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Form **990-PF** Department of the Treasury Internal Revenue Service

EXTENDED TO NOVEMBER 15, 2019 Return of Private Foundation or Section 4947(a)(1) Trust Treated as Private Foundation

Do not enter social security numbers on this form as it may be made public. ► Go to www.irs.gov/Form990PF for instructions and the latest information

OMB No 1545-0052

| For | caler | dar year 2018 or tax year | beginning | | | , and ending | | | |
|---------------------|-------------|--|--------------------------|------------|----------------------------------|----------------------|--------------|---|--|
| Na | me of | foundation | | | | | | A Employer identification | n number |
| V | IEL. | LS FARGO REG | SIONAL CO | MMU. | NITY | | | | 1 |
| | EV. | ELOPMENT COR | RPORATION | ' | | | | 23-2735410 |) |
| | | nd street (or P O box number if | | o street a | address) | Room/su | ute | B Telephone number | |
| 1 | .23 | SOUTH BROAD | STREET | | | | | (215)670-4 | 300/16 |
| | | own, state or province, cou LADELPHIA, P | | reign p | ostal code | | | C If exemption application is p | ending, check here |
| | | | Initial return | | Initial return of a fe | ormer public charity | | D 1 Foreign organization | c check here |
| u | Спеск | all that apply: | Final return | | Amended return | ormer public charity | | D 1. Foreign organization | S, CHECK HERE |
| | | H | Address change | | Name change | | | Foreign organizations mechack here and attach co | seting the 85% test, |
| | Check | type of organization: | | C)(3) 0) | kempt private foundation | | . T | 1 . | |
| <u>'</u> '' | _ | ction 4947(a)(1) nonexem | | | Other taxable private foundation | ation () | 4 | E If private foundation sta under section 507(b)(1 | |
| ⊸ I F | | arket value of all assets at e | | | ng method: Cash | X Accrual | - | 1 | • • • • |
| | | Part II, col. (c), line 16) | ond or your 0 / | | ther (specify) | (/\loo\cu | | F If the foundation is in a under section 507(b)(1 | . == |
| | - \$ | 9.461 | . 681 (Part | I, colur | nn (d) must be on cash basi | s.) | _ | |)(D), 01100X 11010 |
| P | art (| Analysis of Revenue an | d Expenses | | (a) Revenue and | (b) Net investmen | t | (c) Adjusted net | (d) Disbursements |
| | | (The total of amounts in colur necessarily equal the amount | nns (b), (c), and (d) ma | y not | expenses per books | income | | income | for charitable purposes (cash basis only) |
| _ | 1 | Contributions, gifts, grant | ts, etc., received | | | | | N/A | |
| | 2 | Check X If the foundation | | ch B | | | | | 1 |
| | 3 | Interest on savings and tempor | | | 2,329. | 2,32 | 9. | | STATEMENT 1 |
| | 4 | Dividends and interest fro | m securities | | 138,623. | 138,62 | 3. | | STATEMENT 2 |
| | 5a | Gross rents | | | | | | | |
| | Ь | Net rental income or (loss) | | | | | - | | 1 |
| _ | 6a | Net gain or (loss) from sale of a | assets not on line 10 | | 247,189. | | | | DEOEWER |
| 2 | ь | Gross sales price for all assets on line 6a | 9 <u>25,4</u> 5 | 2. | | | | | RECEIVED |
| Revenue | 7 | Capital gain net income (from F | Part IV, line 2) | | | 247,18 | 9. | . 0 | [0] မွ |
| à | 8 | Net short-term capital gai | n | | | · | | 921 | NOV 23 2019 8 |
| | 9 | Income modifications | | | | | | Ш | S |
| | 10a | Gross sales less returns and allowances | | | | | | | Ω DEVI |
| | b | Less Cost of goods sold | | | | | | | GDEN, UT I |
| | C | Gross profit or (loss) | | | | | _ | | |
| | 11 | Other income | | | 69,929. | 69,92 | | | STATEMENT 3 |
| | 12 | Total. Add lines 1 through | h 11 | | 458,070. | 458,07 | | | |
| | 13 | Compensation of officers, direct | | | 0. | | 0. | | 0. |
| | l . | Other employee salaries a | • | | | | | | |
| ,, | 15 | Pension plans, employee | benefits | | | | | | |
| ية | 16a | Legal fees | GMMm. | 4 | 28,100. | <u> </u> | 0. | | 25,450. |
| nene | ь | Accounting fees | STMT | _ | 26,351. | 26,35 | | | |
| Fyn | - C | Other professional fees | STMT | 3 | 26,331. | 20,33 | <u> </u> | | 0. |
| Administrative | 17 | Interest Taxes | STMT | 6 | 8,634. | | Ó. | <u> </u> | 0. |
| 17.9 | 18 19 | Depreciation and depletion | | U | 0,034. | | ٠. | | |
| . <u>.</u> | 20 | Occupancy | 11 | | | | | - | |
| P P | 21 | Travel conferences, and r | meetings | | | | | | |
| | | Printing and publications | nectings | | | | | | |
| and | 23 | Other expenses | | | | | | | |
| perating | 24 | Total operating and admi | inietrativo | | | | | | |
| ē. | -' | expenses. Add lines 13 th | | | 63,085. | 26,35 | 1. | | 25,450. |
| å | | Contributions, gifts, grant | | | 252,000. | | | - | 252,000. |
| | | Total expenses and disbu | | | | | | | |
| | | Add lines 24 and 25 | | | 315,085. | 26,35 | 1. | | 277,450. |
| | _ | Subtract line 26 from line | 12: | | | | | | |
| | a | Excess of revenue over expens | ses and disbursements | | 142,985. | | | | |
| | Ь | Netinvestment income (i | f negative, enter -0-) | | | 431,71 | 9. | | |
| | C | Adjusted net income (if ne | egative, enter -0-) | | | | | N/A | 5 000 DE |

823501 12-11-18 LHA For Paperwork Reduction Act Notice, see instructions.

WELLS FARGO REGIONAL COMMUNITY

23-2735410 Form 990-PF (2018) DEVELOPMENT CORPORATION Beginning of year End of year Part II Balance Sheets Atlached schedules and amounts in the description column should be for end-of-year amounts only (c) Fair Market Value (a) Book Value (b) Book Value 1 Cash - non-interest-bearing 77,087. 178,026.178,026 2 Savings and temporary cash investments 3 Accounts receivable Less: allowance for doubtful accounts 4 Pledges receivable ► Less; allowance for doubtful accounts 5 Grants receivable 6 Receivables due from officers, directors, trustees, and other disqualified persons 7 Other notes and loans receivable Less: allowance for doubtful accounts 8 Inventories for sale or use 9 Prepaid expenses and deferred charges 10a Investments - U S. and state government obligations b Investments - corporate stock c Investments - corporate bonds 11 Investments - land, buildings, and equipment basis Less accumulated depreciation 12 Investments - mortgage loans STMT 8 6,803,536. 6,055,947. 6,055,947. 13 Investments - other 14 Land, buildings, and equipment basis Less accumulated depreciation 3,140,117. 3,227,708. 3,227,708. 15 Other assets (describe ► 16 Total assets (to be completed by all filers - see the 10,020,740. 9,461,681. 9,461,681 instructions. Also, see page 1, item I) 25,736. 17 Accounts payable and accrued expenses 28,511. 18 Grants payable 19 Deferred revenue 20 Loans from officers, directors, trustees, and other disqualified persons 21 Mortgages and other notes payable 19,107. 6,613. 22 Other liabilities (describe > _ 44,843. 35,124. 23 Total liabilities (add lines 17 through 22) \triangleright XFoundations that follow SFAS 117, check here and complete lines 24 through 26, and lines 30 and 31. 9,975,897. 9,426,557. 24 Unrestricted 25 Temporarily restricted 26 Permanently restricted Foundations that do not follow SFAS 117, check here and complete lines 27 through 31. 27 Capital stock, trust principal, or current funds 28 Paid-in or capital surplus, or land, bldg., and equipment fund 29 Retained earnings, accumulated income, endowment, or other funds 9,426,557. 9,975,897. 30 Total net assets or fund balances 10,020,740. 9,461,681 31 Total liabilities and net assets/fund balances Part III Analysis of Changes in Net Assets or Fund Balances 1 Total net assets or fund balances at beginning of year - Part II, column (a), line 30 9,975,897. (must agree with end-of-year figure reported on prior year's return) 142,985. 2 Enter amount from Part I, line 27a 14,129. SEE STATEMENT 7 3 Other increases not included in line 2 (itemize) 10,133,011. 4 Add lines 1, 2, and 3 706,454. Decreases not included in line 2 (itemize) ► UNREALIZED LOSS ON INVESTMENTS 9,426,557. Total net assets or fund balances at end of year (line 4 minus line 5) - Part II, column (b), line 30 Form 990-PF (2018)

| DEVELOPMENT | $C \cap RP \cap RA \cap T \cap N$ |
|-------------|-----------------------------------|

| Part IV Capital Gains | and Losses for Tax on Ir | nvestment | Income | | | | | |
|---|--|--|--------------------------------------|-----------------------------|-------------------------------------|--------------|--|---|
| | the kind(s) of property sold (for exa arehouse; or common stock, 200 sh | | ite, | (b) H P - D - | ow acquired Purchase Donation | | ate acquired o., day, yr.) | (d) Date sold (mo., day, yr.) |
| 1a SALE OF PUBLIC | LY TRADED SECURI | TIES | | | P | VA | RIOUS | VARIOUS |
| b CAPITAL GAINS | DIVIDENDS | | | <u> </u> | | <u> </u> | | |
| <u>c</u> | | | | <u> </u> | | ļ | | |
| <u>. d</u> | | | | <u> </u> | <u>_</u> _ | | | |
| <u>e</u> | | 1 - | | L | | | | |
| (e) Gross sales price | (f) Depreciation allowed (or allowable) | | st or other basis expense of sale | | | | n) Gain or (loss plus (f) minus | (g)) |
| <u>a</u> 777,106. | | ļ. — | <u>678,26</u> | 3. | | | | 98,843. |
| <u>ь</u> 148,346. | | | | _ | | | | 148,346. |
| <u>c</u> | | - | | | | | | |
| <u>d</u> | | | | _ | | | | |
| Complete only for accets above | I gain in column (h) and owned by | the foundation | on 12/21/60 | \rightarrow | | <i></i> | - (0-1 /1-) | |
| Complete only for assets shown | | | | - | | | s (Col. (h) gaın out not less thai | |
| (i) FMV as of 12/31/69 | (j) Adjusted basis as of 12/31/69 | | cess of col. (i) | | | | ses (from col (| |
| | | | (,,, | \dashv | | | | 98,843. |
| <u>a</u> b | | + | | - | | | | 148,346. |
| C | | | | | | | | 110,310. |
| d | | | | | | | | |
| <u>e</u> | | | | | | | | |
| | C If goin also esta | er in Dort Llino | 7 | 7 | | | | |
| 2 Capital gain net income or (net ca | If gain, also ente ipital loss) If (loss), enter -(| 0- in Part I. line | , . 7 | | 2 | | | 247,189. |
| , , | | | • | 7 | | | | |
| 3 Net short-term capital gain or (los If gain, also enter in Part I, line 8, | | iiu (o). | | 1 | | | | |
| if (loss), enter -0- in Part I, line 8 | | | | J. | 3 | | N/A | |
| Part V Qualification U | nder Section 4940(e) for | Reduced | Tax on Net I | nves | tment In | come | | - · · · · · · · · · · · · · · · · · · · |
| (For optional use by domestic private | foundations subject to the section | 4940(a) tax on | net investment ind | come.) | | | | |
| | are mand life of | | | | | | | |
| If section 4940(d)(2) applies, leave the | nis part biank. | | | | | | | |
| Was the foundation liable for the sect | tion 4942 tax on the distributable an | nount of any ye | ar in the base peri | od? | | | | Yes X No |
| If "Yes," the foundation doesn't qualif | | | | | | | | |
| 1 Enter the appropriate amount in e | each column for each year, see the i | nstructions bef | ore making any en | itries. | | | . – | |
| (a) Base period years | (b) | 1.1.4 | 81-8 to a a f | (c) | -61 | . | Distrib | (d) ution ratio |
| Calendar year (or tax year beginning | | | Net value of nor | | | | (col. (b) div | ided by col. (c)) |
| 2017 | | 9,150. | | <u>6,</u> | 532,93 | 6. | | .094774 |
| | | 3,350. | | | 239,68 | | <u> </u> | .117530 |
| | | 8,793. | | | 381,03 | | | .136152 |
| | | 2,491. | | | 345,70 | | | .113855 |
| | 1,01 | 7,166. | | 5, | 911,99 | 8. | | .172051 |
| | | | | | | | | 624260 |
| 2 Total of line 1, column (d) | | | | | | -4 | <u> </u> | .634362 |
| 3 Average distribution ratio for the 5 | - ' | on line 2 by 5.0 |), or by the numbe | er of yea | ars | | | 106000 |
| the foundation has been in exister | nce if less than 5 years | | | | | <u> </u> | - | .126872 |
| | | | | | | | | |
| 4 Enter the net value of noncharitab | le-use assets for 2018 from Part X, | line 5 | | | | <u> </u> | · | <u>6,905,589.</u> |
| | | | | | | | | 006 106 |
| 5 Multiply line 4 by line 3 | | | | | | | i | 876,126. |
| | | | | | | | | 4 24 17 |
| 6 Enter 1% of net investment incom | e (1% of Part I, line 27b) | | | | | <u>-</u> 6 | | 4,317. |
| | | | | | | | | 000 443 |
| 7 Add lines 5 and 6 | | | | | | -7 | | 880,443. |
| A 15 | A | | | | | | | 1,677,450. |
| 8 Enter qualifying distributions from | Y Part YII line / | | | | | | | 1 n// 454. |
| | , | | | | | 8 | <u>' </u> | 1,011,1301 |
| If line 8 is equal to or greater than See the Part VI instructions. | line 7, check the box in Part VI, line | e 1b, and comp | lete that part using | g a 1% | tax rate. | | <u>' </u> | 1,011,130. |

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WELLS FARGO REGIONAL COMMUNITY

| Form 990-PF (2018) DEVELOPMENT CORPORATION | 23-273 | | | Page 4 | |
|--|-------------|--|-------------------------|-------------------------|---|
| Part VI Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4940(c) |)48 - see i | nstru | ction | s) | |
| 1a Exempt operating foundations described in section 4940(d)(2), check here and enter "N/A" on line 1. | | | - N - | | |
| Date of ruling or determination letter: (attach copy of letter if necessary-see instructions) | | | | | |
| b Domestic foundations that meet the section 4940(e) requirements in Part V, check here | 1 | | 4,3 | 17. | |
| of Part I, line 27b | | | | i | |
| c All other domestic foundations enter 2% of line 27b. Exempt foreign organizations, enter 4% of Part I, line 12, col. (b). | 1 | | | 1 | |
| 2 Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only; others, enter -0-) | | | | 0. | |
| 3 Add lines 1 and 2 | 3 | | 4,3 | | |
| | 4 | | -,, | 0. | |
| 4 Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only; others, enter -0-) | 5 | | 4,3 | | |
| 5 Tax based on investment income. Subtract line 4 from line 3. If zero or less, enter -0- | | | 4,5 | - / - | |
| 6 Credits/Payments: a 2018 estimated tax payments and 2017 overpayment credited to 2018 6 , 846. | | | | | |
| | l l' | | | İ | |
| 0.500 | | | | i | |
| | ł I | · | | | |
| d Backup withholding erroneously withheld 6d 0. | <i></i> | | ^ - | | |
| 7 Total credits and payments. Add lines 6a through 6d | 7 | | 9,3 | | |
| 8 Enter any penalty for underpayment of estimated tax. Check here if Form 2220 is attached | 8 | | | 0. | |
| 9 Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed | 9 | | | | |
| 10 Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid | 10 | | 5,0 | | |
| 11 Enter the amount of line 10 to be: Credited to 2019 estimated tax > 5,029. Refunded > | 11 | | | 0. | |
| Part VII-A Statements Regarding Activities | | | | | |
| 1a During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene | ın | | Yes | | |
| · any political campaign? | | 1a | | <u> </u> | |
| b Did it spend more than \$100 during the year (either directly or indirectly) for political purposes? See the instructions for the defini | tion | 1b | | _X_ | |
| If the answer is "Yes" to 1a or 1b, attach a detailed description of the activities and copies of any materials published or | | | | - 1 | |
| distributed by the foundation in connection with the activities. | | | | | |
| c Did the foundation file Form 1120-POL for this year? | | 1c | | X | |
| d Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year | | | | \neg | |
| (1) On the foundation ▶ \$ 0 . (2) On foundation managers. ▶ \$ 0 . | | | | | |
| e Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation | | | | - 1 | |
| managers ► \$ 0. | | | | | |
| 2 Has the foundation engaged in any activities that have not previously been reported to the IRS? | | 2 | | $\overline{\mathbf{x}}$ | |
| If "Yes," attach a detailed description of the activities. | | | | | |
| 3 Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation, or | | | | | |
| bylaws, or other similar instruments? If "Yes," attach a conformed copy of the changes | | 3 | | X | |
| 4a Did the foundation have unrelated business gross income of \$1,000 or more during the year? | | 4a | | X | |
| b If "Yes," has it filed a tax return on Form 990-T for this year? | N/A | 4b | | | |
| 5 Was there a liquidation, termination, dissolution, or substantial contraction during the year? | | 5 | | X | |
| If "Yes," attach the statement required by General Instruction T | | | | - | |
| 6 Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either: | | | | 1 | |
| By language in the governing instrument, or | | | | 1 | |
| By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict with the state | law | | | | |
| | law | <u> </u> | $\overline{\mathbf{x}}$ | | |
| remain in the governing instrument? | | 6 | $\overline{}$ | | |
| 7 Did the foundation have at least \$5,000 in assets at any time during the year? If "Yes," complete Part II, col. (c), and Part XV | | 7 | Х | | |
| | | 1 1 | | 1 | |
| 8a Enter the states to which the foundation reports or with which it is registered. See instructions | | | l | - 1 | |
| PA | | | | 1 | |
| b If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate) | | | | | |
| of each state as required by General Instruction G? If "No," attach explanation | | 8b | Х | | |
| 9 Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calendarian | dar | | | ليــ | 1 |
| year 2018 or the tax year beginning in 2018? See the instructions for Part XIV. If "Yes," complete Part XIV | | 9 | | <u>X</u> | 1 |
| 10 Did any persons become substantial contributors during the tax year? If "Yes," attach a schedule listing their names and addresses | | 10 | | <u> </u> | |
| | Fo | rm 99 0 |)-PF (| 2018) | |

WELLS FARGO REGIONAL COMMUNITY

23-2735410 / Page 5 Form 990-PF (2018) DEVELOPMENT CORPORATION Part VII-A Statements Regarding Activities (continued) Yes No 11 At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If "Yes." attach schedule. See instructions 11 Х 12 Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified person had advisory privileges? X If "Yes," attach statement. See instructions 12 13 Did the foundation comply with the public inspection requirements for its annual returns and exemption application? 13 Website address ▶ WWW.WELLSFARGO.COM/ABOUT/REGIONAL-FOUNDATION Telephone no. ► (215)670-4300 14 The books are in care of ▶ AISHAH MILLER ZIP+4 ▶19109 Located at ▶ 123 SOUTH BROAD STREET, PHILADELPHIA, 15 Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 - check here N/A and enter the amount of tax-exempt interest received or accrued during the year Yes No 16 At any time during calendar year 2018, did the foundation have an interest in or a signature or other authority over a bank, X 16 securities, or other financial account in a foreign country? See the instructions for exceptions and filing requirements for FinCEN Form 114. If "Yes," enter the name of the foreign country Part VII-B | Statements Regarding Activities for Which Form 4720 May Be Required Yes No File Form 4720 if any item is checked in the "Yes" column, unless an exception applies. 1a During the year, did the foundation (either directly or indirectly): Yes X No (1) Engage in the sale or exchange, or leasing of property with a disqualified person? (2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from) Yes X No a disqualified person? X Yes (3) Furnish goods, services, or facilities to (or accept them from) a disqualified person? (4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person? X Yes (5) Transfer any income or assets to a disqualified person (or make any of either available Yes X No for the benefit or use of a disqualified person)? ---(6) Agree to pay money or property to a government official? (Exception. Check "No" if the foundation agreed to make a grant to or to employ the official for a period after Yes X No termination of government service, if terminating within 90 days.) b If any answer is "Yes" to 1a(1)-(6), did any of the acts fail to qualify under the exceptions described in Regulations X 1b section 53.4941(d)-3 or in a current notice regarding disaster assistance? See instructions Organizations relying on a current notice regarding disaster assistance, check here c Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected $\overline{\mathbf{x}}$ 1c before the first day of the tax year beginning in 2018? 2 Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5)): a At the end of tax year 2018, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning before 2018? If "Yes," list the years b Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2) (relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to all years listed, answer "No" and attach N/A 2b statement - see instructions.) c If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here. 3a Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time Yes X No during the year? b If "Yes," did it have excess business holdings in 2018 as a result of (1) any purchase by the foundation or disqualified persons after May 26, 1969; (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest; or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, N/A Form 4720, to determine if the foundation had excess business holdings in 2018.) 36 X 4a Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes? 4a b Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2018? 4b Form 990-PF (2018)

823541 12-11-18

0

Form 990-PF (2018)

Total number of other employees paid over \$50,000

Form **990-PF** (2018)

400,000. 1,400,000.

500,000.

All other program-related investments. See instructions.

3 SEE ATTACHMENT C

Total. Add lines 1 through 3

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| | art}X Minimum Investment Return (All domestic foundations must complete this part. Foreign four | ndations, s | see instructions) |
|-----|--|--------------|------------------------|
| 1 | Fair market value of assets not used (or held for use) directly in carrying out charitable, etc., purposes: | | <u> </u> |
| а | Average monthly fair market value of securities | 1a | 6,826,144. 184,606. |
| b | Average of monthly cash balances | 1b | 184,606. |
| C | Fair market value of all other assets | 1c | |
| d | Total (add lines 1a, b, and c) | 1d | 7,010,750. |
| е | Reduction claimed for blockage or other factors reported on lines 1a and | | |
| | 1c (attach detailed explanation) 1e 0. | | x |
| 2 | Acquisition indebtedness applicable to line 1 assets | 2 | <u> </u> |
| 3 | Subtract line 2 from line 1d | 3 | 7,010,750. |
| 4 | Cash deemed held for charitable activities. Enter 1 1/2% of line 3 (for greater amount, see instructions) | 4 | 105,161. |
| 5 | Net value of noncharitable-use assets. Subtract line 4 from line 3 Enter here and on Part V, line 4 | 5 | 6,905,589. |
| 6 | Minimum investment return. Enter 5% of line 5 | 6 | 345,279. |
| IP. | art:XI Distributable Amount (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations ar | id certain | |
| | foreign organizations, check here 🕨 🔃 and do not complete this part.) | | |
| 1 | Minimum investment return from Part X, line 6 | 1 | 345,279. |
| 2a | Tax on investment income for 2018 from Part VI, line 5 | | |
| b | Income tax for 2018. (This does not include the tax from Part VI.) | | |
| C | Add lines 2a and 2b | 2c | 4,317. |
| 3 | Distributable amount before adjustments. Subtract line 2c from line 1 | 3 | 340,962. |
| 4 | Recoveries of amounts treated as qualifying distributions | 4 | 1,312,500. |
| 5 | Add lines 3 and 4 | 5 | 1,653,462. |
| 6 | Deduction from distributable amount (see instructions) | 6 | 0. |
| 7_ | Distributable amount as adjusted. Subtract line 6 from line 5. Enter here and on Part XIII, line 1 | 7 | 1,653,462. |
| P | Qualifying Distributions (see instructions) | | |
| 1 | Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes: | | |
| а | Expenses, contributions, gifts, etc total from Part I, column (d), line 26 | 1a | 277,450. |
| b | Program-related investments - total from Part IX-B | 1b | 1,400,000. |
| 2 | Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., purposes | 2 | |
| 3 | Amounts set aside for specific charitable projects that satisfy the: | | |
| а | Suitability test (prior IRS approval required) | 3a_ | |
| b | Cash distribution test (attach the required schedule) | 3b | |
| 4 | Qualifying distributions. Add lines 1a through 3b. Enter here and on Part V, line 8, and Part XIII, line 4 | 4 | 1,677,450. |
| 5 | Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment | | |
| | income. Enter 1% of Part I, line 27b | 5 | 4,317. |
| 6 | Adjusted qualifying distributions. Subtract line 5 from line 4 | 6 | 1,673,133. |
| | Note The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation q 4940(e) reduction of tax in those years. | ualifies for | the section |

Form **990-PF** (2018)

Part XIII Undistributed Income (see instructions)

| | (a) Corpus | (b) Years prior to 2017 | (c) 2017 | (d) 2018 |
|--|---------------|----------------------------|---|-------------|
| 1 Distributable amount for 2018 from Part XI, | : | | | 4 650 440 |
| line 7 | | | | 1,653,462. |
| 2 Undistributed income, if any, as of the end of 2018 | | | | |
| a Enter amount for 2017 only | | | 266,149. | |
| b Total for prior years. | | 0. | | |
| 3 Excess distributions carryover, if any, to 2018: | | | | |
| a From 2013 | | | | |
| | | | | |
| b From 2014 | | | | |
| c From 2015 | | | | |
| d From 2016 | | | | |
| e From 2017 | | | | |
| f Total of lines 3a through e | 0. | | | |
| 4 Qualifying distributions for 2018 from | | | | |
| Part XII, line $4^{\circ} > 1,677,450$. | | | 0.5.5.4.4.0 | |
| a Applied to 2017, but not more than line 2a | | | 266,149. | |
| b Applied to undistributed income of prior | | _] | | |
| years (Election required - see instructions) | | 0. | | |
| c Treated as distributions out of corpus | | | | |
| (Election required - see instructions) | 0. | | | |
| d Applied to 2018 distributable amount | | | | 1,411,301. |
| e Remaining amount distributed out of corpus | 0. | | # # # # ## ## ## ## ## ## ## ## ## ## # | |
| 5 Excess distributions carryover applied to 2018 (If an amount appears in column (d), the same amount must be shown in column (a)) | 0. | | | 0. |
| 6 Enter the net total of each column as indicated below: | | | | |
| & Corpus Add lines 3f, 4c, and 4e Subtract line 5 | 0. | | | |
| b Prior years' undistributed income. Subtract | | | | |
| line 4b from line 2b | | 0. | | |
| c Enter the amount of prior years' | | | · | |
| undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed | | 0. | | |
| d Subtract line 6c from line 6b. Taxable | | | | |
| amount - see instructions | | 0. | | |
| e Undistributed income for 2017. Subtract line | | | | |
| 4a from line 2a. Taxable amount - see instr. | | | 0. | |
| f Undistributed income for 2018. Subtract | | | | |
| lines 4d and 5 from line 1. This amount must | | | | |
| be distributed in 2019 | | | | 242,161. |
| 7 Amounts treated as distributions out of | | | | |
| corpus to satisfy requirements imposed by | | | | |
| section 170(b)(1)(F) or 4942(g)(3) (Election | | | | 1 |
| may be required - see instructions) | 0. | | | |
| 8 Excess distributions carryover from 2013 | | | | |
| not applied on line 5 or line 7 | 0. | | | |
| 9 Excess distributions carryover to 2019. | - | | | |
| Subtract lines 7 and 8 from line 6a | 0. | | | |
| O Analysis of line 9. | | | | |
| a Excess from 2014 | |) | | ļ |
| | | | | |
| b Excess from 2015 | | | | |
| c Excess from 2016 | | | | |
| d Excess from 2017 | | | | |
| e Excess from 2018 | | | | |

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Form **990-PF** (2018)

WELLS FARGO REGIONAL COMMUNITY

| | ENT CORPOR | | | | 35410 Page 1 |
|--|--------------------------|--|--|--|-------------------|
| Part XIV Private Operating For | undations (see ii | nstructions and Part V | 'II-A, question 9) | _N/A | |
| 1 a If the foundation has received a ruling or o | determination letter tha | at it is a private operating | | | |
| foundation, and the ruling is effective for 2 | 2018, enter the date of | the ruling | ▶ | | |
| b Check box to indicate whether the found <u>at</u> | ion is a private operat | ing foundation described | | 4942(j)(3) or49 | 942(j)(5) |
| 2 a Enter the lesser of the adjusted net | Tax year | <u> </u> | Prior 3 years | · | |
| income from Part I or the minimum | (a) 2018 | (b) 2017 | (c) 2016 | (d) 2015 | (e) Total |
| investment return from Part X for | | | | | |
| each year listed | <u> </u> | | | | |
| b 85% of line 2a | | | | ļ | |
| c Qualifying distributions from Part XII, | | | | | |
| line 4 for each year listed | | | | | |
| d Amounts included in line 2c not | | | | | |
| used directly for active conduct of | | 1 | } | | |
| exempt activities | | <u> </u> | | | |
| e Qualifying distributions made directly | | | | | |
| for active conduct of exempt activities. | | | | | |
| Subtract line 2d from line 2c 3 Complete 3a, b, or c for the | . — — — | | | | |
| 3 Complete 3a, b, or c for the alternative test relied upon: | | | | | |
| a "Assets" alternative test - enter: | | | | | |
| (1) Value of all assets | | | | | |
| (2) Value of assets qualifying | | | | | |
| under section 4942(j)(3)(B)(i) b "Endowment" alternative test - enter | _ | // | \ | | |
| 2/3 of minimum investment return | _ | | | | |
| shown in Part X, line 6 for each year | | | | | |
| listed | | <u> </u> | | | |
| c "Support" alternative test - enter: | | | | | |
| (1) Total support other than gross investment income (interest, | | ĺ | | | |
| dividends, rents, payments on | | | ľ | | |
| securities loans (section | | | | | |
| 512(a)(5)), or royalties) | | | | | |
| (2) Support from general public and 5 or more exempt | | Ì | | | |
| organizations as provided in section 4942(f)(3)(B)(III) | | İ | | | |
| (3) Largestamount of support from | | | | | |
| an exempt organization | | | | | |
| (4) Gross investment income | | | - | | |
| Part XV Supplementary Inform | nation (Comple | te this part only | if the foundation h | nad \$5,000 or mor | e in assets |
| at any time during the | | | | • • | |
| 1 Information Regarding Foundation | Managers: | | | | <u></u> |
| a List any managers of the foundation who h | - | than 2% of the total conf | tributions received by the f | oundation before the close | e of any tax |
| year (but only if they have contributed mor | | | • | | - |
| NONE | | _ | | | |
| b List any managers of the foundation who o | own 10% or more of th | ne stock of a corporation | (or an equally large portion | of the ownership of a pai | tnership or |
| other entity) of which the foundation has a | 10% or greater interes | st, | | | |
| NONE | | | | | |
| 2 Information Regarding Contribution | , Grant, Gift, Loan, | Scholarship, etc., Pr | ograms: | | |
| Check here $ ightharpoonup igotimes igotime$ | | | | | sts for funds. If |
| the foundation makes gifts, grants, etc., to | individuals or organiza | ations under other condit | tions, complete items 2a, b | , <u>c,</u> and d | |
| a The name, address, and telephone number | or email address of th | ne person to whom applic | cations should be addresse | ed | |
| | | | | | |
| | | · · · · · · · · · · · · · · · · · · · | | | |
| b The form in which applications should be s | submitted and informa | tion and materials they s | hould include: | | |
| c Any submission deadlines. | | | | | |
| d Any restrictions or limitations on success | such ac by accarachia | al argae, charitable fields | kinds of institutions or of | ther factors: | · |
| d Any restrictions or limitations on awards, s | uch as by geographica | ai ai eas, charllable lielos | , kinds of insulutions, of o | ingi Iguluis. | |
| | | | | | |

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DEVELOPMENT CORPORATION

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| Part XV Supplementary Information | | | | |
|---|--|----------------------|----------------------------------|-----------------|
| 3 Grants and Contributions Paid During the | Year or Approved for Future | Payment | | |
| Recipient Name and address (home as business) | If recipient is an individual, show any relationship to any foundation manager or substantial contributor | Foundation status of | Purpose of grant or contribution | Amount |
| Name and address (home or business) | or substantial contributor | recipient | | |
| Paid during the year | | | | |
| | | | | |
| | <u> </u> | | | |
| | | | | |
| SEE ATTACHMENT B | N/A | SEE ATTACHMENT | SEE ATTACHMENT B | |
| | | B | | 252,000 |
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| Total | | | <u> </u> | 252,000 |
| h Approved for future payment | | | | |
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| NONE | | } | | |
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| Total | | <u> </u> | ▶ 3b | 0 0 DE (2011 |

| Part XVI-A | Analysis of Income-Producing | Activities |
|------------|------------------------------|------------|
|------------|------------------------------|------------|

| Enter gross amounts unless otherwise indicated. | Unrelated business income | | | ided by section 512, 513, or 514 | (e) | | |
|---|--|--------------------|-----------------------|----------------------------------|---------------------------|--|--|
| | (a) Business | (b) Amount | (C) Exclu- sion | (d) | Related or exempt | | |
| 1 Program service revenue: | code | Amount | code | Amount | function income | | |
| a INTEREST ON PROGRAM | | | | | | | |
| b RELATED INVESTMENT | | | | | 65,089. | | |
| c | | | <u> </u> | | | | |
| d | | - | <u> </u> | | | | |
| e | | | ļ | | | | |
| f | | | | ļ | | | |
| g Fees and contracts from government agencies | | | | | | | |
| 2 Membership dues and assessments | | | | | | | |
| 3 Interest on savings and temporary cash | | | 14 | 2 220 | | | |
| investments | | | $\frac{14}{14}$ | | | | |
| 4 Dividends and interest from securities | - | | 14 | 130,023. | | | |
| 5 Net rental income or (loss) from real estate: | \vdash | | - - | | | | |
| a Debt-financed property | | | - | | | | |
| b Not debt-financed property | | | | | | | |
| 6 Net rental income or (loss) from personal | | | | | | | |
| property | | | 01 | 4,840. | | | |
| 7 Other investment income | | | 0.1 | 4,040. | | | |
| 8 Gain or (loss) from sales of assets other | | | 18 | 247,189. | | | |
| than inventory | | | 10 | 247,109. | | | |
| Net income or (loss) from special events Gross profit or (loss) from sales of inventory | | | | | | | |
| 11 Other revenue: | | <u>.</u> | | | | | |
| | | | | | | | |
| a b | | | | | | | |
| | | | | | | | |
| d | | | | | | | |
| e | | | | | | | |
| 12 Subtotal Add columns (b), (d), and (e) | | 0. | | 392,981. | 65,089. | | |
| 13 Total. Add line 12, columns (b), (d), and (e) | L | | | 13 | | | |
| (See worksheet in line 13 instructions to verify calculations.) | | | | | | | |
| Part XVI-B Relationship of Activities to | the Acce | malichment of Eve | mnt | Durnococ | | | |
| Helationship of Activities to | LITE ACCO | inplishment of Exe | inpt | rurposes | | | |
| Line No. Explain below how each activity for which incom | | | contrib | uted importantly to the accomp | lishment of | | |
| ▼ the foundation's exempt purposes (other than by | | | | · | | | |
| 1A PROGRAM RELATED INVESTM | ENT INT | EREST | | | | | |
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| 23621 12-11-18 | | | | | Form 990-PF (2018) | | |

| Part | | Information Re | | | | actions a | nd Relat | ionships With Nonchar | table | | aye 13 |
|----------------|---|---|--------------------------|-------------------|-----------------|-----------------|-----------------|--|----------------|--------------|--------|
| | | Exempt Organ | nizations | | | | | | 1999 | 15.0 | |
| | | rganization directly or indi | | | | | | in section 501(c) | 1 1 | Yes | No |
| | | an section 501(c)(3) orgai | | | | rganizations? | | | - F | 7, | 1, 1 |
| | | from the reporting found | ation to a noncharit | able exempt o | rganization of: | | | | | · - | |
| ٠. | Cash | | | | | | | | 1a(1) | <u> </u> | X |
| | | r assets | | | | | | | 1a(2) | | X |
| | | nsactions: | | | | | | | 1 | ٠ ــ | راجي و |
| | | s of assets to a noncharita | | | | | | | 1b(1) | | X |
| ٠,, | | hases of assets from a no | • | organization | | | | | 1b(2) | - | X |
| | | al of facilities, equipment, | | | | | | | 1b(3) | | X |
| | | ibursement arrangements s or loan guarantees | | | | | | | 1b(4) | | X |
| ٠, | | s of loan guarantees ormance of services or me | amharchin ar fundra | icina colicitati | one | | | | 1b(5) 1b(6) | - | X |
| | | f facilities, equipment, ma | • | _ | | | | | 10(0) | | X |
| | - | | - ' | | | (h) should al | wavs show t | he fair market value of the goods, | | ets. | |
| | | | | | | | | isaction or sharing arrangement, s | | 0.0, | |
| | | i) the value of the goods, | | | | | • | , | | | |
| (a) Line no | •] | (b) Amount involved | (c) Name o | f noncharitabl | le exempt organ | nization | (d) Do | escription of transfers, transactions, and | sharing arra | angemen | its |
| | | | | N/A | | | | | | | |
| | $oldsymbol{ol}}}}}}}}}}}}}}}$ | | | | | | | | | | |
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| | | _ | | | | | - | | | | |
| 2a Is th | ne four | idation directly or indirect | ly affiliated with, or | related to, one | or more tax-ex | kempt organi | zations desci | ribed | | | |
| ın sı | ection | 501(c) (other than section | n 501(c)(3)) or ın se | ction 527? | | | | | Yes | X |] No |
| <u>b</u> If "Y | es," co | mplete the following sche | edule. | | | | | | | | |
| | | (a) Name of org | anization | | (b) Type of o | rganization | ļ <u>.</u> | (c) Description of relations | hip | | |
| | | N/A | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | Under | penalties of perjury, I declare the | nat I have examined this | return, including | accompanying sc | hedules and sta | atements, and t | o the best of my knowledge | | | |
| Sign | | lief, it is true, correct, and comp | | | | | ion of which pr | eparer has any knowledge May | the IRS d | prepare | r |
| Here | | Child M | hiller | | 111/ | 5/19 | Ex | eud · Director / Sho | wn below? Yes | See inst | No |
| 1 | Sign | ature of officer or trustee | 0000 | | Date | <u> </u> | Title | | 162 | | , 140 |
| | <u>_</u> | Print/Type preparer's nar | me | Preparer's s | | | Date | Check If PTIN | | | |
| | | · · · | | | | İ | | self- employed | | | |
| Paid | | - | | | | | | | | | |
| Prepa | | Firm's name | | - | | | | Firm's EIN ▶ | | | |
| Use O | nly [| | | | | | | | | | |
| | | Firm's address > | | | | | | | | | |
| | | | | | | | | Phone no. | | | |

Form **990-PF** (2018)

| FORM 990-PF INTERES | ST ON SAVING | GS AND TEM | IPORARY | CASH I | NVESTMENTS | STATEMENT 1 |
|--|-----------------|------------------------------|--------------------------|-----------------------|-----------------------------------|-------------------------------|
| SOURCE | | (A REVE PER E | ENUE | | (B) NVESTMENT NCOME | (C) ADJUSTED NET INCOME |
| WELLS FARGO BANK, N | .A. | | 2,329. | | 2,329. | |
| TOTAL TO PART I, LIN | NE 3 | | 2,329. | | 2,329. | |
| FORM 990-PF | DIVIDENDS | AND INTER | REST FRO | M SECUI | RITIES | STATEMENT 2 |
| SOURCE | GROSS AMOUNT | CAPITAL GAINS DIVIDEND | RE | (A) VENUE BOOKS | (B) NET INVEST MENT INCOM | |
| WELLS FARGO BANK, | 286,969. | 148,34 | 6. 1 | 38,623 | . 138,623 | 3. |
| TO PART I, LINE 4 = | 286,969. | 148,34 | 6. 1 | 38,623 | 138,623 | 3. |
| FORM 990-PF DESCRIPTION | | OTHER I | (A) REVENUE | | (B) NET INVEST- MENT INCOME | (C) ADJUSTED NET INCOME |
| MUTUAL FUND REBATE I INTEREST ON PROGRAM INVESTMENT | | | | ,840. ,089. | 4,840. 65,089. | |
| TOTAL TO FORM 990-PF | , PART I, I | JINE 11 | 69 | ,929. | 69,929. | |
| · | | | | | | |
| FORM 990-PF | | ACCOUNTI | NG FEES | | | STATEMENT 4 |
| DESCRIPTION | | (A) EXPENSES PER BOOKS | (B) NET IN MENT II | JEST- | (C) ADJUSTED NET INCOME | (D) CHARITABLE PURPOSES |
| AUDIM AND MAY CEDUIC | ES-PKF | | | | | 20,250. |
| AUDIT AND TAX SERVIC D'CONNOR DAVIÉS, LLP ACCOUNTING SERVICES- | | 22,900. | | 0. | | |
| O'CONNOR DAVIÉS, LLP | BALDWIN | 5,200. 28,100. | | 0. | | 5,200 |

| FORM 990-PF (| OTHER PROFESSIONAL FEES | | STATEMENT 5 | | |
|------------------------------|------------------------------|-----------------------------------|-------------------------------|-------------------------------|--|
| DESCRIPTION | (A) EXPENSES PER BOOKS | (B) NET INVEST- MENT INCOME | (C) ADJUSTED NET INCOME | (D) CHARITABLE PURPOSES | |
| INVESTMENT MANAGEMENT FEES | 26,351. | 26,351. | | 0. | |
| TO FORM 990-PF, PG 1, LN 16C | 26,351. | 26,351. | | 0. | |
| FORM 990-PF | TAX | ES | S | TATEMENT 6 | |
| DESCRIPTION | (A) EXPENSES PER BOOKS | (B) NET INVEST- MENT INCOME | (C) ADJUSTED NET INCOME | (D) CHARITABLE PURPOSES | |
| FEDERAL EXCISE TAXES | 8,634. | 0. | | 0. | |
| TO FORM 990-PF, PG 1, LN 18 | 8,634. | 0. | | 0. | |
| | | | | | |

| FORM 990-PF OTHER INCREASES | IN NET ASSETS OR FUND BALANCES | STATEMENT 7 |
|--------------------------------|--------------------------------|----------------------|
| DESCRIPTION | | AMOUNT |
| PROVISION FOR DEFERRED FEDERAL | EXCISE TAX EXPENSE | 14,129. |
| TOTAL TO FORM 990-PF, PART III | , LINE 3 | 14,129. |
| FORM 990-PF | OTHER INVESTMENTS | STATEMENT 8 |
| DESCRIPTION | VALUATION METHOD BOOK VALUE | FAIR MARKET VALUE |
| MUTUAL FUNDS-SEE ATTACHMENT A | FMV 6,055,947. | 6,055,947. |
| | | |

| FORM 990-PF | OTHER ASSETS | | STATEMENT 9 |
|--|-------------------------------|---------------------------|----------------------|
| DESCRIPTION | BEGINNING OF YR BOOK VALUE | END OF YEAR BOOK VALUE | FAIR MARKET VALUE |
| PROGRAM RELATED INVESTMENTS ACCRUED INTEREST AND DIVIDENDS | 3,140,000. | 3,227,500. | 3,227,500. |
| TO FORM 990-PF, PART II, LINE 15 | 3,140,117. | 3,227,708. | 3,227,708. |
| FORM 990-PF OT | HER LIABILITIES | | |
| | —————————— | | STATEMENT 10 |
| DESCRIPTION | IIBK HIADIBITIES | BOY AMOUNT | EOY AMOUNT |
| | TIEK BIADIBITIES | BOY AMOUNT 18,475. 632. | |

| FORM 990-PF | | LIST OF OFFICERS, DIRECT AND FOUNDATION MANAGERS | | STAT | EMENT 11 |
|--|-------|--|-----------------|---------------------------------|----------|
| NAME AND ADDRESS | | | OMPEN- ATION | EMPLOYEE BEN PLAN CONTRIB | |
| JOHN THURBER 123 SOUTH BROAD S PHILADELPHIA, PA | | CHAIR OF BOARD | 0. | 0. | 0. |
| KEVIN DOW 123 SOUTH BROAD S PHILADELPHIA, PA | | VICE CHAIR OF BOAF 1.00 | RD 0. | 0. | 0. |
| DOUG DIMMIG 123 SOUTH BROAD S' PHILADELPHIA, PA | | PRESIDENT AS OF JA 1.00 | ANUARY 20 | 0. | 0. |
| ROBERT DURKIN 123 SOUTH BROAD S' PHILADELPHIA, PA | | BOARD MEMBER 1.00 | 0. | 0. | . 0. |
| MICHAEL RIZER 123 SOUTH BROAD S' PHILADELPHIA, PA | | VICE PRESIDENT 1.00 | 0. | 0. | 0. |
| JONATHAN ENCARNAC 123 SOUTH BROAD S' PHILADELPHIA, PA | TREET | BOARD MEMBER AS OF | JANUARY 0. | 2018 | 0. |
| WANDA HARDY 123 SOUTH BROAD S' PHILADELPHIA, PA | | BOARD MEMBER 1.00 | 0. | 0. | 0. |
| ROBERT TORRES, ESC 123 SOUTH BROAD S' PHILADELPHIA, PA | TREET | CHAIR OF BOARD THR | | ER 2017 0. | |
| SIDNEY HARGRO 123 SOUTH BROAD S' PHILADELPHIA, PA | | BOARD MEMBER 1.00 | 0. | 0. | 0. |
| JOSEPH KIRK 123 SOUTH BROAD S' PHILADELPHIA, PA | | BOARD MEMBER AS OF | JANUARY 0. | 2018 | 0. |

| WELLS FARGO REGIONAL COMMUNITY D | EVELOPME | | 2 | 3-2735410 |
|--|-----------------------|----------------------|-------------|-----------|
| LUCIA GIBBONS 123 SOUTH BROAD STREET PHILADELPHIA, PA 19109 | BOARD MEMBER 1.00 | THRU DECEMBER 0. | | 0. |
| PEILIN CHEN 123 SOUTH BROAD STREET PHILADELPHIA, PA 19109 | BOARD MEMBER 1.00 | 0. | 0. | 0. |
| MARIA MATOS 123 SOUTH BROAD STREET PHILADELPHIA, PA 19109 | BOARD MEMBER | 0. | 0. | 0. |
| CRAIG DRINKARD 123 SOUTH BROAD STREET PHILADELPHIA, PA 19109 | BOARD MEMBER 1.00 | AS OF JANUARY 0. | 2018 | 0. |
| DR. ROLAND ANGLIN 123 SOUTH BROAD STREET PHILADELPHIA, PA 19109 | BOARD MEMBER 1.00 | THRU DECEMBER 0. | | 0. |
| AISHAH MILLER 123 SOUTH BROAD STREET PHILADELPHIA, PA 19109 | SENIOR VP/EX | ECUTIVE DIRECT | 0. | 0. |
| KIMBERLY J. ALLEN 123 SOUTH BROAD STREET PHILADELPHIA, PA 19109 | VP/SENIOR PR 36.00 | OGRAM OFFICER 0. | 0. | 0. |
| LOIS W. GRECO 123 SOUTH BROAD STREET PHILADELPHIA, PA 19109 | SENIOR VP/EV 36.00 | ALUATION OFFIC 0. | 0. | 0. |
| DENISE LANGFORD-MOTLEY 123 SOUTH BROAD STREET PHILADELPHIA, PA 19109 | EXECUTIVE AS 36.00 | SISTANT 0. | 0. | 0. |
| TOTALS INCLUDED ON 990-PF, PAGE 6 | 5,`PART VIII | 0. | 0. | 0. |
| | | | | |

Wells Fargo Regional Community Development Corporation Grants Paid December 31, 2018 EIN# 23-2735410

| Organization Address | Purpose | Payment Amount | Organization Tax Status |
|---|---|---|---|
| 1900 N. 9th Street Philadelphia PA 19172 | geighborhood project | \$1,000,00 | PC |
| 2505 Washington Ave, Houston, TX 77007- | ricigrisson sou project | 31,000 00 | |
| 6042 | neighborhood project | \$1,000 00 | PC |
| 3353 Elgin St, Houston, TX 77004-3531 | neighborhood project | \$1,000 00 | PC |
| 737 Constitution Drive Exton PA 19341 | neighborhood project | \$1,000 00 | PC |
| P O Box 15190, Seattle, WA 98115 | neighborhood project | \$1,000 00 | PC |
| 700 Sawmill RD, Suite 101, Bloomsburg, PA | [| | 1 |
| 17815-7726 | neighborhood project | \$1,000 00 | PC |
| 1514 Derry St, Harrisburg PA | neighborhood project | \$1,000 00 | PC |
| 523-535 North Seventh Street Allentown PA | | | |
| 18101 | neighborhood project | \$1,000 00 | PC |
| 30 W Orange Street, P O BOX 524, Lancaster, PA 17608-0524 | neighborhood project | \$1,000 00 | PC |
| 35 Knoxhill Road, Morristown, NJ 07960 | to support the design and development of the Thrive South Jersey Heart and Soul Initiative | \$75,000 00 | PC |
| 328 Market St. Camden, NJ 08102-1524 | neighborhood project | \$1,000,00 | PC |
| 2 Riverside Drive, Suite 501 Camden NJ | ineignaarii oo project | 91,000 | |
| 08103-0000 710 N Lucoln St. Wilmington, DE 19805- | neighborhood project | \$1,000 00 | PC PC |
| 3016 | neighborhood project | \$1,000 00 | PC |
| 110 Cohansey Street Bridgeton NJ 08302- 0000 | neighborhood project | \$1.000 00 | PC |
| | | - \$2,555 00 | - |
| 19144-2301 | neighborhood project | \$1,000,00 | PC |
| | | | PC |
| | | 12,555 66 | <u>. </u> |
| Philadelphia PA 19140 | neighborhood project | \$1,000 00 | PC |
| 22 N High Street, PO BOX 476, Millville, NJ | · | | _ |
| 08332 | neighborhood project | \$1,000 00 | _PC |
| 5117 Rainier Ave S, Seattle WA 98118-1928 | neighborhood project | \$1,000 00 | PC |
| 15 South Essex Avenue Orange NJ 07050 | neighborhood project | \$1,000 00 | PC |
| | neighborhood project | \$1,000 00 | PC |
| | | 7.2,2.2.3 | |
| DE 19801 | neighborhood project | \$1,000 00 | PC |
| 1 | neighborhood project | \$1,000,00 | PC |
| | | | PC |
| | | 44,7 | |
| | neighborhood project | \$1,000 00 | PC |
| | | - | PC |
| | | | PC |
| | nagazan project | - \$2,000 00 | <u>'`</u> |
| 1 ' ' | neighborhood project / | \$1,000.00 | PC |
| 450 Washington St, Newark, NJ 07102- | neighborness project | \$1,000 00 | <u>, </u> |
| 1110 6703 Germantown Ave , Suite 200 | neighborhood project | \$1,000 00 | PC |
| Philadelphia PA 19119 | neighborhood project | \$1,000 00 | PC |
| 363 Saulsbury Rd Dover DE 19904-2722 | neighborhood project | \$1,000 00 | PC |
| lana a | | ا ـ ـ ـ ـ ـ ـ ا | |
| | neignbornood project | \$1,000 00 | PC |
| | | | . |
| | | | PC PC |
| | пеівпроглоод ргојест | \$1,000 00 | PC PC |
| | neighborhood project | \$1,000 00 | PC |
| | | 1-/2 | |
| 4261 N 5TH ST Philadelphia PA 19140-2615 | neighborhood project | \$1,000 00 | PC |
| | neighborhood project | \$1,000 00 | PC |
| 1487 Kenwood Avenue Camden NJ 08103 | neighborhood project | \$1,000 00 | PC |
| | | 61 000 00 | P.C |
| | neignizornodu project | 31,000 00 | PC PC |
| 1 - 1 | neighborhood project | \$1,000 00 | PC |
| 301-305 North 9th Street Philadelphia PA | | | PC |
| 111 S Independence Mail East, suite 810, | | | |
| Philadelphia PA 19106 2600 Centre Square West 1500, Market | neighborhood project | \$1,000 00 | PC |
| 1 1 | neighborhood project | \$1,000 00 | PC |
| | | \$25,000 00 | PC |
| | 6042 3353 Elgin St, Houston, TX 77004-3531 737 Constitution Drive Exton PA 19341 P O Box 15190, Seattle, WA 98115 700 Sawmill RD, Suite 101, Bloomsburg, PA 17815-7726 1514 Derry St, Harrisburg PA 523-535 North Seventh Street Allentown PA 18101 30 W Orange Street, P O BOX 524, Lancaster, PA 17608-0524 35 Knoxhill Road, Morristown, NJ 07960 328 Market St, Camden, NJ 08102-1524 2 Riverside Drive, Suite 501 Camden NJ 08103-0000 710 N Lincoln St Wilmington, DE 19805-3016 110 Cohansey Street Bridgeton NJ 08302-0000 5219 Germantown Ave, Philadelphia PA 19144-2301 58 Park Place Newark NJ 07102 Suite 200 167 West Allegheny Avenue Philadelphia PA 19140 22 N High Street, PO BOX 476, Millville, NJ 08332 5117 Rainler Ave S, Seattle WA 98118-1928 15 South Essex Avenue Orange NJ 07050 1952 East Allegheny Ave, Philadelphia PA 19134 613 North Washington Street Wilmington DE 19801 810 Fourth Avenue Asbury Park NJ 07712-5982 317 Elm Street Newark NJ 07105 25 E 20TH ST # 140, Baltimore, MD 21218-6033 75 Park Avenue Newark NJ 07104 123 E King St Lancaster PA 17602 33 W Main ST , RM 205, Elmsford NY 10523 450 Washington St, Newark, NJ 07102-1110 6703 Germantown Ave , Suite 200 Philadelphia PA 19119 363 Saulsbury Rd Dover DE 19904-2722 390 George Street New Brunswick NJ 08901 108 Church Street, 3rd Floor, New Brunswick NJ 08901 25 Spruce Street Paterson NJ 07501 2515 Frankford Ave Philadelphia PA 19125-1708 4261 N STN ST Philadelphia PA 19140-2615 P O BOX 1029, Toms River, NJ 08754 1487 Kenwood Avenue Camden NJ 08103 325 N 39th Street Paterson NJ 07501 2515 Frankford Ave Philadelphia PA 1910-2615 P O BOX 1029, Toms River, NJ 08754 1487 Kenwood Avenue Camden NJ 08103 325 N 39th Street Philadelphia PA 19104-2615 P O BOX 1029, Toms River, NJ 08754 1487 Kenwood Avenue Camden NJ 08103 325 N 39th Street Philadelphia PA 19104-2615 P O BOX 1029, Toms River, NJ 08754 | SoS Washington Ave, Houston, TX 77007-3531 neighborhood project | 1,000 00 |

Wells Fargo Regional Community Development Corporation Grants Paid December 31, 2018 EIN# 23-2735410

| Organization Name | Organization Address | Purpose | Payment Amount | Organization Tax Status |
|--|---|---|--|----------------------------|
| | 1337 East Fifth Street, Bethlehem, PA | | | |
| Rising Tide Community Loan Fund | 18015 | neighborhood project | \$1,000 00 | PC |
| SACA | | <u> </u> | | |
| Development Corporation | 453 S Lime ST STE A Lancaster PA 17602 | neighborhood project | \$1,000 00 | PC |
| Saint Joseph's Carpenter Society | 20 Church Street Camden NJ 08105 | neighborhood project | \$1,000 00 | PC |
| Stand Up for Salem | 4548 Market Street Philadelphia PA 19139 | neighborhood project | \$1,000 00 | PC |
| The Enterprise Center, Inc | PO BOX 453 Salem, NJ 08079-0453 | neighborhood project | \$1,000 00 | PC |
| Reinvestment Fund | 1700 Market Street, 19th floor, Philadelphia, PA 19103 | neighborhood project | \$1,000 00 | PC |
| United Neighborhood Centers of Northeastern Pennsylvania | 777 Keystone Industrial Park Road Throop PA 18512 | neighborhood project | \$1,000 00 | PC |
| Upton Planning Committee | P O Box 16433, Baltimore, MD 21217 | neighbarhood project | \$1,000 00 | PC |
| Urban Promise Ministries | 3700 Rudderow Ave Pennsauken NJ 08110 | neighborhood project | \$1,000 00 | PC |
| Urban League of Essex County | 508 Central Avenue Newark NJ 07107 | neighborhood project | \$1,000 00 | PC |
| Westend Neighborhood House | 710 Lincoln Street, Wilmington, DE 19805 | provide seed capital to the Grow Delaware Fund | \$100,000 00 | PC |

Total Grants Paid \$252,000 00

Wells Fargo Regional Community Development Corporation EIN # 23-2735410 December 31, 2018 Form 990-PF, Summary of Program Related Investments

Program Related Investments

Community First Fund

Community First Fund is a private, non-profit community and economic development organization seeking to build stronger communities by providing affordable loan capital and technical assistance to projects that enable small business development and expansion, create jobs, provide affordable housing and benefit community based organizations providing service to low and moderate income persons and other underserved communities. The Wells Fargo Regional CDC renewed its unsecured term loan for five years at 2.0% to support lending capital.

\$500,000

Community Loan Fund of New Jersey

Founded in 1987, the Community Loan Fund of New Jersey, Inc. is a nonprofit corporation and is certified as a community development financial institution ("CDFI") by the U.S. Department of Treasury's CDFI Fund. Its mission is to transform at-risk communities through strategic investments of capital and knowledge. The Wells Fargo Regional CDC renewed its program investment for a period of five years at 2.0% comprised of two distinct funds: the Community Loan Fund and the Neighborhood Prosperity Fund. \$350,000 of the investment will support the Community Loan Fund which provides financial and technical assistance to housing, community services, and business sectors, who either lack access to capital or cannot afford the cost of capital from conventional sources. \$150,000 of the investment will support the Neighborhood Prosperity Fund, which provides permanent, flexible sources of lending and capital for high impact neighborhood stabilization projects in areas of economic distress.

\$500,000

Interfaith Neighbors, Inc.

Interfaith Neighbors, Inc. (IFN) was established in 1988 through a coalition of churches and synagogues. Initially charged with the task of addressing homelessness in Monmouth County, IFN gradually grew and broadened its focus to other components of comprehensive community development including affordable housing in West Asbury Park The Wells Fargo Regional CDC's three-year, interest only loan was used to fund the preliminary site work and construction costs associated with the Parkview Residences. The project is designed as a multi-unit, for-sale project that will include ten "owner-occupied-with rental properties" yielding a total of 20 units, helping to promote a healthy mixed-income community.

\$250,000

Wells Fargo Regional Community Development Corporation EIN # 23-2735410 December 31, 2018 Form 990-PF, Summary of Program Related Investments

Rising Tide

The Rising Tide Community Loan Fund is a separately incorporated subsidiary of the Community Action Committee of the Lehigh Valley, Inc. Founded in 2001, Rising Tide Community Loan Fund's (RTCLF's) mission is to identify small business and community development credit needs that may stifle the creation of economic opportunities in low-income and moderate-income communities and to meet those needs with affordable credit products. RTCLF targets the capital needs of low-income, minority and female borrowers. In addition to providing access to capital, the fund and its affiliates provide extensive business development technical assistance intended to improve the economic self-sufficiency of low-income borrowers. The Wells Fargo Regional CDC provided a \$150,000 PRI (renewal) to support the Rising Tide Loan Fund (microloans) or the Small Business Opportunity Fund (small business focus).

\$150,000

Total PRIs \$1,400,000