

APPLICATION FOR NATIONAL CERTIFICATION AS A MINORITY OWNED AND CONTROLLED BUSINESS

MINORITY BUSINESS ENTERPRISE (MBE)

INTRODUCTION

We welcome your interest in NWBOC's national certification as a Minority Business Enterprise. Certification can result in a marketing opportunity for your business to develop supplier relationships with larger companies. Certification also enables contractors to identify, quantify and report the extent to which they utilize Minority owned and controlled businesses as suppliers. Presumed Minority Ethnicities are any ethnicity or national origin identification that are non-Caucasian; Black Americans, Hispanic or Latino(a) Americans, Native Americans (Includes Native Alaskan and Hawaiian Americans), Asian Pacific Americans, Subcontinent Asian Americans.

In order to be certified, the Minority (non-Caucasian) business owner must: be the Chief Executive Officer or in the equivalent position; be a U.S. citizen or have Permanent Resident Status; be active in daily management; and has fulfilled NWBOC requirements for definition of a Presumed Minority in addition to the following:

OWNERSHIP

A Presumed Minority owns one of the following:

- 100% of the assets of a sole proprietorship,
- at least 51.0% of the equity interests in a partnership;
- at least 51.0% of each of the classes of voting stock and 51.0% of the aggregate of all stock outstanding determined by the percentage that would be distributed to the veteran if the corporation was liquidated; or
- at least 51.0% of the membership interests in a limited liability company.

CONTROL

A Presumed Minority actively participates in the management of and controls one of the following:

- 100% of the control of a sole proprietorship;
- at least 51.0% of the control of a general partnership;
- Minority owner is the general partner and, if there is more than one general partner, the managing general partner, of a limited partnership or limited liability partnership, or
- Minority owner is the sole manager, able to appoint unconditionally the majority of managers of a manager managed LLC or has 51.0% control of a member managed LLC.

If your business meets these basic criteria, please proceed with the completion of this application. If your business does not meet these basic criteria, it is ineligible for certification as Minority owned and controlled, and you should not complete this application until such time as the criteria can be met. We highly recommend that you review the Standards for certification prior to applying. The complete certification requirements can be found at: www.nwboc.org.

If you have questions on any aspect of our certification process or the application, please telephone NWBOC at 800-794-6140 to speak with a certification specialist.



INSTRUCTIONS

FOR COMPLETING THE APPLICATION

- 1. Complete all the items on the following pages. If an item does not apply to your business, record N/A in the space provided. Your application will not be processed unless complete.
- 2. If an answer to a question runs longer than the allotted space, attach a page with the rest of the answer. Be sure, though, to note the question number and record the business' name and date of application on each additional page or exhibit. Please use a notebook and dividers to organize your supporting documentation according to the numbers provided in the supporting documentation section at the end of this application.
- 3. Sign and date the application.
- 4. Enclose a check for \$400 made payable to NWBOC for application fee. Occasionally, there are additional minor travel costs incurred by the site visit. If during the process, you withdraw your application, your application is returned or administratively closed for incompleteness, you close/sell your business, or are denied certification, the \$400 is non-refundable.
- 5. Submit one copy of the application, sworn affidavit, supporting documentation and application fee to:

NWBOC

12828 E. 13th St. N., Suite #9 Wichita, KS 67230



APPLICATION FOR: MINORITY OWNED BUSINESS PROGRAM CERTIFICATION APPLYING FOR:

MINORITY BUSINESS ENTERPRISE (MBE)

| GE | NERAL APPLICANT INFORMATION & HISTO | PRY PLEASE FILL IN FORM AS APPROPRIATE |
|-----|--|---|
| 1 | Date | |
| 2 | Applicant's Business Name | |
| 3 | Primary Minority Contact Person and Title *Applicant must be contact person. | |
| 4 | Physical Headquarters Address (No PO Box, Virtual Offices, Rural Routes, or Postal Ma | ilboxes) |
| 5 | City 6 State _ | 7 Zip Code |
| 8 | Mailing Address (if different than headquarters address) *If no additional mailing address enter N/A | |
| 9 | Telephone (including area code) | |
| 10 | Facsimile (including area code) | |
| 11 | E-Mail Address | |
| 12 | WWW Site | |
| 13a | Federal Tax ID (FEIN/TIN) | |
| 13b | Dunn & Bradstreet (DUNS) Number (9 Digits) | |
| 14a | Nature of Business: Specify major services/products | |
| 14b | Type of Commercial Facility: | |
| 14c | Geographic Service Area: | |
| 14d | Is Bond required: | 14e Bond Level: Aggregate / Contract: / |
| 14f | Is Organization involved in any present or p | ending lawsuit or legal: |
| 14g | Is Owner(s) involved in any present or pend | ling lawsuit or legal matter: |
| 14h | Does any owner claiming Minority status ha or outside involvement/influence: | ve secondary ownership |



GENERAL APPLICANT INFORMATION & HISTORY (CONT.)

| ope | erated under another name? s, complete the items below; if no, enter | Yes No | usiness name or has Applicant previou: | ыу |
|-----------|---|----------------------------------|---|------|
| 15b | Fictitious/DBA business name | or prior name of business | | |
| | Period of time start date from | | 15c to1 | 5d |
| 15e | Address DBA registered to | | | |
| 15f | City | State 15g | Zip Code 15h | |
| | all of Applicant's facilities in addonates alternate address enter N/A | lition to headquarters listed in | item 4 above (attach additional sheets if necessa | ry): |
| 16a | Facility 1 Address | | | |
| 16b | City | State 16c | Zip Code 16d | |
| 16e | Telephone (including area code) | | | |
| 16f | Facility 2 Address | | | |
| 16g | City | State 16h | Zip Code 16i | |
| 16j | Telephone (including area code) — | | | |
| 17 doc | Provide a brief history of Applicument which provides this infor | · · | sheet of paper, or attach a brochure or oth | ıer |
| | Number of employees of Applic | ant | | |
| 18b | Number of Full-Time Employee | S: | | |
| 18c | Number of Part-Time Employee | es: | | |
| 18d | Number of Contracted 1099 (A | ny Type of 1099) Employees: | | |
| 18e | Number Minority Full-Time Em | oloyees: | | |
| 18f | Number of Minority Part-Time I | Employees: | | |
| | Number of Minority Contracted by Type of 1099) Employees: | I 1099 | | |



| LEG | AL STRUCTURE | | ر | JSE DI | ROP D | OWN BOX | (ES AS AF | PROPR | IATE |
|---------|---|---------------------|--|----------|---------|---------|-----------|----------|------|
| 19a l | _egal structure as recogni | zed by the IR | S: | | | | | | |
| 19b l | _egal structure as recogni | zed by State | or County: | | | | | | |
| 19c l | c Legal structure : as identified when filing Federal Taxes: | | | | | | | | |
| 19d / | 9d Acquisition Type: How Business was acquired or started: | | | | | | | | |
| 1 | 19e Date of Incorporation | or Establishn | nent: | | | | | | |
| | * To match Secretary of State or (| | | | | | | | |
| | 19f Who controls manage and daily operations of the | | | | | | | | |
| | each proprietor, partner, sho complete each of the follo | | | | | | | | |
| | | | INDICATE WHETHER | ? | GEN | DER | | ERSHIP 8 | |
| | NAME | MARITAL STATUS | INTEREST IS SEPARATE (S) OR COMMUNITY (C) PROPERTY | M | ALE | FEMALE | % | ACTI | √E |
| 20a | | 20b | | | 20c | 20d | 20e | | 20f |
| 21a | | 21b | | | 21c | 21d | 21e | | 21f |
| 22a | | 22b | | | 22c | 22d | 22e | | 22f |
| 23a | | 23b | | | 23c | 23d | 23e | | 23f |
| 24a | | 24b | | | 24c | 24d | 24e | | 24f |
| 25a | | 25b | | | 25c | 25d | 25e | | 25f |
| 26a | | 26b | | | 26c | 26d | 26e | | 26f |
| If yes, | Does Applicant have a par complete the following on each a Affiliate's Name | affiliate. Attach a | dditional sheets as neede | d. If no | enter i | N/A | Yes | No | |
| 27c (| Contact Person and | | 27d T | itle of | Affilia | ate | | | |
| 27e l | 27e Headquarters Address of Affiliate | | | | | | | | |
| 27f (| 7f City Zip Code 27h | | | | | | | | |
| 27i - | 7i Telephone (including area code) of Affiliate | | | | | | | | |
| 27j E | E-Mail Address of Affiliate | | | | | | | | |
| 27k [| Describe relationship of Af | filiate on a se | parate sheet of pap | er. | | | | | |
| 271 1 | 7I Number of employees of Affiliate: | | | | | | | | |



OTHER INFORMATION

| 28a Has Applicant previously applied for any federal, state, county, or local industry standard? If yes, provide to | government agenc | y, private organization, or | Yes |
|---|------------------------|----------------------------------|---------------------|
| County, Local Minority Certification | ons, Minority Farmir | g Certifications, Minority | 163 |
| Law Firm Certifications, Woman C Veteran Certifications, State or Fede Certifications, Safety or Security Ac | eral Government Cert | ifications, Industry Special | No |
| 28b Name of agency/organization | | | |
| 28c Type of certification or accreditation | n sought | | |
| 28d Status of determination on the appl (Note: Granted certifications will be noted on the day | | | |
| 28e Name of agency/organization | | | |
| 28f Type of certification or accreditation | sought | | |
| 28g Status of determination on the appli (Note: Granted certifications will be noted on the day | | | |
| Applicant intends to use MBE Certificati government agencies | on, if granted, with t | ne following corporations, state | , local, or federal |
| 29a | 29 | 0 | |
| 29c | 29 | d | |
| Two customers/clients with which Application (if the company has p | | | |
| 30a Customer/Client Name | | | |
| Contact Person and Title 30b | | 30c | |
| 30d Address | | | |
| 30e City | 30f State | 30g Zip Cod | le |
| 30h Telephone (including area code) | 30 | i Facsimile Number | |
| 31a Customer/Client Name | | | |
| Contact Person and Title 31b | | 31c | |
| 31d Address | | | |
| 31e City | 31f State | 31g Zip Code | e |
| 31h Telephone (including area code) | 31i | Facsimile Number | |



| T' | WO BUSINESS BAN | KING REFEREI | NCES |
|---|-----------------------|---------------|---|
| 32a Name of Institution | | | |
| 32b Type of Account | | | |
| Bank Officer & Title 32c | | _ 32d | |
| 32e Address | | | |
| 32f City | State 32g | | Zip Code 32h |
| 32i Telephone (including area code) | | | |
| Facsimile Number 32j | | | |
| 33a Name of Institution | | | |
| 33b Type of Account | | | |
| Bank Officer & Title 33c | | _ 33d | |
| 33e Address | | | |
| 33f City | State 33g | | Zip Code 33h |
| 33i Telephone (including area code) | | | |
| Facsimile Number 33j | | | |
| Loans currently outstanding or outs (check all that apply): | standing within the 1 | 2 months prec | eding the date of the application |
| 34a Owners to Applicant | | Applicant to | owner(s) 34b |
| 34c Financial institution(s) to Applicant | | | ling private lenders or affiliates d |
| 34e Applicant has not received any loans | | | |
| 34f Annual Sales: Please enter in the below. *If in business less than 1 year enter | | | t and complete fiscal years in the chart other two years. |
| Year | 34g. | NAICS Codes : | :List Primary NAICS first |
| 2016 | | | |
| 2015 | | | |
| | | | |



Has Applicant shared any of the following with other businesses or individuals within the 12 months preceding the date of this application?

| | | Yes | No | If yes, identify and describe the sharing arrangements |
|-----|---------------------|-----|----|--|
| 35a | Employees | | | |
| 35b | Financing | | | |
| 35c | Equipment | | | |
| 35d | Vehicles | | | |
| 35e | Inventory | | | |
| 35f | Insurance coverage | | | |
| 35g | Accounting services | | | |
| 35h | Legal services | | | |
| 35i | Office/Plant | | | |
| 35j | Storage facilities | | | |
| 35k | Other | | | |

| | | Yes | No | If yes, furnish details and copies of applicable documents |
|----|---|-----|----|---|
| 36 | Has Applicant agreed to combine with or merge with another concern in the future or sell its stock or assets? | | | |
| 37 | Does Applicant issue or operate under a franchise, license or other contractual agreement with another concern? | | | |



38a. Ownership Information

| Ownership Role | Role Description |
|----------------|-----------------------------------|
| CD | Corporate Director |
| CO | Corporate Officer |
| CS | Corporate Stock or Shareholder |
| MA | LLC Manager (Agent or Employee) |
| ME | LLC/LLP Member and/or Unit Holder |
| Р | General Partner or Partners |
| SP | Sole Proprietor |

38a.

| Name | Title | Ethnic Origin | Gender | Citizenship | Years of Ownership | Role | Ownership | Voting |
|------|-------|---------------|--------|-------------|-----------------------|------|-----------|--------|
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |

38b. Managing Employees

| Name | Title | Ethnic Origin |
|------|-------|---------------|
| | | |
| | | |
| | | |

38c.

| Operations Type | Employee Name | Title | Ethnic Origin |
|--------------------------------|---------------|-------|---------------|
| Financial Decisions | | | |
| Signatory - Major Docs | | | |
| Personnel Management | | | |
| Marketing & Sales | | | |
| Payroll & HR | | | |
| Estimating | | | |
| Purchasing -Major Items | | | |
| On-site & Field Supervision | | | |
| Contract Decisions | | | |



DOCUMENTS REQUIRED - MINORITY BUSINESS ENTERPRISE (MBE) CERTIFICATION

| Applicant's (Company) | Name | |
|-----------------------|------|--|
| 1.1 | | |

Applicant must show that a presumed minority(s) owns and controls Applicant and that they are United States Citizens. This is accomplished through responses to the application questions, supporting documentation, interviews and site visit(s). The submission of certain documents may depend on whether Applicant is a sole proprietorship (SP); a partnership (P); a corporation (C – subchapter S or C corporation); or a limited liability company (LLC).

Please submit one copy of each required document, plus any others requested within the application, with the completed application. NWBOC maintains the right to request clarification of information contained in the application at any time during the certification process.

Use drop down selection boxes to select; X, for document included; X & LOE, for document and letter of explanation included; LOE, for letter of explanation only; N/A, for documents that do not apply to your legal structure or situation that do not need a letter of explanation per the grid below.

| | Item | SP | Р | С | LLC | Included |
|----|--|----|---|---|-----|----------|
| 1 | Assumed, Fictitious, Trade, or Doing Business As Name Certificate | X | X | X | X | |
| 2 | Driver's License in color for all owners, partners, shareholders. | X | X | X | X | |
| 3 | Proof of U.S. Citizenship - Current Passport in color, Birth Certificate, Naturalization Certificate, or Permanent Resident Certificate. | × | × | × | X | |
| 4 | Proof of Ethnicity all owners; Birth Certificate or Parents Birth Certificates | X | X | X | X | |
| 5 | Resumes for all Owners, directors, partners, key personnel | X | X | X | X | |
| 6 | Bank Signature Card(s) & Banking Resolutions | X | X | X | X | |
| 7 | Documentation of how company was capitalized - Initial Capital Contributions | X | X | X | X | |
| 8 | Financial Statements for 1 year or for time Applicant has operated. Include balance sheet, profit & loss statement; if less than 1 year, certify by highest-ranking officer, manager or partner of Applicant and include opening balance sheet & projection of income | X | X | X | X | |
| 9 | Financial Statement of any affiliates of Applicant in existence 1 full fiscal year - Profit & Loss (Income Statement) & Balance Sheet | × | X | × | X | |
| 10 | Certificate Of Authority from Domestic Secretary of State Registration | X | X | X | X | |
| 11 | Certificate of Authority from Foreign Secretary of State Registration - If Applicable | X | X | × | X | |
| 12 | Articles of Incorporation & Amendments filed with Secretary of State & Formation Certificate | | | X | | |
| 13 | Bylaws & Amendments certified by Secretary of corporation | | | X | | |
| 14 | Stock Register for Applicant or stock ledgers showing listing of share issuanceor Ownership Share Unit Ledger for LLC | | | × | X | |
| 15 | Copies of all stock/ownership certificates, front & back, canceled, transferred and surrendered and any stock assignments separate from certificate relating to canceled shares which are not endorsed on back -in color & next blank. | | | X | X | |
| 16 | Equipment Rental, Lease, or Purchase Agreements signed | X | Х | X | X | |
| 17 | Equipment Rental, Lease, or Purchase Agreement most recent 3 payments | X | X | X | X | |
| 18 | Initial Incorporator's or Organization Meeting Minutes, Initial Shareholders Meeting Minutes, Initial Directors Meeting Minutes or Initial Member Meeting Minutes for Formation. Most Recent Meeting Minutes for Corp or S-Corp. Most Recent Meeting Minutes to Include LLC Member Meeting if applicable, Most recent Shareholders Meeting Minutes, Most Recent Directors Meeting Minutes. | | | × | X | |
| 19 | Equipment Owned or Available List; Name, Description, year acquired, value | X | X | X | X | |



| | Item | SP | Р | С | LLC | Included |
|----|--|----|---|---|-----|----------|
| | Business Tax returns for 2 previous fiscal years. The submitted tax returns must include ALL schedules, forms and support statements, as required by and filed with the IRS. Tax returns under any previous ownership type(s) within the same current 3-year period must also be submitted. | | | | | |
| 20 | • Federal tax form 1065 (including K-1s) | | X | | X | |
| | • Federal tax form 1120C (C corporations) | | | X | | |
| | • Federal tax form 1120S (plus K-1s) (S corporations) | | | X | | |
| | Federal tax form 1040 including Schedule C and SE | X | | | | |
| 21 | Contract & Work History for past 3 years-name, contract, work performed, ID | X | X | X | X | |
| 22 | LLC Articles of Organization & Amendments - & Certificate of Organization | | | | Х | |
| 23 | LLC Operating Agreement including all amendments | | | | Х | |
| 24 | LLC Management Agreements if applicable & ammendments X | | | | X | |
| 25 | If LLC is manager managed, copies of minutes of meetings or written consents which record any change in ownership, control or management of LLC or when manager(s) were appointed | | | | × | |
| 26 | Partnership, Shareholder, Voting, or Member Agreements & Amendments if applicable | X | X | X | X | |
| | Agreements effective within 12 months preceding the date of this application and reflecting: | | | | | |
| | a. Purchases and sales of ownership interests in Applicant includingacquisitions of stock or other ownership interest or purchases of franchises | × | X | X | X | |
| 27 | b. Loan agreements or credit agreements and any security agreements relating thereto pursuant to which equity interests or assets of Applicant are pledged as security, promissory notes, bonding, indentures and other debt instruments with repayment schedule, specified interest rate, security or collateral give, maturity date, amount of consideration paid or payable forthe debt | X | × | X | × | |
| | c. Joint Venture Agreement with any third party or Partnership Agreement | X | X | X | × | |
| | d. Agreements allocating distributions of profits of the business or from sale or liquidation of the business or a basis other than on the basis of thepercentages of ownership indicated or Shareholder Agreement(s) | X | × | × | × | |
| | e. Other including management services, sharing arrangements, employment of key personnel, equity participation | X | X | X | X | |
| 28 | Occupancy, Sale, Tax permit or license - City, County, or State level | Х | Х | Х | Х | |
| 29 | Professional, industry and/or business licenses | Х | Х | Х | Х | |
| 30 | Payroll Records - Detailed Payroll ledger for most recent complete pay period If applicable; To list employees and witholdings | Х | Х | X | X | |
| 31 | Copy of lease or deed for business location; if located in home, a letter so stating such - mortgage, lease, or rental agreement & proof of recent 3 payments | X | X | X | X | |
| 32 | Native American, Indian American, Native Hawaiian, or Native Alaskan Blood Decree, or Tribal Registration Card/Certificate if applicable | X | X | X | X | |
| 33 | Proof of Bonding Capacity for Construction or Service Bonding; Aggregate and Per Contract Levels Declaration Pages or Certificate if applicable | X | Х | X | X | |
| 34 | IRS Tax ID Certificate or IRS Letter providing Employer's Tax ID | X | Х | Х | Х | |
| 35 | Current most recent Invoice receivables; operations costs Invoices paid minimum of two invoices for cost of utilities for other operations costs-proof of payment for Invoices presented; Minimum of two to match Invoices. | X | X | × | × | |



SWORN OR AFFIRMED AFFIDAVIT

The undersigned swear(s) or affirm(s), under penalty of perjury in her state's domicile, that all statements made in this application and supporting documentation are true. Any misrepresentation or omission of information in this application and supporting documentation will be grounds for denial of MBE Certification and, if discovered after certification is granted, grounds for decertification.

Applicant acknowledges that there will be site visits to confirm Applicant's status as a minority ownedand controlled business enterprise and that such site visits may be without advance notice. Applicant agrees to cooperate with the site visitor and make available all relevant information and personnel.

The undersigned agrees to hold harmless NWBOC, any certification committee, or other officers, directors, employees and volunteers from any liability resulting from any action related to its application. Applicant agrees to fully cooperate with NWBOC and respond to all questions and requests for information. Applicant also agrees to respond to future surveys by NWBOC. The undersigned acknowledge(s) that submission of an application does not guarantee MBE certification. If certification is denied, NWBOC or its appropriate certification committee will advise Applicant of the reasons for denial, and Applicant agrees to arbitrate any disputes related to denial of MBE Certification.

For further information on the certification process and procedures, please consult the NWBOC Certification Procedures for MBE at our website, www.nwboc.org.

Applicant acknowledges and agrees that it will notify NWBOC, SBA, or any appropriate and applicable certifying entity, agent, or agency of any changed circumstances, including a change in certification regulation or a change in the MBE, that could make the MBE ineligible for the MBE Program or of any intended changes that may affect certification in the future. NWBOC will consider whether such changed circumstances are grounds for withdrawal.

| Signature | Name | Date |
|-----------|------|------|
| | | |
| | | |
| | | |
| | | |
| Notary: | | |
| | | |
| | | |
| | | |
| | | |
| | | |

Upon receipt of the completed application for certification and related documentation, the NWBOC staff will review these documents for completeness. Every attempt will be made to complete the certification process within 90 days, if the application received is complete. Any missing documentation will cause a delay in the application process. It is important for Applicant to cooperate with NWBOC and any certification committee to ensure that this deadline can be met. We may call Applicant's contact person with questions and requests for information, and to schedule site visits by a staff, or certification committee member. Applicant may be asked to direct appropriate third parties, such as its attorneys, accountants and other professional advisors to provide and discuss information needed during the certification process.

The Applicant may at any time send a request to NWBOC by certified mail, return receipt requested, that its application be withdrawn. If the application has not been reviewed, \$50 will be retained from the application fee for the preliminary processing and return postage. If the application process has begun, and the application is withdrawn, the business closed or sold or the company is denied certification, the application fee is non-refundable.

Applicant will be notified of the certification decision in writing.