### Deloitte.

## Deloitte Federal Government Services Teaming for Success

**November 2010** 



#### **Sections**

Our Services Portfolio

Doing Business with Deloitte

As used in this document, "Deloitte" means Deloitte & Touche LLP, which provides audit, assurance and risk management related services, Deloitte Consulting LLP, which provides strategy, operations, technology, systems, outsourcing and human capital consulting services, Deloitte Tax LLP, which provides tax services, and Deloitte Financial Advisory Services (FAS), which provides financial advisory services. These entities are separate subsidiaries of Deloitte LLP. Please see <a href="https://www.deloitte.com/us/about">www.deloitte.com/us/about</a> for a detailed description of the legal structure of Deloitte LLP and its subsidiaries.

## Services portfolio

## Deloitte Federal provides the broadest range of services in the market



From strategy, planning, and design to implementation and operation

Scale to deliver on the biggest projects

Extensive line of contract vehicles that cover all Federal Agencies

Leader in risk management and program management

• CMMI-3 certified to fast-track projects, reduce project costs, manage risk

## Comprehensive services solutions portfolio: Consulting



Technology	Strategy & operations	Human capital	
Technology strategy & architecture	Strategy	Organization & talent	
	Finance	HR service delivery	
Information management	Integration, divestiture, &	Total rewards	
SAP package technologies	restructuring	Actuarial, risk, & analytics	
Oracle package technologies	Service operations		
Distinct package technologies	Manufacturing operations	_	
Systems integration	Infrastructure operations		
Technology & process management	General management		

### **Comprehensive services solutions portfolio: Audit and Enterprise Risk Services (AERS)**



Enterprise Risk Services (ERS)		
Financial accounting & reporting services		
Financial instrument valuation & securitization		
Finance operations & controls transformation		
Governance, regulatory & risk services		
Internal audit transformation		
Security & privacy		

#### Attest services

Financial statement audit

Internal control audit

M&A services

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# Comprehensive services solutions portfolio: Financial Advisory Services (FAS)



Forensic & dispute services	Advisory services
Analytic & forensic technology	Business valuation
Anti-fraud consulting	Capital projects consulting
Business intelligence services	Corporate finance advisory
Litigation & dispute consulting	Real estate consulting
Anti-money laundering consulting	Reorganization services
Corporate investigations	Tangible asset valuation
Document review services	
Foreign corrupt practices act consulting	

## **Comprehensive services solutions portfolio: Tax**



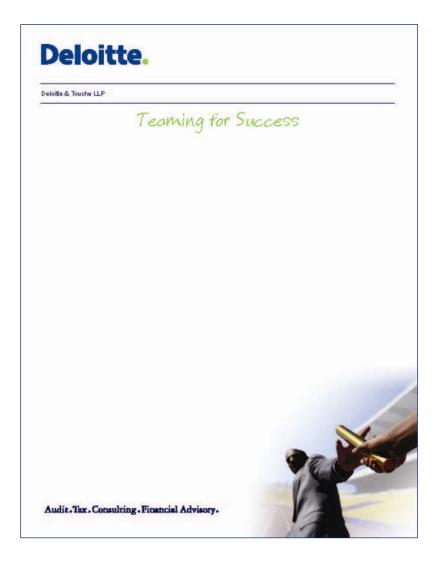
## Doing business with Deloitte

### **Doing business with Deloitte**

Deloitte believes collaborating with small businesses makes sense for everyone by increasing the competitive edge, the contractual performance, and the bottom line.



### The process

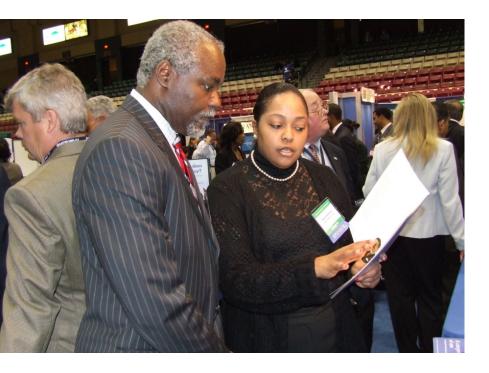


- Introductory meetings
- Company background review
- Vetting and validation process review
- Site visits

### **Program benefits**

- Small business spotlight
- Account Industry day
- Information lunch series

- Networking events
- Mentor protégé program





### **Small business counts**

- Build solid relationships
- Bring the right opportunity and the right small businesses together
- Foster go-to-market strategies to support individual growth and success

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