## Treasury Presentation to TBAC

## Office of Debt Management



Fiscal Year 2018 Q3 Report

## Table of Contents

I. Executive Summary ..... p. 4
II. Fiscal
A. Quarterly Tax Receipts ..... p. 6
B. Monthly Receipt Levels ..... p. 7
C. Largest Outlays ..... p. 8
D. Treasury Net Nonmarketable Borrowing ..... p. 9
E. Cumulative Budget Deficits ..... p. 10
F. Deficit and Borrowing Estimates ..... p. 11
G. Budget Surplus/Deficit ..... p. 12
III. Financing
A. Sources of Financing ..... p. 15
B. OMB's Projections of Net Borrowing from the Public ..... p. 17
C. Interest Rate Assumptions ..... p. 18
D. Projected Net Marketable Borrowing Assuming Future Issuance Remains Constant ..... p. 19
IV. Portfolio Metrics
A. Historical Weighted Average Maturity of Marketable Debt Outstanding ..... p. 22
B. Bills Outstanding as a Percent of Portfolio ..... P. 23
C. Maturity Profile ..... p. 24
V. Demand
A. Summary Statistics ..... p. 27
B. Bid-to-Cover Ratios ..... p. 28
C. Investor Class Awards at Auction ..... p. 33
D. Primary Dealer Awards at Auction ..... p. 37
E. Direct Bidder Awards at Auction ..... p. 38
F. Foreign Awards at Auction ..... p. 39

## Section I:

## Executive Summary

1789

# Highlights of Treasury's August 2018 Quarterly Refunding Presentation to the Treasury Borrowing Advisory Committee (TBAC) 

## Receipts and Outlays

- As the end of June, fiscal-year-to-date receipts were up $\$ 33$ billion ( $1 \%$ ). Adjusted Non-Withheld Income and SECA taxes were up $\$ 78$ billion $(16 \%)$, most of which occurred during April when strong final payments were made for 2017 liabilities. Adjusted Withheld Income and FICA taxes were up $\$ 33$ billion ( $2 \%$ ), reflecting growth in both employment and wages. These increases were partially offset by lower gross corporate taxes $\$ 51$ billion $(20 \%)$, reflecting the corporate tax rate reduction and the expanded ability to immediately deduct the full value of equipment purchases.
- After calendar adjustments, fiscal-year-to-date outlays were $\$ 123$ billion (4\%) higher than the comparable period last year. Department of Treasury outlays were $\$ 57$ billion ( $12 \%$ ) higher due primarily to increased interest on the public debt $\$ 38$ billion (10\%) and lower overall receipts from the GSEs.


## Projected Net Marketable Borrowing (FY2018)

- Based on the Quarterly Borrowing Estimate, Treasury's Office of Fiscal Projections (OFP) currently estimates a net privately-held marketable borrowing need of $\$ 329$ billion for Q4 FY 2018, with an end-of-September cash balance of $\$ 350$ billion. For Q1 FY 2019, the net privately-held marketable borrowing need is projected to be $\$ 440$ billion, with an end-of-December cash balance of $\$ 390$ billion. OFP's FY 2018 projection for net privately-held marketable borrowing is $\$ 1,172$ billion. Privately-held marketable borrowing excludes rollovers (auction "add-ons") of Treasury securities held in the Federal Reserve's System Open Market Account (SOMA), but includes financing required due to SOMA redemptions.
- Other agencies' forecasts do not include the concept of privately-held marketable borrowing when discussing financing requirements, but rather net marketable borrowing. OFP's net marketable borrowing estimate is $\$ 1,016$ billion, OMB's estimate is $\$ 1,127$ billion, and CBO's is $\$ 1,011$ billion.


## Projected Net Marketable Borrowing (FY2019)

- Recent deficit estimates contained in OMB's "Mid-Session-Review, Fiscal Year 2019" (July 2018) in conjunction with SOMA redemptions suggest that Treasury auction sizes will need to rise over the next few years. CBO's updated budget projections are not yet available.


## Demand for Treasury Securities

- Bid-to-cover ratios for all products were largely stable over the last quarter.
- Foreign demand remained steady.


## Section II:

Fiscal

Quarterly Tax Receipts


## Monthly Receipt Levels

 (12-Month Moving Average)

Individual Income Taxes include withheld and non-withheld. Social Insurance Taxes include FICA, SECA, RRTA, UTF deposits, FUTA and RUIA. Other includes excise taxes, estate and gift taxes, customs duties and miscellaneous receipts.
Source: United States Department of the Treasury

Largest Outlays


Treasury Net Nonmarketable Borrowing


Source: United States Department of the Treasury

Cumulative Budget Deficits by Fiscal Year


FY 2018-2020 Deficits and Net Marketable Borrowing Estimates in $\$$ billions

|  | Primary Dealers ${ }^{1}$ | $\mathrm{OFP}^{2}$ | $\mathrm{OMB}^{3}$ | $\mathrm{CBO}^{4}$ | $\mathrm{OMB}^{5}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| FY 2018 Deficit Estimate | 815 |  | 849 | 792 | 832 |
| FY 2019 Deficit Estimate | 1,010 |  | 1,086 | 955 | 984 |
| FY 2020 Deficit Estimate | 1,100 |  | 1,076 | 866 | 987 |
| FY 2018 Deficit Range | 750-895 |  |  |  |  |
| FY 2019 Deficit Range | 959-1,150 |  |  |  |  |
| FY 2020 Deficit Range | 969-1,250 |  |  |  |  |
|  |  |  |  |  |  |
| FY 2018 Privately-Held Net Marketable Borrowing Estimate* | 1,098 | 1,172 |  |  |  |
| FY 2019 Privately-Held Net Marketable Borrowing Estimate | 1,292 |  |  |  |  |
| FY 2020 Privately-Held Net Marketable Borrowing Estimate | 1,250 |  |  |  |  |
| FY 2018 Privately-Held Net Marketable Borrowing Range | 899-1,251 |  |  |  |  |
| FY 2019 Privately-Held Net Marketable Borrowing Range | 868-1,480 |  |  |  |  |
| FY 2020 Privately-Held Net Marketable Borrowing Range | 903-1,580 |  |  |  |  |
| FY 2018 SOMA Redemption Estimate | 175 | 156 |  |  |  |
| FY 2019 SOMA Redemption Estimate | 285 |  |  |  |  |
| FY 2020 SOMA Redemption Estimate | 225 |  |  |  |  |
|  |  |  |  |  |  |
| FY 2018 Net Marketable Borrowing Estimate | 923 | 1,016 | 1,127 | 1,011 | 1,124 |
| FY 2019 Net Marketable Borrowing Estimate | 1,007 |  | 1,186 | 1,049 | 1,082 |
| FY 2020 Net Marketable Borrowing Estimate | 1,025 |  | 1,164 | 924 | 1,075 |
| Estimates as of: | Jul-18 | Jul-18 | Jul-18 | May-18 | Feb-18 |

1Based on primary dealer feedback in July 2018. Estimates above are medians.
2Treasury's Office of Fiscal Projections (OFP) borrowing estimates announced on July 30, 2018
3Table S-11 of OMB's "Mid-Session Review, Fiscal Year 2019," July 2018.
4Table 2 of CBO's "An Analysis of the President's 2019 Budget," May 2018.
5Table S-10 of OMB's "Budget of the United States Government, Fiscal Year 2019," February 2018.
*Privately-held marketable borrowing excludes rollovers (auction "add-ons") of Treasury securities held in the
Federal Reserve's System Open Market Account (SOMA), but includes financing required due to SOMA redemptions.

Budget Surplus/Deficit


Projections are from OMB's Table S-11 of "Mid-Session Review, Fiscal Year 2019," July 2018.

## Section III:

Financing

1789

## Assumptions for Financing Section (pages 15 to 20)

- Portfolio and SOMA holdings as of 6/30/2018.
- Estimates assume an end date for SOMA capped redemptions at the end of CY2020. The assumption is based on the median case from "Statement Regarding the Annual Report on Open Market Operations during 2017," Federal Reserve Bank of New York, April 2018.
- Estimates assume announced issuance sizes and patterns remain constant for nominal coupons, TIPS, and FRNs given changes made at May 2018 refunding, while using a total of $\sim \$ 2.16$ trillion of bills outstanding.
- The principal on the TIPS securities was accreted to each projection date based on market ZCIS levels as of 6/30/2018.
- No attempt was made to account for future financing needs.

Sources of Privately-Held Financing in Fiscal Year FY18 Q3*

| April - June 2018 |  |
| ---: | ---: |
| Net Bill Issuance (131) |  |
| Net Coupon Issuance 203 |  |
| Subtotal: Net Marketable Borrowing 72 |  |
| Ending Cash Balance 333 |  |
| Beginning Cash Balance 290 |  |
| Subtotal: Change in Cash Balance | 43 |
| Net Implied Funding for FY18 Q3** | 29 |


| Security | April - June 2018 <br> Bill Issuance |  |  | Fiscal Year-to-Date Bill Issuance |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gross | Maturing | Net | Gross | Maturing | Net |
| 4-Week | 550 | 670 | (120) | 1,770 | 1,755 | 15 |
| 13-Week | 624 | 642 | (18) | 1,821 | 1,710 | 111 |
| 26-Week | 546 | 477 | 69 | 1,587 | 1,341 | 246 |
| 52-Week | 78 | 60 | 18 | 224 | 200 | 24 |
| CMBs | 0 | 80 | (80) | 139 | 179 | (40) |
| Bill Subtotal | 1,798 | 1,929 | (131) | 5,541 | 5,185 | 356 |


| Security | April - June 2018 <br> Coupon Issuance |  |  | Fiscal Year-to-Date <br> Coupon Issuance |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gross | Maturing | Net | Gross | Maturing | Net |
| 2-Year FRN | 64 | 41 | 23 | 135 | 123 | 12 |
| 2-Year | 95 | 78 | 17 | 253 | 156 | 97 |
| 3-Year | 93 | 72 | 21 | 243 | 222 | 21 |
| 5-Year | 106 | 90 | 16 | 311 | 345 | (34) |
| 7-Year | 88 | 37 | 51 | 257 | 155 | 102 |
| 10-Year | 68 | 12 | 56 | 196 | 52 | 144 |
| 30-Year | 44 | 3 | 41 | 124 | 3 | 121 |
| 5-Year TIPS | 16 | 53 | (37) | 30 | 53 | (23) |
| 10 -Year TIPS | 11 | 0 | 11 | 46 | 16 | 30 |
| 30-Year TIPS | 5 | 0 | 5 | 17 | 0 | 17 |
| Coupon Subtotal | 590 | 387 | 203 | 1,612 | 1,125 | 487 |


| Total | 2,388 | 2,316 | 72 | 7,153 | 6,310 | 843 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

*Privately-held marketable borrowing excludes rollovers (auction "add-ons") of Treasury securities held in the Federal Reserve's System Open Market Account (SOMA), but includes financing required due to SOMA redemptions.
**An end-of-June 2018 cash balance of $\$ 333$ billion versus a beginning-of-April 2018 cash balance of $\$ 290$ billion. By keeping the cash balance constant, Treasury arrives at the net implied funding number.

# Sources of Privately-Held Financing in Fiscal Year FY18 Q4* 

| July - September 2018 |  |
| ---: | :---: |
|  |  |
| Treasury Announced Net Marketable Borrowing*** | 329 |
| Net Coupon Issuance | 260 |
| Implied Change in Bills | 69 |


|  | July - September 2018 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Coupon Issuance |  |  |  |  |  |  |
| Security | Gross | Maturing | Net | Fiscal Year-to-Date <br> Coupon Issuance <br> Maturing |  |  |
| Gross | Net |  |  |  |  |  |
| 2-Year FRN | 50 | 41 | 9 | 185 | 164 | 21 |
| 2-Year | 104 | 78 | 26 | 357 | 234 | 123 |
| 3-Year | 99 | 72 | 27 | 342 | 294 | 48 |
| 5-Year | 108 | 53 | 55 | 419 | 398 | 21 |
| 7-Year | 90 | 69 | 21 | 347 | 224 | 123 |
| 10-Year | 69 | 14 | 55 | 265 | 66 | 199 |
| 30-Year | 45 | 0 | 45 | 169 | 3 | 166 |
| 5-Year TIPS | 14 | 0 | 14 | 44 | 53 | $(9)$ |
| 10-Year TIPS | 24 | 16 | 8 | 70 | 32 | 38 |
| 30-Year TIPS | 0 | 0 | 0 | 17 | 0 | 17 |
| Coupon Subtotal | 603 | 343 | 260 | 2,215 | 1,469 | 746 |

*Privately-held marketable borrowing excludes rollovers (auction "add-ons") of Treasury securities held in the Federal Reserve's System Open Market Account (SOMA), but includes financing required due to SOMA redemptions.
**Keeping announced issuance sizes and patterns constant for nominal coupons, TIPS, and FRNs based on changes made at the May 2018 refunding.
***Assumes an end-of-September 2018 cash balance of $\$ 350$ billion versus a beginning-of-July 2018 cash balance of $\$ 333$ billion.
Financing Estimates released by the Treasury can be found here: http://www.treasury.gov/resource-center/data-chart-center/quarterlyrefunding/Pages/Latest.aspx

OMB's Projection of Borrowing from the Public


OMB's projections of the change in debt held by the public (borrowing) are from Table S-11 of "Mid-Session Review, Fiscal Year 2019," July 2018. "Other" represents borrowing from the public to provide direct and guaranteed loans.

Interest Rate Assumptions: 10-Year Treasury Note


OMB's economic assumption of the 10-Year Treasury Note rates are from Table 2 of OMB's "Mid-Session Review, Fiscal Year 2019," July 2018. CBO's economic assumption of the 10-Year Treasury Note rates are from Table D-1 of CBO's "The Budget and Economic Outlook: 2018 to 2028," April 2018. The forward rates are the implied 10-Year Treasury Note rates on June 30, 2018.

> Projected Net Marketable Borrowing Assuming Future Issuance Remains Constant


- OFPs FY 2018NetMarketable Borrowing Estimate

Treasury's July 2018 primary dealer survey estimates can be found on page 11. OMB's projections of the change in debt held by the public are from Table S-11 of "Mid-Session Review, Fiscal Year 2019," July 2018. CBO's baseline budget projections of the change in debt held by the public are from Table 2 of "An Analysis of the President's 2019 Budget," May 2018. See table at the end of this section for details.
*Projections reflect capped SOMA Treasury redemptions up until the end of CY 2020.

## Historical Net Marketable Borrowing and Projected Net Borrowing Assuming Future Issuance Remains Constant, \$ billions

| Fiscal Year | Bills | 2/3/5 | 7/10/30 | TIPS | FRN | Historical/Projected Net Borrowing Capacity | OMB's FY 2019 MidSession Review | CBO's "An Analysis of the President's 2019 Budget " | Primary Dealer Survey |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 | (86) | 86 | 720 | 111 | 0 | 830 |  |  |  |
| 2014 | (119) | (92) | 669 | 88 | 123 | 669 |  |  |  |
| 2015 | (53) | (282) | 641 | 88 | 164 | 558 |  |  |  |
| 2016 | 289 | (82) | 477 | 64 | 47 | 795 |  |  |  |
| 2017 | 155 | 9 | 292 | 55 | 9 | 519 |  |  |  |
| 2018 | 356 | 204 | 310 | 51 | 24 | 946 | 1,016* | 1,011 | 923 |
| 2019 | 0 | 317 | 169 | 44 | 30 | 561 | 1,186 | 1,049 | 1,007 |
| 2020 | 0 | 158 | 206 | 14 | 6 | 384 | 1,164 | 924 | 1,025 |
| 2021 | 0 | 98 | 264 | (2) | (0) | 360 | 1,097 | 993 |  |
| 2022 | 0 | 67 | 289 | (13) | 3 | 346 | 1,096 | 1,085 |  |
| 2023 | 0 | 114 | 166 | (10) | 5 | 274 | 963 | 1,018 |  |
| 2024 | 0 | (7) | 245 | (13) | 1 | 227 | 763 | 911 |  |
| 2025 | 0 | (31) | 228 | (56) | (2) | 138 | 722 | 951 |  |
| 2026 | 0 | (29) | 233 | (47) | (2) | 155 | 657 | 952 |  |
| 2027 | 0 | (5) | 209 | (36) | (3) | 164 | 590 | 1,027 |  |

Net borrowing capacity reflects capped SOMA redemptions up until the end of CY 2020.
Treasury's July 2018 primary dealer survey estimates can be found on page 11. OMB's projections of the change in debt held by the public are from Table S-11 of "Mid-Session Review, Fiscal Year 2019," July 2018. CBO's baseline budget projections of the change in debt held by the public are from Table 2 of CBO's "An Analysis of the President's Budget," May 2018. *OFP's FY 2018 Net Marketable Borrowing Estimate.

## Section IV: <br> Portfolio Metrics

Historical Weighted Average Maturity of Marketable Debt Outstanding


Bills Outstanding as a Percent of Portfolio


## Recent Maturity Profile, $\$$ billions

| Date | $<=1 \mathrm{yr}$ | $\mathbf{( 1 , 2 ]}$ | $\mathbf{( 2 , 3 ]}$ | $\mathbf{( 3 , 5 ]}$ | $\mathbf{( 5 , 7 ]}$ | $\mathbf{( 7 , 1 0 ]}$ | $>\mathbf{1 0}$ | Total | $(0,5]$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sep-10 | 2,563 | 1,141 | 895 | 1,273 | 907 | 856 | 853 | 8,488 | 5,872 |
| Sep-11 | 2,620 | 1,334 | 980 | 1,541 | 1,070 | 1,053 | 1,017 | 9,616 | 6,476 |
| Sep-12 | 2,951 | 1,373 | 1,104 | 1,811 | 1,214 | 1,108 | 1,181 | 10,742 | 7,239 |
| Sep-13 | 2,939 | 1,523 | 1,242 | 1,965 | 1,454 | 1,136 | 1,331 | 11,590 | 7,669 |
| Sep-14 | 2,935 | 1,739 | 1,319 | 2,207 | 1,440 | 1,113 | 1,528 | 12,281 | 8,199 |
| Sep-15 | 3,097 | 1,775 | 1,335 | 2,382 | 1,478 | 1,121 | 1,654 | 12,841 | 8,589 |
| Sep-16 | 3,423 | 1,828 | 1,538 | 2,406 | 1,501 | 1,151 | 1,800 | 13,648 | 9,195 |
| Sep-17 | 3,631 | 2,027 | 1,504 | 2,433 | 1,466 | 1,180 | 1,946 | 14,188 | 9,596 |
| Jun-18 | 4,074 | 2,106 | 1,578 | 2,457 | 1,503 | 1,217 | 2,038 | 14,972 | 10,214 |

Recent Maturity Profile, percent

| Date | $<=\mathbf{1 y r}$ | $\mathbf{( 1 , 2 ]}$ | $\mathbf{( 2 , 3}]$ | $\mathbf{( 3 , 5 ]}$ | $\mathbf{( 5 , 7 ]}$ | $\mathbf{( 7 , 1 0 ]}$ | $>\mathbf{1 0}$ | $\mathbf{( 0 , 3}]$ | $\mathbf{( 0 , 5 ]}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sep-10 | 30.2 | 13.4 | 10.5 | 15.0 | 10.7 | 10.1 | 10.0 | 54.2 | 69.2 |
| Sep-11 | 27.2 | 13.9 | 10.2 | 16.0 | 11.1 | 10.9 | 10.6 | 51.3 | 67.3 |
| Sep-12 | 27.5 | 12.8 | 10.3 | 16.9 | 11.3 | 10.3 | 11.0 | 50.5 | 67.4 |
| Sep-13 | 25.4 | 13.1 | 10.7 | 17.0 | 12.5 | 9.8 | 11.5 | 49.2 | 66.2 |
| Sep-14 | 23.9 | 14.2 | 10.7 | 18.0 | 11.7 | 9.1 | 12.4 | 48.8 | 66.8 |
| Sep-15 | 24.1 | 13.8 | 10.4 | 18.5 | 11.5 | 8.7 | 12.9 | 48.3 | 66.9 |
| Sep-16 | 25.1 | 13.4 | 11.3 | 17.6 | 11.0 | 8.4 | 13.2 | 49.7 | 67.4 |
| Sep-17 | 25.6 | 14.3 | 10.6 | 17.1 | 10.3 | 8.3 | 13.7 | 50.5 | 67.6 |
| Jun-18 | 27.2 | 14.1 | 10.5 | 16.4 | 10.0 | 8.1 | 13.6 | 51.8 | 68.2 |

Treasury Maturity Profile History

_Percent Maturing < 1 Year Percent Maturing Between 0 and 3 Years

## Section V: Demand <br> 1789

Summary Statistics for Fiscal Year 2018 Q3 Auctions

| Security <br> Type | Term | Stop Out <br> Rate (\%)* | Bid-to- <br> Cover <br> Ratio* | Competitive <br> Awards <br> (\$bn) | \% Primary <br> Dealer* | $\%$ <br> Direct* | $\%$ <br> Indirect* | Non- <br> Competitive <br> Awards (\$bn) | SOMA <br> "Add- <br> Ons" (\$bn) | 10-Year <br> Equivalent <br> (\$bn)** |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bill | 4-Week | 1.702 | 3.1 | 539.4 | 53.0 | 9.9 | 37.1 | 10.6 | 0.0 | 4.9 |
| Bill | 13-Week | 1.847 | 3.0 | 606.6 | 55.0 | 6.6 | 38.4 | 17.4 | 0.0 | 18.0 |
| Bill | 26-Week | 2.012 | 3.1 | 529.2 | 46.5 | 4.3 | 49.2 | 16.8 | 0.0 | 31.5 |
| Bill | 52-Week | 2.250 | 3.5 | 76.1 | 47.1 | 8.0 | 44.9 | 1.9 | 0.0 | 9.0 |
| Coupon | 2-Year | 2.542 | 2.7 | 97.4 | 43.6 | 15.4 | 41.0 | 1.6 | 14.1 | 25.7 |
| Coupon | 3-Year | 2.595 | 2.8 | 92.5 | 40.8 | 11.0 | 48.2 | 0.5 | 7.5 | 33.9 |
| Coupon | 5-Year | 2.806 | 2.5 | 106.8 | 29.2 | 11.3 | 59.5 | 0.2 | 15.2 | 66.5 |
| Coupon | 7-Year | 2.896 | 2.6 | 88.9 | 22.4 | 13.6 | 63.9 | 0.1 | 12.6 | 75.1 |
| Coupon | 10-Year | 2.923 | 2.5 | 67.9 | 31.4 | 10.9 | 57.7 | 0.1 | 6.1 | 74.7 |
| Coupon | 30-Year | 3.095 | 2.4 | 44.0 | 27.1 | 10.8 | 62.1 | 0.0 | 4.1 | 109.8 |
| TIPS | 5-Year | 0.631 | 2.6 | 15.9 | 23.2 | 14.3 | 62.4 | 0.1 | 2.0 | 10.4 |
| TIPS | 10-Year | 0.934 | 2.4 | 11.0 | 29.0 | 6.7 | 64.3 | 0.0 | 1.9 | 14.0 |
| TIPS | 30-Year | 0.934 | 2.6 | 5.0 | 14.6 | 4.6 | 80.8 | 0.0 | 0.0 | 15.0 |
| FRN | 2-Year | 0.034 | 3.2 | 48.9 | 49.2 | 9.3 | 41.5 | 0.1 | 2.2 | 0.0 |


| Total Billss | 1.870 | 3.1 | $1,751.4$ | 51.5 | 7.0 | 41.5 | 46.6 | 0.0 | 63.4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Coupons | 2.773 | 2.6 | 497.6 | 33.1 | 12.4 | 54.6 | 2.4 | 59.6 | 385.7 |
| Total TIPS | 0.783 | 2.5 | 31.9 | 23.9 | 10.2 | 65.9 | 0.1 | 4.0 | 39.4 |
| Total FRN | 0.034 | 3.2 | 48.9 | 49.2 | 9.3 | 41.5 | 0.1 | 2.2 | 0.0 |

*Weighted averages of Competitive Awards.
**Approximated using prices at settlement and includes both Competitive and Non-Competitive Awards. For TIPS 10-year equivalent, a constant auction BEI is used as the inflation assumption.

## Bid-to-Cover Ratios for Treasury Bills



4-Week (13-week moving average) 13-Week (13-week moving average)
26-Week (13-week moving average) 52-Week (6-month moving average)

## Bid-to-Cover Ratios for FRNs <br> (6-Month Moving Average)



Bid-to-Cover Ratios for 2-, 3-, and 5-Year Nominal Securities (6-Month Moving Average)


Bid-to-Cover Ratios for 7-, 10-, and 30-Year Nominal Securities (6-Month Moving Average)


Bid-to-Cover Ratios for TIPS


Percent Awarded in Bill Auctions by Investor Class (13-Week Moving Average)


Excludes SOMA add-ons. The "Other" category includes categories that are each less than 5\%, which include Depository Institutions, Individuals, Pension and Insurance.

Percent Awarded in 2-, 3-, and 5-Year Nominal Security Auctions by Investor Class (6-Month Moving Average)


Excludes SOMA add-ons. The "Other" category includes categories that are each less than 5\%, which include Depository Institutions, Individuals, Pension and Insurance.

Percent Awarded in 7-, 10-, 30-Year Nominal Security Auctions by Investor Class (6-Month Moving Average)


Excludes SOMA add-ons. The "Other" category includes categories that are each less than 5\%, which include Depository Institutions, Individuals,
Pension and Insurance.

# Percent Awarded in TIPS Auctions by Investor Class (6-Month Moving Average) 



Excludes SOMA add-ons. The "Other" category includes categories that are each less than 5\%, which include Depository Institutions, Individuals, Pension and Insurance.

Primary Dealer Awards at Auction


Excludes SOMA add-ons.

Direct Bidder Awards at Auction


Excludes SOMA add-ons.

Total Foreign Awards of Treasuries at Auction, \$ billions


Foreign includes both private sector and official institutions.

## Appendix

| Bills |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Issue | Settle Date | Stop Out Rate (\%)* | Bid-toCover Ratio* | Competitive Awards (\$bn) | \% Primary Dealer* | \% Direct* | $\begin{gathered} \% \\ \text { Indirect* } \end{gathered}$ | NonCompetitive Awards (\$bn) | SOMA "Add Ons" (\$bn) | 10-Year Equivalent (\$bn)* |
| 4-Week | 4/5/2018 | 1.695 | 2.90 | 54.2 | 47.7 | 9.1 | 43.1 | 0.8 | 0.0 | 0.5 |
| 4-Week | 4/12/2018 | 1.620 | 3.25 | 44.2 | 53.3 | 9.2 | 37.5 | 0.8 | 0.0 | 0.4 |
| 4-Week | 4/19/2018 | 1.630 | 3.08 | 44.2 | 59.1 | 9.8 | 31.1 | 0.8 | 0.0 | 0.4 |
| 4-Week | 4/26/2018 | 1.680 | 3.16 | 44.1 | 50.0 | 12.1 | 37.9 | 0.9 | 0.0 | 0.4 |
| 4-Week | 5/3/2018 | 1.650 | 3.04 | 44.2 | 59.4 | 11.5 | 29.1 | 0.8 | 0.0 | 0.4 |
| 4-Week | 5/10/2018 | 1.660 | 3.22 | 44.2 | 58.6 | 9.9 | 31.5 | 0.8 | 0.0 | 0.4 |
| 4-Week | 5/17/2018 | 1.655 | 3.13 | 44.2 | 48.5 | 11.6 | 39.9 | 0.8 | 0.0 | 0.4 |
| 4-Week | 5/24/2018 | 1.720 | 3.10 | 44.1 | 56.3 | 7.2 | 36.5 | 0.9 | 0.0 | 0.4 |
| 4-Week | 5/31/2018 | 1.750 | 3.25 | 39.3 | 39.9 | 12.6 | 47.4 | 0.7 | 0.0 | 0.4 |
| 4-Week | 6/7/2018 | 1.780 | 3.04 | 34.2 | 63.6 | 6.3 | 30.1 | 0.8 | 0.0 | 0.3 |
| 4-Week | 6/14/2018 | 1.790 | 3.36 | 34.1 | 47.8 | 6.0 | 46.2 | 0.9 | 0.0 | 0.3 |
| 4-Week | 6/21/2018 | 1.815 | 3.16 | 34.2 | 59.5 | 12.1 | 28.4 | 0.8 | 0.0 | 0.3 |
| 4-Week | 6/28/2018 | 1.770 | 3.05 | 34.2 | 46.0 | 11.3 | 42.7 | 0.8 | 0.0 | 0.3 |
| 13-Week | 4/5/2018 | 1.740 | 2.88 | 47.3 | 52.0 | 8.7 | 39.3 | 0.7 | 0.0 | 1.4 |
| 13-Week | 4/12/2018 | 1.715 | 2.92 | 47.1 | 64.1 | 9.3 | 26.7 | 0.9 | 0.0 | 1.4 |
| 13-Week | 4/19/2018 | 1.760 | 3.13 | 46.7 | 45.3 | 7.3 | 47.4 | 1.3 | 0.0 | 1.4 |
| 13-Week | 4/26/2018 | 1.830 | 2.98 | 46.2 | 58.7 | 6.9 | 34.4 | 1.8 | 0.0 | 1.4 |
| 13-Week | 5/3/2018 | 1.835 | 2.87 | 46.2 | 54.7 | 5.8 | 39.4 | 1.8 | 0.0 | 1.4 |
| 13-Week | 5/10/2018 | 1.840 | 2.95 | 47.0 | 59.9 | 7.2 | 33.0 | 1.0 | 0.0 | 1.4 |
| 13-Week | 5/17/2018 | 1.890 | 3.04 | 46.6 | 59.3 | 7.9 | 32.8 | 1.4 | 0.0 | 1.4 |
| 13-Week | 5/24/2018 | 1.895 | 3.10 | 46.6 | 47.7 | 7.1 | 45.2 | 1.4 | 0.0 | 1.4 |
| 13-Week | 5/31/2018 | 1.895 | 2.82 | 46.2 | 66.2 | 6.5 | 27.4 | 1.8 | 0.0 | 1.4 |
| 13-Week | 6/7/2018 | 1.910 | 3.16 | 46.8 | 50.9 | 4.3 | 44.8 | 1.2 | 0.0 | 1.4 |
| 13-Week | 6/14/2018 | 1.910 | 3.01 | 47.0 | 54.6 | 4.3 | 41.1 | 1.0 | 0.0 | 1.4 |
| 13-Week | 6/21/2018 | 1.900 | 3.12 | 46.7 | 48.5 | 4.8 | 46.7 | 1.3 | 0.0 | 1.4 |
| 13-Week | 6/28/2018 | 1.900 | 2.89 | 46.1 | 53.1 | 5.7 | 41.2 | 1.9 | 0.0 | 1.4 |
| 26-Week | 4/5/2018 | 1.905 | 3.10 | 40.3 | 48.2 | 6.0 | 45.8 | 1.7 | 0.0 | 2.4 |
| 26-Week | 4/12/2018 | 1.880 | 3.04 | 40.3 | 49.7 | 4.8 | 45.5 | 1.7 | 0.0 | 2.4 |
| 26-Week | 4/19/2018 | 1.945 | 3.12 | 40.8 | 48.3 | 4.1 | 47.6 | 1.2 | 0.0 | 2.4 |
| 26-Week | 4/26/2018 | 1.985 | 3.27 | 40.2 | 38.1 | 3.2 | 58.7 | 1.8 | 0.0 | 2.4 |
| 26-Week | 5/3/2018 | 1.990 | 3.17 | 40.6 | 41.9 | 4.6 | 53.4 | 1.4 | 0.0 | 2.4 |
| 26-Week | 5/10/2018 | 2.000 | 3.12 | 41.1 | 52.0 | 6.1 | 42.0 | 0.9 | 0.0 | 2.4 |
| 26-Week | 5/17/2018 | 2.035 | 2.98 | 41.0 | 46.6 | 5.5 | 47.9 | 1.0 | 0.0 | 2.4 |
| 26-Week | 5/24/2018 | 2.080 | 3.16 | 40.9 | 46.0 | 4.2 | 49.8 | 1.1 | 0.0 | 2.4 |
| 26-Week | 5/31/2018 | 2.030 | 3.10 | 40.6 | 52.1 | 4.8 | 43.0 | 1.4 | 0.0 | 2.4 |
| 26-Week | 6/7/2018 | 2.070 | 3.27 | 40.9 | 41.3 | 3.9 | 54.9 | 1.1 | 0.0 | 2.4 |
| 26-Week | 6/14/2018 | 2.075 | 3.59 | 41.0 | 28.3 | 2.3 | 69.4 | 1.0 | 0.0 | 2.4 |
| 26-Week | 6/21/2018 | 2.075 | 2.78 | 41.0 | 63.3 | 2.1 | 34.6 | 1.0 | 0.0 | 2.4 |
| 26-Week | 6/28/2018 | 2.085 | 3.00 | 40.3 | 48.1 | 4.8 | 47.1 | 1.7 | 0.0 | 2.4 |
| 52-Week | 4/26/2018 | 2.200 | 3.39 | 25.3 | 51.8 | 9.4 | 38.7 | 0.7 | 0.0 | 3.0 |
| 52-Week | 5/24/2018 | 2.275 | 3.68 | 25.4 | 42.3 | 7.5 | 50.1 | 0.6 | 0.0 | 3.0 |
| 52-Week | 6/21/2018 | 2.275 | 3.41 | 25.4 | 47.1 | 6.9 | 45.9 | 0.6 | 0.0 | 3.0 |

*Weighted averages of competitive awards.
**Approximated using prices at settlement and includes both competitive and non-competitive awards.

| Nominal Coupons |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Issue | Settle Date | Stop Out <br> Rate (\%)* | Bid-to- <br> Cover <br> Ratio* | Competitive <br> Awards (\$bn) | \% Primary Dealer* | \% Direct* | $\begin{gathered} \% \\ \text { Indirect* } \end{gathered}$ | NonCompetitive Awards (\$bn) | SOMA "Add Ons" (\$bn) | $\begin{gathered} \text { 10-Year } \\ \text { Equivalent } \\ \text { (\$bn)* } \end{gathered}$ |
| 2-Year | 4/30/2018 | 2.498 | 2.61 | 31.5 | 43.1 | 15.3 | 41.6 | 0.5 | 4.1 | 8.3 |
| 2-Year | 5/31/2018 | 2.590 | 2.88 | 32.4 | 45.4 | 15.3 | 39.3 | 0.6 | 5.7 | 8.7 |
| 2-Year | 7/2/2018 | 2.538 | 2.73 | 33.5 | 42.3 | 15.4 | 42.3 | 0.5 | 4.2 | 8.7 |
| 3-Year | 4/16/2018 | 2.450 | 2.85 | 29.8 | 40.9 | 11.6 | 47.6 | 0.2 | 0.1 | 10.1 |
| 3-Year | 5/15/2018 | 2.664 | 2.76 | 30.8 | 42.2 | 12.3 | 45.6 | 0.2 | 7.5 | 13.1 |
| 3-Year | 6/15/2018 | 2.664 | 2.83 | 31.8 | 39.4 | 9.2 | 51.4 | 0.2 | 0.0 | 10.7 |
| 5-Year | 4/30/2018 | 2.837 | 2.49 | 34.9 | 26.2 | 13.7 | 60.2 | 0.1 | 4.5 | 21.6 |
| 5-Year | 5/31/2018 | 2.864 | 2.52 | 35.9 | 32.9 | 10.9 | 56.2 | 0.1 | 6.3 | 22.8 |
| 5-Year | 7/2/2018 | 2.719 | 2.55 | 36.0 | 28.5 | 9.5 | 62.0 | 0.0 | 4.5 | 22.1 |
| 7-Year | 4/30/2018 | 2.952 | 2.56 | 29.0 | 21.6 | 12.7 | 65.8 | 0.0 | 3.7 | 24.3 |
| 7-Year | 5/31/2018 | 2.930 | 2.62 | 30.0 | 21.6 | 12.9 | 65.5 | 0.0 | 5.2 | 25.8 |
| 7-Year | 7/2/2018 | 2.809 | 2.53 | 30.0 | 24.1 | 15.2 | 60.6 | 0.0 | 3.7 | 25.0 |
| 10-Year | 4/16/2018 | 2.795 | 2.46 | 21.0 | 38.4 | 8.4 | 53.2 | 0.0 | 0.0 | 21.0 |
| 10-Year | 5/15/2018 | 2.995 | 2.56 | 25.0 | 28.7 | 8.3 | 63.0 | 0.0 | 6.0 | 31.7 |
| 10-Year | 6/15/2018 | 2.962 | 2.59 | 22.0 | 27.7 | 16.3 | 56.0 | 0.0 | 0.0 | 22.0 |
| 30-Year | 4/16/2018 | 3.044 | 2.41 | 13.0 | 24.4 | 14.6 | 61.0 | 0.0 | 0.0 | 29.7 |
| 30-Year | 5/15/2018 | 3.130 | 2.38 | 17.0 | 28.9 | 8.3 | 62.7 | 0.0 | 4.1 | 48.5 |
| 30-Year | 6/15/2018 | 3.100 | 2.38 | 14.0 | 27.5 | 10.3 | 62.2 | 0.0 | 0.0 | 31.6 |
| 2-Year FRN | 4/30/2018 | 0.033 | 3.65 | 17.0 | 49.1 | 13.0 | 38.0 | 0.0 | 2.2 | 0.0 |
| 2-Year FRN | 5/25/2018 | 0.028 | 3.26 | 16.0 | 43.1 | 7.5 | 49.3 | 0.0 | 0.0 | 0.0 |
| 2-Year FRN | 6/29/2018 | 0.042 | 2.79 | 16.0 | 55.3 | 7.2 | 37.5 | 0.0 | 0.0 | 0.0 |


| TIPS |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Issue | Settle Date | Stop Out Rate (\%)* | Bid-to- <br> Cover <br> Ratio* | Competitive Awards (\$bn) | \% Primary Dealer* | \% Direct* | $\begin{gathered} \% \\ \text { Indirect* } \end{gathered}$ | NonCompetitive Awards (\$bn) | SOMA "Add Ons" (\$bn) | 10-Year Equivalent (\$bn)* |
| 5-Year TIPS | 4/30/2018 | 0.631 | 2.55 | 15.9 | 23.2 | 14.3 | 62.4 | 0.1 | 2.0 | 10.4 |
| 10-Year TIPS | 5/31/2018 | 0.934 | 2.42 | 11.0 | 29.0 | 6.7 | 64.3 | 0.0 | 1.9 | 14.0 |
| 30-Year TIPS | 6/29/2018 | 0.934 | 2.62 | 5.0 | 14.6 | 4.6 | 80.8 | 0.0 | 0.0 | 15.0 |

*Weighted averages of competitive awards.
**Approximated using prices at settlement and includes both competitive and non-competitive awards. For TIPS' 10-Year equivalent, a constant auction BEI is used as the inflation assumption.

## Perspectives on Auction Sizes at Short-end versus "Belly" of the Curve

- Prior to increases in coupon sizes announced with the February 2018 quarterly refunding, the 2-, 3-, and 5-year note auction sizes were below historical maximums by $\$ 18 \mathrm{bn}, \$ 16 \mathrm{bn}$, and $\$ 8 \mathrm{bn}$, respectively.
- Currently, this gap has decreased to $\$ 9 \mathrm{bn}, \$ 7 \mathrm{bn}$, and $\$ 6 \mathrm{bn}$ for the 2-, 3-, and 5-year notes, respectively.
- In April 2018, dealers provided updates on the auction sizes that wouldn't surprise them for the end of FY2018: $\$ 40 \mathrm{bn}, \$ 38 \mathrm{bn}$, and $\$ 40 \mathrm{bn}$ for the $2-, 3-$, and 5 -year notes, respectively, with higher levels for the end of FY2019.


Primary dealer auction size survey can be found via the following link:
https://www.treasury.gov/resource-center/data-chart-center/quarterly-refunding/Pages/archived-auction-survey.aspx

TBAC charge: We would like the Committee to comment on commercial bank demand for HQLA and, more specifically, the role of Treasury holdings within banks' HQLA portfolios. Given projections for SOMA portfolio normalization over the coming years, please also comment on how bank demand for Treasury securities is likely to evolve over the medium-term (3-5 years).

July 31, 2018

## Agenda

- Evolution of bank balance sheets in the post-crisis LSAP era
- Impact of SOMA portfolio normalization on balance sheets
- HQLA composition shifts and replacement needs
- Projected bank demand for Treasuries
- Impact of economic and rate cycle dynamics on HQLA composition and demand


## Executive summary

- Bank balance sheet liquidity has increased significantly over the last few years
- Response to the credit crisis, Fed balance sheet actions, and regulatory changes
- SOMA portfolio normalization will ripple through banks' balance sheets over the next few years
- We project deposit growth will slow, loan-to-deposit ratios will likely rise, and reserve balances will decline as the Fed balance sheet normalization progresses
- Decline in available fed balances will likely create a large shift in HQLA composition
- LCR ratios will face downward pressure and additional new HQLA will be needed to replace declining fed balances
- Extent of additional HQLA needed will vary based on the size and pace of the Fed balance sheet reduction, deposit run-off sensitivity, and loan demand
- New HQLA likely to be funded with a combination of reduced loan growth, wholesale debt funding, and a shift in banks' securities portfolio composition
- Bank demand for Treasuries is estimated to rise by up to \$500bn by 2021
- Treasuries are likely to become a larger part of HQLA in the coming years, leading to a sharp increase in bank demand
- Treasury bills are likely to play an increasingly important role in bank liquidity management
- Treasury demand may also be impacted by a need to add duration and lower credit risk given the broader economic, interest rate, and credit cycle dynamics


## Evolution of bank balance sheets

## Balance sheet of consolidated U.S. banking organizations

| Federal Reserve Balance Sheet (\$bn) | 1997 | 2002 | 2007 | 2012 | 2014 | 2017 | $\begin{array}{r} 10 \mathrm{yr} \\ \text { Change* } \end{array}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Excess Reserves | 22 |  | 2 | 1,459 | 2,524 | 2,121 | 2,119 | CAGRs (\%) |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consolidated U.S. Banks (\$bn) |  |  |  |  |  |  |  | $\begin{array}{r} 1997- \\ 2002 \end{array}$ | $\begin{array}{r} 2002- \\ 2007 \end{array}$ | $\begin{array}{r} 2007- \\ 2012 \end{array}$ | $\begin{array}{r} 2012- \\ 2017 \end{array}$ | $\begin{array}{r} 2007- \\ 2017 \end{array}$ |
| Total Assets | 5,282 | 8,255 | 13,985 | 17,054 | 17,980 | 20,406 | 6,421 | 9.3 | 11.1 | 4.0 | 3.7 | 3.9 |
| Cash incl. Central Bank Balances | 314 | 403 | 547 | 1,398 | 1,939 | 1,927 | 1,380 | 5.1 | 6.3 | 20.6 | 6.6 | 13.4 |
| Securities | 939 | 1,515 | 1,775 | 2,901 | 3,077 | 3,401 | 1,626 | 10.0 | 3.2 | 10.3 | 3.2 | 6.7 |
| Loans | 3,012 | 4,279 | 7,144 | 7,487 | 8,091 | 9,564 | 2,420 | 7.3 | 10.8 | 0.9 | 5.0 | 3.0 |
| Other Assets | 1,017 | 2,058 | 4,518 | 5,268 | 4,873 | 5,513 | 995 | 15.1 | 17.0 | 3.1 | 0.9 | 2.0 |
| Total Liabilities | 4,826 | 7,494 | 12,834 | 15,248 | 16,003 | 18,137 | 5,302 | 9.2 | 11.4 | 3.5 | 3.5 | 3.5 |
| Deposits | 3,466 | 4,788 | 7,232 | 9,698 | 10,622 | 12,193 | 4,961 | 6.7 | 8.6 | 6.0 | 4.7 | 5.4 |
| Other Liabilities | 1,360 | 2,706 | 5,603 | 5,551 | 5,382 | 5,944 | 341 | 14.8 | 15.7 | -0.2 | 1.4 | 0.6 |
| Equity | 456 | 761 | 1,150 | 1,805 | 1,977 | 2,270 | 1,119 | 10.8 | 8.6 | 9.4 | 4.7 | 7.0 |
| Nominal GDP | 8,578 | 10,936 | 14,452 | 16,197 | 17,522 | 19,485 | 5,033 | 5.0 | 5.7 | 2.3 | 3.8 | 3.0 |
| Ratios (\%) |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash incl. Central Bank Balances/ Total Assets | 5.9 | 4.9 | 3.9 | 8.2 | 10.8 | 9.4 | 5.5 |  |  |  |  |  |
| Securities/ Total Assets | 17.8 | 18.4 | 12.7 | 17.0 | 17.1 | 16.7 | 4.0 |  |  |  |  |  |
| Loans/ Deposits | 86.9 | 89.4 | 98.8 | 77.2 | 76.2 | 78.4 | (20.3) |  |  |  |  |  |
| Deposits/ Total Liabilities | 71.8 | 63.9 | 56.3 | 63.6 | 66.4 | 67.2 | 10.9 |  |  |  |  |  |
| Equity/ Total Assets | 8.6 | 9.2 | 8.2 | 10.6 | 11.0 | 11.1 | 2.9 |  |  |  |  |  |
| Equity/ Total Loans | 15.1 | 17.8 | 16.1 | 24.1 | 24.4 | 23.7 | 7.6 |  |  |  |  |  |

Source (All Charts): Federal Reserve Bank of New York (Quarterly Trends for Consolidated U.S. Banking Organizations), Federal Reserve Bank of St. Louis

* Change from 2007 to 2017


## Impact of balance sheet reduction on deposit flows remains uncertain

- Historically, loan and deposit growth have tracked each other very closely
- Deposit growth has significantly outpaced loan growth after the commencement of LSAPs
- Large banks and foreign banks have seen the most significant build-up in excess reserves
- It is reasonable to expect that deposit growth will be negatively impacted as the Fed reduces its balance sheet
- However, estimating a precise impact of balance sheet reduction on deposit growth remains challenging
- We estimate about a 50\% "flow-through" from excess reserve reduction into "non-core" deposit run-off for the U.S. banks, but acknowledge that considerable uncertainty remains
- We expect solid growth in core deposits to continue, resulting in modest growth in total deposits




## LSAPs and regulatory changes have significantly impacted balance sheet composition post the great recession



[^0]
## Securities portfolios have shifted to more liquid products

- Bank securities portfolios have increased significantly in recent years
- Most of the growth has come in Treasuries and Agency MBS holdings
- Treasury holdings have grown both outright and as a portion of the overall portfolio
- Private label holdings are a smaller portion of the overall portfolio
- Private label securities have fallen from $43 \%$ of total securities holdings in 2007 to only $28 \%$ in 2017

Treasuries to AFS/ HTM Securities Ratio


Consolidated U.S. Banking Organizations Securities Portfolio

| AFS/HTM Securities (\$bn) | 2001Q4 | 2007Q4 | 2017Q4 |
| :--- | ---: | ---: | ---: |
| Treasuries |  |  |  |
| U.S. Government Agencies | 201 | 40 | 479 |
| Agency MBS | 572 | 749 | 1,825 |
| Other | 545 | 764 | 953 |
| Total AFS/ HTM Securities | $\mathbf{1 , 3 7 0}$ | $\mathbf{1 , 7 7 5}$ | $\mathbf{3 , 4 0 1}$ |
|  |  |  |  |
| AFS/HTM Securities (\%) |  |  |  |
| Treasuries | 3.8 | 2.2 | 14.1 |
| U.S. Government Agencies | 14.7 | 12.5 | 4.2 |
| Agency MBS | 41.8 | 42.2 | 53.7 |
| Other | 39.7 | 43.0 | 28.0 |
| Total AFS/ HTM Securities | $\mathbf{1 0 0 . 0}$ | $\mathbf{1 0 0 . 0}$ | $\mathbf{1 0 0 . 0}$ |

Securities Portfolio Distribution


[^1]I mpact of SOMA portfolio normalization on bank balance sheets

## Liquidity Coverage Ratio (LCR)

$$
\mathbf{L C R}=\frac{\text { High-Quality Liquid Assets (HQLA) }}{\text { Total Net Cash Outflows (TNCO) }} \geq \mathbf{1 0 0 \%}
$$

## High Quality Liquid Assets: Key Drivers

- Central Bank Balances
- Treasuries and Other Government Securities
- Agency Debentures and Agency MBS


## Total Net Cash Outflows: Key Drivers

- Retail Deposit Balances and Composition
- Corporate and Institutional Deposit Balances and Composition
- Unfunded Loan Balances and Composition
- Net Derivatives and Secured Funding Outflows


## LSAP unwind will primarily impact large "LCR" banks

- The demand for additional HQLA will be primarily driven by banks subject to LCR ("LCR BHCs")
- Smaller non-LCR regional banks were likely not impacted by LSAPs
- Projections do not take into account changes in non-U.S. central bank balances


| As of 12/ 31/ 2017 | Cons. U.S. Banks (\$bn) | LCR BHCs |  |  |  | Non-LCR |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | All LCR BHCs |  | GSI Bs |  |  |  |
|  |  | \$ bn | \% of Total | \$bn | \% of Total | \$bn | \% of Total |
| Total Assets | 20,406 | 16,207 | 79 | 10,988 | 54 | 4,199 | 21 |
| Cash incl. Central Bank Balances | 1,927 | 1,697 | 88 | 1,354 | 70 | 230 | 12 |
| Securities | 3,401 | 2,638 | 78 | 1,748 | 51 | 763 | 22 |
| Treasuries | 479 | 446 | 93 | 319 | 67 | 33 | 7 |
| Other Securities | 2,922 | 2,192 | 75 | 1,429 | 49 | 730 | 25 |
| Loans | 9,564 | 6,712 | 70 | 3,893 | 41 | 2,852 | 30 |
| Other Assets** | 5,513 | 5,160 | 94 | 3,993 | 72 | 354 | 6 |
| Total Liabilities | 18,137 | 14,425 | 80 | 9,830 | 54 | 3,712 | 20 |
| Deposits | 12,193 | 8,921 | 73 | 5,777 | 47 | 3,272 | 27 |
| Other Liabilities*** | 5,944 | 5,504 | 93 | 4,053 | 68 | 439 | 7 |
| Equity | 2,270 | 1,782 | 79 | 1,158 | 51 | 487 | 21 |
|  |  |  |  |  |  |  |  |
| HQLA* | 3,649 | 3,109 | 85 | 2,304 | 63 | 540 | 15 |
| Loans/ Deposits (\%) | 78 | 75 |  | 67 |  | 87 |  |
| Cash incl. Central Bank Balances/ Assets (\%) | 9 | 10 |  | 12 |  | 5 |  |

[^2]* HQLA represents HQLA net of haircuts and eligibility. Non-LCR banks follow assumptions of non-GSIB LCR banks.
** Other Assets include Trading Assets, Fed Funds Sold \& Reverse Repos, and Other Assets
*** Other Liabilities include Fed Funds Purchased \& Repos and Other Liabilities


## Fed balance sheet reduction will result in a shift in HQLA composition

- We project excess reserve reduction to result in a run-off in "non-core" deposits which will likely offset some of the growth in "core" deposits
- Our base case scenario is consistent with the SOMA "median scenario" reduction in excess reserves of about \$1.6tn
- We model a 50\% "flow-through" to deposits which results in a loss of about \$800bn in "non-core" deposits
- Key balance sheet line items other than deposits are assumed to continue growing at growth rates observed over past five years
- HQLA is projected to decline by about \$480bn as bank lose "non-core" deposits, leading to a decrease in Level 1 assets
- As available fed balances decline, banks will need to increase Treasury holdings to prevent a further sharp decline in HQLA and LCR

Projected Balance Sheets

| \$bn | 2017 | 2018 | 2019 | 2020 | 2021 | CAGRs <br> (\% ) * |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Federal Reserve Balance Sheet |  |  |  |  |  |  |
| Excess Reserves | 2,121 | 1,621 | 1,121 | 821 | 481 |  |
| LCR BHCs Balance Sheet |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |
| Central Bank Balances** | 1,697 | 1,447 | 1,197 | 1,047 | 878 |  |
| Securities | 2,638 | 2,760 | 2,886 | 3,014 | 3,145 |  |
| Treasuries | 446 | 498 | 550 | 603 | 656 |  |
| Other Securities | 2,192 | 2,263 | 2,336 | 2,411 | 2,489 | 3.2 |
| Loans \& Leases | 6,712 | 7,049 | 7,403 | 7,775 | 8,165 | 5.0 |
| Other Assets | 5,160 | 5,207 | 5,255 | 5,303 | 5,351 | 0.9 |
| Total Assets | 16,207 | 16,464 | 16,741 | 17,139 | 17,539 |  |
| Liabilities |  |  |  |  |  |  |
| Deposits | 8,921 | 9,018 | 9,130 | 9,359 | 9,585 |  |
| Core Deposits | 7,860 | 8,208 | 8,570 | 8,949 | 9,344 | 4.4 |
| Non-Core Deposits*** | 1,060 | 810 | 560 | 410 | 241 |  |
| Other Liabilities | 5,504 | 5,580 | 5,657 | 5,735 | 5,814 | 1.4 |
| Total Liabilities | 14,425 | 14,598 | 14,788 | 15,094 | 15,399 |  |
| Equity | 1,782 | 1,866 | 1,953 | 2,045 | 2,140 | 4.7 |
| HQLA | 3,109 | 2,942 | 2,776 | 2,712 | 2,630 |  |
| Key Ratios |  |  |  |  |  |  |
| Loan/Deposits (\%) | 75.2 | 78.2 | 81.1 | 83.1 | 85.2 |  |
| Central Bank Balances/Assets (\%) | 10.5 | 8.8 | 7.2 | 6.1 | 5.0 |  |
| HQLA/Assets (\%) | 19.2 | 17.9 | 16.6 | 15.8 | 15.0 |  |

* Other Securities, Loans \& Leases, Other Assets, Core Deposits, Other Liabilities and Equity projected to grow using 2012-2017 compound annual growth rate ("CAGR")
** Fed balances at LCR BHCs are modeled to be $50 \%$ of overall excess reserves on the
Fed balance sheet. Central Bank balances also include balances held at foreign central banks
*** Non-core deposits are modeled to be $50 \%$ of overall excess reserves on the Fed balance sheet


## Furthermore, additional HQLA will be needed to comply with LCR requirements

- LCR ratio will face downward pressure as "non-core" deposits run-off and reserve balances decline
- Deposit run-off is expected to be concentrated in non-operational wholesale deposits that have large run-off rates in the LCR calculation
- Growth in "core deposits" and loan commitments is expected to create additional new outflows, offsetting outflow decline from attrition in "non-core" deposits
- We estimate that banks will need to rebuild \$250-350bn in HQLA by 2021 to maintain an LCR level of $110 \%$

| Projected LCR BHCs HQLA Need |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$bn | 2017 | 2018 | 2019 | 2020 | 2021 | Change |
| Federal Reserve Balance Sheet |  |  |  |  |  |  |
| Excess Reserves | 2,121 | 1,621 | 1,121 | 821 | 481 | $(1,640)$ |
| LCR BHCs Balance Sheet |  |  |  |  |  |  |
| Loans | 6,712 | 7,049 | 7,403 | 7,775 | 8,165 | 1,453 |
| Deposits | 8,921 | 9,018 | 9,130 | 9,359 | 9,585 | 664 |
| Core Deposits | 7,860 | 8,208 | 8,570 | 8,949 | 9,344 | 1,484 |
| Non-Core Deposits | 1,060 | 810 | 560 | 410 | 241 | (820) |
| HQLA | 3,109 | 2,942 | 2,776 | 2,712 | 2,630 | (479) |
| Central Bank Balances | 1,697 | 1,447 | 1,197 | 1,047 | 878 | (820) |
| Treasuries | 446 | 498 | 550 | 603 | 656 | 210 |
| Other Securities | 966 | 997 | 1,029 | 1,062 | 1,097 | 131 |
| Total Net Outflows | 2,605 | 2,598 | 2,587 | 2,622 | 2,654 | 49 |
| Core Deposit Net Outflows | 1,173 | 1,225 | 1,279 | 1,335 | 1,394 | 221 |
| Non-Core Deposit Net Outflows | 457 | 350 | 242 | 177 | 104 | (354) |
| Other Net Outflows | 975 | 1,024 | 1,066 | 1,110 | 1,156 | 181 |
| LCR (\%) | 119 | 113 | 107 | 103 | 99 | (20) |
| LCR Target (\%) | 119 | 117 | 115 | 112 | 110 | (9) |
| HQLA need for LCR Target | 0 | 98 | 198 | 224 | 289 | 289 |

## Additional bank demand for Treasuries projected to increase by up to \$500bn by 2021

- Pro-forma balance sheet projected under base case scenario
- Assume banks issue \$289bn in term debt to rebuild HQLA by investing in Treasuries
- Dwindling fed balances imply that the HQLA rebuild would likely comprise mostly of Level 1 securities
- Further, Treasury bills are likely to become an important substitute for a portion of the declining reserve balances
- T-bill versus T-note split within the Treasury holdings will vary over time based on balance sheet duration and liquidity needs

Projected Pro-Forma Balance Sheets

| \$bn | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 8}$ | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 2 1}$ | Change |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Federal Reserve Balance Sheet |  |  |  |  |  |  |
| Excess Reserves | $\mathbf{2 , 1 2 1}$ | $\mathbf{1 , 6 2 1}$ | $\mathbf{1 , 1 2 1}$ | $\mathbf{8 2 1}$ | $\mathbf{4 8 1}$ | $\mathbf{( 1 , 6 4 0 )}$ |
| LCR BHCs Balance Sheet |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |
| Central Bank Balances** | 1,697 | 1,447 | 1,197 | 1,047 | 878 | $(820)$ |
| Securities | 2,638 | 2,859 | 3,084 | 3,239 | 3,434 | 796 |
| $\quad$ Treasuries | $\mathbf{4 4 6}$ | $\mathbf{5 9 6}$ | $\mathbf{7 4 8}$ | $\mathbf{8 2 7}$ | $\mathbf{9 4 5}$ | $\mathbf{4 9 9}$ |
| $\quad$ Other Securities* | 2,192 | 2,263 | 2,336 | 2,411 | 2,489 | 297 |
| Loans \& Leases* | 6,712 | 7,049 | 7,403 | 7,775 | 8,165 | 1,453 |
| Other Assets* | 5,160 | 5,207 | 5,255 | 5,303 | 5,351 | 192 |
| Total Assets | $\mathbf{1 6 , 2 0 7}$ | $\mathbf{1 6 , 5 6 2}$ | $\mathbf{1 6 , 9 3 9}$ | $\mathbf{1 7 , 3 6 3}$ | $\mathbf{1 7 , 8 2 8}$ | $\mathbf{1 , 6 2 1}$ |
| Liabilities |  |  |  |  |  |  |
| Deposits | 8,921 | 9,018 | 9,130 | 9,359 | 9,585 | 664 |
| $\quad$ Core Deposits* | 7,860 | 8,208 | 8,570 | 8,949 | 9,344 | 1,484 |
| Non-Core Deposits*** | 1,060 | 810 | 560 | 410 | 241 | $(820)$ |
| Other Liabilities* | 5,504 | 5,678 | 5,855 | 5,960 | 6,103 | 599 |
| Total Liabilities | $\mathbf{1 4 , 4 2 5}$ | $\mathbf{1 4 , 6 9 6}$ | $\mathbf{1 4 , 9 8 6}$ | $\mathbf{1 5 , 3 1 9}$ | $\mathbf{1 5 , 6 8 8}$ | $\mathbf{1 , 2 6 3}$ |
| Equity* | $\mathbf{1 , 7 8 2}$ | $\mathbf{1 , 8 6 6}$ | $\mathbf{1 , 9 5 3}$ | $\mathbf{2 , 0 4 5}$ | $\mathbf{2 , 1 4 0}$ | $\mathbf{3 5 8}$ |
| LCR |  |  |  |  |  |  |
| HQLA | 3,109 | 3,040 | 2,975 | 2,937 | 2,919 | $(190)$ |
| Total Net Outflows | 2,605 | 2,598 | 2,587 | 2,622 | 2,654 | 49 |
| LCR (\% ) | $\mathbf{1 1 9}$ | $\mathbf{1 1 7}$ | $\mathbf{1 1 5}$ | $\mathbf{1 1 2}$ | $\mathbf{1 1 0}$ | $\mathbf{( 9 )}$ |
| Key Ratios |  |  |  |  |  |  |
| Loan/Deposits (\%) | 75.2 | 78.2 | 81.1 | 83.1 | 85.2 | 9.9 |
| Central Bank Balances/Assets (\%) | 10.5 | 8.7 | 7.1 | 6.0 | 4.9 | $(5.6)$ |
| HQLA/Assets (\%) | 19.2 | 18.4 | 17.6 | 16.9 | 16.4 | $(2.8)$ |
| Rebuild LCR Target |  |  |  |  |  |  |
| Term Debt Issuance | 0 | 98 | 198 | 224 | 289 | 289 |
| Treasury Purchases | 0 | 98 | 198 | 224 | 289 | 289 |

* Other Securities, Loans \& Leases, Other Assets, Core Deposits, Other Liabilities and Equity projected to grow using 2012-2017 compound annual growth rate ("CAGR"); Other Liabilities includes New Debt to rebuild LCR Target
** Fed balances at LCR BHCs are modeled to be $50 \%$ of overall excess reserves on the
Fed balance sheet. Central Bank balances also include balances held at foreign central banks
*** Non-core deposits are modeled to be $50 \%$ of overall excess reserves on the Fed balance sheet


## Size and pace of reduction in excess reserves, along with loan growth, will be the key drivers of incremental HQLA required

- A smaller reduction* in the Fed balance sheet leads to a \$102bn decrease in the amount of HQLA, while a larger reduction* leads to a \$54bn decrease in the amount of HQLA needed
- $10 \%$ increase in the "flow-through" rate to "non-core" deposit run-off will result in $\$ 107 b n$ more HLQA needed
- Increasing loan growth from 5\% to 6\% annually leads to a sharp increase in HQLA needed
- Deposit mix has a relatively low impact on incremental HQLA need


HQLA needed to rebuild to LCR target in 2021

|  | Larger BS |  | Median |  | Smaller BS |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Annualized Loan <br> Growth | HQLA Need (\$bn) | Loans/Deposits <br> Ratio (\%) | HQLA Need (\$bn) | Loans/Deposits <br> Ratio (\%) | HQLA Need (\$bn)Loans/Deposits <br> Ratio (\%) |  |
| $3 \%$ | $(502)$ | 77.2 | $(400)$ | 78.8 | $(345)$ | 79.7 |
| $4 \%$ | $(166)$ | 80.3 | $(64)$ | 81.9 | $(9)$ | 82.8 |
| $5 \%$ | 187 | 83.5 | 289 | 85.2 | 343 | 86.1 |
| $6 \%$ | 535 | 86.6 | 654 | 88.4 | 722 | 89.4 |
| $7 \%$ | 982 | 90.0 | 1,110 | 91.8 | 1,178 | 92.8 |

[^3]
## Banks have several options to rebuild their HQLA

## Option 1

- Issue term debt and use funds to grow the Treasury portfolio
- Investing all of the proceeds in Treasuries would increase HQLA by 1:1
- Issuing debt and using funds to grow securities using current HQLA securities composition would increase HQLA by 0.93:1


## Option 2

- Alter composition of the securities portfolio
- Reducing Level 2A securities to add Treasuries would increase HQLA by 0.18:1
- Reducing Level 3 securities to add Treasuries would increase HQLA by 1:1


## Option 3

- Decrease Ioan-to-deposit ratio and grow the securities portfolio
- Reducing loans to invest the proceeds in Treasuries would increase HQLA by 1:1

Factors influencing HQLA composition

## Drivers of securities portfolio composition

- Securities portfolio and swaps are used to manage interest rate risk and deploy excess liquidity
- Liquidity and LCR constraints, duration needs, and yield and income considerations drive allocation decisions across the various alternatives
- Treasuries are an important source of duration and also offer more attractive yields versus central bank balances
- Level 2 assets have more attractive yields, but have less liquidity and less attractive HQLA benefits
- Level 3 assets have no HQLA benefit, but offer attractive yields
- Relative value considerations play an important role as banks will often think about optimizing total return over a medium term horizon
- Decline in reserve balances will likely result in T-bills playing a more significant role in liquidity management

Bank HQLA/ Securities Matrix

| Asset Type | Liquidity/ HQLA | Duration | Yield/ Income |
| :---: | :---: | :---: | :---: |
| Central Bank Balances | Highest | Zero | Low |
| Treasuries | Highest | Low/Medium/High | Low/Medium |
| Agency MBS | High | Medium | Medium |
| Other Level 2 | Medium | Medium | Medium/High |
| Level 3 | Low | Low/Medium | High |

## Banks have been very asset sensitive over the past several years

- Banks use duration of equity (DoE) and net interest income (NII) sensitivity to interest rate changes as key metrics for evaluating and managing interest rate risk
- DoE measures the sensitivity of the economic value of equity to changes in interest rate levels
- Record low interest rates combined with strong deposit growth has resulted in banks being very asset sensitive (income and economic equity value benefit from rising rates)
- Strong growth in commercial loans relative to consumer loans (that tend to have longer duration) has further increased the asset sensitivity
- We estimate that banks will likely need to add duration in the coming years as the rate cycle matures
- Banks have started to add duration recently as rates have risen
- We estimate that banks will need to add an additional 1-2 years of duration of equity in the next few years
- We estimate one year of DoE for the top 100 banks equates to $\$ 750$ bn five year note dv01 equivalents*

Weighted Average NII Sensitivity: \% Change over the Next 12 Months

| Year End | $\mathbf{2 0 1 7}$ | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 5}$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Instantaneous +100 bps | 4.6 | 5.9 | -1.2 | -0.7 | 0.1 |
| Gradual +100 bps | 2.4 | 2.7 | -0.4 | -0.4 | 0.3 |
| Gradual +200 bps | 3.2 | 3.6 | -0.3 | -0.5 | 0.1 |

Source: Bank 10Ks. NII changes are weighted averages based on total assets of each bank at each year end

* DoE calculation assumes economic value of equity for top 100 banks to be the same as their market capitalization which was calculated using SNL and Bloomberg data to be around $\$ 3.5 \mathrm{tn}$ as of $12 / 31 / 2017$


## Overall Treasury demand highly dependent on the economic and rate regime

- Treasury demand tends to be very pro-cyclical in the later stages of an expansion and the early stages of an economic slowdown
- Treasury demand starts to pick-up as the rate cycle
matures and well before the start of an easing cycle
- Long-end Treasury yields tend to peak before short-end and intermediate Treasury yields
- Treasury OASs tend to bottom-out even sooner
- Yields fall and spreads widen when the economy slows indicating an increase in Treasury demand
- Intermediate Treasuries tend to lead the rally in the early stages of a downturn and then hand off the baton to the short-end once the Fed starts easing

Tightening Regimes

- Yields fall and spreads widen when the economy

|  | Trough Level |  |  |  |  |  |  |  | Change (bps)* |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tightening Cycle | Fed Funds | Index | FAS | Funds | 2yr UST | 5yr UST | 10yr UST |  |  |  |  |  |  |
| Feb 1994 - Feb 1995 | 3.00 | $(31)$ | 300 | 403 | 333 | 287 |  |  |  |  |  |  |  |
| Jun 2004 - Jun 2006 | 1.00 | $(150)$ | 425 | 382 | 259 | 193 |  |  |  |  |  |  |  |
| Dec 2015 - Current | 0.25 | $(36)$ | 175 | 204 | 200 | 175 |  |  |  |  |  |  |  |
| Average | $\mathbf{1 . 4 2}$ | $\mathbf{( 7 2 )}$ | $\mathbf{3 0 0}$ | $\mathbf{3 3 0}$ | $\mathbf{2 6 4}$ | $\mathbf{2 1 8}$ |  |  |  |  |  |  |  |

## Easing Regimes

| Easing Cycle | Trough Level |  | Change (bps)** |  |  | 10yr UST |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fed Funds | Index OAS | Fed Funds | 2yr UST | 5 yr UST |  |
| Jul 1990 - Mar 1991 | 8.25 | 27 | (525) | (537) | (449) | (390) |
| Mar 2001 - Nov 2001 | 6.50 | 47 | (550) | (493) | (388) | (277) |
| Dec 2007 - Jun 2009 | 5.25 | 222 | (500) | (483) | (447) | (373) |
| Average | 6.67 | 99 | (525) | (504) | (428) | (347) |

Source: Bloomberg, Index OAS is for Bloomberg Barclays Aggregate Index (Monthly data prior to 2000)

* Trough-to-Peak calculated over 6 months prior to first FF hike through 36 months after last FF hike for UST and 18 months prior for Index OAS (Peak-to-Trough)
** Peak-to-Trough calculated over 6 months prior to start of NBER defined recession through 36 months after the end of NBER defined recession for UST and 18 months prior for Index OAS (Trough-to-Peak)


Source: Bloomberg, U.S. Department of Treasury

* Change from date of peak in 5yr UST in period 24 months prior to NBER defined recession to $1^{\text {st }}$ Fed Funds easing before NBER defined recession
** Change from $1^{\text {st }}$ Fed Funds easing before NBER defined recession to 18 months after the NBER defined recession start


## Relative value picture in Treasuries is mixed

- Term premiums and overall yield levels remain unattractive
- Cyclically-adjusted term premium is quite low compared to the past
- However, Treasuries look cheap relative to other spread product (tight spread levels)
- We expect Treasury demand to increase in the coming years
- Money manager performance YTD would indicate under-weights in Treasuries
- Banks portfolios will continue shift asset mix towards Treasuries as well

10yr ACM Term Premium


Treasury OAS (bps)


## Expected Treasury demand and preferred habitat along Treasury curve

- Bank demand has historically favored Treasuries in the short-tointermediate part of the curve and intermediates will continue to be a significant portion of new demand
- Low term premiums will discourage demand for long term Treasuries and they will likely remain a small portion of the overall bank holdings
- Treasury bills are expected to play an increasingly important role in liquidity management as fed balances decline
- Bank demand for T-bills is likely to increase in the coming years

US Treasury \& Government Agencies:
Contractual Maturity Distribution (\% of Carrying Value)

| As of: 3/ 31/ 2018 | <= 1 Year | $\begin{aligned} & >1 \text { Year; } \\ & <=5 \text { Years } \end{aligned}$ | $\begin{gathered} \text { >5 Years; } \\ \text { <= } 10 \text { Years } \end{gathered}$ | > 10 Years | Estimated WAL (years) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Estimated Total WAL (years) | 0.5 | 3.0 | 7.5 | 12.0 | 4.1 |
| Total (\%) | 9.3 | 64.3 | 23.4 | 3.0 | 100 |
| Total (\$mm) | 36,215 | 245,355 | 89,914 | 10,786 | 382,270 |

Source: Banks' 10Qs

## Other factors relevant to future Treasury demand

- Policy tightening and lackluster deposit growth likely to increase deposit betas
- Betas typically tend to rise as the rate cycle progresses
- This behavior might be further exacerbated by the expected decline in "non-core" deposits
- Betas could also be impacted by the digital disruption and the move towards mobile banking
- A larger than expected rise in deposit betas could reduce bank duration needs
- GSE reform and introduction of an UMBS pass-through security
- Any adjustment in the HQLA classification of the new security could impact demand for both MBS and Treasuries
- LIBOR reform efforts may reduce reliance on the interest rate swaps market and may result in increased Treasury demand


## Appendix

## Glossary

- LSAP - Large Scale Asset Purchases
- SOMA - System Open Market Account
- LCR - Liquidity Coverage Ratio
- Cash - very liquid cash like assets, including interest-bearing deposits at the Fed and other central banks
- Fed balances - interest bearing reserve balances held at the Federal Reserve
- Central Bank balances - balances held at the Federal Reserve and foreign central banks (cash and noninterest bearing deposits are also included for purposes of this analysis)
- Non-core Deposits - deposits we project will decline as the Fed balance sheet normalizes
- Core Deposits - deposits we project that banks will maintain as the fed balance sheet normalizes
- LCR Banks/BHCs - Bank holding companies (BHCs) with assets greater than $\$ 50 \mathrm{bn}$ which are subject to regulatory liquidity guidelines
- GSIBs - global systemically important banks
- CIC - Currency in Circulation
- HQLA - High Quality Liquid Assets, net of haircuts and eligibility criteria
- Level 1 - Central Bank Balances, Treasuries, and other government guaranteed securities
- Level 2A - Agency securities
- Level 2B - Non-Financial Corporates (not counted towards HQLA in this analysis)
- Level 3 - All securities not classified as Level 1, Level 2A or Level 2B
- CAGR - Compound Annual Growth Rate


## Fed SOMA balance sheet: median, large, and small balance sheet scenarios

| Year End | Total Assets | Agency MBS Runoff | TRSY Runoff | Total Runoff | Total Liabilities | Excess Reserves | Req Reserves | Total Reserves | Currency | Other Liability | Equity | Ex Reserve Runoff |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2017 | 4,449 | 12 | 18 | 30 | 4,407 | 2,121 | 124 | 2,244 | 1,612 | 551 | 41 |  |
| 2018 | 4,062 | 158 | 229 | 387 | 4,020 | 1,621 | 124 | 1,745 | 1,709 | 567 | 41 | 500 |
| 2019 | 3,606 | 185 | 271 | 456 | 3,564 | 1,121 | 127 | 1,247 | 1,811 | 506 | 41 | 500 |
| 2020 | 3,258 | 166 | 182 | 348 | 3,216 | 821 | 129 | 950 | 1,920 | 346 | 41 | 300 |
| 2021 | 2,934 | 151 | 173 | 324 | 2,892 | 481 | 132 | 613 | 2,035 | 244 | 41 | 340 |
|  |  |  |  | 1,515 |  |  |  |  |  |  |  | 1,640 |
| Small Federal Reserve Balance Sheet Projection (\$bn), \$406bn Total Fed Reserves, Total Reserves Runoff \$1,838bn |  |  |  |  |  |  |  |  |  |  |  |  |
| Year End | Total Assets | Agency MBS Runoff | TRSY Runoff | Total Runoff | Total Liabilities | Excess Reserves | Req Reserves | Total Reserves | Currency | Other Liability | Equity | $\begin{aligned} & \text { Ex Reserve } \\ & \text { Runoff } \end{aligned}$ |
| 2017 | 4,449 | 12 | 18 | 30 | 4,407 | 2,121 | 124 | 2,244 | 1,612 | 551 | 41 |  |
| 2018 | 4,062 | 158 | 229 | 387 | 4,020 | 1,621 | 124 | 1,745 | 1,709 | 567 | 41 | 500 |
| 2019 | 3,606 | 185 | 271 | 456 | 3,564 | 1,121 | 127 | 1,247 | 1,811 | 506 | 41 | 500 |
| 2020 | 3,258 | 166 | 182 | 348 | 3,216 | 621 | 129 | 750 | 1,920 | 546 | 41 | 500 |
| 2021 | 2,934 | 151 | 173 | 324 | 2,892 | 274 | 132 | 406 | 2,035 | 451 | 41 | 347 |
|  |  |  |  | 1,515 |  |  |  |  |  |  |  | 1,847 |
| Large Federal Reserve Balance Sheet Projection (\$bn) \$1,000bn Total Fed Reserves, Total Reserves Runoff \$1,244bn |  |  |  |  |  |  |  |  |  |  |  |  |
| Year End | $\begin{aligned} & \text { Total } \\ & \text { Assets } \end{aligned}$ | Agency MBS Runoff | TRSY Runoff | Total Runoff | Total Liabilities | Excess Reserves | Req Reserves | Total Reserves | Currency | Other Liability | Equity | $\begin{aligned} & \text { Ex Reserve } \\ & \text { Runoff } \end{aligned}$ |
| 2017 | 4,449 | 12 | 18 | 30 | 4,407 | 2,121 | 124 | 2,244 | 1,612 | 551 | 41 |  |
| 2018 | 4,062 | 158 | 229 | 387 | 4,020 | 1,621 | 124 | 1,745 | 1,709 | 567 | 41 | 500 |
| 2019 | 3,606 | 185 | 271 | 456 | 3,564 | 1,121 | 127 | 1,247 | 1,811 | 506 | 41 | 500 |
| 2020 | 3,258 | 166 | 182 | 348 | 3,216 | 871 | 129 | 1,000 | 1,920 | 296 | 41 | 250 |
|  |  |  |  | 1,191 |  |  |  |  |  |  |  | 1,250 |

Source: SOMA projection annual report

- SOMA Balance Sheet Projection Methodology

$$
\text { - } 2017 \text { are year-end historical balances }
$$

- Total Assets are reduced by yearly Agency MBS and Treasury securities run-off amount, estimates of Agency MBS and Treasury run- off are from Citi Research
- Total Liabilities are reduced by yearly Agency MBS and Treasury securities run-off amounts
- Required Reserves are assumed to grow at 2\% per year
- Excess Reserves are reduced yearly by Excess Reserve run-off amount
- Other Liability is comprised of Reverse Repurchase Agreements, US Treasury General Account (TGA) and Other Liabilities
- Currency growth is assumed to be 6\% per year


## Projecting balance sheet evolution for LCR BHCs

- Projecting the key balance sheet metrics
- Loans, other securities, other assets, core deposits, other liabilities and equity projected using 2012-2017 CAGRs
- Excess reserves are projected based on scenarios provided in the SOMA projection annual report
- We project a certain portion of bank deposits ("non-core" deposits) decline as a function of excess reserve reduction using a simple beta ("flow-through rate")
- Fed balances at LCR BHCs are modeled to be $50 \%$ of overall excess reserves on the Fed balance sheet. Central Bank balances also include balances held at foreign central banks which are assumed to be held constant
- Total net outflows key metrics
- Deposit balances are segmented into key LCR deposit categories - retail, wholesale operational and wholesale non-operational, based on disclosed starting balance for GSIBs and a proxy segmentation for nonGSIBs
- Each LCR deposit category is further segmented into core and non-core
- Core deposit balances are projected to grow at stated CAGR and non-core deposit balances decline proportionally by category to the total non-core deposit decline
- Net deposit outflows are projected by applying LCR outflow rates for each deposit category to the projected deposit balances in each category
- Other Net Outflows are projected using a simple CAGR linked to loan growth
- Total HQLA key metrics
- Projected HQLA calculated using projected Fed and securities balances with prescribed LCR haircuts and disclosed/proxy eligibility criteria
- Pro-forma balance sheet to rebuild HQLA
- New HQLA is funded by issuing term debt and investing in Treasuries


## Base case assumptions

| Assumption | GSI Bs | NonGSIBs | Comment |
| :---: | :---: | :---: | :---: |
| Growth Rates |  |  |  |
| Non-Treasury Securities | 3.2 |  | 2012-2017 CAGR |
| Loans | 5.0 |  | 2012-2017 CAGR |
| Other Assets | 0.9 |  | 2012-2017 CAGR |
| Core Deposits | 4.4 |  | 2012-2017 CAGR |
| Other Liabilities | 1.4 |  | 2012-2017 CAGR |
| Equity | 4.7 |  | 2012-2017 CAGR |
| Impact of LSAP unwind |  |  |  |
| Flow-through rate | 50\% |  |  |
| Split of deposit run-off | 80\% | 20\% |  |
| Proportion of run-off in retail | 5\% |  |  |
| Proportion of run-off in wholesale | 95\% |  |  |
| Operational Split of wholesale run-off | 25\% |  |  |
| Non-operational Split of wholesale run-off | 75\% |  |  |
| Starting Deposit Mix |  |  |  |
| Retail | 50.3\% | 63\% | GSIBs from disclosures/SNL Financial |
| Wholesale - Operational | 26.4\% | 18\% | GSIBs from disclosures/SNL Financial |
| Wholesale - Non-operational | 19.7\% | 15\% | GSIBs from disclosures/SNL Financial |
| Other | 3.6\% | 4\% |  |
| Deposit Outflow Rates |  |  |  |
| Retail | 9.4\% | 5\% | GSIBs from disclosures |
| Wholesale - Operational | 24.9\% | 25\% | GSIBs from disclosures |
| Wholesale - Non-operational | 59.9\% | 50\% | GSIBs from disclosures |
| Other | 0.0\% | 0.0\% |  |
| Other Outflow Growth Rates |  |  |  |
| Other Net Outflow Growth Rate | 4\% |  |  |

## References

Choi, Dong Beom and Hyun-Soo Choi (2016). "The Effect of Monetary Policy on Bank Wholesale Funding", FDIC, September 2016.

Federal Reserve Bank of New York. "Projections for the SOMA Portfolio and Net Income," July 2017.

Federal Reserve Bank of New York. "Quarterly Trends for Consolidated U.S. Banking Organizations," Fourth Quarter 2017.
Fitzgerald, Conor, Richard Ramsden, Ryan M. Nash, and Will Nance (2017). "The impact of the Fed reducing its balance sheet on the financial system", Goldman Sachs Global Investment Research, June 19, 2017.

Horowitz, Keith (2014). "Impact of QE on US Banks: Playing "Where's Waldo?" with >\$2.5 trillion of QE deposits," Citi Research, December 14, 2014.

Ihrig, Jane, Lawrence Mize, and Gretchen C. Weinbach (2017). "How does the Fed adjust its Securities Holdings and Who is Affected?," Finance and Economics Discussion Series 2017099. Washington: Board of Governors of the Federal Reserve System, https://doi.org/10.17016/FEDS.2017.099.

Roever, Alex, Teresa C. Ho, Ryan J. Lessing (2017). "Unreserved: The impact of the Fed's unwind on the money markets", J.P. Morgan Research, November 22, 2017.

## TBAC Charge: Housing Finance Related Securities

Evaluate the use of Treasury securities versus the range of housing finance related securities (specifically debt and MBS issued by Ginnie Mae, Fannie Mae and Freddie Mac) in investment portfolios. Please discuss the extent to which different investor types view Agency debt and MBS as substitutes for Treasury securities. How do investors determine the premium required to invest in Agency debt and MBS compared to Treasuries? How have different policy changes or market conditions affected this premium over the years? What policy changes or market conditions could affect this premium?

## Executive Summary

- Housing related securities are less liquid and are exposed to a range of risk factors which do not affect U.S. Treasuries. Investors are compensated for these differences in liquidity and risk through excess yield and return compared to U.S. Treasuries. These differences make agency MBS only weakly substitutable with U.S. Treasuries.
- Heavy UST supply and conservatorship reduced the spread over Treasuries associated with GSE debentures and MBS securities. Declining UST term premia suggests the increase in demand for safe assets post-crisis has been more than sufficient to meet the additional supply of U.S. Treasuries. Excess demand has been driven primarily by foreign investors and large-scale asset purchases (LSAP) by the Federal Reserve, and to a lesser extent bank regulation.
- The risks associated with a change in U.S. government's commitment to GSE MBS are asymmetric:
- Withdrawal of government support could potentially cause a substantial increase of spread premia for housing related securities.
- Extending a full faith and credit guarantee and HQLA Level 1 status to agency MBS would likely cause a realignment of GNMA and agency MBS spreads, but US Treasury term premia will likely not be materially impacted.


## MBS Risk Characteristics

## Agency MBS are Weakly Substitutable with US Treasuries Due to Differences in Risk

MBS yield premia to US Treasuries can be attributed to convexity, prepay, and to a lesser extent credit and liquidity risk.


Negative convexity causes prices and risk to move with rates in a way that adversely affects MBS investors.


MBS are callable bonds and have a negatively convex price/yield relationship.


Negative convexity can amplify interest rate volatility, and increase expected returns of USTs and MBS over short horizons.


Increased
Risk


Losses \& Duration
Extension

## Convenience Yield of US Treasuries

To explain the existence of a convenience yield, Krishnamurthy and Vissing-Jorgensen (2012) ${ }^{1}$ cite several unique characteristics of USTs which do not apply to MBS even with a full faith and credit guarantee.

- MBS are subject to prepayment and convexity risk, which require extensive expertise to understand. It is unlikely that investors lacking this expertise will see MBS as a substitute for UST.
- "Suppose that some investors face costs of understanding investment in risky assets... These investors will have a unique demand for riskless assets, driving up the price of riskless assets." ${ }^{3}$
- The timing of MBS cash flows is uncertain, and average maturity can vary widely with interest rates². The use of MBS to match longer dated liabilities would be problematic.
- "[Some investors] have a special demand for certain long-term payoffs to back long-term nominal obligations" ${ }^{3}$ :
- Defined benefit pension funds
- Insurance companies
- Municipalities collateralizing their own debt issuance
- Conventional and GNMA MBS are accepted as collateral for certain derivatives transactions, but haircuts are often higher than for UST regardless of government guarantee status.
- "There is a substantial demand for collateral for purposes of mitigating counterparty risk in derivatives and settlement systems. The collateral in these transactions is required to be extremely safe, thus also driving the demand for a safety attribute." ${ }^{3}$


[^4]
## Liquidity and Risk Characteristics Summary

Substitutability / Risk Premia

|  |  | US Treasury Total | On-the-Run UST | Off-the-Run UST | TIPS | GNMA MBS | Conventional MBS | Agency Debentures | Corporates |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Liquidity | Balance Outstanding (\$T) | 14.93 | 0.42 | 13.2 | 1.3 | 1.83 | 4.56 | 1.91 | 9.07 |
|  | Daily Trading Volume (\$B) ${ }^{1}$ | 559.7 | 361.3 | 180.7 | 17.7 | 52.1 | 182.1 | 2.9 | 34.4 |
|  | Turnover Ratio ${ }^{2}$ | 27 | 1 | 73 | 73 | 35 | 25 | 659 | 264 |
|  | \% of Repo Market Collateral ${ }^{3}$ | ~50\% |  |  |  | ~28\% |  | ~2\% | ~5\% |
|  | CME Collateral Haircut ${ }^{4}$ | 1\%-6\% | 1\%-6\% | 1\%-6\% | 1\%-6\% | 11\% | 11\% | 3.5\% | 20\% |
|  | HQLA Status / Contribution \% | Level 1 / 100\% | Level 1 / 100\% | Level 1 / 100\% | Level 1 / 100\% | Level 1 / 100\% | Level 2A / 85\% | Level 2A / 85\% | Level 2B / 50\% |
| Risk | B3S Risk Weight ${ }^{5}$ | 0\% | 0\% | 0\% | 0\% | 0\% | 20\% | 20\% | 20\%/100\% |
|  | Government Support | Explicit | Explicit | Explicit | Explicit | Explicit | Conservatorship | Conservatorship | N/A |
|  | Principal Repayment Timing | Certain / <br> 4w-30Y | Certain / <br> 4w-30Y | $\begin{aligned} & \text { Certain / } \\ & 4 \mathrm{w}-30 \mathrm{Y} \end{aligned}$ | $\begin{gathered} \text { Certain / } \\ 5 \mathrm{Y}, 10 \mathrm{Y}, 30 \mathrm{Y} \end{gathered}$ | Uncertain / <br> WAL ~2 $\mathrm{Y}-11 \mathrm{Y}$ | Uncertain / WAL ~2Y-11Y | Certain / WAL $\sim 5 Y^{6}$ | Certain / WAL ~10Y ${ }^{6}$ |
|  | Duration Risk | $\sqrt{ }$ | $\sqrt{ }$ | $\sqrt{ }$ | $\sqrt{ }$ | $\sqrt{ }$ | $\sqrt{ }$ | $\sqrt{ }$ | $\sqrt{ }$ |
|  | Prepay Risk |  |  |  |  | $\sqrt{ }$ | $\sqrt{ }$ |  |  |
|  | Credit Risk |  |  |  |  |  | $\sqrt{ }$ | $\sqrt{ }$ | $\sqrt{ }$ |
|  | Liquidity Risk | $\checkmark$ |  | $\sqrt{ }$ | $\sqrt{ }$ | $\sqrt{ }$ |  | $\checkmark$ | $\checkmark$ |
|  | Convexity Risk |  |  |  |  | $\checkmark$ | $\checkmark$ | $\sqrt{ } 6$ | $\sqrt{ } 6$ |

1) On-the-Run / Off-the-Run UST trading volume split is assumed to be $2 / 3$ On-the-Run and $1 / 3$ Off-the-Run (https://www.treasury.gov/press-center/press-releases/Pages/sm0222.aspx).
2) Turnover Ratio is defined as Balance Outstanding / Daily Trading Volume.
3) June 2018 Fedwire-eligible and non-eligible Triparty Repo data from SIFMA.
4) UST collateral haircuts vary by tenor as follows: 0-1Y (1\%), 1-3Y ( $2 \%$ ), $3-5 \mathrm{Y}(3 \%), 5-10 \mathrm{Y}(4.5 \%)$, and $10-30 \mathrm{Y}(6 \%)$.
5) Corporate B3S risk weight is $20 \%$ for US depository institutions and $100 \%$ for US non-depository institutions.
6) Agency Debentures and Corporate bonds are often callable, exposing investors to convexity risk and uncertainty of principal repayment timing

Sources: SIFMA, CME, Federal Reserve Bank of St. Louis Economic Research

## Historical Performance of Housing Related Securities

Historically, housing related securities have produced significant excess returns to US Treasuries. They have also exhibited large drawdowns to US Treasuries, notably during the financial crisis.



Ex-post realized returns are far more volatile than ex-ante measures of expected return such as Option adjusted spread (OAS).


## Issuance Patterns

## Housing Security Growth has Lagged US Treasury and Corporate Growth



The private sector has absorbed the majority of UST net issuance while the Fed has absorbed a significant portion of MBS net issuance.

...in absolute terms and, in the case of UST, as a percent of GDP.


USTs and MBS trade volumes are much higher than other sectors.


## Supply Effects: Convenience Spread

## Extension of Krishnamurthy \& Vissing-Jorgensen (2012) ${ }^{\mathbf{1}}$



- Krishnamurthy \& Vissing-Jorgensen (2012) show that UST Debt / GDP is a significant driver of the premium commanded by safe and liquid assets.

A Extending this analysis to FNMA and GNMA OAS shows UST Debt / GDP is a significant driver of both.

B The fact that the GNMA and FNMA coefficients are similar suggests the OAS is primarily driven by liquidity rather than safety considerations.

- Since OAS is unlikely to fall below zero, we expect further compression due to additional supply to be limited.

| OLS Regression Results |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | GNMA |  | FNMA |  |
|  | 1989-2018 (R2: 34.21\%) | 1989-2018 (R2: 23.04\%) |  |  |
|  | coeffcients | p-values | coeffcients | p-values |
| const | 0.09 | 0.34 | 0.17 | 0.04 |
| Log([Debt - Fed] / GDP) | -1.10 | B | 0.00 | A |
| (Index Cpn - Current Cpn) | 0.82 | B | 0.00 |  |

- Regressions are run on monthly data
- In calculating p-values, we compensated for serial correlation in the residuals
- The square of MBS coupon is a proxy for prepayment risk, so we include it as a control variable in the same way Krishnamurthy and Vissing-Jorgensen control for expected loss and credit risk premia in regressions on corporate bond spreads.
${ }^{1}$ Krishnamurthy, Arvind and Annette Vissing-Jorgensen, "The Aggregate Demand for Treasury Debt", Journal of Political Economy, Vol. 120, No. 2 (April 2012), pp. $233-267$. http://faculty.haas.berkeley.edu/vissing/demandtreas jan6.pdf


## Supply Effects: Term Premia and Excess Returns Update of Results Based on Greenwood \& Vayanos (2014) ${ }^{1}$

A Greenwood \& Vayanos (2014) argue that shocks to the supply and maturity structure of government debt alter the price of duration risk. Using data from 1916-2007, they find a strong positive relationship between maturity weighted debt / GDP and both current UST yields and future UST excess returns. We reproduce their results over a shorter window of data.

B However, this relationship seems to have broken down after the financial crisis.

C It seems likely that the post crisis supply shock has been offset primarily by surging foreign sector demand and LSAP, and to a lesser extent post crisis regulation.

|  | OLS Regression Results |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1-year Rolling UST 10y Excess Return vs. <br> Maturity Weighted UST Debt / GDP |  |  |  |  |
| Time Range | R-Squared | Constant <br> Coefficient | MWD/GDP <br> Coefficient² | Constant <br> P-value | MWD/GDP <br> P-value |
| $\mathbf{1 / 1 / 1 9 7 0 - 1 2 / 3 1 / 2 0 0 8 ~}$ | 0.09 .0736 | -4.08 | 2.76 | 0.26 | 0.02 |
| $\mathbf{1 / 1 / 1 9 8 0 - 6 / 3 0 / 2 0 1 8}$ | 0.022 | -1.55 | 1.87 | 0.84 | 0.38 |

${ }^{2}$ Regression terminating in 2008 has UST return increasing 0.31 std dev for each 1 std dev increase in MWD/GDP. Regression terminating in 2018 has UST return increasing 0.22 std dev for each 1 std dev increase in MWD/GDP.

${ }^{1}$ Greenwood, Robin, and Dimitri Vayanos. "Bond Supply and Excess Bond Returns." Review of Financial Studies 27, no. 3 (March 2014): 663-713.
https://dash.harvard.edu/bitstream/handle/1/12748550/greenwood,vayanos BSEBR RSFf.pdf

## MBS Investor Universe and Trends

## The Fed Facilitated a Large Private to Public Risk Transfer Post-Crisis but is Now Tightening




A Domestic public holdings have grown as a \% of total issuance as Fed LSAPs have more than offset the decline in GSE holdings.

- GSEs actively hedge the convexity of their MBS holdings, leading to higher levels of interest rate volatility. Thus, as their MBS holdings have declined, the net impact has been to decrease interest rate volatility.
- Banks and the Fed, on the other hand, are generally not active convexity hedgers. As their respective MBS portfolios have grown, this has produced a dampening impact on interest rate volatility, and has contributed to lower rates and tighter mortgage spreads.

B Fed runoff will accelerate in the second half of 2018, requiring additional market participation from other investors.

Fed MBS Reinvestment


[^5]
## MBS Investor Universe and Trends

## Money Managers are Well Positioned to Add MBS into Fed Runoff




A Money manager holdings of MBS relative to corporate holdings have shrunk dramatically since the crisis. As a result, they are well positioned to reallocate back into mortgages and absorb a significant portion of the Fed portfolio runoff.

B Since the crisis, corporates have outperformed MBS, but are more susceptible to large drawdowns.

C Corporates have significantly outperformed MBS since 2012, creating a potentially attractive opportunity to rebalance into MBS to improve liquidity and limit drawdown risk.


## Extending FFC Guarantee to Agency MBS

## Applying a full faith and credit guarantee to conventional MBS is unlikely to have a material impact on UST pricing



Note: Sovereign supply calculated using Bloomberg Barclays Index data which excludes Treasury securities with less than 1 year to maturity as well as Fed holdings of UST and GN MBS

Fixed Income Universe Snapshot:


Sources: SIFMA, Bloomberg, Federal Reserve Z1 Report

A US Treasuries have steadily richened since the financial crisis in spite of rapidly growing supply of UST and GNMA MBS.

B A large portion of the net issuance in USTs post-crisis was absorbed by foreign investors. This increase in demand helps explain the disconnect between supply and term premium.

C Between Q4 2007 and Q1 2018, the fixed income universe grew by $\$ 13 \mathrm{~T}$, and HQLA Level 1 assets grew by $\$ 11.8 \mathrm{~T}$.

D In contrast, extending the FFC guarantee to conventional MBS would only increase the stock of FFC guaranteed assets by $\sim \$ 4.5 \mathrm{~T}$, and would have no impact on the amount of interest rate risk borne by investors or the amount of private sector balance sheet required.


## Extending FFC Guarantee to Agency MBS

## Full Faith and Credit Guarantee

## Applying a full faith and credit guarantee to conventional MBS could cause GNMA and conventional OAS to realign





A GNMA and FNMA MBS exhibited similar excess returns to US Treasuries from 1990-2007.

B Conventional MBS richened relative to GNMA after the GSEs entered conservatorship in 2008.

C Since the announcement of the LCR rule in October 2013, GNMA actual and expected excess returns have underperformed FNMA significantly.

D GNMA MBS remain somewhat rich relative to FNMA MBS in the post-conservatorship, post-LCR regime.

- Conservatorship was a significant step toward equalizing the credit quality of conventional and GNMA MBS. This suggests that the elevated spread between conventional and GNMA during the postcrisis era was due primarily to HQLA status rather than credit quality considerations.
- Assuming HQLA Level 1 status accompanies a FFC guarantee for conventional MBS, it would likely result in a realignment between GNMA and conventional OAS. The FNMA - GNMA OAS spread may fall to or below zero given the superior liquidity characteristics of the conventional MBS market.
- Government support for conventional MBS is already priced in to a great extent, as evidenced by the proximity of OAS to the effective zero lower bound (see slides 6 and 8). Explicitly removing this support would likely be very disruptive for credit markets and the housing sector.

[^6]
## HQLA Status and Bank Asset Allocation



It is unlikely that applying Level 1 HQLA ${ }^{1}$ status to conventional MBS would cause banks to allocate out of US Treasuries into conventional MBS. Risk considerations are the binding constraints for banks to increase allocations to MBS out of USTs.

A Currently bank allocations to MBS (as a \% of total assets, less cash) are at multi-year highs.
B Banks have increased HTM allocations with the inclusion of AOCI in CET1, an indication that they are becoming increasingly concerned about capital risk.

- However, portfolio liquidity requirements will limit further increases in HTM holdings.
C In aggregate, banks currently have nearly $\$ 600 \mathrm{~B}$ in unused Level 2A cap capacity, meaning that banks could add conventional MBS today and receive $85 \%$ credit toward HQLA.

Level 1 and Level 2 Assets


[^7][^8]
## MBS Liquidity Characteristics

Agency MBS have similar liquidity to USTs; UMBS should lower bid-offer spreads


A Federal Reserve volume data shows a clear positive relationship between outstanding float and trading volumes for MBS.

- UMBS will effectively combine the outstanding float of FNMA and FHLMC; the uniform TBA will likely have higher trading volume than either FNMA or FHLMC individually.
- Almgren, Thum, Hautpmann and Li (2005) ${ }^{1}$ estimate that market impact cost of trading is inversely proportional to average trading volume, so costs should be lower as volume increases.

B The inverse relationship between trading volume and bidoffer spreads formulated by Almgren et al is also evident in data from a 2014 Federal Reserve study².

C Regression analysis on this data set confirms higher trading volume is a significant predictor of lower bid-offer spreads.

- A one standard deviation increase in trading volumes results in a 0.43 standard deviation reduction in bid-offer spreads.

| OLS Regression Results |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MBS Bid-Offer Spread vs. Volatility and Trading Volume |  |  |  |  |  |  |
| R-Squared | Constant <br> Coefficient | Volatility <br> Coefficient | Volume <br> Coefficient | Constant <br> P-value | Volatility <br> P-value | Volume <br> P-value |
| 0.35 | 5.9 | 1.4 | -0.0306 | 0.000 | 0.000 | 0.000 |

[^9]
## Appendix: Agency MBS Investor Types

|  | Objectives | Risk Considerations | Key Constraints | Net Impact |
| :---: | :---: | :---: | :---: | :---: |
| GSEs | Support pricing and liquidity for their MBS products <br> Earn arbitrage profit on a hedged portfolio of MBS | Capital risk (primarily spread and convexity) <br> Liquidity | Caps instituted under conservatorship agreements | Tighter MBS spreads and lower spread volatility <br> Higher interest rate volatility due to convexity hedging <br> Impact greatly diminished post crisis due to portfolio downsizing |
| The Federal Reserve | Lower borrowing costs by reducing rates and spreads | Avoid unnecessary market disruption (unintended value distortions, funding stress, diminished liquidity) | US Treasury and Agency Securities | Lower rates and tighter spreads <br> Lower interest rate volatility due to reduced convexity in private portfolios <br> Tighter roll markets |
| Banks | Maintain a liquidity buffer <br> Hedge deposit liabilities <br> Diversify credit sensitive assets. <br> Earn yield \& interest margin <br> ROE and ROA | Capital risk (interest rate, convexity, spread risk) <br> HQLA Value <br> Asset monetization costs | RWA capital requirements <br> LCR <br> SLR | Lower rates and tighter spreads <br> Lower interest rate volatility <br> Tighter roll markets <br> Tighter GNMA - conventional spreads |
| REITs | Earn arbitrage profit on a hedged portfolio of MBS <br> ROE, ROA | Capital risk (interest rate, MBS spread, convexity) <br> Funding risk <br> Liquidity | Mortgage-related assets only Leverage / haircuts | Tighter MBS <br> Higher interest rate volatility due to convexity hedging |

## Appendix: Agency MBS Investor Types (Continued)

|  | Objectives | Risk Considerations | Key Constraints | Net Impact |
| :---: | :---: | :---: | :---: | :---: |
| Asset Managers | Index matching <br> Total return | Underperformance / index tracking (interest rate risk, convexity, spread risk, relative value) <br> Liquidity (meeting redemptions) | Various fund-dependent constraints (e.g., Govt only, long only, limited leverage) | Tighter MBS spreads and lower spread volatility <br> Lower interest rate volatility |
| Insurance | Income <br> Total return <br> Asset-liability matching | Capital risk (interest rate, MBS spread, convexity) <br> Liquidity | Various insurance-related regulations | Tighter MBS spreads and lower spread volatility <br> Lower interest rate volatility |
| Overseas | Maintain liquid currency reserves <br> Income <br> Total return <br> Currency carry arbitrage | Currency <br> Credit (prefer full faith and credit) <br> Interest rate / convexity /MBS <br> spread <br> Funding <br> Liquidity | Various (sovereign wealth constraints, insurance regulation, bank regulation) | Lower interest rates and MBS spreads Lower volatility (rates and spreads) <br> Tighter GNMA - conventional spreads |


[^0]:    Source (All Charts): Federal Reserve Bank of New York (Quarterly Trends for Consolidated U.S. Banking Organizations)

[^1]:    Source (All Charts/Tables): Federal Reserve Bank of New York (Quarterly Trends for Consolidated U.S. Banking Organizations)

[^2]:    Source (All Charts/Tables): Federal Reserve Bank of New York (Quarterly Trends for Consolidated U.S. Banking Organizations) and SNL Financial

[^3]:    * Source: SOMA projection annual report

[^4]:    ${ }^{1}$ Krishnamurthy, Arvind and Annette Vissing-Jorgensen, "The Aggregate Demand for Treasury Debt", Journal of Political Economy, Vol. 120, No. 2 (April 2012), pp. 233-267. http://faculty.haas.berkeley.edu/vissing/demandtreas jan6.pdf
    ${ }^{2} \mathrm{~A}$ more stable average maturity profile can be achieved through CMO structuring, but at a substantial cost to liquidity.
    ${ }^{3}$ Emphasis added.

[^5]:    Sources: BAML Research, Federal Reserve Bank of New York

[^6]:    Sources: Bloomberg Barclays Index data

[^7]:    ${ }^{1}$ Level 1 assets contribute to banks' HQLA with no haircut, and there is no cap on the amount for which a bank may receive credit. Level 1 assets include cash, US Treasuries and GNMA MBS.
    Level 2 A assets such as conventional MBS contribute to HQLA with a $15 \%$ haircut, and are capped at $40 \%$ of a banks' total HQLA assets. Any holdings beyond the $40 \%$ receive no credit toward HQLA.

[^8]:    Sources: BAML Research, JPM Research, Fed H8 release

[^9]:    ${ }^{1}$ Almgren, Robert, C. Thum, E. Hauptmann, and H. Li. Direct Estimation of Equity Market Impact. Risk, 2005. http://www.cims.nyu.edu/~almgren/papers/costestim.pdf. ${ }^{2}$ Campbell, Sean D., Canlin Li, and Jay Im (2014). "Measuring Agency MBS Market Liquidity with Transaction Data," FEDS Notes. Washington: Board of Governors of the Federal Reserve System, January 31, 2014. https://doi.org/10.17016/2380-7172.0007

