending terms - generous, that is, to the lenders. [For a list of state limits on payday loans, see the Bankrate Monitor.]

## A. Continuous compounding

The extreme frequency of compounding is continuous compounding. Continuous compounding is when interest is compounded at the smallest possible increment of time. In continuous compounding, the rate per period becomes extremely small:

$$
\mathrm{i}=\text { nominal interest rate } / \infty
$$

And the number of compounding periods in a year, $n$, is infinite. As the rate of interest, $i$, gets smaller and the number of compounding periods approaches infinity, the EAR is:

$$
\mathrm{EAR}=\left(1+{ }^{\text {APR }} / \mathrm{n}\right)^{\mathrm{n}}-1
$$

where APR is the annual percentage rate. What does all this mean? It means that the interest rate per period approaches 0 and the number of compounding periods approaches infinity -- at the same time! For a given nominal interest rate under continuous compounding, it can be shown that:

$$
\mathrm{EAR}=\mathrm{e}^{\mathrm{APR}}-1
$$

For the stated 6 percent annual interest rate compounded continuously, the EAR is:

$$
\begin{gathered}
\mathrm{EAR}=\mathrm{e}^{0.06}-1=1.0618-1 \mathrm{EAR}=0.0618 \text { or } \\
6.18 \text { percent } .
\end{gathered}
$$

The relation between the frequency of compounding, for a given stated rate, and the effective annual rate of interest for this example

## Example 1: Comparing effective rates

## Problem

Which of the following terms represent the lowest cost of credit on an effective annual interest rate basis?
. $10 \%$ APR, interest compounded semi-annually.
9.75\% APR, interest compounded continuously.
$10.5 \%$ APR, interest compounded annually.
4. $9.8 \%$ APR, interest compounded quarterly.

## Solution

d

1. $\mathrm{EAR}=(1+0.05)^{2}-1=10.25 \%$

EAR $=e^{0.0975}-1=10.241 \%$
$E A R=10.5 \%$
4. $E A R=(1+0.0245)^{4}-1=10.166 \%$

| Exhibit 1: | Effective Annual Rates of <br> Interest Equivalent to an Annual <br> Percentage Rate of $\mathbf{6}$ percent |  |
| :--- | :---: | :---: |
| Frequency of <br> compounding per <br> year |  |  |
| Annual | $(1+0.060)^{1}-1$ | $6.00 \%$ |
| Semi-annual | $(1+0.030)^{2}-1$ | 6.09 |
| Quarterly | $(1+0.015)^{4}-1$ | 6.14 |
| Continuous | $\mathrm{e}^{0.06}-1$ | 6.18 | indicates that the greater the frequency of compounding, the greater the EAR.

## B. Calculator and spreadsheet applications

Financial calculators typically have a built-in program to help you go from APRs to EARs and vice versa. For example, using the financial calculator, we can calculate the EAR that corresponds to a 10 percent APR with quarterly compounding: ${ }^{2}$ The result is an EAR of 10.3813 percent.

\left.| TI 83/ 84 |
| :--- | :--- |
| Using TVM Solver |$\right) ~$| HP10B |
| :--- |
| EFF(10,4) |
| ENTER | | 10 NOM\% |
| :--- |

[^1]In a similar manner, we can calculate the nominal (i.e., APR) rate that corresponds to a given EAR.

\left.| T1 83/ 84 |
| :--- | :--- |
| Using TVM Solver |$\right) \quad$ HP10B Suppose we want to find the nominal rate with quarterly compounding that is equivalent to an effective rate of 10 percent. The equivalent APR is 9.6455 percent. In other words, if a lender charges 9.6455 percent APR, it will earn, effectively, 10 percent on the loan.

Continuous compounding calculations cannot be done using the built in finance programs. However, most calculators -- whether financial or not -- have a program that allows you to perform calculations using $e$, the base of natural logarithms. The EAR corresponding to an APR with continuous compounding is 10.52 percent, which you can calculate as $\mathrm{e}^{0.1}-1$.

| T1 83/84 | HP10B |
| :---: | :--- |
| $\mathrm{e}^{\mathrm{x}}(.1)-1$ ENTER | .1 <br> $\mathrm{e}^{\mathrm{x}}-1=$ |

Spreadsheet functions can also be used to calculate either the nominal rate or the effective rate. In Microsoft Excel $\circledR^{\circledR}$, for example, you can calculate the effective rate that equivalent to an APR of 10 percent with monthly compounding as:

$$
=\operatorname{EFFECT}(.10,12),
$$

which produces an answer of 10.471 percent.
Similarly, finding the nominal rate with monthly compounding that is equivalent to an EAR of 10 percent,
=NOMINAL(.10,12),
which produces an answer of 9.569 percent.


[^0]:    ${ }^{1} 15$ U.S.C. §§1601-1666j; Federal Reserve System Regulation Z, 1968.

[^1]:    ${ }^{2}$ Because these calculations require changing the payments per period settings (i.e., $P / Y R$ ) in some calculator models, be sure to change these back to one payment per period following the calculations -- otherwise all subsequent financial calculations may be incorrect.

