

# LOAN RATES

America First Credit Union offers members competitive loan rates, listed below. The annual percentage rates (APR) quoted are based on approved credit. Rates may be higher, depending on your credit history and other underwriting factors. Our loan offices will discuss your application and available rates with you. Variable APRs may increase or decrease monthly. Go to americafirst.com or call 1-800-999-3961 for more information.

EFFECTIVE: JAN. 01, 2020

|               |  | VARIABLE APR           | FIXED APR      |
|---------------|--|------------------------|----------------|
|               | VEHICLE  | 2.99% - 18.00%         | 2.99% - 18.00% |
|               | 60-MONTH DECLINING RATE AUTO                               | N/A                    | 3.49% - 18.00% |
| <b>~</b>      | SMALL RV LOAN  | 4.49% - 15.24%         | 5.49% - 16.24% |
| 苗             | RV LOAN  | 4.49% - 15.74%         | 5.49% - 16.74% |
| CONSUME       | RV BALLOON   | N/A                    | 5.49% - 6.74%  |
| SL            | PERSONAL   | 8.49% - 18.00%         | 9.49% - 18.00% |
| Z             | LINE OF CREDIT   | 15.24% - 18.00%        |                |
| $\mathcal{O}$ | SHARE-SECURED LINE OF CREDIT                               | 3.10 %                 |                |
|               | SHARE LOAN   | + 3.00 %               |                |
|               | CREDIT BUILDER PLUS  |                        | 10.00%         |
|               | CERTIFICATE ACCOUNT  |                        | * 3.00%        |
|               | * Current Certificate Rate Plus Fixed APR + Current Saving | Rate Plus Variable APR |                |

|      |                                      | VARIABLE APR    |
|------|--------------------------------------|-----------------|
|      | <b>VISA SIGNATURE 1.5% REBATE</b>    | 14.49% - 18.00% |
|      | VISA PLATINUM                        |                 |
|      | FLAT 1% REBATE                       | 10.49% - 18.00% |
|      | LOW RATE                             | 8.49% - 18.00%  |
| 4    | REWARDS                              | 10.24% - 18.00% |
| VIS, | VISA CLASSIC                         |                 |
| >    | FLAT 1% REBATE                       | 14.49% - 18.00% |
|      | STANDARD RATE                        | 11.99% - 18.00% |
|      | REWARDS                              | 14.24% - 18.00% |
|      | VISA SHARE SECURED                   |                 |
|      | NO ANNUAL FEE<br>NO CASH BACK OPTION | 10.50%          |

# **FEE DISCLOSURES**

# ANNUAL PERCENTAGE RATE (APR) FOR PURCHASES

When you open your account, the applicable APR is based on creditworthiness. After that, your APR will vary with the market based on the Prime Rate.

## APR FOR CASH ADVANCES & BALANCE TRANSFERS

When you open your account, the applicable APR is based on creditworthiness. After that, your APR will vary with the market based on the Prime Rate.

# HOW TO AVOID PAYING INTEREST ON PURCHASES

Your due date is the 28th day of each month. We will not charge any interest on the portion of the purchases balance that you pay by the due date each month.

# FOR CREDIT CARD TIPS FROM THE CONSUMER FINANCIAL PROTECTION **BUREAU**

To learn more about factors to consider when applying for or using a credit card, visit the Consumer Financial Protection Bureau at consumerfinance.gov/learnmore.

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| <b>TRANSACTION FEES</b> Cash Advance Fee | 1.5% of amount of advance  |
|--|--|
| PENALTY FEES Late Payment Fee            | up to \$35   |
| OTHER FEES Foreign Transaction Fee       | Up to 1% of the U.S. dollar amount of the foreign transaction.         |
| HOW WE WILL CALCULATE YOUR BALANCE       | We use a method called average daily balance (including new purchases) |





|                              | VARIABLE APR   | FIXED APR      |
|------------------------------|----------------|----------------|
| IDEAL 100% HOME EQUITY LOANS |                |                |
| *LINE OF CREDIT              | 8.99% - 18.00% |                |
| *CLOSED END TERM LOAN        |                |                |
| 10-YEAR                      | 6.74% - 18.00% | 7.24% - 18.00% |
| 15-YEAR                      | 8.24% - 18.00% |                |

<sup>\*</sup>Maximum 18%

#### 10-YEAR 100% IDEAL HOME EQUITY VARIABLE PAYMENT EXAMPLE

Monthly payments for a \$10,000 loan with 100% LTV, and an 8.00% variable annual percentage rate, would be \$121 for 120 months. Variable rate subject to change.

## 10-YEAR 100% IDEAL HOME EQUITY FIXED PAYMENT EXAMPLE

Monthly payments for a \$10,000 loan with 100% LTV, and an 8.00% fixed annual percentage rate, would be \$121 for 120 months.

#### 15-YEAR 100% IDEAL HOME EQUITY VARIABLE PAYMENT EXAMPLE

Monthly payments for a \$10,000 loan with 100% LTV, and an 8.00% variable annual percentage rate, would be \$96 for 180 months. Variable rate subject to change monthly.

|              |   | VARIABLE APR   | FIXED APR      |  |  |
|--------------|---|----------------|----------------|--|--|
| 80% HOME EQU | 6 HOME EQUITY 1ST MORTGAGE (NO CLOSING COSTS) |                |                |  |  |
| 5-YEAR       | 80% FINANCING                                 | 3.24% - 18.00% | 3.74% - 18.00% |  |  |
| 7-YEAR       | 80% FINANCING                                 | 3.49% - 18.00% | 3.99% - 18.00% |  |  |
| 10-YEAR      | 80% FINANCING                                 | 3.74% - 18.00% | 4.24% - 18.00% |  |  |
| 12-YEAR      | 80% FINANCING                                 | 3.99% - 18.00% | 4.49% - 18.00% |  |  |
| 15-YEAR      | 80% FINANCING                                 | 4.49% - 18.00% | 4.74% - 18.00% |  |  |
| LONG-TERM E  | BALLOON                                       |                | 6.49% - 18.00% |  |  |

# 5-YEAR HOME EQUITY FIRST MORTGAGE FIXED PAYMENT EXAMPLE

Monthly payments for a \$10,000 loan with 80% LTV, and a 4.49% fixed annual percentage rate, would be \$186 for 60 months. Example does not include taxes or insurance premiums, thus actual payment obligation may be greater.

## 5-YEAR HOME EQUITY FIRST MORTGAGE VARIABLE PAYMENT EXAMPLE

Monthly payments for a \$10,000 loan with 80% LTV, and a 6.00% variable annual percentage rate, would be \$193 for 60 months. Variable rate subject to change monthly. Example does not include taxes or insurance premiums, thus actual payment obligation may be greater.

#### 7-YEAR HOME EQUITY FIRST MORTGAGE FIXED PAYMENT EXAMPLE

Monthly payments for a \$10,000 loan with 80% LTV, and a 5.49% fixed annual percentage rate, would be \$144 for 84 months. Example does not include taxes or insurance premiums, thus actual payment obligation may be greater.

#### 7-YEAR HOME EQUITY FIRST MORTGAGE VARIABLE PAYMENT EXAMPLE

Monthly payments for a \$10,000 loan with 80% LTV, and a 6.00% variable annual percentage rate, would be \$146 for 84 months. Variable rate subject to change monthly. Example does not include taxes or insurance premiums, thus actual payment obligation may be greater.

#### 10-YEAR HOME EQUITY FIRST MORTGAGE FIXED PAYMENT EXAMPLE

Monthly payments for a \$10,000 loan with 80% LTV, and a 5.49% fixed annual percentage rate, would be \$109 for 120 months. Example does not include taxes or insurance premiums, thus actual payment obligation may be greater.

## 10-YEAR HOME EQUITY FIRST MORTGAGE VARIABLE PAYMENT EXAMPLE

Monthly payments for a \$10,000 loan with 80% LTV, and a 6.00% variable annual percentage rate, would be \$111 for 120 months. Variable rate subject to change monthly. Example does not include taxes or insurance premiums, thus actual payment obligation may be greater.

## 12-YEAR HOME EQUITY FIRST MORTGAGE FIXED PAYMENT EXAMPLE

Monthly payments for a \$10,000 loan with 80% LTV, and a 6.00% fixed annual percentage rate, would be \$98 for 144 months. Example does not include taxes or insurance premiums, thus actual payment obligation may be greater.

#### 12-YEAR HOME EQUITY FIRST MORTGAGE VARIABLE PAYMENT EXAMPLE

Monthly payments for a \$10,000 loan with 80% LTV, and a 6.00% variable annual percentage rate, would be \$98 for 144 months. Variable rate subject to change monthly. Example does not include taxes or insurance premiums, thus actual payment obligation may be greater.

# 15-YEAR HOME EQUITY FIRST MORTGAGE FIXED PAYMENT EXAMPLE

Monthly payments for a \$10,000 loan with 80% LTV, and a 6.00% fixed annual percentage rate, would be \$84 for 180 months. Example does not include taxes or insurance premiums, thus actual payment obligation may be greater.

#### 15-YEAR HOME EQUITY FIRST MORTGAGE VARIABLE PAYMENT EXAMPLE

Monthly payments for a \$10,000 loan with 80% LTV, and a 6.00% variable annual percentage rate, would be \$84 for 180 months. Variable rate subject to change monthly. Example does not include taxes or insurance premiums, thus actual payment obligation may be greater.

## 20-YEAR BALLOON HOME EQUITY FIRST MORTGAGE FIXED PAYMENT EXAMPLE

Monthly payments for a \$10,000 loan with 80% LTV, and a 6.00% fixed annual percentage rate, would be \$72 for 62 months and would include a final payment of \$8.470. Example does not include taxes or insurance premiums, thus actual payment obligation may be greater.

|   | VARIABLE APR   | FIXED APR      |  |  |
|---|----------------|----------------|--|--|
| STANDARD 90% HOME EQUITY LOANS (NO CLOSING COSTS) |                |                |  |  |
| *CLOSED-END TERM LOAN                             |                |                |  |  |
| 5-YEAR  | 5.24% - 18.00% | 5.74% - 18.00% |  |  |
| 10-YEAR   | 5.99% - 18.00% | 6.49% - 18.00% |  |  |
| 15-YEAR   | 6.99% - 18.00% |                |  |  |
| *Maximum 18%                                      |                |                |  |  |

|                              | VARIABLE APR           | FIXED APR           |
|------------------------------|------------------------|---------------------|
| STANDARD 80% HOME EQUITY LOA | ANS (NO CLOSING COSTS) |                     |
| *LINE OF CREDIT              | 4.99% - 18.00%         |                     |
| *FIXED FOR 5 HELOC           | 5.49% - 18.00%         |                     |
| *INTEREST-ONLY HELOC         | 5.74% - 18.00%         |                     |
| *CLOSED-END TERM LOAN        |                        |                     |
| 5-YEAR                       | 3.74% - 18.00%         | 4.24% - 18.00%      |
| 10-YEAR                      | 4.49% - 18.00%         | 4.99% - 18.00%      |
| 15-YEAR                      | 5.49% - 18.00%         |                     |
| LONG-TERM BALLOON            |                        | 7.49% - 18.00%      |
| *Maximum 18%                 |                        | Continued on page 3 |





Continued from page 2

#### 5-YEAR 90% OR 80% STANDARD HOME EQUITY FIXED PAYMENT EXAMPLE

Monthly payments for a \$10,000 loan with 90% or 80% LTV, and a 7.00% fixed annual percentage rate, would be \$198 for 60 months.

# 5-YEAR 90% OR 80% STANDARD HOME EQUITY VARIABLE PAYMENT EXAMPLE

Monthly payments for a \$10,000 loan with 90% or 80% LTV. and a 7,00% variable annual percentage rate, would be \$198 for 60 months. Variable rate subject to change monthly.

## 10-YEAR 90% OR 80% STANDARD HOME EQUITY FIXED PAYMENT EXAMPLE

Monthly payments for a \$10,000 loan with 90% or 80% LTV, and a 5,99% fixed annual percentage rate, would be \$111 for 120 months.

## 10-YEAR 90% OR 80% STANDARD HOME EQUITY VARIABLE PAYMENT EXAMPLE

Monthly payments for a \$10.000 loan with 80% LTV, and a 7.00% variable annual percentage rate, would be \$116 for 120 months, Variable rate subject to change monthly.

#### 15-YEAR 90% STANDARD HOME EQUITY VARIABLE PAYMENT EXAMPLE

Monthly payments for a \$10,000 loan with 90% LTV, and a 6.99% variable annual percentage rate, would be \$90 for 180 months. Variable rate subject to change monthly.

## 15-YEAR 80% STANDARD HOME EQUITY VARIABLE PAYMENT EXAMPLE

Monthly payments for a \$10,000 loan with 80% LTV, and a 7.00% variable annual percentage rate, would be \$90 for 180 months. Variable rate subject to change monthly.

## 20-YEAR BALLOON 80% STANDARD HOME EQUITY FIXED PAYMENT EXAMPLE

Monthly payments for a \$10,000 loan with 80% LTV, and a 7.00% fixed annual percentage rate would be \$78 for 62 months and would include a final payment of \$8.617.

|                  |                  | VARIABLE APR   | FIXED APR      |
|------------------|------------------|----------------|----------------|
| 50% HOME EQUITY  | 1ST MORTGAGE (NO | CLOSING COSTS) |                |
| LINE OF CREDIT   | 50% FINANCING    | 4.74% - 18.00% |                |
| FIXED FOR 5 HELD | oc               | 5.24% - 18.00% |                |
| INTEREST-ONLY H  | ELOC             | 5.49% - 18.00% |                |
| 60-MONTH         | 50% FINANCING    | 2.99% - 18.00% | 3.49% - 18.00% |
| 7-YEAR           | 50% FINANCING    | 3.24% - 18.00% | 3.74% - 18.00% |
| 10-YEAR          | 50% FINANCING    | 3.49% - 18.00% | 3.99% - 18.00% |
| 12-YEAR          | 50% FINANCING    | 3.74% - 18.00% | 4.24% - 18.00% |
| 15-YEAR          | 50% FINANCING    | 3.99% - 18.00% | 4.49% - 18.00% |

|   |                                | VARIABLE APR                     | FIXED APR      |  |
|---|--------------------------------|----------------------------------|----------------|--|
| 80% HOME EQUITY 2ND MORTGAGE (NON-OWNER OCCUPIED) |                                |                                  |                |  |
| LINE OF CREDIT                                    | 80% FINANCING                  | 5.49% - 18.00%                   |                |  |
| 10-YEAR   | 80% FINANCING                  |                                  | 6.24% - 18.00% |  |
| 15-YEAR   | 80% FINANCING                  | 5.99% - 18.00%                   |                |  |
|   |                                | VARIABLE APR                     | FIXED APR      |  |
| 65% HOME EQUITY 2                                 | ND MORTGAGE (NO                | N-OWNER OCCUPIED)                |                |  |
| 60-MONTH  | 65% FINANCING                  | 5.49% - 18.00%                   |                |  |
|   |                                |                                  |                |  |
| 10-YEAR   | 65% FINANCING                  | 5.49% - 18.00%                   | 5.99% - 18.00% |  |
| 10-YEAR<br>15-YEAR                                | 65% FINANCING<br>65% FINANCING | 5.49% - 18.00%<br>5.49% - 18.00% | 5.99% - 18.00% |  |



