



2019 NEW EV DISCOUNTS TABLE

PCE's New EV Incentive Program helps you save thousands when you choose to drive electric! October 1 through December 31, 2019, San Mateo County residents can get the following guaranteed discounts on select vehicles at participating dealerships. The savings add up even more with state and federal incentives. Take advantage of the deals before the promotion ends!

Effective date: October 4, 2019

Dealership	Vehicle Make & Model	Vehicle Type	All-Electric Range (miles)	Base MSRP ^a	PCE Incentive ^b	PURCHASE		LEASE	
						Dealer Discount	Manufacturer Discount ^c	Dealer Discount	Manufacturer Discount ^c
Honda of Serramonte 888-892-5461	2019 Clarity Plug-in Hybrid Base	Plug-in hybrid	47	\$34,320	\$700	\$1,000	\$4,000	\$1,000	\$4,000
	2019 Clarity Plug-in Hybrid Touring	Plug-in hybrid	47	\$37,520	\$700	\$1,000	\$4,000	\$1,000	\$4,000
	2019 Clarity BEV Touring	All electric	89	\$37,540	\$1,000	Lease only	\$4,000	Honda set lease terms ^d	
Nissan of Burlingame 650-263-4707	2019 Leaf S	All electric	150	\$30,885	\$1,000	\$2,500	\$1,000 ^e	\$2,500	\$9,000
	2019 Leaf SV	All electric	150	\$33,385	\$1,000	\$2,500	\$1,000 ^e	\$2,500	\$9,000
	2019 Leaf SL	All electric	150	\$37,095	\$1,000	\$2,500	\$1,000 ^e	\$2,500	\$8,450
	2019 Leaf S+	All electric	226	\$37,445	\$1,000	\$2,500	\$1,000 ^e	\$2,500	\$8,150
	2019 Leaf SV+	All electric	215	\$39,405	\$1,000	\$2,500	\$2,000 ^e	\$2,500	\$8,150
	2019 Leaf SL+	All electric	215	\$43,445	\$1,000	\$2,500	\$2,000 ^e	\$2,500	\$8,150
Peter Pan BMW 650-753-6060	2019 i3 BEV Base	All electric	153	\$45,445	\$1,000	\$2,610 ^f	TBD	\$2,610 ^f	TBD
	2019 i3 BEV S	All electric	153	\$48,645	\$1,000	\$2,745 ^f	TBD	\$2,745 ^f	TBD
	2019 i3 REX Base	Plug-in hybrid	126	\$49,295	\$700	\$2,880 ^f	TBD	\$2,880 ^f	TBD
	2019 i3 REX S	Plug-in hybrid	126	\$52,495	\$700	\$3,105 ^f	TBD	\$3,105 ^f	TBD

Putnam Chevrolet 650-342-9500	2019 Bolt LT	All electric	238	\$37,495	\$1,000	\$6,000	\$6,500	\$6,000	\$2,500
	2019 Bolt Premier	All electric	238	\$41,895	\$1,000	\$6,000	\$6,500	\$6,000	\$2,500
Serramonte Ford 855-394-3186	2019 Fusion Energi Titanium	Plug-in hybrid	26	\$35,590	\$700	\$2,500	\$1,000	\$2,500	\$9,007
Stewart Chrysler 866-305-7069 Limited availability	2019 Pacifica Hybrid Touring Plus	Plug-in hybrid	33	\$41,090	\$700	\$1,900	TBD	\$1,900	TBD
	2019 Pacifica Hybrid Touring L	Plug-in hybrid	33	\$43,690	\$700	\$1,900	TBD	\$1,900	TBD
	2019 Pacifica Hybrid Limited	Plug-in hybrid	33	\$47,290	\$700	\$1,900	TBD	\$1,900	TBD
Toyota 101 650-464-0925	2019 Prius Prime LE	Plug-in hybrid	25	\$28,544	\$700	\$1,300	\$3,000	\$1,300	\$0
	2019 Prius Prime XLE	Plug-in hybrid	25	\$30,689	\$700	\$1,300	\$3,000	\$1,300	\$0
	2019 Prius Prime Advanced	Plug-in hybrid	25	\$34,789	\$700	\$1,300	\$3,000	\$1,300	\$0
	2020 Prius Prime LE	Plug-in hybrid	25	\$28,544	\$700	\$1,300	\$1,500	\$1,300	\$0
	2020 Prius Prime XLE	Plug-in hybrid	25	\$30,689	\$700	\$1,300	\$1,500	\$1,300	\$0
	2020 Prius Prime Advanced	Plug-in hybrid	25	\$34,789	\$700	\$1,300	\$1,500	\$1,300	\$0

Information accurate as of Effective Date. Subject to change without notice. Check PeninsulaCleanEnergy.com/EV for the latest, up-to-date information.

^aBase Manufacturer's Suggested Retail Price (MSRP) is inclusive of destination fees but does not include charges for tax, title, license, registration, and additional upgrades specifically agreed to by the customer. Most available vehicles are outfitted with some added cost options such as guards, mats, and in most cases, fast charging capacity. Vehicles without some options may be in limited supply.

^bThe Peninsula Clean Energy incentive applies to both sale and lease and is given at the point of transaction through the participating dealership.

^cManufacturer Discounts are subject to change (typically monthly). Check back for most up to date information. Manufacturer's discount on leases includes Federal Tax Credit.

^dThe Honda Clarity Electric is only available for lease. Lease terms are set by Honda (the manufacturer, not the dealership). Terms: down payment \$1,799, monthly payment \$199/month + tax, 36-month lease, 20,000 miles/year allowed. Contact the dealer with questions.

^eFor Nissan of Burlingame, manufacturer purchase discount only available if financing through the dealership.

^fFor BMW, sale and lease offer price will be at the manufacturer's wholesale invoice price (prior to dealer markup). Options will also be offered at wholesale invoice.