

WE'RE HERE TO SERVE YOU.

Your Team is Ready

To provide you with the level of service you deserve, we dedicate a team of experts to assist you in quoting, training, education, and enrollment. Free up *your* team by using *our* team as your back office. When you need them, a word is all it takes.

Inside Sales Representatives

- > Custom quotes
- > Group consultation
- > Affordable Care Act (ACA) tools and resources
- > Appointment assistance for on-site meetings
- > Help with doctor searches for your clients

Field Sales Representatives

- > Custom solutions for your clients
- > Client presentation assistance
- > ACA compliance guidance
- > Carrier update notifications

Enrollment Specialists

- > On-site enrollment support
- > Pending item assistance
- > Enrollment material delivery and case pick-up
- > Multilingual support
- > Personalized employee worksheets

Products and Services

- > WBQuote
- > WBQuote Lite
- > Diverse Portfolio
- > Industry-Renown Underwriting
- > Full Commissions on Small Group
- > Account Management Team
- > Exclusive *Health Plan Reference Guides*
- > Updated Carrier Forms
- > Customizable Hospital, Medical Group, Providers, and Rx Search
- > Compliance Resource Center
- > Customizable Rx Card
- > Training and Education
- > ACA Calculators
- > ERISA Compliance
- > *HRWow* HR Support
- > COBRA and POP
- > PEO Services
- > Online Enrollment, Payroll, and HR Benefits
- > Broker and Client Compliance

Carriers

Our portfolio includes the state's leading Medical and Ancillary carriers, so when you quote with us, you're quoting the entire market. You'll always earn full commissions and full bonuses on all of your small group business.

Individual & Family Plans

Anthem Blue Cross
Blue Shield of California
Chinese Community Health Plan
Cigna
Health Net
Kaiser Permanente
Oscar
Western Health Advantage

Kaiser Permanente
MediExcel Health Plan
National General
Nippon Life Benefits
Sharp Health Plan
SIMNSA
UnitedHealthcare
Western Health Advantage

Vision Plan of America
Western Health Advantage

Lincoln Financial Group
MetLife
Nippon Life Benefits
Principal
Reliance Standard
UnitedHealthcare
Vision Plan of America
VSP
Western Health Advantage

Life/STD/LTD

AlphaStaff
Anthem Blue Cross
BEST Life
Blue Shield of California
CalCPA
CaliforniaChoice
Choice Builder
EDIS
Guardian
Health Net
Humana
Lincoln Financial Group
MetLife
Nippon Life Benefits
Principal
Reliance Standard
UnitedHealthcare
Unum

Additional Products

Aflac
AlphaStaff PEO
CalSurance E&O
Colonial Life
CompNet
EDIS
HealthiestYou
Holman Group
International Medical Group
Landmark Healthcare
Seniors Choice
WageWorks, Inc.

Small Group

Aetna
AlphaStaff
Anthem Blue Cross
Blue Shield of California
CalCPA
CaliforniaChoice
Chinese Community Health Plan
Cigna
EDIS
Health Net
Kaiser Permanente
MediExcel Health Plan
National General
Oscar
Sharp Health Plan
SIMNSA
UnitedHealthcare
Western Health Advantage

Dental

Aetna
Ameritas
Anthem Blue Cross
BEST Life
Blue Shield of California
CalCPA
CaliforniaChoice
California Dental Network
Choice Builder
Cigna
Delta Dental
EDIS
Guardian
Health Net
Humana
Kaiser Permanente
LIBERTY Dental
Lincoln Financial Group
MediExcel Health Plan
MetLife
Morgan White Group
Nippon Life Benefits
Premier Access
Principal
Reliance Standard
Sharp Health Plan
SIMNSA
SmileSaver
UnitedHealthcare
Unum

Vision

Aetna
Ameritas
Anthem Blue Cross
Avesis
BEST Life
Blue Shield of California
CaliforniaChoice
Camden Insurance Agency
Choice Builder
Cigna
Delta Dental (EyeMed)
Guardian
Health Net
Humana
Kaiser Permanente

Large Group

Aetna
AlphaStaff
Anthem Blue Cross
Blue Shield of California
CalCPA
Cigna
EDIS
Health Net

As of 1/14/2019

Word&Brown

If you're ready to learn more, call us at **800.869.6989**

or visit us online at: wordandbrown.com

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