THE SILVERSNEAKERS® FITNESS PROGRAM: HOW IT CAN HELP YOUR PATIENTS





Highmark Blue Shield members have a great way to get fit, have fun and make friends – **all at no additional cost!**

The SilverSneakers Fitness Program provided by Highmark is designed specifically for Medicare beneficiaries. The program concentrates on improving strength and flexibility so daily living activities become easier. It's a fun way to stay in shape and increase social interaction, and it's offered to members enrolled in Highmark's Medicare Advantage and Medigap plans. As the nation's leading exercise program designed exclusively for older adults, SilverSneakers engages members and helps keep them motivated to improve their own health and well-being.

What does the SilverSneakers Fitness Program offer for Highmark members?

- A basic fitness membership at a conveniently located participating site
- SilverSneakers classes that are easy on joints, help improve balance and muscle strength, and are led by experienced, caring instructors certified in older-adult fitness programming
- Exercise options for members at all levels of fitness
- A comfortable environment where members can meet new people who share their health goals, participate in social activities and receive health education
- Senior AdvisorsSM who serve as members' contact for information and personalized, friendly service
- More than 2,700 participating locations. See attached list or visit www.silversneakers.com to find a SilverSneakers location.

Those members who don't live near a participating SilverSneakers location can join the SilverSneakers® Steps program. SilverSneakers Steps is a self-directed, pedometer-based physical activity and walking program that allows members to measure, track and increase their activities and provides the equipment, tools and motivation necessary for them to achieve a healthier lifestyle. Steps includes a PET (Personal Exercise Tracker) for counting daily steps, an activity planner and tracking logs, *Healthy Steps* quarterly newsletter and access to members' toll-free phone line and Web site.

SilverSneakers engages members and helps keep them motivated to improve their own health and well-being.

Highmark Blue Shield members eligible for SilverSneakers:

- FreedomBlue PFFS
- FreedomBlue PPO
- MedigapBlue

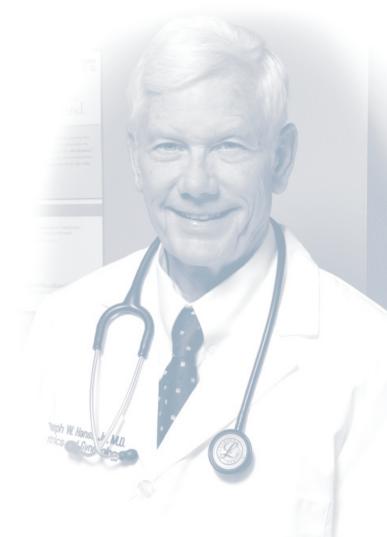




Impact of Regular Physical Activity

Primary Prevention

- Reduces the risk of developing:
 - Heart disease
 - Stroke
 - Hypertension
 - Type 2 diabetes
 - Colon cancer
 - Breast cancer
 - Osteoporosis
 - Falls and related injuries
- Increases strength
- Boosts metabolic rate
- Reduces body fat percentage
- Increases bone mineral density
- Improves cognitive function
- Assists with weight management
- Prolongs independence
- Enhances social well-being
- Improves health status
- Enriches quality of life



The SilverSneakers Fitness Program, a service provided by Highmark for its members, is designed to address many of the chronic conditions seen in the older-adult population, including the following.

Diabetes

Beginning and keeping good health habits is key to helping control type 2 diabetes. Walking, stair climbing, low-impact activities and weight training are some exercises recommended for those at risk.

Hypertension

Exercise and diet help manage hypertension. Some exercises recommended for hypertension include brisk walking, moderate aerobics classes and low-impact activities.

Depression

Exercise has been shown to help reduce depression symptoms among patients with major depressive disorder.

Congestive Heart Failure

Exercise is associated with improved symptoms, exercise capacity and functional well-being in patients with CHF. Better results may be achieved when exercise is combined with peer-group support and health education regarding lifestyle changes.



Osteoporosis

Exercises that focus on bone health include weight-bearing and resistance exercises, such as walking, stair climbing, low-impact activities and weight training.

Osteoarthritis

Aerobic and resistance exercises, such as walking, weight-training and water exercises, are effective in reducing pain, improving range of motion and reducing disability. Among SilverSneakers class offerings is SilverSplash®, an agua exercise class designed specifically for older adults.

Refer your Highmark Blue Shield members to enroll at a participating SilverSneakers Fitness Program location today!

Participating SilverSneakers Locations

Adams Gettysburg

Gettysburg Rehab at Herr's Ridge

820 Chambersburg Rd. 717-337-4206 Amenities: E, P, SC

Go Sport Physical Therapy

705 Old Harrisburg Rd. Ste. 4 717-337-3300 Amenities: E, P, SC

Berks Reading

Jewish Community Center of Reading

1700 City Line St. 610-921-0624 Amenities: E, S, P, W, SC

Valhalla Health & Fitness Club

4970 DeMoss Rd. 610-779-6006 Amenities: E, S, SC

Sinking Spring

Colonial Fitness 172 Shillington Rd.

610-777-7801 Amenities: E, S, SC

Sinking Spring (cont.)

Spring Valley Athletic Club

4920 Penn Ave. 610-678-0484 Amenities: E, S, SC

Temple

Bodyworks Health & Fitness Club

5370 N. 5th St. Hwy. 610-921-2422 Amenities: E, SC

Wyomissing

Body Zone Sports & Wellness Complex

3103 Paper Mill Rd. 610-376-2100 Amenities: E, P, W, SC

Centre

Bellefonte

Total Fitness & Tanning

116 S. Spring St. 814-355-3982 Amenities: E, S, SC

Philipsburg

Moshannon Valley YMCA

103 N. 14th St. 814-342-0889 Amenities: E, SC

Clinton

Lock Haven

Fitness Unlimited -Lock Haven

Rear 121 E. Main St. 570-748-4164 Amenities: E, S, SC

Columbia

Berwick

Berwick Area YMCA

231 W. 3rd St. 570-752-5981 Amenities: E, S, P, SC

Bloomsburg

Bloomsburg Area YMCA

30 E. 7th St. 570-784-0188 Amenities: E, P, SC

Cumberland

Camp Hill

Annex Sports and Fitness

3608 Hartzdale Dr. 717-730-8700 Amenities: E, SC

Carlisle

Gold's Gym - Carlisle

1225 Ritner Hwy. 717-218-0282 Amenities: E, S, SC

Shippensburg

Shippensburg Fitness Center

117 W. Burd St. 717-530-1668 Amenities: E, S, SC

Dauphin

Harrisburg Gold's Gym Harrisburg

4251 Chambers Hill Rd. 717-564-1829

717-564-1829 Amenities: E, SC

Platinum

7015 Old Jonestown Rd. 717-652-7490 Amenities: E, S, SC

Hershey

The Family Athletic Club of Hershey

3003 Elizabethtown Rd. 717-534-2340 Amenities: E, SC



An Independent Licensee of the Blue Cross and Blue Shield Association

Franklin Chambersburg

Results Therapy & Fitness

1600 Orchard Dr. 717-262-4650 Amenities: E, SC

Juniata

McAlisterville

Fayette Area Lions Den Fitness & Recreation Center

10 Sieber Rd. 717-463-3300 Amenities: E, SC

Lackawanna

Carbondale

Carbondale YMCA

82 N. Main St. 570-282-2210 Amenities: E, S, P, SC

Clarks Summit

Birchwood Tennis & Fitness Club

105 Edella Rd. 570-586-4030 Amenities: E, S, SC

Daleville

North Pocono FitnessQuest

6270 Rte. 502 570-842-2000 Amenities: E, S, SC

Mayfield

Racqueteers Fitness and Health

603 Rte. 6 570-876-5432 Amenities: E, S, SC

Scranton

Downtown Fitness

117 Wyoming Ave. 570-344-6002 Amenities: E, SC Parking validated.

Scranton (cont.)

Uno Fitness

3 W. Olive St., Ste. 210 570-341-9811 Amenities: E, SC

Scranton/Dunmore

Greater Scranton YMCA

706 N. Blakely St. 570-342-8115 Amenities: E, P, W, SC

Lancaster

Elizabethtown

Masonic Life Center

Masonic Village at Elizabethtown; One Masonic Dr. 717-361-5699 Amenities: E, P, W, SC

Lancaster

Universal Athletic Club

2323 Oregon Pike 717-569-5396 Amenities: E, S, P, W, SC

Lebanon

Annville

Annyille Fitness Center

807 E. Main St. (rear) 717-867-2421 Amenities: E, SC

Lehigh

Allentown

Allentown YMCA & YWCA

425 S. 15th St. 610-434-9333 Amenities: E, S, P, SC

Bethlehem

Bethlehem YMCA

430 E. Broad St. 610-867-7588 Amenities: E, S, P, W, SC

Catasaugua

Suburban North Family YMCA

880 Walnut St. 610-264-5221 Amenities: E, S, SC

New Tripoli

Northwestern Lehigh School District

6493 Rte. 309 610-298-8661 Amenities: SC

Trexlertown O2 OxyFit

7150 Hamilton Blvd. 610-391-0040 Amenities: E, SC

Luzerne

Dallas

Shapes Total Fitness

1144 Memorial Hwy. 570-675-4141 Amenities: E, S, SC

Hazleton/Conyngham Gerrie's Fitness Center

20 Gould's Ln. 570-788-3881 Amenities: E, SC

Pittston

Greater Pittston YMCA

10 N. Main St. 570-655-2255 Amenities: E, S, P, SC

Wilkes-Barre

Wilkes-Barre Family YMCA

40 W. Northampton St. 570-823-2191 Amenities: E, P, SC

Lycoming

Williamsport

Williamsport YMCA

320 Elmira St. 570-323-7134 Amenities: E, P, SC

Mifflin

Lewistown/Burnham

Juniata Valley YMCA

105 1st Ave. 717-248-5019 Amenities: E, P, SC

Monroe

Mt. Pocono

Pocono Mountain Fitness

4 Fork St. 570-839-8002 Amenities: E, S, SC

Stroudsburg

Pocono Family YMCA

809 Main St. 570-421-2525 Amenities: E, S, P, W, SC

Montour

Danville

Danville Area Community Center

1 Liberty St. 570-275-3001 Amenities: E, P, SC

Northampton Easton

Easton

Family YMCA of Easton, Philipsburg & Vicinity

1225 W. Lafayette St. 610-258-6158 Amenities: E, S, P, W, SC

continued



Nazareth

Nazareth YMCA

33 S. Main St. 610-759-3440 Amenities: E, S, P, W, SC

Northumberland Elysburg

Results Gym and Spa

11 W. Mill St. 570-672-9348 Amenities: E, S, SC

Lewisburg/Milton

Heart Line Health & Fitness

3114 Rte. 405 570-524-5200 Amenities: E, S, SC

Perry Duncannon

Duncannon Senior Citizens Center

27 N. High St. 717-834-4777 Amenities: SC

Pike

Dingmans Ferry

Pike Physical Therapy & Fitness Center

1346 Rte. 739 570-686-4300 Amenities: E, SC

Schuylkill Ashland

Center Street Fitness

1028 Center St. 570-875-2086 Amenities: E, SC

St. Clair

Gudinas & Kristoff Xtreme Fitness Center

17 N. Front St. 570-429-2404 Amenities: E, SC

Tamaqua

The Station

109 W. Cottage Ave. 570-668-4013 Amenities: E, S, SC

Snyder

Beaver Springs

Middlecreek Area Community Center

67 Elm St. 570-658-2276 Amenities: E, SC

Shamokin Dam

Champs Gym & Fitness

15 Stetler Ave. 570-743-6411 Amenities: E, SC

Susquehanna

New Milford

Blue Ridge Racquet & Health Club

305 Church St. 570-465-3282 Amenities: E, S, SC

Tioga State College

Victory Sports and Fitness

178 Rolling Ridge Dr. Hills Plaza South 814-235-7676 Amenities: E, SC

Wayne Honesdale

Wayne County - YMCA

105 Park St. 570-253-2083 Amenities: E, SC

Wyoming

Tunkhannock

High Energy Fitness & Karate

6 Cross Country Complex 570-836-0156 Amenities: E, S, SC

York

Dover

Bob Hoffman YMCA

1705 Palomino Rd. 717-292-5622 Amenities: E, SC

Hanover

Club 2000 Health & Fitness Center

28 Baltimore St. 717-632-6009 Amenities: E, SC

Shrewsbury

Southern Branch YMCA

100 Constitution Ave. 717-235-0446 Amenities: E, P, SC

York

Eastern York County YMCA

4075 E. Market St., Ste. 2 717-755-7144 Amenities: E, SC

York (cont.)

Leader Health & Fitness

2500 S. George St. 717-747-8590 Amenities: E, P*, SC

YMCA of York

90 N. Newberry St. 717-843-7884 Amenities: E, P, SC

Amenities Legend

- **E** Exercise Equipment
- **S** Steam/Sauna
- P Pool
- W Whirlpool
- SC SilverSneakers Classes
 - * Seasonal Pool