

Dream job? Try dream career

Identical twins Jack and John lead different lives. John works a typical, 40-hour-per-week salaried job. Jack chose a different path: A sales career with Aflac that offers control, flexibility and limitless opportunities.



Jack works on 100% commission as an independent Aflac agent.

The sky's the limit for earning potential: **no caps on commissions and renewals.**

Average earnings for top 5,000 Aflac agents \$121K.¹

Receives commissions for each policy he sells, as long as it remains active and premiums are paid.²

Plus, unlike some other companies, the renewal-commission rate Aflac pays doesn't decrease over time.

Works where and when he wants, securing a minimum of two accounts each month.

Arranges his **flexible schedule** to golf every Friday.

Always has cash on hand, since **Aflac's Advance System** provides him a portion of his monthly commission upfront.

Feels secure knowing Aflac will continue to pay associate renewal commissions even if he is no longer actively selling, based on vesting and contract agreement.



John has worked as a salaried employee at his office for three years.

Earns a **steady 3%³** raise annually. In three years, his income has gone from⁴

\$51,688 to \$54,836.

Commutes in heavy traffic to a 9-to-5 job.

Marks the days until the rare three-day holiday weekend.

Juggles his finances for his biweekly paycheck.



Control, flexibility and limitless opportunities. Find out if an Aflac sales career is the move you've been looking for. **Learn more at aflac.com/joinaflac.**



¹Individual Company Statistic 2020. Aflac Benefit Advisors. Earning estimates are not guaranteed of Aflac. ²Requires adherence to contract terms and is only applicable to policies with coverage that is underwritten by American Family Life Assurance Company of Columbus and/or American Family Life Assurance Company of New York. ³Salary.com "2020-2021 Salary Budget Survey." Accessed 3/1/2021. <https://www.prnewswire.com/news-releases/salarycom-national-2020-2021-salary-budget-survey-reveals-a-measured-approach-with-increase-budgets-remaining-flat-at-3-for-10th-consecutive-year-301123490.html> ⁴BLS. "Usual Weekly Earnings of Wage and Salary Workers Third Quarter 2020." <https://www.bls.gov/news.release/pdf/wkyeng.pdf>

The information provided is a hypothetical situation with calculations based on averages and the cited information. Therefore, the commission earning amount shown within is not a guaranteed amount. Aflac agents are independent agents of Aflac, and are not employees of Aflac.

Aflac | Aflac NY | WWHQ | 1932 Wynnton Road | Columbus, GA 31999.
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