



innovating for **growth**

CORPORATE TREASURY & CASH MANAGEMENT **CONFERENCE 2013**

**Wednesday 20th November**

Gibson Hotel, 02 Point Village, IFSC, Dublin 1, Ireland  
[www.corporatetreasury.ie](http://www.corporatetreasury.ie)



Gold Sponsor:



Premium Silver Sponsor:



Silver Sponsors:



J.P.Morgan  
Asset Management



presented by: Irish Association of Corporate Treasurers & Summit Focus

tel: + 353 1 524 2375  
email: [info@summitfocus.com](mailto:info@summitfocus.com)  
[www.summitfocus.com](http://www.summitfocus.com)

**SUMMIT FOCUS**  
PLANNING PROMOTING PRODUCING



**Irish Association of  
Corporate Treasurers**



# Danske Bank

## DANSKE BANK

Gold Sponsor

Danske Bank Group is one of the strongest, best capitalised and most progressive banking groups in Europe. Operating in Ireland since 2005, Danske Bank is a specialist bank offering a market-leading product and service proposition for corporate clients, backed

up with powerful technology platform. The dedicated teams in Danske Bank's Corporates & Institutions team work closely with clients to provide bespoke strategies to help achieve their business and financial objectives.



# BARCLAYS

## BARCLAYS

Premium Silver Sponsor

Barclays has been supporting Irish businesses and Irish subsidiaries of foreign multinationals for over 30 years. Our clients have access to investment banking, wealth and investment management and corporate banking services. We understand the challenges you face and have expert teams across every sector to

deliver solutions that work for your business. Barclays is a major global financial services provider with an extensive international presence in Europe, the Americas, Africa and Asia. Barclays' purpose is to help people achieve their ambitions – in the right way.



# HSBC

## HSBC

Silver Sponsor

HSBC Corporate Banking Ireland brings the full range of HSBC product and network capabilities to assist Irish Corporates. Our experienced local team provides a wide range of financial solutions to large companies and trading companies with an international focus. We work with our clients to adopt a truly partnership approach and offer bespoke solutions to match each company's ambitions. Our clients' value, not just our balance sheet strength, but also the proven expertise HSBC has in doing business in different cultures and markets throughout the world.



## IFG GROUP

Silver Sponsor

IFG Corporate Pensions is part of IFG Group plc, a diversified financial services company delivering independent financial advisory and administrative services across Ireland and the UK. Winners of the Irish Pensions Innovation Award 2012, IFG offer a fresh approach to deliver retirement planning and advisory solutions relevant to today's marketplace. Our business model challenges industry thinking, addressing the lack of transparency in the market. We deliver cost-effective, efficient solutions to Irish and multinational companies, underpinned by our market leading multi-platform online IFG Pension Portal, and our unique investment expertise and strategies.

## J.P.Morgan

Asset Management

## J P MORGAN

Silver Sponsor

J.P. Morgan Asset Management, the investment management arm of JPMorgan Chase, offers a range of comprehensive global short-term and medium-term investment solutions, from AAA-rated liquidity funds to short-term fixed income products. A combination of these products can assist you to achieve the liquidity, security, risk and return profile that you desire.



## Irish Association of Corporate Treasurers

Contact

[www.treasurers.ie](http://www.treasurers.ie)



As President of the Irish Association of Corporate Treasurers for 2013, I would like to welcome you all to this year's conference.

The year has been a very good one as the Association goes from strength to strength and builds on last year's 25th anniversary. In addition to our recent flagship event, the Annual Dinner, and the ever-popular golf day, we also held a new event, the very well received IACT Debate in September.

There have been briefings and technical updates on a myriad of topics from Funding to Cashflows and new regulatory challenges from SEPA to EMIR.

With this in mind, the conference returns for the 3rd year in a row, to the Gibson Hotel, a central location (albeit, on the Northside!) that has proven very popular with attendees.

Last year's conference was a great success and this year has an even more packed programme, if that was possible, starting with an early morning address from that doyen of Irish soccer, John Delaney, over breakfast.

RTE's Business Editor David Murphy will chair the morning session, which will examine the challenges and opportunities to Ireland's economic recovery, with the author of An Bord Snip Nua, Colm Mc Carthy, amongst others, while session speakers will discuss current trends and treasury practice on topics from what George Soros would call 'The New Paradigm for Financial Markets', such as investing in a low-yield environment and liquidity funds in emerging markets.

During the day, experts from the treasury industry will be giving a review of current and upcoming regulations (what the treasurer needs to know), cash management

systems and trends (what the treasurer needs to do), and they'll even cover benchmarking and KPIs (or, what the treasurer needs to tell the Board!).

Garnered with all this knowledge, the treasurers' opinion forum will provide you with a chance to ask that question (by text or by the traditional method) that has been on your mind or has cropped up during the conference and hear at first-hand how your peers in the industry deal with various situations, in their companies.

When all the treasurers have had their say, it will be a chance to hear from a man who cites that great treasury nugget 'Cash is King' as business advice on his website, Bobby Kerr, the Leader's Chair speaker. Bobby has done it all and what's more, loves talking about it, especially over coffee.

We will finish with a coffee, or something stronger, at the conference drinks reception, which promises to be a great chance to network with other members, meet with peers, discuss the treasury topics of the day, and who knows, perhaps even have soccer's 'offside rule' demystified!

Our great line-up of speakers, again this year, would not be possible without the ongoing support of our conference sponsors. So thank you to them and to all attendees for your continuing support of the IACT and I hope you all enjoy the conference.

## PATRICK CORKERY

President, Irish Association of Corporate Treasurers





**ANTONY BARNES**

Director of Tax and Treasury, Experian

Antony is Director of Tax and Treasury at Experian, with responsibility for Experian's global tax, treasury and insurance activities. Prior to joining Experian, he held senior treasury positions at GUS plc, Amersham plc and Toyota Motor Finance. Antony is a fellow of both the Institute of Chartered Accountants (FCA) and the Association of Corporate Treasurers (FCT) and is a member of the Irish Association of Corporate Treasurers.



**PATRICK CORKERY**

Financial Controller, Vanfleet Transport

Financial Controller at Vanfleet Transport, a leading distribution company to the retail sector, Patrick previously worked in financial services with KPMG with a particular emphasis on aircraft leasing. A Fellow of Chartered Accountants Ireland and a Commerce graduate of UCD, Patrick is the current President of the IACT. He was IACT Student of the Year 2007 for the DCU Graduate Certificate of Corporate Treasury.



**JONATHAN CURRY**

Chief Investment, Liquidity, HSBC Global Asset Management

Jonathan is Global CIO for the Liquidity business and has been working in the industry since 1989. Prior to joining HSBC in 2010, Jonathan worked as Head of European Cash Management at Barclays Global Investors. A Board Member and Chair of the Technical Committee of the Institutional Money Market Fund Association, the industry association for AAA rated money market funds, he is also a member of the Bank of England's Money Market Liaison Group.



**JOHN DELANEY**

Chief Executive Officer, Football Association of Ireland

Chief Executive of the Football Association of Ireland since December 2004, having previously been Honorary Treasurer of the Association and also the National League of Ireland. He was also a member of the FAI National Council and the National League of Ireland Management Committee. John is a member of UEFA's National Team's Committee and previously served on UEFA's Control and Disciplinary Committee. A native of Tipperary Town, John is also Vice-President of the Olympic Council of Ireland.

Cash management solutions

As a premium silver sponsor of the IACT Corporate Treasury and Cash Management Conference 2013, it's our pleasure to contribute to today's agenda. Our corporate, cash and treasury teams in Dublin would be delighted to discuss how we can assist you manage your cash, risk exposures and help you to achieve your business ambitions. For further details, please contact:

**John Hand, Cash Management, 01 6182691\***

**Brian Delahunty, Corporate Banking, 01 4251914\***

**Bryan Conway, Risk Solutions, 01 2411100\***



Barclays Bank Ireland PLC is regulated by the Central Bank of Ireland. Registered in Ireland. Registered Address: Two Park Place, Hatch Street, Dublin 2. Registered No. 396330. \*Calls may be recorded for training and security purposes.

Pensions, Investments & Advisory Services

We love pensions, and dealing with IFG you will love it too.

Find out more about **IFG Corporate Pensions** at [www.ifg.ie](http://www.ifg.ie).

@IFGIreland | #LovePensions



Thinking, Years Ahead



IFG Corporate Pensions provides its services through IFG Pensco Limited, t/a IFG Pensco, regulated by the Central Bank of Ireland. An IFG Group plc company.



**ANTHONY FITZGERALD**

Group Treasurer, CRH plc

Anthony is responsible for both the formulation and implementation of CRH's worldwide treasury strategy and policies. Key areas of responsibility include all aspects of CRH group funding, credit risk management, cash & investment management, hedging, treasury accounting and M&A support. He has more than 23 years' direct experience in the treasury function and was Group Treasurer in a number of international food companies before taking up his current role with CRH plc in November 2011.



**KIERAN FOX**

Business Development Director, Irish Funds Industry Association

Kieran has been with the IFIA for over 6 years and is a member of several IFIA Committees and Taskforces, including a senior stakeholder group engaged on AIFMD implementation. Prior to this Kieran was a senior regulator and risk specialist with the Central Bank and spent seven years working in hedge fund management in London.



**DR DAVID HAUGH**

Senior Economist, OECD

A New Zealand-er, David is senior economist on the Ireland/Spain desk in the Economics Department at the OECD, Paris. He has also worked in Estonia, Portugal and Mexico, in the macroeconomic policy division of the OECD, and at the New Zealand Treasury in macroeconomic forecasting and research. He completed a Ph.D. at the Australian National University.

**PAUL GREGORY**

Head of Corporate Origination, Debt Capital Markets Danske Bank A/S

Paul Gregory is Head of Corporate Origination, Debt Capital Markets for Danske Bank A/S in Copenhagen. Paul has over 20 years experience in corporate debt markets having worked in Europe, the US and Asia advising corporate issuers on raising capital market funding in a broad range of currencies and markets.



07:30 ▶ 08:00	Breakfast "Kick-Off" John Delaney, Chief Executive Officer, Football Association of Ireland	
08:15 ▶ 08:25	Conference Opening Address Patrick Corkery - President, Irish Association of Corporate Treasurers	
08:25 ▶ 08:30	Conference Chairman David Murphy - Business Editor, RTE News	
08:30 ▶ 09:20	Ireland's Economic Recovery - Challenges and Opportunities Impacts of the EuroZone crisis, UK economic challenges, global economic recovery, emerging economies, ongoing funding challenges, growing Irish consumer confidence, etc. Presentations followed by interviews and discussion panel conducted by conference chair followed by audience. David Haugh - Senior Economist, OECD Colm McCarthy - Senior Economist, Lecturer & Journalist Q&A	
09:20 ▶ 10:10	Changing Regulatory Landscape and its Implications for Corporate Treasurers CRD4, Banking Union, SEPA, EMIR, Shadow Banking, Financial Transaction Tax (FTT), etc. Anni Mykkanen - EU Representative, European Association of Corporate Treasurers Giuseppe Insalaco - Senior Advisor, Trading & Market Infrastructure, Central Bank of Ireland Trevor Horan - Treasurer, Global Cash & Liquidity, Kerry Group plc Q&A	
10:10 ▶ 10:40	Investing in a World of Change Maximising your investment strategy in a low yield environment, Assessing the credit-worthiness of your counter-parties, Benefits of diversifying your cash investments, Impact of ongoing regulation on short-term fixed income markets. Jason Straker - Managing Director, Client Portfolio Manager Short-Term Fixed, J.P. Morgan Asset Management Q&A	J.P.Morgan Asset Management
10:40 ▶ 11:10	Coffee Break	
11:10 ▶ 11:25	Money Market Funds - A Brief Overview Liquidity risks, etc Kieran Fox - Business Development Director, Irish Funds Industry Association Q&A	
11:25 ▶ 11:55	Following the Southern Silk Road A journey through liquidity funds in the emerging markets Jonathan Curry - Chief Investment Officer, HSBC Global Asset Management Q&A	HSBC
11:55 ▶ 12:25	Debt Capital Markets Corporate case studies Bo Wetterstein - Global Head of Debt Capital Markets, Danske Bank A/S Paul Gregory - Head of Corporate Origination, Debt Capital Markets, Danske Bank A/S Q&A	Danske Bank
12:25 ▶ 12:55	What Treasurers Are Doing With Pensions - Innovative Approaches What other companies are doing to cope with the challenges – Corporate case studies Samantha McConnell - Chief Investment Officer, IFG Group plc (Ireland) Q&A	IFG
12:55 ▶ 13:00	Morning Session Close Conference Chair	

13:00 ▶ 14:15	Lunch	Danske Bank
14:15 ▶ 14:45	Innovation in Cash Management Innovative developments for corporates; New liquidity solutions to consider; A review of the rapid growth and rollout of alternative payment channels including mobile payments, card payments and Faster Payments. Michael Mueller - International Head of Cash Origination, Barclays Q&A	BARCLAYS
14:45 ▶ 15:15	Global Cash Management Systems for Treasurers Broad overview, futurology, how companies get into banks, case study examples Lars Voldbjerg Nielsen - ERP Relationship Manager, Cash Management Implementations, Danske Bank Group Q&A	Danske Bank
15:15 ▶ 15:35	Benchmarking and Treasury KPIs What really matters to the Board? Designing policy, the key indicators, and benchmarking against other treasuries Antony Barnes - Director of Tax and Treasury, Experian	
15:35 ▶ 16:05	Coffee Break	
16:05 ▶ 16:45	The Treasurers Opinion: Debating the Value of Treasury, Treasury Focus for Growth into 2014 and Beyond Treasurers respond to the topics already addressed, incorporating careful reviews, offering opinions and experiences on all treasury disciplines presented during the conference sessions as well as treasurers' analysis of impending tax and regulatory implementations, regulatory proposals, etc. Also explore the value of treasury operations within an organisation, key priorities, managing the investor relationship, etc. Review refinancing strategies, cash management and/or liquidity challenges, cash utilisation, strengthening risk management processes across the business, etc. Colm Moriarty - Treasury Markets Manager, ESB Trevor Horan - Treasurer, Global Cash & Liquidity, Kerry Group plc Antony Barnes - Director of Tax and Treasury, Experian Anthony Fitzgerald - Group Treasurer, CRH plc David Morgan - Senior Treasury Manager (Global Debt Capital Markets), National Grid plc (UK) Q&A	
16:45 ▶ 17:15	From the Leader's Chair... Bobby Kerr - Chairman, Insomnia	
17:15 ▶ 17:20	Conference Close Patrick Corkery - President, Irish Association of Corporate Treasurers	
17:20 ▶ 18:30	Conference Networking Drinks Reception	

SPEAKER QUESTIONS?

Text **SUMMIT** followed by a space then your question to **086 023 5301**

Questions will appear on screen during the Q&A session



# In the future, data will be the most valuable currency.

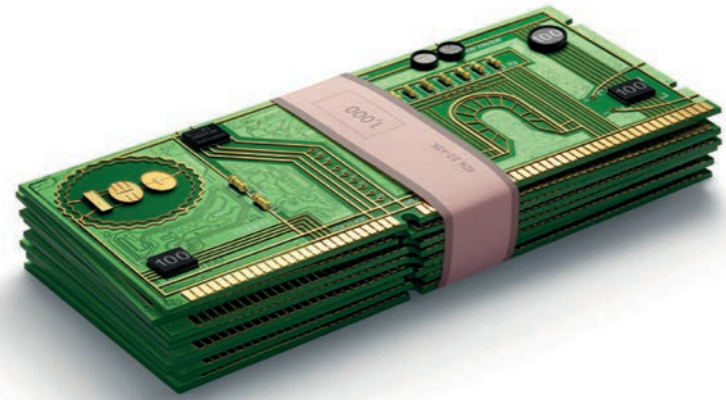
Euros are digital, Sterling silicon and the Renminbi is wireless. The volume and complexity of transaction data is accelerating across markets, time zones and currencies.

HSBC provides the technology to help international businesses manage global currency flows and reconcile increasingly complex cash management positions.

With a network of offices across Europe, we have the SEPA expertise and proven payment capabilities to help you make a smooth transition by 1 February 2014.

Now is the time to capitalise on all that SEPA has to offer.

Discover how HSBC can help you prepare at [www.hsbcnet.com/sepa](http://www.hsbcnet.com/sepa) or contact Karen Sloan at (01) 635 6686



**Best Global Cash Management Bank for Corporates and Financial Institutions**

HSBC Bank plc., trading as HSBC Corporate & HSBC Corporate Banking Ireland is authorised by the Prudential Regulation Authority in the United Kingdom and is regulated by the Central Bank of Ireland for conduct of business rules. HSBC Bank plc is registered in England No. 14259. Registered Office: 8 Canada Square, London, E14 5HQ, United Kingdom. The Irish branch is registered in Ireland. Registered Office: 1 Grand Canal Square, Grand Canal Harbour, Dublin 2. Registration number 904230.



## EVENT SPEAKERS



### SAMANTHA MCCONNELL

Chief Investment Officer, IFG Group plc (Ireland)

Samantha has overall responsibility for the provision of investment management services and distribution arrangements with third party investment managers. A member of the Taoiseach's committee on asset management and a member of the IAPF investment subcommittee, she is involved with the CFA education advisory board at global level. Samantha is a director of CFA Ireland and is also a CFA Charterholder.



### MICHAEL MUELLER

International Head of Origination, Barclays

Michael is responsible for the Barclays cash management business outside of the UK, incl. local Cash Management teams in the US, Europe, the Middle East, Africa and Asia. His main focus is on the co-ordination of the Origination activities, Product and Performance Management, Deal Execution and Customer Service for the international cash management business. Michael joined Barclays in 2011 from Deutsche Bank, where he held a number of senior management roles in the Global Transaction Bank, including the responsibility for the NBF1 and Wholesale Solutions business.



### DAVID MURPHY

Business Editor, RTE News

Business Editor of RTE where he has worked for almost six years, David joined the national broadcaster from the Irish Independent where he was Deputy Business Editor from 2000. In 2009 he co-authored a number one best-selling book on Ireland's financial crisis called Banksters. He won Business Journalist of the Year for broadcasting in 2008 and again in 2010.



### ANNI MYKKANEN

EU Representative, European Association of Corporate Treasurers

Based in Brussels, Anni represents treasurers' interests in the EU decision-making process on financial services legislation. Her current focus, amongst others, is on the Financial Transaction Tax, Money Market Funds and financial benchmarks. Before starting in her current position in January 2013, Anni worked at the European Payments Council in the area of SEPA payments.



### TREVOR HORAN

Treasurer, Global Cash & Liquidity Kerry Group Plc

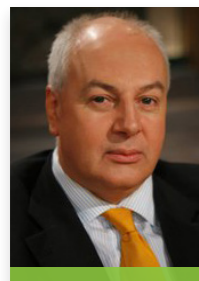
With responsibility for global cash & liquidity at Kerry Group since 2010, Trevor manages the Group's banking infrastructure, regional RFP's, cash & liquidity design & implementation, SAP Treasury design and implementation, SEPA implementation etc. Previously Group Treasury Manager at Genesis Lease, his responsibilities included treasury risk, debt compliance & bank relationship management. Formerly Regional Treasurer & Accounting Manager with American Power Conversion Corp for 11 years, Trevor is a Chartered Management Accountant (CIMA) & has a primary honours business degree.



### GIUSEPPE INSALACO

Senior Advisor, Trading & Market Infrastructure, Central Bank of Ireland

With a long Asset Management career including FX and derivatives trader, treasurer, head of multi-asset trading and execution desks, and COO, Giuseppe was previously a start-up company founder (established a pan-European Multilateral Trading Facility). At CBI, he is responsible for Trading and Market Infrastructure within the Markets Policy Division, covering clearing, settlement, and trading venues, he also represents the Central Bank in ESMA Post Trade Standing Committee.



### BOBBY KERR

Chairman, Insomnia Coffee Presenter, Newstalk Original Dragon, Dragons' Den

One of the original Dragons on Dragons' Den for the first 4 years of the series, Bobby left to pursue other broadcasting opportunities while he continues to be actively involved with the nine investments he made during the series. A popular business, entrepreneurial and motivational speaker, his charitable interests include The Special Olympics, Habitat for Humanity, Fairtrade as well as Blackrock Hospice.



### COLM MCCARTHY

Senior Economist, Lecturer & Journalist

Colm McCarthy has worked at the ESRI, the Central Bank and in economic consulting. He has lectured at UCD and currently at Dubrovnik International University. In 2009, he chaired the Irish government spending review and the review of Irish state asset disposals in 2011. Colm writes regular columns in the Sunday Independent and the Farmers Journal.

## We believe you can never look too closely.

At J.P. Morgan Global Liquidity, we are known for our relentless focus on credit backed by our conservative investment culture. Our strong credit process benefits from original quantitative and qualitative research, and teams of tenured credit analysts who bring invaluable sector-focused expertise to the process. The result? High-quality money market funds for your short-term investing.

To learn more about the vision we bring to your investments, call your J.P. Morgan Global Liquidity representative.

Visit [www.jpmgloballiquidity.com](http://www.jpmgloballiquidity.com)



**J.P.Morgan**  
Asset Management

For non-U.S. investors.

Please note that this document is for professional, institutional or wholesale investors' use only. It is not for public distribution and the information contained herein must not be distributed to or used by the public. Investment involves risk.

J.P. Morgan Asset Management is the brand for the asset management business of JPMorgan Chase & Co. and its affiliates worldwide. This communication is issued by the following entities: in the United Kingdom by JPMorgan Asset Management (UK) Limited, which is authorized and regulated by the Financial Conduct Authority (FCA); in other EU jurisdictions by JPMorgan Asset Management (Europe) S.à r.l.; in Switzerland by J.P. Morgan (Suisse) SA, which is regulated by the Swiss Financial Market Supervisory Authority FINMA; in Hong Kong by JF Asset Management Limited, or JPMorgan Funds (Asia) Limited, or JPMorgan Asset Management Real Assets (Asia) Limited, all of which are regulated by the Securities and Futures Commission; in India by JPMorgan Asset Management India Private Limited which is regulated by the Securities & Exchange Board of India; in Singapore by JPMorgan Asset Management (Singapore) Limited, which is regulated by the Monetary Authority of Singapore; in Japan by JPMorgan Securities Japan Limited, which is regulated by the Financial Services Agency; in Australia by JPMorgan Asset Management (Australia) Limited, which is regulated by the Australian Securities and Investments Commission; in Brazil by Banco J.P. Morgan S.A. (Brazil) which is regulated by The Brazilian Securities and Exchange Commission (CVM) and Brazilian Central Bank (Bacen); and in Canada by JPMorgan Asset Management (Canada) Inc., which is a registered Portfolio Manager and Exempt Market Dealer in all Canadian provinces and territories except the Yukon and is also registered as an Investment Fund Manager in British Columbia, Ontario, Quebec and Newfoundland and Labrador. This communication is issued in the United States by J.P. Morgan Investment Management Inc., which is regulated by the Securities and Exchange Commission. Accordingly this document should not be circulated or presented to persons other than to professional, institutional or wholesale investors as defined in the relevant local regulations. The value of investments and the income from them may fall as well as rise and investors may not get back the full amount invested.





**COLM MORIARTY**

Treasury Markets Manager, ESB (current IACT Vice President)

Colm is responsible for managing ESB Group's FX, interest risk and energy trading risks. He has also been involved in ESB's extensive debt capital markets activity since 2007. Before then he was a derivatives risk manager, and exchange licensed options market maker on Deutsche Börse, in Frankfurt between 2001 and 2006. Colm holds an honours business degree from DCU.



**JASON STRAKER**

Managing Director, Client Portfolio Manager Short-term Fixed Income, J.P. Morgan Asset Management

Jason is a client portfolio manager in the Global Liquidity and the Absolute Return and Opportunistic Fixed Income Group in London. Jason is responsible for servicing existing clients as well as generating new business for both product ranges. He focuses on short term and absolute return fixed income solutions for institutional and retail clients, encompassing pooled funds and separately managed accounts.



**LARS VOLDBJERG NIELSEN**

ERP Relationship Manager, Cash Management Implementations, Danske Bank Group

With Danske Bank since 1995, Lars took up a Cash Management role as IT-consultant, supporting customers with their office banking systems, communication, formats, security and business systems integration. He joined Danske Bank's ERP Business Integration team in 2007 as ERP Relationship Manager, with primary responsibility for SAP. Recently, Lars has been the Solution Architect in various internal and external ISO20022XML CGI projects with software vendors and customers.



**BO WETTERSTEIN**

Global Head of Debt Capital Markets, Danske Bank A/S

Bo Wetterstein is Global Head of Debt Capital Markets, Danske Bank A/S in Copenhagen. He has over 20 years experience in Debt Capital Markets, having previously worked with Nomura Securities, ABN-Amro and WestLB. Bo holds a Masters in Economics and Business Administration from the Copenhagen Business school.

EVENT EXHIBITORS



Premium Exhibitor



Premium Exhibitor



Premium Exhibitor



Premium Exhibitor



Premium Exhibitor



Exhibitor

EVENT MANAGEMENT PROFESSIONALS

twitter.com/summitfocus  
summitfocus.com



Higher Diploma in Science in Data Analytics	MSc in Sustainable Energy Finance	Certificate in Financial Regulation	Fund Accounting
---	-----------------------------------	-------------------------------------	-----------------



The Summit Finuas Network is a national network of partner associations and companies operating in the international financial services sector in Ireland. Established in 2009 the network provides grant funded training programmes and networking opportunities to member companies.

For further information on how the network can help you please contact either [brian.mcmahon@ibec.ie](mailto:brian.mcmahon@ibec.ie) or [louise.ryan@ibec.ie](mailto:louise.ryan@ibec.ie) or call 01 6051546 [www.summitfinuasnetwork.com](http://www.summitfinuasnetwork.com)

4000+ Trainees

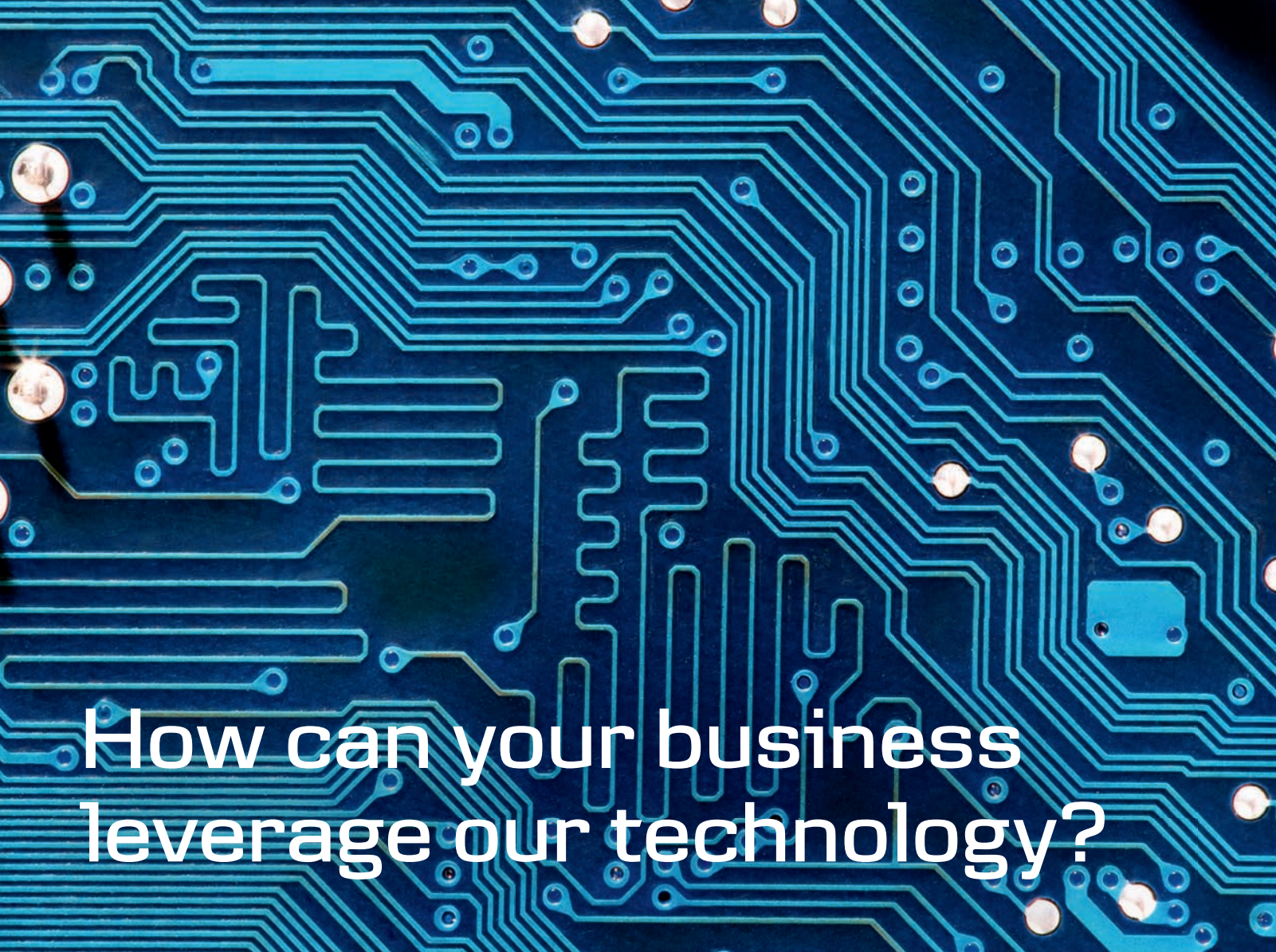
25,000+ Training Days

350 Training Courses

Financial Modelling in Excel	Professional Diploma in Governance and Risk	Lean Six Sigma	Governance
------------------------------	---	----------------	------------

The Summit Finuas network is funded by member companies and the Finuas Networks Programme, managed by Skillnets Ltd. funded from the National Training Fund through the Department of Education and Skills.





# How can your business leverage our technology?

## Setting new standards in wholesale banking

In a rapidly changing business environment, you must seize opportunities as they arise. But to minimise risk, it's also crucial to maintain perspective and to see the bigger picture. Therefore we will continue to set new standards, investing in our technology and services so that we can offer highly efficient solutions to your challenges and opportunities.

We deliver sophisticated technology. Our IT platform enables you to view and manage your financial position across international borders in real-time.

Our advisory methodology can assist in predicting the consequences and return-on-investment of strategic initiatives, supporting you in making the right decisions. You can also benchmark your financial processes against Best-in-Class.

We always strive to gain a full understanding of your specific needs. Let's find out together how your business can leverage our transaction banking technology.

**Contact:**

**Barry Manning, Head of Cash Management Ireland**

**Tel: +353 (1) 484 2664**

**Email: [barry.manning@danskebank.ie](mailto:barry.manning@danskebank.ie)**

**[www.danskebank.ie](http://www.danskebank.ie)**

Danske Bank A/S (trading as Danske Bank) is authorised by The Danish FSA in Denmark and is regulated by the Central Bank of Ireland for conduct of business rules.

**Danske Bank**