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# Welcome to the 2019 AASA Top Automotive Aftermarket Suppliers



The Automotive Aftermarket Suppliers Association (AASA) is proud to present the newest edition of the "Top Automotive Aftermarket Suppliers." This year we are focusing on aftermarket suppliers' legacy of innovation and inventions with our new timeline. Suppliers are at the forefront of innovation

and are responsible for much of the automotive product and technology enhancements we are seeing in an exciting era of unparalleled advancements.

AASA's "Top Automotive Aftermarket Suppliers" publication lists – in alphabetical order – the top ranked suppliers in our industry. It also highlights the Top 10 publicly traded suppliers, as well as the Top 5 aftermarket mergers and acquisitions from our friends at Jefferies. Also included this year is the expanded Aftermarket Mobility Technology supplier list.

As the new president of AASA, I am committed to representing and speaking on behalf of the interests of our supplier members. We serve as a positive change agent focused on key issues to ensure the continued growth of the aftermarket and an evermore successful supplier community.

These issues include ensuring access to data, consumer choice, and a competitive market for vehicle repair and maintenance. As well as helping our industry collaborate to successfully navigate the shift in our marketplace and vehicles brought on by technology advances like connectivity, omnichannel, ADAS, and electriÿcation.

It is an exciting time to be part of the automotive aftermarket and AASA is honored and privileged to represent such innovative and in uential suppliers. AASA is committed to its mission of championing the aftermarket and the business interests of its supplier members.

AASA, the voice of the aftermarket supplier community.

Paul T. M. Carthy

# AASA TOP AUTOMOTIVE AFTERMARKET SUPPLIERS

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# 2019 AASA Top Aftermarket Suppliers

As the global automotive aftermarket continues to be heavily impacted by advancing technologies, changing consumer behaviors and evolving supply chains, the companies that lead our industry continue to expand and consolidate. As a part of this year's top supplier issue, we asked Jefferies to highlight a few of the most transformative transactions they have advised on in 2019.

#### **Jefferies Automotive Aftermarket Investment Banking**

#### **OVERVIEW**

- Jefferies is the #1 advisor to companies and investors in the automotive aftermarket in the United States(1) as well as the often-acknowledged leader globally.
- We have the only full-service investment banking team dedicated exclusively to the roughly \$1 trillion global aftermarket.
- With a team of 13 dedicated investment banking professionals, we provide a full suite of capital markets products, including M&A advisory, public and private equity and debt raising and, where needed, restructuring advice.
- After almost two decades of continued commitment to the sector, we have gained a deep and unrivaled understanding of the entire aftermarket supply chain serving the global car parc.
- We have relationships with thousands of aftermarket companies, which, when combined with Jefferies' global network of investment professionals leveraging well-developed relationships with leading public and private investors, enables us to provide unparalleled capital markets services.

(1) Source: Dealogic

To find out how we can help you grow your business, please contact us.

#### JEFFERIES AUTOMOTIVE AFTERMARKET TEAM



Jonathan Carey +1 617.342.7865 jcarey@jefferies.com



Rex Green +1 617.342.7886 rhgreen@jefferies.com thill@jefferies.com



Treavor Hill +1 617.342.7929

#### **SELECTED TRANSACTIONS**

August 2019 Pending



AUD \$340,000,000

Sale of Horizon Global's APAC **Business Segment to Pacific Equity Partners** Sole Financial Advisor

June 2019 Pending



£2,100,000,000

Sale to **TDR Capital** Lead Financial Advisor

May 2019



**IERO** 

#### Undisclosed

Acquisition of **Lund International** Sole Financial Advisor March 2019 Pending



\$3,100,000,000

Sale to Uber Sole Financial Advisor

March 2019



\$2,556,000,000

Initial Public Offering Joint Bookrunner

February 2019

#### CALIBER COLLISION<sup>®</sup>

A portfolio company of

OMERS Private Equity and Leonard Green & Partners

#### Undisclosed

Merger with Abra Auto Body Repair of America Sole Financial Advisor



# MOTORAD

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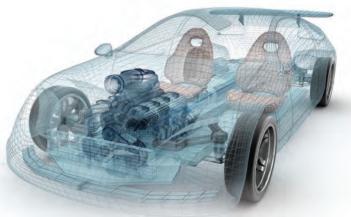


Fuel Caps

Thermostats



Housing Thermostats





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# Mobility Technology Suppliers List

AASA's Mobility Technology Council (MTC) advances the business interests of suppliers of aftermarket mobility technologies. These include telematics, plug-in devices, sensors, vehicle data platforms, predictive analytics, mobile apps, and ADAS. Companies in this space include traditional parts suppliers that have developed or are developing connected technologies, and automotive technology startup companies. The MTC provides forums for startups and suppliers to share ideas and develop new business opportunities, identify technology trends, and address industry technology issues, such as data access and ADAS.

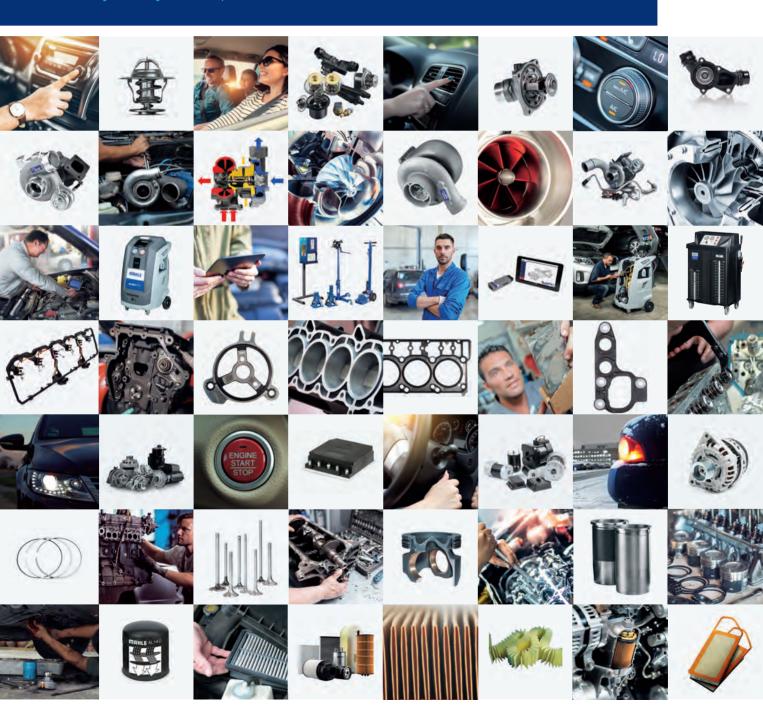
Following is a list of some of the leading mobility technology suppliers. For more information on the Mobility Technology Council, contact AASA Senior Vice President Chris Gardner, cgardner@aasa.mema.org.

Company	Products/Services
AAMP	Dongles, Mobile Apps
Actron	Dongles, Mobile Apps
Advanced Connected Vehicles	Telematics
Agero	Dongles, Mobile Apps
Agnik	Data Analytics, Connected
Airbiquity	Cybersecurity
AirWire	Dongles, Mobile Apps
Alpine	ADAS
Argus	Cybersecurity
asTech	ADAS
Autobrain	Dongles, Mobile Apps
Automatic	Dongles, Mobile Apps
AutoMile	Dongles, Mobile Apps
Automotive Data Solutions	Telematics
Autonative	Telematics
Axway	Cybersecurity
Bista Solutions	Predictive Analytics
BlackVue	Dongles, Mobile Apps
Bosch	Dongles, Moble Apps, Connected
BrandMotion	ADAS
Caarmo	Telematics, Mobile Apps, Dongles
Car.Fit	Predictive Analytics
Cardash	Mobile Apps, Diagnostics
CARFIT	Predictive Analytics
Carista	Dongles, Mobile Apps
CarMD	Dongles, Mobile Apps
CarMP.com	Dongles, Mobile Apps
Carvoyant	Dongles, Mobile Apps
ClickDrive	Dongles, Mobile Apps
ClickMechanic	Mobile Apps
Cognizant	Data Analytics
Continental	Telematics, Vehicle Data Platform
Danlaw	Dongles, Mobile Apps
Dash	Dongles, Mobile Apps
Delphi	Connected
Denso	Telematics
Directed	Dongles, Mobile Apps
EADII Solutions	Telematics, Data Analytics
Entricit	Telematics, Vehicle Data Platform
Epicor	Data Analytics
ExtremeWrench	Mobile Apps, Diagnostics
FIXD	Dongles, Mobile Apps
Fleet Genius	Dongles, Mobile Apps
Freematics	Telematics, Fleet Management
Freescale	Sensors, Connected
Geotab	Telematics, Data Analytics
Goshers	ADAS
Harman	ADAS
Huf	Dongles, Mobile Apps
Hunter Engineering	ADAS

Company	Products/Services
iNAGO	Telematics, Connected
Inÿneon	Dongles, Diagnostics
Innova Technologies	Telematics
Innoviz	Sensors
Intelligent Telematics	Telematics, Cameras
Intrepid Control Systems	Dongles, Diagnostics
IOSiX	Telematics
Karamba Security	Cybersecurity
KORE	Telematics
Lemur Vehicle Monotors	Telematics
Lunewave	Sensors
MAHLE	Telematics, Connected
Mechanic Advisor	Diagnostics, Shop Applications
Methode Electronics	Sensors
Mobile Devices	Telematics, Dongles
Mobileye	ADAS
Mojio	Telematics, Dongles
nAuto	Telematics, Dongles
Neusoft	Telematics, Dongles, Mobile Apps
NovaDynamics	Predictive Analytics
OBD Experts	Telematics, Dongles
OBD Solutions	Telematics, Dongles
Openbay	Telematics
PACE Telematics	Telematics, Dongles, Mobile Apps
PhaseZero Ventures	Digital Processes, IoT
Pitstop	Telematics, Predictive Analytics
Predii	Telematics, Predictive Analytics
Repair Jungle	Mobile Apps
RepairPal	Mobile Apps
Savari	Connected
Schaef° er Group	Connected
Sensata	Sensors
SHIFTMobility	Mobile Apps, Diagnostics
Splunk	Predictive Analytics
Standard Motor Products	Sensors
Telenyze	Telematics, Data Analytics
TerraSeer	Data Analytics
Truvolo	Telematics, Dongles
ULU	Telematics, Dongles
Uptake	Predictive Analytics
Valeo	ADAS
Velodyne	ADAS
Verisk	Telematics
Verizon	Telematics, Dongles, Mobile Apps
Voyomotive	Telematics, Dongles
Xgear	Telematics, Dongles
YourMechanic	Mobile Apps, Diagnostics
Zubie	Dongles, Fleet Management
	. 5,

# MAHLE

100 Years of technological innovation in vehicles and under the hood are built into every one of our OE replacement, performance, and heavy duty components.









# Top 10 Public Automotive Suppliers

Ranked by 2018 Annual Revenue

Company	2018 Revenue (\$USD Millions)	LTM Revenue (1)
Continental Aktiengesellschaft	\$50,841	\$50,442
DENSO Corporation	\$48,098	\$49,689
Magna International Inc.	\$40,827	\$40,472
Aisin Seiki Co., Ltd.	\$36,806	\$37,094
Hyundai Mobis Co.,Ltd	\$31,574	\$31,345
Sumitomo Electric Industries, Ltd.	\$29,022	\$29,383
Valeo SA	\$21,896	\$21,662
Lear Corporation	\$21,149	\$20,002
Faurecia S.E.	\$20,065	\$19,920
Adient plc	\$17,439	\$16,750

(1) Revenue as of last twelve months ("LTM") Source: Capital IQ
Jefferies LLC / September 2019



# **TWO QUESTIONS:**

- ✓ IS THE VEHICLE AT 90K?
- ✓ IS THE BELT COMING OFF 
  → GATES COMPLETE™ AS PART OF THE JOB?



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Company U.S. Headquarters/ Original Name (if different)

**ABRO** industries South Bend IN www.abro.com

11:3:31

**Key Executives** 

Peter Baranay. President

Products/Brands

**Products:** Appearance products, spray paint and removers, emergency products, radiator and service fluids, greases, cleaners and degreasers, engine and fuel additives, cold weather products, service products, lubricants and motor oils, tapes and stretch films, sealers and threadlockers, repair products. PVD and CPVC cements, gasket makers and sealants, repair adhesives, batteries, air fresheners, consumer and specialty products

**ABS Friction Inc.** 

Guelph, Ontario Canada www.absfriction.com



Rick Jamieson, Owner/CEO: Jason Janssen, General Manager Products: Disc brake pads, brake shoes and parking brakes

Brands: IDEAL Brake Parts. Silencer Friction. RTX

**ACDelco** 

Grand Blanc, MI www.acdelco.com



Mark Drennan. General Director. ACDelco: David Mestdagh, General Director, Global Product Development, **ACDelco** 

Products: Batteries, filters, air conditioning, fuel pumps, brakes, starters, alternators, TPMS, 02 sensors, oil fluids, spark plugs, ignition, emission, transmission, engine components, window regulators, wipers, belts, hoses, shocks, struts, chassis, radiators, thermostats, water pumps, bearings, steering, chassis and light bulbs

Brands: ACDelco

**AGS Company Automotive** Solutions LLC

Muskegon, MI www.agscompany.com



Kurt Rosen, President and CEO; Logan Pitts, **Executive Vice** President/C00

Products: Specialty lubricants, adhesives and aftermarket brake, fuel and transmission lines Brands: EZ-FIT, NiCopp, PolyArmour, Standard Steel, Flexx-Fit, ACCUFIT, ACCUFIT Selector, KLEDGE-LOK, SPLICE-LOK

Aisin Seiki Company, Ltd.

Aisin U.S.A. Torrance CA www.AisinAftermarket.com



Scott Turpin, President and CEO; Bob Clark, Vice President Aftermarket Sales

**Products:** Timing belt kits, mechanical water pumps, electric water pumps, oil pumps, clutch kits and components, fan clutch, hydraulic tensioners, timing chain covers, free wheel hubs, coolant, automatic transmission fluids, thermostats, sealants, oil control valves, door lock actuators, power back door, ABS sensors, height sensors, timing chains, window regulators. **Brands: AISIN** 

**Akebono Brake Corporation** 

Farmington Hills, MI https://akebonobrakes.com/

2KP5070

Takeshi Saito, CEO:

Brandon Kessinger, President

Products: OEM/OES: NAO and copper-free disc brake pads, calipers, drums and rotors, hub assemblies, drum brakes, DIH parking brakes, electric parking brakes.

Aftermarket: Ultra-premium ceramic disc brake pads

Brands: Akebono ProACT Ultra-Premium disc brake pads, Akebono EURO Ultra-Premium disc brake pads, Akebono Performance Ultra-Premium disc brake pads

American Manufacture Co.

Miami, FL http://americanmgfco.com



Ruddy Gascon, President: Joe DeSantino, Director of Sales Products: Manufacture USA-made antifreeze, coolants, degreaser and windshield fluids Brands: Private Brands and RUDSON Antifreeze and Coolants, PURPLETUFF Degreaser and BUGOFF Windshield Fluids since 1996

**APC Automotive Technologies** 

AP Exhaust Littleton, CO www.APCautotech.com



Mike Barto, President and COO, APC Automotive: Greg Woo, President Centric Parts

**Products:** APC Automotive Technologies is a supplier of automotive, light truck and heavy-duty replacement parts. Delivering one of the broadest lines of undercar parts in the market. APC provides a comprehensive product portfolio, including full line of exhaust, brake and chassis parts to traditional warehouse distributors, feeders, retailers and performance and specialty channels. APC Automotive Technologies offers industry-leading product depth, customer service, and support. The company was formed in May of 2017 by the merger of AP Emissions Technologies (Goldsboro, NC) and Centric Parts (Carson, CA) but our exhaust roots go back to 1927

Brands: Emissions control: AP Emissions, ANSA, CATCO, Cherry Bomb, DuraFit, DieselTech, Eastern Catalytic, Maremont, Silverline, Xlerator. Braking systems: Centric, C-TEK, Fleet Performance, PosiQuiet, PQ PRO, StopTech, TACTICAL

Company U.S. Headquarters/ Original Name (if different)

**Axalta Coating Systems** Philadelphia, PA



**Key Executives** Products/Brands

Charlie Shaver. Chairman of the Board and CFO

Products: Axalta is a leading global company focused solely on coatings and providing customers with innovative, colorful, beautiful and sustainable solutions. From light OEM vehicles, commercial vehicles and refinish applications to electric motors, buildings and pipelines, our coatings are designed to prevent corrosion, increase productivity and enable the materials we coat to last longer. With more than 150 years of experience in the coatings industry, the over 13,600 people of Axalta continue to find ways to serve our more than 100,000 customers in 130 countries better every day with the finest coatings, application systems and technology.

Brands: Spies Hecker, Cromax, Standox, Nason

**Baccus Global** Boca Raton, FL www.baccusglobal.com



**Products:** Power stations, jump starters, battery chargers, power inverters, lighting, air

compressors and portable coolers

Brands: DeWALT, CAT, Stanley, Black & Decker

Bando USA Inc.

Itasca, IL www.bandousa.com Joseph Laudadio. President

Mike Mermuvs.

**Executive Vice** 

Carrie Mermuys, **Executive Vice** President

President, President;

Matt Inskeep,

Mark Miloco.

Vice President of Sales

President;

Products: Power transmission belts for both industrial and automotive applications

Brands: Bando, Rib Ace

BAND

**Bar's Products** 

Holly, MI www.barsproducts.com



**Products:** DIY leak repair products, performance motor oil, fuel system and cooling system additives

Brands: Bar's Leaks, Rislone, Hy-Per Lube

**Bartec USA** 

Sterling Heights, MI www.bartecusa.com



Scot Holloway, CE0

Products: OE TPMS equipment for automotive assembly plants, TPMS sensors, tools, service kits, and awesome technical support for the automotive aftermarket!

Brands: Wheelrite TPMS Service Tools, Pro Series TPMS Diagnostic Tools, RITE-SENSOR

**Programmable Replacement TPMS Sensors** 

**BBB Industries LLC** 

Daphne, AL www.bbbind.com



**Products:** Starters, alternators, brake calipers, turbochargers, steering pumps, steering gears, rack and pinions, EPAS

Brands: Vision-OE, Genco, Endurance, Superior, Platinum, OE-TurboPower, NuGeon, Wilson, New Advantage, Superior1, King Kalipers, REMY

**BCS** International

Raider Powersports Green Bay, WI www.raiderpowersports.com





Jim Wied, President/Owner; Corey Lemke, VP Purchasing/Product Development

Products: Raider Powersports is a leading supplier of outdoor accessories to the largest retailers in the world. We design and supply products that fill product gaps in the powersports, cargo management, Tow and Recovery and Bungee retail categories. Raider is excited to announce our new line of STANLEY products that include a roof rack kit, suction tie down kit and two patented STANLEY sticky pads. These products have great functionality at a good price and feature the one of the most trusted names in the industry.

Brands: Powersports, cargo management, Tow & Recovery, and bungee Raider, Stanley, Kryptek, Mossy Oak and Realtree

**BEX INTERNATIONAL LLC** 

Council Bluffs, IA http://bexoil.com Lynne Branigan, President

Products: Complete range of automotive lubricants in full synthetic, synthetic blend and conventional. Also offering agricultural/industrial/specialty oils, plus transmission fluids, gear oils, grease and antifreeze-coolant.

**Brands: BEX** 





Company U.S. Headquarters/ Original Name (if different)

**BG Products, Inc.** Wichita, KS www.bgprod.com/



**Key Executives** 

Peter Berlo, Vice President of Domestic Distributor Operations; Nathan Ebert, Chief Business and Strategy Officer Products/Brands

**Products:** High-quality additives, cleaners, specialty lubricants and the professional equipment used to service vehicles all over the world.

Brands: BG

**Black Mamba Gloves** 

Alpharetta, GA www.BlackMambaGloves.com



Tom Brooks; Rich Zook Products: A full line of safety products for automotive professionals

Brands: Black Mamba, Torque Grip, SnakeSkin

**Brake Parts Inc** 

McHenry, IL www.brakepartsinc.com



David Overbeeke; Paul Ferrandino **Products:** Friction, rotors, drums, calipers and hydraulic products

**Brands:** Raybestos, BrakePro, Vortex, private label, OES

Brembo

Brembo North America Plymouth, MI www.brembo.com Dan Sandberg, President and CEO **Products:** Brake systems and components for OE, aftermarket, racing, high-performance and motorbike

Brands: Brembo, Brembo X-tra, Brembo Racing, Brembo Premium

**Stembo**Brake systems

**CARDONE Industries, Inc.** 

CARDONE Industries Philadelphia, PA www.cardone.com Mike Carr; Jeff Wawrzyniak **Products:** Remanufactured and new replacement vehicle components spanning brakes, drivetrain, electrical, electronics, engine, fuel/air systems, motors, pumps, steering and suspension.

Brands: A1 CARDONE, CARDONE Select, CARDONE Ultra

CARDONE

Clarios

Milwaukee, WI www.clarios.com Joseph Waliki, President **Products:** Lead-acid and lithium-ion batteries for automotive, marine, heavy-duty/commercial, lawn and garden, powersports and golf car vehicles.

Brands: Clarios

CLARIOS

Cloyes Gear and Products, Inc.

Fort Smith, Arkansas www.cloyes.com/



John Bohenick, CEO;

Richard Crotzer, Senior Vice President of Global Sales **Products:** Cloyes is the North American leader and global designer, developer, manufacturer, and distributor of timing drive systems and engine components for original equipment manufacturers and the automotive aftermarket. These products include timing chain kits, timing belt kits, high performance timing sets, and individual timing components.

**Brands:** Cloyes sells its products under the Cloyes brand worldwide as well as the Dynagear and CY-LENT brands in Mexico.

**Continental Corporation** 

Auburn Hills, MI www.continental.com





Samir Salman, CEO **Products:** 2-wheel, off-road tires; air springs; power transmission; belts, hoses, kits; vibration control; surface materials; electronic stability control; blower &radiator fan motors; cooling fan assemblies, hybrid battery & seat cooling fan assemblies; power window motors, regulators & assemblies; door lock actuators; gauges, clusters & instrumentation; rear/back up camera systems, 360-degree surround view systems; TPMS sensors; eng. man. components; fuel supply components; wheel speed sensors; electric throttle valves, fuel injectors; fuel modules; windshield washer pumps; flex fuel sensors; electric water pumps; brake pads, rotors, brake boosters, hydraulics, brake system components, brake fluid; premium beam wiper blades.

Brands: Continental, ATE, Barum, Galfer, General Tire, REDI-Sensor, VDO, OEM DP, ClearContact

Company U.S. Headquarters/ Original Name (if different)

CRC Industries

Horsham, PA http://crcindustries.com



Products/Brands

Perry Cozzone; David Boer **Products:** Specialty products and formulations for do-it-yourselfers and maintenance professionals, serving the automotive, heavy truck, industrial, electrical, marine, hardware and aviation markets. **Brands:** CRC, CRC SmartWasher Bioremediating Parts Washing System, Weld-Aid, K&W Stop Leak

Solutions, Sta-Lube Greases and Gear Oils



Dacomsa SA de CV

Mexico City, Mexico www.dacomsa.com/dacomsastorefront/ Michael Willey Owens Gines; Francisco Miguel Laguna **Products:** Pistons, pins, MLS gaskets, graphite, gaskets, celulosic gaskets, cork gaskets, camshaft, water and oil pumps, brake pads, rotors, lifters, engine bearings, valves, oil seals for all aplications-light and heavy-duty.

**Brands:** Moresa: Hard Engine Parts (Pistons, Pins, Valves, Lifters, Engine Bearings, Camshafts); TF Victor: All types of gaskets; Fritec: brake pads; rotors and friction material; Dacomsa: sales company



Dana Inc.

Maumee, OH www.DanaAftermarket.com



Dan Griffin, Sr. Director, Global AFM Sales/Engineering; Peter Cirulis, VP Customer Experience, **Products:** Drivetrain components, u-joints, gaskets, seals **Brands:** Spicer, Victor Reinz, Dana

Dayco Products, LLC

Troy, MI

www.daycoaftermarket.com

Joel Wiegert

Strategy Product Planning

**Products:** Serpentine belts and kits, tensioners, pulleys, water pumps, harmonic balancers, timing components, industrial belts, snowmobile and ATV belts, hoses

Brands: Dayco, Heavy Duty, Powerbond, Drive Rite



Delphi Technologies

London, UK www.delphiaftermarket.com



Richard F. Dauch, CEO, Delphi Technologies; Alex Ashmore, SVP & President. Aftermarket **Products:** Gasoline Fuel Systems: fuel delivery modules, electrical and mechanical fuel pumps, injectors, GDI pumps.

Diesel Components: pumps, injectors, repair parts, SRA – SCR, filtration. Steering & Suspension: linkages, bushings, control arms, tie rods, tie rod ends.

Engine Management: ABS & speed sensors, cam & crank position sensors, cam phasers, oil control valves, EGR valves, coolant temp sensors, MAF, MAT & MAP sensors, emissions sensors.

Brands: Delphi Technologies

DENSO

Southfield, MI www.densocorp-na.com



Kenichiro Ito, President and CEO, DENSO International America, Inc.; Hirokatsu Yamashita, President, DENSO Products and Services Americas, Inc. **Products:** Heavy-duty and automotive alternators, starters, oil, cabin and air filters, spark plugs, AC compressors, oxygen sensors, ignition wires, fuel pumps, fuel injectors and wiper blades.

Brands: DENSO First Time Fit, Iridium Power, Iridium TT

DMA Sales

Tabor City, NC http://dmagoodpoint.com/



John Treece

**Products:** DMA makes high-quality, cost-effective shocks, struts, CSAs, heavy-duty shocks, lift supports and brake wear sensors.

**Brands:** SENSEN Shocks & Struts, SPEEDY STRUT Complete Strut Assemblies, SENSEN Complete Strut Mount Kits, TekMaster Brake Wear Sensors by DMA, RideMaster Air to Coil Spring Conversion Kits by DMA, Atlas Lift Supports by DMA, BULLDOG HD Heavy Duty Shock Absorbers for Class 5-8

**Dorman Products, Inc.** 

Colmar, PA www.dormanproducts.com

Kevin Olsen, President and COO **Products:** Dorman produces more than 100,000 different replacement part SKUs, covering more than 1,000 different types of parts. We grow the aftermarket, one innovation at a time. **Brands:** Dorman, OE Solutions, HELP!, AutoGrade, First Stop, Conduct-Tite, TECHoice, Dorman Hybrid Drive Batteries and Dorman HD Solutions

DORMANS NEW SINCE 1918



Company U.S. Headquarters/ Original Name (if different)

**Easepal Enterprises Limited** Xiamen, Fujian Province, China www.easepal.com



**Key Executives** 

Rex Tsai

**Products:** Car cover, seat cover, steering wheel cover, sunshade, RV cover, boat cover

Brands: Xcar, Leopard, Ergoseat

Products/Brands

East Penn Manufacturing Co.

Lyon Station, PA www.eastpennmanufacturing.com



Christopher Pruitt, President and CEO Products: Batteries, battery accessories, wire and cable, booster cables

Brands: Deka

Eaton

Southfield, MI www.eaton.com



Craig Arnold, Chairman and CEO; Joao Faria, President, Vehicle Group **Products:** Clutches, brakes, e-mobility, engine and filtration solutions, fuel systems, emissions and components, steering systems, valves, vehicle controls, automation and power management **Brands:** Eaton, Fuller, Aeroquip, UltraShift, Cutler Hammer, Holec, Klockner-Moeller, Powerware, MEM, Santak

Elgin Industries

Elgin, IL www.elginind.com



Bill Skok, President Rick Simko, National Sales & Marketing Manager **Products:** Push rods, rocker arms, camshafts, timing components/sets, valves, lifters, king pin sets, valve springs, piston pins, steering and suspension parts, racing/performance parts, engine chemicals, heat treatment services

**Brands:** Elgin Engine and Chassis Parts; Elgin PRO-STOCK Performance Parts; BLACK ICE Super-Cryogenic Engine Parts; Elgin RxEmedy Assembly Lube and Chemicals

**Exide Technologies** 

Milton, GA www.exide.com



Jack Reilly, Chairman; Vic Koesch, CEO **Products:** Batteries

Brands: Exide, Tudor, Fulmen, Deta, Centra, Sonnak

FDP Virginia Inc.

Tappahannock, VA

Jack Carney, President and CEO Products: Disc pads, brake shoes, drum lining, medium-duty pads and shoes, electronic wear sensors

Brands: MaxStop

www.fdpbrakes.com



**Flexbimec** 

FLEXBIMEC NA CORP. Miami, FL www.flexbimec.us Maurizio Ruozi

**Products:** Oil, grease and fuel handling equipment, oil pumps, digital meters, hose-reels, waste-oil equipment

Brands: Flexbimed

FLEXBIMEC

Ford Customer Service Division

Dearborn, MI www.motorcraft.com



John Hanighen, Director, Global Aftermarket-Ford Customer Service Division **Products:** A/C, alternators, batteries, belts, brakes, chassis, chemical and lubricants, cooling systems and caps, distributors, drivetrain parts, filters, fuel pumps, hoses, ignition, relays/control modules/solenoids, sensors/emission components, small electric motors, spark plugs, starters, steering, suspension, switches, wiper blades, wire sets/wiring pigtail kits

Brands: Motorcraft, Omincraft

Company U.S. Headquarters/ Original Name (if different)

Fras-Le North America, Inc. Prattville, AL www.fras-le.com/nabrakes

**Key Executives** 

Products/Brands

Pedro Ferro. President and CEO Products: Brake pads and linings **Brands: FRAS-LE, LONAFLEX** 



FREEZETONE PRODUCTS USA

Miami, FL www.freezetone-usa.com Luis Latour Michael Bonnin Products: Engine coolant environmentally friendly oils, lubricants, additives

**Brands:** Freezetone



Freudenberg-Nok Sealing **Technologies** 

Plymouth, MI www.fst.com Matthew Portu, President

**Products:** Sealing technologies, special sealing products, static seals, hydraulic accumulators and

suspsension systems, stationary fuel cells **Brands:** Freudenberg Sealing Technologies



**Gates Corporation** 

Denver, CO www.gates.com



Ivo Jurek. CEO;

Tom Pitstick CM<sub>0</sub>

**Products:** Power transmission belts, tensioners and pulleys, engine hose, hydraulic hose, water

Brands: Gates, FleetRunner, G-Force, Roadmax

GmB North America, Inc. Dayton, NJ www.gmb.net



Bryan Lee. CEO

Products: Water pump, universal joint, wheel hub assembly, fan clutch, fuel pump, timing belt kit with water pump, tensioner and idler bearing

**Brands: GMB** 



GOJO Industries, Inc.

GO-JER Akron, OH www.gojo.com



Marcell Kanfer-Rolnick. **Executive Chair**;

Mark Lerner, President

Products: GOJO SUPRO MAX Hand Cleaner, GOJO Scrubbing Towels, GOJO MULTI GREEN Hand Cleaner, GOJO Fast Towels, GOJO HAND MEDIC Professional Skin Conditioner, PURELL Advanced Hand Sanitizer, PURELL Professional Advanced Hand Sanitizer Gel, PURELL Professional HEALTHY SOAP Naturally Clean Foam

Brands: GOJO, PURELL

Gold Eagle Co. Chicago, IL www.goldeagle.com



Marc Blackman, CEO: Howard Donnally,

President, Gold Eagle Brands

Products: Engine performance and maintenance additives, appearance cleaners and protectants Brands: Sta-Bil, 303 Products, Heet, 104+, Start Your Engines!, AlumAseal, No Leak, Diesel Power!, Gold Eagle, Golden Touch, private label brands

**Hastings Manufacturing Company** 

Hastings, MI www.HastingsPistonRings.com



Ken Holbrook. President and CEO; Jav Kedia. Senior VP Sales/ Marketing

**Products:** Piston rings

Brands: Hastings Piston Rings, Hastings Performance Rings



Company U.S. Headquarters/ Original Name (if different)

**Horizon Global** Fulton Plymouth, MI www.horizonglobal.com

**Key Executives** 

Carl Bizon. President and CEO Products/Brands

Products: Horizon Global is the #1 designer, manufacturer and distributor of a wide variety of high-quality, custom-engineered towing, trailering, cargo management and other related accessory products in North America, Australia and Europe. The company serves OEMs, retailers, dealer networks and the end consumer as the category leader in the automotive leisure and agricultural

Brands: Bargman, BULLDOG, Draw-Tite, Fulton, Hayman Reese, REESE, ROLA, Tekonsha, Wesbar, and Westfalia

**Hunter Engineering** Bridgeton, MO www.hunter.com

Beau Brauer, President

Products: Alignment systems, lift racks, wheel balancers, tire changers, brake lathes, inspection lane equipment and accessories

Brands: Hunter, HawkEye, ProAlign, CodeLink, Road Force, SmartWeight, Quick Check, Quick Tread, HunterNet

**Engineering Compan** 

**Idemitsu Lubricants America** 

Jeffersonville, IN www.idemitsulubricants.com Noriaki Ito; Tom Braun Products: Engine, ATF, MTF, PAG and PSF oils

Brands: Zepro, Idemitsu Engine Oil, Idemitsu Transmission Fluid, Idemitsu Racing Oil

IDEMITSU

**ILJIN USA** 

Seoul Korea www.iljin.com D.S. Lee: John Dix Products: Wheel bearing and hub assembly

Brands: ILJIN



**Interstate Batteries** 

Dallas, TX https://www.interstatebatteries.com/ Scott Miller: Tyler Reeves Products: Lead-acid batteries for automotive, marine, heavy-duty/commercial, lawn and garden,

powersports vehicles and battery testers **Brands:** Interstate Batteries

Outrageously Dependable

ITW Car Care Houston, TX

ITW

www.itwgb.com

James Stone, VP/GM

Products: Automotive aftermarket performance chemicals, appearance chemicals and wiper blades

Brands: Rain-X, Black Magic, Gumout



J.L.M. Accessories Limited

Mantis Burlington, ON https://mantiscanada.com Wally Maruzzo

Products: Tool organization systems, tool chest liners, tool chest tops

Brands: Tool Grid



**KYB Americas Corp.** 

Greenwood, IN www.kyb.com



Norio Toda, **Executive Vice** President; Mike Fiorito Vice President

**Products:** Shocks, struts, complete strut assemblies, strut mounts and steering stabilizers

Brands: KYB

Company U.S. Headquarters/ Original Name (if different)

LeftCoast Diversified, Inc. Fullerton, CA www.venttabs.com

**Key Executives** Kevin Nicusanti:

Maria Nicusanti

Products/Brands

Products: Aftermarket vent clip/tab replacements Brands: VentTabs

Vent//Tabs<sup>\*</sup>

**Lemur Vehicle Monitors** 

Root Four Imagination Inc. Mount Pearl, Newfoundland, Canada www.bluedriver.com

Maurice Tuff; Jim Fish

President:

Jon Bielfeldt. Vice President Products: Consumer and Professional connected car solutions focused on the maintenance and

repair applications. Brands: BlueDriver

**Lisle Corporation** 

Clarinda, IA www.lislecorp.com/



Mary Landhuis,

Products: Specialty automotive tools, mechanic's creepers, lubrication and tire products

Brands: Lisle

**LKO Corporation** 

Chicago, IL www.lkqcorp.com Robert Wagman. President and CEO **Products:** Global leader in alternative replacement auto parts

MAHLE

MAHLE Aftermarket Inc. Farmington Hills, MI www.mahle-aftermarket.com Jon Douglas, President; Jim Kahut. Head of Sales Products: Engine bearings, engine parts, piston rings, pistons, gaskets, filters, thermal

management, turbochargers, tools and equipment Brands: Clevite, Behr, MAHLE, MAHLE Original

MANN+HUMMEL

Ludwigsburg, Germany www.mann-hummel.com Emese Weissenbacher. CF<sub>0</sub>

Products: Filtration products including oil, air, fuel, cabin air filters, coolant, transmission and

hydraulic filters

Brands: WIX Filters, Purolator, MANN-FILTER

MANN <del>1</del>

MAT Holdings Incorporated

Long Grove, IL www.matholdings.com



George Ruhl, President

Products: Complete range of braking and ride control components including brake pads, shoes,

rotors, drums, shocks and struts, for passenger, commercial and heavy-duty vehicles

**Melling Engine Parts** Jackson, MI

www.melling.com

Mark Melling, President and CEO Products: Leading manufacturer of aftermarket oil pumps and a full-line distributor of camshafts, timing components, valve train, cylinder sleeves, expansion plugs, and tools for the engine building industry

**Brands: Melling** 





Company U.S. Headquarters/ Original Name (if different)

Mevotech LP Toronto, Ontario, Canada https://partsonline.mevotech.com/

MEV TECH

**Key Executives** 

Ezer Mevorach, CEO: Todd Hack, **Executive Vice** President, Sales & Marketing

Products/Brands

Products: Chassis, suspension, driveline, hub bearing assemblies Brands: Mevotech Supreme, TTX: Terrain Tough Xtreme, BXT Hub Bearing Assemblies, TITAN, Original Grade, DuraFlex

Milton Industries Inc.

Chicago, IL www.miltonindustires.com Greg Carlson, President and CEO Products: Pneumatic accessories, tire repair

**Brands: Milton** 

MotoRad of America, Inc.

Mt. Carmel. IL www.motoradusa.com



Matt Buchholz, President. GM: Brandon Kight, VP Marketing

Products: Thermostats, integrated thermostat housings, thermostat assemblies, water outlets, coolant housings, transmission cooler thermostats, fuel caps, coolant caps, oil caps, ignition coils, cam and crank position sensors, MAF sensors, VVT solenoids

Brands: MotoRad, FAIL-SAFE, UltraStat

**Motorcar Parts of America** 

MPA Torrance, CA www.motorcarparts.com

QUALITY-BUILT



Selwyn Joffe; Rick Mochulsky **Products:** Aftermarket replacement starters, alternators, hubs and brake system components

Brands: Quality Built, Pure Energy, Dixie Electric, Talon, DV Electronics, Delstar

**Multi Parts** 

Jupiter, FL www.multiparts.net Brian Cohn

Products: For over 30 years, Multi Parts has been a developer and manufacturer of aftermarket automotive and HD parts for full line co-manufacturers and their leading global brands.

NGK

NGK Spark Plugs USA, INC Wixom, MI

www.ngksparkplugs.com



Michael A. Schwab, President & CEO: Brian B. Norko, Vice President Aftermarket

**Products:** The largest OE manufacturer and supplier of spark plugs (NGK), oxygen sensors and A/F sensors (NTK) for domestic and import vehicles in North America. Also provide full line NGK ignition coils and full line NTK technical sensors (fluid level, position, pressure, speed, specialty and temperature)

Brands: NGK, NTK

**Niteo Products** 

Dallas, TX www.niteoproducts.com



Cameron Evans; Doug Salazar

Products: Brake fluid, power steering fluid, fuel additives, parts cleaners, oil additives, engine flush, starting fluid, spray lubricants, automated and self serve carwash chemicals, detailing chemicals and accessories and air care

Brands: Valvoline, Motor Medic, Pyroil, Cyclo, OZIUM, Glade, Scents, Car Brite, Hi-Tech, AP Formulators, Trans-Mate

**NORMA Group** 

NORMA Americas DS Auburn Hills, MI www.normaamericasds.com

Tim Jones, President/CEO of Americas, NORMA Group: Mike Cardinal, Vice President, NORMA Americas DS

Products: OE quality aftermarket clamps and connectors Brands: ABA, Breeze, R.G.Ray, NORMA, Torca and FiveStar

Company U.S. Headquarters/ Original Name (if different)

**Key Executives** 

Products/Brands

**NTN Bearing Corporation of America** 

Mt. Prospect, IL www.ntnamericas.com Pete Eich: Kevin Judge Products: Bearings, wheel hub assemblies, seals

Brands: NTN, BCA, Bower



Oasis Scientific Inc. Greenville, SC

www.oasisscientific.com

Michael Hong

Products: We offers videoscopes, borescopes, industrial endoscopes, inspection cameras, digital video microscopes and magnifiers. We help mechanics, technicians and engineers see better with our products and technology.

Brands: Vividia inspection cameras and borescopes are tools for people to inspect hard to reach



**Parker Hannifin** 

**Baldwin Filters** Cleveland, OH www.baldwinfilters.com Dave Amato

Products: Heavy-duty fuel, lube and air filters

**Brands:** Baldwin Filters



Platinum Driveline USA

Platinum Driveline Eureka, MO https://platinumdriveline.com/ Owner / CEO: Chris Habel, VP Sales & Marketing

Robert Insalaco.

**Products:** New clutch kits, new flywheels, clutch master and slave, cylinders, lift supports, driveline components

Brands: Platinum Driveline, Stabilus

Plews, Inc. Plews & Edelmann

Dixon, IL

www.plews-edelmann.com



Brent Christensen, President: Rick Nesterak Sr. VP Sales

Products: Power steering hose assemblies, automotive fittings and brake lines, lubrication equipment, lubricants, air accessories, air hose, and hose reels, tire hardware and repair, inflators and sealants

Brands: Amflo, Edelmann, LubriMatic, Tru-Flate



Downers Grove, IL www.plzaeroscience.com



Rommel Miranda Senior Vice President of Sales

**Products:** As the leading manufacturer of specialty aerosol products, the PLZ Aeroscience family formulates, blends, fills and packages more than 2,500 brand and private label products. Categories include: industrial solvents, lubricants and degreasers, adhesives, sanitary supply disinfectants, insecticides, cleaners, polishes, air fresheners and personal care products. High Standards: PLZ Aeroscience sets a high standard in delivering quality products that position our customers to take their businesses into new markets and to the next level of success.

**Brands:** Sprayway

**Precision International** 

Yaphank, NY www.transmissionkits.com Dennis Marshall; Frank Miller

**Products:** Automatic transmission repair kits and parts

**Brands: Precision International** 



Prestone

Lake Forest, IL www.prestone.com Craig Breese, President, Consumer **Products Group** 

Products: Antifreeze, coolant, performance chemicals

**Brands: Prestone** 





Company U.S. Headquarters/ Original Name (if different)

**Qualitor Inc.** Lima OH www.qualitorinc.com



**Key Executives** 

Gary Cohen, CEO, Qualitor Inc.; Bart Plaumann, President, Pylon Manufacturing

Products/Brands

**Products:** Wiper blades, tire inflators, tire pressure gauges, battery-powered jump starters and powerbanks, disc and drum brake hardware, copper nickel tubing and brake lines, mounting bolts, caliper pistons, heavy-duty air disc kits, electric wear sensors and ABS wheel speed sensors Brands: Michelin, Pylon, Carlson, IBI

#### **Rheinmetall Automotive AG** Motorservice International GmbH

Neuenstadt, Germany www.ms-motorservice.com



Tobias Kasperlik, President Aftermarket: Régis Serrano, Senior VP Sales Aftermarket

Products: Emission control: exhaust gas flaps, electric valves, electrical coolant pumps, vacuum pumps, water pumps, fuel supply, oil pumps, oil coolers, air supply; Engine Components: pistons, liners, rings, bearings, filters, cylinder heads, valves, turbocharger, industrial bearings Brands: Pierburg, Kolbenschmidt, BF, TRW Engine Components

#### **Robert Bosch** Broadview, IL www.Bosch.us

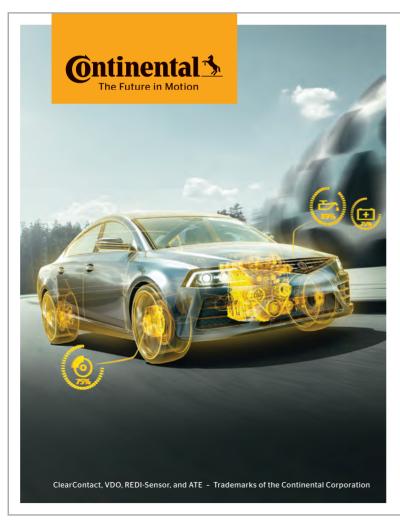


Mike Mansuetti. President North America: Enrico Manuele, Regional President, **Automotive Aftermarket** North America

Products: Filters, batteries, brakes, spark plugs, wiper blades, engine management components and sensors, diagnostic tools, service and repair tools

Brands: Bosch, OTC, Robinair, Actron





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Company U.S. Headquarters/ Original Name (if different)

Key Executives

Products/Brands

SAP USA TRUCK & AUTO PARTS Miami, FL

www.sapcorp.net

Andres Ochoa

Products: Air brakes, cables and hoses, clutches, RTV silicone, wheel oil seals, air springs, king bolt sets, power steering pumps, shock absorbers, suspension bushings, tie rod ends, universal joints, center supports, alternators, starters, ignition coils, water pumps

**Brands:** Private label, SAP USA, BUFFALO USA, BULL USA, GAMMA USA, T&J New Pumps



Schaeffler Group USA Fort Mill, SC www.schaeffler.us Eric Steinbecher

**Products:** Clutch and release systems, engine and transmission applications, as well as chassis applications.

Brands: Schaeffler, LuK, INA, FAG, Ruville, REPXPERT

#### SCHAEFFLER

Seidel Diesel Group Midwest Fuel Injection Bolingbrook, IL https://seideldieselgroup.com/



Ben Seidel, CEO; Paul Thoms, President **Products:** Pumps: Bosch inline, CAPS, CAT, CP3, CP4, DB2, Denso, H, Marine, P, PT, TDI, VE, VP30, VP44. Injectors: Common rail, HEUI, Turbochargers. Filters: Air, DPF, Fuel, Oil, EGR coolers, Additive, FICMs

**Brands:** Garrett Advancing Motion, Delphi, Borg Warner, Holset, IHI Turbo America, Mitsubishi, Alliant Power, Stanadyne, FPPF, Av-Tekk, Roadwarrior, Midwest Fuel Injection remanufactured components





Company U.S. Headquarters/ Original Name (if different)

Sensata Technologies, Inc. Attleboro, MA www.sensata.com



Key Executives

Jacki Lutz; Kelly Boor Products/Brands

**Products:** High temperature sensors, differential pressure sensors, AC pressure sensors, common rail pressure sensors, exhaust back pressure sensors , injection control pressure sensors, oil pressure sensors, liquid fuel pressure sensor, gasoline direct injection sensors, power steering pressure sensors, suspension pressure sensor, vacuum boost brake pressure sensor, brake pressure sensor, TPMS

Brands: Schrader TPMS Solutions, Kavlico, Gigavac, Dimensions, Magnum Energy, Crydom, BEI Sensors, BEI Kimco, Airpax, Quinex, Newall, Klixon

SiriusXM

New York, NY https://siriusxmforshops.com/ Eva Buchman; Amy Tsou Products: Satellite Radio, Free Service Lane for Shops program

Brands: SiriusXM

(((SiriusXM))

Snap-on Incorporated

Kenosha, WI www.snapon.com

Snap-on

Nicholas Pinchuk, Chairman of the Board and CEO; Tom Ward, Senior Vice President and President - Repair Systems & Information Products: Tool storage, hand/power tools, shop and tech tools, diagnostics

Brands: Snap-on

Spark Lines Inc. Cheyenne, WY

Www.sparklinesauto.com

Emmet Ryder

Group

**Products:** Goodyear aftermarket accessories such as window deflectors, hood protectors, mud flaps, running boards, custom fit floor maps and tonneau covers

Brands: Goodyear, Clim Art



Spectra Premium Industries Boucherville, Quebec, Canada

Boucherville, Quebec, Canada www.spectrapremium.com

SPECTRA PREMIUM

SPECTRA PREMIUM

Jacques Mombleau; Jason Best **Products:** Radiators, condensers, fuel modules, electric and mechanical fuel pumps, GDI pumps, MAF sensors, electronic throttle bodies, ignition distributors, ignition coils, cam/crank position sensors, MAP sensors, WT solenoid, fuel tanks, fuel tank assemblies, fuel tank straps, heavy-duty radiators, charge air coolers, industrial radiator, oil pans, filler necks, heaters, intercoolers, AC accumulator-driers, AC compressors, AC evaporators, active grille shutters, cooling fan assemblies, emission control component, fuel pump driver module, oxygen sensors

Brands: Spectra Premium, Spectra Premium Classic

Standard Motor Products Inc.

Long Island City, NY www.smpcorp.com



Lawrence Sills, Executive Chairman; Eric Sills, CEO and President **Products:** Engine management: ignition and emissions, TPMS sensors, diesel, MAF sensors, VVT components, computerized engine controls, ADAS components, sensors, switches, ignition wires, battery cables and fuel system parts. Temperature control: parts for air conditioning and heating systems, engine cooling systems, power window accessories and windshield washer systems. **Brands:** Standard, Blue Streak, BWD, Intermotor, TechSmart, Echlin, Belden, OEM, Four Seasons, Hayden Automotive, Everco, Factory Air and ACI

**Stant USA Corporation** 

Rochester Hills, MI www.stant.com Gary Masse, CEO **Products:** Radiator caps, thermal valves, thermostats and housing, transmission oil valves, rollover vent valves, double wall refueling control valves, compact inlet check valves, carbon canister, new emission regulation developments, filter pipes, fuel and oil caps, capless refueling systems, airbag gas guides, plastic tube assemblies, metal tube components and assemblies

Brands: SuperStat, XACTstat, STAT LOK

Stant.

**Temel Gaskets** 

Atlanta, GA www.temelgaskets.com

TEMEL

Tunc Kip, CEO; Timucin Kip, Deputy CEO **Products:** Sealing solutions of all types, MLS, SLS, graphite composite, fiber composite engine gaskets, transmission gaskets, exhaust gaskets, gaskets kits, heat shields, valve body separator plates, dynamic oil seals, rapid product development, in-house tooling production, full-service engineering

Brands: Temel Gaskets, Sealtech

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www.pricedex.com 613.341.9200

John Lussier



Company U.S. Headquarters/ Original Name (if different)

Tendeco Sales, Inc. Dublin OH www.litensaftermarket.com **Key Executives** 

Products: Accessory and timing drive belt tensioning devices

**Brands:** Litens

Products/Brands

# **a** Litens

Tenneco, Inc. **DRiV** Incorporated Lake Forest, IL www.tenneco.com Bruce Ronning; Jeff Koviak

Products: Ride Control: Shocks, struts, strut assemblies, strut mounts; Emission Control: Mufflers, pipes, catalytic converters; Brakes; Pads, rotors, hydraulics; Chassis; Ball Joints, tie rod ends, control arms, hub assemblies; Engine: Pistons, rings. sealing; Gaskets: oil seals. Maintenance: spark plugs,

Brands: Monroe, Walker, MOOG, Wagner, Fel-Pro, National, Sealed Power, Champion, FP Diesel,

Rancho, Dyno-Max



The Timken Company North Canton, OH www.timken.com/aftermarket Richard Kyle; Christopher Coughlin Products: Hubs, bearings and seals for the heavy-duty and automotive aftermarket

Brands: Timken



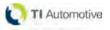
**TI Fluid Systems** TI Automotive

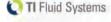
Auburn Hills, MI http://aftermarket.tiautomotive.com Brian Altenberger

**Products:** Automotive stock replacement and high-performance fuel pumps, fuel modules and

accessories

**Brands:** TI Automotive





**Products:** Complete UV leak detection kits, fluorescent dyes and dyed oil, UV leak detection lamps, AC leak sealant, specialty leak detection tools

Brands: Tracerline, LeakFinder



www.tracerproducts.com

TRACER PRODUCTS

RACERLINE

Trensor, LLC

Lake Forest, CA www.trensor.com



Steve Gilman

Jon Cooper;

Dan Cooper

Products: Leading OEM and aftermarket supplier of pressure switches/sensors: EOP - Engine Oil Pressure, EBP - Exhaust Back Pressure, HVAC - Climate Control Pressure, MAP - Manifold Absolute Pressure +Misc.

Brands: Trensor, private label

**Trico Group** Cleveland, OH www.tricoproducts.com

Jay Machado, VP, Repair Products; Dave Parker, VP, Maintenance **Products** 

Products: Wipers, filters, spark plugs, fuel pumps, water pumps, lift supports

Brands: Trico, Anco, Fram, Autolite, Carter, Airtex, ASC, Strong Arm

**United Motor Products** 

Cleveland, OH www.Unitedmotorproducts.com Rick Maxwell Nicole Maxwell **Products:** Automotive ignition components, engine management sensors, marine ignition components, high-performance ignition, agriculture ignition, industrial ignition

Brands: United Motor Products, United Ignition Wire, United Automotive Engine Parts, United Marine Engine Parts, United Agricultural Engine Parts, United Industrial Engine parts, United Performance

Products



Company U.S. Headquarters/ Original Name (if different)

Year Founded

**Key Executives** 

Products/Brands

**US Motor Works, LLC** Santa Fe Springs, CA www.usmotorworks.com



Gil Benjamin. President and CEO; Doron Goren, **Executive Vice** President

**Products:** Cooling system components and fuel system components for the automotive. performance and heavy-duty markets; truck accessories, lights and flares Brands: USMW PROFESSIONAL SERIES, USMW HD, DERALE PERFORMANCE, PACER **PERFORMANCE** 

Valeo Services US and Canada Troy, MI

www.valeo.com

Françoise Colpron, President, North America; Robson Costa. Marketing Manager, Valeo Services US and Canada

Products: Driving and parking assistance, electrical systems, lighting systems, transmission systems, wiping systems, cooling air management, air conditioning - passenger car Brands: Valeo. Cibi

Valvoline LLC

Lexinaton, KY www.valvoline.com Sam Mitchell. CFO

Products: Motor oil, lubricants Brands: Valvoline, Zerex, MAX Life



**VAZLO** 

Fresnillo, Zacatecas, Mexico www.vazlo.com.mx

Eduardo Vazquez. CE<sub>0</sub>

Products: Engine/motor mounts, strut mounts, bushing, stabilizer link, ball joints

**Brands: EAGLE BHP, TRACKONE** 



Walker Products

Pacific, MO www.walkerproducts.com Michael Weaver: **Grant Kitching** 

Products: Oxygen sensors, spark plug wire sets, ignition coils, throttle position sensors, camshaft and crankshaft position sensors, MAF sensors, air charge temperature sensors, engine coolant temperature sensors, manifold absolute pressure sensors, exhaust temperature sensors, NOx sensors, oil pressure sensors, fuel pressure regulators, carburetor & fuel injection repair kits Brands: Walker Products, ThunderCore, ThunderSpark, Othermotive, Full Service Kit (FSK)



Wetherill Associates, Inc.

WAI Global Miramar, FL https://waiglobal.com





Ryan Moul, CEO; Duncan Greathead, President

**Products:** Mass Air Flow Sensors

**Brands: WAI** 

**Wolverine Advanced Materials** Dearborn, MI

www.wamglobal.com

**ADVANCED MATERIALS** 

Remi Riou Brian Knox Products: Wolverine Advanced Materials, a USA manufacturer of advanced metal products. The company offers specialty elastomer-coated metals that offer damping and sealing solutions for the automotive brake, NVH (noise, vibration, and harshness), and sealing industries. Wolverine Advanced Materials serves customers worldwide

**Brands: Wolverine Advanced Materials** 

ZF Friedrichshafen AG

ZF Aftermarket Vernon Hills II www.aftermarket.zf.com/us



Steffen Reichelt Head of Region North America: Mark Thorpe. Head of Independent Aftermarket, United States and Canada

Products: The aftermarket division of ZF Group supplies integrated solutions and the entire product portfolio of: remanufactured transmissions and components, shock absorbers and suspension components, clutches, steering and chassis components, braking systems and gas-charged lift supports

Brands: ZF, Lemforder, SACHS, TRW



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**Keynote Speaker** 



Scott LeProhon
Genuine Parts Company

Returning Highest-Rated
Speaker



Gary Silberg
KPMG

# **Featured Topics**



New Global Sourcing: Where should we be post trade war?



Your Car as a Computer: The Future of Repair Semiconductors and the Automotive Industry

# AASA EXECUTIVE INTERVIEW





Jon Douglas President MAHLE Aftermarket Inc.



Today's aftermarket, and the automotive industry as a whole is showcasing more technological innovation than ever before – how does MAHLE ÿt this trend, and what have you done and plan on doing to coincide with innovation in the industry?

#### Jon Douglas:

At our very core, MAHLE is built on quality, technology and innovation. As we approach our 100 year anniversary in 2020, we re ect on our founders Hermann and Ernst Mahle, and their desire to take an incredible system like the internal combustion engine and make it better by introducing lighter weight pistons to make the engine perform better and last longer. That spirit of innovation then moved to ÿltration because they knew that the overall health and longevity of the engine relied on superior ÿltration to keep the engine free of debris in both the air and uid systems.

One hundred years later, that spirit lives on in everything we do. Among our 80,000 employees globally, nearly 10% of them are engineers working in 20 Technical Centers worldwide. These engineers work closely with virtually every OE manufacturer in the world to develop systems and modules that improve on multiple aspects of the overall vehicle.

Today, the internal combustion engine has evolved to include turbocharging to improve on vehicle efficiency via downsizing displacement trends. New technologies like hybrid engines, eMobility and fuel cells also have emerged as viable options to power vehicles into the future – and that does not even touch on the aspect of the advent of ADAS and autonomous vehicles on the horizon.

Each of these platforms presents numerous challenges for engineers that have the responsibility for keeping these vehicles safe and reliable. The strain on the thermal management systems, both cooling and heating, is a unique test, and one that can only be met by a company with the resources to develop the products and systems to deliver on the expectation of the vehicle manufacturer and vehicle owner.

This year, MAHLE introduced a new mission statement to celebrate the launch of our dual strategy: furthering optimization of internal combustion engines and, at the same time, pushing ahead with the development of electromobility. "We shape future mobility" is on the wall of every facility in the MAHLE family, and serves as a reminder to each one of us going to work each day that we carry the legacy of our founders a century before us ... Finding new and better ways to power mobility into the next 100 years.

# SUPPLYING INNOVATION

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	®

		AASA
Company U.S. Headquarters/ Original Name (if different)	Year Invention/Patent was created	Innovation/Invention from your company
Continental Corporation Auburn Hills, MI	1904	World's ÿrst automobile tire with a patterned tread.
Elgin Industries Elgin, IL	1919	Company was founded in 1919 with the invention of the industry's ÿrst problem-solving piston pin, the ElginLap piston pin. Among the latest innovations are precision-machined one-piece performance push rods.
CRC Industries Horsham, PA	1971	CRC BRAKLEEN Brake Parts Cleaner, invented in 1971, was the original aerosol brake parts cleaner. BRAKLEEN was the very ÿrst product of its kind and is still the industry leader today.
FREEZETONE PRODUCTS USA Miami, FL	1978	100% environmentally friendly engine coolant OAT based compatible with any OEM Antifreeze
Sensata Technologies Attleboro, MA	1985	Schrader developed TPMS
United Motor Products Cleveland, OH	1992	Tri-Pak Tune-up Kits
MotoRad of America, Inc. Mt. Carmel, IL	1995	FAIL-SAFE Thermostats: Unique, Patented design locks thermostat in open position when prolonged overheating occurs.
Bartec USA Sterling Heights, MI	1999	The worlds ÿrst TPMS tool to activate and decode multiple sensor types.





# QUALITY MITS LIABILITY



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HIGH SPEED SPIN TEST



HOT & COLD TEMPERATURE TEST



EZ-sensor® vehicle coverage is <u>OE Verified</u> because we are the <u>OE Manufacturer</u>.



# 2019 AASA **INNOVATION LIST**

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Company U.S. Headquarters/ Original Name (if different)	Year Invention/Patent was created	Innovation/Invention from your company
<b>Tenneco Incorporated</b> DRiV Incorporated Lake Forest, IL	2004	Monroe Quick-Strut Assembly
CRC Industries Horsham, PA	2007	Mass Air Flow Sensor Cleaner
Sensata Technologies Attleboro, MA	2013	Schrader launched EZ-sensor, the market's ÿrst programmable TPMS sensor
United Motor Products Cleveland, OH	2013	Marine ignition distributor conversion kit
Akebono Brake Corporation Farmington Hills, MI	2014	First OE Production and use of Copper-Free Formulation (2015 Chrysler 200)
<b>Brake Parts Inc, LLC</b> McHenry, IL	2014	Our Element3 family of products provides innovation and enhancements on each product including hybrid friction formulations, coated rotors, and new one-way calipers. Our innovation of each of these products is ongoing and continuously improved.
<b>CRC Industries</b> Horsham, PA	2014	CRC GDI IVD Intake Valve & Turbo Cleaner – patented technology includes systems for the reduction or elimination of intake valve deposits in gasoline direct injection (GDI) engines and related methods, including the delivery device, conduit and actuator.
Spectra Premium Industries Boucherville, Quebec, Canada	2014	Radiator re-usable Packaging

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Engineered with upgraded die-cast aluminum material for better durability and increased longevity

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Tough interior and exterior allows for flex without breaking

Every pump incorprates a laser-engraved Dayco® logo

Each pump is 100% end of line leak tested to ensure better durability

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2019 AASA <b>INNC</b>	VATION LIS	T
Company U.S. Headquarters/ Original Name (if different)	Year Invention/Patent was created	Innovation/Invention from your company
<b>LeftCoast Diversiÿed Inc.</b> Venttabs.com Fullerton, CA <sup>~~~~</sup>	2015	Patent Pending , Easy to Install Replacement Vent control clip ~~~~
Sensata Technologies Attleboro, MA	2015	Schrader launched and patented the market's ÿrst, single SKU programmable TPMS sensor
<b>Tenneco Incorporated</b> DRiV Incorporated Lake Forest, IL	2015	Garage Gurus - a major "Tech First" initiative that's exclusively designed with the tech in mind. Onsite, online and on-demand, Garage Gurus is committed to arming techs with the latest tools and information so they can keep pace with emerging vehicle technologies.
Dacomsa SA de CV Mexico City, Mexico	2016	HR389 Lifter- We make a change on the OE design adding one additional pin hole to avoid the premature wear and give better lubrication.
<b>Spectra Premium Industries</b> Boucherville, Quebec, Canada	2016	Aluminum Oil Pan Steel thread Insert
DENSO Products and Services Americas Long Beach, CA	2017	Bluetooth OBD2 vehicle interface device supporting numerous communication protocols, generic and enhanced vehicle database coverage (1996-2020), Android mobile application.
Gates Corporation Denver, CO	2017	MXT Hydraulic Hose - More exible, lighter weight hydraulic
<b>MotoRad of America, Inc.</b> Mt. Carmel, IL	2017	UltraStat Thermostats: First all-stainless steel thermostat in the aftermarket to eliminate corrosion. Exclusive BLVT valve technology prevents thermal shock to plastic cooling system components.

to plastic cooling system components.

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# 2019 AASA **INNOVATION LIST**

AA	SA /
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Company U.S. Headquarters/ Original Name (if different)	Year Invention/Patent was created	Innovation/Invention from your company
Spectra Premium Industries Boucherville, Quebec, Canada	2017	Fuel Module New Design for In-Tank Stability
Oasis Scientiÿc Inc. Greenville, SC	2018	Articulating borescopes and inspection cameras can be turned with a joystick 360 degree to see all directions inside dark working environment.
Spectra Premium Industries Boucherville, Quebec, Canada	2018	Grommet Style Charge Air Coolers
Spectra Premium Industries Boucherville, Quebec, Canada	2018	8 Pin Mass Air Flow Sensor
Black Mamba Gloves Alpharetta, GA	2019	Snake Skin Gloves with a raised SnakeSkin pattern for superior grip.
Mevotech LP Toronto, Ontario, Canada	2019	Ask about our brand new ball joint innovation to prevent memory steer at booth #2850 Patent Pending
Tracer Products Westbury, NY	2019	In 2019, Tracerline announced the release of FLUORO-LITE 5 – the brightest, most advanced ~ uorescent leak detection dye formula in the world. FLUO-RO-LITE 5 is brighter than the previous dye formula and provides the industry's most optimal ~ uorescent response – far exceeding the performance and quality of comparable dye products. It has a greater resistance to extreme temperature ranges and moisture. This means the new dye formula has a much longer shelf-life. In addition, the dye performs better under stressful conditions and has greater stability.





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