

# 2019 Conference Report

## Summary

The Nevada Grant Office (GO) and the Northern Nevada Grant Workgroup (NNGW) partnered to coordinate and organize the first Silver State Grant Conference in Reno, Nevada, January 10-11, 2019. Grant professionals of all skill levels were invited to experience affordable, targeted professional development. This first-year event was an overwhelming success as evidenced by sold-out, expanded registration of 300+ grant professionals, positive conference survey results, and a 62% profit margin to provide a foundation for conference continuation. This annual statewide event will rotate between the north and the south, with the 2020 conference in Las Vegas.

## Conference Registration & Outcomes

Conference registration was initially capped at 200 but due to immense interest, registration was expanded to 300 (the venue maximum). Registrations were accepted and logged on a first-come, first-served basis; more than 40 registrations were declined due to a sold-out conference. Of those who paid registration, 20 (6.6%) were no-shows.

Conference attendees represent 21 cities and towns in Nevada and three cities in California. Reno (36.2%), Carson City (29.2%) and Las Vegas (14.0%) were the top three cities represented. Of employment sectors, state, nonprofit, and local/county agencies were equally represented (+/-1.4%). In terms of grant skill level, beginners (38.2%) were most represented, followed by advanced (31.6%) and intermediate (28.9%). See Appendix A for the complete conference registration report.

Special guest U.S. Senator Catherine Cortez Masto welcomed participants during the conference's opening session. After which, more than 50 seasoned grant professionals shared their knowledge through thirty-five different workshops on topics such as developing effective logic models for continuous program improvement and how to prevent common single audit findings (see Appendix F for a complete list of conference presenters, Appendix C for the presenter survey results, and Appendix G for a complete list of conference workshops). Attendees who registered for the Pre-Conference Federal Forecast on Thursday, January 10 heard directly from three federal agencies and three state agencies regarding 2019 grant opportunities. The state agencies stood in for federal agencies who were not able to attend as planned due to the December 2018--January 2019 government shutdown.

The greatest takeaway from participant and presenter surveys is that more time was needed to transition between sessions and that the location of the classrooms in relationship to the foods/vendors needs improvement. Of the 301 registrants, 156 responded to a conference survey (51.8% response rate). On a scale of good, fair, and poor, conference attendees:

- 82.9% rated the one-day conference as good
- 79.5% rated the conference content quality as good, with another 15.2% rating it as fair
- 86.8% rated the communication from the planning team as good
- 33.1% rated the amount of time to transition between sessions as good, 31.1% as fair, and 35.8% as poor
- 82.9% rated the cost of the conference as good, with 0% rating it as poor

See Appendix B for the complete registrant survey results.

Of the 55 presenters, 22 responded to a conference survey (40.0% response rate). On a scale of good, fair, and poor, conference presenters:

- 75.2% rated the ease of the application process as good
- 90.5% rated the communication from the conference planning team as good
- 33.3% rated the amount of time to transition between sessions as good, 28.6% as fair, and 28.6% as poor
- 57.1% rated the length of time available for sessions as good, with another 42.9% rating it as fair
- 100.0% rated the level/engagement of workshop attendees as good

See Appendix C for the complete presenter survey results.

## Scholarships

Scholarships of up to \$350 to cover only two-day registration and hotel costs for registrants fifty or more miles away from Reno; these were offered on a first-come, first-served basis and all applicants were assigned a number based on when their completed applications were received to ensure transparency and fairness. When a recipient declined the award, the offer went to the next applicant. As only one scholarship sponsorship was received, two scholarship awards of \$150 each toward registration were awarded. The scholarship fund has \$50 remaining for the 2020 conference.

## Community Support

Conference sponsors include platinum sponsors Eide Bailly, National Grants Management Association, and Nevada Division of Public and Behavioral Health; gold sponsors Nevada Grant Professionals Association, Southern Nevada Strong, City of Sparks, Washoe County, eCivis, and Newmont North America; silver sponsor Grant Navigator; bronze sponsors Heritage Bank, CapitalEdge Advocacy, and the Sierra Chapter of the Association of Fundraising Professionals; and copper sponsor Nevada Association of Conservation Districts. The sponsorship provided by the National Grants Management Association was an in-kind sponsorship of accredited Continuing Professional Education credits for conference participants.

Vendors present include Dulles Technology Partners, Inc., eCivis, Inc., National Grants Management Association, Nevada Division of Environmental Protection, Nevada Statewide Coalition Partnership, Nevada Grant Professionals Association, and Zoom Grants.

Conference swag was provided by Carson City Culture & Tourism Authority, Carson City Sheriff Department, City of Sparks, CPLC, Eide Bailly LLP, Grant Professionals Association, Grant Station, MyFedTrainer LLC, Nevada Dept. of Education, Nevada Dept. of Employment, Training & Rehabilitation, Nevada Dept. of Public Safety, Nevada Div. of Tourism, Nevada Governor's Office, Nevada Public Health Foundation, Nevada Youth Empowerment Project, Nonprofit Leadership Toolbox, The Grantsmanship Center, University of Nevada, Reno, Washoe County, Washoe County Library, and Washoe County School District Career & Technical Education.

## Conference Planning Team

The Northern Nevada Grants Workgroup membership included Erika Waday, University of Nevada Reno Office of Sponsored Projects; Gabrielle Enfield, Washoe County; JoVon Sotak, Nevada Grant Office (GO); Kathy Clewett, City of Sparks; Kerry Durmick, Office of Senator Cortez Masto; and Lauren Ohlin, Washoe County School District.

GO staff included Aja Hensley, Connie Lucido, Elizabeth Ashby, JoVon Sotak, Mikayla Willden, and Tisa Coons. As one of the only two organizations on the team that serve Nevadans statewide, GO will continue on as the conference fiscal and planning agent in 2020 and beyond so that the conference is able to operate with continuity while rotating between the north and the south.

## Conference Finances

Washoe County provided support as the conference fiscal agent; GO could not serve as fiscal agent because of issues with internal state processes. Fundraising efforts and registrant fees for the 2019 conference resulted in a final balance of \$17,188.18 (62% profit margin), which is currently being held by Washoe County and will be granted to GO in May 2019.

The profit is a result of spending \$0 on administrative costs and conference support services. The full conference support package from the University of Nevada Reno Extended Studies that the conference planning team initially considered would have only included a portion of the required support and coordination would have cost \$65 per registrant, totaling \$19,565. GO provided approximately \$72,000 in-kind of project management, administrative, and operation support (1,563 GO staff hours and 279 clerical trainee hours, paid for by the Division of Public and Behavioral Health). Washoe County provide fiscal and purchasing support (staff hours and value of in-kind contribution are unknown).

By spending \$0 on conference support services, the conference planning team was able to keep the conference registration fees within the price range indicated by GO 2016 grant conference survey respondents and set up the 2020 conference with an account balance.

## 2020 Silver State Grant Conference

Due to the popularity of Las Vegas as a conference and event location in 2020, approximately 12-13 months will be needed to negotiate a contract at a government rate, which will help to keep costs low for registrants. Once GO receives the conference funds, venue and date selection will commence, and GO will reach out to organizations in southern Nevada to assist with planning efforts.

See Appendix E for results of the 2020 planning survey. When approximate dates are available, a brief Save the Date Survey will be sent to the 1700 conference listserv recipients to gauge the number of attendees and assist in planning activities.

## Appendix A: Conference Registration Report

January 31, 2018

Conference attendees could register for the Pre-Conference Federal Forecast (\$50) and choose between two registration options, Early Bird (\$65) and Regular (\$100). Mixer and Continuing Professional Education (CPE) registrations were complimentary. Platinum sponsorships included two complimentary two-day conference registrations, and gold sponsorships included one. Due to the sold-out conference, a number of registrations and payments received needed to be declined and returned. The registrations listed as canceled indicate registration forms that were received without payment prior to deadlines. The conference refund policy indicated that refunds would not be provided after December 3; however, due to extenuating circumstances, several exceptions were made. The grand totals represent the total level of interest in each event to better help with future conference planning.

### Pre-Conference Federal Forecast

Paid	174
Paid-No Show	9
Sponsored	8
Refunded	5
Canceled	22
Declined	2
Total Paid	183
Total Attended	182
Total Not Attended	38
<b>Grand Total (Interest)</b>	<b>220</b>

### Mixer

Paid conference registrant	117
Conference-No Show	6
Sponsored registrant	7
Refunded	3
Canceled	20
Declined	1
Total Paid	130
Event Attendance	50
Total Not Attended	80
<b>Grand Total (Interest)</b>	<b>154</b>

### One-Day Conference Friday, January 11, 2019

#### Early Bird

Paid	188
Paid-No Show	14

Sponsored	7
Refunded	2
Canceled	28
Declined	4
Total Paid	202
Total Attended	195
Total Not Attended	48
<b>Grand Total (Interest)</b>	<b>243</b>

### Regular Registration

Paid	79
Paid-No Show	6
Sponsored	4
Refunded	3
Total Paid	85
Total Attended	83
Total Not Attended	9
<b>Grand Total (Interest)</b>	<b>92</b>

### CPE Registration

Paid	65
Paid-No Show	4
Sponsored	5
Refunded	1
Canceled	10
Declined	1
Total Paid	69
Total Attended	70
Total Not Attended	16
<b>Grand Total (Interest)</b>	<b>86</b>

## Total Registration Demographics

### Employment Sector

Education	36	12.0%
Local/County	80	26.6%
Nonprofit	79	26.2%
Other	8	2.7%
Private/Business	12	4.0%
State	83	27.6%
Tribal	3	1.0%
<b>Grand Total</b>	<b>301</b>	<b>100.0%</b>

### Grant Skill Level

Advanced	95	31.6%
Beginner	115	38.2%
Intermediate	87	28.9%
(blank)	4	1.3%
<b>Grand Total</b>	<b>301</b>	<b>100.0%</b>

### Grant Role

G	Grantor	20
R	Recipient	124
S	Subrecipient	50
P	Passthrough	28
GW	Grant Writer	144
GM	Grant Manager	148
A	All	24
O	Other	50

### Geography

<b>CA</b>	<b>5</b>	<b>1.7%</b>
Kings Beach	2	0.7%
Mather	2	0.7%
Pasadena	1	0.3%
<b>NV</b>	<b>296</b>	<b>98.3%</b>
Carson City	88	29.2%
Dayton	3	1.0%
Elko	7	2.3%
Ely	1	0.3%

Fallon	6	2.0%
Goldfield	1	0.3%
Hawthorne	2	0.7%
Henderson	4	1.3%
Las Vegas	42	14.0%
Lovelock	2	0.7%
Mesquite	2	0.7%
Minden	1	0.3%
Pahrump	6	2.0%
Panaca	1	0.3%
Reno	109	36.2%
Sparks	9	3.0%
Spring Creek	1	0.3%
Tonopah	2	0.7%
Virginia City	4	1.3%
Winnemucca	2	0.7%
Yerington	3	1.0%
<b>Grand Total</b>	<b>301</b>	<b>100.0%</b>

#### **Dietary Restrictions**

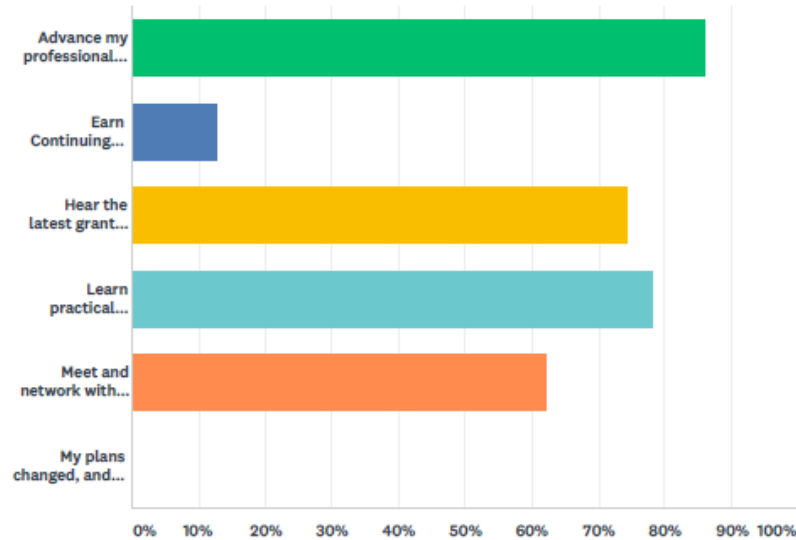
Allergy	15	5.0%
Gluten Free	14	4.7%
None	238	79.1%
Paleo	10	3.3%
Vegan	3	1.0%
Vegetarian	20	6.6%
(blank)	1	0.3%
<b>Grand Total</b>	<b>301</b>	<b>100.0%</b>

## Appendix B: 2019 Silver State Grant Conference Registrant Survey

### 2019 Silver State Grant Conference Registrant Survey

Q1 I attended the Silver State Grant Conference to: (Select all that apply.)

Answered: 156 Skipped: 1

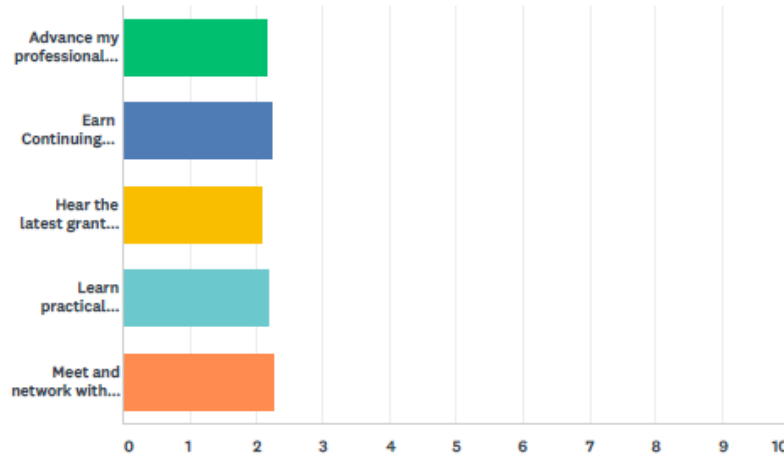


ANSWER CHOICES	RESPONSES	
Advance my professional grant knowledge	85.90%	134
Earn Continuing Professional Education credits (CPEs)	12.82%	20
Hear the latest grant information from leading experts	74.36%	116
Learn practical methodologies to implement at my organization	78.21%	122
Meet and network with other grant professionals	62.18%	97
My plans changed, and I didn't attend any Silver State Grant Conference events	0.00%	0
Total Respondents: 156		



## Q2 To what degree did the Silver State Grant Conference meet your expectations?

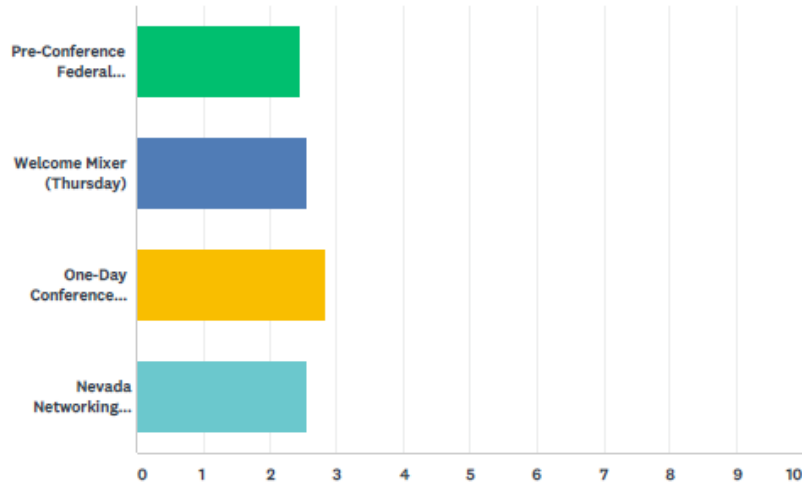
Answered: 153 Skipped: 4



	BELOW EXPECTATIONS	MET EXPECTATIONS	EXCEEDED EXPECTATIONS	N/A	TOTAL	WEIGHTED AVERAGE
Advance my professional grant knowledge	11.18% 17	61.84% 94	26.32% 40	0.66% 1	152	2.15
Earn Continuing Professional Education credits (CPEs)	0.00% 0	20.14% 29	6.25% 9	73.61% 106	144	2.24
Hear the latest grant information from leading experts	15.69% 24	58.82% 90	24.18% 37	1.31% 2	153	2.09
Learn practical methodologies to implement at my organization	10.60% 16	58.28% 88	27.81% 42	3.31% 5	151	2.18
Meet and network with other grant professionals	5.92% 9	56.58% 86	29.61% 45	7.89% 12	152	2.26

### Q3 Please rate each of the activities you participated in and/or events you attended.

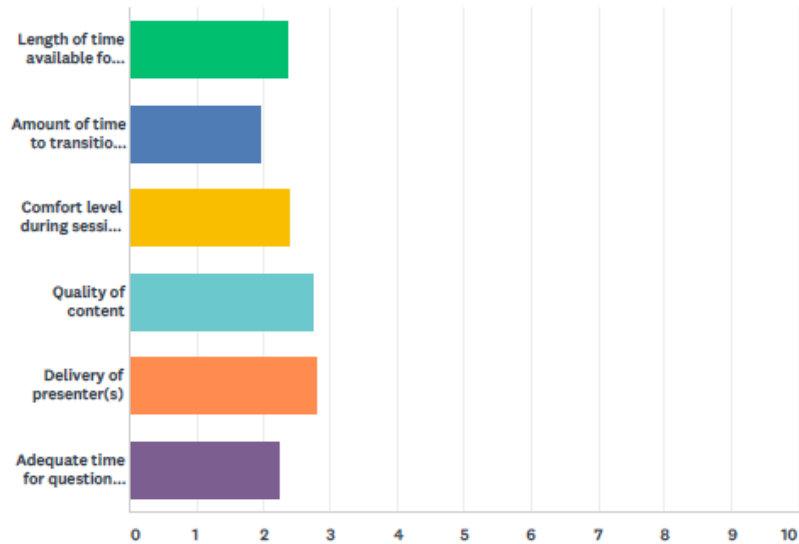
Answered: 153 Skipped: 4



	POOR	FAIR	GOOD	N/A	TOTAL	WEIGHTED AVERAGE
Pre-Conference Federal Forecast (Thursday)	4.03% 6	30.87% 46	34.90% 52	30.20% 45	149	2.44
Welcome Mixer (Thursday)	2.11% 3	4.23% 6	12.68% 18	80.99% 115	142	2.56
One-Day Conference (Friday)	1.32% 2	13.82% 21	82.89% 126	1.97% 3	152	2.83
Nevada Networking Scavenger Hunt (Thursday, Friday)	2.76% 4	11.72% 17	24.83% 36	60.69% 88	145	2.56

## Q4 Please rate the overall training sessions.

Answered: 152 Skipped: 5



	POOR	FAIR	GOOD	N/A	TOTAL	WEIGHTED AVERAGE
Length of time available for sessions	14.57% 22	35.10% 53	50.33% 76	0.00% 0	151	2.36
Amount of time to transition between sessions	35.76% 54	31.13% 47	33.11% 50	0.00% 0	151	1.97
Comfort level during sessions (seating space, temperature, water, etc.)	13.82% 21	34.87% 53	51.32% 78	0.00% 0	152	2.38
Quality of content	5.30% 8	15.23% 23	79.47% 120	0.00% 0	151	2.74
Delivery of presenter(s)	1.99% 3	14.57% 22	82.78% 125	0.66% 1	151	2.81
Adequate time for questions and answers (when applicable)	15.79% 24	44.08% 67	40.13% 61	0.00% 0	152	2.24

## Q5 Please rate the overall venue.

Answered: 152 Skipped: 5

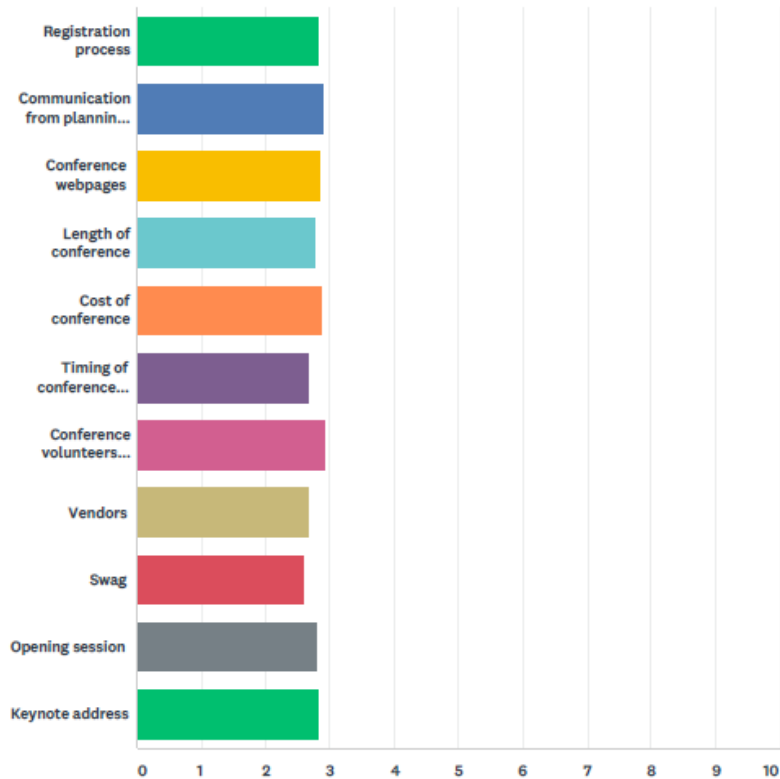


	POOR	FAIR	GOOD	N/A	TOTAL	WEIGHTED AVERAGE
Venue location	3.73% 5	23.88% 32	72.39% 97	0.00% 0	134	2.69
Travel access to and from the venue	0.66% 1	14.47% 22	82.89% 126	1.97% 3	152	2.84
Parking	3.33% 5	18.00% 27	66.67% 100	12.00% 18	150	2.72

Signage	15.79% 24	32.24% 49	51.32% 78	0.66% 1	152	2.36
Session rooms: set-up	5.41% 8	28.38% 42	66.22% 98	0.00% 0	148	2.61
Session rooms: audio/visual	1.32% 2	23.84% 36	74.83% 113	0.00% 0	151	2.74
Session rooms: accessibility	3.97% 6	25.83% 39	65.56% 99	4.64% 7	151	2.65
Vendor space: accessibility	4.61% 7	15.13% 23	64.47% 98	15.79% 24	152	2.71
Vendor space: interaction	7.95% 12	27.15% 41	49.01% 74	15.89% 24	151	2.49
Guest accommodations & amenities	0.00% 0	7.24% 11	42.76% 65	50.00% 76	152	2.86
Venue staff service	0.66% 1	9.27% 14	80.79% 122	9.27% 14	151	2.88
Meal quality	3.97% 6	9.93% 15	83.44% 126	2.65% 4	151	2.82
Number & length of refreshment breaks	25.17% 38	29.14% 44	44.37% 67	1.32% 2	151	2.19
The overall annual grants training venue	3.95% 6	23.03% 35	71.71% 109	1.32% 2	152	2.69

## Q6 Please rate the overall conference.

Answered: 152 Skipped: 5



	POOR	FAIR	GOOD	N/A	TOTAL	WEIGHTED AVERAGE
Registration process	2.05% 3	12.33% 18	84.25% 123	1.37% 2	146	2.83
Communication from planning team	0.00% 0	11.26% 17	86.75% 131	1.99% 3	151	2.89
Conference webpages	0.67% 1	14.00% 21	78.67% 118	6.67% 10	150	2.84
Length of conference	3.95% 6	15.13% 23	80.92% 123	0.00% 0	152	2.77
Cost of conference	0.00% 0	13.16% 20	82.89% 126	3.95% 6	152	2.86
Timing of conference (January)	3.95% 6	26.97% 41	69.08% 105	0.00% 0	152	2.65
Conference volunteers (visibility, helpfulness, etc.)	0.66% 1	7.89% 12	89.47% 136	1.97% 3	152	2.91
Vendors	3.95% 6	20.39% 31	60.53% 92	15.13% 23	152	2.67
Swag	5.92% 9	26.32% 40	63.82% 97	3.95% 6	152	2.60
Opening session	3.95% 6	10.53% 16	74.34% 113	11.18% 17	152	2.79
Keynote address	3.31% 5	11.26% 17	82.12% 124	3.31% 5	151	2.82

## Q7 What training topics would you like to see at the next Silver State Grant Conference? Share as much detail as you wish.

Answered: 102 Skipped: 55

1	No comment, don't feel qualified to suggest
2	Didn't attend
3	High level fiscal is always great. Anything advanced.
4	I'd like some multiple-part sessions (like Creating an Evaluation Model 101 and 102). And some of the really popular sessions should be offered more than once.
5	Where to find grants specific to local government. Grant writing to make your application stand out above the rest.
6	This was presented as a topic during this year's conference. However, I always want to see how we as a state can collaborate and come together to ensure that we are bringing maximum grant dollars into our community year in and year out.
7	Audit and FFATA reporting, just more on reporting
8	Title III
9	Would like a streamlined, electronic portal to submit registration details and payment, and to receive a timely email confirmation. Same for presentation evaluations- would have preferred done electronically and I'm sure would have been easier to gather results for the organizers.
10	More Environmental/Conservation Grants Sessions
11	The first day should've had a big picture overview of how funding comes down through the federal government conduit. There are 15 Executive Departments at the Federal level. Then each level has sub-departments under them and the money is passed down typically to states through certain times of grants. I sat with a group of ladies who were completely lost that first day because foundation information wasn't covered first.
12	Process for developing and releasing Request for Applications (RFA's).
13	I was hoping for more discussion with procurement. There was only one course which was great, but hoped for break-out sessions with more procurement details.
14	Any and everything related to Grants and federal and state levels.
15	Topics of interest were all addressed! Just not enough time to do them justice
16	Grant management and tracking techniques with tools that have worked for other agencies such as management software, spreadsheets or other documents. Writing proposals and building budgets for grants. Understanding RFPs to provide what they're looking for.
17	Specific information dealing with the financial side--what is needed for preparing the draws, forms or templates for gathering and presenting the information.
18	I'd like to see the "Common Audit Findings" session again, it was so useful!
19	More of the same
20	I thought the choices were excellent. I would return next year to take the ones I missed.
21	More beginner-level information, training, hand-outs, etc.
22	The forms that the state wants you to use and an explanation of them
23	More sessions for non profits and private foundation grant writing.
24	Coordinating with programs. Coordinating with Development. Proving sustainability of a program.
25	More budget detail. More detail on grant opportunities.

26	This seemed to be geared toward the grant writer, which is great. Rather than classify as Beginning, etc., maybe providing different tracts might be a good way to organize.
27	More specific audit finding - variety.
28	More sessions applicable to nonprofit grant writing.
29	I thought having a federal grant reviewer was good and a panel from the foundations helped to see what was specifically looked for in grants. Would like more training on how to cut through the red tape/requirements in submissions. Where should an applicant focus specifically in crafting grant submissions for the various entities - government, foundations, corporations?
30	More ideas for sustainability.
31	some more relevance to small nonprofits
32	Looking forward to having more of the federal people there.
33	More grant management: Expectation of documentation on deliverables or attempts for quarterly reports. Time and Effort while working on multiple grants. More of looking up projects/events/construction/staff to see if they are allowable under regulations. More staying within a budget, spend down reports, and amendments.
34	actual grant writing process
35	More details of how to manage sub-grants and amendments
36	A session broken down by organization type (government, education, health & human services, etc.) focused on networking and funding challenges from that type.
37	What's new in the CFR200, highlights, clarification on commonly misinterpreted regulations
38	Work programs, subgrant writing, how to be successful at IFC/how to avoid, overcome IFC issues/getting approval at IFC
39	More Grant Management sessions
40	-Industry specific grant recommendations i.e. for healthcare, fema, conservation, americorps, etc. -Where to start as a young grant professional.
41	More best practices (from grantors and grantees) to make applications stronger.
42	I'm new to grants. I have no suggestions at this time. I'm trying to learn everything. I did think the variety of topics were great.
43	Just more depth for example Julia Peek could show people how to get data and how to analyze the data properly and use it in a proposal. Gabrielle Enfield could have participants go thru contractor v sub determination, write contract specifications, evaluate bids, etc. Janise Wiggins could give a few examples of poorly written v best written proposal sections.
44	More on compliance and ramifications for not following grant guidelines.
45	More information on audits & real life examples of mistakes to avoid. State of Nevada-specific sessions related to grants management - why does every Division (and even programs within a Division) do things differently; State program/fiscal monitoring of subgrantees; update from the Grants Unit.
46	Maybe offer some sessions more than once.
47	Audits, budgets, monitoring sub recipients.
48	The topics were ok.
49	Additional topics: reviewing grants so we can learn from them. Writing techniques.
50	I was interested in the auditing session, I thought that could be a longer session. I think for Washoe County it would be helpful to have more knowledge in using contracts for services especially for the Program Managers



51	Grant management/document processes; grant management applications if available, check list for grant management/monitoring; Grant Manager/written procedures
52	I appreciated the variety of topics listed and especially the ones I attended. As I mentioned previously, I would like more time for each session, to allow for more interactive feedback and shared experiences.
53	N/A
54	More focus on foundation and private grant opportunities, successful applications, management, etc.
55	(1) Session on how Nevada's federal grant funding compares with other states over the last five years; (2) session on introductory grant writing in high school; (3) presentation by an official from grants.gov.
56	Federal reporting, audit requirements
57	The "ins and outs" of writing a federal grant proposal which outlines how to write the need, outcomes, etc. How to find grant proposals outside of grants.gov. Best practices at developing relationships.
58	1. Presenters from the Federal Transit Administration. 2. More information on professional grant management certification and the benefits to the individual and organization.
59	More on budgets for beginners
60	More detail on Environmental issues and their grant opportunities within the State. Would be nice to hear from EPA on environmental clean-ups and how grants have helped with those efforts in the State. Seemed heavy on health and education at times. Having agencies present what grants they have currently and what they're doing with them would potentially be a good networking session opportunity.
61	na
62	Hopefully we can have the feds come next year!
63	1. Government Grantor Panel (similar to the Foundation Panel) 2. Grant Professional Association Panel or breakout session 3. National Foundations Leading Experts (RWJ, Kellogg, etc.) 4. Demonstration Grants through Collaboration 5. Effective Grants Management/Planning in a small-mid size grants office 6. The latest trends in the grantseeking 7. Impact Investing 8. Foundation Center for prospect mining
64	What to do, what not to do, what data to use, tourism grants, grants for small governmental entities
65	Grants for educational institutions; more post-award grant topics.
66	Social Return on Investment
67	break out sessions with specific questions- like how to make budget changes , how to report problems to federal officers. How to create partners, MOU
68	Step-by-step generic grant application process. Provide small group writing sessions. The conference should focus on building grant writing skills through practice not just have someone talk at you in an hour long session. There were too many options too. 35 breakout sessions is too many.
69	More information for start-up non-profits. The information provided was all for established organizations. Start-ups face an entirely different set of challenges when applying for grants.
70	I attended the beginner classes. Some of the material was hard to follow.

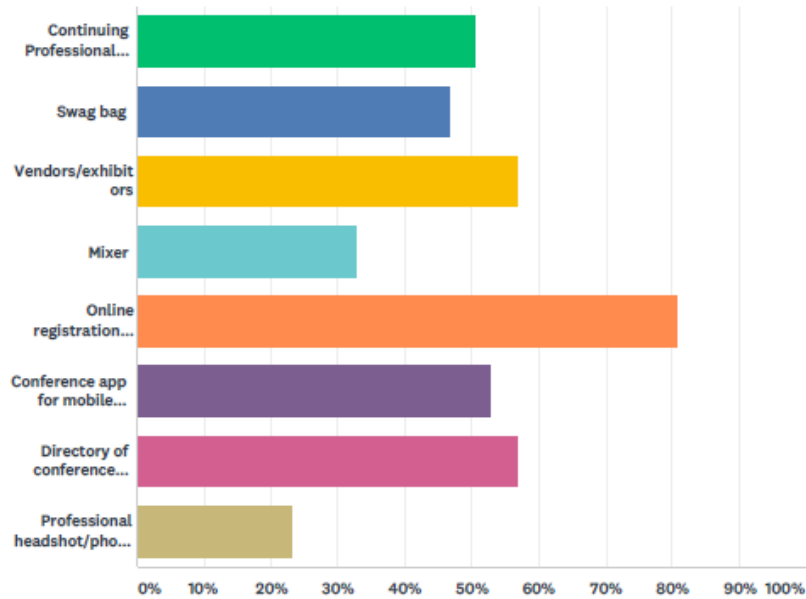
71	preparing fiscal claims - more detail on what grantors are looking for.
72	Drabble This! Using Stories in Grant Applications, presented by Lauren Ohlin, MA, GPC and Marianne Reger, MA, Washoe County School District. Debbie Tanaka, Grants Manager, Nevada Attorney General's Office. Fayth Ross, Passing It On: How and Why to Mentor Newbies. Kelli Quintero, No Burnout BINGO. Elizabeth Ashby and Erika Waday, Tips to Consider When Choosing, Scoping, and Implementing a Management Software Solution. Diane Walton, Division Chief, Department of Labor. Kay Strawder, JD, MSW, U.S. Department of Health and Human Services. Many of the sessions are so important they could be a half day.
73	It would be great if the federal agencies could talk about their priorities and initiatives.
74	I'd like to see one track on technical skills and one track on relational skills (like collaboration, communication, etc). it could be interesting to note that technical skills are related to pre or post award so that it's clearer where content connects to the grant process
75	HUD and USDA
76	Budget tracking and amendment request processes.
77	Funding Subawards, Federal reporting, Monitoring subgrantees, Providing Technical Assistance to subgrantees, Preparing and managing a NOFA/Subgrant Application process
78	More detailed presentation on sub-recipient monitoring; Federal vs. State grants; Procurement; Federal Reporting; On-site reviews
79	Do a repeat as there was a lot that I was not able to attend but am interested in
80	I would like to see some classes for the very beginners. I am the principal at a Catholic school, and I need to learn how to write grants as well as where to find future opportunities for grants.
81	I would like to see some sessions on grant audits, findings, managing the grant after it is received and remaining in compliance, reporting etc
82	Pre and Post Award activities
83	<p>There is a tendency to present broad overviews pertaining to grants management, but no real detail or sharing of ideas with respect to the problems and complexities encountered in the workplace. There exist very real management and coordination issues with respect to grants management, and nobody seemed to be interested in talking about it.</p> <p>-For example, what are the pieces of a grant and how should one keep them all organized? Can we see some examples?</p> <p>-How does communication break-down between Fiscal-Grants-Program and Management affect the management of grants? How can these problems be avoided?</p> <p>-How can the "big-picture" of grants and the funding they provide be brought into focus with respect to the whole budget or department? E.g., Fund Maps, Budget Templates, Personnel Fund Maps etc. Provide examples....</p> <p>-How can grants with multiple years of funding that all compound with every successive year be effectively awarded, tracked and reconciled? Show examples of tracking templates, pitfalls, tricks and methods.</p> <p>-How can we track sub-grantee award balances and budget detail with an accounting system? Show examples of Excel architecture that is merged with accounting systems.</p> <p>-How can we track awards that are made of multiple grant funds? Show examples of tracking templates.</p> <p>-How do you track grant funds in an accounting system? What are the pitfall and benefits?</p> <p>-What happens when you have a three year award that is allocated every year but each year of the award must be tracked and reported independently?</p> <p>-How do you capture, control and present program information that pertains to grant awards</p>

	<p>e.g., progress, needed changes, budgetary changes, amendments, documents outstanding, obligated amounts etc.,...</p> <p>-What are the grant management essentials with respect to any given fiscal year e.g., applications, renewals, SF425 reporting, quarterly reporting, final draws, NOFA releases, Funding Application reviews and awarding (time -table) etc.</p> <p>-What are some of the challenges with respect to coordinating meetings in and around grants planning and administration e.g., a grants person having to communicate with Fiscal, Program and Management.</p> <p>-Contracts and Interlocal Agreements. Discussion as to who is responsible for these things and some of the programmatic problems with these devices i.e., is Fiscal responsible for their maintenance, is the grant unit responsible, is the Program responsible, is it management? Who is responsible?</p> <p>-Third party grants management software. What is the status of this nationwide? Discussion on these topics would be enlightening...I know the answers, but I was looking for some depth and a presentation of these kinds of challenges and how people have solved them. I don't care about receiving an overview of other programs, what they do and how important they are etc. I want to hear about failures, challenges, solutions, ideas.</p>
84	Longer single audit, reconciliation at a deeper level, and maybe a CFR overview.
85	Management of grants for compliance with federal requirements.
86	More info for non-profits!
87	Subrecipient Monitoring, Audit Processes, Budget, Supplanting, Sustainability, and Vicarious Trauma
88	I would have been interested in seeing more of the forecasting presentations from the federal level, I understand this time we did not hear from some of the presenters due to the federal shutdown, but maybe next time there will be more information on forecasting.
89	more on auditing / monitoring. more on common mistakes. there should be classes for those you just monitor
90	Topics indirectly related to grants like time management (eg: managing your grants calendar).
91	more info on how to write effective grants, more info on how grants are scored, more detailed info on grant forecast. Info on grant writing tips and best practices, info on how to manage the grant process with coworkers (internal) (Especially large grants), more detailed info on how to write goals and workplans, info on how to communicate with funders, best practices on grant management (financial, reports, program implementation after getting a grant, handing off the grant to other staff who will implement it to manage it
92	I really got a lot out of the grant reviewer presentation. I could be set up so that you have numerous session with grant reviewer based on the types of grants they review, i.e. Federal grants - and that even broke down by agency, State - also broke down by agency.
93	More on how to go about writing a grant. What to look for when deciding to apply for a grant, what questions to ask.
94	Grant reporting/fiscal
95	I would love to see more specific advice about applying to specific agencies. More examples of grants that were funded and those that weren't, with reviewer comments discussed. Generally, more advanced practical advice and detail, and less entry-level training.
96	More advanced topics on management. Everything was very basic this year. I was hoping to learn something to take back to my organization.
97	Grant management at a sub-grantee level (i.e., schools)
98	More about the grant review process, more about how funding priorities are determined

99	n/a
100	I thought that the training topics where good and I enjoyed the ones I attended.
101	It might be more helpful to consider tracks based on the type of organization (city, county, state, school district etc..) Instead of beginner, intermediate or advanced.
102	n/a

## Q8 Which of the following would you like to see for/at the next Silver State Grant Conference? (Select all that apply.)

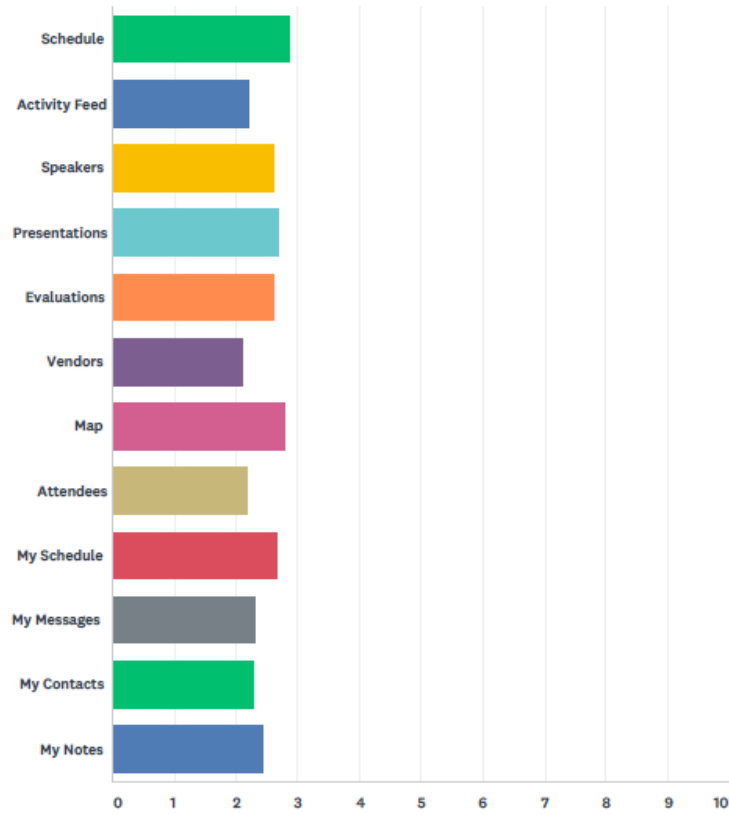
Answered: 146 Skipped: 11



ANSWER CHOICES	RESPONSES	
Continuing Professional Education credits (CPEs)	50.68%	74
Swag bag	46.58%	68
Vendors/exhibitors	56.85%	83
Mixer	32.88%	48
Online registration with credit card payments	80.82%	118
Conference app for mobile devices	52.74%	77
Directory of conference participants' email addresses	56.85%	83
Professional headshot/photograph station	23.29%	34
Total Respondents: 146		

## Q9 Which features of a conference app would you find useful?

Answered: 147 Skipped: 10



	NOT USEFUL	SOMEWHAT USEFUL	VERY USEFUL	N/A	TOTAL	WEIGHTED AVERAGE
Schedule	2.11% 3	9.86% 14	85.21% 121	2.82% 4	142	2.86
Activity Feed	14.60% 20	40.15% 55	34.31% 47	10.95% 15	137	2.22
Speakers	3.60% 5	29.50% 41	64.03% 89	2.88% 4	139	2.62
Presentations	3.57% 5	22.86% 32	70.00% 98	3.57% 5	140	2.69
Evaluations	4.23% 6	26.76% 38	62.68% 89	6.34% 9	142	2.62
Vendors	19.26% 26	40.00% 54	30.37% 41	10.37% 14	135	2.12
Map	2.78% 4	13.89% 20	78.47% 113	4.86% 7	144	2.80
Attendees	17.65% 24	38.24% 52	35.29% 48	8.82% 12	136	2.19
My Schedule	4.93% 7	20.42% 29	68.31% 97	6.34% 9	142	2.68
My Messages	16.06% 22	28.47% 39	43.80% 60	11.68% 16	137	2.31
My Contacts	18.25% 25	29.20% 40	42.34% 58	10.22% 14	137	2.27
My Notes	11.43% 16	28.57% 40	50.71% 71	9.29% 13	140	2.43

## Q10 Where did we knock it out of the park?

Answered: 124 Skipped: 33

1	topics offered
2	Great attendance, mix of entities represented, and high caliber presentations.
3	A variety of topics presented at different experience levels.
4	Didn't attend
5	the quality of some of the presenters. the lady from san Francisco with the fiscal information was excellent
6	Even if this hadn't been a first year conference, it would have been great. Really impressive how it all came together with all the bells and whistles of an established conference. The variety of workshops was impressive.
7	Overall, the conference was awesome! Excellent quality of sessions and presenters. Food was delicious. Staff very friendly. Conference was well organized! The venue was excellent - convenient to have conference in same location.
8	The entire conference was great. Key not speaker was a hit and provided great information. Variety of information and break out sessions to choose from was great and really encompassed all aspects of the grant world. Thank you for bringing so many key players to the table.
9	Filling in where the feds failed...
10	Keynote speaker
11	Surprise visit from Senator Cortez
12	Just having this and (hopefully) continuing it is great.
13	Panel of federal lobbyists. The OIG Audit presentation. People should understand there are crazy consequences to not following federal funding regulations.
14	Keynote speaker was excellent and the main room setup was excellent, not over crowded and well organized.
15	For being the first event and being in the midst of a government shutdown, I thought this conference was wonderful. I was truly impressed with the speakers and how full it was with Nevada grant professionals.
16	The speakers on day one with their expertise. Also, the trainings were very interesting and helpful. Thanks
17	Overall coverage - major areas of the grantmaking process were covered
18	Length of the Break out Sessions was perfect. Pre-conference Federal Forecast was great in spite of the government shutdown
19	The presenters were awesome
20	You did not knock it out of the park for me.
21	All the presenters were great and even though it was not originally planned, I really appreciated the State of Nevada speakers on the first day. It was great to broaden the perspective of all that the state does!
22	The organization of the conference was amazing.
23	Presenters, food, organization of event.
24	The FOOD! Also most of the presentations were very good.
25	Friendliness

26	The structure and schedule. I loved that the sessions were only an hour or less.
27	-Keep the Light Shining - Keli Wright Quintero. Handouts were available. Presentation easily fit into time given for the session without being rushed. -Drabble This! Using Stories in Grant Applications - Lauren Ohlin and Marianne Reger. -Food
28	The programming tracks. The keynotes. The communication. The love.
29	Lunch! One of the best lunches I have had at a conference.
30	By getting such a great attendance!
31	Friday was amazing. I could not have expected better. Availability of grant team, professionalism, amazing!
32	speakers, lunch and the program
33	The food was good, just needed more time during breaks.
34	Some excellent speakers that brought helped clarify some of the grant processes. For instance, Janise Wiggins, Lauren Ohlin and the speakers on the Foundation panel.
35	Speakers and sessions - AH-MAZING!
36	Thank you for doing this. I had no idea we had a State Grant office. Loved having Catherine Cortez-Masto speak.
37	The volunteer "staff"
38	swag bags were awesome. Overcoming federal government shut down.
39	Speakers were terrific, food was awesome!
40	attendees
41	The event in its entirety was great!
42	Content, attendance and the many different types of organizations
43	Lunch
44	I loved the keynote speakers, and the food was great. The length of the sessions was good, but some may have needed longer depending on the topics (like the panels).
45	Choice of presenters, excellent organization of sessions, clear layout of session times/options, feedback opportunity for presenters, general organization.
46	Staff communication and organization
47	Cortez-Masto. Says a lot when you can get a Senator to be part of a conference.
48	The conference was spectacular! The array of speakers was perfect. Each speaker was someone who did not just sit behind a desk and tell people what to do- they have actually written/reviewed/managed grants. The length was perfect as well- people start getting antsy on the third day so a two day conference was great.
49	Catherine Cortez Masto
50	There were enough sessions at various levels of experience that all of my staff could attend and get something out of the conference.
51	You sold out!!!! Well done team.
52	Kay Strawder and Carol Kraus were fantastic speakers! Carol, especially, gave us a glimmer of hope - a single office that ensures accountability, efficiency and transparency are possible!
53	Great presenters with engaging content.
54	The quality of presenters and the number of sessions available. The lunch catering to people's allergies was incredible!
55	Many of the presenters were fantastic



56	Food was great, the keynote speaker was amazing. I enjoyed the sessions as well.
57	The venue was good
58	Beginner classes! Fantastic presenters and information.
59	I thought all the individuals helping did an amazing job.
60	Subject Matter Experts
61	Very well organized! Each session started on time with any and all changes communicated well. The food was delish!
62	Keynote speaker from Illinois
63	Incredibly organized for the first time with so many people to manage.
64	Very professional, attentive, and welcoming Nevada Grant Office staff.
65	Great idea! Thank you for putting this together.
66	Presenters
67	The venue, having Cortez-Masto speak, the luncheon speaker and the variety of sessions.
68	Information
69	Excellent presentation from Senator Cortez-Masto. She provided guidance on what the federal government is looking for in grant applications. Excellent session on Why certify in grants management.
70	Providing diversity in levels of experience in grant writing, and aspects!
71	For the 1st year, it was an excellent conference. Good venue and good sessions.
72	The speakers you had making the presentations, they were all very knowledgeable
73	Overall organization - the event was a very smooth experience for me, without bumps or trouble in terms of schedule, access, etc.
74	Having a conference like this the first year, and the response you got from attendees was awesome. Despite scheduling hiccups and the bad venue, a first year conference going that well, with the caliber of presenters that spoke, or had planned to speak was impressive. Can't wait to see how 2020 is!
75	Break out presenters were good.
76	Food, main room
77	Bluntly, the entire conference! This has been needed for a long time!
78	Great presentations
79	As a first year conference - you knocked it out of the park all the way around! Thank you!
80	Overall conference was incredible valuable and packed with information!!!
81	Excellent content! Very diverse range of topics and experience level. I particularly enjoyed hearing from a federal grant reviewer.
82	Presenters and content!
83	Having varying levels of expertise from beginner to advanced
84	Food
85	Overselling the conference
86	The conference food was well done. The keynote speakers were relevant and engaged
87	You knocked it out of the park by providing this conference to all of us. Looking forward to the next one and how it builds from here.
88	Great speakers and topics.

89	I loved the keynote speaker at lunch. Great presentation.
90	Great mix of topics
91	State of Nevada presenters along with planned presentations on Friday, January 11th.
92	Overall atmosphere of the conference was positive. Excellent Job!
93	The hands on training
94	Having Senator CCM open was great!
95	Keynote speaker
96	The presenters were very knowledgeable
97	Being able to manage a federal shut down and provide attendees with valuable opening session.
98	The lunch provided on Friday was excellent and well organized so it was fast to get a plate even with a long line.
99	Amazing professional speakers especially the grant evaluators.
100	every presentation I attended was very good. I wish several presentations were offered multiple times throughout the conference since I had several that conflicted
101	Presentation by Janise Wiggins: 5 ways to maximize your score: Told by a Federal Grant Reviewer. I felt this to be extremely insightful.
102	Topics were great and speakers were all very professional.
103	Everyone was very kind and helpful. Lunch on Friday was exceptional!
104	N/A
105	The quality of information shared and the caliber of the speakers.
106	Illinois Grant System
107	Overall I was very impressed for this being the first conference! There was a large number of attendees, and conference communication was good.
108	The keynote speaker on the Friday lunch was fantastic. The food/venue was great as well
109	The second day was really great I learned so much from the various presenters.
110	Cortez Masto's address!
111	good overall start
112	Excellent presenters and the Grant Team was knowledgeable & always present to assist!
113	The facilitators were very helpful and friendly.
114	The quality of the speakers was excellent.
115	The keynote speaker was delightful. I didn't find her talk very useful, but she was great comic relief and I thought her story was interesting. The dutch crunch rolls served with lunch were amazing--I'm still thinking about them.
116	Putting together a state-wide grants conference in the first place. It is needed.
117	Overall great event
118	The venue was a great choice. Very easy and comprehensive from accommodations to restaurants to convenience for conference activities. The lunch on Friday was really great as well. I also liked that sessions were categorized by skill level.
119	Guest and keynote speakers.
120	The variety and knowledge level of speakers. Also the food was delish.
121	I think the networking was the best part on the conference.

122	I thought the committee did an amazing job of organizing the speakers for Thursday in light of the Federal government shut down!!!
123	lunch
124	great venue and good variety of topics to choose from

## Q11 In what way can we improve our game for next year?

Answered: 119 Skipped: 38

1	Plan a little more time and/or closer proximity of rooms to accommodate breaks and vendor collaboration.
2	Education track
3	Didn't attend hope I can next year
4	the timing between the sessions was tight due to the distance to the classes. no time for a bathroom break - maybe a 20 minute in morning and afternoon?
5	Registration was a pain. And the vendors really got lost in the shuffle between upstairs and downstairs. Breakfast was also really carb-heavy. I say skip breakfast all together and just provide beverages.
6	Can't think of anything except add a break in the morning and afternoon.
7	Ensuring greater allotment of time between sessions to allow for adequate time for breaks especially when snacks and refreshments can be provided. If main conference room could have been on the same floor or in same location as breakout sessions.
8	More Vendors, maybe split the days into 1/2 sessions in one day and 1/2 in another.
9	Breaks on same floor as the presentations. Just not enough time to go for the break, get back on the escalator and to a session.
10	More things are done electronically- from registration, maps, schedule, evaluations, etc.
11	More diverse grantors, diversify outside of HHS and ED
12	Having at least 2 45 minute presentations about the basics of the federal and state grant conduits. Have these as the two mid-morning presentations on the first day to set the tone to the break out sessions the next day.
13	Make sessions a little longer to allow ample time for presentations and Q&A with a longer break between to make it to the next session.
14	More breaks between sessions would be great. For folks flying out the same evening, perhaps a slightly earlier ending time to catch the shuttle?
15	Information of who and where to contact staff if we need assistance noted at the beginning of the conference. Better signage and more time to get to other courses, along with break to actually get a break. Thanks
16	Proactive recruitment of attendees to ensure each sector is participating and that special, niche or diverse service providers know/attend. Increase sponsorship opportunities.
17	Provide more time in between sessions - maybe 15 minutes - or have session breakout rooms closer to vendors and refreshments
18	maybe longer sessions and longer breaks which might stretch to a 3 day conference as a result. Also, give a longer afternoon snack break. The scavenger hunt was nice but the first day was all presentations and people get to know other people during the breakout sessions so a longer afternoon break would enable you to network better.
19	Already answered this -- same answer not useful for the financial person who is doing the draws after the grant is awarded.
20	Larger rooms perhaps? I have very few complaints, it was a great conference!
21	Allow more time for the workshops; have two days of workshops
22	Evaluation of attendance at each breakout. Larger rooms for those where more people are anticipated.

23	Hopefully no Federal shutdown. I felt that one of the presentations was not applicable and the presenter may have been pinch-hitting.
24	Keep in mind that a lot of attendees are extremely new to everything grant-related.
25	Wonderful for the first year.
26	Sessions closer to eating area. Basic handouts available before conference.
27	We need more time in between sessions to process and network.
28	Take credit cards.
29	Scheduling sessions - maybe fewer and more administration. Panels were great, as were individual presenters. Keep the mix. Difficult to continually be doing evaluations with short time limit between sessions.
30	Mixer - dumb idea to have at other location where you have to walk or drive. Attendance was low. Site was not conducive. Too many no shows, needs to have a modest registration or cover charge.
31	hard to find the main meeting room and then the upstairs rooms
32	Some sessions could have used more time; breaks; proximity to restrooms
33	Longer breaks between sessions, perhaps a bit shorter presentations if needed to make longer breaks. Or do less sessions. More time for questions - some session presenters ran out of time. I know this will be in Las Vegas next year, but when back in Reno, a better venue than the Silver Legacy - parking is not great, a hard casino to navigate around, food so-so.
34	Longer session options for some of the topics. Longer breaks for networking.
35	Venue. I don't know what the silver legacy was thinking when they designed their parking garage and venue. It's just weird.
36	no suggestions
37	Provide signage so we would not need to ask for direction once inside the venue
38	was not in attendance
39	Timing seemed rushed on Friday in some sessions and between sessions.
40	rooms not too far apart
41	A little more time between sessions, longer conference in order to attend more sessions (potentially duplicate sessions) Video recording sessions for viewing by those who attended so they can see all the sessions they missed, it would be great if we could get a "mini test" from the organizations that do certifications to see if we are qualified
42	No speaker during lunch so registrants can decompress and mingle. Also, just a little more time between sessions or alternatively, a setting where it's not so far between rooms.
43	Larger conference rooms
44	Non-smoking venue. More compact venue for better networking.
45	As an event coordinator, I have just a couple learned tips. Instead of having so many breakout session options, maybe only offer 3 (beginner, intermediate, advanced) for a longer period (a full 60-90 minutes) in a larger room. There seemed to be too many options for each session and each of the presenters had so much vital knowledge to share, that it seemed rushed. Also, at least a full 15 minute break, just in case the session speaker goes a bit over on time.
46	Better time management on first day of conference.
47	No suggestions
48	I think more time should be allotted for some topics. I thought the session with Janise Wiggins was very interesting and potentially helpful but we barely got to the tip of the iceberg with her information.

49	-Both days... an hour for lunch wasn't quite enough time. -Schedule an actual break in the afternoon, not just lumped in with session transition time. 50 minute sessions didn't seem like adequate time for most presentations?? -Tracks for grant writers, program staff and fiscal staff may be something to consider??
50	Allow more time for presentations
51	Non-smoking facility.
52	The panels were lacking in comparison. There was not much information shared or to learn from the panels.
53	Seating is a big deal - it was uncomfortable and too tight. The Sessions were packed and difficult to get in and out of with the break so short. The schedule - put the place and time in all the places you put the description so we are not flipping back and forth.
54	Have sessions on both days for max attendance. Have closing remarks to bring everyone back together at the end.
55	Length of class sessions.
56	Maybe make it a 2 day conference to allow more time in the sessions?? Or even a day and a half?
57	na
58	I like handouts to take notes on.
59	Tracks for grant writers, administrators and managers
60	Plan for a larger audience to accommodate more.
61	Emphasize to speakers that they need to end their presentations on time.
62	Better venue, everything in one spot (not 2 levels), more time/days for sessions/information. Registration forms included info about dietary restrictions. Be sure to convey this to Casino/ May need to provide suggestions/examples.
63	Keep it on one level for those who are handicapped
64	Allow more time in between sessions as some went longer and did not allow for time to speak with the speakers after the session.
65	Provide more information about grants available
66	Provide a listing of contact information for all attendees.
67	Larger rooms for presenters; at two of the sessions I attended there were several seated on the floor and standing all round the perimeters and back of the room for lack of space and seating.
68	A little bit longer sessions would be great, i feel the speakers had to rush through the ends of their presentations too soon.
69	Venue, session schedule, time for vendor interaction all can use work next year.
70	More for people who aren't just grant managers/writers but those of us who have multiple positions.
71	It is too bad not all the feds could make it. Not your fault though. A couple of the speakers were not all that dynamic or even clear. Most were good however.
72	Seats for all in Breakout rooms
73	Longer breaks mid morning and mid afternoon.
74	N/A
75	Time in between sessions was not enough to use the bathroom and get a seat in the other room. And definitely not enough time to go downstairs for snacks. Easy fixes!
76	Longer sessions and/or larger rooms.

77	Handouts online and more time for transition during breaks
78	Meeting rooms closer to the vendors - Once the conference began I didn't get back down there.
79	More focused breakout sessions that work on grant application skills.
80	Make the sessions longer, with fewer each day, and longer breaks between
81	Definitely on more space and fewer sessions. The presenters were rushed and I felt rushed. Also, the presenters sometimes duplicated each other with their grant tips. Maybe choose more specific topics.
82	Seating in some of the rooms. Vendor access during breaks.
83	Some of the presentations felt rushed. Maybe extend the time in a few of the sessions.
84	Some of the rooms were very crowded. If possible, do a pre-registration for the sessions, so you will be better able to accommodate room sizes.
85	Please see answers for question #8.
86	More time in between activities.
87	Expand the sessions from 1 hour to 1 1/2 hours
88	Keynote was very niche - think broader for the diverse group
89	Having the break/lunch area on the same floor as the classes and allowing for longer sessions.
90	I did not feel the advanced courses were as advanced as I was needing. I would like to have a round table discussion and maybe more hands on activities to practice what we have learned.
91	Again, allow more time for sessions and give speakers advanced notice so they can prepare better and dive deeper into the subject at hand instead of staying surface level. Most of attendees I would imagine already have a surface level knowledge of what they attend and they are going to learn more in depth knowledge from the so-called experts. And, prevent auditors from joining sessions.
92	List the name of the presenter on the schedule and more time in between the classes make it into 2 days. More room in the rooms.
93	Name tags that you do not have to invade personal space to read
94	Venue was not the greatest. The session break out rooms were small and there was a bit of a disconnect from the large gathering room at the bottom floor and session rooms upstairs.
95	-3 day conference with sessions offered multiple times per day -more time for networking -more time for breaks -explain the scavenger hunt - I had no idea what it was -either offer a more robust breakfast or don't deduct our per diem for "continental breakfast" -the last day should end earlier to allow travel time -incorporate more grant management rather than focus on obtaining grants.
96	Most of the workshops this year seemed to look at a topic from a high level. I'd like to see some workshops that are more specific and detailed on a single focus which would allow for a sufficient Q&A period. Some examples might be "Participant Support, what is it and is it allowable?"
97	Make the sessions longer and extend the training to 2.5 days
98	It would help to have everything on one floor, if possible. Otherwise, it would help to have more transition time between classes if snacks are offered.
99	Invite me to speak.
100	Have ALL the materials available on line prior to the event.

I01	More of a close out session at the end and a little longer for trainings.
I02	There were people there from a variety of backgrounds, including non-profits. Many of the sessions seemed more geared towards those working in local government. Maybe having multiple tracks?
I03	Time to transition/break needs to be longer. Having powerpoints/handouts available for all speakers prior would be helpful.
I04	Have the conference in a smoke free facility :) and make give more time to get to sessions.
I05	Scheduling changes and improvements (like length of breaks and maybe ending earlier if it's on a Friday again) and be more creative with the SWAG bags.
I06	room size
I07	Give me breaks to help digest the wealth of information & material presented. Have presenters with more "hands on" activities.
I08	Add a day or two?
I09	While I appreciate getting the maximum bang for my buck, it was a lot to cram into one day (thurs). Maybe a little more break time? My brain was overwhelmed by the end of the day!
I10	More detailed and practical sessions--the "drabble" session from Friday morning was a great example of an uncommon grant technique that has proved successful presented by knowledgeable speakers who went into detail about how to use the technique. More sessions like that would be great.
I11	More advanced topics.
I12	I am sure you will do better now that you know how many want to attend
I13	Really ensure that presenters' material is relevant to a wide audience, not just a small group, and that they are not simply there to tout their own success. It's great to hear, but doesn't actually help the audience much if that's the bulk of their content.
I14	More information relevant to sub-grantees (i.e., schools)
I15	Need a key note speaker at the end to wrap up the conference. Also, end before 5pm.
I16	I would have more time for questions and answers in the sessions.
I17	Spread out the conference over a day and a half. Again four sessions on Friday afternoon was long.
I18	having to go from the exhibition room to the session rooms was not very convenient
I19	too many paper evaluations



**Q12 Please use this space for any additional comments/suggestions and include your email address if you would like us to follow up with you directly.**

Answered: 39 Skipped: 118

1	Conference organizers did a wonderful job at bringing the right individuals to the table. It was extremely unfortunate that so many of our federal funders were in the midst of a government shutdown during this time. However, staff did a wonderful job of finding suitable candidates to fill those voids. Bravo and a job well done for this being the very first conference.
2	Keep up the good work.
3	Thank you and look forward to next years conference. Enjoy the day!
4	I was very impressed with this inaugural conference! The variety of presentations was great and I'm really looking forward to attending again in 2020! Good Job!!
5	Over all this was really nice for the first one.
6	Great job! Especially rolling with the punches that came with the government shutdown!
7	Thank you for the work on this. It is one of the very best and most useful conferences I have attended.
8	Well done!
9	This conference was exceptional. Connor and her team knocked it out of the park!
10	Overall, this was a great effort for the first year. My negative comments are only for improvements. There were a lot of positives in meeting people, meeting the grant organizers and having the opportunity to briefly interact with some of the speakers. While the topics were good and timely, I felt the networking and being with like-minded people from all over the state was most beneficial. Thanks to the organizers for all their hard work and bringing this grant conference to fruition.
11	Thank you so much for planning the conference.
12	I just want to make sure I'm on the listserv for next years conference! I cannot wait, and would love more opportunities to grow my grant knowledge.
13	Really lovely job, well organized and excellently executed. Thank you guys so much.
14	Thank you.
15	You all are simply amazing. You worked your tails off and provided a well-organized, informative, and pertinent conference that the attendees will keep attending. Thank you!
16	Thank you for all of the work put into making the conference possible. I would definitely be interested in attending again next year.
17	I was highly put off by the attitude of Kathy Clewett towards the lobbyist panel. My table cringed at how she spoke to them. It was disappointing to have a government employee behave this way to people who came to answer our questions and assist us.
18	At times, it seemed like a Democratic Party Rally. I recommend leaving politics out of the conference.
19	Thank you!
20	Thank you to all who worked diligently and long hours to make this conference a success. I liked that the mixer was out of the venue, as it forced me to get outside for fresh air.
21	Incredible first conference!
22	Great job!
23	Although it was very successful, please do not extend the conference to three days.

24	This was an incredibly helpful event. There were several sessions myself and organization would have benefited from, that I was unable to attend due to time. Maybe next year, the sessions could be spread out across two days instead of one?
25	Nice job for a first one. It was beneficial to me and my staff. I will be sending my LV staff to the one down south next year.
26	N/A
27	Well done newbies!!!! LOVED it. Thank you for all the hard work that went into this for us.
28	Congratulations on your first conference! What a giant accomplishment! Thank you for all the work you did to make this happen. Your attention to detail was amazing! I also loved that you had someone from the committee/staff at the back of the room of each session. We also love notepads so thanks for including that in the swag bag.
29	300 attendees for the first annual conference is huge. Might consider offering conference twice a year.
30	Thank you!
31	I know this review came off highly critical, and this conference was a 1st annual, which usually means there are a lot of kinks to be discovered and then improved upon going forward. All things considered it was a good effort. Good news is there is a lot that can be improved upon, and that is the point of having people give honest feedback in these surveys.
32	I thought this conference was extremely well organized and planned, especially since this was the first one! You also did a great job of juggling to find new speakers due to the federal gov't. shutdown. Good job!
33	I think this first round was ok, but the content missed the mark and overall the conference was ho-hum and a little boring. As I said in my previous comments, we need more effective presentations that present REAL grant management problems and then give the participants actual solutions. That is, excel templates, tracking logs, outlines, timetables, references, cheat sheets, basic accounting tutorials, acronym cheat sheets, useful directories, allowability of expenditures, practice tests, indirect calculation exercises and so on. There are so many problems that departments face, and something of more substance would be helpful.
34	The conference was very well planned and executed. I did not feel this was a waste of time by any means.
35	This was one of the best conferences I have ever attended, very well coordinated, excellent presenters and Grant Team was always available for any questions. Great Job!! When will the presenter's material be available online?
36	None
37	Nice job, well done.
38	Great job - best grant conference I have attended in Nevada BY FAR!!!
39	n/a

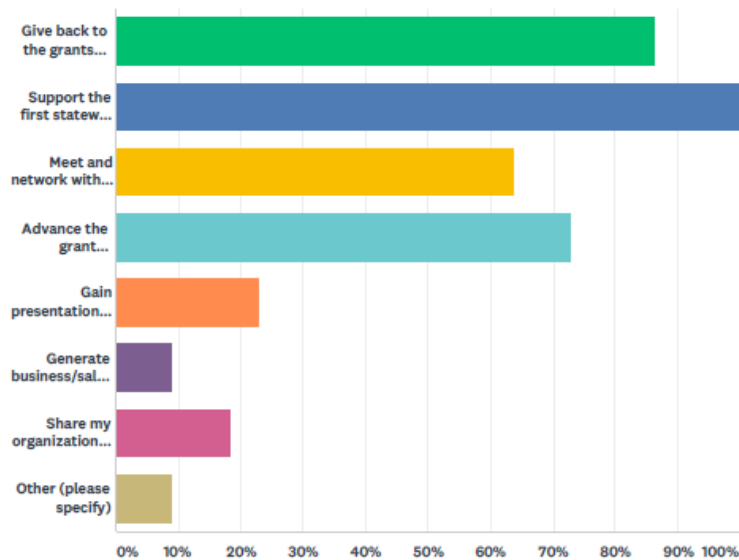
## Appendix C: 2019 Silver State Grant Conference Presenter Survey

February 21--March 12, 2019

### 2019 Silver State Grant Conference Presenter Survey

Q1 I presented at the Silver State Grant Conference to: (Select all that apply.)

Answered: 22 Skipped: 0

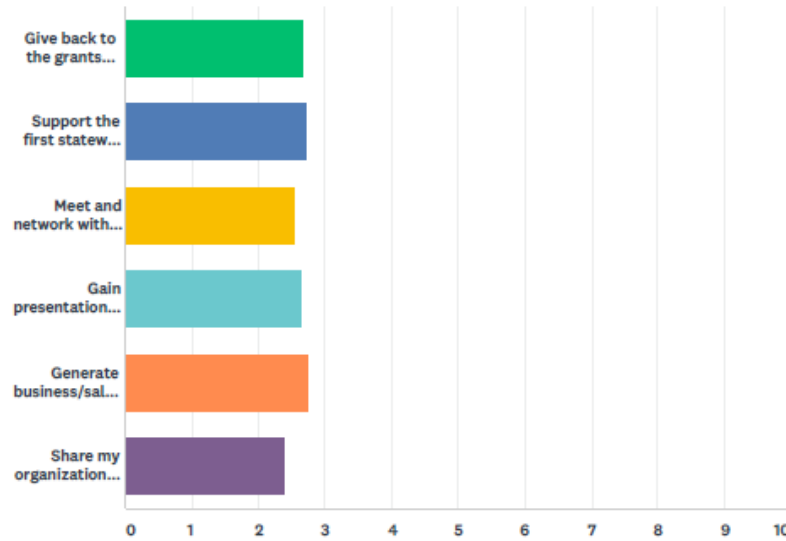


ANSWER CHOICES	RESPONSES	
Give back to the grants community	86.36%	19
Support the first statewide grant conference in Nevada	100.00%	22
Meet and network with other grant professionals	63.64%	14
Advance the grant profession in Nevada	72.73%	16
Gain presentation/public speaking experience	22.73%	5
Generate business/sales leads	9.09%	2
Share my organization's success story	18.18%	4
Other (please specify)	9.09%	2
Total Respondents: 22		

2019 Silver State Grant Conference Presenter Survey

Q2 To what degree did the Silver State Grant Conference meet your expectations?

Answered: 21 Skipped: 1

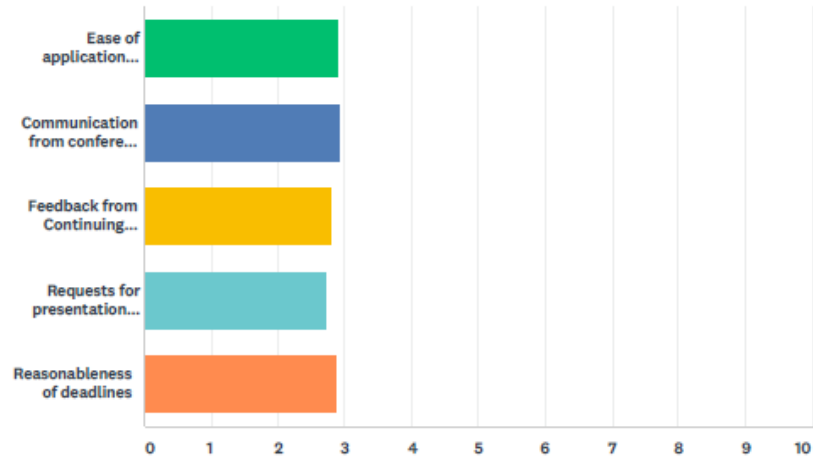


	BELOW EXPECTATIONS	MET EXPECTATIONS	EXCEEDED EXPECTATIONS	N/A	TOTAL	WEIGHTED AVERAGE
Give back to the grants community	0.00% 0	28.57% 6	61.90% 13	9.52% 2	21	2.68
Support the first statewide grant conference in Nevada	0.00% 0	28.57% 6	71.43% 15	0.00% 0	21	2.71
Meet and network with other grant professionals	0.00% 0	42.86% 9	47.62% 10	9.52% 2	21	2.53
Gain presentation/public speaking experience	0.00% 0	19.05% 4	33.33% 7	47.62% 10	21	2.64
Generate business/sales leads	0.00% 0	4.76% 1	14.29% 3	80.95% 17	21	2.75
Share my organization's success story	0.00% 0	23.81% 5	14.29% 3	61.90% 13	21	2.38

2019 Silver State Grant Conference Presenter Survey

Q3 Please rate your presenter application experience.

Answered: 21 Skipped: 1

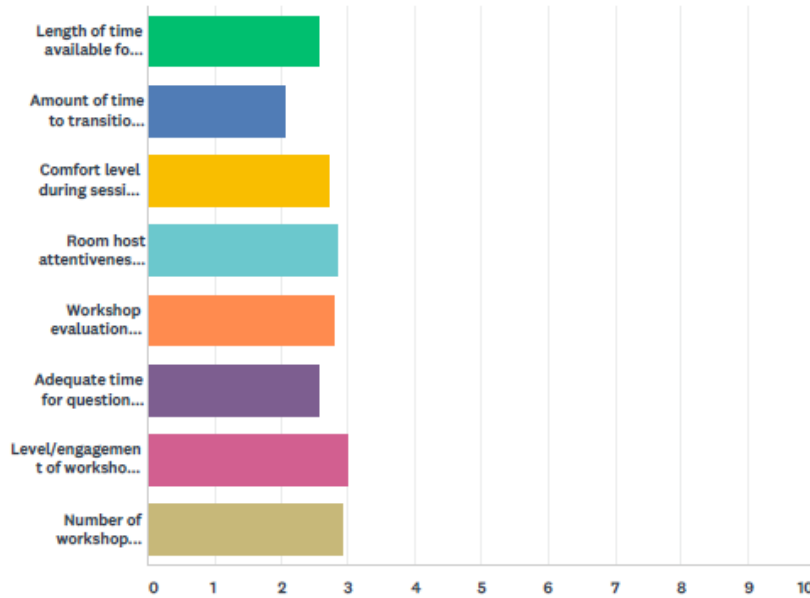


	POOR	FAIR	GOOD	N/A	TOTAL	WEIGHTED AVERAGE
Ease of application process	0.00% 0	9.52% 2	76.19% 16	14.29% 3	21	2.89
Communication from conference planning team	0.00% 0	9.52% 2	90.48% 19	0.00% 0	21	2.90
Feedback from Continuing Professional Education review team	4.76% 1	9.52% 2	71.43% 15	14.29% 3	21	2.78
Requests for presentation revision	4.76% 1	9.52% 2	52.38% 11	33.33% 7	21	2.71
Reasonableness of deadlines	0.00% 0	14.29% 3	85.71% 18	0.00% 0	21	2.86

2019 Silver State Grant Conference Presenter Survey

Q4 Please rate your overall experience as a workshop presenter.

Answered: 21 Skipped: 1

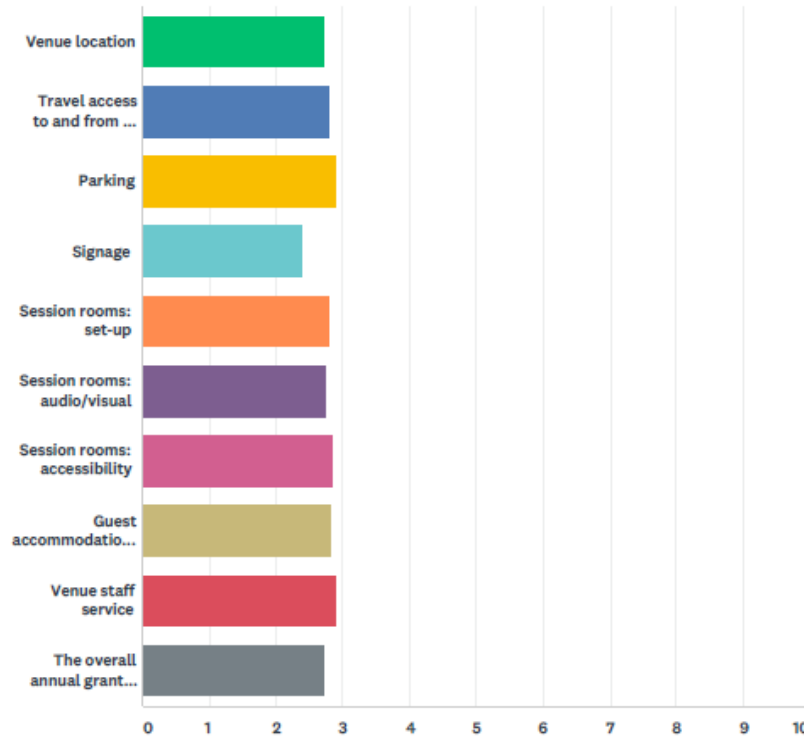


	POOR	FAIR	GOOD	N/A	TOTAL	WEIGHTED AVERAGE
Length of time available for sessions	0.00% 0	42.86% 9	57.14% 12	0.00% 0	21	2.57
Amount of time to transition between sessions	28.57% 6	28.57% 6	33.33% 7	9.52% 2	21	2.05
Comfort level during sessions (seating space, temperature, water, etc.)	0.00% 0	28.57% 6	71.43% 15	0.00% 0	21	2.71
Room host attentiveness/effectiveness	0.00% 0	14.29% 3	80.95% 17	4.76% 1	21	2.85
Workshop evaluation distribution/collection	4.76% 1	9.52% 2	85.71% 18	0.00% 0	21	2.81
Adequate time for questions and answers (when applicable)	4.76% 1	33.33% 7	61.90% 13	0.00% 0	21	2.57
Level/engagement of workshop attendees	0.00% 0	0.00% 0	100.00% 21	0.00% 0	21	3.00
Number of workshop attendees	4.76% 1	0.00% 0	95.24% 20	0.00% 0	21	2.90

## 2019 Silver State Grant Conference Presenter Survey

### Q5 Please rate the overall venue.

Answered: 21 Skipped: 1

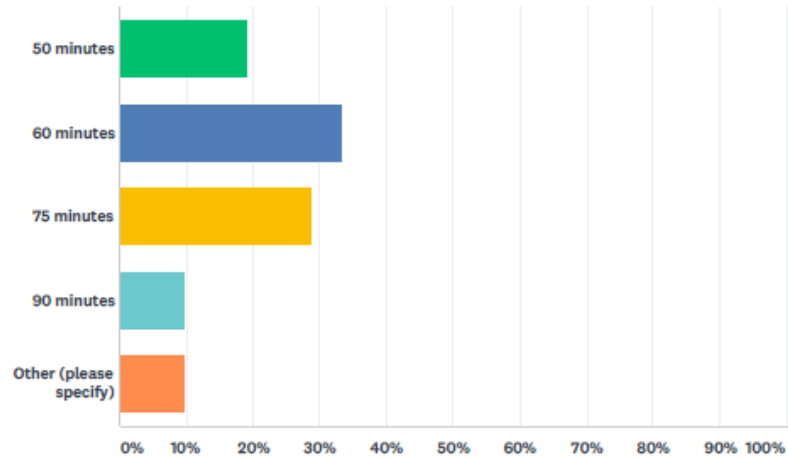


	POOR	FAIR	GOOD	N/A	TOTAL	WEIGHTED AVERAGE
Venue location	4.76% 1	19.05% 4	76.19% 16	0.00% 0	21	2.71
Travel access to and from the venue	0.00% 0	19.05% 4	80.95% 17	0.00% 0	21	2.81
Parking	0.00% 0	9.52% 2	66.67% 14	23.81% 5	21	2.88
Signage	9.52% 2	42.86% 9	47.62% 10	0.00% 0	21	2.38
Session rooms: set-up	4.76% 1	9.52% 2	85.71% 18	0.00% 0	21	2.81
Session rooms: audio/visual	0.00% 0	23.81% 5	66.67% 14	9.52% 2	21	2.74
Session rooms: accessibility	0.00% 0	14.29% 3	80.95% 17	4.76% 1	21	2.85
Guest accommodations & amenities	0.00% 0	9.52% 2	47.62% 10	42.86% 9	21	2.83
Venue staff service	0.00% 0	9.52% 2	76.19% 16	14.29% 3	21	2.89
The overall annual grants training venue	0.00% 0	28.57% 6	71.43% 15	0.00% 0	21	2.71

2019 Silver State Grant Conference Presenter Survey

Q6 What's your ideal workshop length (including Q&A)?

Answered: 21 Skipped: 1



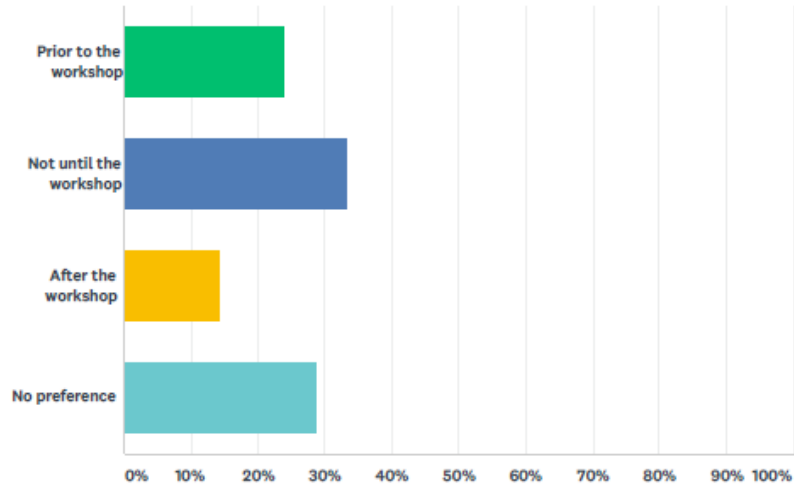
ANSWER CHOICES	RESPONSES	
50 minutes	19.05%	4
60 minutes	33.33%	7
75 minutes	28.57%	6
90 minutes	9.52%	2
Other (please specify)	9.52%	2
TOTAL		21



2019 Silver State Grant Conference Presenter Survey

Q7 When would you prefer workshop attendees have access to your presentation (i.e., slides, deck, PowerPoint)?

Answered: 21 Skipped: 1

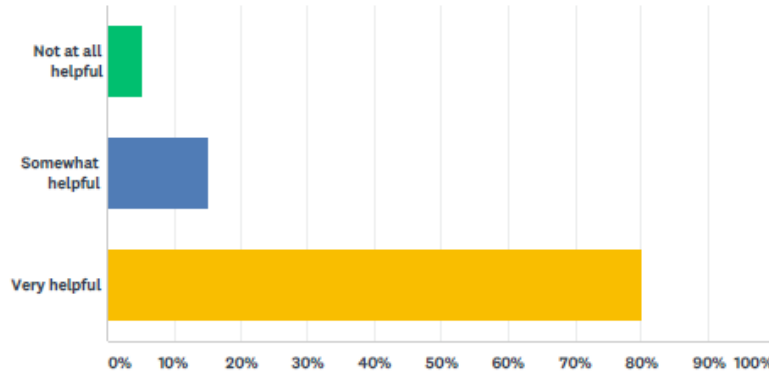


ANSWER CHOICES	RESPONSES	
Prior to the workshop	23.81%	5
Not until the workshop	33.33%	7
After the workshop	14.29%	3
No preference	28.57%	6
TOTAL		21

2019 Silver State Grant Conference Presenter Survey

Q8 How helpful did you find the workshop evaluation data that was sent to you following the conference?

Answered: 20 Skipped: 2

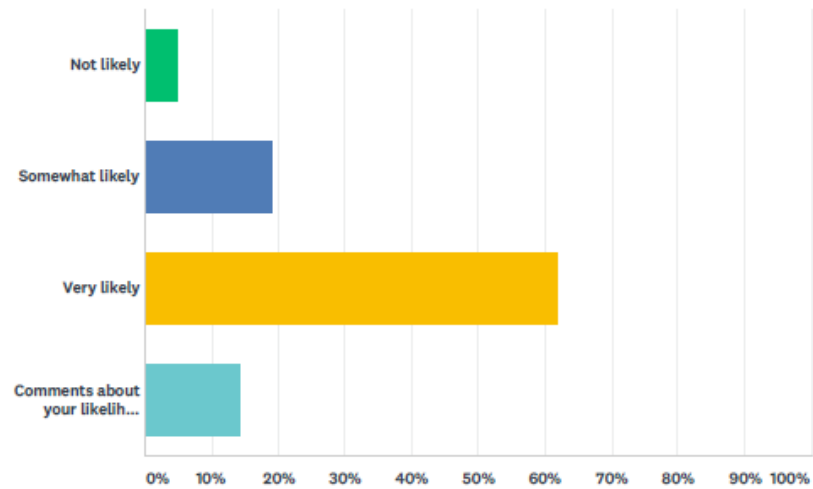


ANSWER CHOICES	RESPONSES
Not at all helpful	5.00% 1
Somewhat helpful	15.00% 3
Very helpful	80.00% 16
TOTAL	20

2019 Silver State Grant Conference Presenter Survey

Q9 Based on your experience as a presenter at this year's conference, how likely is it that you will apply to be a presenter at next year's conference?

Answered: 21 Skipped: 1



ANSWER CHOICES	RESPONSES	
Not likely	4.76%	1
Somewhat likely	19.05%	4
Very likely	61.90%	13
Comments about your likelihood of presenting at next year's conference:	14.29%	3
TOTAL		21

2019 Silver State Grant Conference Presenter Survey

**Q10 Please use this space for any additional comments/suggestions and include your email address if you would like us to follow up with you directly.**

Answered: 8 Skipped: 14

- 1 A great first event! The feedback from presenters and attendees will allow you to tweak and make it better. Great job.
- 2 Thank you for including me and the opportunity. I won't be able to afford traveling to Las Vegas next year or else I'd gladly present again!
- 3 Excellent job.
- 4 The room facilitator was super helpful in keeping the time for me and ensuring that session needs were met. It was great having staff present in each room.
- 5 Congratulations on a great 1st Annual Conference!
- 6 The location of bathrooms was challenging. If there was 15-minutes in between, based on this year's venue, that would have been helpful.
- 7 Thank you for hosting a great event.
- 8 Loved it

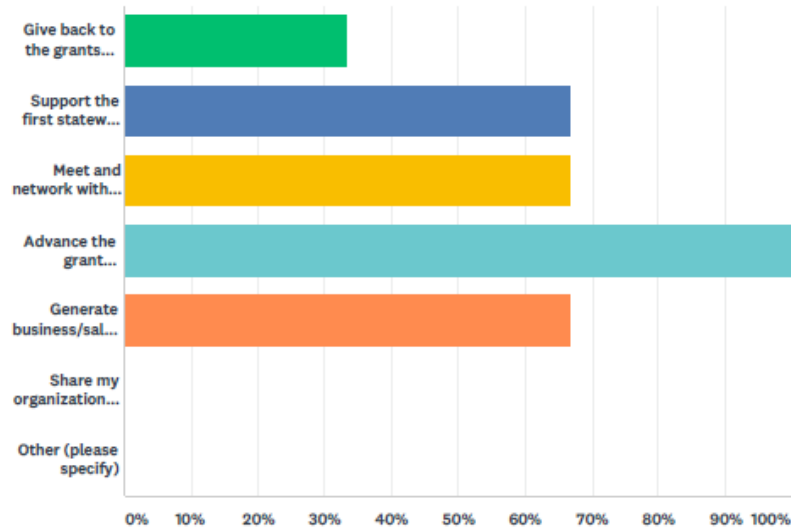
## Appendix D: 2019 Silver State Grant Conference Vendor Survey

February 20--March 8, 2019

### 2019 Silver State Grant Conference Vendor Survey

Q1 I was a vendor at the Silver State Grant Conference to: (Select all that apply.)

Answered: 3 Skipped: 0

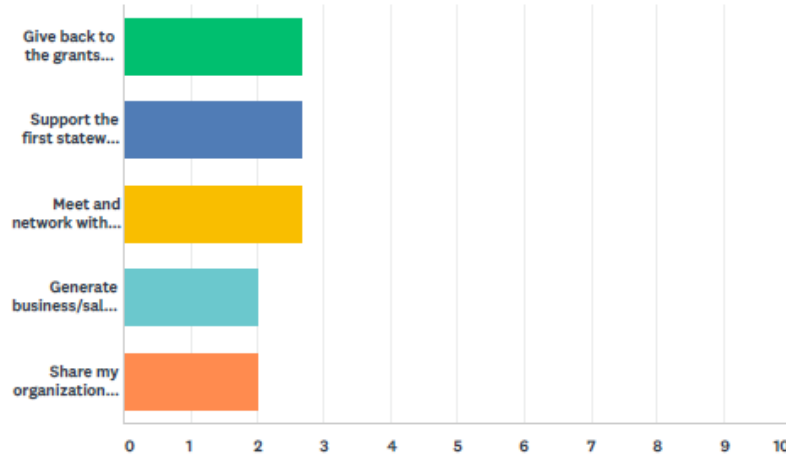


ANSWER CHOICES	RESPONSES	
Give back to the grants community	33.33%	1
Support the first statewide grant conference in Nevada	66.67%	2
Meet and network with grant professionals	66.67%	2
Advance the grant profession in Nevada	100.00%	3
Generate business/sales leads	66.67%	2
Share my organization's success story	0.00%	0
Other (please specify)	0.00%	0
Total Respondents: 3		

2019 Silver State Grant Conference Vendor Survey

Q2 To what degree did the Silver State Grant Conference meet your expectations?

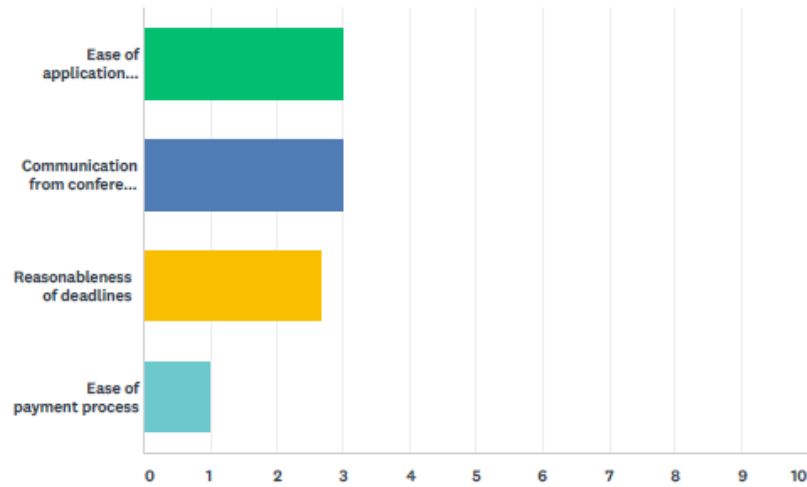
Answered: 3 Skipped: 0



	BELOW EXPECTATIONS	MET EXPECTATIONS	EXCEEDED EXPECTATIONS	N/A	TOTAL	WEIGHTED AVERAGE
Give back to the grants community	0.00% 0	33.33% 1	66.67% 2	0.00% 0	3	2.67
Support the first statewide grant conference in Nevada	0.00% 0	33.33% 1	66.67% 2	0.00% 0	3	2.67
Meet and network with other grant professionals	0.00% 0	33.33% 1	66.67% 2	0.00% 0	3	2.67
Generate business/sales leads	33.33% 1	0.00% 0	33.33% 1	33.33% 1	3	2.00
Share my organization's success story	33.33% 1	33.33% 1	33.33% 1	0.00% 0	3	2.00

### Q3 Please rate your vendor application experience.

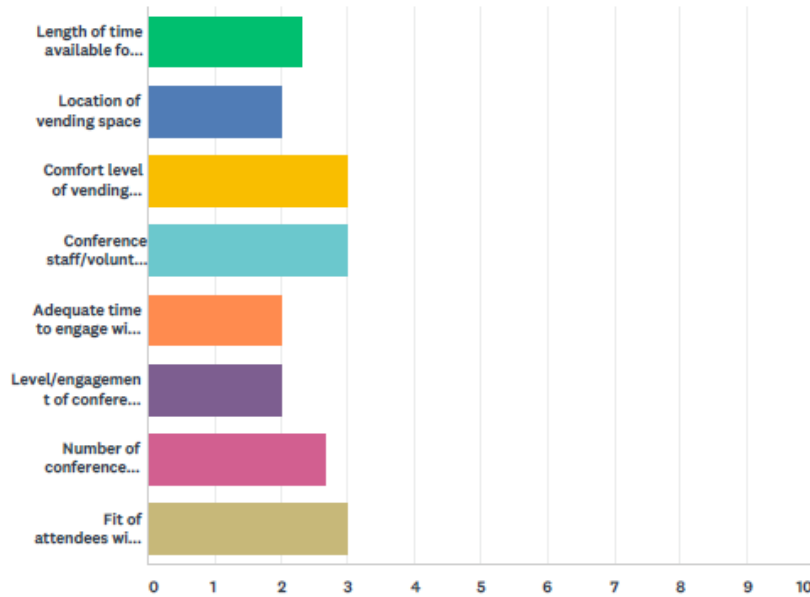
Answered: 3 Skipped: 0



	POOR	FAIR	GOOD	N/A	TOTAL	WEIGHTED AVERAGE
Ease of application process	0.00% 0	0.00% 0	100.00% 3	0.00% 0	3	3.00
Communication from conference planning team	0.00% 0	0.00% 0	100.00% 3	0.00% 0	3	3.00
Reasonableness of deadlines	0.00% 0	33.33% 1	66.67% 2	0.00% 0	3	2.67
Ease of payment process	33.33% 1	0.00% 0	0.00% 0	66.67% 2	3	1.00

## Q4 Please rate your overall experience as a vendor.

Answered: 3 Skipped: 0

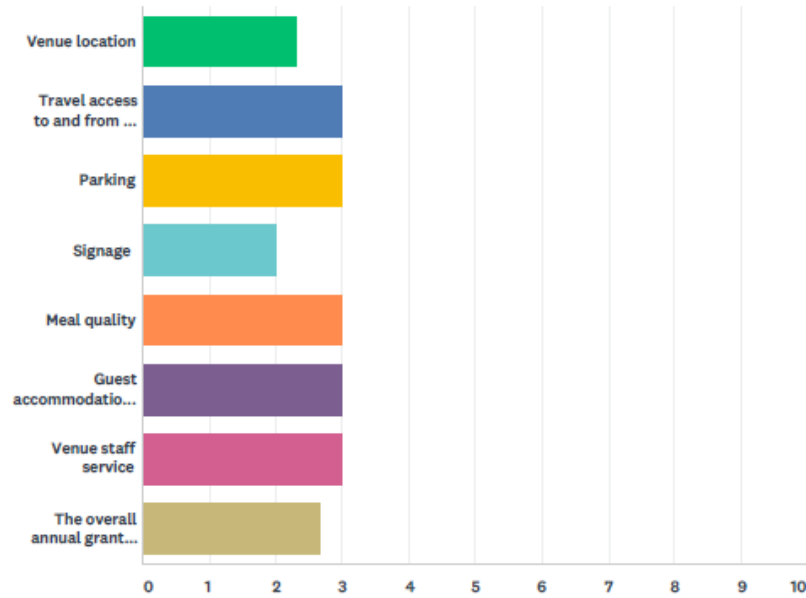


	POOR	FAIR	GOOD	N/A	TOTAL	WEIGHTED AVERAGE
Length of time available for vending	0.00% 0	66.67% 2	33.33% 1	0.00% 0	3	2.33
Location of vending space	33.33% 1	33.33% 1	33.33% 1	0.00% 0	3	2.00
Comfort level of vending space	0.00% 0	0.00% 0	100.00% 3	0.00% 0	3	3.00
Conference staff/volunteers attentiveness/effectiveness	0.00% 0	0.00% 0	100.00% 3	0.00% 0	3	3.00
Adequate time to engage with conference attendees	33.33% 1	33.33% 1	33.33% 1	0.00% 0	3	2.00
Level/engagement of conference attendees	33.33% 1	33.33% 1	33.33% 1	0.00% 0	3	2.00
Number of conference attendees	0.00% 0	33.33% 1	66.67% 2	0.00% 0	3	2.67
Fit of attendees with your organization's mission/purpose	0.00% 0	0.00% 0	100.00% 3	0.00% 0	3	3.00



## Q5 Please rate the overall venue.

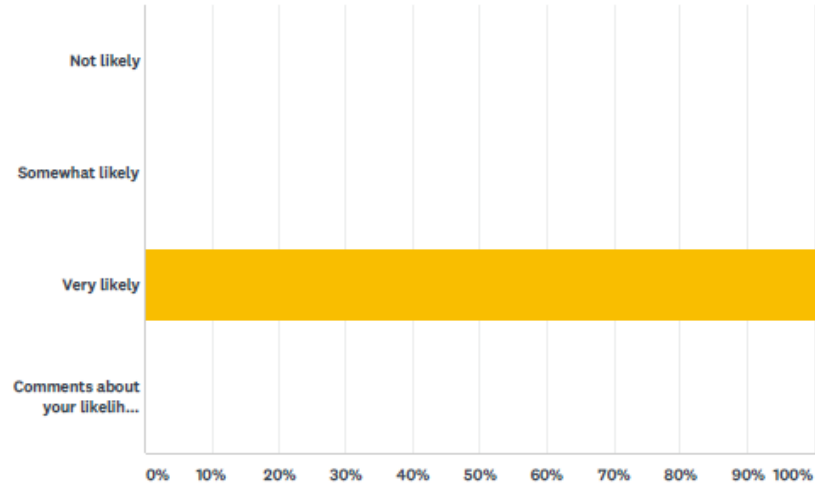
Answered: 3 Skipped: 0



	POOR	FAIR	GOOD	N/A	TOTAL	WEIGHTED AVERAGE
Venue location	33.33% 1	0.00% 0	66.67% 2	0.00% 0	3	2.33
Travel access to and from the venue	0.00% 0	0.00% 0	100.00% 3	0.00% 0	3	3.00
Parking	0.00% 0	0.00% 0	33.33% 1	66.67% 2	3	3.00
Signage	33.33% 1	33.33% 1	33.33% 1	0.00% 0	3	2.00
Meal quality	0.00% 0	0.00% 0	33.33% 1	66.67% 2	3	3.00
Guest accommodations & amenities	0.00% 0	0.00% 0	66.67% 2	33.33% 1	3	3.00
Venue staff service	0.00% 0	0.00% 0	66.67% 2	33.33% 1	3	3.00
The overall annual grants training venue	0.00% 0	33.33% 1	66.67% 2	0.00% 0	3	2.67

**Q6 Based on your experience as a vendor at this year's conference, how likely is it that you will apply to be a vendor at next year's conference?**

Answered: 3 Skipped: 0



ANSWER CHOICES	RESPONSES	
Not likely	0.00%	0
Somewhat likely	0.00%	0
Very likely	100.00%	3
Comments about your likelihood of vending at next year's conference:	0.00%	0
TOTAL		3

2019 Silver State Grant Conference Vendor Survey

**Q7 Please use this space for any additional comments/suggestions and include your email address if you would like us to follow up with you directly.**

Answered: 0   Skipped: 3

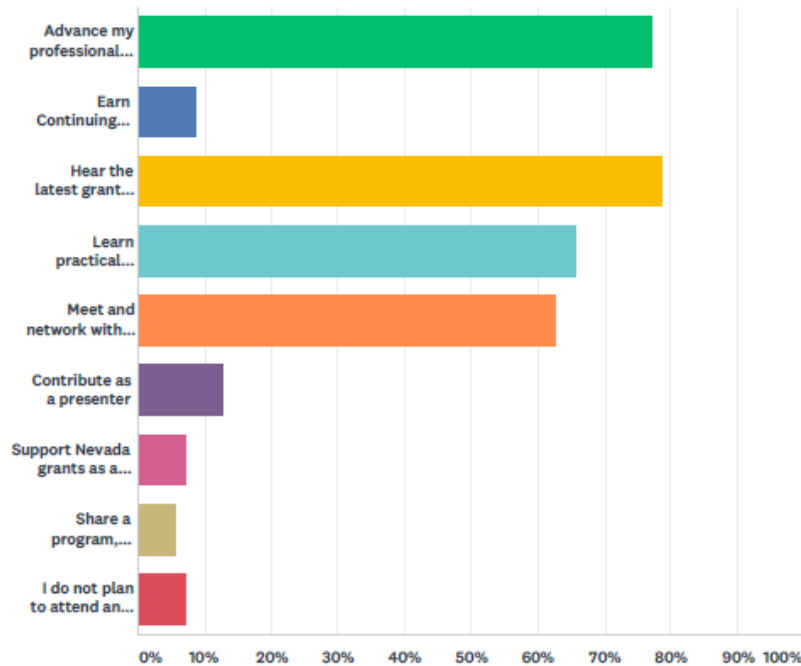
## Appendix E: Planning Survey for the 2020 Silver State Grant Conference

February 21--March 27, 2019

### Planning Survey for the Next Silver State Grant Conference

Q1 I plan to attend the next Silver State Grant Conference to: (Select all that apply.)

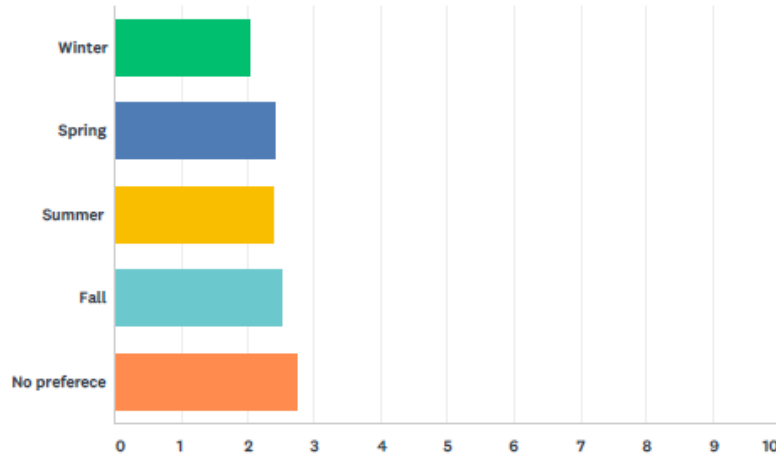
Answered: 70 Skipped: 1



ANSWER CHOICES	RESPONSES	
Advance my professional grant knowledge	77.14%	54
Earn Continuing Professional Education credits (CPEs)	8.57%	6
Hear the latest grant information from leading experts	78.57%	55
Learn practical methodologies to implement at my organization	65.71%	46
Meet and network with other grant professionals	62.86%	44
Contribute as a presenter	12.86%	9
Support Nevada grants as a conference sponsor	7.14%	5
Share a program, product, or information as a conference vendor	5.71%	4
I do not plan to attend any Silver State Grant Conference events	7.14%	5
Total Respondents: 70		

## Q2 How likely would you be to attend a conference during the following times of year?

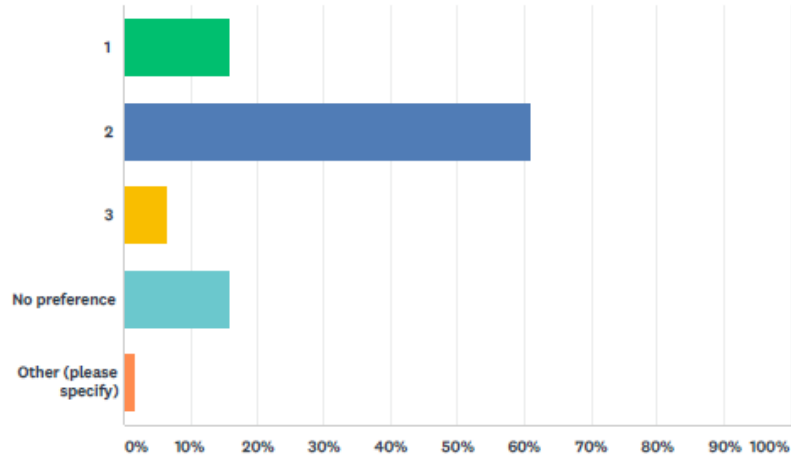
Answered: 64 Skipped: 7



	NOT LIKELY	SOMEWHAT LIKELY	VERY LIKELY	TOTAL	WEIGHTED AVERAGE
Winter	29.17% 14	39.58% 19	31.25% 15	48	2.02
Spring	10.64% 5	38.30% 18	51.06% 24	47	2.40
Summer	16.33% 8	28.57% 14	55.10% 27	49	2.39
Fall	6.00% 3	36.00% 18	58.00% 29	50	2.52
No preference	4.17% 1	16.67% 4	79.17% 19	24	2.75

### Q3 How many days would you like the main conference to last?

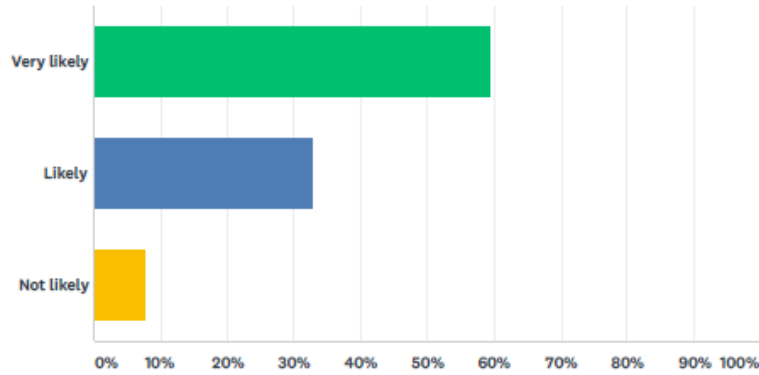
Answered: 64 Skipped: 7



ANSWER CHOICES	RESPONSES	
1	15.63%	10
2	60.94%	39
3	6.25%	4
No preference	15.63%	10
Other (please specify)	1.56%	1
TOTAL		64

#### Q4 What's the likelihood you would attend a pre-conference federal funding-specific event to hear directly from federal agencies?

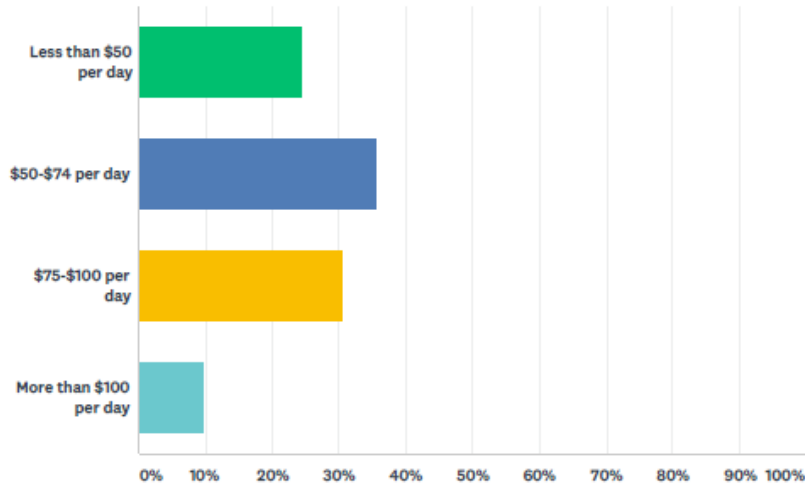
Answered: 64 Skipped: 7



ANSWER CHOICES	RESPONSES	
Very likely	59.38%	38
Likely	32.81%	21
Not likely	7.81%	5
TOTAL		64

### Q5 What registration fee would you be willing to pay for a professional grant conference?

Answered: 62 Skipped: 9

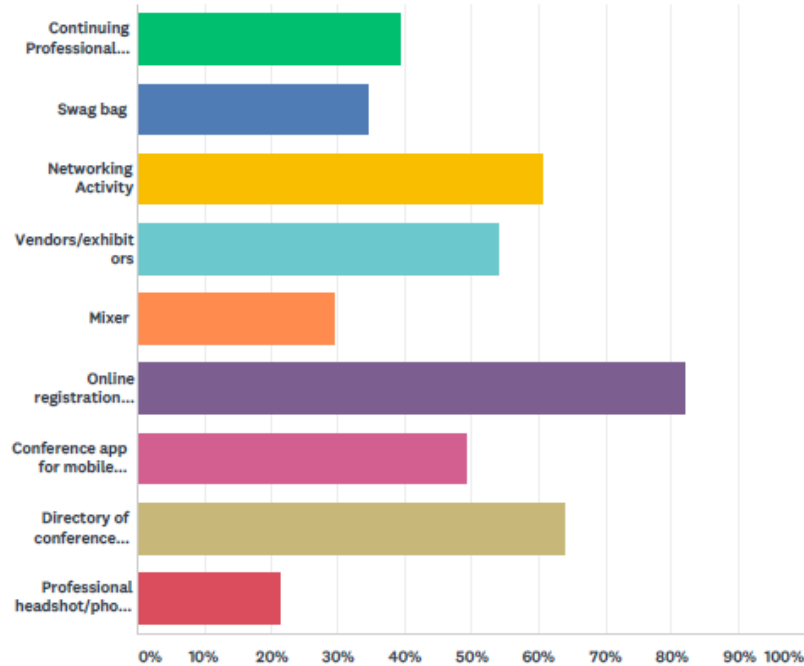


ANSWER CHOICES	RESPONSES	
Less than \$50 per day	24.19%	15
\$50-\$74 per day	35.48%	22
\$75-\$100 per day	30.65%	19
More than \$100 per day	9.68%	6
TOTAL		62



## Q6 Which of the following would you like to see for/at the next Silver State Grant Conference? (Select all that apply.)

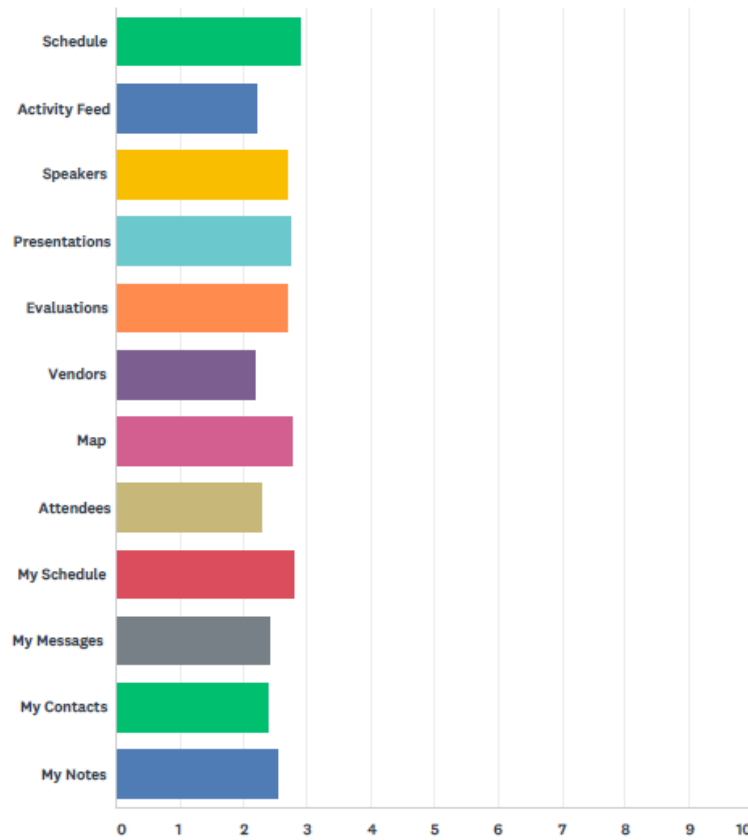
Answered: 61 Skipped: 10



ANSWER CHOICES	RESPONSES	
Continuing Professional Education credits (CPEs)	39.34%	24
Swag bag	34.43%	21
Networking Activity	60.66%	37
Vendors/exhibitors	54.10%	33
Mixer	29.51%	18
Online registration with credit card payments	81.97%	50
Conference app for mobile devices	49.18%	30
Directory of conference participants' email addresses	63.93%	39
Professional headshot/photograph station	21.31%	13
Total Respondents: 61		

## Q7 Which features of a conference app would you find useful?

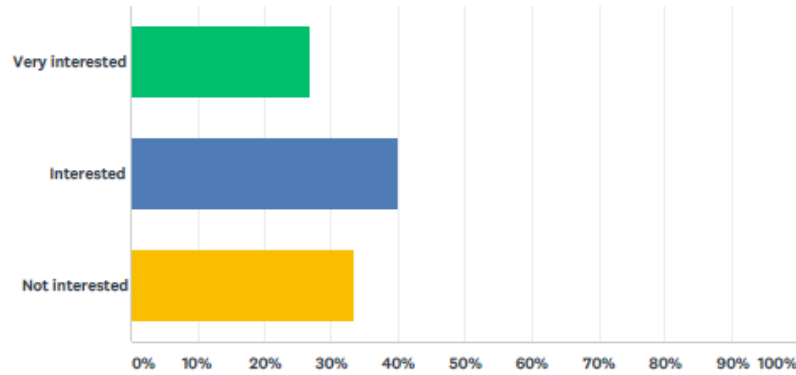
Answered: 61 Skipped: 10



	NOT USEFUL	SOMEWHAT USEFUL	VERY USEFUL	N/A	TOTAL	WEIGHTED AVERAGE
Schedule	1.69% 1	6.78% 4	88.14% 52	3.39% 2	59	2.89
Activity Feed	12.96% 7	44.44% 24	33.33% 18	9.26% 5	54	2.22
Speakers	3.51% 2	22.81% 13	70.18% 40	3.51% 2	57	2.69
Presentations	3.39% 2	18.64% 11	74.58% 44	3.39% 2	59	2.74
Evaluations	3.57% 2	23.21% 13	69.64% 39	3.57% 2	56	2.69
Vendors	16.98% 9	45.28% 24	33.96% 18	3.77% 2	53	2.18
Map	1.67% 1	18.33% 11	75.00% 45	5.00% 3	60	2.77
Attendees	12.96% 7	40.74% 22	40.74% 22	5.56% 3	54	2.29
My Schedule	3.39% 2	13.56% 8	76.27% 45	6.78% 4	59	2.78
My Messages	12.96% 7	29.63% 16	51.85% 28	5.56% 3	54	2.41
My Contacts	16.98% 9	24.53% 13	52.83% 28	5.66% 3	53	2.38
My Notes	12.50% 7	17.86% 10	64.29% 36	5.36% 3	56	2.55

Q8 What's your level of interest in attending a conference virtually via live streaming online instead of attending a conference in person?

Answered: 60 Skipped: 11



ANSWER CHOICES	RESPONSES	
Very interested	26.67%	16
Interested	40.00%	24
Not interested	33.33%	20
TOTAL		60

## Q9 What training topics would you like to see at the next Silver State Grant Conference? Share as much detail as you wish.

Answered: 46 Skipped: 25

- 1 Writing, organizing, presenting, sharing, and learn.  
I have not yet attended so it would be difficult to add any additional information apart from my
- 2 responses to the survey.  
Finding grants, Tracks for independent consultants so we can learn more about being how to  
grow our businesses, Finding clients, Billing, Marketing, Grant Management, Tracking, Using  
Grants.gov, Using ERA Commons
- 3 Discussion of top state and federal audit findings and how to avoid them in your organization.  
Best practices in tracking federal grants with grant periods outside of the State fiscal year. Desk  
4 and on-site subrecipient monitoring tools.  
Small nonprofits, state grant managers and coordinators (federal pass-through dollars), resources  
5 for grant writing and compliance  
(1) Update on how Nevada is doing with receiving federal grants vs the other states; (2) ways to  
combat fraudulent grant consultants/writers, which adversely affects those who are legitimate;  
6 (3) how to establish reasonable rates for consulting/grant writing.  
7 more on federal grant processes
- 8 Federal grant availability, Foundation funding  
Monitoring tools, Compliance with CFR subawarding requirements
- 9 I was not at the last conference so I cannot judge what may have been missed. I would hope that  
all conferences hit on the grant application process and what does or does not make for an  
10 outstanding application.
- 11 Federal application tips
- 12 Grants Management (Private/Foundation) Suggestions
- 13 Creating budgets, Indirect costs  
Detailed and updated information on the State of Nevada's required grants management  
14 software and how it will integrate with our new enterprise wide fiscal software.  
advanced writing techniques, what private foundations and federal agencies look for in a  
successful grant proposal. How to manage the grant writing process with coworkers, evaluation,  
15 creative goals.outcomes, qualitative evaluation, creative ways to find funding,
- 16 How to obtain a federal indirect cost rate  
I think the training topics could be divided into pre-award and post-award, rather than by  
17 skill/experience level.  
Understanding of grant and community etiquette. When is appropriate and not appropriate to  
ask questions related to an agencies programs/funding/expenditures? Is grant usage (seeking,  
18 obtaining, implementing) transparent?  
Other agencies' best practices. Guidance on processes and policies. How to bridge the fiscal to  
19 program language barrier. Grant fiscal management best practices.  
Strategies for applying to the different funders, i.e., corporate, government, foundations. What  
are they specifically looking for? How do they differ in their evaluations? Resources for finding  
20 the appropriate funders/donors for the organization
- 21 Budgets, allowable costs
- 22 Advanced training. I've been in grants since 2006. I'm not interested in beginner info at all

- 23 A wide variety from writing, evaluation, budgets and grants management.  
At an advanced level: Building a pathway to grants from new-to-us organizations;  
Identifying/understanding a specific funder's definition/expectation for outputs & outcomes; Best
- 24 practices and strategies for communication between grant writer(s) and program/service staff.  
Panel about "What story is your "other funding sources" answer telling?" Roundtable discussion  
of the results of the Spring State of Grantseeking Report from Grantstation (usu comes out in  
February, the latest was Feb 2018). How to break it to your executive level that your  
organization needs some work in being grant-ready. Roundtable on making friends with your  
programs. By the time next year's conference rolls around, I'll almost be at the level of  
experience to facilitate/participate in roundtables. I have 10+ of experience as a conference
- 25 facilitator but only about 2+ in the field of non-profits/grants.  
I loved having grant examiners share their perspectives on what is/is not helpful in grant  
applications. Maybe have a presenter go through an actual grant application to show exactly what
- 26 they are looking for.
- 27 Grant writers for non profits  
Grant budgeting 101, State grant personnel resources- who you can contact for Technical
- 28 Assistance. Grant collaboration resources  
Grant specific backup requirements. As well as How to get the edge on your proposal (grant  
specific). Should I include multiple staff in one grant or zero in on one to two staff members.
- 29 How the NV Grants office can assist local non-profits.
- 30 I know so little, anything would be helpful! Healthcare specific topics would be very useful.
- 31 Similar topics as recently covered for those who could not attend.  
Budgeting and reporting, describing meaningful outcomes, data tracking and reporting, grantor
- 32 recognition, collaborating with other agencies
- 33 More information about how to utilize AmeriCorps/National Service  
more on budget development, scope of work, writing a good gripping narrative, data collection
- 34 systems, trends in funding construction projects
- 35 Current grant opportunities and annual State grant opportunities  
Would be nice if State agencies were on the same page when providing grants to sub-awardees.
- 36 Too many different forms, too many different reports to submit  
Much of the same material as presented this time. "How to" sessions on as many topics as
- 37 possible.  
Specific information on available federal & state grants. What the successful grants look like and
- 38 how to prepare a successful grant.
- 39 Keeping in compliance; anything transportation
- 40 Purchasing for State and Local.
- 41 zd;fkljsd
- 42 Discussion of match requirements and how they can be met. How to leverage technology to be
- 43 more efficient. How to survive an audit.  
Grant management (and what other additional longer-term training opportunities are  
available/highly recommended), Grant writing, Budgeting, Building better collaborations,  
How to keep stakeholders engaged and contributing to the project (ie. they don't say they  
support you in the grant application process and then disappear once the grant is awarded)
- 44
- 45 State speakers on funding priorities and evaluation methods
- 46 Grant management

## Q10 Please share any suggestions you have for possible keynote speakers. Who would you most like to hear from?

Answered: 30 Skipped: 41

- 1 A starter plan that works and how it would pertain to my field of indevor  
i would like to hear from the top grant writers who are experts at having their grant
- 2 applications approved.
- 3 n/a
- 4 Any federal agency partners, Eide Bailly, Brustein & Manasevit, GFO audit division.  
(1) An update from the UNLV Lincy Institute of its May 2014 report "Competing for Federal  
Grant Dollars." I happened to read about it in the Las Vegas Review Journal, which got me  
interested in grants. <https://www.unlv.edu/lincyinstitute>; (2) David Ferrara,  
[dferrara@reviewjournal.com](mailto:dferrara@reviewjournal.com), (702) 380-1039. He wrote an excellent newspaper article about  
a \$14M grant fraud. [https://www.reviewjournal.com/crime/courts/las-vegas-woman-sentenced-](https://www.reviewjournal.com/crime/courts/las-vegas-woman-sentenced-for-fraud-schemes-1603644/)  
for-fraud-schemes-1603644/; (3) a high-level update from a grants.gov official.
- 5 organizations with automation for one or more phases of grant administration
- 6 Kenneth Lange
- 7 Motivating your staff
- 9 Not sure.  
Governor Sisolak. The new Governor needs to acknowledge he understands the state's Grants  
Office is trying to establish a uniform, streamlined system that will carry all state grant  
management offices, and their partners, forward. Our local government agencies and non-profit  
partners would be equally comforted to know the degree to which the state of Nevada is  
committed to this effort. Having Governor Sisolak address this conference would show the  
state really is committed at the highest level.  
I'd like to hear from an individual who is a grant professional, specifically. Hopefully someone  
with significant experience working in some aspect of grant application/management and  
professional credentialing (like a GPC)
- 11 professional credentialing (like a GPC)
- 12 No suggestions as I am new to this field.
- 13 State fiscal grant experts. USDA.  
Keynote speaker - someone who has been in our shoes as grant recipients and found success.  
How did he/she do it? Perhaps someone who is on the other side of the fence as a grantor  
now. Someone to encourage the audience for their efforts in seeking funding for their
- 14 organizations.  
Jacky Rosen, Someone in a role that puts them in touch with the current/potentially shifting  
state of giving in Nevada.
- 15 Deanna Ackerman was super inspiring and helpful in her presentation. Catherine Cortez Masto  
was a winning speaker even in her brief time. Julie Murray is another very inspiring speaker and  
an incredible facilitator
- 16 Personality prompter for one session (someone who is not there to talk about grants, but is  
there to help us identify our personalities and then how to use our personality traits to our  
benefit in grant writing, etc.)
- 17 It could be a local keynote speaker. It doesn't have to be a nationally known person. Andy  
Schuricht and Stacey Wedding are great nonprofit podcasters.
- 18 Martie Washington
- 19 N/A
- 20 Top performing non-profits in the State that can share best practices (recommended by the  
grantors themselves)
- 21

- 22 Leaders within the state
- 23 committees that judge state grants - what they look for
- 24 It would be nice to have a keynote speaker that produced something utilizing grant funds; or
- 24 that provide services to the public with funds that originated from a grant.
- 25 Maybe some panels on “how do you do it topics”.
- 26 sorry, no thoughts on this.
- 26 Successful grant management practitioners in governmental organizations; federal program
- 27 representatives (what's on the horizon?)
- 28 s
- 29 Casey Foundation, Dave Thomas Foundation, legislators
- 30 Governor

## Q11 In what way can we improve our game for next year?

Answered: 34 Skipped: 37

- 1 As I was not invited to this year I could not say.  
Online registrations, better communication
- 2 Unfortunately I was unable to attend this year's event. Based on schedule and feedback sounds  
3 like it was great ... keep up the good work.
- 4 For a first effort it was excellent.  
(1) I know you've already heard this but streamline the sign-out, which by the way I don't think  
is necessary. Some are unable to remain the entire time; (2) Once again, no swag. The  
environmental waste is substantial; (3) Recycle plastic name holders and anything else that can  
5 be recycled.
- 6 longer breaks in between sessions
- 7 Not sure, unable to attend this year's conference due to being sold out  
You did a fantastic job with the first conference, the credit card payment and online registration  
8 will be an improvement.
- 9 Better grant application writing. Knowledge of the types of grants available to us.  
Raffle off conference attendance fee? Bring in a motivational speaker for us old-timers to get re-  
energized :)
- 10 Add another day to the conference. Stagger some of the classes. There were a few sessions that  
I wanted to attend, but they were all offered at the same time. If you could add the same  
11 session multiple times, it would give us the opportunity to attend.
- 12 Make sure there is a second conference.  
Provide breaks between all breakout sessions, make schedules & conference information  
13 available readily online/on an app, digitize evaluations.
- 14 I did not attend this year's conference, so I do not have anything to compare to.
- 15 N/A - wasn't able to attend this year.  
Better, more accessible location with easy parking, more time in between sessions to interact  
with each other and the presenter. Shorter day if on a Friday. Snacks/drinks in the afternoon  
16 for both days.
- 17 No government shut down.
- 18 Tell us earlier. By the time I got the info it was too late to schedule
- 19 Conference App
- 20 As I noted before, an Advanced track throughout the conference would be very attractive.  
A little bit more time for networking/processing between panels. More sponsors. More  
roundtable panels--the attendees who reached out with questions always had something great  
to contribute. Grants Professionals seem to be less of the "I person gets up and lectures" vibe  
and more of the "we got together before this session and prepared this outline and now we  
21 want you to contribute." A few more mixer opportunities.
- 22 Be just as amazing as this year! You all rocked it!
- 23 Have one in Southern Nevada
- 24 mobile device and online credit card registration accessibility
- 25 I am not sure since I was unable to attend this year.
- 26 n/a



- 27 not at all - it was well done - could not have been better.
- 28 Provide more time in-between sessions  
I was not present for the last conference, however, there should be a venue that is capable of
- 29 Nevada's grant population.  
Take credit cards! Maybe more vendors and displays. Maybe have some authors of grant writing
- 30 books. Maybe have a little "bookstore".
- 31 I did not attend this year's conference, but heard GREAT things about it.
- 32 Match dollars are more and more difficult to find  
I thought the conference this year was wonderful. Hats off to the organizers for making the first
- 33 year such a success. I was so impressed. My only feedback is to have a little more time between  
passing workshops.
- 34 Please hold conference in Las Vegas!

**Q12 Please use this space for any additional comments/suggestions and include your email address if you would like us to follow up with you directly.**

Answered: 16 Skipped: 55

- 1 Please let me know about the next one. Please keep it inexpensive for those of us on fixed incomes.
- 2 Discounted hotels proved very helpful!
- 3 Thank you so much for doing this. You all did a great job at coordinating this event, and considering it sold out, it's obviously sorely needed in our community.
- 4 Consider having a grant application competition. People would submit only the narrative portion of a previously-submitted application. The narrative would be limited to five pages and would be due 20 days before the conference to allow time for scoring. Three reviewers, who would need to be as outside as possible, would not be allowed to compete. Prize would be a plaque or certificate; no money. This is just a quick sketch of the idea, which of course needs more development.
- 5 I really enjoyed the conference!
- 6 As it is with other state agencies, we are hearing that the Grants Office is experiencing quite a bit of turn-over. This can be devastating for the people who are left trying to make things happen. Don't give up; keep moving forward.
- 7 I would love to be included on upcoming events, courses and other informative information. My email is
- 8 Overall, a very successful first year session. Met some interesting people - please provide opportunities for people interactions.
- 9 I'd be curious about how the speaker-application/selection process goes (how early you send out RFPs, what kinds of topics you might be looking for, if travel & conference fees are paid/waived for speakers). My preferred email for this information is beckylevine dot lg at gmail dot com.
- 10 Great job! nothing additional... just Thank you!
- 12 I'm not sure how the registration was handled, but I registered before my associate and she was accepted and mine was "late". She then discovered she could not attend, and asked if I could take her place. By the time we got a response, I had already made other commitments for the day. So, online registration would be VERY helpful...and it is easy to do. We do so on our site at NevadaPOLST.org and we are a very non-profit, non-profit!
- 13 Thank you for putting this on, it is very much appreciated! You did a terrific job. Really. It is a lot of work and was do impressive. Attendance alone demonstrated how needed this is and how great you did. Did most people who registered attend?
- 14 Thank you for collecting this information. I look forward to attending the Next Silver State Grant Conference!
- 15 We need funding for rural counties. Now that the state is going to close down all the rural development authorities we need to find a way to keep offering the services that we offer. As usual rural Nevada loses funding to urban centers and while the money goes away, the need does not.
- 16

## Appendix F: 2019 Presenters

Alicia Blood	Nevada Volunteers
Amanda Day	Grant Writing USA
Amber Neff	Nevada Housing Divisions
Anne Cory	Community Health Alliance
Arash Ghafoori	Nevada Partnership for Homeless Youth
Bennett Resnik	Cardinal Infrastructure, LLC
Beth Rubins	Clark County School District
Brenda Herbstman	Clark County Social Service
Brian L. Mitchell	Office of Science, Innovation and Technology
Bryan Dziedziak	Eleanor Kagi Foundation
Carol Kraus	State of Illinois GATU
Cheryl Olson	Truckee Meadows Community College
Chris Askin	Community Foundation of Western Nevada
Chris Giglio	CapitalEdge Advocacy
Connie Lucido	GO
Cynthia Radley	Three Square
Deanna Ackerman	Advanced Development Executives
Debbie M. Tanaka	Nevada Office of the Attorney General
Debby Carlson	Carlson Proposal Development, LLC
Dennis Perea	DETR
Diane Walton	U.S. Department of Labor
Dr. Kim Abrego	Disaster Recovery Series, LLC
Elizabeth Ashby	GO
Erika Pond	DCFS
Erika Waday	UNROSP
Fayth Ross	Urban Roots
Gabrielle Enfield	Washoe County
Hawley Carlson	Nevada Volunteers
Janise Wiggins	Grant Me Success
Jerry Smith	Redfield Foundation
Jessica Hoban	Dept. of Admin, Office of CIO
Jon M. Bakkedahl	NDEM
Julia Peek	Division of Public and Behavioral Health
Julie Murray	Moonridge Group
Karen Senger	Sierra Nevada Journeys
Kathy Clewett	City of Sparks
Kay Strawder	U.S. Department of Health & Human Services
Kelli Quintero	DPBH
Kelsey McCann-Navarro	Division of Child and Family Services
Kendall Inskip	Education Alliance of Washoe County
Kurt Schlicker	Eide Bailly LLP
Lauren Ohlin	Washoe County School District
Lisa Genasci	University of Nevada Reno
Lori Hoover	State of Nevada, Governor's Finance Office, Division of Internal Audits

Major General (Ret.) Robert T. Herbert	Porter Government & Business Solutions
Manny Lamarre	OWINN
Marianne Reger	Washoe County School District
Melissa Jacobowitz	Nevada Partnership for Homeless Youth
Miles Dickson	JABarrett Company
Nancy E. Brune	Guinn Center
Nicolie Lettini	eCivis, Inc.
Rae Lathrop	Regional Transportation Commission Southern Nevada Strong
Randy Drake	Washoe County School District
Sheila Lambert	Consultant
Shelly Slebrch	NGMA
TeQuia Barrett	Nevada Department of Education

## Appendix G: 2019 Conference Workshops

Session Title	Course Level
5 Ways to Maximize Your Score: Told by a Federal Grant Reviewer	Intermediate
Behind the Scenes Look at Community & Private/Family Foundations	All
Best Practices: Monitoring Subrecipients	All
Building Your Organization's Credit: How to Secure Competitive Federal Grant Funding	Intermediate
Centralized Audit Report Review	Advanced
Collaborative Proposal Management: The Art of Herding Cats!	All
Common Single Audit Findings & How to Prevent Them	Intermediate
Cost Principles for Federal Assistance	Intermediate
Demystifying Budgets: As Easy As 1, 2, 3	All
Developing Effective Logic Models for Continuous Program Improvement	Beginner
Drabble This! Using Stories in Grant Applications	Advanced
Finding & Successfully Applying for Federal Grants	Beginner
Grant Contracts: Is Your Entity Protecting Itself?	All
Grant Management: Beyond the Basics	Intermediate
Grant Proposals & Their Grant Management Consequences	Advanced
Grant Writing 101: Time Management, Best Practices, Pitfalls, & Tips for Success	Beginner
Grant Writing Best Practices	Beginner
How To Find Data to Build Meaningful Performance Measures	Intermediate
Importance of Internal Controls	Beginner
Increasing Nevada's Federal Grant Funding	All
Keep the Light Shining: 7 Signs & 7 Solutions to Grant Burnout	All
Keynote address	All
Lessons Learned from a Federal OIG Audit	All
Let's Leverage That Funding: Tips to Getting Private Grants to Sustain Your Project	Beginner
Leveraging Federal Dollars for Workforce Initiatives	All
Passing It On: How & Why To Mentor Newbies	Advanced
Purchasing with Grant Funds	All
Regional Collaboration In Action: Improving SNV's Grant Capacity & Competitiveness	Intermediate
Reporting & Reconciliation: How Did We Get Into This Hot Water?	All
RFP, NOFA, NOFO: Understanding What They Want & How to Respond Successfully	Beginner
The Bad & the Ugly: What We Can Learn from Unsuccessful Grants	All
The Earlier the Better: Developing Your Evaluation Plan	All
The Road Ahead: FEMA & Procurement	Intermediate
Tips to Consider When Choosing, Scoping, & Implementing a Management Software Solution	Advanced
Understanding Indirect Cost & True Cost & the Impact on Grants	All
Why You Should Be Certified	Advanced