

**FRONTLINE™**  
• TECHNOLOGIES •

Innovate. Work. Life.

**Aesop®**

# Substitute Placement & Absence Management



*An Overview*

# What is Aesop?

*Aesop is the nation's leading automated substitute placement and absence management system, serving more than 3,000 districts nationwide. As Software-as-a-Service (SaaS), Aesop does not require any hardware, software or phone lines at the district. Instead, all personnel can access the service through the phone or internet anytime, anywhere. Aesop saves countless hours of manual sub-calling, while capturing rich data for **better employee absence management**. Aesop also saves data entry time by integrating with other software applications.*

## Aesop provides:

- Automated web and phone-based substitute placement
- Real-time absence data and custom report-building
- Easy data integration with other software providers (payroll, HR, etc.)
- Reduced absenteeism through 24/7 tracking and accountability

# Who uses Aesop?

## Teachers

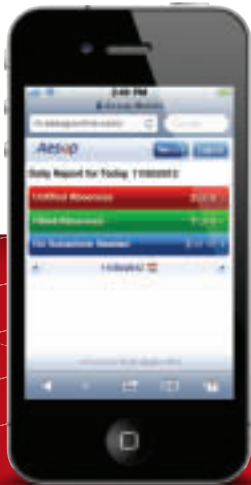
register their absences at any time, either by calling a toll-free number or by logging in via the web or a mobile device.

## Substitutes

search for available assignments anytime, either by calling a toll-free number or by logging on via the web. Aesop will also notify substitutes based on preference lists managed by the district.

## Administrators

know in real time which employees are absent, why they're out and who is substituting for them. Administrators stay informed though extensive reporting, can access key functions from their mobile devices, and can use skill-matching and preference lists to ensure qualified substitute placement.



Aesop has been selected by more districts than all other systems *combined*.

# Why automate with Aesop?

## Before automating with Aesop, our customers were tired of:

- Early mornings and late nights calling substitutes
- Inability to fill all of the absences
- A lack of instantly available, customizable reports
- No easy way to track absences, balances and approvals
- Piles of unorganized paperwork

## By automating with Aesop, our customers gained:

- Automated sub placement through phone and internet
- Hours reclaimed for other district priorities
- Increased fill rates often at 100%
- Easy tools to build custom, real-time reports
- Online access to all absence-related data

# Why switch to Aesop?

## According to our clients who switched, Aesop offers:

- Better responsiveness from the customer support team
- More flexible options that adapt to your processes
- Easier do-it-yourself reporting with multiple export features
- Smoother integration with other software systems

## Innovation and experience

- First web and phone solution, with 3 U.S. patents and more pending
- Used by more than 2 million educators in 3,000+ districts across 49 U.S. states
- Serving 400+ districts that have switched from other automated systems
- Over 10 years of Software-as-a-Service (SaaS) experience

## Constant enhancements

- Free enhancements released frequently to the entire client base
- Only one version of Aesop so all customers instantly enjoy new features
- New and improved features are based on customer requests

## Data security without the IT burden

- No hardware, software or phone lines to install or maintain
- Housed in multiple secure, world-class facilities with 7-day power backup
- Maintained and monitored 24/7 by Frontline Technologies

# Why choose Aesop?

## Cut costs and increase efficiency

- Reclaim the costs of manual sub-calling
- Eliminate absence forms and other paperwork
- Decrease employee absenteeism, cutting substitute costs
- Access data to prevent unfounded unemployment claims

## Report on important trends

- Improve accountability by tracking absences historically and in real time
- Choose from a huge library of pre-built reports
- Easily build an infinite number of custom reports on demand
- Export and manipulate data in formats such as Excel, Access and HTML

## Improve communication

- Approve absences faster by handling and tracking the entire process online
- Prepare substitutes by letting teachers leave files and notes with absences
- Communicate with personnel through online alerts and email notifications

## Find substitutes your way

- Allow preference and exclusion lists at the district, school and teacher level
- Use skill matching to find the most qualified substitute
- Enjoy a flexible system that conforms to your existing business processes
- Trust a system that works for districts ranging from 20 employees to 20,000

## Integrate your systems

- Eliminate dual data entry by sharing data with other software systems
- Share data between Aesop and 60+ payroll, HR and other applications
- Choose from advanced integration options, including web services
- Benefit from a seamless integration with other Frontline products, including *VeriTime*, our time and attendance management system

## Enjoy the best service

- Enjoy free unlimited support through phone, email and live chat
- Talk to friendly, knowledgeable staff located at Frontline's headquarters
- Attend free regional user group meetings

# Getting started with Aesop

We realize that you have a lot of priorities other than just implementing Aesop, so we take the process at the speed with which you're comfortable. It can be done easily in 5-8 weeks, but if you want to go faster or slower, ***we'll work with your timeline!***

## Step 1: Process Review & Planning

- Conference call with your personnel and your Client Services Specialist
- Review the steps for the implementation process
- Set a "go live" date and timeline for the project
- Discuss your current processes and how Aesop will meet your specific needs

## Step 2: Data Migration

- Your Client Services Specialist will walk you through what you need to provide to our team in an Excel spreadsheet
- ***The Aesop team will import all your data into Aesop for you***

## Step 3: Configuration

- Set up business rules in Aesop
- Configure Aesop to work with your district processes

## Step 4: Training

- Choose from training at your district or at our company headquarters
- Receive ***personalized training*** from a knowledgeable Aesop expert
- We will equip you with the knowledge and materials to easily train your end-users (teachers and substitutes)

## Step 5: Final Review

- Test processes and make any final configuration changes in Aesop

***Don't worry*** – we won't leave you hanging after you "go live" on Aesop! Our Aesop Specialists are available by ***instant live chat, phone and email*** whenever you have any questions.



# Pricing

Aesop's flexible pricing model makes it affordable for districts of all sizes.

## One-time setup and training fee

This one-time charge covers a Client Services Specialist working in person with you to set up the system and train your personnel. Training can take place at your district or at Frontline headquarters.

## Subscription

Aesop offers a low-risk subscription that you can cancel at any time. We bill your district for only 10 months of the year (you get two months free) based on the number of employees in your district who are listed as active in Aesop. There are no charges for substitutes.

## No long-term contracts or hidden fees

- No hardware, software or extra phone lines to install or maintain
- No long-term contracts
- No charge for premium support
- No upgrade charges

*"Aesop saved our district dollars in salary expense and increased productivity. Since so much of my time was freed up, I became more valuable and was able to take on other responsibilities of greater importance."*

Cindy Dzurainin | Business Office Secretary, Cranbury Township School District, NJ

# About our company

Frontline Technologies is focused on solving problems for K-12 school districts through innovative software.

## *Innovate. Work. Life.*

We believe software should not only be innovative but should also *improve work life for every customer*. Frontline develops each of our products by listening to the ongoing needs of school districts and creating and improving products based on their feedback. We believe our attention to customer needs and emphasis on outstanding customer care are what set us apart and have contributed to our rapid growth with *99% customer retention and satisfaction*.

## Want to learn more?

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"I love Frontline because they have given me the ability to *do my job better and to help people*, which is why I love working in a public school anyway."

Vicky Barnes | HR/Payroll Assistant, Woodland Public Schools, WA



[www.FrontlineK12.com](http://www.FrontlineK12.com)

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