



Managing International Customs & Trade Compliance

How to make your entire customs and trade compliance processes safer and more efficient throughout the world

Multinational companies face greater challenges when it comes to compliance with legal requirements in international logistics processes. Customs and Trade compliance management has a decisive influence on location and purchasing decisions, delivery times, cost savings and competitive advantages. Thus, it is very important that these processes are managed extremely accurately, effectively and efficiently with worldwide proven IT solutions.

The international requirements for companies regarding customs and trade compliance management are comprehensive and are subject to ongoing legal changes. The correct product classification as well as compliance with the export control regulations, the sanctions lists, the calculation of origin based on ratified free trade agreements, security initiatives and management of special customs regimes as part of the import and export clearance processes are just some

of the aspects to be considered. In addition, country-specific legal requirements with permanent legislative and technical changes make it increasingly difficult to fulfill the requirements of international trade.

With MIC, you have a partner that supports in dealing with the challenges of international customs and trade compliance management as well as the related daily operational handling. We provide you with a trend-setting global customs and trade compliance software solution available on 6 continents tailor-made for your needs. For increased legal compliance, time and cost savings due to the standardization and automation of your customs and trade compliance processes.





With the most sustainable customs and trade compliance solutions

There are various customs regulations throughout the world. For example, ACE in the USA, CSA in Canada, the Union Customs Code (UCC) in the EU, China Single Window or the Free Zone in Thailand. All have the objective of making customs procedures simpler, more modern and more efficient. Examples include the reduction of the number of customs procedures, the conversion to IT-based customs declarations and the associated electronic data exchange with the IT-systems of the customs authorities.

Permanent changes in export control legislation (e.g. embargoes, export licenses, end-use, dual-use, license determination, sanctions list, export control commodity lists) and the increasing number of ratified free trade agreements (400+) make it even more difficult to maintain international visibility in foreign trade and to identify cost optimization potentials in order to not only act according to the statutory requirements but also competitively.

MIC helps you to make the most of these changes to your advantage. We know the intricacies of national and regional customs and export control requirements. Our software takes account of the respective regulations and uses similarities in the global customs and export control law. In over 55 countries on 6 continents with regularly updated trade content for 150+ countries. As a result, global business processes can be designed and automated more efficiently. This not only increases your compliance, but you also gain time, save money and increase your competitiveness.

With the most extensive network of authorities and professional organizations

What distinguishes MIC from its competitors? MIC is always one step ahead of the competition when it comes to innovation! And this has a good reason: MIC is the only software provider with a membership in various EU working groups, such as the Single Authorization for Simplified Procedures (SASP) and maintains international contacts to authorities in 55+ countries on 6 continents. MIC also works closely together with the four of the largest consulting firms in the area of customs and trade compliance.

MIC is also a member of these important organizations:

- EFA (European Forum for Foreign Trade, Excise and Customs)
- O.D.A.S.C.E (Office for the Development of Automation and Simplification of Foreign Trade)
- AAEI (American Association of Exporters and Importers)
- US Trade Support Network
- International Compliance Professionals Association (ICPA)
- National Foreign Trade Zones Association (NAFTZ)
- Automotive Industry Action Group (AIAG)
- United States Mexico Chamber of Commerce (USMCOC)
- The UK Association for International Trade (ACITA)
- American Chamber of Commerce Thailand (AMCHAM Thailand)
- The German-Thai Chamber of Commerce (GTCC)
- Thai National Shippers' Council (TNSC)
- Automation Alley





With just one contact for automation and cost savings

Whether for a global player with hundreds of foreign trade transactions daily, a mid-sized enterprise with a high import/export load, or a logistics provider – MIC offers tailor-made software solutions for global customs and trade compliance management. Everything from one source, with one contact, implemented in Time, in Budget, in Scope and in Quality.



On-Premises-Solution

MIC installs the software directly at the customer or at its service provider.

Your advantage:

Aligned with your individual internal corporate IT, Security & Compliance policies



Software as a Service (SaaS)/Cloud

MIC provides the software through a data center. On request, a MIC partner can take over the daily operational handling (managed services).

Your advantage:

Low investment expenses and “pay per use” cost savings

With specialists for all areas, around the clock, around the world – just for you

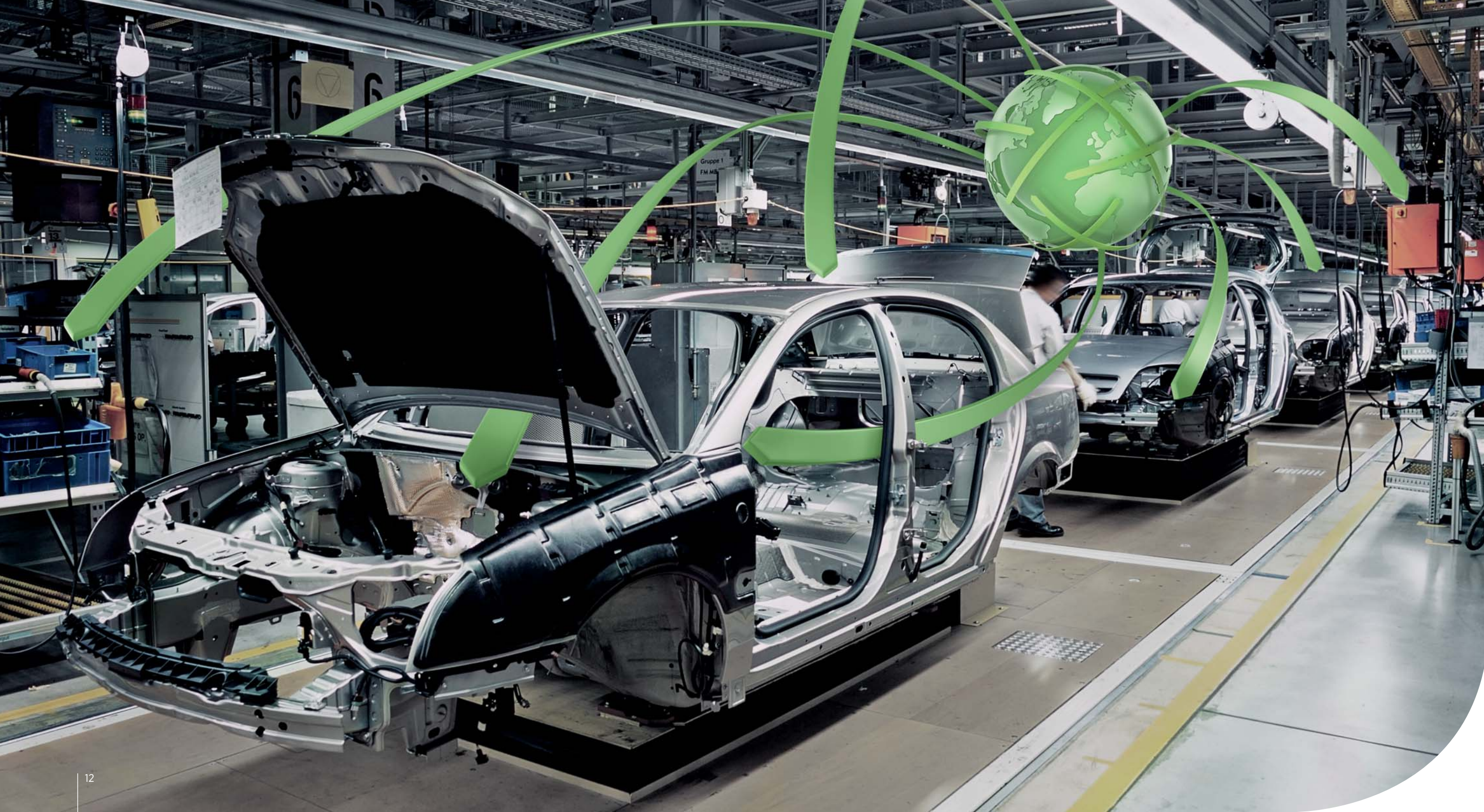
At MIC, specialists take care of the concerns of your company: from the configuration of a tailor-made customs and trade compliance software package, through the implementation and integration of the products into existing business processes and systems. Professional support during the start-up phase as well as application support, customer-specific software customization, legal and technological maintenance and 24/7 service are all available to our customers.

In addition to their professional IT training, all MIC employees also have in-depth knowledge of customs and trade compliance. MIC has focused exclusively on customs and trade compliance software solutions for over 30 years.

Some MIC US employees are also Licensed Customs Brokers. US Customs Brokers must have expertise in the entry procedures, admissibility requirements, classification, valuation and the rates of duty and applicable taxes and fees for imported merchandise.

Our project team leaders are Project Management Professionals® (PMP) or hold equivalent qualifications. PMP is the most widely recognized certification in the project management sector. MIC works according to the guidelines of Capability Maturity Model Integration® (CMMI) as well as according to the Information Technology Infrastructure Library (ITIL) standards. Thus, all MIC internal process flows are documented, checked and continuously improved if necessary.





MIC – One world, one solution, one mission

MIC is the worldwide leading provider of global customs and trade compliance software solutions. More than 700 customers, in 55+ countries, on six continents, use MIC customs and trade compliance software. We specialize in the integration of global customs and trade compliance systems based on specific corporate structures and consider regional and national legal requirements. We ensure efficient customs operations and compliance within the legal frameworks. One system, one customs & trade compliance database, one Graphical User Interface (GUI), one maintenance and support service – worldwide.

We provide our customers with a high-quality, web-based, user-friendly suite of software products, which undergo continuous enhancements and developments. We want to establish MIC as a global standard for quality in our area of expertise. The necessary ongoing investments in technology, functionality and geographic growth are self-evident. For us, it is fundamental that all our activities are fair, faithful, sustainable and in compliance with all applicable laws and regulations.

The milestones to the world's leading supplier



When MIC was founded in 1988, we had a vision: the development of a software solution for handling global customs processes. Today, over 30 years later, the vision has long become reality. MIC has established itself as a global brand and is the market leader in the global customs and trade compliance software sector. At the same time, MIC has grown continuously, geographically as well as in turnover and number of employees, today we are over 350 employees strong and still growing.

- 1988** MIC Datenverarbeitung GmbH founded
- 1990** MIC introduces software for handling Simplified Customs processes in Austria
- 1994** Hewlett Packard orders a central customs solution for 10 European countries and India
- 1999** Installation of the first electronic message exchange with the customs authority system in the UK
- 2000** Siemens (entire corporation) orders a central customs solution in Germany
- 2002** MIC Logistics founded in Detroit, MI, USA
General Motors orders global, centralized, standardized customs software
- 2003** MIC is certified in Germany according to ATLAS and in live operations
- 2006** MIC opens office for project management and support in Vancouver, WA, USA
- 2007** MIC takes over Austrian customs software provider DHF

- Daimler orders a global, centralized, standardized customs software
- 2008** MIC takes over Swiss customs software provider DataTeam
Nokia and Philips are acquired as new customers
- 2009** MIC starts with "Software as a Service" (SaaS) solutions
Customers such as Ford and Syngenta are using MIC SaaS
- 2010** Europe-wide Solution for EMCS (Excise Movement and Control System)
Panasonic implements MIC SaaS in 17 EU countries
- 2012** MIC launches new product for Denied Party Screening (MIC DPS)
PSA Peugeot Citroën uses MIC SaaS in France, Spain and Slovakia

- Contract with FIAT and VW AG to implement MIC's customs and trade compliance solutions - worldwide
- Ford Thailand runs Free Zone with MIC solutions
- 2013** Contract with the world's second largest tobacco group as well as with Volvo Cars Corporation to implement a unified, centrally installed customs solution - worldwide
Intrastat available for all EU Member States
Tyco Electronics runs MIC's Origin Calculation & Supplier Solicitation Solution for North America
- 2014** New sales office in Antwerp, Belgium, for further growth in the Benelux and France
BSH Group as well as ZF Friedrichshafen are relying on MIC
MIC offers Global Trade Content Services for 150+ countries

- 2015** More than 90 free trade agreements for origin calculation implemented
ZF North America relies on MIC's Free Trade Agreement management solution (MIC OCS) incl. NAFTA
Fiat Chrysler Automobiles (FCA) implements MIC's customs solutions in Italy
MIC is certified for ACE, the new customs administration system of the US customs authorities (CBP)
- 2016** MIC Customs Solutions TH Ltd. founded with new office in Bangkok, Thailand
Chemours signs contract for MIC SaaS in multiple countries
Nissan Motor implements MIC's Free Zone solution in Thailand
BMW Group orders implementation of MIC's origin calculation software in South Africa
Coty & Liebherr sign contract for MIC's full range of customs & trade compliance solutions
RHI relies on MIC's export control management solution worldwide

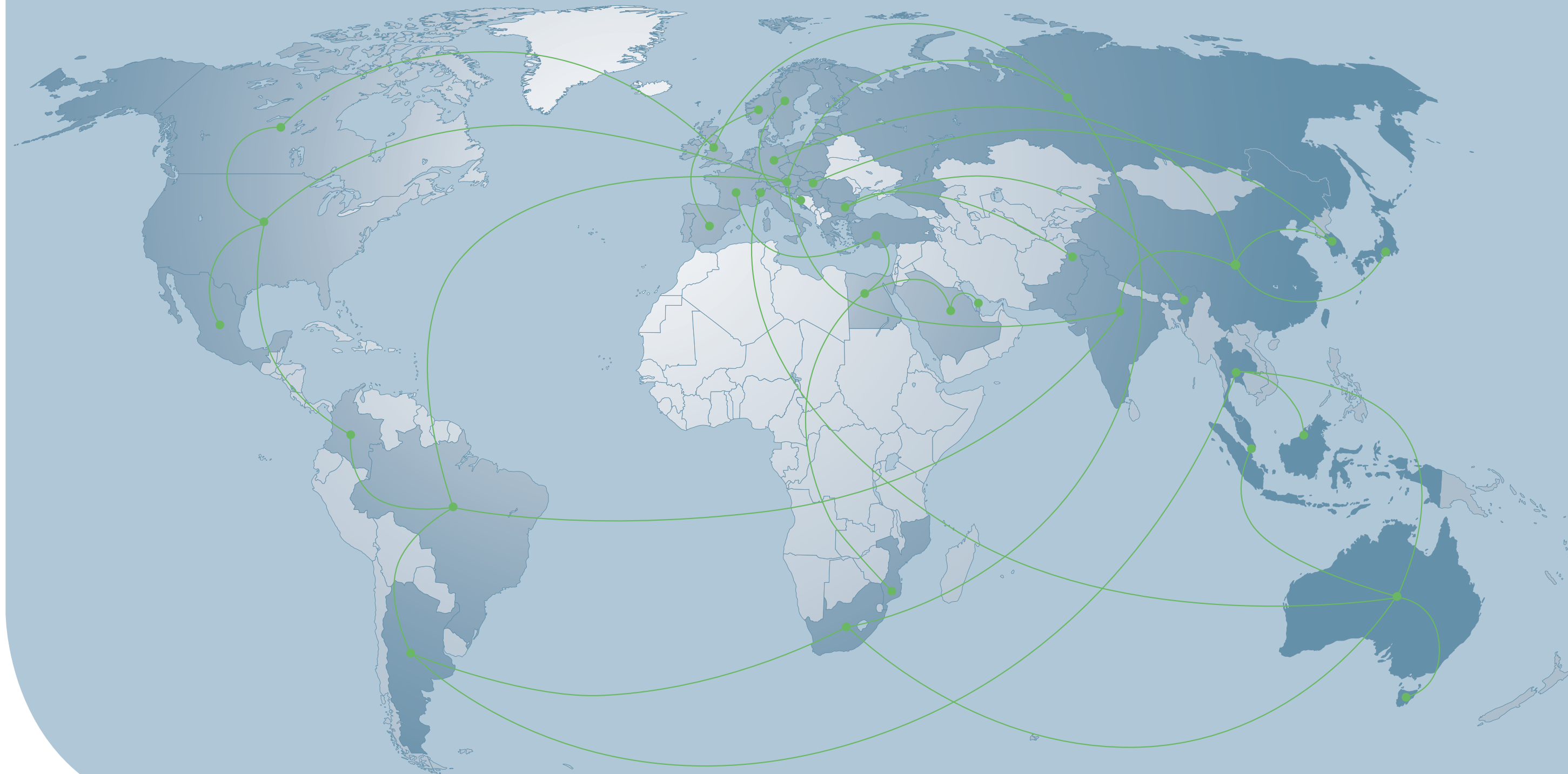
- 2017** MIC's customs and trade compliance solutions cover 50+ countries
Large number of new clients won among which prestigious brands like Adidas, Asics, Brose, Emerson, Hilti, Ledvance, Mubea, OBI and Tesla can be found covering a broad range of industries like automotive, textile, retail, machinery or technology
Parker Hannifin signs global contract for MICs Customs & Trade Compliance solutions
Ford decides to implement MIC solutions across India and Europe
Multiple clients launch the origin calculation & supplier solicitation for the new CETA agreement in MIC OCS
MIC receives order from BMW Group to implement MIC solutions in Mexico
Fiat Chrysler Automobiles (FCA) decides for MIC solutions to cover the Free Zone Management in Serbia
- 2018** MIC Customs Solutions México, S.A. de C.V. founded with new office in Mexico, Mexico City
Implementation of standard interfaces between SAP S/4HANA and the MIC Global Trade Management Suite for automated data exchange

- Go-live of MIC's Origin Calculation and Central Customs Tariff Classification System at HILTI using MICs standard interfaces for SAP S/4HANA integration
- MIC adds Foreign Trade Zone (FTZ) and In-Bond Transaction Processing to its US filing solution
- MIC implements electronic data exchange with Chinese Single Window for import & export customs clearance processes
- Volvo Cars implements MIC's solution for the US FTZ management and decides for MIC-CUST® incl. Processing Trade in China
- Brose decides to implement MIC's solutions for the US FTZ & Free Trade Agreement management
- Audi relies on MIC-CUST® for import and export customs declarations in Hungary
- MIC is the leading supplier of Global Trade Compliance (GTC) solutions for the automotive industry with a global market share of 40.3%**
- Faurecia signs contract for MIC's full range of customs & trade compliance solutions
- Dyson decides to implement MIC's solutions for Origin Calculation (MIC OCS) and Product Classification (MIC CCS)
- Further prestigious brands like Doka, Kawasaki, Klöckner Pentaplast, Melexis, Primark or Sonatrach among MIC's new clients

Our world revolves around our customers

Our success is measured by our customer's satisfaction. A major factor in this success has been the long-term dedication, service and partnership with our clients. The following internationally operating companies – some of them already for more than two decades – are customers of MIC:

Adidas • Agilent Technologies • Aptiv • Asics • Audi • Auto Alliance Thailand • BMW Group • Brose • BSH Hausgeräte • Chemours • Coty • Dachser • Daimler AG • DHL • Doka • Dyson • Emerson • ExxonMobil • Faurecia • Fiat Chrysler Automobiles • Fiege • Ford • Gebrüder Weiss • General Motors • Hellmann • Hewlett Packard • Hilti • Imperial Tobacco Group • Infineon • Ingram Micro • Japan Tobacco International • Kawasaki • Keysight • Klöckner Pentaplast • Lagermax • Ledvance • Lidl • Liechtensteiner Post • Liebherr • Logwin • Magna Steyr • MAN • Melexis • Migros • Metro • MetsäBoard • MS Direct AG • Mubea • Nissan • Nokia • Novartis • OBI • OSRAM • Österreichische Post • Panasonic • Parker Hannifin • Procter & Gamble • Philips Lighting • Philips Royal • Primark • PSA Peugeot Citroën • RHI AG • Robert Bosch AG • Sabic • Scania • Schweizer Post International • Siemens AG • Sigma • Sonatrach • Stora Enso Timber • Swarovski • Swissport • Syngenta • Tesla • Triumph International • Tyco Electronics • UBS • UTC Fire&Security • Volkswagen Group • Volvo Cars Corporation • Volvo AB • Wolford • Yazaki Corp • ZF Friedrichshafen and many more



Available countries

Europe

Austria
Belgium
Bulgaria
Croatia
Cyprus
Czech Republic
Denmark
Estonia
Finland
France
Germany
Great Britain
Greece
Hungary
Ireland
Italy
Latvia
Lithuania
Luxemburg
Malta
Netherlands
Norway
Poland
Portugal
Romania
Serbia
Slovakia
Slovenia
Spain
Sweden
Switzerland
Turkey

North America

Canada
Mexico
USA

South America

Argentina
Brazil
Colombia

Africa

Egypt
Mozambique
South Africa

Asia

China
Dubai
India
Indonesia
Japan
Malaysia
Pakistan
Qatar
Russia
Saudi Arabia
Singapore
South Korea
Taiwan
Thailand

Australia

Partner knowledge in more than 150 countries

As a leading provider of global software solutions, MIC places great importance on the international standing of its partners. Thus, MIC offers its worldwide operating customers the optimal solutions and delivers best results.



Technology

MIC relies on Oracle's database.



Informatics supports the MIC-SAP team around the integration of the MIC-modules with the customer-SAP-systems (e.g. S/4HANA).



Global Trade Content

Mendel Verlag is a specialized content provider on tariff and non-tariff rules of third countries as well as international customs and export control regulations. Mendel Verlag is also a long-term content provider for interactive databases of the European Commission, e.g. the EU Market Access Database.



PST.AG supplies content for all areas of foreign trade to a large number of companies worldwide.



The Bureau van Dijk provides MIC with up-to-date content regarding companies' ownership structures in the context of the Ultimate Beneficial Owner (UBO) screening.



Dun & Bradstreet supports MIC with content for the Ultimate Beneficial Owner (UBO) screening.



Supply Chain Execution

Inet is MIC's partner with regards to global solutions for supply chain execution.

Consultancy & Services

MIC works closely together with four of the largest consulting firms in the area of customs and trade compliance.

MIC Central Classification System

Increased degree of automation for assignment of customs tariff & export control classification to products using rule-based and intelligent algorithms. Continuously updated national customs tariffs and export control commodity lists ensure product classifications are validated against accurate national information.

MIC Origin Calculation System

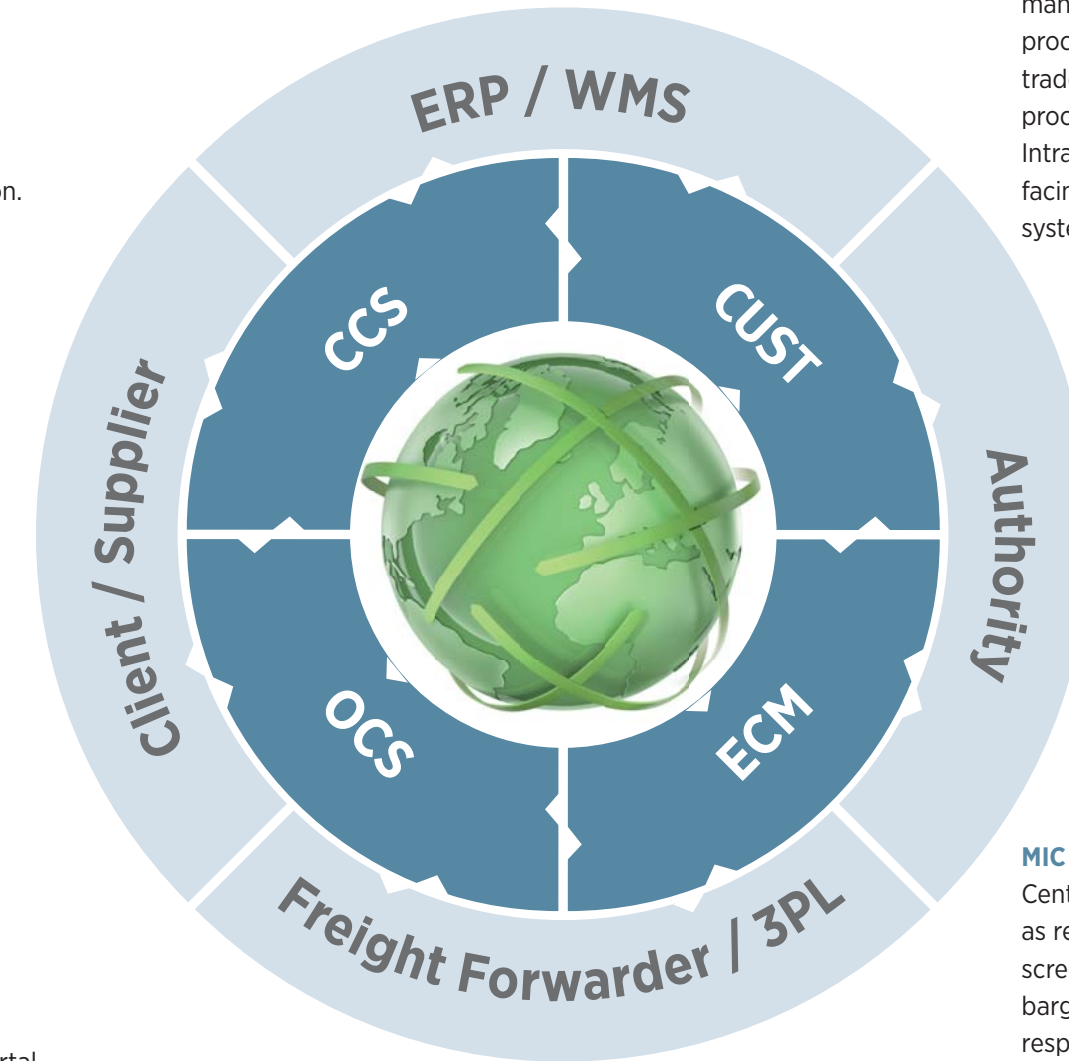
Automated preferential and non-preferential origin calculation for free trade agreements worldwide. Management of supplier solicitation process as well as electronic data exchange with suppliers via web portal.

MIC Customs Filing

Automated electronic export and import customs clearance processes including special customs regimes and inventory management: Import, export, transit, inward processing relief, bonded warehouse, foreign trade zones, free zones, duty drawback, processing trade, central clearance/SASP, Intrastat, EMCS and others. Directly interfacing with the appropriate governmental system. **"We do the last mile!"**

MIC Export Control Management

Central check of business transactions as required by export law, including screening against sanction lists, embargo checks, end user/end use check resp. dual-use reviews, identification of licensing requirements and license management.





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