## Thirty-One Right, Left Game (Warm up game)

First off, were going to play the Thirty-One Right/Left game. Now to play I am going to hand you this surprise gift and then I am going to read a poem that has the words "right" or "left" in it. Each time you hear those words; pass the bag right or left. OK? Let's get started!

I LEFT my house today and headed RIGHT over to $\qquad$ 's shopping party. I just knew I was headed in the RIGHT direction for fun tonight! I arrived RIGHT on time, and set up my display RIGHT over there. You all arrived and sat RIGHT down. I am going to get RIGHT to work and tell you all about our wonderful company, hostess program and income opportunity. I hope nothing will be LEFT out. In just a moment we are going to dive RIGHT into our fabulous products. If you LEFT your home tonight with the intention of purchasing something just RIGHT for yourself or a gift, you won't be disappointed! We have something for everyone!

Thirty-One has a 90 day satisfaction guarantee! When your products arrive check them RIGHT away. If something is not RIGHT, please ask $\qquad$ to call me and you can be sure I will take care of it RIGHT away and make it RIGHT. I would never want you to be LEFT with something you were not $100 \%$ satisfied with, RIGHT?

If you would like to be a hostess and earn your own free products of your choice, you will want to let me know RIGHT away so you can get RIGHT in my calendar before it is full. I wouldn't want you to be LEFT behind. You see when you host a Thirty-One party our average hostess walks always with free and discounted products. We find that $50 \%$ of our guests make the RIGHT decision to have there own shopping party. Which $1 / 2$ are you in?

Maybe you have another thought for the night; maybe this is the RIGHT time for you to explore joining Thirty-One as a consultant.
How could this opportunity change your lifestyle? Would an extra $\$ 250$ or even $\$ 500$ a month help you and your family? You can make that just by doing 2-4 parties a month on average. Keep those things RIGHT in your mind and watch what I do tonight. It could be RIGHT for some of you. I am really excited and enjoying being here with all of you tonight and hope you are having fun too. I know I can't wait to get started.... So there's nothing LEFT to do but begin the fun..... RIGHT? Now if you have the products, congratulations you have won!!!

