## CONSUMER LOAN RATES

| LOAN TYPE | APR* | DOWN <br> PAYMENT | MAXIMUM FINANCE AMOUNT | MAXIMUM TERM | MONTHLY PAYMENT PER \$1,000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Personal** | 7.50\% | ---- | \$3,000.00-\$15,000.00 | 60 mo . | \$20.04 |
| Personal** | 7.50\% | ---- | \$500.00-\$2,999.00 | 36 mo . | \$31.11 |
| Auto 2022-2019** | 3.25\% | 0\% | NADA Retail | Up to 63 mo . | \$17.14 |
| Auto 2022-2019** | 4.25\% | 0\% | NADA Retail | 64-75 mo. | \$15.51 |
| Auto 2018-2014** | 3.75\% | 0\% | NADA Retail | Up to 63 mo . | \$17.36 |
| Auto 2018-2014** | 4.75\% | 0\% | NADA Retail | 64-75 mo. | \$15.33 |
| Auto 2013-2012 | 5.75\% | 0\% | 70\% of NADA Retail | Up to 63 mo . | \$18.28 |
| Auto 2011 and under | 7.25\% | 0\% | 60\% of NADA Retail | 36 mo . | \$31.58 |
| Pool \& Spa | 6.00\% | 0\% | \$15,000.00 | 48 mo . | \$23.49 |
| Motorcycle 2022-2017 | 3.99\% | 0\% | \$75,000.00 | 60 mo . | \$18.41 |
| Motorcycle 2022-2017 | 4.49\% | 0\% | \$75,000.00 | 72 mo . | \$15.87 |
| Motorcycle 2016-2014 | 4.99\% | 0\% | \$75,000.00 | 60 mo . | \$18.87 |
| New \& 1 yr old Recreational Vehicle | 7.75\% | 20\% | \$100,000.00 | 144 mo . | \$10.69 |
| Used Recreational Vehicle | 8.75\% | 20\% | \$100,000.00 | 72 mo . | \$17.91 |
| Power Sports 2022-2017 <br> (ATV, snowmobile, personal watercraft, dirt bike) | 4.99\% | 0\% | \$25,000.00 | 60 mo . | \$18.87 |
| Power Sports 2022-2017 <br> (ATV, snowmobile, personal watercraft, dirt bike) | 5.49\% | 0\% | \$25,000.00 | 72 mo . | \$16.33 |
| Mobile Homes with Co-op share (Brand new unit) | 6.25\% | 20\% | \$125,000.00 | 240 mo . | \$7.31 |
| Mobile Homes with Co-op share (up to 25 yrs. old) | 7.50\% | 20\% | \$125,000.00 | 240 mo . | \$8.06 |
| Mobile Homes with Co-op share (26 to 30 yrs. old) | 8.00\% | 25\% | \$125,000.00 | 180 mo . | \$9.56 |
| Mobile Homes with Co-op share (over 30 yrs. old) | 8.50\% | 30\% | \$125,000.00 | 120 mo . | \$12.40 |
| Home Improvement | 8.00\% | --- | \$25,000.00 | 60 mo . | \$20.28 |
| Home Improvement | 9.00\% | ---- | \$25,000.00 | 120 mo . | \$12.67 |
| MassSAVE HEAT Loan | 0.00\% | ---- | \$15,000.00 | 60 mo . | \$16.67 |

* APR = Annual Percentage Rate. Rates are determined by your personal credit history.
** APR reflects a $0.25 \%$ discount for automatic payment deducted from qualified SCU checking account.

