Earn your Seller Representative Specialist (SRS) Designation. Now recognized by the National Association of REALTORS®.

achieve more WITHYOUR





TAKE THE COURSE!

Come learn tips and tools that will equip you to list in today's marketplace!

Oct. 9-10, 2019

9:00 a.m. – 4:30 p.m. *(each day)*

Ohio REALTORS® 200 E. Town St. Columbus, OH

Registration on reverse...

The SRS designation is the *premier* credential in seller representation. It is designed to elevate professional standards and enhance personal performance.

WHAT TO EXPECT _________



Increase your listings and grow your business



Demonstrate and communicate your value package



Understand and apply the Code of Ethics & Standards of Practice



Understand and comply with your state license laws



Learn tools and techniques to provide services that sellers want and need

WHY CHOOSE SRS?

New agents and top producers from all over the US and Canada say this course exceeded expectations and provided them with cutting edge tools that leave their competition in the dust.





Location:

Ohio REALTORS® 200 E. Town St. Columbus, Ohio 43215

Registration Fee:

Registration Fee - \$295

Please print:

Seller Representative Specialist (SRS [®]) October 9 & 10, 2019

Time:

October 9 & 10, 2019 9:00 a.m. – 4:30 p.m. both days (Check in begins at 8:30 a.m.)

Credit:

- 12 hours of real estate ce
- Elective for the ABR designation

Please visit <u>www.srscouncil.com</u> for the full requirements needed to obtain the SRS Designation. (New designees receive one-year membership FREE. Annual dues are \$99 each year thereafter.)

Name: RE File # Phone: Email:				
Payment:				
Visa	MC	Discover	AMEX	Check #
Acct. #//_			<i></i>	
Exp/	Signature			
Amount enclosed:				

Instructor: Alec Hagerty, ABR, ABRM, BPOR, e-Pro, SFR, SRES

Accommodations:

We suggest the Holiday Inn Columbus Dwtn-Capitol Square, 175 E. Town St., for your overnight accommodations. Please call 614.221.3281 and ask for the "Ohio Association of REALTORS" room rate of \$99 per night.

Return to:

Ohio REALTORS® 200 E. Town Street Columbus, Ohio 43215-4648 Email: wright@ohiorealtors.org

Phone: 614.225.6229 Fax: 614.241.2848



