

MAJOR WHOLESALE GROCERY BUSINESS FOR SALE**(WHOLESALE FOOD, WHOLESALE GROCERY)**

BRONX, NEW YORK

Listed Price: **\$ 9,000,000**Listing ID: **C3330921**

**Listing Details**

Down Payment: \$ 5,000,000
Gross Revenue: \$ 30,000,000
Cash Flow: \$ 2,000,000
FFE: \$ 200,000 (Included in Price)
Inventory: \$ 3,000,000 (Included in Price)
Form of Ownership: C Corp
Terms and Conditions: NEGOTIABLE
Reason for Sale: RETIREMENT

Training & Support: SELLER WILL COMPLETELY TRAIN**Listing Summary****Business**

Description: **INCREDIBLE CASH AND CARRY DISTRIBUTION BUSINESS FOR SALE...** Established 23 years ago the proprietors have grown this small business exponentially.

Their core clientele are owners of supermarkets, convenience stores, bodegas, and other small stores.

The 28,000 square foot warehouse is well organized and filled from floor to ceiling.

The \$3,000,000 of inventory includes a wide assortment of non-perishable food items, over the counter drugs, beauty aids and other dry goods. In all they stock over 6,000 different items that are routinely purchased by their loyal customer base who come from all over the region.

This company carries many items that no other competitor has.

All the items are bar-coded and all purchases are recorded on the POS system.

In addition the facility is monitored by security camera to prevent theft.

The company owns 3 trucks that are used for deliveries.

This Company Sales are focused in the following categories-

Health

- Beauty**

- Candy**

- **Grocery**

- **Paper Goods**

The Company recently added cold non-perishable items such as Cheese, Ham and Salami for example.

ALL SALES ARE RECORDED AND ON THE BOOKS.

Historical Summary:

This Company has been built over the last two decades at a steady pace due to managements focus on constantly delivering a positive experience to their customer base.

Owner Qualifications:

General business experience. Distribution and purchasing experience a plus. Spanish language knowledge helpful!

Competition:

A true leader in its market catering to the ethnic markets on items that no other competitor sells.

This company also imports specialty items that they have alone.

Potential Growth:

Potential Growth: Growth can be attained by adding product lines and salesman to target markets that are underserved and by continuing to grow and add proprietary imported items.

Financing/Terms:

**\$5M DOWN AND SELLER WILL FINANCE THE
BALANCE.**

Location

Option: YES
Lease Security: 42000
Monthly Rent: \$ 21,000
Square Footage: 28000
Type of Location: Stand Alone
Facilities: **FULLY OUTFITTED 28,000 SQUARE FOOT
WAREHOUSE WITH 6,000 FOOT PARKING LOT.**

**ADDITIONAL STORAGE AVAILABLE OUTSIDE ON
PREMSIES.**

**THE FACILITY IS MONITORED BY A SECURITY
CAMERA SYSTEM AND THE COMPANY OWNS 3
DELIVERY TRUCKS**

Operation

Year Established: 1992
**Days & Hours of
Operation:** M-F 7-5 SAT-7-3
Owner Hours: 40
Employees: 14
Managers: 1
Absentee Owner: No

(Edit)