



WHOLESALE PARTS  
THE MILLS ADVANTAGE

**mills**  **GMC**  
BUICK • GMC Ltd.  
*Whatever It Takes*

## WHY MAKE MILLS YOUR WHOLESALE PARTS SUPPLIER?

Mills Motors Buick GMC Ltd (formerly Cliff Mills) has been a fixture on the Durham Region business scene since 1938. In 2004, we moved to our new state-of-the-art 55,000 square foot facility at the corner of Bond Street and Ritson Road in Oshawa.

A lot has changed over the years, and the dealership (and its service offerings) has grown right along with our community. Long gone are the days of "just" selling and servicing cars.

In addition to being a full-service Dealership with a modern, high-tech Service Department and a fully updated Body Shop, we boast one of the largest and

most modern, well-stocked Parts Departments in all of Durham Region. We are dedicated to providing independent repair shops, body shops, and the service departments of our fellow dealerships with the absolute BEST service and availability anywhere. Yes, ANYWHERE.

For decades, many of our parts customers have considered Mills to be a trusted and valuable partner. It's because, as our tagline reads, we'll do "Whatever It Takes" - supplying them with the parts, service, selection and expertise for better efficiency and profitability.



## TESTIMONIALS

"They offer great pricing which supports my business in this competitive environment; they are knowledgeable and easy to deal with. We're in the body shop business, no one does it better than Mills when it comes to getting my parts and it allows me to get my customer back in their vehicle quicker. The expertise and knowledge of the staff is outstanding."

Jeff,  
CARSTAR Collision

"In our body shop business we can use Original Equipment parts from Mills that fit at a competitive price compared to offshore parts that my staff have to spend time to rework in many cases to fit. Our customers are much happier with the end results."

Jan,  
Royal Auto Body

"The commercial vehicle repair business is very competitive, the vehicle must be back in service NOW! Mills is the go-to Parts Department for all our General Motors light and medium duty truck parts. The correct part, when we need it FAST!"

Gary,  
Guardian Vehicle  
Maintenance



## ONE SOURCE, MANY ADVANTAGES

- One of the largest on-hand inventories in Durham Region, providing a level of service in excess of a 95% fill rate
- Free local delivery and nationwide courier shipping option arrangements
- Electronic on-line links with all major OEM's to locate and source all your parts needs
- Wide base of suppliers, to meet all your needs and pricing requirements
- National, provincial and state-wide electronic locator services
- Direct quote match on almost all GM collision parts thru GM's Bump the Competition (BTC) Program OE Collision best-fit collision parts at offshore prices
- Full vehicle glass parts availability at best in market price
- Our facility allows for volume-based purchasing, passing the savings directly on to our customers
- Extended hours and full-day Saturday availability, staffed by parts professionals
- Easy contact via phone, e mail, in-person or on-line parts request thru our web site
- In-house expert technical support. We can answer all your questions!
- Account establishment for hassle-free purchasing

# BLUMP the Competition!

## GM BTC (Bump the Competition)

### Why purchase off shore look alike or salvage parts when you can have the real thing?

The real genuine GM parts are designed to fit. This helps in eliminating expensive time that can be consumed reworking of those look-alike or salvage parts to fit by your body shop personnel. Genuine parts are also produced from the highest quality raw material stock and have the best protection in respect to corrosion inhibiting properties built into them, resulting in the longest lasting quality repairs possible.

Quality repairs provide the highest degree of customer satisfaction, bringing not

only your customer back, but also help to secure referrals to your shop by those satisfied customers.

Here's how it works, simply fax or e-mail us your estimate and let us go to work for you securing the best possible original equipment GM body part pricing. We work through each of the parts you require and then return the estimate back to you showing the best possible manufacturers pricing.

This helps to lower your acquisition costs reduces rework time and allows your shop to maximize its gross profit on each and every job and at the same time deliver the best quality possible.

When you use quality parts the repair just doesn't just look good today but lasts the long term.

*It's simple and easy! Quality you can trust at the right price! Contact us today to see how we can help you!*

## THE BODY SHOP EXPERTS

At Mills we offer full body shop and paint services in one of the most modern body shops in the Durham Region.

- New state-of-the-art frame and measuring systems
- Spot dent removal system
- Secure fenced-in storage compound – 150+ vehicle capacity
- Full VOC compliance (water-borne paint)
- Blowtherm Paint booth designed for water-borne paint application
- Dual Blowtherm prep stations
- Full on-site support mechanical services
- BASF Paint supplied
- Quality refinished to factory standards
- Mitchell and ADP Estimating /photo imaging
- Complimentary shuttle service
- On-site glass specialist & full mechanical services
- Complete vehicle detailing service
- Euro-vacuum equipped dust-free work stations





## WHATEVER IT TAKES

At Mills, "Whatever It Takes" is more than a snappy tagline. It's a heart-felt promise to our customers that we will do everything possible to win their loyalty and earn their recommendations.

Our wholesale parts business is no exception. When you purchase parts from Mills, you may be confident that we are delivering name brand merchandise at the lowest possible price while maintaining the highest level of service and expert support.

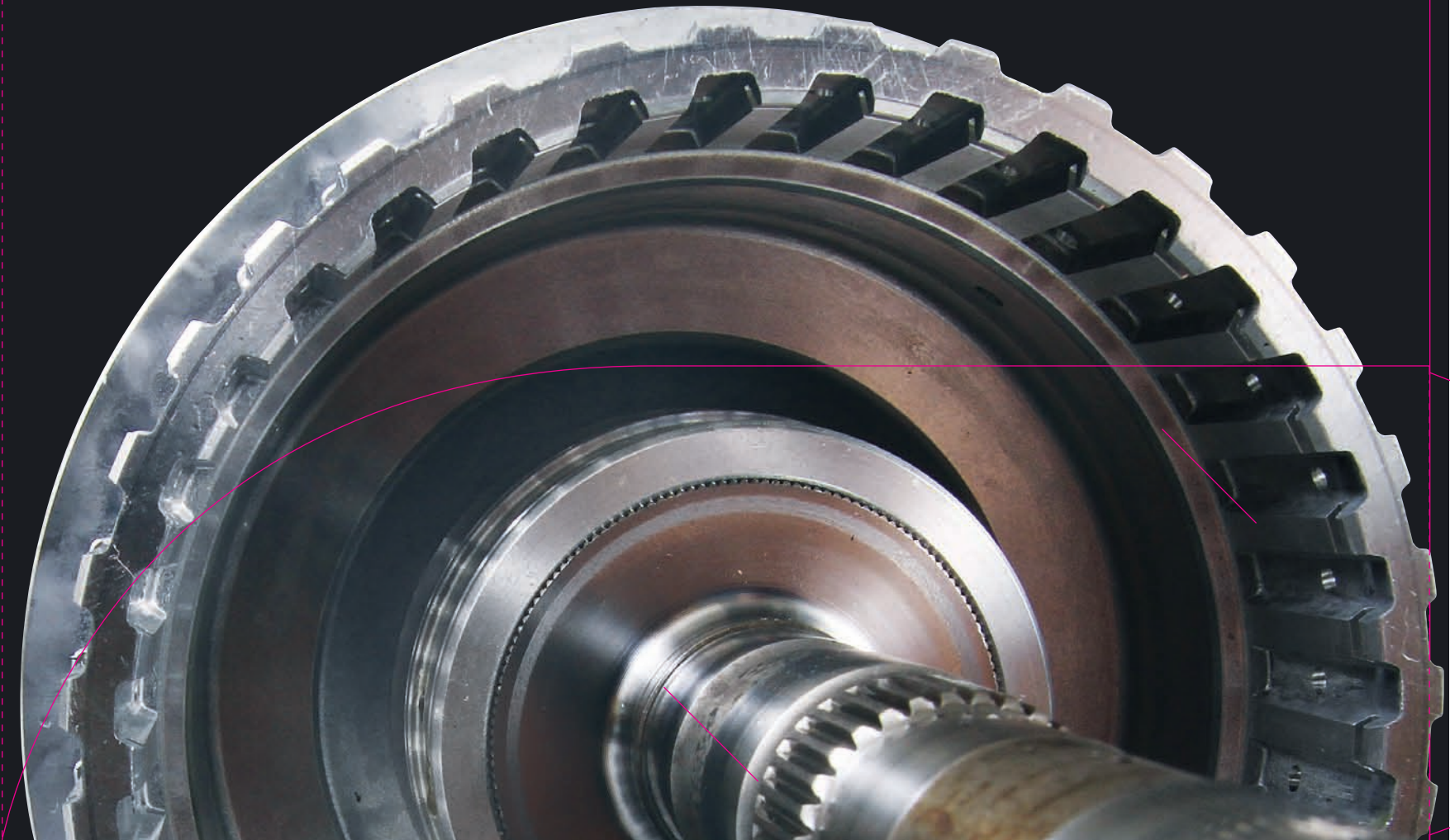
We understand that one of your customers is waiting at the end of every parts order. We have grown our wholesale parts business on a reputation of having exactly what you need when you need it in order to get your customers back on the road. Fast.

Welcome to Mills. We look forward to doing business with you.

Jason Craine  
President  
Mills Motors Buick GMC Limited

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BRAKE PADS WASHER FLUID STARTER CLUTCH AIR FILTER  
MUFFLER HEADLIGHTS TRANSMISSION OIL FILTER SPARK PLUGS  
TIRES UNIVERSALS BEARINGS RIMS BODY PANELS ALTERNATOR  
FUEL INJECTOR WINDSHIELD WIPERS CALIPERS SHOCKS  
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## MILLS WHOLESALE PARTS YOUR BEST OPTION FOR-

- Huge inventory - what you need
- Extended hours - when you need it
- Free local delivery
- Hassle-free buying
- Expert advise
- Competitive pricing

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