

Business Transformation at FARYS with SAP Simple Finance

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Inge Opreel, CIO, FARYS

Danny Nooyens, Principal, Capgemini



AGENDA

- Who is FARYS?
- FARYS business transformation over the years
- The road to simplicity
- Why FARYS chose SAP Simple Finance (and Capgemini)
- Outcome of the project
 - Overview of roadmap, best practices, lessons learned, recommendations

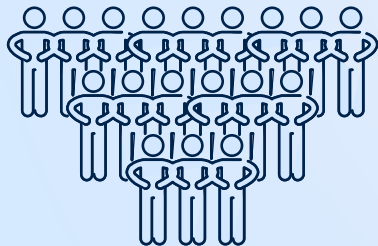
Who is **FARYS**?



About FARYS/TMVW



FARYS delivers products and services to about **600 000 customers** in **Flanders**

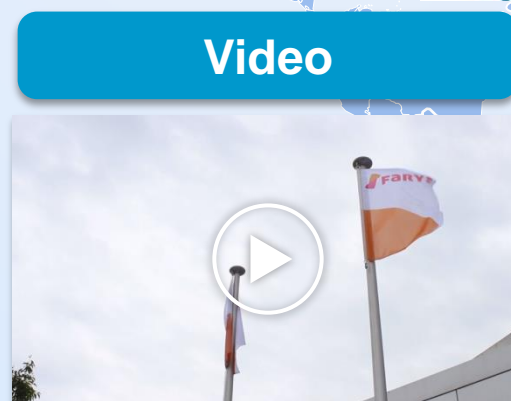


Headquarters are located in **Gent** and **780** employees

Area



Video



Who is FARYS?

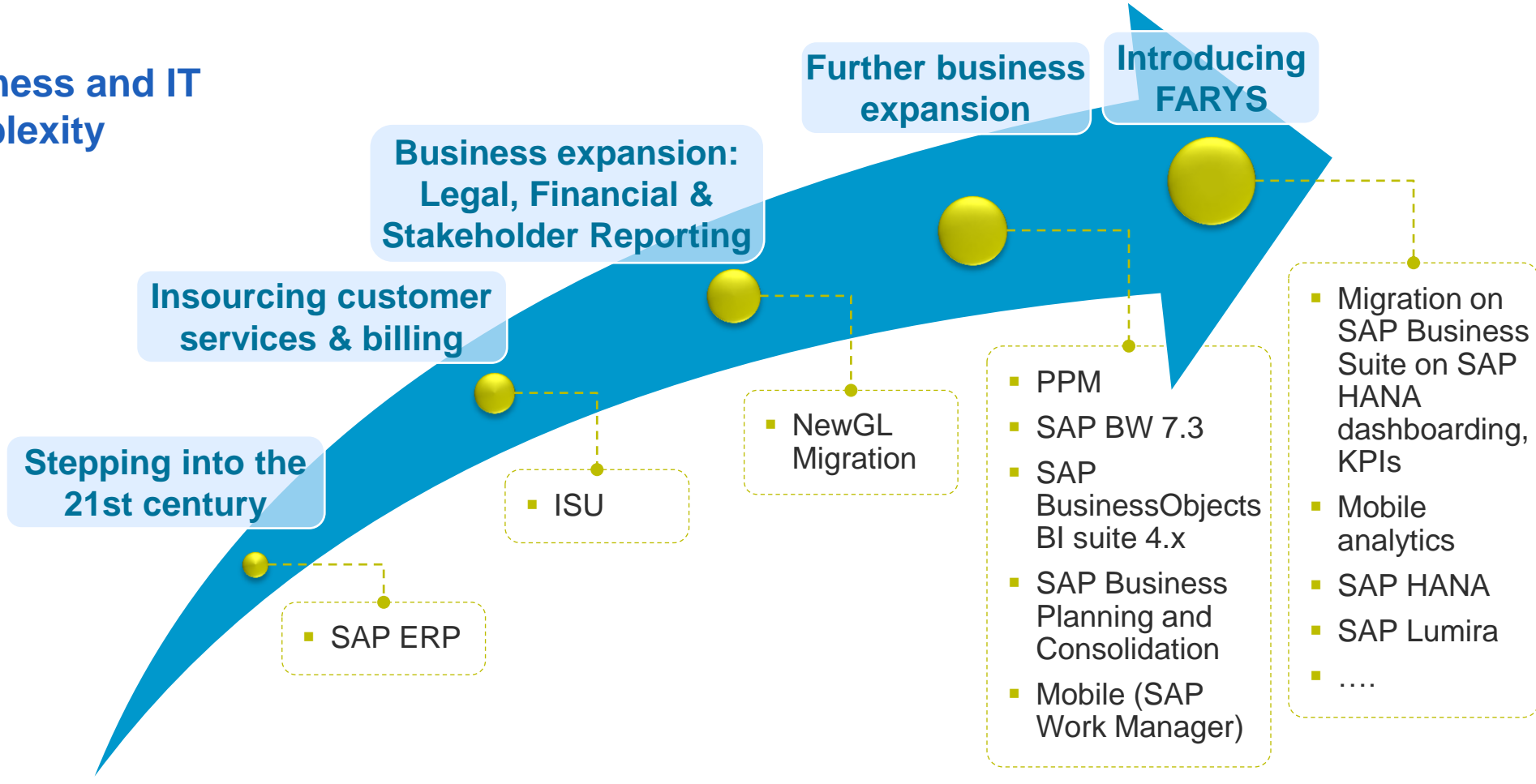
FARYS is a public multi service company

- FARYS' services are offered through 5 distinct business units:
 - **“Service & Sales”**
 - Drinking water sales to residential and industrial clients
 - **“Service Centre”**
 - Purchase support and service centre for (semi) public entities
 - **“Domain Services”**
 - Building, management, and maintenance of public roads
 - Building, maintenance, and cleaning of sewage systems in certain communities
 - Drinking water distribution to residential and industrial clients
 - Production and transport of drinking water
 - **“AquaDomo”**
 - Assisting in water management for industrial sites
 - Legionella – prevention
 - Quality control and certification of water and installations
 - **“Sport & Infraservices”**
 - Building, management, and maintenance of public swimming pools and sports infrastructure

FARYS business transformation over the years

Increasing Business and IT complexity

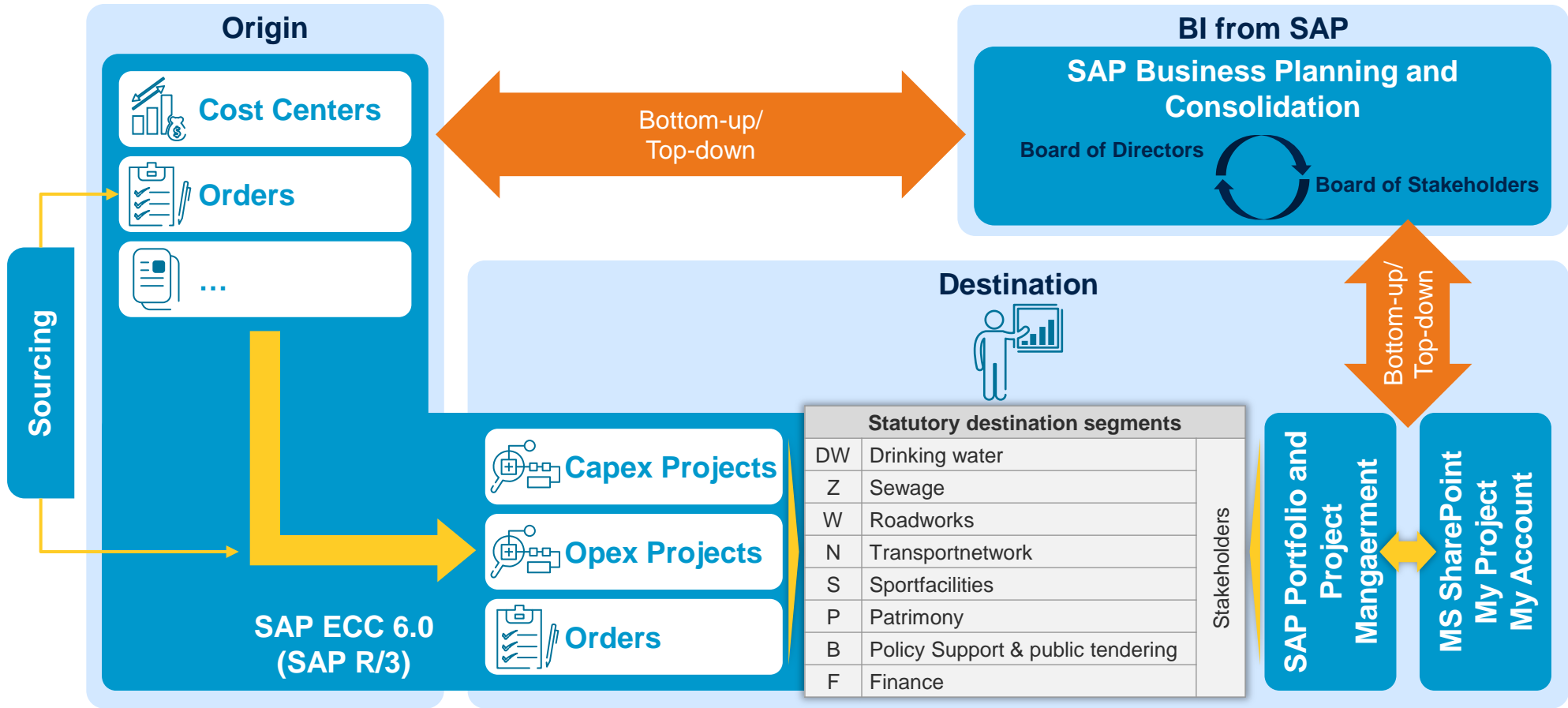
Business and IT complexity



Coming to 1 simple & flexible source of the truth

FARYS business transformation over the years

2011 – Focus on Enterprise Portfolio Management



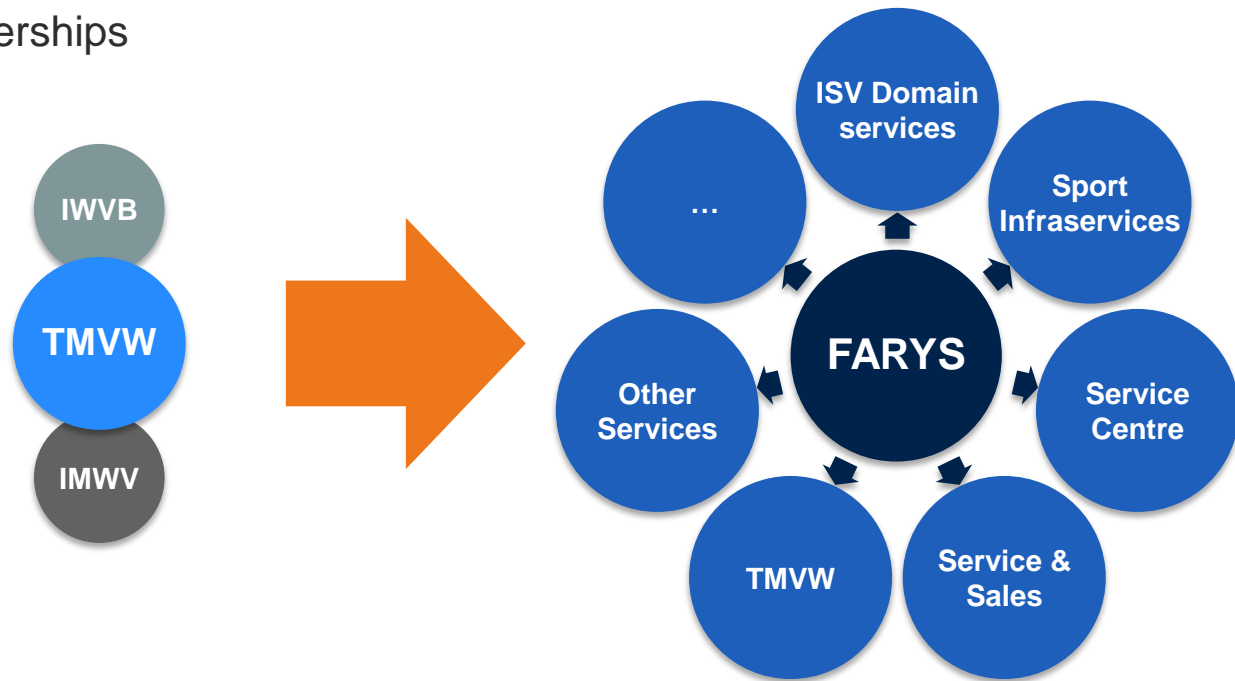
Coming to 1 simple & flexible source of the truth

FARYS business transformation over the years

2015 – Today's Challenges and the Current Reality

- **TMVW reorganizes to FARYS with a more complex structure due to:**

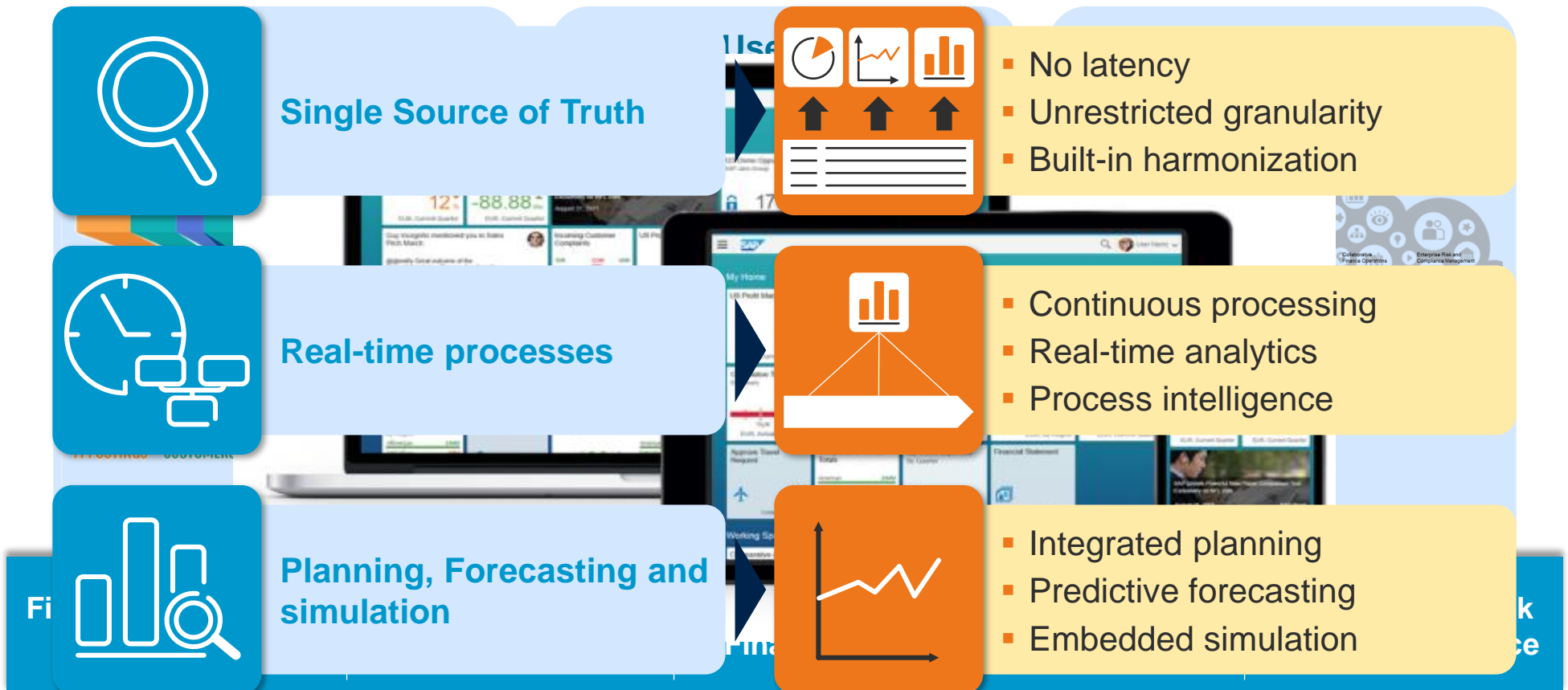
- Shared-services organization
- Complex business partnerships
- Market regularizations



TMVW transforms from a ONE company code organization to a MULTI company organization with FARYS

Why did FARYS choose SAP Simple Finance?

- FARYS was triggered by SAP's new SAP Simple Finance solution and asked Capgemini to develop a POC for them

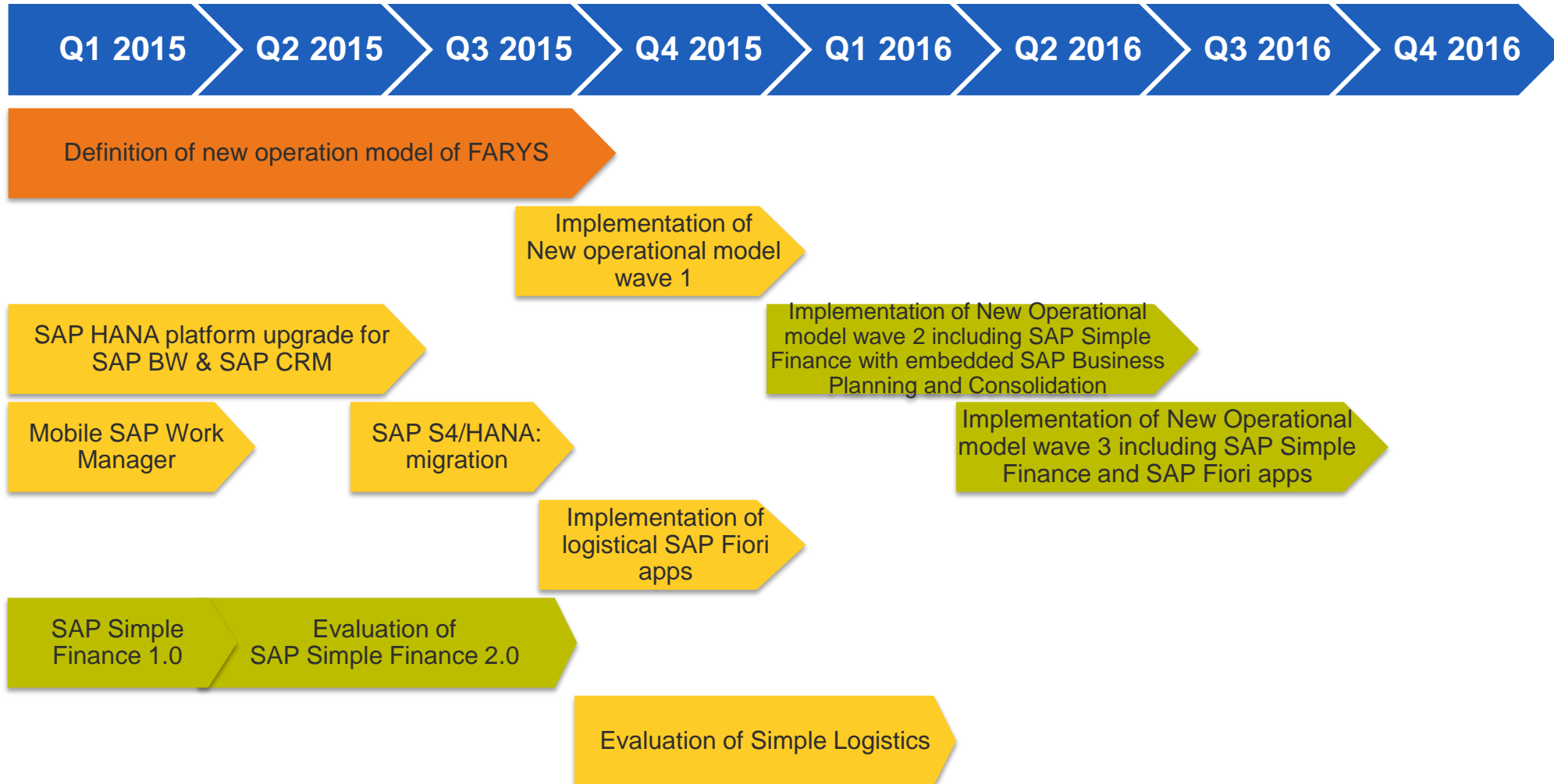


Why did FARYS choose SAP Simple Finance – with Capgemini?

- **Emphatic and collaborative partner** committed to giving us the flexibility to grow and give better services
- **Multi-disciplinary team** that can develop **realistic roadmaps and sound business cases** for TMVW/FARYS in response to business changes
 - Developed a roadmap for the future incorporating SAP S/4HANA with SAP Simple Finance
- **Agile and flexible** in response to changing market circumstances
 - The concept and development of past solutions as FARYS underwent transformation were future-proof and flexible enough to be adapted for the future
- **Excellent relationship** with SAP
 - During the New GL migration in 2010, Capgemini built an excellent relationship with SAP and had direct access to the development and New GL Migration team at SAP Walldorf
 - This relationship was useful for the SAP Simple Finance solution project

Outcome of the project

The New Roadmap



Outcome of the project

Best practices, lessons learned & recommendations

▪ Business-wise

- SAP Simple Finance seems a business changer – it is faster, real-time, simple and easy to handle for the business
- SAP Simple Finance brings ONE source of the truth, less replication of data
- SAP Simple Finance brings faster and more real-time processing

▪ IT infrastructure-wise

- Could lead to a reduced IT landscape, integrated planning via integrated SAP Business Planning and Consolidation and use of the embedded SAP BW and SAP HANA Live
- SAP Business Suite powered by SAP HANA already reduced the database size, but first results show that SAP Simple Finance migration reduces the database size by 7!
- Much faster performance

Outcome of the project

Best practices, lessons learned & recommendations

- **The project gave us more insights how we could organise our future solution, future way of working and future IT landscape model**
 - Ready to embrace SAP Simple Finance 2.0
- **We saw that SAP Simple Finance does not work solely on its own; rather it is a final solution that leverages the investment of our previous projects**
 - Full NewGL Migration
 - SAP Portfolio and Project Management/SAP Business Planning and Consolidation
 - SAP HANA
 - Mobile
 - BI (incl. SAP Lumira)
- **Implementation**
 - Although easy to use, need of experienced multi-disciplinary team to implement SAP Simple Finance
 - Some challenges in how to organize your project (e.g., test & training environment and setup, due to embedded SAP BW & SAP Business Planning and Consolidation)

Contact information



Inge Opreel

Chief Information Officer

FARYS

inge.opreel@farys.be



Danny Nooyens

Principal

Capgemini

danny.nooyens@capgemini.com



About Capgemini

With almost 145,000 people in over 40 countries, Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2014 global revenues of EUR 10.573 billion.

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