### NPI Nonprofit Management Certificate Program

The certificate program is designed to equip today's nonprofit manager with practical skills for effective leadership.

Each course is designed to:

- Promote the effectiveness of nonprofit leaders, including executive directors, CEOs, managers, and Board members
- Refine the skills of experienced directors as well as help prepare entry level managers for new roles in the organization
- Enhance current job performance by providing a "tool box" of practical skills and knowledge for day-to-day operations
- Promote excellence in nonprofit management



For more information, visit: www.jmu.edu/outreach/nonprofit

Questions? Registration - Contact Kathleen Gibson at (540) 568-4222 or gibso2kw@jmu.edu.

Content of the Institute - Contact Becky Lantz at lantzpr@jmu.edu

## Registration

**Fee:** \$400 (includes all materials, a continental breakfast, and lunch)

Registration Deadline: September 14, 2018

Limited to 25 students

Register online at www.jmu.edu/outreach/nonprofit

## Scholarships Available

A limited number of partial scholarships are available. For more information on how to apply, visit the website. Scholarship Deadline: July 20, 2018

NPI is led with the support of many community leaders and sponsored by members of the following organizations:









THE MADISON CENTER FOR COMMUNITY DEVELOPMENT JAMES MADISON UNIVERSITY.



United Way of Harrisonburg and Rockingham County



# Nonprofit Management Certificate Program



October 9, 2018 - April 09, 2019 (second Tuesday of each month) 8:30 a.m. - 3:30 p.m. JMU Ice House Harrisonburg, VA

### **NPI** Certificate Curriculum

The Institute offers 40+ hours of professional development instruction; participants must complete at least 20 sessions, not including the Opening Session and Graduation, to receive the certificate in Nonprofit Management.

### **Creating Nonprofit Excellence**

- Opening Session
- Nonprofit Mission, Vision, Values
- What is Nonprofit Leadership?
- Effective Nonprofit Boards

#### **Operating Responsibly**

- Ethics and Corporate Responsibility
- Policies and Procedures
- Legal Issues in Nonprofits
- · Liability and Risk Management

#### **Cultivating Human Resources**

- Stakeholders: Staff, Volunteers, Donors, Clients, Partners
- Breakout Sessions: Managing Staff, Succession Planning
- Breakout Sessions: Board Recruitment & Training, Managing Volunteers
- Partnerships and Collaborations

#### **Generating Financial Resources**

- Resource Development Best Practices
- Breakout Sessions: Cultivating Loyal Donors, Grant Writing Basics
- Breakout Sessions: Grant Writing Advanced, Donor Prospecting
- Donor Appreciation & Recognition

| Communicating Your Story                                    |
|---|
| • What's Your Message? Who's Your Audience?                 |
| Branding Your Nonprofit                                     |
| Storytelling for Nonprofits                                 |
| Finding and Navigating Networks                             |
|   |
| Planning and Performance                                    |
| <ul> <li>Annual Planning and Beyond</li> </ul>              |
| <ul> <li>Fiscal Best Practices for Nonprofits</li> </ul>    |
| <ul> <li>Financial Management Breakouts</li> </ul>          |
| <ul> <li>Measuring Outcomes &amp; Impact</li> </ul>         |
|   |
| Leading Boldly  |
| • What Does Leadership Look Like?                           |
| Personal Leadership Assessment                              |
| Setting Goals and Next Steps                                |
| Graduation Banquet  |
| *Sessions not yet finalized and are subject to change       |
|   |
| Location  |
| Institute courses will be held at James Madison University. |
| Directions and parking information will be sent to          |
| participants prior to the program start date.               |
|   |
|   |
|   |

| Title Organization | ess City        | ZIP Daytime Phone | Email Address Date<br>Payment Information: Your payment must accompany this form. Mail or drop off this form with check made payable to James Madison University to: |
|--------------------|-----------------|-------------------|--|
| Full Name          | Mailing Address | State             | Email Address<br>Payment Information: Your <sub>I</sub>  |

Credit card payment can only be accepted through online registration. Enrollment is not guaranteed until payment is received.

MU Outreach & Engagement 27 W. Bruce St., MSC 6906

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Harrisonburg, VA

