

# **Financing Products Linked to Home Energy Score**

**HOME ENERGY SCORE** 

#### **Access Financing with Home Energy Score**

The Home Energy Score is an asset rating that allows homeowners, buyers, and renters to compare U.S. homes in terms of estimated energy use and costs. Based on a standard assessment of a home's energy-related assets, the Home Energy Score Report provides information that can be included in multiple listing service (MLS) listings and potentially influence home appraisals and financing.



#### **FHA Energy Efficient Homes Policy**

- Updated policy was enacted January 2016 to include Home Energy Score
- Allows lenders to provide a 2% stretch on debt-to-income ratios for borrowers purchasing or refinancing a home
- ▶ Home must score 6 or higher or reach a 6 or higher with financed improvements
- See FHA's Mortgagee Letter for additional information: https://portal.hud.gov/hudportal/documents/huddoc?id=15-22ml.pdf

### Fannie Mae's HomeStyle® Energy Mortgage Loan

- ► Finance up to 15% of "as completed" home value for energy improvements with purchase or refinance; requires Home Energy Score or comparable report if financing improvements worth at least \$3,500
- 2% stretch on debt-to-income ratios available for high scoring homes
- **\$500 incentive** to lender on each loan
- Learn more in Fannie Mae's fact sheet:
  <a href="https://www.fanniemae.com/content/fact\_sheet/homestyle-energy-real-estate.pdf">https://www.fanniemae.com/content/fact\_sheet/homestyle-energy-real-estate.pdf</a>

# **Connecticut Green Bank's Residential Solar Incentive Program**

- Uses Home Energy Score as a path to fulfill the energy audit requirement
- ▶ Visit the Green Bank website: <a href="http://ctgreenbank.com/programs/homeowners/">http://ctgreenbank.com/programs/homeowners/</a>

## In the Works: Other opportunities to link the Score

- Freddie Mac also recognizes Home Energy Score and plans to undertake analysis to support more systematic consideration of energy efficiency in loans
- ► Homeowner insurance companies interested in potentially using Score to set rates; provides insight into risk
- PACE (property assessed clean energy financing) programs considering integrating the Score

