

How to cost recipes

Easy recipe costing with Shop'NCook Pro software

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Table of Contents

How to cost recipes	1
Introduction	1
Sample recipes used in this document	1
How to add the sample recipes to the software	2
How to fix the recipe ingredients	3
How to view and remove the predefined cost data	6
How to input your own cost data for the ingredients in the recipes	8
Price information	8
What information the software needs in order to cost accurately a recipe	10
How to input the unit conversion information	10
How to view the detailed recipe costing information	14
How to cost accurately an ingredient when its cooked weight is specified in the recipe	16
Costing cooked ingredients more accurately	16
How to correct the cost of an ingredient for waste	16
How to cost linked recipes	17
How to fine tune the price estimate	17

How to cost recipes

Introduction

This tutorial shows how to cost out recipes effortlessly with recipe costing software Shop'NCook Pro.

The original webpage "<u>How to cost your recipes</u>" on which this report is based can be found at http://www.shopncook.com/blog/how-to-cost-a-recipe.

You can follow the tutorial by <u>downloading a free trial of the recipe costing software Shop'NCook Pro</u> at http://www.shopncook.com/downloadPro.html.

You can watch a video of this tutorial "How to cost a recipe" at http://www.youtube.com/watch? v=09W0K0zgpks.

Sample recipes used in this document

Sauce Vierge

Yield: 500 ml

200 ml olive oil

110 ml lemon juice

7 g garlic, chopped

7 g basil, chopped

160 g tomatoes, peeled, seeded - diced

50 g black olives, diced

salt to taste

pepper to taste

hot pepper sauce

- 1. Warm the olive oil.
- 2. Add the lemon juice, garlic, basil, tomatoes, and olives.
- 3. Season to taste with salt, pepper, and hot pepper sauce.
- 4. Serve warm.

Source: Based on Professional Cooking, W. Gisslen

Grilled tuna with sauce vierge and spinach

200 ml olive oil

7 cloves garlic, chopped

20 leaves basil, chopped

1 small chile, such as cayenne

to taste salt

to taste pepper

12 (150 g each) tuna steaks

1.5 kg cooked spinach, buttered

500 ml sauce vierge

- 1. Combine the olive oil, garlic, basil, chile, salt, and pepper to make a marinade.
- 2. Marinate the tuna for 1 hour.
- 3. Grill the tuna steaks, keeping them medium rare.
- 4. For each portion, place 4 oz (125 g) hot spinach on a plate. Place the tuna steak on top. Drizzle the sauce around.

Source: Based on Professional Cooking, W. Gisslen

How to add the sample recipes to the software



Clip button to add recipes from the clipboard.

Add the two example recipes "Sauce vierge" and "Grilled tuna with sauce vierge and spinach" by copying their text to the clipboard and clicking on the clip button of the toolbar.

Tip: If you don't have a clip button, select first a cookbook in the navigation column on the left.

The software analyzes the recipes and recognizes automatically the ingredients and quantities. You can add them to your main cookbook, or any other cookbook of your choice.

Grilled tuna with sauce vierge and spinach

Category: Example

Source: Professional Cooking, W. Gisslen

200 ml olive oil
7 cloves garlic -- chopped
20 leaves basil -- chopped
1 small chile -- such as cayenne
to taste salt
to taste pepper
12 (150 g) tuna steaks
1 5 kg eacked spinach -- buttered
500 ml sauce vierge

- Combine the olive oil, garlic, basil, chile, salt, and pepper to make a marinade.
- Marinate the tuna for 1 hour.
- 3. Grill the tuna steaks, keeping them medium rare.
- 4. For each portion, place 112 g (125 g) hot spinach on a plate. Place the tuna steak on top. Drizzle the sauce around.

The grilled tuna recipe is linked to the "sauce vierge" recipe.

The recipe "Grilled tuna with sauce vierge and spinach" refers to the second recipe "Sauce vierge". The software creates a link from the "Grilled tuna" recipe to the "Sauce vierge" recipe and automatically includes the ingredients of sauce vierge into the costing and nutritional analysis of grilled tuna.

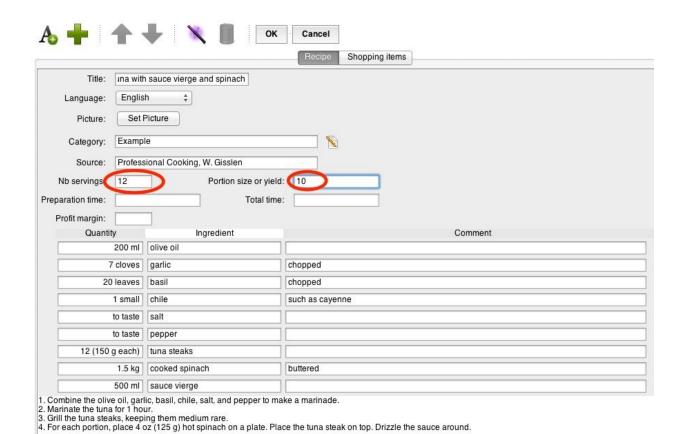
Tip: For more information on how to link recipes, watch this tutorial video.

How to enter the portion number and size information



Edit button to edit a recipe.

The number of servings and the yield of the "Grilled tuna" recipe are missing. Select the "Grilled tuna" recipe and click on the Edit button of the toolbar to input the yield and portion information.



Adding the number of serving and portion size information.

Input a number of servings of 12, and a portion size of 10 oz. Note that when no number of servings is specified, the field of the portion size represents instead the total yield of the recipe.

How to fix the recipe ingredients

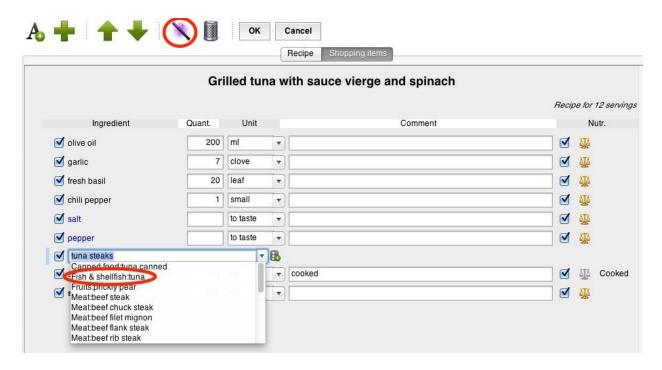


Displaying the grocery items linked with the ingredients.

When a recipe is added to Shop'NCook Pro, it attempts to link its ingredients automatically to corresponding items in the database of grocery items. The corresponding grocery items are listed in the Shopping Items tab.

Next, click on the "Shopping items" tab to see if the ingredients have been correctly linked.

There is a problem: "tuna steak" is linked to "tuna canned", which is wrong.

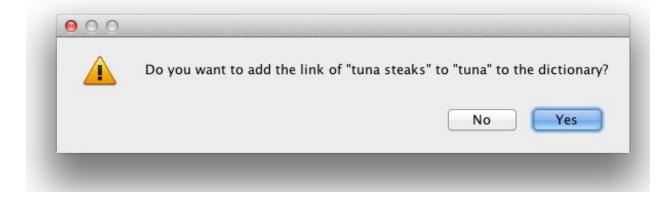


Linking an ingredient to a grocery item in the database

Select the ingredient line by clicking on it, then click on the magic wand button of the toolbar to repair the line. The line turns red, showing that it is not linked to the database of grocery items anymore.

You could click on the database button next to the ingredient and add "tuna steak" to the database. Alternatively, you can click on the arrow of the pull-down menu and select a better item in the database. Let's select the item "Fish & shellfish: tuna."

The software asks you next if you want to add the link of "tuna steak" to "tuna" to the dictionary. Select "Yes", so that next time it will automatically link "tuna steak" to "tuna" instead of "canned tuna". This way, Shop'NCook Pro learns as you use it.



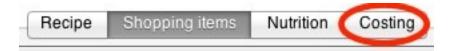
Adding a link from ingredient to grocery item to the dictionary to make the linking automatic.

Tip: For more information on <u>fixing ingredients in recipes</u>, <u>watch this tutorial video</u>.

Note that next to spinach there is "cooked" written at the end of the line: it means that the software recognized that the weight of spinach specified in the recipe is for cooked spinach and not for raw one. It is important to make this distinction to cost correctly the spinach as we will see below.

You save the recipe by clicking on OK.

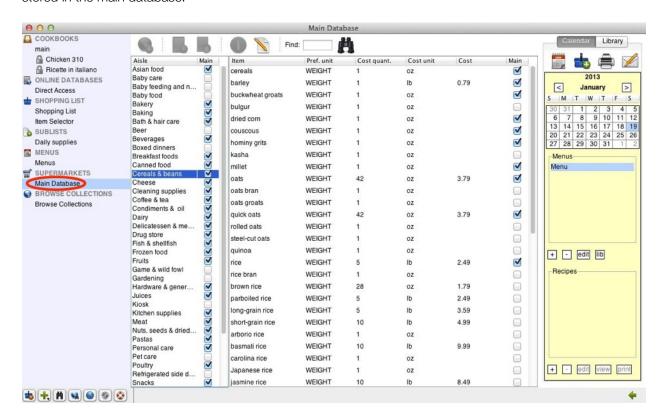
How to view and remove the predefined cost data



Displaying the cost break-down per ingredient.

Display the recipe for sauce vierge and click on the Costing tab: you can see that there is already a total food cost and a suggested price for the recipe.

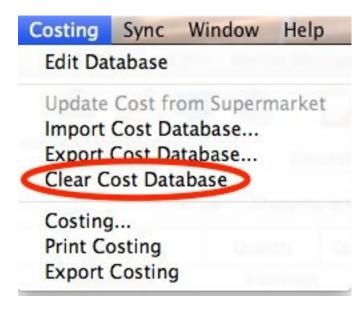
If you are in the U.S., the software comes with predefined cost data to help you get started. The cost data is stored in the main database.



The database of grocery item where the cost information in stored.

You can access the main database by clicking on "Main database" under SUPERMARKET in the navigation column.

However, if you are serious about recipe costing, you cannot use the predefined cost data. It's important that you input your actual food costs.



Clearing the predefined cost data from the main database.

If you are a new user of the software and have not yet input your own cost data, you should do the following: open the costing menu, and select "Clear Cost Database," then click "OK". This will erase the cost data.

Tip: Don't erase the cost data if you have already input your own cost data!

You can check that after clearing the cost data, the cost information has disappeared from the main database.

How to input your own cost data for the ingredients in the recipes

	Recipe Shopping it	ems Nutritio	on Costin	9	
Item	Quantity	Quantity	With waste	Cost/unit	Cost (\$)
olive oil	200 ml	6.43 oz	6.43 oz		60
lemon juice	110 ml	3.99 oz	3.99 oz		
garlic garlic	7 g	0.25 oz	0.29 oz		
fresh basil	7 g	0.25 oz	0.39 oz		
▼ tomato	160 g	5.71 oz	6.28 oz		
black olives	50 g	1.79 oz	1.79 oz		
⋖ salt					
pepper					
✓ hot sauce					
Total food c	ost				0.00
Profit margir	72 %				
Total price					0.00

The costing tab of the sauce vierge recipe after clearing the predefined cost information with the magic wand button highlighted.

Display again the Costing tab of the "Sauce vierge" recipe by selecting the main cookbook in the navigation column.

All the ingredients should be now listed in green, meaning that they lack the cost information.

Here I have prepared a list with the price of all the ingredients of both recipes:

Price information

Ingredient	Quantity	Price
olive oil	34 fl oz	\$6.79
lemon juice	32 fl oz	\$2.69
garlic	1 head	\$0.39
basil	1 bunch	\$1.69
tomatoes	12 oz	\$3.99
black olives	6 oz	\$0.98
salt	26 oz	\$0.55
pepper	2 oz	\$1.39
hot pepper sauce	12 oz	\$5.99

Ingredient	Quantity	Price
chile	0.5 lb	\$1
tuna	1.5 lb	\$14.99
spinach	1 bunch	\$1.39

If you are following this tutorial and costing these recipes yourself, you should of course input preferably your own price information for these ingredients.

We are going to input the missing cost information by clicking on the magic wand button next to each ingredient.



Inputting the price information for olive oil.

If you click on the magic wand button next to olive oil, the software asks you to input a quantity (for example: 34), the unit of the quantity (for example: fl oz), and the cost corresponding to this quantity (for example: 6.79). Click OK to save.

Once the information is input, it will be known of course for all the recipes using olive oil. You only need to input the price information once for each ingredient.

Do the same for all the ingredients in green.

Once you are done with the sauce vierge, do the same thing with the recipe for grilled tuna.

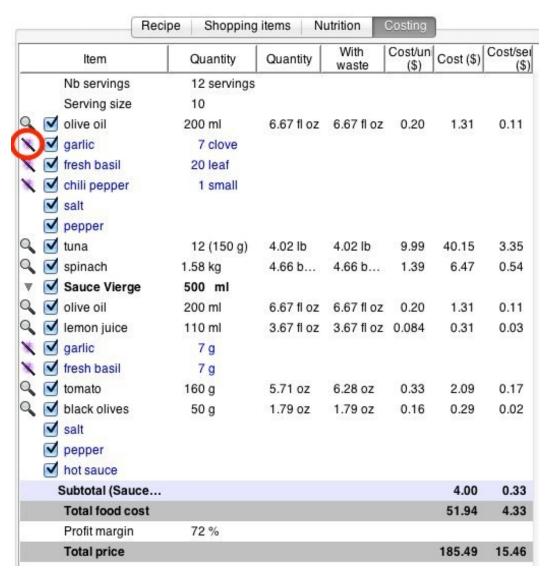
You only need to input the price for the ingredients in green, that is tuna and spinach, as the software already knows the cost for the other ingredients that were included in the recipe for sauce vierge.

What information the software needs in order to cost accurately a recipe

The software needs to know three things in order to cost accurately an ingredient:

- 1. The price of the ingredient for a given quantity.
- 2. The quantity of the ingredient inside the recipe.
- 3. How to convert from the quantity corresponding to the price to the quantity required in the recipe.

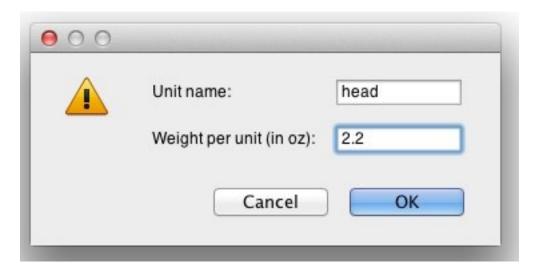
How to input the unit conversion information



The "grilled tuna" recipe before adding the unit conversion information with the magic wand button highlighted.

When the software doesn't know the quantity of an ingredient, or doesn't know how to convert the quantity, it displays it in blue.

For example, for garlic, the price was input for one head of garlic, but the recipe requires seven cloves. In order to convert from clove to head, Shop'NCook Pro needs to know the weight of a head of garlic and the weight of a clove.



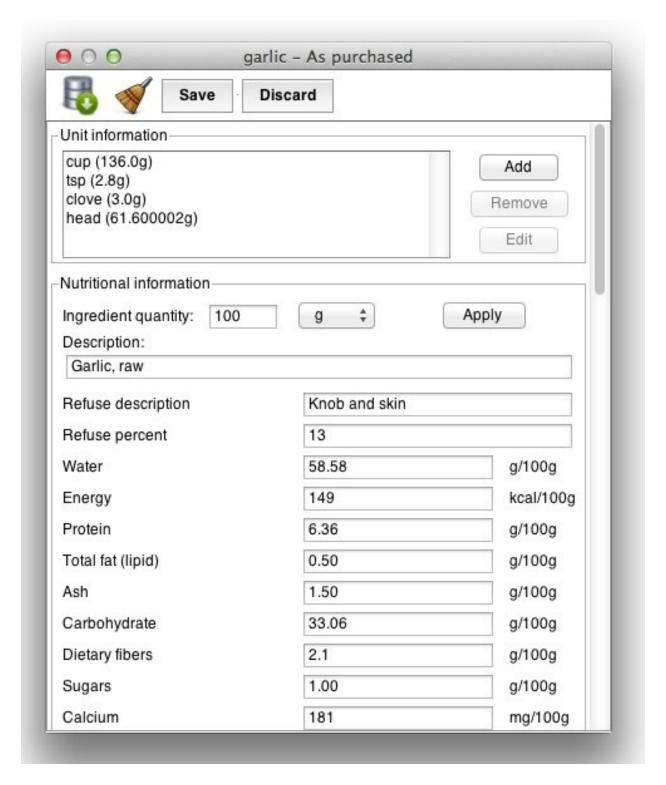
Adding unit conversion information to garlic.

To input this information, click again on the magic wand button. The software knows which information it needs and guides you. It opens a dialog where you can input the weight of a head of garlic. You need to take one of your heads of garlic and measure its weight. Or for more accuracy you take a bunch of heads and measure the average weight of one head.

Tip: You must input the edible weight of garlic. That is, don't just measure the weight a head of garlic, but remove all the cloves, and prepare them as if you wanted to cook them by removing the knobs and the skins and weigh the remaining edible quantity.

Note that if you are living in a country that uses metric units, you can select in the "Shopping List" tab of the preferences to use metric units instead of US units. In this case, you will have to input the weight in grams instead of ounces.

In my case I have a weight of 2.2 ounces for a head of garlic.



The nutrition editor window for garlic, where the unit conversion information is stored.

After inputting the information and clicking OK, the software opens the nutrition editor window for garlic. This is where the unit conversion information can be accessed as well.

The software comes with a lot of predefined unit conversion information. It already knows the average weight of one clove of garlic, so you don't need to input this information yourself.

You click "Save" to save the modifications.

The garlic should be now displayed in black with its cost information.

You do the same thing for the remaining ingredients in blue.

For basil, the price was given for one bunch, but the recipe requires 20 leaves. In order to convert from leaves to bunch, the software needs to know the weight of a bunch, and the weight of a leaf.

Again, you click on the magic wand button next to basil. The software will display a dialog where you can input the weight of a bunch of basil. You need to take a bunch of basil and measure its weight to give it to the software.

Tip: Similarly to the case of garlic, you have to input the edible weight of a bunch of basil. That is, remove the stems and flowers and prepare the basil as if you wanted to cook it before measuring its weight.

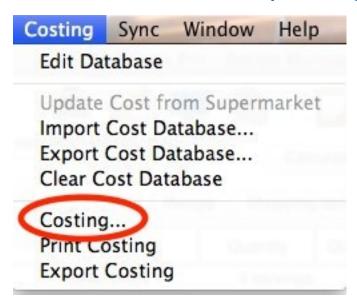
In my case, a bunch of basil weighs 1.4 ounces. The software already knows the average weight of one leaf of basil, so you can just save the unit conversion information. Now, fresh basil should have turned black and its cost should have been added to the recipe.

Finally, you do the same for chili peppers. The software needs to know the weight of the edible part of one small chili pepper, which is about 1.2 ounces in my case. Click Save to save the unit conversion information.

Chili pepper turns green (and not black), meaning that the software still needs to know the price information that we didn't input before. Click on the magic wand button and input the price, that is in my case \$1 for 0.5 pound.

Salt, pepper, and hot sauce remain in blue, because the quantities of these ingredients are not given in the recipe. If it is important for you to include these ingredients in the cost estimate, you can edit the recipe and input their quantities.

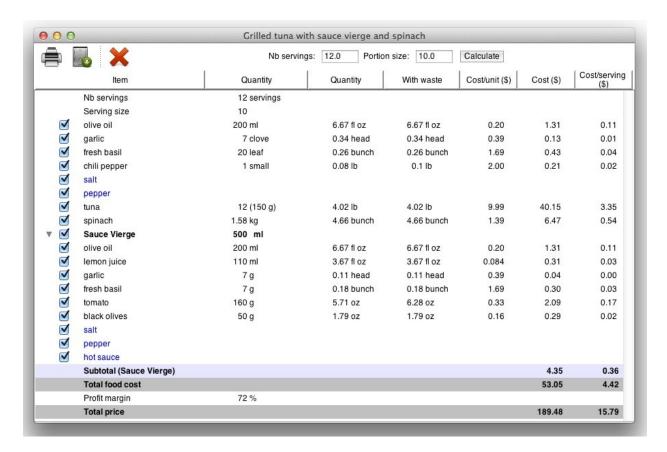
How to view the detailed recipe costing information



Displaying the costing details window of the grilled tuna recipe.

Let's look more in detail at the cost analysis. Display the Costing menu and select "Costing..." to display the detail of the recipe costing.

The costing details window opens.



Costing details window of the grilled tuna recipe.

The costing window contains 7 columns, that is:

- 1. the ingredients of the recipe.
- 2. the quantity of each ingredient as specified in the recipe.
- 3. the quantity converted into the unit of the price information.
- 4. the quantity corrected for waste.
- 5. the cost per unit as specified in the price information for the ingredients.
- 6. the cost of the ingredients in the recipe, that is the quantity with waste times the cost per unit.
- the cost per serving of each ingredient, that is the cost of the ingredient divided by the number of servings.

At the bottom, you have the total food cost, the food cost per serving, the suggested price for the total recipe, and the suggested price per serving.

The price suggestion uses the default profit margin (by default 72%) that is defined in the Costing tab of the preferences. You can also set a profit margin on a recipe basis by editing the recipe and inputting a number in the profit margin field.

How to cost accurately an ingredient when its cooked weight is specified in the recipe

In the case of spinach, as explained above, the quantity of 1.5 kg required in the recipe is for cooked spinach instead of raw spinach. Shop'NCook Pro converts automatically the quantity from 1.5 kg to 1.58 kg, which is the estimated weight of raw spinach you need to yield 1.5 kg of cooked spinach.

Tip: The correction between the cooked weight and the raw weight of an ingredient be can very large for some ingredients. For example, 1 kg of cooked rice corresponds to 0.36 kg of raw rice. Without this correction, the cost estimate of cooked rice would be greatly overestimated!

Costing cooked ingredients more accurately

Shop'NCook Pro estimates automatically the raw weight from the cooked weight of the ingredients. This calculation is however approximative, as it depends on the actual cooking method of the ingredient. A better way of costing cooked ingredients is to create a recipe for the cooked ingredient and measure the actual yield. For example, for cooked spinach, you can create the following recipe (replace the yield by the actual yield that you measured):

Cooked spinach

Yield: 0.95 kg

1 kg spinach

salt

Cook the spinach in salty water.

How to correct the cost of an ingredient for waste

As an example of correction for waste, look at the cost estimate of tomato. The quantity of 5.71 ounces has been corrected to 6.20 ounces to include the waste, that is the stem and core of the tomatoes.

Shop'NCook Pro software already knows the waste of a large number of ingredients. However, the waste depends on how you purchase the ingredients. For example, if you purchase diced tomatoes in a plastic bag, you would have a very different waste (the packing material), compared to the waste of whole tomatoes (the stems and the cores).

Tip: You can input your own waste for each ingredient in the nutritional information window of the ingredient. To access the nutritional information window, display the Nutrition tab of the recipe and click on the magnifier glass next to the ingredient. Click then on the Edit button of the Nutritional information window to modify the default waste.

The correction for waste and the conversion from cooked weight to raw weight are usually automatically done by the software. It is however possible to disable these corrections in the Costing tab of the preferences.

How to cost linked recipes

The ingredients of the "Sauce vierge" recipe have been automatically included in the costing of the "Grilled tuna" recipe. If you want, you can hide the details of the "Sauce vierge" recipe by clicking on the arrow next to it.

How to fine tune the price estimate

You can uncheck some ingredients to see the effect on the suggested price. For example, if you uncheck spinach, you can see that the price changes by about two dollars.

At the top of the window, you have a scaling tool. By changing the portion size and clicking on the Calculate button, you can see how a different portion size would affect the final price of the recipe.