## Im Manulife Financial

## For your future ${ }^{-}$

## Rates of Return Overview

The Rogers Communications Inc. and its Subsidiaries Registered Retirement Savings Plan

## - Registered Retirement Savings Plan (policy 20001500)

## Market-based Funds

The investments available through your plan appear here. The rates of return in this chart reflect performance before investment management fees (IMFs) are deducted.

Benchmark returns are also provided to help you compare fund performance. These returns, marked in italics, are for comparison purposes only and are not available for investment.

| Fund Code | Fund Name | $\text { IMF } \%^{3}$ | Rates of return on September 30, 2013 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | YTD ${ }^{4}$ | 1 Year | 2 Year | 3 Year | 4 Year | 5 Year | $\begin{aligned} & 10 \\ & \text { Year } \end{aligned}$ | 2013 | 2012 | 2011 | 2010 | 2009 |
| GROUP INCOMEPLUS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6203 | ML Group IncomePlus Bal. AA ${ }^{5}$ | 0.785 | 7.9 | 10.9 | 11.0 | 7.1 | 7.4 | 7.5 | 7.0 | 10.9 | 11.1 | -0.4 | 8.2 | 8.2 |
| TARGET DATE FUNDS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2000 | ML Retirement Income ${ }^{5}$ | 0.835 | 3.9 | 6.0 | 7.4 | 5.5 | n/a | n/a | n/a | 6.0 | 8.9 | 1.6 | n/a | n/a |
| 2010 | ML Retirement Date 2010 ${ }^{\text {5, }}$ | 0.835 | 4.0 | 6.0 | 7.5 | 5.6 | 6.1 | 6.5 | n/a | 6.0 | 9.1 | 1.9 | 7.4 | 8.3 |
|  | Blend: MLI Retirement Date 2010 |  | 3.5 | 4.7 | 6.2 | 5.3 | 5.8 | 6.1 | $n / a$ | 4.7 | 7.7 | 3.5 | 7.4 | 7.2 |
| 2015 | ML Retirement Date $2015^{5}$ | 0.835 | 4.6 | 6.8 | 8.2 | 5.8 | 6.3 | 6.6 | n/a | 6.8 | 9.6 | 1.2 | 7.8 | 7.5 |
|  | Blend: MLI Retirement Date 2015 |  | 3.5 | 4.9 | 6.5 | 5.3 | 5.8 | 6.0 | $n / a$ | 4.9 | 8.2 | 2.9 | 7.5 | 6.5 |
| 2020 | ML Retirement Date $2020{ }^{5}$ | 0.835 | 6.0 | 8.6 | 9.5 | 6.3 | 6.8 | 6.8 | n/a | 8.6 | 10.5 | 0.2 | 8.2 | 6.7 |
|  | Blend: MLI Retirement Date 2020 |  | 4.8 | 6.4 | 7.7 | 5.7 | 6.2 | 6.1 | $n / a$ | 6.4 | 8.9 | 2.0 | 7.6 | 5.4 |
| 2025 | ML Retirement Date $2025{ }^{5}$ | 0.835 | 7.8 | 10.9 | 11.2 | 6.9 | 7.4 | 7.1 | n/a | 10.9 | 11.5 | -1.1 | 8.6 | 6.0 |
|  | Blend: MLI Retirement Date 2025 |  | 6.4 | 8.4 | 9.1 | 6.2 | 6.6 | 6.1 | $n / a$ | 8.4 | 9.7 | 0.6 | 7.7 | 4.2 |
| 2030 | ML Retirement Date $2030^{5}$ | 0.835 | 9.8 | 13.3 | 12.8 | 7.4 | 7.8 | 7.3 | n/a | 13.3 | 12.3 | -2.6 | 8.8 | 5.4 |
|  | Blend: MLI Retirement Date 2030 |  | 8.0 | 10.3 | 10.3 | 6.5 | 6.8 | 6.1 | $n / a$ | 10.3 | 10.4 | -0.8 | 7.7 | 3.5 |
| 2035 | ML Retirement Date $2035{ }^{5}$ | 0.835 | 10.9 | 14.7 | 13.7 | 7.7 | 8.0 | 7.4 | n/a | 14.7 | 12.7 | -3.3 | 8.9 | 5.2 |
|  | Blend: MLI Retirement Date 2035 |  | 9.0 | 11.5 | 11.1 | 6.7 | 7.0 | 6.2 | $n / a$ | 11.5 | 10.6 | -1.5 | 7.8 | 3.2 |
| 2040 | ML Retirement Date $2040^{5}$ | 0.835 | 11.4 | 15.3 | 14.1 | 7.9 | 8.1 | 7.5 | n/a | 15.3 | 12.9 | -3.5 | 8.9 | 5.0 |
|  | Blend: MLI Retirement Date 2040 |  | 9.5 | 12.0 | 11.4 | 6.8 | 7.1 | 6.2 | $n / a$ | 12.0 | 10.7 | -1.7 | 7.7 | 3.0 |
| 2045 | ML Retirement Date $2045{ }^{5}$ | 0.835 | 11.6 | 15.5 | 14.2 | 7.9 | 8.2 | 7.5 | n/a | 15.5 | 12.9 | -3.6 | 8.9 | 5.1 |
|  | Blend: MLI Retirement Date 2045 |  | 9.7 | 12.3 | 11.5 | 6.9 | 7.1 | 6.2 | $n / a$ | 12.3 | 10.8 | -1.8 | 7.7 | 2.9 |
| 2050 | ML Retirement Date $2050^{5}$ | 0.835 | 11.8 | 15.7 | 14.3 | 8.0 | 8.2 | 7.6 | n/a | 15.7 | 12.9 | -3.7 | 9.0 | 5.1 |
|  | Blend: MLI Retirement Date 2050 |  | 9.8 | 12.4 | 11.6 | 6.9 | 7.1 | 6.2 | $n / a$ | 12.4 | 10.8 | -1.9 | 7.7 | 2.8 |

Rates of return on September 30, 2013

| Fund Code | Fund Name | Rates of return on September 30, 2013 |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Annualized Returns(\%) ${ }^{1}$ |  |  |  |  |  |  |  | Annual returns(\%) ${ }^{2}$ |  |  |  |  |
|  |  | IMF\% ${ }^{3}$ | YTD ${ }^{4}$ | 1 Year | 2 Year | 3 Year | 4 Year | 5 Year | $\begin{aligned} & 10 \\ & \text { Year } \end{aligned}$ | 2013 | 2012 | 2011 | 2010 | 2009 |
| CANADIAN MONEY MARKET |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3132 | ML Cdn Money Market (MAM) ${ }^{5}$ | 0.385 | 1.0 | 1.3 | 1.3 | 1.4 | 1.2 | 1.4 | 2.4 | 1.3 | 1.3 | 1.4 | 0.8 | 1.9 |
|  | DEX 91 Day Treasury Bill Index |  | 0.8 | 1.1 | 1.0 | 1.0 | 0.8 | 0.9 | 2.1 | 1.1 | 0.9 | 1.0 | 0.4 | 1.3 |
| FIXED INCOME |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 4191 | ML MAM Cdn Bond Index | 0.385 | -1.6 | -1.3 | 2.0 | 3.5 | 4.5 | 5.6 | 5.2 | -1.3 | 5.5 | 6.6 | 7.2 | 10.1 |
|  | DEX Universe Bond Total Return Index |  | -1.6 | -1.3 | 2.0 | 3.6 | 4.5 | 5.6 | 5.2 | -1.3 | 5.5 | 6.7 | 7.3 | 10.3 |
| BALANCED |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5132 | ML MMF Monthly High Income ${ }^{6}$ | 0.685 | 12.1 | 14.8 | 13.0 | 9.5 | 10.0 | 8.8 | 9.6 | 14.8 | 11.2 | 2.8 | 11.6 | 4.0 |
| 5161 | MLI MFS MB Balanced Growth | 0.685 | 8.7 | 12.0 | 11.0 | 5.2 | 5.3 | 6.0 | 6.0 | 12.0 | 10.1 | -5.6 | 5.7 | 8.7 |
| 5241 | ML JF Balanced | 0.735 | 10.2 | 13.5 | 12.7 | 8.8 | 8.0 | 7.6 | 6.8 | 13.5 | 12.0 | 1.3 | 5.7 | 6.2 |
|  | Balanced Benchmark ${ }^{7}$ |  | 6.1 | 7.8 | 8.1 | 5.6 | 6.1 | 5.8 | 6.3 | 7.8 | 8.5 | 0.7 | 7.4 | 4.6 |
| CANADIAN LARGE CAP EQTY |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 7132 | ML MAM Cd Equity Index | 0.385 | 5.3 | 7.1 | 8.1 | 4.1 | 5.9 | 4.9 | 8.5 | 7.1 | 9.1 | -3.6 | 11.6 | 1.0 |
| 7241 | ML JF Canadian Equity | 0.735 | 12.3 | 17.3 | 14.2 | 7.6 | 7.6 | 6.6 | 10.2 | 17.3 | 11.2 | -4.6 | 7.6 | 2.7 |
| 7481 | ML Greystone Cdn Equity ${ }^{5}$ | 0.735 | 9.8 | 11.1 | 10.0 | 3.2 | 5.6 | 3.2 | 8.1 | 11.1 | 9.0 | -9.3 | 13.1 | -5.6 |
| 7601 | ML Scheer Rowlett Cdn Eq ${ }^{5}$ | 0.835 | 5.4 | 9.0 | 11.0 | 4.2 | 5.8 | 4.3 | 9.2 | 9.0 | 13.0 | -8.2 | 10.8 | -1.6 |
|  | S\&P/TSX Total Return |  | 5.3 | 7.1 | 8.1 | 4.1 | 5.9 | 4.8 | 8.4 | 7.1 | 9.2 | -3.6 | 11.6 | 0.5 |

## CDN SMALL/MID CAP EQTY

| 7122 | ML MMF Growth Opportunities | 0.935 | 14.5 | 14.2 | 11.6 | 4.8 | 10.2 | 11.0 | 10.7 | 14.2 | 9.0 | -7.7 | 28.4 | 14.2 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | BMO Nesbitt Burns Cdn Small Cap Index |  | 0.7 | -0.4 | 4.2 | 2.0 | 8.6 | 9.2 | 8.1 | -0.4 | 9.0 | -2.3 | 31.2 | 11.4 |

US LARGE CAP EQTY

| 8131 | ML MAM U.S. Equity Index | 0.385 | 23.3 | 24.2 | 23.4 | 15.8 | 13.1 | 9.0 | 4.3 | 24.2 | 22.5 | 1.9 | 5.5 | -6.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 8196 | ML US Div Growth Eq (Well) | 0.985 | 25.0 | 22.6 | 22.2 | 14.5 | 13.1 | 10.8 | n/a | 22.6 | 21.8 | 0.6 | 9.1 | 2.1 |
|  | S\&P 500 Composite Total Return Idx(\$Cdn) |  | 23.8 | 24.8 | 24.0 | 16.2 | 13.5 | 9.4 | 4.7 | 24.8 | 23.3 | 2.0 | 5.8 | -5.8 |
| INTERNATIONAL EQUITY |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 8192 | ML International Equity | 1.085 | 22.3 | 34.5 | 21.5 | 10.0 | 7.2 | 6.4 | 5.8 | 34.5 | 9.8 | -9.9 | -0.9 | 3.3 |
| 8321 | ML BR Intl Equity Index | 0.635 | 20.1 | 29.5 | 18.0 | 8.8 | 6.2 | 5.8 | 5.2 | 29.5 | 7.6 | -7.7 | -1.2 | 4.3 |
|  | MSCI EAFE (\$ Cdn) |  | 20.5 | 30.0 | 18.6 | 8.9 | 6.5 | 6.2 | 5.6 | 30.0 | 8.3 | -8.1 | -0.4 | 5.0 |

GLOBAL EQUITY

| 8431 | ML JP Morgan Gbl Intrepid | 1.135 | 21.6 | 27.5 | 22.0 | 11.8 | 9.7 | 7.8 | $n / a$ | 27.5 | 16.7 | -6.1 | 3.6 | 0.8 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 8501 | ML Templeton Global Tst Stk | 1.085 | 29.8 | 41.3 | 26.6 | 13.6 | 9.9 | 8.6 | 6.6 | 41.3 | 13.4 | -8.5 | -0.6 | 3.5 |
|  | MSCI World (\$ Cdn) |  | 21.8 | 26.4 | 21.0 | 12.4 | 10.0 | 7.8 | 5.3 | 26.4 | 15.8 | -3.0 | 3.1 | -0.5 |

COMPANY SHARES

| 9131 | RCI Class B shares | 0.000 | 0.8 | 15.5 | 15.4 | 8.8 | 14.2 | 9.0 | $\mathrm{n} / \mathrm{a}$ | 15.5 | 15.4 | -3.4 | 30.8 | -9.6 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## Guaranteed Interest Accounts (GIAs)

The interest rates for the GIAs available through your plan appear here.

These rates are as at September 30, 2013.

| Fund <br> Code | Fund Name | Interest <br> Rate |
| :--- | :--- | :--- |
| 1001 | Manulife 1 Year GIA | $1.700 \%$ |
| 1002 | Manulife 2 Year GIA | $1.950 \%$ |
| 1003 | Manulife 3 Year GIA | $2.150 \%$ |
| 1004 | Manulife 4 Year GIA | $2.250 \%$ |
| 1005 | Manulife 5 Year GIA | $2.400 \%$ |
| 1010 | Manulife 10 Year GIA | $2.800 \%$ |

## Notes:

${ }^{1}$ An annualized return is an average return that has been expressed as an annual (yearly) rate.
${ }^{2}$ An annual return is the return of an investment over a 12 month period. As an example: a one year annual return as at June 30 , 2012 would be from July 1 , 2011 to June 30, 2012.
${ }^{3}$ The Investment Management Fees (IMFs) shown incorporate costs related to investment management services, record-keeping, administration and segregated fund operating expenses, and may include underlying fund operating expenses. Applicable taxes are not included in the IMFs.
${ }^{4}$ Year to date (YTD) rates of return are not annualized.
${ }^{5}$ Refer to the fund page for this investment for details of how the benchmark is comprised.
${ }^{6}$ The Manulife Monthly High Income Fund's primary objective is to provide investors with a steady flow of monthly income and capital growth. The fund invests in a variety of equity securities, fixed income securities and income trusts.
${ }^{7}$ Comprised of 35\% S\&P/TSX Composite Index, 35\% DEX Universe Bond Index (Total Return), 10\% S\&P 500 Index (\$C), 10\% MSCI EAFE Index (\$C), and 10\% DEX 91-Day T-bills.
${ }^{8}$ This fund is available to members whose assets and/or current investment instructions include this fund. This fund will be terminated on or approximately December 31, 2014.

## Manulife Return

These numbers represent the gross rate of return of the Manulife fund.

## Additional Historical Information

In order to provide further historical information, we have included the returns of the underlying funds.

