## BUSINESS INCOME REPORT/WORK SHEET

Your Name $\qquad$ Date

## Location

$\qquad$

This work sheet must be completed on an accrual basis.
The beginning and ending inventories in all calculations should be based on the same valuation method.

## APPLICABLE WHEN THE AGREED VALUE COVERAGE OPTION APPLIES:

I certify that this is a true and correct report of values as required under this policy for the periods indicated and that the Agreed Value for the period of coverage is $\$$, based on a Co-insurance percentage of $\qquad$ \%.

Signature
Official Title $\qquad$

## APPLICABLE WHEN THE PREMIUM ADJUSTMENT FORM APPLIES:

I certify that this is a true and correct report of values as required under this policy for the 12 months ended $\qquad$
Signature $\qquad$
Official Title $\qquad$
Agent or Broker $\qquad$
Mailing Address $\qquad$

## BUSINESS INCOME REPORT/WORK SHEET

 FINANCIAL ANALYSIS|  | 12 Month Period Ending $\qquad$ |  | Estimated for 12 Month Period Beginning |  |
| :---: | :---: | :---: | :---: | :---: |
| Income and Expenses | Manufacturing | Non- <br> Manufacturing | Manufacturing | Non- <br> Manufacturing |
| A. Gross Sales.. | \$ |  |  |  |
| B. DEDUCT: <br> Finished Stock Inventory (at sales value) at Beginning. $\qquad$ |  | $\begin{aligned} & \text { XXXXXXXX } \\ & \underline{X X X X X X X X} \end{aligned}$ |  | $\frac{\text { XXXXXXXX }}{\underline{X X X X X X X X}}$ |
| C. ADD: <br> Finished Stock Inventory (at sales value) at End $\qquad$ |  | $\underline{X X X X X X X X}$ |  | $\underline{X X X X X X X X}$ |
| D. Gross Sales Value of Production. | \$ | $\underline{X X X X X X X X}$ | \$ | $\underline{X X X X X X X X}$ |
| E. DEDUCT: <br> Prepaid Freight - Outgoing. <br> Returns \& Allowances. <br> Discounts. $\qquad$ <br> Bad Debts.. $\qquad$ <br> Collection Expenses. | - - - - | - - - - | - - - - - |  |
| F. Net Sales................................... |  |  |  |  |
| Net Sales Value of Production...... |  |  |  |  |
| G. ADD: Other Earnings from your business operations (not investment income or rents from other properties): Commissions or Rents Cash Discounts Received. Other. | $\begin{aligned} & + \\ & + \\ & + \end{aligned}$ | $+$ $\qquad$ <br> $+$ $\qquad$ <br> $+$ $\qquad$ |  |  |
| H. Total Revenues........................... |  | \$ |  |  |

12 Month Period Ending $\qquad$

Estimated for 12 Month Period
Beginning $\qquad$
Non-
Manufacturing Manufacturing
\$ $\qquad$ \$
$\qquad$
Total Revenues (Line H. from previous page)
\$ $\qquad$
\$ $\qquad$

Non-
Manufacturing Manufacturing
$\qquad$
$\qquad$ - $\qquad$ Cost of services purchased from outsiders (not your employees) to resell, that do not continue under contract. $\qquad$
$\qquad$
$\qquad$
Power, heat and refrigeration expenses that do not continue under contract (if CP 1511 is attached) $\qquad$ $-\quad$ XXXXXXXX
All ordinary payroll expenses or the amount of payroll expense excluded (if CP 1510 is attached). $\qquad$
$\qquad$

$$
-
$$

$\qquad$
$\qquad$
$\qquad$
Special deductions for mining properties (see next page for instructions). $\qquad$ $-$ $\qquad$
$\qquad$ - $\qquad$
J.1. Business Income exposure for 12 months
\$ $\qquad$
J.2. Combined (firms engaged in manufacturing \& nonmanufacturing operations) $\qquad$ \$ $\qquad$ \$
The figures in J.1. or J.2. represent $100 \%$ of your actual and estimated Business Income exposure for 12 months.
K. Additional Expenses:

1. Extra Expenses - form CP 0030 only (expenses incurred to avoid or minimize suspension of business \& to continue operations)
2. Extended Business Income and Extended Period of Indemnity - form CP 0030 or CP 0032 (loss of Business Income following resumption of operations, up to 30 days or the no. of days selected under Extended Period of Indemnity option).
3. Combined (all amounts in K.1. and K.2.).
\$ $\qquad$ \$ $\qquad$
$+$ $\qquad$ $+$ $\qquad$
\$ $\qquad$
L. Total of J. and K.
\$ $\qquad$
The figure in L. represents 100\% of your estimated Business Income exposure for 12 months, and additional expenses. Using this figure as information, determine the approximate amount of insurance needed based on your evaluation of the number of months needed (may exceed 12 months) to replace your property, resume operations and restore the business to the condition that would have existed if no property damage had occurred.
Refer to the agent or Company for information on available Coinsurance levels and indemnity options. The Limit of Insurance you select will be shown in the Declarations of the policy.

Supplementary Information

| 12 Month Period | Estimated for 12 Month Period |
| :---: | :---: |
| Ending - Beginning - |  |
|  | Non- |
| Nanufacturing | Nanufacturing |
|  | Manufacturing Manufacturing |

CALCULATION OF COST OF GOODS SOLD

| Inventory at beginning of year (Including raw material and stock in process, but not finished stock, for manufacturing risks). | \$ | \$ | \$ | \$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Add: The following purchase costs: Cost of raw stock (including transportation charges). | + |  | + |  | XXXXXXXX |
| Cost of factory supplies consumed. | + |  | + |  | XXXXXXXX |
| Cost of merchandise sold including transportation charges (for manufacturing risks, means cost of merchandise sold but not manufactured by you).. | + | + | + | + |  |
| Cost of other supplies consumed (including transportation charges). | + | + | + | + |  |
| Cost of goods available for sale............ | \$ | \$ | \$ | \$ |  |
| Deduct: Inventory at end of year (Including raw material and stock in process, but not finished stock, for manufacturing risks). | - | _ | - | - |  |
| Cost of Goods Sold (Enter this figure in Item I. on previous page) | \$ | \$ | \$ | \$ |  |

## CALCULATION OF SPECIAL

 DEDUCTIONS - MINING PROPERTIESRoyalties, unless specifically included in coverage
Actual depletion, commonly known as unit or cost depletion (not percentage depletion). $\qquad$
Welfare and retirement fund
charges based on tonnage.
Hired trucks $\qquad$
Enter this figure in Item I. on
previous page.
$+$ $\qquad$
\$ $\qquad$
$+$ $\qquad$
$+$ $\qquad$
\$ $\qquad$
\$ $\qquad$
$+$ $\qquad$
$+$ $\qquad$
\$ $\qquad$

