

BrokerCheck Report

SA STONE WEALTH MANAGEMENT INC.

CRD# 18456

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About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

What is included in a BrokerCheck report?

BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.

Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

Where did this information come from?

The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:

- information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
- o information that regulators report regarding disciplinary actions or allegations against firms or brokers.

How current is this information?

Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

What if I want to check the background of an investment adviser firm or investment adviser representative?

To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at https://www.adviserinfo.sec.gov. In the alternative, you may search the IAPD website directly or contact your state securities regulator at http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414.

Are there other resources I can use to check the background of investment professionals?

FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.

www.finra.org/brokercheck User Guidance

SA STONE WEALTH MANAGEMENT INC.

CRD# 18456

SEC# 8-36638

Main Office Location

2 PERIMETER PARK SOUTH SUITE 500 WEST BIRMINGHAM, AL 35243 Regulated by FINRA New Orleans Office

Mailing Address

2 PERIMETER PARK SOUTH SUITE 500 WEST BIRMINGHAM, AL 35243

Business Telephone Number

800-292-2411

Report Summary for this Firm



This report summary provides an overview of the brokerage firm. Additional information for this firm can be found in the detailed report.

Firm Profile

This firm is classified as a corporation.

This firm was formed in Delaware on 01/22/2002. Its fiscal year ends in September.

Firm History

Information relating to the brokerage firm's history such as other business names and successions (e.g., mergers, acquisitions) can be found in the detailed report.

Firm Operations

This firm is registered with:

- the SEC
- 1 Self-Regulatory Organization
- 52 U.S. states and territories

Is this brokerage firm currently suspended with any regulator? **No**

This firm conducts 10 types of businesses.

This firm is affiliated with financial or investment institutions.

This firm has referral or financial arrangements with other brokers or dealers.

Disclosure Events

Brokerage firms are required to disclose certain criminal matters, regulatory actions, civil judicial proceedings and financial matters in which the firm or one of its control affiliates has been involved.

Are there events disclosed about this firm?

Yes

The following types of disclosures have been reported:

| Туре | Count | |
|------------------|-------|--|
| Regulatory Event | 8 | |
| Arbitration | 4 | |

This firm is classified as a corporation.

This firm was formed in Delaware on 01/22/2002.

Its fiscal year ends in September.

Firm Names and Locations

This section provides the brokerage firm's full legal name, "Doing Business As" name, business and mailing addresses, telephone number, and any alternate name by which the firm conducts business and where such name is used.

SA STONE WEALTH MANAGEMENT INC.

Doing business as SA STONE WEALTH MANAGEMENT INC.

CRD# 18456

SEC# 8-36638

Main Office Location

2 PERIMETER PARK SOUTH SUITE 500 WEST BIRMINGHAM, AL 35243

Regulated by FINRA New Orleans Office

Mailing Address

2 PERIMETER PARK SOUTH SUITE 500 WEST BIRMINGHAM, AL 35243

Business Telephone Number

800-292-2411

Other Names of this Firm

| Name | Where is it used |
|--------------------------------------|---|
| STERNE AGEE FINANCIAL SERVICES, INC. | AK, AL, AR, AZ, CA, CO, CT, DC, DE, FL, GA, HI, IA, ID, IL, IN, KS, KY, LA, MA, MD, ME, MI, MN, MO, MS, MT, NC, ND, NE, NH, NJ, NM, NV, NY, OH, OK, OR, PA, PR, RI, SC, SD, TN, TX, |



This section provides information relating to all direct owners and executive officers of the brokerage firm.



Direct Owners and Executive Officers

Legal Name & CRD# (if any): INTL FCSTONE, INC.

Is this a domestic or foreign entity or an individual?

Domestic Entity

Position 100% OWNER

Position Start Date 07/2016

Percentage of Ownership 75% or more

Does this owner direct the management or policies of the firm?

Yes

Is this a public reporting company?

Yes

Legal Name & CRD# (if any):

CARTER, JAY WILSON

2412541

Is this a domestic or foreign

Individual

entity or an individual?

CHIEF EXECUTIVE OFFICER

Position Start Date

08/2008

Percentage of Ownership

Less than 5%

Does this owner direct the management or policies of the firm?

Yes

Is this a public reporting

company?

Position

No

Legal Name & CRD# (if any):

DUNAWAY, WILLIAM JOHN

6505923

Is this a domestic or foreign entity or an individual?

Individual

Position DIRECTOR

Position Start Date 08/2016

User Guidance



Percentage of Ownership

Less than 5%

Does this owner direct the management or policies of

Yes

the firm?

Is this a public reporting

company?

No

Legal Name & CRD# (if any):

HARROD, PATRICIA MARIE

6180887

Is this a domestic or foreign entity or an individual?

Individual

Position

DIRECTOR

Position Start Date

08/2016

Percentage of Ownership

Less than 5%

Does this owner direct the management or policies of

Yes

the firm?

Is this a public reporting

company?

No

Legal Name & CRD# (if any):

LYON, CHARLES MARTIN

4000852

Is this a domestic or foreign entity or an individual?

Individual

Position

DIRECTOR

Position Start Date

08/2016

Percentage of Ownership

Less than 5%

Does this owner direct the management or policies of

the firm?

Yes

Is this a public reporting

company?

No

Legal Name & CRD# (if any):

NGUYEN, XUONG THO

CIDCO

User Guidance

Direct Owners and Executive Officers (continued)

2249867

Is this a domestic or foreign entity or an individual?

Individual

Position DIRECTOR

Position Start Date 08/2016

Percentage of Ownership Less than 5%

Does this owner direct the management or policies of the firm?

Yes

Is this a public reporting company?

No

Legal Name & CRD# (if any):

O'CONNOR, SEAN MICHAEL

2534352

Is this a domestic or foreign entity or an individual?

Individual

Position DIRECTOR

Position Start Date 08/2016

Percentage of Ownership Less than 5%

Does this owner direct the management or policies of the firm?

Yes

Is this a public reporting company?

No

PARKER, BRIAN LANE

4635848

Is this a domestic or foreign entity or an individual?

Legal Name & CRD# (if any):

Individual

Position CHIEF COMPLIANCE OFFICER, ROSFP

Position Start Date 07/2015

Percentage of Ownership Less than 5%

Direct Owners and Executive Officers (continued)

FINCA FINCA

Does this owner direct the management or policies of the firm?

Yes

Is this a public reporting company?

No

Legal Name & CRD# (if any):

RICHARDSON, MARCUS BRYANT

3037932

Is this a domestic or foreign entity or an individual?

Individual

Position

CHIEF OPERATING OFFICER

Position Start Date

09/2010

Percentage of Ownership

Less than 5%

Does this owner direct the management or policies of

Yes

the firm?

No

Is this a public reporting company?

Legal Name & CRD# (if any):

WAGSTAFF, CONNER FRED III

1427591

Is this a domestic or foreign entity or an individual?

Individual

Position

CFO/TREASURER/FINOP

Position Start Date

05/2009

Percentage of Ownership

Less than 5%

Does this owner direct the management or policies of the firm?

Yes

Is this a public reporting

-

No

company?

This section provides information relating to any indirect owners of the brokerage firm.

FINCA

Indirect Owners

No information reported.

Firm History

This section provides information relating to any successions (e.g., mergers, acquisitions) involving the firm.



This firm was previously: CG MATON FINANCIAL SERVICES, INC.

Date of Succession: 02/04/2002

Predecessor CRD#: 18456
Predecessor SEC#: 8-36638

Description APPLICANT HAS ASSUMED SUBSTANTIALLY THE ASSETS AND LIABILITIES

OF THE PREDECESSOR. AS A RESULT THERE HAS BEEN NO CHANGE IN

OWNERSHIP AND CONTROL

This firm was previously: CG MATON FINANCIAL SERVICES, INC.

Date of Succession: 02/04/2002

Predecessor CRD#: 18456
Predecessor SEC#: 8-36638

Description APPLICANT HAS ASSUMED SUBSTANTIALLY THE ASSETS AND LIABILITIES

OF THE PREDECESSOR.

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Registrations

This section provides information about the regulators (Securities and Exchange Commission (SEC), self-regulatory organizations (SROs), and U.S. states and territories) with which the brokerage firm is currently registered and licensed, the date the license became effective, and certain information about the firm's SEC registration.

This firm is currently registered with the SEC, 1 SRO and 52 U.S. states and territories.

| Federal Regulator | Status | Date Effective |
|-------------------|----------|----------------|
| SEC | Approved | 10/17/1986 |

SEC Registration Questions

This firm is registered with the SEC as:

A broker-dealer: Yes

A broker-dealer and government securities broker or dealer: Yes

A government securities broker or dealer only: No

This firm has ceased activity as a government securities broker or dealer: No

| Self-Regulatory Organization | Status | Date Effective |
|------------------------------|----------|----------------|
| FINRA | Approved | 12/10/1986 |





| U.S. States & Territories | Status | Date Effective |
|------------------------------|----------|----------------|
| Alabama | Approved | 06/15/1992 |
| Alaska | Approved | 01/02/2002 |
| Arizona | Approved | 05/14/1996 |
| Arkansas | Approved | 04/12/1996 |
| California | Approved | 04/16/2002 |
| Colorado | Approved | 12/09/1994 |
| Connecticut | Approved | 01/02/2002 |
| Delaware | Approved | 01/04/2002 |
| District of Columbia | Approved | 03/09/2002 |
| Florida | Approved | 08/07/1987 |
| Georgia | Approved | 12/08/1986 |
| Hawaii | Approved | 01/24/2002 |
| Idaho | Approved | 06/04/1999 |
| Illinois | Approved | 08/09/1994 |
| Indiana | Approved | 07/22/1999 |
| lowa | Approved | 01/02/2002 |
| Kansas | Approved | 05/21/1998 |
| Kentucky | Approved | 10/03/2001 |
| Louisiana | Approved | 01/23/2002 |
| Maine | Approved | 08/16/2002 |
| Maryland | Approved | 05/30/1995 |
| Massachusetts | Approved | 11/25/1997 |
| Michigan | Approved | 04/16/1996 |
| Minnesota | Approved | 08/10/1995 |
| Mississippi | Approved | 04/22/1994 |
| Missouri | Approved | 05/24/1995 |
| Montana | Approved | 01/02/2002 |
| Nebraska | Approved | 03/05/2002 |
| Nevada | Approved | 01/02/2001 |
| New Hampshire | Approved | 01/02/2002 |
| New Jersey | Approved | 07/18/1995 |
| New Mexico | Approved | 01/24/2002 |
| New York | Approved | 02/16/1988 |
| | | |

| U.S. States & Territories | Status | Date Effective |
|------------------------------|----------|----------------|
| North Carolina | Approved | 12/12/1986 |
| North Dakota | Approved | 01/08/2002 |
| Ohio | Approved | 06/07/2002 |
| Oklahoma | Approved | 03/20/1996 |
| Oregon | Approved | 01/18/1996 |
| Pennsylvania | Approved | 01/04/1994 |
| Puerto Rico | Approved | 01/02/2002 |
| Rhode Island | Approved | 01/08/2002 |
| South Carolina | Approved | 07/24/1987 |
| South Dakota | Approved | 01/02/2002 |
| Tennessee | Approved | 06/15/1993 |
| Texas | Approved | 04/05/1994 |
| Utah | Approved | 12/07/2001 |
| Vermont | Approved | 01/28/2002 |
| Virginia | Approved | 07/24/1987 |
| Washington | Approved | 12/18/2001 |
| West Virginia | Approved | 01/01/2002 |
| Wisconsin | Approved | 03/04/1994 |
| Wyoming | Approved | 06/14/2002 |

Types of Business

This section provides the types of business, including non-securities business, the brokerage firm is engaged in or expects to be engaged in.

This firm currently conducts 10 types of businesses.

Types of Business

Broker or dealer retailing corporate equity securities over-the-counter

Broker or dealer selling corporate debt securities

Mutual fund retailer

U S. government securities broker

Municipal securities broker

Broker or dealer selling variable life insurance or annuities

Put and call broker or dealer or option writer

Non-exchange member arranging for transactions in listed securities by exchange member

Private placements of securities

Other - THE FIRM RECEIVES CLEARING REVENUE IN CONNECTION WITH AFFILIATE ACTIVITIES EQUAL TO 5.48% OF TOTAL REVENUE.

Other Types of Business

This firm does not effect transactions in commodities, commodity futures, or commodity options.

This firm does not engage in other non-securities business.

Non-Securities Business Description:



FINCA

Clearing Arrangements

This firm does not hold or maintain funds or securities or provide clearing services for other broker-dealer(s).

Introducing Arrangements

This firm does refer or introduce customers to other brokers and dealers.

Name: INTL FCSTONE FINANCIAL INC.

CRD #: 45993

Business Address: 329 N PARK AVENUE

SUITE 350

WINTER PARK, FL 32789

Effective Date: 07/01/2016

Description: SA STONE WEALTH MANAGEMENT INTRODUCES ALL ACCOUNTS TO

INTL FCSTONE FINANCIAL INC ON A FULLY DISCLOSED BASIS.

Industry Arrangements



This firm does have books or records maintained by a third party.

Name: GLOBAL RELAY COMMUNICATIONS INC.

Business Address: 220 CAMBIE STREET

SUITE 2ND FLOOR

VANCOUVER BC, CANADA V6B 2M9

Effective Date: 08/16/2012

Description: GLOBAL RELAY PROVIDES ARCHIVING FOR OUR ELECTRONIC

COMMUNICATIONS, INCLUDING BUT NOT LIMITED TO, EMAIL, INSTANT

MESSAGING AND TEXT MESSAGING

Name: QUEST CE

Business Address: 10850 WEST PARK PLACE

SUITE 1000

MILWAUKEE, WI 53224

Effective Date: 01/01/2017

Description: QUEST CE MAINTAINS OUR FIRM ELEMENT COMPLETION REPORTS

WHICH INCLUDE BUT NOT LIMITED TO ACQ, ACM & CE COURSES

Name: INTL FCSTONE FINANCIAL INC.

CRD #: 45993

Business Address: 329 N PARK AVENUE

SUITE 350

WINTER PARK, FL 32789

Effective Date: 07/01/2016

Description: SA STONE WEALTH MANAGEMENT INC INTRODUCES ALL ACCOUNTS

TO INTL FCSTONE FINANCIAL INC ON A FULLY DISCLOSED BASIS.

This firm does have accounts, funds, or securities maintained by a third party.

Name: INTL FCSTONE FINANCIAL INC.

CRD #: 45993

Business Address: 329 N PARK AVENUE

SUITE 350

WINTER PARK, FL 32789

Effective Date: 07/01/2016

Description: SA STONE WEALTH MANAGEMENT INC INTRODUCES ALL ACCOUNTS

Industry Arrangements (continued)

TO INTL FCSTONE FINANCIAL INC ON A FULLY DISCLOSED BASIS.

This firm does have customer accounts, funds, or securities maintained by a third party.

Name: INTL FCSTONE FINANCIAL INC.

CRD #: 45993

Business Address: 329 N PARK AVENUE

SUITE 350

WINTER PARK, FL 32789

Effective Date: 07/01/2016

Description: SA STONE WEALTH MANAGEMENT INC INTRODUCES ALL ACCOUNTS

TO INTL FCSTONE FINANCIAL INC ON A FULLY DISCLOSED BASIS.

Control Persons/Financing

This firm does not have individuals who control its management or policies through agreement.

This firm does not have individuals who wholly or partly finance the firm's business.



Organization Affiliates

This section provides information on control relationships the firm has with other firms in the securities, investment advisory, or banking business.



This firm is, directly or indirectly:

- · in control of
- · controlled by
- · or under common control with

the following partnerships, corporations, or other organizations engaged in the securities or investment advisory business.

EXOTIX PARTNERS LLP is under common control with the firm.

Business Address: 42-46 PRINCELET STREET

LONDON, UNITED KINGDOM E1 5LP

Effective Date: 04/01/2020

Foreign Entity: Yes

Country: UNITED KINGDOM

Securities Activities: Yes

Investment Advisory

Activities:

No

Description: EXOTIX PARTNERS LLP IS 1% OWNED BY INTL FCSTONE LTD AND 99%

OWNED BY INTL NETHERLANDS BV. INTL FCSTONE LTD IS OWNED BY INTL NETHERLANDS BV. INTL NETHERLANDS BV IS OWNED BY INTL FCSTONE

INC. INTL FCSTONE INC. IS THE PARENT COMPANY.

INTL FCSTONE S.A. is under common control with the firm.

Business Address: SARMIENTO 459, 10TH FLOOR

CITY OF BUENOS AIRES, ARGENTINA C1041AAI

Effective Date: 01/20/2020

Foreign Entity: Yes

Country: ARGENTINA

Securities Activities: Yes

Investment Advisory

Activities:

No

Description: INTL FCSTONE S.A. IS UNDER COMMON CONTROL WITH SA STONE

WEALTH MANAGEMENT INC. INTL FCSTONE INC. IS THEIR PARENT

COMPANY.

FINCA User Guidance

Organization Affiliates (continued)

INTL FILLMORE ADVISORS LLC is under common control with the firm.

CRD #: 30773

Business Address: 1441 W UTE BLVD, SUITE 280

PARK CITY, UT 84098

Effective Date: 09/03/2019

Foreign Entity: No

Country:

Securities Activities: Yes

Investment Advisory

No

Activities:

Description: INTL FILLMORE ADVISORS LLC IS UNDER COMMON CONTROL WITH SA

STONE WEALTH MANAGEMENT INC. INTL FCSTONE INC. IS THEIR PARENT

COMPANY.

INTL FCSTONE EUROPE S.A. is under common control with the firm.

Business Address: 251 ROUTE D'ARLON

L-1150 LUXEMBOURG, LUXEMBOURG

Effective Date: 11/30/2018

Foreign Entity: Yes

Country: LUXEMBOURG

Securities Activities: Yes

Investment Advisory

Activities:

No

Description: INTL FCSTONE EUROPE S.A. IS UNDER COMMON CONTROL WITH INTL

FCSTONE FINANCIAL INC, INTL FCSTONE INC. IS THEIR PARENT COMPANY. THIS AFFILIATE CONDUCTS PRIMARILY FOREIGN EXCHANGE, INTEREST

RATE AND FIXED INCOME PRODUCTS TO CLIENTS IN THE EU.

GAINVEST SOCIETE GERENTE DE FONDOS CUMENES DE INVERSION is under common control with the firm.

Business Address: SARMIENTO 459

9 Y 10 PISO

BUENOS AIRES, ARGENTINA C1041AAI

Effective Date: 05/14/2007

User Guidance

Organization Affiliates (continued)

Foreign Entity: Yes

Country: ARGENTINA

Securities Activities: No

Investment Advisory Yes

Activities: Description:

GAINVEST SOCIETE GENERENTE DE FONDOS CUMENES DE INVERSION

S.A. IS UNDER COMMON CONTROL WITH INTL FCSTONE FINANCIAL. INTL

FCSTONE, INC. IS THEIR PARENT COMPANY

INTL CIBSA S.A. is under common control with the firm.

Business Address: SARMIENTO 459

9 Y 10 PISO

BUENOS AIRES, ARGENTINA C1041AA1

Effective Date: 07/01/2016

Foreign Entity: Yes

Country: ARGENTINA

Securities Activities: Yes

Investment Advisory

Activities:

No

Description: IS UNDER COMMON CONTROL AS A WHOLLY OWNED SUBSIDIARY OF INTL

FCSTONE INC.

INTL FCSTONE LTD. is under common control with the firm.

Business Address: MOORE HOUSE

120 LONDON WALL

LONDON, ENGLAND EC2Y SET

Effective Date: 07/01/2016

Foreign Entity: Yes

Country: ENGLAND

Securities Activities: Yes

Investment Advisory

Activities:

No

Description: INTL FCSTONE LTD IS AN AFFILIATED COMPANY THAT IS WHOLLY OWNED

AND UNDER COMMON CONTROL OF INTL FCSTONE INC. THIS AFFILIATE

FINCA User Guidance

Organization Affiliates (continued)

CONDUCTS PRIMARILY COMMODITIES AND SECURITIES BROKERAGE IN

LONDON

INTL FCSTONE DVTM LTDA is under common control with the firm.

Business Address: RUA JOAQUIM FLORIANO

413-14 ANDAR - ITAIM

SAO PAULO, BRAZIL 04534-000

Effective Date: 07/01/2016

Foreign Entity: Yes

Country: BRAZIL

Securities Activities: Yes

Investment Advisory No

Activities: Description:

AFFILIATED COMPANY UNDER COMMON CONTROL OF THE PARENT

COMPANY INTL FC STONE INC.

INTL FCSTONE FINANCIAL INC. is under common control with the firm.

CRD #: 45993

Business Address: 329 PARK AVENUE NORTH

SUITE 350

WINTER PARK, AL 35209

Effective Date: 07/01/2016

Foreign Entity: No

Country:

Securities Activities: Yes

Investment Advisory

No

Activities:

Description: AFFILIATED COMPANY UNDER COMMON CONTROL OF THE PARENT

COMPANY INTL FCSTONE INC.

SA STONE INVESTMENT ADVISORS INC. is under common control with the firm.

CRD #: 174182

Business Address: 2 PERIMETER PARK SOUTH

SUITE 500W

BIRMINGHAM, AL 35243

User Guidance

Organization Affiliates (continued)

Effective Date: 12/17/2014

Foreign Entity: No

Country:

Securities Activities: No

Investment Advisory

Yes

Activities:

Description: IS UNDER COMMON CONTROL AS A WHOLLY OWNED SUBSIDIARY OF INTL

FCSTONE INC.

This firm is not directly or indirectly, controlled by the following:

· bank holding company

- national bank
- · state member bank of the Federal Reserve System
- state non-member bank
- · savings bank or association
- credit union
- · or foreign bank

Disclosure Events



All firms registered to sell securities or provide investment advice are required to disclose regulatory actions, criminal or civil judicial proceedings, and certain financial matters in which the firm or one of its control affiliates has been involved. For your convenience, below is a matrix of the number and status of disclosure events involving this brokerage firm or one of its control affiliates. Further information regarding these events can be found in the subsequent pages of this report.

| | Pending | Final | On Appeal |
|------------------|---------|-------|-----------|
| Regulatory Event | 0 | 8 | 0 |
| Arbitration | N/A | 4 | N/A |



Disclosure Event Details

What you should know about reported disclosure events:

- 1. BrokerCheck provides details for any disclosure event that was reported in CRD. It also includes summary information regarding FINRA arbitration awards in cases where the brokerage firm was named as a respondent.
- 2. Certain thresholds must be met before an event is reported to CRD, for example:
 - A law enforcement agency must file formal charges before a brokerage firm is required to disclose a particular criminal event.
- 3. Disclosure events in BrokerCheck reports come from different sources:
 - o Disclosure events for this brokerage firm were reported by the firm and/or regulators. When the firm and a regulator report information for the same event, both versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
- 4. There are different statuses and dispositions for disclosure events:
 - o A disclosure event may have a status of pending, on appeal, or final.
 - § A "pending" event involves allegations that have not been proven or formally adjudicated.
 - § An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
 - § A "final" event has been concluded and its resolution is not subject to change.
 - o A final event generally has a disposition of adjudicated, settled or otherwise resolved.
 - § An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
 - § A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that firms may choose to settle customer disputes or regulatory matters for business or other reasons.
 - § A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.
- 5. You may wish to contact the brokerage firm to obtain further information regarding any of the disclosure events contained in this BrokerCheck report.

Regulatory - Final

This type of disclosure event involves (1) a final, formal proceeding initiated by a regulatory authority (e.g., a state securities agency, self-regulatory organization, federal regulator such as the U.S. Securities and Exchange Commission, foreign financial regulatory body) for a violation of investment-related rules or regulations; or (2) a revocation or suspension of the authority of a brokerage firm or its control affiliate to act as an attorney, accountant or federal contractor.

Disclosure 1 of 8

Reporting Source: Regulator

Current Status: Final



Allegations:

WITHOUT ADMITTING OR DENYING THE FINDINGS, THE FIRM CONSENTED TO THE SANCTIONS AND TO THE ENTRY OF FINDINGS THAT IT FAILED TO ESTABLISH, MAINTAIN AND ENFORCE A SUPERVISORY SYSTEM AND WRITTEN SUPERVISORY PROCEDURES (WSPS) REASONABLY DESIGNED TO ENSURE THAT THE FIRM MADE TIMELY AND ACCURATE AMENDMENTS TO REGISTERED REPRESENTATIVES' UNIFORM APPLICATION FOR SECURITIES INDUSTRY REGISTRATION OR TRANSFER (FORMS U4) TO DISCLOSE LIENS, JUDGMENTS AND OUTSIDE BUSINESS ACTIVITIES. THE FINDINGS STATED THAT THE FIRM FAILED TO EFFECTIVELY MONITOR OR INDEPENDENTLY VERIFY A REGISTERED REPRESENTATIVE'S LIENS. JUDGMENTS AND OUTSIDE BUSINESS ACTIVITY DISCLOSURES. WHILE THE FIRM RAN A CREDIT CHECK AND REVIEWED THE REGISTERED REPRESENTATIVE'S CENTRAL REGISTRATION DEPOSITORY (CRD) RECORD UPON HIRE, IT RELIED ALMOST ENTIRELY ON THE REGISTERED REPRESENTATIVE BEING FORTHCOMING. THE FIRM ALSO DID NOT REQUIRE REGISTERED REPRESENTATIVES TO SUBMIT AN ATTESTATION CONCERNING LIENS, JUDGMENTS, OR OUTSIDE BUSINESS ACTIVITIES AT THE TIME OF HIRE. ADDITIONALLY, THE FIRM DID NOT CONDUCT ANY ONGOING INDEPENDENT DUE DILIGENCE ON THEIR REGISTERED REPRESENTATIVES TO ENSURE THE CONTINUED ACCURACY OF THEIR FORMS U4. FURTHER, WHEN THE FIRM DID BECOME AWARE THAT SOME OF ITS REGISTERED REPRESENTATIVES HAD UNDISCLOSED TAX LIENS AND UNDISCLOSED OUTSIDE BUSINESS ACTIVITIES, THE FIRM FAILED TO TIMELY AMEND THEIR FORMS U4 TO MAKE THE APPROPRIATE DISCLOSURES. THE FINDINGS ALSO STATED THAT THE FIRM FAILED TO ESTABLISH AND MAINTAIN AN ADEQUATE SYSTEM AND FAILED TO ESTABLISH, MAINTAIN AND ENFORCE ADEQUATE WSPS REASONABLY DESIGNED TO IDENTIFY POSSIBLE INAPPROPRIATE RATES OF VARIABLE ANNUITY (VA) EXCHANGES. WHILE THE FIRM MANUALLY REVIEWED FOR EXCHANGES AS PART OF ITS OVERALL SUITABILITY REVIEW OF VA. THE WSPS FAILED TO DOCUMENT THIS PROCESS. WHICH WAS ALSO NOT ADEQUATE BECAUSE IT DID NOT TRACK ANY TREND ANALYSIS THAT WOULD HAVE IDENTIFIED HIGH RATES OF EXCHANGES. INSTEAD, THE FIRM RELIED ON ITS PRINCIPALS REVIEWING VA TRANSACTIONS TO IDENTIFY SIGNIFICANT TRENDS IN TERMS OF ANNUITY EXCHANGE TRANSACTIONS, WITHOUT PROVIDING ANY GUIDANCE OR TOOLS SUCH AS EXCEPTION REPORTS OR TREND ANALYSIS TO ASSIST THE REVIEWERS IN EVALUATING WHETHER EXCHANGE RATES WERE EXCESSIVE. AS A RESULT, THE FIRM FAILED TO ESTABLISH AND MAINTAIN AN ADEQUATE SURVEILLANCE SYSTEM TO DETERMINE IF ANY OF ITS REGISTERED REPRESENTATIVES HAD RATES OF EXCHANGES THAT RAISED FOR REVIEW WHETHER SUCH EXCHANGES WERE INAPPROPRIATE. THE FINDINGS ALSO INCLUDED THAT THE FIRM FAILED TO ESTABLISH AND MAINTAIN AN ADEQUATE SUPERVISORY SYSTEM AND ESTABLISH, MAINTAIN AND ENFORCE ADEQUATE WSPS REASONABLY



DESIGNED TO ENSURE SUITABLE CONCENTRATION LEVELS OF CUSTOMER VA POSITIONS. WHILE THE FIRM MANUALLY REVIEWED FOR CONCENTRATION AS PART OF ITS OVERALL SUITABILITY REVIEW OF VARIABLE ANNUITIES, THE WSPS FAILED TO DOCUMENT THIS PROCESS AND THE FIRM FAILED TO ADEQUATELY EVIDENCE SUCH REVIEW. THE FIRM ALSO FAILED TO DEVELOP AND DOCUMENT SPECIFIC TRAINING POLICIES AND PROGRAMS REGARDING SUITABLE CONCENTRATION LEVELS OF VA POSITIONS IN CUSTOMER ACCOUNTS. SPECIFICALLY, THE FIRM FAILED TO PROVIDE TRAINING TO ITS REPRESENTATIVES AND PRINCIPAL REVIEWERS CONCERNING SUITABILITY OR SALES PRACTICE ISSUES THAT CAN ARISE WHEN A CUSTOMER IS OVERLY CONCENTRATED

Initiated By: FINRA

Date Initiated: 03/29/2017

Docket/Case Number: 2014039419601

Principal Product Type: Annuity(ies) - Variable

Other Product Type(s):

Principal Sanction(s)/Relief

Sought:

Other Sanction(s)/Relief

Sought:

Resolution: Acceptance, Waiver & Consent(AWC)

No

IN VAS.

Resolution Date: 03/29/2017

Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or

deceptive conduct?

Sanctions Ordered: Censure

Monetary/Fine \$122,500.00

Other Sanctions Ordered:

Sanction Details: THE FIRM WAS CENSURED AND FINED \$122,500. FINES PAID IN FULL ON

5/2/17.

Reporting Source: Firm



Current Status:

Final

Allegations:

WITHOUT ADMITTING OR DENYING THE FINDINGS, THE FIRM CONSENTED TO THE SANCTIONS AND TO THE ENTRY OF FINDINGS THAT IT FAILED TO ESTABLISH. MAINTAIN AND ENFORCE A SUPERVISORY SYSTEM AND WRITTEN SUPERVISORY PROCEDURES (WSPS) REASONABLY DESIGNED TO ENSURE THAT THE FIRM MADE TIMELY AND ACCURATE AMENDMENTS TO REGISTERED REPRESENTATIVES' UNIFORM APPLICATION FOR SECURITIES INDUSTRY REGISTRATION OR TRANSFER (FORMS U4) TO DISCLOSE LIENS, JUDGMENTS AND OUTSIDE BUSINESS ACTIVITIES. THE FINDINGS STATED THAT THE FIRM FAILED TO EFFECTIVELY MONITOR OR INDEPENDENTLY VERIFY A REGISTERED REPRESENTATIVE'S LIENS. JUDGMENTS AND OUTSIDE BUSINESS ACTIVITY DISCLOSURES. WHILE THE FIRM RAN A CREDIT CHECK AND REVIEWED THE REGISTERED REPRESENTATIVE'S CENTRAL REGISTRATION DEPOSITORY (CRD) RECORD UPON HIRE, IT RELIED ALMOST ENTIRELY ON THE REGISTERED REPRESENTATIVE BEING FORTHCOMING. THE FIRM ALSO DID NOT REQUIRE REGISTERED REPRESENTATIVES TO SUBMIT AN ATTESTATION CONCERNING LIENS, JUDGMENTS, OR OUTSIDE BUSINESS ACTIVITIES AT THE TIME OF HIRE. ADDITIONALLY, THE FIRM DID NOT CONDUCT ANY ONGOING INDEPENDENT DUE DILIGENCE ON THEIR REGISTERED REPRESENTATIVES TO ENSURE THE CONTINUED ACCURACY OF THEIR FORMS U4. FURTHER. WHEN THE FIRM DID BECOME AWARE THAT SOME OF ITS REGISTERED REPRESENTATIVES HAD UNDISCLOSED TAX LIENS AND UNDISCLOSED OUTSIDE BUSINESS ACTIVITIES, THE FIRM FAILED TO TIMELY AMEND THEIR FORMS U4 TO MAKE THE APPROPRIATE DISCLOSES. THE FINDINGS ALSO STATED THAT THE FIRM FAILED TO ESTABLISH AND MAINTAIN AN ADEQUATE SYSTEM AND FAILED TO ESTABLISH, MAINTAIN AND ENFORCE ADEQUATE WSPS REASONABLY DESIGNED TO IDENTIFY POSSIBLE INAPPROPRIATE RATES OF VARIABLE ANNUITY (VA) EXCHANGES. WHILE THE FIRM MANUALLY REVIEWED FOR EXCHANGES AS PART OF ITS OVERALL SUITABILITY REVIEW OF VA, THE WSPS FAILED TO DOCUMENT THIS PROCESS, WHICH WAS ALSO NOT ADEQUATE BECAUSE IT DID NOT TRACK ANY TREND ANALYSIS THAT WOULD HAVE IDENTIFIED HIGH RATES OF EXCHANGES, INSTEAD, THE FIRM RELIED ON ITS PRINCIPALS REVIEWING VA TRANSACTIONS TO IDENTIFY SIGNIFICANT TRENDS IN TERMS OF ANNUITY EXCHANGE TRANSACTIONS, WITHOUT PROVIDING ANY GUIDANCE OR TOOLS SUCH AS EXCEPTION REPORTS OR TREND ANALYSIS TO ASSIST THE REVIEWERS IN EVALUATING WHETHER EXCHANGE RATES WERE EXCESSIVE. AS A RESULT, THE FIRM FAILED TO ESTABLISH AND MAINTAIN AN ADEQUATE SURVEILLANCE SYSTEM TO DETERMINE IF ANY OF ITS REGISTERED REPRESENTATIVES HAD RATES OF EXCHANGES THAT RAISED FOR REVIEW WHETHER SUCH EXCHANGES WERE INAPPROPRIATE. THE FINDINGS ALSO INCLUDED THAT THE FIRM FAILED TO ESTABLISH AND MAINTAIN AN ADEQUATE SUPERVISORY



SYSTEM AND ESTABLISH, MAINTAIN AND ENFORCE ADEQUATE WSPS REASONABLY DESIGNED TO ENSURE SUITABLE CONCENTRATION LEVELS OF CUSTOMER VA POSITIONS, WHILE THE FIRM MANUALLY REVIEWED FOR CONCENTRATION AS PART OF ITS OVERALL SUITABILITY REVIEW OF VARIABLE ANNUITIES, THE WSPS FAILED TO DOCUMENT THIS PROCESS AND THE FIRM FAILED TO ADEQUATELY EVIDENCE SUCH REVIEW. THE FIRM ALSO FAILED TO DEVELOP AND DOCUMENT SPECIFIC TRAINING POLICIES AND PROGRAMS REGARDING SUITABLE CONCENTRATION LEVELS OF VA POSITIONS IN CUSTOMER ACCOUNTS. SPECIFICALLY, THE FIRM FAILED TO PROVIDE TRAINING TO ITS REPRESENTATIVES AND PRINCIPAL REVIEWERS CONCERNING SUITABILITY OR SALES PRACTICE ISSUES THAT CAN ARISE WHEN A CUSTOMER IS OVERLY CONCENTRATED

IN VAS.

FINRA Initiated By:

Date Initiated: 03/29/2017

Docket/Case Number: 2014039419601

Principal Product Type: Annuity(ies) - Variable

Other Product Type(s):

Principal Sanction(s)/Relief

Sought:

Other Sanction(s)/Relief

Sought:

Resolution: Acceptance, Waiver & Consent(AWC)

Resolution Date: 03/29/2017

Sanctions Ordered: Censure

Monetary/Fine \$122,500.00

Other Sanctions Ordered:

Sanction Details: THE FIRM WAS CENSURED AND FINED \$122,500

Disclosure 2 of 8

Reporting Source: Regulator

Current Status: Final

Allegations: WITHOUT ADMITTING OR DENYING THE FINDINGS, THE FIRM CONSENTED

> TO THE SANCTIONS AND TO THE ENTRY OF FINDINGS THAT THE FIRM FAILED TO ENFORCE ITS WRITTEN SUPERVISORY PROCEDURES (WSPS) PROHIBITING SOLICITATION OF INVERSE OR LEVERAGED EXCHANGE



TRADED FUNDS (ETFS). THE FINDINGS STATED THAT THE FIRM

MAINTAINED WSPS THAT PROHIBITED ITS REGISTERED

REPRESENTATIVES FROM SOLICITING TRANSACTIONS IN INVERSE OR LEVERAGED ETFS. A FIRM REGISTERED REPRESENTATIVE SOLICITED A TOTAL OF 966 TRANSACTIONS IN LEVERAGED AND INVERSE ETFS IN

CONTRAVENTION OF THE FIRM'S WSPS. THE REGISTERED REPRESENTATIVE MISMARKED ALL OF THE ORDER TICKETS AS "UNSOLICITED" WHEN, IN FACT, HE HAD SOLICITED EACH ORDER. DESPITE THE OCCURRENCE OF ALMOST 1,000 TRANSACTIONS IN A LIMITED NUMBER OF INVERSE AND LEVERAGED ETFS, THE FIRM NEVER

INVESTIGATED WHETHER THE TRANSACTIONS WERE ACTUALLY UNSOLICITED. THE FINDINGS ALSO STATED THAT DUE TO THE MISMARKED

ORDER TICKETS, THE FIRM'S BOOKS AND RECORDS WERE INACCURATE.

FINRA Initiated By:

Date Initiated: 09/03/2015

Docket/Case Number: 2013038830502

Principal Product Type: Other

Other Product Type(s): INVERSE OR LEVERAGED EXCHANGE TRADED FUNDS

Principal Sanction(s)/Relief

Sought:

Other Sanction(s)/Relief

Sought:

Resolution: Acceptance, Waiver & Consent(AWC)

No

Resolution Date: 09/03/2015

Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or

deceptive conduct?

Reporting Source:

Sanctions Ordered: Censure

Monetary/Fine \$25,000.00

Other Sanctions Ordered:

Sanction Details: THE FIRM WAS CENSURED AND FINED \$25,000. FINE PAID IN FULL ON

SEPTEMBER 23, 2015.



Current Status: Final

Allegations: WITHOUT ADMITTING OR DENYING THE FINDINGS, THE FIRM CONSENTED

TO THE SANCTIONS AND TO THE ENTRY OF FINDINGS THAT THE FIRM FAILED TO ENFORCE ITS WRITTEN SUPERVISORY PROCEDURES (WSPS) PROHIBITING SOLICITATION OF INVERSE OR LEVERAGED EXCHANGE TRADED FUNDS (ETFS). THE FINDINGS STATED THAT THE FIRM

MAINTAINED WSPS THAT PROHIBITED ITS REGISTERED

REPRESENTATIVES FROM SOLICITING TRANSACTIONS IN INVERSE OR

LEVERAGED ETFS. FROM 2010 TO 2013 A FIRM REGISTERED REPRESENTATIVE SOLICITED A TOTAL OF 966 TRANSACTIONS IN LEVERAGED AND INVERSE ETFS IN CONTRAVENTION OF THE FIRM'S WSPS. THE REGISTERED REPRESENTATIVE MISMARKED ALL OF THE ORDER TICKETS AS "UNSOLICITED" WHEN, IN FACT, HE HAD SOLICITED

EACH ORDER. DESPITE THE OCCURRENCE OF ALMOST 1,000

TRANSACTIONS IN A LIMITED NUMBER OF INVERSE AND LEVERAGED ETFS, THE FIRM NEVER INVESTIGATED WHETHER THE TRANSACTIONS WERE ACTUALLY UNSOLICITED. THE FINDINGS ALSO STATED THAT DUE TO THE MISMARKED ORDER TICKETS, THE FIRM'S BOOKS AND RECORDS

WERE INACCURATE.

Initiated By: FINRA

Date Initiated: 09/03/2015

Docket/Case Number: 2013038830502

Principal Product Type: Other

Other Product Type(s): INVERSE OR LEVERAGED EXCHANGE TRADED FUNDS

Principal Sanction(s)/Relief

Sought:

Civil and Administrative Penalt(ies) /Fine(s)

Other Sanction(s)/Relief

Sought:

CENSURE

Resolution: Acceptance, Waiver & Consent(AWC)

Resolution Date: 09/03/2015

Sanctions Ordered: Censure

Monetary/Fine \$25,000.00

Other Sanctions Ordered: THE FIRM WAS CENSURED.

Sanction Details: THE FIRM WAS FINED \$25,000. THE FINE WAS PAID BY THE FIRM BY

CHECK DATED 9/22/2015.

FIRM CHECK NO. 262205 IN THE AMOUNT OF \$25,000 WAS SENT TO FINRA

ON 9/22/2015.



Disclosure 3 of 8

Reporting Source: Regulator

Current Status: Final

Allegations:

FINRA RULE 2010, NASD RULES 3010(A) AND (B): THE FIRM FAILED TO ESTABLISH AND MAINTAIN A SUPERVISORY SYSTEM AND ESTABLISH. MAINTAIN AND ENFORCE WRITTEN SUPERVISORY PROCEDURES REASONABLY DESIGNED TO IDENTIFY AND PREVENT UNSUITABLE EXCESSIVE TRADING AND CHURNING IN CUSTOMER ACCOUNTS. THE FIRM FAILED TO PROPERLY SUPERVISE ACTIVE ACCOUNTS IN VARIOUS WAYS. NOTABLY, THE FIRM RELIED SOLELY ON A SINGLE EXCEPTION REPORT WITH INADEQUATE PARAMETERS TO IDENTIFY ACTIVE ACCOUNTS AND DETECT PATTERNS OF UNSUITABLE EXCESSIVE TRADING. THE FIRM'S CLEARING FIRM MADE AVAILABLE TO IT ADDITIONAL EXCEPTION REPORTS WITH NECESSARY PARAMETERS; HOWEVER, THE FIRM FAILED TO USE THEM. CONSEQUENTLY, THE FIRM FAILED TO IDENTIFY AT LEAST 39 ACCOUNTS, 30 OF WHICH DERIVED FROM THE FIRM'S FT. LAUDERDALE, FLORIDA OFFICE OF SUPERVISORY JURISDICTION (OSJ) BRANCH OFFICE, WITH A HIGH LEVEL OF ACTIVITY AND TRANSACTION CHARGES. FURTHER CONTRIBUTING TO THE FIRM'S INADEQUATE SUPERVISION OF ACTIVE CUSTOMER ACCOUNTS, IT RELIED PRIMARILY ON DESIGNATED PRINCIPALS. SUCH AS OSJ MANAGERS. AND THEIR PROCESSES TO CONDUCT SUPERVISORY REVIEW OF ACTIVE CUSTOMER ACCOUNTS WITHOUT ANY INDEPENDENT VERIFICATION FROM SUPERVISORY PERSONAL, SUCH AS REGIONAL SALES MANAGERS, IN THE FIRM'S HOME OFFICE. THE FIRM'S WRITTEN SUPERVISORY PROCEDURES (WSPS) ALSO REQUIRED THAT A DESIGNATED PRINCIPAL, SUCH AS AN OSJ MANAGER. CONDUCT ACTIVE ACCOUNT REVIEWS ON A MONTHLY BASIS AND CONTACT CUSTOMERS: HOWEVER, THE FIRM FAILED TO DOCUMENT ANY ACTIVE ACCOUNT REVIEWS CONDUCTED DURING THE PERIOD FOR ITS FT. LAUDERDALE OSJ BRANCH OFFICE. FURTHER. CONTRARY TO THE FIRM'S WSP REQUIREMENTS, IT FAILED TO DOCUMENT CUSTOMER CONTACT FOR 29 OF THE REFERENCED 39 ACTIVE ACCOUNTS. FOR THE INSTANCES IN WHICH THE FIRM DOCUMENTED CUSTOMER CONTACT, THE FIRM DID NOT FOLLOW ITS WSP REQUIREMENTS. SPECIFICALLY, THE DOCUMENTATION OF THESE INSTANCES OF CUSTOMER CONTACT. HOWEVER, WAS GENERAL IN NATURE AND FAILED TO ADDRESS KEY ITEMS AS REQUIRED BY THE FIRM'S CLIENT CONTACT CHECKLIST. THE FIRM'S WSPS WERE ALSO DEFICIENT IN THAT THEY FAILED TO ESTABLISH SPECIFIC GUIDANCE, SUCH AS CRITERIA OR THRESHOLDS, WHICH WOULD NECESSITATE FURTHER REVIEW OF ACTIVE ACCOUNTS OR CONTACT WITH CUSTOMERS. IN ADDITION, THE FIRM'S SUPERVISORY SYSTEM AND PROCEDURES FAILED TO PROVIDE FIRM PERSONNEL WITH



SPECIFIC GUIDANCE, SUCH AS CRITERIA OR THRESHOLDS, REGARDING TRANSACTION OR COMMISSION-BASED RESTRICTIONS THAT SHOULD BE

PLACED ON ACCOUNTS WITH SIGNIFICANT TURNOVER RATIOS,

COMMISSION/COST-TO-EQUITY RATIOS, OR REALIZED TRADING LOSSES.

Initiated By: **FINRA**

Date Initiated: 12/05/2013

Docket/Case Number: 2011027833901

Principal Product Type: No Product

Other Product Type(s):

Principal Sanction(s)/Relief

Sought:

Other

Other Sanction(s)/Relief

Sought:

N/A

Resolution: Acceptance, Waiver & Consent(AWC)

Nο

Resolution Date: 12/05/2013

Does the order constitute a

final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct?

Sanctions Ordered: Censure

Monetary/Fine \$75,000.00

Other Sanctions Ordered:

Sanction Details: WITHOUT ADMITTING OR DENYING THE FINDINGS, THE FIRM CONSENTED

TO THE DESCRIBED SANCTIONS AND TO THE ENTRY OF FINDINGS.

THEREFORE THE FIRM IS CENSURED AND FINED \$75,000.

Reporting Source: Firm **Current Status:** Final

Allegations: FINRA RULE 2010, NASD RULES 3010(A) AND (B): THE FIRM FAILED TO

> ESTABLISH AND MAINTAIN A SUPERVISORY SYSTEM AND ESTABLISH. MAINTAIN AND ENFORCE WRITTEN SUPERVISORY PROCEDURES REASONABLY DESIGNED TO IDENTIFY AND PREVENT UNSUITABLE EXCESSIVE TRADING AND CHURNING IN CUSTOMER ACCOUNTS. THE FIRM FAILED TO PROPERLY SUPERVISE ACTIVE ACCOUNTS IN VARIOUS



WAYS. NOTABLY, THE FIRM RELIED SOLELY ON A SINGLE EXCEPTION REPORT WITH INADEQUATE PARAMETERS TO IDENTIFY ACTIVE ACCOUNTS AND DETECT PATTERNS OF UNSUITABLE EXCESSIVE TRADING. THE FIRM'S CLEARING FIRM MADE AVAILABLE TO IT ADDITIONAL EXCEPTION REPORTS WITH NECESSARY PARAMETERS; HOWEVER, THE FIRM FAILED TO USE THEM. CONSEQUENTLY, THE FIRM FAILED TO IDENTIFY AT LEAST 39 ACCOUNTS, 30 OF WHICH DERIVED FROM THE FIRM'S FT. LAUDERDALE, FLORIDA OFFICE OF SUPERVISORY JURISDICTION (OSJ) BRANCH OFFICE, WITH A HIGH LEVEL OF ACTIVITY AND TRANSACTION CHARGES. FURTHER CONTRIBUTING TO THE FIRM'S INADEQUATE SUPERVISION OF ACTIVE CUSTOMER ACCOUNTS. IT RELIED PRIMARILY ON DESIGNATED PRINCIPALS, SUCH AS OSJ MANAGERS, AND THEIR PROCESSES TO CONDUCT SUPERVISORY REVIEW OF ACTIVE CUSTOMER ACCOUNTS WITHOUT ANY INDEPENDENT VERIFICATION FROM SUPERVISORY PERSONAL, SUCH AS REGIONAL SALES MANAGERS, IN THE FIRM'S HOME OFFICE. THE FIRM'S WRITTEN SUPERVISORY PROCEDURES (WSPS) ALSO REQUIRED THAT A DESIGNATED PRINCIPAL, SUCH AS AN OSJ MANAGER, CONDUCT ACTIVE ACCOUNT REVIEWS ON A MONTHLY BASIS AND CONTACT CUSTOMERS; HOWEVER, THE FIRM FAILED TO DOCUMENT ANY ACTIVE ACCOUNT REVIEWS CONDUCTED DURING THE PERIOD FOR ITS FT. LAUDERDALE OSJ BRANCH OFFICE. FURTHER, CONTRARY TO THE FIRM'S WSP REQUIREMENTS, IT FAILED TO DOCUMENT CUSTOMER CONTACT FOR 29 OF THE REFERENCED 39 ACTIVE ACCOUNTS. FOR THE INSTANCES IN WHICH THE FIRM DOCUMENTED CUSTOMER CONTACT, THE FIRM DID NOT FOLLOW ITS WSP REQUIREMENTS. SPECIFICALLY, THE DOCUMENTATION OF THESE INSTANCES OF CUSTOMER CONTACT. HOWEVER, WAS GENERAL IN NATURE AND FAILED TO ADDRESS KEY ITEMS AS REQUIRED BY THE FIRM'S CLIENT CONTACT CHECKLIST. THE FIRM'S WSPS WERE ALSO DEFICIENT IN THAT THEY FAILED TO ESTABLISH SPECIFIC GUIDANCE, SUCH AS CRITERIA OR THRESHOLDS, WHICH WOULD NECESSITATE FURTHER REVIEW OF ACTIVE ACCOUNTS OR CONTACT WITH CUSTOMERS. IN ADDITION, THE FIRM'S SUPERVISORY SYSTEM AND PROCEDURES FAILED TO PROVIDE FIRM PERSONNEL WITH SPECIFIC GUIDANCE, SUCH AS CRITERIA OR THRESHOLDS, REGARDING TRANSACTION OR COMMISSION-BASED RESTRICTIONS THAT SHOULD BE PLACED ON ACCOUNTS WITH SIGNIFICANT TURNOVER RATIOS. COMMISSION/COST-TO-EQUITY RATIOS, OR REALIZED TRADING LOSSES.

Initiated By: FINRA

Date Initiated: 12/05/2013

Docket/Case Number: 2011027833901

Principal Product Type:

No Product

Other Product Type(s):



Principal Sanction(s)/Relief

Sought:

Civil and Administrative Penalt(ies) /Fine(s)

Other Sanction(s)/Relief

Sought:

CENSURE

Resolution: Acceptance, Waiver & Consent(AWC)

Resolution Date: 12/05/2013

Sanctions Ordered: Censure

Monetary/Fine \$75,000.00

Other Sanctions Ordered:

Sanction Details: WITHOUT ADMITTING OR DENYING THE FINDINGS, THE FIRM CONSENTED

TO THE DESCRIBED SANCTIONS AND TO THE ENTRY OF FINDINGS. THE FIRM WAS CENSURED AND FINED \$75,000. NO PORTION OF THE PENALTY

WAS WAIVED AND THE FINE WAS PAID ON 12/17/2013.

Firm Statement A CHECK IN THE AMOUNT OF \$75,000 WAS MAILED TO FINRA ON

12/17/2013.

Disclosure 4 of 8

Reporting Source: Regulator

Current Status: Final

Allegations: NASD RULES 2110, 2320, 3010 - SAL FINANCIAL SERVICES, INC. D/B/A

STERNE AGEE FINANCIAL SERVICES, INC. IN TRANSACTIONS FOR OR WITH A CUSTOMER, FAILED TO USE REASONABLE DILIGENCE TO ASCERTAIN THE BEST INTER-DEALER MARKET AND FAILED TO BUY OR

SELL IN SUCH MARKET SO THAT THE RESULTANT PRICE TO ITS
CUSTOMERS WAS AS FAVORABLE AS POSSIBLE UNDER PREVAILING
MARKET CONDITIONS. THE FIRM'S SUPERVISORY SYSTEM DID NOT
PROVIDE FOR SUPERVISION REASONABLY DESIGNED TO ACHIEVE
COMPLIANCE WITH APPLICABLE SECURITIES LAWS, REGULATIONS AND
FINRA RULES CONCERNING NASD RULE 2320 (BEST EXECUTION OF FIXED

INCOME SECURITIES TRANSACTIONS), NASD RULE 6230 (TRADE REPORTING AND COMPLIANCE ENGINE), AND RULE 17A-3(6) OF THE SECURITIES EXCHANGE ACT OF 1934 AND NASD RULE 3110 (RECEIPT,

ENTRY AND EXECUTION OF CUSTOMER ORDERS).

Initiated By: FINRA

Date Initiated: 04/02/2013

Docket/Case Number: 2008014737401



Principal Product Type: Other

Other Product Type(s): **UNSPECIFIED SECURITIES**

Principal Sanction(s)/Relief

Sought:

Other Sanction(s)/Relief

Sought:

Resolution: Acceptance, Waiver & Consent(AWC)

Resolution Date: 04/02/2013

Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct?

Nο

Sanctions Ordered:

Censure

Monetary/Fine \$50,000.00

Other Sanctions Ordered:

UNDERTAKING

Sanction Details:

WITHOUT ADMITTING OR DENYING THE FINDINGS. THE FIRM CONSENTED TO THE DESCRIBED SANCTIONS AND TO THE ENTRY OF FINDINGS: THEREFORE, THE FIRM IS CENSURED, FINED \$50,000 AND REQUIRED TO REVISE ITS WRITTEN SUPERVISORY PROCEEDINGS REGARDING NASD

RULE 2320 (BEST EXECUTION OF FIXED INCOME SECURITIES

TRANSACTIONS), NASD RULE 6230 (TRADE REPORTING AND COMPLIANCE ENGINE), AND RULE 17A-3(6) OF THE SECURITIES EXCHANGE ACT OF 1934 AND NASD RULE 3111 (RECEIPT, ENTRY AND EXECUTION OF CUSTOMER ORDERS) WITHIN 30 BUSINESS DAYS OF ACCEPTANCE OF THIS AWC BY THE NAC. THE FIRM HAS MADE RESTITUTION TO THE CUSTOMERS IN THE APPROXIMATE AMOUNT OF \$23,000. FINE PAID IN FULL ON APRIL 23, 2013

Reporting Source: Firm **Current Status:** Final

Allegations: NASD RULES 2110, 2320, 3010 - SAL FINANCIAL SERVICES, INC. D/B/A

> STERNE AGEE FINANCIAL SERVICES, INC. IN 17 CORPORATE BOND TRANSACTIONS DURING THE SECOND QUARTER OF 2008 FOR OR WITH A CUSTOMER FAILED TO USE REASONABLE DILIGENCE TO ASCERTAIN THE BEST INTER-DEALER MARKET AND FAILED TO BUY OR SELL IN SUCH MARKET SO THAT THE RESULTANT PRICE TO ITS CUSTOMERS WAS AS FAVORABLE AS POSSIBLE UNDER PREVAILING MARKET CONDITIONS. THE



FIRM'S SUPERVISORY SYSTEM DID NOT PROVIDE FOR SUPERVISION REASONABLY DESIGNED TO ACHIEVE COMPLIANCE WITH APPLICABLE SECURITIES LAWS, REGULATIONS AND FINRA RULES CONCERNING NASD RULE 2320 (BEST EXECUTION OF FIXED INCOME TRANSACTIONS), NASD RULE 6230 (TRACE), AND SEC RULE 17A-3(6) AND NASD RULE 3110 (RECEIPT, ENTRY AND EXECUTION OF CUSTOMER ORDERS).

Initiated By: FINRA

Date Initiated: 04/02/2013

Docket/Case Number: 2008014737401

Principal Product Type: Other

Other Product Type(s): UNSPECIFIED SECURITIES

Principal Sanction(s)/Relief

Sought:

Civil and Administrative Penalt(ies) /Fine(s)

Other Sanction(s)/Relief

Sought:

CENSURE AND UNDERTAKING

Resolution: Acceptance, Waiver & Consent(AWC)

Resolution Date: 04/02/2013

Sanctions Ordered: Censure

Monetary/Fine \$50,000.00

Other Sanctions Ordered: UNDERTAKING

Sanction Details: WITHOUT ADMITTING OR DENYING THE FINDINGS. THE FIRM CONSENTED

TO THE DESCRIBED SANCTIONS AND TO THE ENTRY OF FINDINGS. THE FIRM WAS CENSURED, FINED \$50,000 AND REQUIRED TO REVISE ITS WRITTEN SUPERVISORY PROCEDURES REGARDING NASD RULE 2320 (BEST EXECUTION OF FIXED INCOME SECURITIES TRANSACTIONS), NASD RULE 6230 (TRADE REPORTING AND COMPLIANCE ENGINE), AND RULE 17A-3(6) OF THE SECURITIES EXCHANGE ACT OF 1934 AND NASD RULE 3111 (RECEIPT, ENTRY AND EXECUTION OF CUSTOMER ORDERS) WITHIN

30 BUSINESS DAYS OF ACCEPTANCE OF THIS AWC BY THE NAC.

Firm Statement THE FIRM PRICE IMPROVED THE 17 CUSTOMER TRADES IN 2008 WITHOUT

DIRECTION FROM FINRA TO DO SO. THE FIRM REVISED ITS WRITTEN SUPERVISORY PROCEDURES AND CERTIFIED THIS ACTION TO FINRA ON 4/19/2013. THE FIRM PAID THE FINE BY CHECK MAILED TO FINRA ON

4/19/2013.

Disclosure 5 of 8

Reporting Source: Regulator



Current Status: Final

Allegations: NASD RULES 2110, 3010, 6955(A) - STERNE AGEE FINANCIAL SERVICES,

INC. FAILED TO TRANSMIT ALL OF ITS REPORTABLE ORDER EVENTS (ROES) TO THE ORDER AUDIT TRAIL SYSTEM (OATS)FOR A PARTICULAR REVIEW PERIOD. THE FIRM'S SUPERVISORY SYSTEM DID NOT PROVIDE FOR SUPERVISION REASONABLY DESIGNED TO ACHIEVE COMPLIANCE WITH RESPECT TO APPLICABLE SECURITIES LAWS, REGULATIONS AND

NASD RULES CONCERNING OATS.

Initiated By: FINRA

Date Initiated: 11/24/2009

Docket/Case Number: 2007009924201

Principal Product Type:

Other Product Type(s):

Principal Sanction(s)/Relief

Sought:

Other Sanction(s)/Relief

Sought:

Resolution: Acceptance, Waiver & Consent(AWC)

No

No Product

Resolution Date: 11/24/2009

Does the order constitute a final order based on violations of any laws or

regulations that prohibit fraudulent, manipulative, or

deceptive conduct?

Sanctions Ordered: Censure

Monetary/Fine \$15,000.00

Other Sanctions Ordered: UNDERTAKING

Sanction Details: WITHOUT ADMITTING OR DENYING THE FINDINGS, THE FIRM CONSENTED

TO THE DESCRIBED SANCTIONS AND TO THE ENTRY OF FINDINGS;

THEREFORE, THE FIRM IS CENSURED, FINED \$15,000 AND REQUIRED TO REVISE ITS WRITTEN SUPERVISORY PROCEDURES REGARDING OATS WITHIN 30 BUSINESS DAYS OF ACCEPTANCE OF THIS AWC BY THE NAC.

Reporting Source: Firm



Current Status: Final

Allegations: IT WAS ALLEGED THAT FROM 7/1/06 TO 8/13/07 THE FIRM FAILED TO

TRANSMIT 10,053 "ROES" TO THE OATS SYSTEM IN VIOLATION OF NASD

RULE 6955(A). IN ADDITION, IT WAS ALLEGED THAT THE FIRM'S

SUPERVISORY SYSTEM WAS NOT REASONABLY DESIGNED TO ACHIEVE COMPLIANCE WITH THE OATS SYSTEM IN VIOLATION OF NASD RULES 2110

AND 3010.

Initiated By: FINANCIAL INDUSTRY REGULATORY AUTHORITY ("FINRA")

Date Initiated: 10/05/2009

Docket/Case Number: 2007009924201

Principal Product Type: No Product

Other Product Type(s):

Principal Sanction(s)/Relief

Sought:

Other Sanction(s)/Relief

Sought:

CENSURE

Resolution: Acceptance, Waiver & Consent(AWC)

Resolution Date: 11/24/2009

Sanctions Ordered: Censure

Monetary/Fine \$15,000.00

Other Sanctions Ordered:

Sanction Details: A FIRM CHECK IN FULL PAYMENT OF THE \$15,000 MONETARY FINE WAS

Civil and Administrative Penalt(ies) /Fine(s)

SENT TO FINRA VIA FEDERAL EXPRESS ON 12/2/09.

Firm Statement FIRM EXECUTED AWC ON 10/23/09 AND FINRA ACCEPTED THE AWC ON

11/23/09.

Disclosure 6 of 8

Reporting Source: Regulator

Current Status: Final

Allegations: FINRA BY-LAWS ARTICLE IV, SECTION 1, ARTICLE V, SECTION 2, NASD

RULES 1021(A), 2110, 3010(A), 3010(B) - STERNE AGEE FINANCIAL

SERVICES, INC. PERMITTED AN INDIVIDUAL TO ACT IN THE CAPACITY OF A GENERAL SECURITIES PRINCIPAL WITHOUT BEING REGISTERED WITH THE

FIRM IN THAT CAPACITY. THE FIRM HAD NO SYSTEM REASONABLY DESIGNED TO ACHIEVE COMPLIANCE WITH APPLICABLE SECURITIES



LAWS AND REGULATIONS, INCLUDING TRANSACTION REPORTING REQUIREMENTS. THE FIRM FAILED TO ACCURATELY REPORT RISKLESS PRINCIPAL TRANSACTIONS TO THE TRADE REPORTING AND COMPLIANCE ENGINE (TRACE) AND EFFECTED CUSTOMER TRANSACTIONS ON A

RISKLESS PRINCIPAL BASIS WITH ITS CLEARING FIRM. EACH

TRANSACTION SHOULD HAVE BEEN REPORTED ON TRACE REPORTS BUT

THE TRADING DESK AT THE CLEARING FIRM CONDUCTED THE

TRANSACTIONS DIRECTLY BETWEEN CUSTOMERS AND THE CLEARING FIRM, BYPASSING THE FIRM'S RISKLESS PRINCIPAL ACCOUNT. THE CLEARING FIRM REPORTED THE TRADES INACCURATELY. THE FIRM HAD

NO SYSTEM IN PLACE TO MONITOR AND ENSURE THE PROPER REPORTING BY ITS CLEARING FIRM OF TRANSACTIONS IN TRACE-

ELIGIBLE SECURITIES.

Initiated By: FINRA

Date Initiated: 06/08/2009

Docket/Case Number: 2008011616201

Principal Product Type:

No Product

Other Product Type(s):

Principal Sanction(s)/Relief

Sought:

Other Sanction(s)/Relief

Sought:

Resolution: Acceptance, Waiver & Consent(AWC)

No

Resolution Date: 06/08/2009

Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or

deceptive conduct?

Sanctions Ordered: Censure

Monetary/Fine \$10,000.00

Other Sanctions Ordered:

Sanction Details: WITHOUT ADMITTING OR DENYING THE FINDINGS, THE FIRM CONSENTED

TO THE DESCRIBED SANCTIONS AND TO THE ENTRY OF FINDINGS;

THEREFORE, THE FIRM IS CENSURED AND FINED \$10,000.



Reporting Source: Firm

Current Status: Final

Allegations: FINRA BY-LAWS ARTICLE IV, SECTION 1, ARTICLE V, SECTION 2, NASD

RULES 1021(A), 2110, 3010(A), 3010(B) - STERNE AGEE FINANCIAL

SERVICES, INC. PERMITTED AN INDIVIDUAL TO ACT IN THE CAPACITY OF A GENERAL SECURITIES PRINCIPAL WITHOUT BEING REGISTERED WITH THE

FIRM IN THAT CAPACITY. THE FIRM HAD NO SYSTEM REASONABLY DESIGNED TO ACHIEVE COMPLIANCE WITH APPLICABLE SECURITIES LAWS AND REGULATIONS, INCLUDING TRANSACTION REPORTING REQUIREMENTS. THE FIRM FAILED TO ACCURATELY REPORT RISKLESS PRINCIPAL TRANSACTIONS TO THE TRADE REPORTING AND COMPLIANCE

ENGINE (TRACE) AND EFFECTED CUSTOMER TRANSACTIONS ON A RISKLESS PRINCIPAL BASIS WITH ITS CLEARING FIRM. EACH

TRANSACTION SHOULD HAVE BEEN REPORTED ON TRACE REPORTS BUT

THE TRADING DESK AT THE CLEARING FIRM CONDUCTED THE

TRANSACTIONS DIRECTLY BETWEEN CUSTOMERS AND THE CLEARING FIRM, BYPASSING THE FIRM'S RISKLESS PRINCIPAL ACCOUNT. THE CLEARING FIRM REPORTED THE TRADES INACCURATELY. THE FIRM HAD

NO SYSTEM IN PLACE TO MONITOR AND ENSURE THE PROPER REPORTING BY ITS CLEARING FIRM OF TRANSACTIONS IN TRACE-

ELIGIBLE SECURITIES.

Initiated By: FINRA

Date Initiated: 06/08/2009

Docket/Case Number: 2008011616201

Principal Product Type: No Product

Other Product Type(s):

Principal Sanction(s)/Relief

Sought:

Other Sanction(s)/Relief

Sought:

Resolution: Acceptance, Waiver & Consent(AWC)

Resolution Date: 06/08/2009

Sanctions Ordered: Censure

Monetary/Fine \$10,000.00

Other Sanctions Ordered:

Sanction Details: WITHOUT ADMITTING OR DENYING THE FINDINGS, THE FIRM CONSENTED

TO THE DESCRIBED SANCTIONS AND TO THE ENTRY OF FINDINGS;



THEREFORE, THE FIRM IS CENSURED AND FINED \$10,000.

FINE OF \$10,000. AGAINST FIRM WAS PAID BY CHECK AND MAILED ON

06/19/09.

Disclosure 7 of 8

Reporting Source: Regulator

Current Status: Final

Allegations: RESPONDENT FAILED TO TIMELY FILE REQUIRED FINANCIAL DOCUMENTS

WITH THE SECRETARY OF STATE. HEARING DATE IS SET FOR JUNE 7, 1989. ILLINOIS HAS ISSUED A NOTICE OF HEARING TO DETERMINE WHETHER AN

ORDER OF REVOCATION, SUSPENSION OR CENSURE SHOULD BE

IMPOSED AGAINST RESPONDENT INVESTECH CAPITAL CORPORATION.

Initiated By: ILLINOIS

Date Initiated: 03/29/1989

Docket/Case Number: H8900197

URL for Regulatory Action:

Principal Product Type: No Product

Other Product Type(s):

Principal Sanction(s)/Relief

Sought:

Other Sanction(s)/Relief

Sought:

Resolution: Consent

Resolution Date: 06/05/1989

Sanctions Ordered: Monetary/Fine \$500.00

Other Sanctions Ordered:

Sanction Details: BY MEANS OF STIPULATION, ILLINOIS HAS ENTERED A CONSENT ORDER

AGAINST RESPONDENT. FINDINGS OF FACT AND CONCLUSIONS OF LAW ARE THAT RESPONDENT FAILED TO TIMELY FILE A REQUIRED FINANCIAL DOCUMENT WITH THE SECRETARY OF STATE THEREBY VIOLATING SECTION 12.D OF THE ILLINOIS SECURITIES LAW OF 1953. AS AMENDED.

AN ADMINISTRATIVE FINE OF \$500 HAS BEEN ASSESSED.



Reporting Source: Firm

Current Status: Final

Allegations: FIRM FAILED TO FILE A TIMLEY REPORT OF THE FIRM FINANCIAL

CONDITION WITH THE STATE OF ILLINOIS

Initiated By: STATE OF ILLINOIS, SECRETARY OF STATE, SECURITIES DEPT.

Date Initiated: 03/29/1989

Docket/Case Number: H8900197

Principal Product Type: No Product

Other Product Type(s):

Principal Sanction(s)/Relief

Sought:

Civil and Administrative Penalt(ies) /Fine(s)

Other Sanction(s)/Relief

Sought:

Resolution: Consent

Resolution Date: 03/31/1989

Sanctions Ordered: Censure

Monetary/Fine \$500.00

Other Sanctions Ordered:

Sanction Details: \$500.00 FINE PAID ON 03/31/1989

Disclosure 8 of 8

Reporting Source: Regulator

Current Status: Final

Allegations: ARTICLE III, SECTION 1 OF THE RULES OF FAIR PRACTICE

- FILED THE FOCUS PART I REPORT FOR MONTH END JANUARY, 1988 FOUR

DAYS LATE.

Initiated By: NATIONAL ASSOCIATION OF SECURITIES DEALERS, INC.

Date Initiated: 06/27/1988

Docket/Case Number: ATL-965-AWC

Principal Product Type: No Product

Other Product Type(s):

Principal Sanction(s)/Relief



Sought:

Other Sanction(s)/Relief

Sought:

Resolution: Acceptance, Waiver & Consent(AWC)

Resolution Date: 06/27/1988

Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or No

deceptive conduct?

Sanctions Ordered: Monetary/Fine \$250.00

Other Sanctions Ordered:

Sanction Details: WITHOUT ADMITTING OR DENYING THE ALLEGATIONS, INVESTECH

CAPITAL CORPORATION CONSENTED TO THE DESCRIBED SANCTION AND TO THE ENTRY OF FINDINGS, THEREFORE, THE FIRM IS FINED \$250.00,

JOINTLY AND SEVERALLY

Reporting Source: Firm

Current Status: Final

Allegations: LOCAL NASD OFFICE MOVED LOCATION AT END OF MONTH AND DID NOT

NOTIFY OUR OFFICE OF THE ADDRESS CHANGE.FOCUS REPORT WAS COMPLETED AND MAILED PRIOR TO THE DUE DATE, HOWEVER SINCE THE

MAIL WAS FORWARDED, OUR REPORT ARIVED TWO DAYS LATE.

Initiated By: NASD

Date Initiated: 03/01/1988

Docket/Case Number:

Principal Product Type: No Product

Other Product Type(s):

Principal Sanction(s)/Relief Civil and Administrative Penalt(ies) /Fine(s)

Sought:

Sought:

Other Sanction(s)/Relief CHARLES G. MATON WAS FINED \$250.00 FOR FILING THE FIRMS FOCUS

REPORT ONE DAY LATE.

Resolution: Acceptance, Waiver & Consent(AWC)



Resolution Date: 04/01/1988

Sanctions Ordered: Monetary/Fine \$250.00

Other Sanctions Ordered:

Sanction Details: \$250.00 FINE PAID IN 1988



Arbitration Award - Award / Judgment

Brokerage firms are not required to report arbitration claims filed against them by customers; however, BrokerCheck provides summary information regarding FINRA arbitration awards involving securities and commodities disputes between public customers and registered securities firms in this section of the report.

The full text of arbitration awards issued by FINRA is available at www.finra.org/awardsonline.

Disclosure 1 of 4

Reporting Source: Regulator

Type of Event: ARBITRATION

Allegations: ACCOUNT ACTIVITY-MISREPRESENTATION; ACCOUNT ACTIVITY-

SUITABILITY; ACCOUNT ACTIVITY-UNAUTHORIZED TRADING; DO NOT USE-

NO OTHER CONTROVERSY INVOLVED

Arbitration Forum: NASD

Case Initiated: 09/19/2005

Case Number: 05-03883

Disputed Product Type: DO NOT USE-NO OTHER TYPE OF SEC INVOLVE; UNKNOWN TYPE OF

SECURITIES

Sum of All Relief Requested: \$820,000.00

Disposition: AWARD AGAINST PARTY

Disposition Date: 10/02/2006

Sum of All Relief Awarded: \$315,690.49

There may be a non-monetary award associated with this arbitration. Please select the Case Number above to view more detailed information.

Disclosure 2 of 4

Reporting Source: Regulator

Type of Event: ARBITRATION

Allegations: ACCOUNT ACTIVITY-OMISSION OF FACTS; ACCOUNT RELATED-FAILURE TO

SUPERVISE: ACCOUNT RELATED-NEGLIGENCE: DO NOT USE-NO OTHER

CONTROVERSY INVOLVED

Arbitration Forum: NASD

Case Initiated: 07/12/2006

Case Number: 06-03057



Disputed Product Type: DO NOT USE-NO OTHER TYPE OF SEC INVOLVE; OTHER TYPES OF

SECURITIES

Sum of All Relief Requested: \$100,000.00

Disposition: AWARD AGAINST PARTY

Disposition Date: 07/30/2007

Sum of All Relief Awarded: \$182,567.13

There may be a non-monetary award associated with this arbitration.

Please select the Case Number above to view more detailed information.

Disclosure 3 of 4

Reporting Source: Regulator

Type of Event: ARBITRATION

Allegations: ACCOUNT ACTIVITY-BRCH OF FIDUCIARY DT; ACCOUNT ACTIVITY-FRAUD;

ACCOUNT ACTIVITY-MISREPRESENTATION; ACCOUNT ACTIVITY-OTHER; ACCOUNT RELATED-BREACH OF CONTRACT; ACCOUNT RELATED-

ERRORS-CHARGES; ACCOUNT RELATED-FAILURE TO SUPERVISE;

ACCOUNT RELATED-NEGLIGENCE

Arbitration Forum: FINRA

Case Initiated: 12/02/2015

Case Number: <u>15-03176</u>

Disputed Product Type: COMMON STOCK; PREFERRED STOCK

Sum of All Relief Requested: \$50,000.00

Disposition: AWARD AGAINST PARTY

Disposition Date: 01/06/2017

Sum of All Relief Awarded: \$6,593.20

There may be a non-monetary award associated with this arbitration. Please select the Case Number above to view more detailed information.

Disclosure 4 of 4

Reporting Source: Regulator

Type of Event: ARBITRATION

Allegations: ACCOUNT ACTIVITY-BRCH OF FIDUCIARY DT; ACCOUNT ACTIVITY-

MISREPRESENTATION; ACCOUNT ACTIVITY-SUITABILITY; ACCOUNT



RELATED-NEGLIGENCE

Arbitration Forum: NASD

Case Initiated: 01/12/1996

Case Number: 96-00011

Disputed Product Type:DO NOT USE-NO OTHER TYPE OF SEC INVOLVE; LIMITED PARTNERSHIPS

Sum of All Relief Requested: \$30,000.00

Disposition: AWARD AGAINST PARTY

Disposition Date: 10/29/1996

Sum of All Relief Awarded: \$10,000.00

There may be a non-monetary award associated with this arbitration. Please select the Case Number above to view more detailed information.

End of Report



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