## YOUR Education Source Real Estate in Southern Nevada JANUARY CONTINUING EDUCATION SCHEDULE

| _                  | DAY / DATE   | TIME           | COURSE TITLE   | CE# & CREDIT                              | PRICE              |
|--------------------|--|----------------|--|---|--------------------|
| 24 HOUR CE SPECIAL | THU / January 4  | 1 - 4 pm       | A Study of Agency  | CE.3523000-RE<br>(3) Agency               | \$20               |
|                    | MON / January 8  | 9 am - 12 pm   | Professionalism & Ethics Go Hand in Hand                   | CE.5436000-RE<br>(3) Ethics               | \$20               |
|                    | MON / January 8  | 1 - 4 pm       | 79th Nevada Legislative Update                             | CE.5992000-RE<br>(3) Legislative Law      | \$20               |
|                    | FRI / January 12   | 9 am - 12 pm   | Impact of Credit on Real Estate Transaction                | CE.5282000-RE<br>(3) General              | \$10               |
|                    | 24 HOUR SPECIAL. GET ALL 8 REQUIRED CLASSES FOR \$120. NO SUBSTITUTIONS*                     |                |  |   |                    |
|                    | TUE / January 16   | 9 am - 12 pm   | Presenting the GLVAR Residential Purchase Agreement        | CE.4473000-RE<br>(3) Contract             | \$20               |
|                    | TUE / January 16   | 1 - 4 pm       | The Division vs Court                                      | CE.5855000-RE<br>(3) General              | \$20               |
|                    | TUE / January 16   | 5:30 - 8:30 pm | Not Knowing is Not an Excuse                               | CE.5856000-RE<br>(3) Legislative Law      | \$20               |
|                    | WED / January 17   | 9 am - 12 pm   | Real Estate Safety Matters: Safe Business = Smart Business | CE.4235000-RE<br>(3) General              | FREE               |
|                    | WED / January 17   | 1 - 4 pm       | Negotiating Techniques, Tactics, Gambits & Counter Gambits | CE.4111000-RE<br>(3) General              | \$20               |
|                    | WED / January 17   | 5:30 - 8:30 pm | The Essence of Agency                                      | CE.4277000-RE<br>(3) Agency               | \$20               |
|                    | THU / January 18   | 9 am - 12 pm   | Negotiation Win/Lose Win/Win for the Client/Customer       | CE.5325000-RE<br>(3) Personal Development | \$20               |
|                    | THU / January 18   | 1 - 4 pm       | Ethics: Reasons, Cases, Rules                              | CE.3831000-RE<br>(3) Ethics               | \$20               |
|                    | *IF YOU ARE A BROKER OR PROPERTY MANAGER, REPLACE A GENERAL CLASS FROM THE 24 HOUR SCHEDULE. |                |  |   |                    |
|                    | FRI / January 19   | 9 am - 12 pm   | Operating Your Property Management Business                | CE.4276000-RE (3) Property Management     | \$20               |
|                    | FRI / January 19   | 1 - 4 pm       | How to Choose Your Broker                                  | CE.5854000-RE (3) Broker Management       | \$20               |
|                    | MON / January 29   | 9 am - 12 pm   | Agency, Do I Know Who I Represent                          | CE.5513000-RE<br>(3) Agency               | SPECIAL 2 for 1    |
|                    | MON / January 29   | 1 - 4 pm       | Has the Jury Reached a Verdict?                            | CE.3942000-RE<br>(3) Ethics               | <b>2for 1</b> \$20 |
|                    | WED / January 31   | 9 am - 12 pm   | The Purchase AgreementIt's All in the Details              | CE.5454000-RE<br>(3) Contract             | \$20               |



CE COURSES ARE APPROVED BY THE NEVADA REAL ESTATE COMMISSION.

Go to lasvegasrealtor.com/education for current information & to register. Course, time & date subject to change. Cancellation is required within 48 hours of the class to receive a refund. Sorry NO exceptions.