

# 1Q22 At A Glance

## Uniquely Positioned for a Complex Financial World

We bring all of our services together for a singular purpose: to power individuals and institutions to succeed across the financial world. We imagine what's possible, create it, then build on it to unlock potential for the entire industry.

### OUR BUSINESSES

**SECURITIES SERVICES**

**MARKET AND WEALTH SERVICES**

**INVESTMENT AND WEALTH MANAGEMENT**

### OUR GLOBAL RESULTS

**\$45.5T**

Assets under custody and/or administration<sup>1</sup>

**\$2.3T**

Assets under management<sup>2</sup>

**\$5.03T**

Average tri-party collateral management balances

**\$305B**

Wealth management client assets<sup>3</sup>

## Strong and Stable Fundamentals

Our ability to manage and service our clients' investments is a reflection of how we manage our own business. Our financial strength is supported by our fee-based revenue and a strong balance sheet with high-quality assets, significant liquidity and a resilient capital position.

### REVENUE\*

**US\$3.9 billion**

Total revenue

**US\$3.2 billion**

Total fee and other revenue

**US\$698 million**

Net interest revenue

### ASSETS

**US\$473.8 billion**

Total assets

**US\$41.8 billion**

Total shareholders' equity

**US\$40.1 billion**

Market capitalization

### CAPITAL RATIOS<sup>4</sup>

**10.1%**

CET 1 ratio

**12.9%**

Tier 1 capital ratio

**13.8%**

Total capital ratio

\*Three months ended March 31, 2022

## High Ratings Across Agencies and Categories

BNY Mellon has consistently received high ratings from all four major credit rating agencies and for key credit categories.<sup>5</sup>

### CREDIT CATEGORY

### MOODY'S

### S&P

### FITCH

### DBRS

Long-term senior debt

**A1**

**A**

**AA-**

**AA**

Subordinated debt

**A2**

**A-**

**A**

**AA (Low)**

Preferred stock

**Baa1**

**BBB**

**BBB+**

**A**

Short-term debt

**P-1**

**A-1**

**F1+**

**R-1 (Middle)**

Outlook

**Stable**

**Stable**

**Stable**

**Stable**

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# From Around BNY Mellon

## From Around BNY Mellon – 1Q22 Highlights

### **BNY Mellon Announces Leadership Succession Plan Naming Robin Vince CEO-Elect**

The Bank of New York Mellon Corporation announced that Thomas P. (Todd) Gibbons has decided to retire as Chief Executive Officer and member of the Board of Directors on August 31, 2022, after a distinguished 36-year career with the company. The Board of Directors has appointed Robin Vince to be his successor at that time.

### **BNY Mellon Issues Statement on Ukraine**

BNY Mellon stands united in the face of the tragic events occurring in Ukraine. We are initially donating \$1mm to further humanitarian efforts as well as matching our employees' contributions. We are also taking actions to support the wellbeing of our employees and the members of our community who have been impacted.

### **BNY Mellon Named to Forbes Blockchain 50**

BNY Mellon has been featured in the fourth annual Forbes Blockchain 50 list, a compilation of the top 50 companies around the world deploying blockchain technology to speed up business processes, increase transparency and potentially save billions of dollars.

### **Jennifer Barker Appointed Chief Executive Officer, BNY Mellon Treasury Services**

Jennifer Barker, recently named Chief Executive Officer for BNY Mellon Treasury Services business will build on the strong record that Treasury Services has in providing domestic and cross-border payments, US dollar clearing, trade finance and liquidity management capabilities to clients in APAC, EMEA and the Americas.

### **The Asset Management Industry's Data-Driven Future Has Arrived**

The last chapter of our far-ranging study of industry priorities explores why asset managers are considering outsourcing as a way to help them return to their core focus.

### **There is No 'One Size Fits All' for Custodial Models**

Asset owners are navigating an uncertain investment landscape. New investment strategies and enhanced transparency and governance are leading asset owners to rethink their operating models across the value chain to optimize investment outcomes.

### **Redefining Work: Five Challenges for Advisory Firms**

Employee expectations have changed over the past two years. Pershing's Client Advisory Board shares how they are addressing the five most pressing challenges: less employee loyalty; increasing competition and talent mobility; loss of company culture; employee burnout; and reluctance to return to the office.

### **BNY Mellon Awarded Expanded Mandate by the National Pension Service of Korea**

We successfully completed the onboarding of the fixed income investment portfolios of the National Pension Service of Korea (NPS), the world's third largest pension fund.

### **Funding Services for China Access Schemes**

A 15-minute e-learning video on funding models and processes that helps you expedite market entry across access schemes.

### **News & Views: "Greenflation"—transitory or persistent?"**

In the global shift to clean energy, what are the costs and ramifications of such a transition? Here the Global Economic and Investment Analysis team outline the arguments and discuss the variables that will factor into achieving a greener world.

### **Dreyfus Launches BOLD Shares Supporting Howard University**

Offered exclusively through BNY Mellon, BOLD shares provide opportunity for clients to make a direct social impact through the Dreyfus Government Cash Management fund, its largest money fund, helping to support Howard University students in their educational journey.

### **Shifting Horizons: Insights Into How Family Offices Are Responding to Rapid Economic & Social Change**

BNY Mellon Wealth Management's first Global Family Office proprietary research, which received great engagement with clients and the press.

### **Your Active Wealth Podcast**

BNY Mellon Wealth Management's first podcast featuring experts who lead our firm – and from our industry – bringing thematic and timely conversations on how to grow, manage and protect your wealth, and insights on how to confidently navigate the unpredictable and unexpected.

Look for more updates from BNY Mellon at [bnymellon.com/newsroom](https://bnymellon.com/newsroom).

## Highlighted Awards and Indices

### **American Banker's Most Powerful Women**

*25 Most Powerful Women in Finance for 2021: Emily Portney*

*25 Women to Watch for 2021: Paulette Mullings-Bradnock*

*Standouts in their Role for 2021: Jolen Anderson, Bridget Engle*

### **Barron's 100 Most Sustainable Companies**

*Recognized among Barron's 2022 top 100 companies in America across a variety of sectors that scored highest in 230 environmental, social, and governance, or ESG, performance indicators.*

### **Bloomberg Gender-Equality Index**

*Listed on the Bloomberg's 2022 GEI, a leading indicator aimed at increasing transparency surrounding gender-related practices and policies at publicly listed companies*  
*Fifth consecutive year*

### **CDP Climate Change "A List"**

*Listed on CDP's 2021 Climate Change "A List" driving ambitious sustainability initiatives*  
*Ninth consecutive year*

### **Disability: IN - Disability Equality Index**

*Listed on 2021 Disability Equality Index*  
*Third consecutive year*

### **Dow Jones Sustainability Indices**

*Listed on 2021 DJSI North America Index*  
*Eighth consecutive year*

### **Fast Company Best Workplaces for Innovators**

*Listed on 2021 Best Workplaces for Innovators*

### **Fortune Magazine's World's Most Admired Companies**

*Named one of Fortune's 2022 Most Admired Companies.*

*25th time BNY Mellon has been included, since it originated in 1997*

### **Human Rights Campaign's Corporate Equality Index (HRC CEI)**

*Achieved Perfect Score – 2022 Corporate Equality Index*

*Fifteenth consecutive year*

For more Awards and Recognition, visit [bnymellon.com](https://bnymellon.com).

OUR GLOBAL REACH

## Solutions for Highly Complex Financial Issues

BNY Mellon is a provider of investment management and investment services and we are a world-renowned leader in each. When combined, the power of our extensive capabilities can help drive your success in markets around the world. With a dedicated business presence on six continents and 35 countries, BNY Mellon delivers global scale at the local level.

**49,600**  
Workforce

**35**  
Countries

**100**  
Settlement in more than 100 markets

WHO WE SERVE

## Corporations / Investors / Institutions

Asset Managers, Banks, Broker-Dealers, Central Banks, Corporations, Family Offices, Financial Intermediaries, Governments, High-Net-Worth Individuals, Insurance Companies, Investment Advisors, Nonprofit Organizations, Pension Funds, Sovereign Institutions

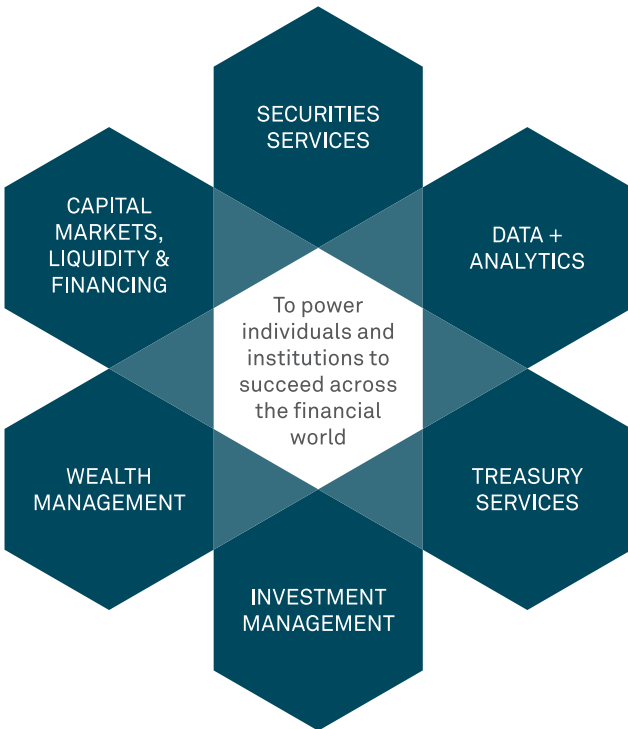
OUR INVESTMENT MANAGEMENT FIRMS<sup>®</sup>



OUR SOLUTIONS

## Meeting the Financial World's Needs

With our scale, depth of knowledge, breadth of assets and leading-edge technology, BNY Mellon has an unparalleled ability to help clients see what's next and shape the future of finance.



### SECURITIES SERVICES

With our extensive platform, our Securities Services network offers you resilient, scalable and comprehensive solutions to support your business at every stage.

### CAPITAL MARKETS, LIQUIDITY & FINANCING

Our Capital Markets, Liquidity & Financing platform combines leading-edge solutions with sweeping market access and is designed to help you elevate the investment process.

### INVESTMENT MANAGEMENT

Investment Management offers expertise from the world's top investment firms with solutions across every major asset class, all backed by BNY Mellon's 230+ years of proven stewardship.

### DATA + ANALYTICS

Our Data + Analytics solutions offer insights no one else can. Now, you'll have the power to make better decisions and enhance value for your clients.

### TREASURY SERVICES

With market-leading global payments, liquidity and trade services, Treasury Services can help optimize every interaction and manage risk to help ensure you succeed in an evolving landscape.

### WEALTH MANAGEMENT

Our approach to wealth management is informed by every aspect of your financial life: investing, borrowing, spending, managing taxes and protecting your legacy. Welcome to BNY Mellon Active Wealth<sup>SM</sup>.

All figures are as of March 31, 2022, unless otherwise noted.

- 1 Preliminary. Includes the AUC/A of CIBC Mellon Global Securities Services Company, a joint venture with the Canadian Imperial Bank of Commerce, of \$1.7 trillion at March 31, 2022.
- 2 Preliminary. Excludes assets managed outside of the Investment and Wealth Management business segment.
- 3 Preliminary. Includes AUM and AUC/A in the Wealth Management line of business.
- 4 Regulatory capital ratios for March 31, 2022 are preliminary. For our CET1, Tier 1 capital and Total capital ratios, our effective capital ratios under the U.S. capital rules are the lower of the ratios as calculated under the Standardized and Advanced Approaches, which for March 31, 2022 was the Standardized Approach.
- 5 A security rating is not a recommendation to buy, sell or hold securities. The rating may be subject to revision or withdrawal at any time by the assigning rating organization. Each rating should be evaluated independently of the other ratings. For additional information, see credit rating table available at bnymellon.com.
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Investment management services are offered through BNY Mellon Investment Management EMEA Limited, BNY Mellon Centre, One Canada Square, London E14 5AL, which is registered in England No. 1118580 and is authorised and regulated by the Financial Conduct Authority. Offshore trust and administration services are through BNY Mellon Trust Company (Cayman) Ltd.

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The Bank of New York Mellon SA/NV operates in Ireland through its Dublin branch at Riverside II, Sir John Rogerson's Quay Grand Canal Dock, Dublin 2, D02KV60, Ireland and is registered with the Companies Registration Office in Ireland No. 907126 & with VAT No. IE 9578054E. The Bank of New York Mellon SA/NV, Dublin Branch is subject to limited additional regulation by the Central Bank of Ireland at New Wapping Street, North Wall Quay, Dublin 1, D01 F7X3, Ireland for conduct of business rules and in its role as UCITS/AIF depositary.

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The Bank of New York Mellon SA/NV operates in the Netherlands through its Amsterdam branch at Strawinskylaan 337, WTC Building, Amsterdam, 1077 XX, the Netherlands. The Bank of New York Mellon SA/NV, Amsterdam Branch is subject to limited additional supervision by the Dutch Central Bank ("De Nederlandsche Bank" or "DNB") on integrity issues only (registration number 34363596). DNB holds office at Westeinde 1, 1017 ZN Amsterdam, the Netherlands.

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