

Department of Business and Industry  
Real Estate Division - Education Section  
(702) 486-0951 | realest@red.nv.gov

## SOUTHERN NEVADA - GENERAL

1. The courses in this calendar have been approved by the Real Estate Division on behalf of the Commission.
2. The calendar has been compiled with information obtained from the listed sponsors.
3. Scroll down for the complete calendar.
4. The Division does not endorse any one sponsor nor does it guarantee the accuracy of the information provided.

**Contact the sponsor directly for more information, to confirm class dates and times, and to register.**

Class Date	Course Title	Hours	CE Number	Class Location	Sponsor Name and Contact Information
2/7/2020	Anti-Trust: History, Purpose and Risk Reduction	3	CE.4444000-RE	Las Vegas	Greater Las Vegas Association of REALTORS® www.lasvegasrealtor.com (702) 784-5000
2/10/2020	Home Inspection-Why are they Important?	3	CE.4068000-RE	Henderson	NVRE Academy 702-796-7777 www.NVREAcademy.com
2/10/2020	Where to Get Business Today	3	CE.6340000-RE	Henderson	NVRE Academy 702-796-7777 www.NVREAcademy.com
2/10/2020	1031 Tax Deferred Exchanges - A More Detailed Look	3	CE.2504000-RE	Las Vegas	First American Exchange Company 702-458-1357
2/11/2020	Avoiding Breaches of Fiduciary Duties While Representing Seniors	1	CE.6348000-RE	Las Vegas	Lee Drizin Law (702) 798-4955
2/11/2020	Lead Genetation/Follow Up & Sales Skills for Todays RE Agent	3	CE.6337000-RE	Henderson	NVRE Academy 702-796-7777 www.NVREAcademy.com
2/11/2020	Condo Disclosures: Buyer, Seller & Agent	3	CE.6428000-RE	Las Vegas	MyCE Academy (480) 339-1852
2/12/2020	Target Marketing & Conducting an Effective Open House	3	CE.6338000-RE	Henderson	NVRE Academy 702-796-7777 www.NVREAcademy.com

2/12/2020	Discovering Commercial Real Estate	3	CE.4236000-RE	Las Vegas	Greater Las Vegas Association of REALTORS® www.lasvegasrealtor.com (702) 784-5000
2/13/2020	Contracts and Mortgage Milestones	3	CE.5991000-RE	Las Vegas	Kari Phillips 702-375-3401
2/14/2020	Negotiation Tech & Buss Strategies for Today's Agent	3	CE.6339000-RE	Henderson	NVRE Academy 702-796-7777 www.NVREAcademy.com
2/19/2020	What Every Real Estate Agent Needs to Know About Mortgage Financing	3	CE.4238001-RE	Las Vegas	Rey Gallegos www.NevadaCE.com 702-808-8328
2/19/2020	Classical Feng Shui for Residential and Commercial Brokers	3	CE.6279000-RE	Las Vegas	Global Property Seminars www.GlobalPropertySeminars.com 702-682-3989
2/20/2020	Classical Feng Shui for Residential and Commercial Brokers	3	CE.6279000-RE	Las Vegas	Global Property Seminars www.GlobalPropertySeminars.com 702-682-3989
2/20/2020	Demystifying Probate, Estate Planning & Asset Protection - What every Real Estate Professional Needs to Know	3	CE.4217000-RE	Las Vegas	Jeffrey Burr, LTD. - Sandy Simpson 702-433-4455 <a href="http://www.jeffreyburr.com/">http://www.jeffreyburr.com/</a>
2/20/2020	The Mortgage Process	3	CE.5747000-RE	Henderson	NOVA® Home Loans education@novahomeloans.com 520-202-4851
2/20/2020	Boost Your Productivity, Simple Strategies for Success	3	CE.6031000-RE	Henderson	Windermere Prestige Properties 702-432-4600
2/20/2020	Preserving Home Ownership for Seniors	3	CE.6253000-RE	Las Vegas	MyCE Academy (480) 339-1852
2/24/2020	Real Estate Safety Matters: Safe Business = Smart Business	3	CE.4235000-RE	Las Vegas	Greater Las Vegas Association of REALTORS® www.lasvegasrealtor.com (702) 784-5000

2/24/2020	Managing Short Sale Risk	3	CE.3728000-RE	Las Vegas	Greater Las Vegas Association of REALTORS® www.lasvegasrealtor.com (702) 784-5000
2/25/2020	Cybersecurity for Real Estate Professionals	3	CE.6194000-RE	Las Vegas	NOVA® Home Loans education@novahomeloans.com 520-202-4851
2/26/2020	Understanding NV's Uniform Real Property Transfer on Death Acts	1	CE.4467000-RE	Las Vegas	Lee Drizin Law (702) 798-4955
2/26/2020	Home Renovation Red Flags	3	CE.6244000-RE	Las Vegas	MyCE Academy (480) 339-1852
2/26/2020	Foreclosure & Foreclosure Alternatives	3	CE.4206001-RE	Las Vegas	Real Estate School of Nevada realtyschool.com 702-454-1936
2/27/2020	FHA & VA Program Guidelines	3	CE.6248000-RE	Las Vegas	MyCE Academy (480) 339-1852
3/2/2020	A Realistic Look at Home Inspection	3	CE.5309000-RE	Las Vegas	NVRE Academy 702-796-7777 www.NVREAcademy.com
3/5/2020	Dirty Secrets of the Mortgage Industry	3	CE.6477000-RE	Las Vegas	Kari Phillips 702-375-3401
3/11/2020	Financial Powers of Attorney and Real Estate Transactions	1	CE.4516000-RE	Pahrump	Lee Drizin Law (702) 798-4955
3/11/2020	Understanding NV's Uniform Real Property Transfer on Death Acts	1	CE.4467000-RE	Pahrump	Lee Drizin Law (702) 798-4955
3/11/2020	Technology's Impact on Today's Seller	3	CE.6254000-RE	Las Vegas	MyCE Academy (480) 339-1852
3/12/2020	Demystifying Probate, Estate Planning & Asset Protection-What every Real Estate Professional Needs to Know	3	CE.4217000-RE	Las Vegas	Jeffrey Burr, LTD. - Sandy Simpson 702-433-4455 <a href="http://www.jeffreyburr.com/">http://www.jeffreyburr.com/</a>

3/16/2020	ePro Certification Course	7	CE.6259000-RE	Las Vegas	Greater Las Vegas Association of REALTORS® www.lasvegasrealtor.com (702) 784-5000
3/17/2020	ePro Certification Course	7	CE.6259000-RE	Las Vegas	Greater Las Vegas Association of REALTORS® www.lasvegasrealtor.com (702) 784-5000
3/19/2020	Home Inspection-Why are they Important?	3	CE.4068000-RE	Las Vegas	NVRE Academy 702-796-7777 www.NVREAcademy.com
3/23/2020	Real Estate Safety Matters: Safe Business = Smart Business	3	CE.4235000-RE	Las Vegas	Greater Las Vegas Association of REALTORS® www.lasvegasrealtor.com (702) 784-5000
3/25/2020	FHA & VA-Government Lending Overview	3	CE.5748000-RE	Las Vegas	NOVA® Home Loans education@novahomeloans.com 520-202-4851
3/25/2020	Mortgage Town Hall	3	CE.6471000-RE	Las Vegas	NOVA® Home Loans education@novahomeloans.com 520-202-4851
4/2/2020	Contracts and Mortgage Milestones	3	CE.5991000-RE	Las Vegas	Kari Phillips 702-375-3401
4/6/2020	A Realistic Look at Home Inspection	3	CE.5309000-RE	Henderson	NVRE Academy 702-796-7777 www.NVREAcademy.com
4/9/2020	Mortgage Finance in a New Age	3	CE.5179000-RE	Henderson	NVRE Academy 702-796-7777 www.NVREAcademy.com
4/13/2020	Where to Get Business Today	3	CE.6340000-RE	Henderson	NVRE Academy 702-796-7777 www.NVREAcademy.com

4/14/2020	Lead Genetation/Follow Up & Sales Skills for Todays RE Agent	3	CE.6337000-RE	Henderson	NVRE Academy 702-796-7777 www.NVREAcademy.com
4/15/2020	Target Marketing & Conducting an Effective Open House	3	CE.6338000-RE	Henderson	NVRE Academy 702-796-7777 www.NVREAcademy.com
4/16/2020	Dirty Secrets of the Mortgage Industry	3	CE.6477000-RE	Las Vegas	Kari Phillips 702-375-3401
4/16/2020	Demystifying Probate, Estate Planning & Asset Protection-What every Real Estate Professional Needs to Know	3	CE.4217000-RE	Las Vegas	Jeffrey Burr, LTD. - Sandy Simpson 702-433-4455 <a href="http://www.jeffreyburr.com/">http://www.jeffreyburr.com/</a>
4/16/2020	Conventional Financing	3	CE.5278000-RE	Henderson	NOVA® Home Loans education@novahomeloans.com 520-202-4851
4/17/2020	Negotiation Tech & Buss Strategies for Today's Agent	3	CE.6339000-RE	Henderson	NVRE Academy 702-796-7777 www.NVREAcademy.com
4/22/2020	The Mortgage Process	3	CE.5747000-RE	Las Vegas	NOVA® Home Loans education@novahomeloans.com 520-202-4851
4/23/2020	Senior Real Estate Specialist	12	CE.5371001- RE	Las Vegas	Greater Las Vegas Association of REALTORS® www.lasvegasrealtor.com (702) 784-5000
4/24/2020	Senior Real Estate Specialist	12	CE.5371001- RE	Las Vegas	Greater Las Vegas Association of REALTORS® www.lasvegasrealtor.com (702) 784-5000
5/4/2020	A Realistic Look at Home Inspection	3	CE.5309000-RE	Las Vegas	NVRE Academy 702-796-7777 www.NVREAcademy.com
5/14/2020	Home Inspection-Why are they Important?	3	CE.4068000-RE	Las Vegas	NVRE Academy 702-796-7777 www.NVREAcademy.com

5/14/2020	Demystifying Probate, Estate Planning & Asset Protection-What every Real Estate Professional Needs to Know	3	CE.4217000-RE	Las Vegas	Jeffrey Burr, LTD. - Sandy Simpson 702-433-4455 <a href="http://www.jeffreyburr.com/">http://www.jeffreyburr.com/</a>
5/21/2020	The Generation SRS Module 1	3	CE.3547002-RE	Las Vegas	Greater Las Vegas Association of REALTORS® <a href="http://www.lasvegasrealtor.com">www.lasvegasrealtor.com</a> (702) 784-5000
5/21/2020	The Listing Process SRS Module 2	3	CE.3548002-RE	Las Vegas	Greater Las Vegas Association of REALTORS® <a href="http://www.lasvegasrealtor.com">www.lasvegasrealtor.com</a> (702) 784-5000
5/22/2020	Marketing the Listing SRS Module 3	3	CE.3570002-RE	Las Vegas	Greater Las Vegas Association of REALTORS® <a href="http://www.lasvegasrealtor.com">www.lasvegasrealtor.com</a> (702) 784-5000
5/22/2020	Bringing it All Together SRS Module 4	3	CE.3549002-RE	Las Vegas	Greater Las Vegas Association of REALTORS® <a href="http://www.lasvegasrealtor.com">www.lasvegasrealtor.com</a> (702) 784-5000
6/4/2020	A Realistic Look at Home Inspection	3	CE.5309000-RE	Henderson	NVRE Academy 702-796-7777 <a href="http://www.NVREAcademy.com">www.NVREAcademy.com</a>
6/8/2020	Home Inspection-Why are they Important?	3	CE.4068000-RE	Henderson	NVRE Academy 702-796-7777 <a href="http://www.NVREAcademy.com">www.NVREAcademy.com</a>
6/11/2020	Demystifying Probate, Estate Planning & Asset Protection-What every Real Estate Professional Needs to Know	3	CE.4217000-RE	Las Vegas	Jeffrey Burr, LTD. - Sandy Simpson 702-433-4455 <a href="http://www.jeffreyburr.com/">http://www.jeffreyburr.com/</a>
6/11/2020	Mortgage Finance in a New Age	3	CE.5179000-RE	Henderson	NVRE Academy 702-796-7777 <a href="http://www.NVREAcademy.com">www.NVREAcademy.com</a>
6/15/2020	Where to Get Business Today	3	CE.6340000-RE	Henderson	NVRE Academy 702-796-7777 <a href="http://www.NVREAcademy.com">www.NVREAcademy.com</a>

6/16/2020	Lead Genetation/Follow Up & Sales Skills for Todays RE Agent	3	CE.6337000-RE	Henderson	NVRE Academy 702-796-7777 www.NVREAcademy.com
6/16/2020	FHA and VA - Government Lending Overview	3	CE.5748000-RE	Henderson	NOVA® Home Loans education@novahomeloans.com 520-202-4851
6/17/2020	Target Marketing & Conducting an Effective Open House	3	CE.6338000-RE	Henderson	NVRE Academy 702-796-7777 www.NVREAcademy.com
6/19/2020	Negotiation Tech & Buss Strategies for Today's Agent	3	CE.6339000-RE	Henderson	NVRE Academy 702-796-7777 www.NVREAcademy.com
6/24/2020	Impact of Credit on a Real Estate Transaction	3	CE.5282000-RE	Las Vegas	NOVA® Home Loans education@novahomeloans.com 520-202-4851
7/6/2020	A Realistic Look at Home Inspection	3	CE.5309000-RE	Las Vegas	NVRE Academy 702-796-7777 www.NVREAcademy.com
7/13/2020	Real Estate Negotiations Expert	14	CE.4486000-RE	Las Vegas	Greater Las Vegas Association of REALTORS® www.lasvegasrealtor.com (702) 784-5000
7/13/2020	Where to Get Business Today	3	CE.6340000-RE	Las Vegas	NVRE Academy 702-796-7777 www.NVREAcademy.com
7/14/2020	Lead Genetation/Follow Up & Sales Skills for Todays RE Agent	3	CE.6337000-RE	Las Vegas	NVRE Academy 702-796-7777 www.NVREAcademy.com
7/14/2020	Real Estate Negotiations Expert	14	CE.4486000-RE	Las Vegas	Greater Las Vegas Association of REALTORS® www.lasvegasrealtor.com (702) 784-5000
7/15/2020	Target Marketing & Conducting an Effective Open House	3	CE.6338000-RE	Las Vegas	NVRE Academy 702-796-7777 www.NVREAcademy.com

7/17/2020	Negotiation Tech & Buss Strategies for Today's Agent	3	CE.6339000-RE	Las Vegas	NVRE Academy 702-796-7777 www.NVREAcademy.com
7/23/2020	Conventional Financing	3	CE.5278000-RE	Las Vegas	NOVA® Home Loans education@novahomeloans.com 520-202-4851
7/23/2020	Home Inspection-Why are they Important?	3	CE.4068000-RE	Las Vegas	NVRE Academy 702-796-7777 www.NVREAcademy.com
7/30/2020	Military Relocation Professional MRP	7	CE.5691000-RE	Las Vegas	Greater Las Vegas Association of REALTORS® www.lasvegasrealtor.com (702) 784-5000
8/3/2020	A Realistic Look at Home Inspection	3	CE.5309000-RE	Henderson	NVRE Academy 702-796-7777 www.NVREAcademy.com
8/6/2020	Mortgage Finance in a New Age	3	CE.5179000-RE	Henderson	NVRE Academy 702-796-7777 www.NVREAcademy.com
8/13/2020	Home Inspection-Why are they Important?	3	CE.4068000-RE	Henderson	NVRE Academy 702-796-7777 www.NVREAcademy.com
8/17/2020	Where to Get Business Today	3	CE.6340000-RE	Henderson	NVRE Academy 702-796-7777 www.NVREAcademy.com
8/17/2020	Global Real Estate: Local Markets	6	CE.5145001-RE	Las Vegas	Greater Las Vegas Association of REALTORS® www.lasvegasrealtor.com (702) 784-5000
8/18/2020	Global Real Estate: Transaction Tools	6	CE.5543000-RE	Las Vegas	Greater Las Vegas Association of REALTORS® www.lasvegasrealtor.com (702) 784-5000



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8/19/2020	Target Marketing & Conducting an Effective Open House	3	CE.6338000-RE	Henderson	NVRE Academy 702-796-7777 www.NVREAcademy.com
8/19/2020	The Americas & International Real Estate	6	CE.5541000-RE	Las Vegas	Greater Las Vegas Association of REALTORS® www.lasvegasrealtor.com (702) 784-5000
8/20/2020	Europe & International Real Estate	6	CE.5542000-RE	Las Vegas	Greater Las Vegas Association of REALTORS® www.lasvegasrealtor.com (702) 784-5000
8/21/2020	Asia/Pacific & International Real Estate	6	CE.5539000-RE	Las Vegas	Greater Las Vegas Association of REALTORS® www.lasvegasrealtor.com (702) 784-5000
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10/5/2020	A Realistic Look at Home Inspection	3	CE.5309000-RE	Henderson	NVRE Academy 702-796-7777 www.NVREAcademy.com
10/8/2020	Mortgage Finance in a New Age	3	CE.5179000-RE	Henderson	NVRE Academy 702-796-7777 www.NVREAcademy.com

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