LOAN RATES

| CREDIT CARDS |  |
| :---: | :---: |
|  Visa Platinum Credit Card* <br> $750+$ $9.9 \%$ <br> $749-720$ $10.9 \%$ <br> $719-670$ $12.9 \%$ <br> $669-630$ $13.9 \%$ <br> $629-600$ $15.9 \%$ <br> $599 \&$ Below $17.9 \%$ |  |


| UNSECURED LOANS |  |  |  |
| :---: | :---: | :---: | :---: |
|  | 12 MONTH* | 24 MONTH** | 36 MONTH* |
| $750+$ | $12.75 \%$ | $13.75 \%$ | $14.75 \%$ |
| $749-720$ | $13.00 \%$ | $14.00 \%$ | $15.00 \%$ |
| $719-670$ | $13.50 \%$ | $14.50 \%$ | $15.50 \%$ |
| $669-630$ | $14.50 \%$ | $15.50 \%$ | $16.50 \%$ |
| $629-600$ | $16.00 \%$ | $17.00 \%$ | $18.00 \%$ |
| 599 \& Below | $18.00 \%$ | $18.00 \%$ | $18.00 \%$ |


| OVERDRAFT PROTECTION |
| :---: |
| $18 \%^{*}$ |


| QWIK LOAN |
| :--- |
| $28.00 \%^{\star}$ |
| \$20.00 Application Fee for all applicants <br> 1-6 month term <br> Max Loan Amount of $\$ 1000.00$ |


| Add 1\% for 81-90\% LTv <br> Add 2\% for 91-95\% LTV <br> Add 3\% for 95\%+ (Must be less than s20k or 5 yrs) | $\mathbf{5}$ YEAR* | 10 YEAR* |  |
| :---: | :---: | :---: | :---: |
| $750+$ | $4.25 \%$ | $4.75 \%$ | 15 YEAR* |
| $749-720$ | $4.75 \%$ | $5.25 \%$ | $5.45 \%$ |
| $719-670$ | $5.25 \%$ | $5.75 \%$ | $5.95 \%$ |
| $669-630$ | $6.25 \%$ | $6.75 \%$ | $6.45 \%$ |
| $629-600$ | $9.25 \%$ | $9.75 \%$ | $7.45 \%$ |
| $599 \&$ Below | $13.25 \%$ | $13.75 \%$ | $10.45 \%$ |


| HOME EQUITY VARIABLE LINE OF CREDIT |  |
| :---: | :---: |
| Add $1 \%$ for 81-90\% LTV <br> Add 2\% for $91-95 \%$ LTV <br> Add 3\% for 95\%+ (Must be less than s20k or 5 yrs) | Rate* |
| $750+$ | $4.00 \%$ |
| $749-720$ | $4.50 \%$ |
| $719-670$ | $5.00 \%$ |
| $669-630$ |  |
| 629-600 |  |
| 599 \& Below | $7.00 \%$ |
| Variable rate may be adjusted once per quarter <br> Maximum increase/decrease per quarter is 0.5\%, per year is 2\% <br> 8-year draw period with a 10-year payback |  |


| MINI-MORTGAGE |  |  |  |
| :---: | :---: | :---: | :---: |
|  | $\mathbf{5}$ Year* | $\mathbf{7}$ Year* | $\mathbf{1 0}$ Year* |
| $750+$ | $3.00 \%$ | $3.50 \%$ | $4.00 \%$ |
| $749-720$ | $3.25 \%$ | $3.75 \%$ | $4.25 \%$ |
| $719-670$ | $3.75 \%$ | $4.25 \%$ | $4.50 \%$ |
| $669-630$ | $5.75 \%$ | $6.25 \%$ | $6.50 \%$ |
| $629-600$ | $9.20 \%$ | $9.70 \%$ | $9.95 \%$ |
| $599 \&$ Below | $11.70 \%$ | $12.45 \%$ | $12.95 \%$ |

1st Mortgage less than $\$ 150 \mathrm{~K}$ and LTV $50 \%$ or less.

| HOME IMPROVEMENT LOAN |  |
| :---: | :---: |
| Up to 15 Years | Rate* $^{*}$ |
| $750+$ | $9.00 \%$ |
| $749-720$ | $10.00 \%$ |
| $719-670$ | $11.00 \%$ |
| $669-630$ | $12.00 \%$ |
| $629-600$ | $13.00 \%$ |
| $599 \&$ Below | $14.00 \%$ |


| SECURED LOAN |  |  |
| :---: | :---: | :---: |
| Type | Rate | Term |
| Savings Secured | Rate is 3\% <br> over shares | Limit of a 5-year term |
| Certificate Secured | Rate is 2\% <br> over <br> certificate <br> rate | Loan term is equal to <br> certificate maturity |
| All rates shown are Annual Percentage Rate (APR). <br> Rate shown is lowest rate available. <br> Rates are subject to change without notice. |  |  |

NEW AND USED AUTO LOANS

| $\mathbf{3 6}$ Month Term | $\mathbf{8 0 \%}$ | $\mathbf{9 0 \%}$ | $\mathbf{1 0 0 \%}$ |
| :---: | :---: | :---: | :---: |
| $750+$ | $2.70 \%$ | $3.25 \%$ | $3.45 \%$ |
| $749-720$ | $2.95 \%$ | $3.50 \%$ | $3.70 \%$ |
| $719-670$ | $3.50 \%$ | $4.05 \%$ | $4.25 \%$ |
| $669-630$ | $5.50 \%$ | $6.05 \%$ | $6.25 \%$ |
| $629-600$ | $9.05 \%$ | $9.60 \%$ | $9.80 \%$ |
| 599 \& Below | $12.80 \%$ | $13.35 \%$ | $13.55 \%$ |


| $\mathbf{6 0}$ Month Term* | $\mathbf{8 0 \%}$ | $\mathbf{9 0 \%}$ | $\mathbf{1 0 0 \%}$ |
| :---: | :---: | :---: | :---: |
| $750+$ | $2.90 \%$ | $3.45 \%$ | $3.80 \%$ |
| $749-720$ | $3.15 \%$ | $3.70 \%$ | $4.05 \%$ |
| $719-670$ | $3.70 \%$ | $4.25 \%$ | $4.60 \%$ |
| $669-630$ | $5.70 \%$ | $6.25 \%$ | $6.60 \%$ |
| $629-600$ | $9.25 \%$ | $9.80 \%$ | $10.15 \%$ |
| 599 \& Below | $13.00 \%$ | $13.55 \%$ | $13.90 \%$ |


| $\mathbf{8 4}$ Month Term | $\mathbf{8 0 \%}$ | $\mathbf{9 0 \%}$ | $\mathbf{1 0 0 \%}$ |
| :---: | :---: | :---: | :---: |
| $750+$ | $5.14 \%$ | $5.64 \%$ | $6.14 \%$ |
| $749-720$ | $5.39 \%$ | $5.89 \%$ | $6.39 \%$ |
| $719-670$ | $5.94 \%$ | $6.44 \%$ | $6.94 \%$ |
| $669-630$ | $7.94 \%$ | $8.44 \%$ | $8.94 \%$ |
| $629-600$ | $11.49 \%$ | $11.99 \%$ | $12.49 \%$ |
| 599 \& Below | $15.24 \%$ | $15.74 \%$ | $16.24 \%$ |

## MOTORCYCLE AND RV LOANS

| 24 Month Term* | Motorcycle | Group A | Group B |
| :---: | :---: | :---: | :---: |
| $750+$ | $6.20 \%$ | $7.20 \%$ | $8.20 \%$ |
| $749-720$ | $6.45 \%$ | $7.45 \%$ | $8.45 \%$ |
| $719-670$ | $6.95 \%$ | $7.95 \%$ | $8.95 \%$ |
| $669-630$ | $8.95 \%$ | $9.95 \%$ | $10.95 \%$ |
| $629-600$ | $12.45 \%$ | $13.45 \%$ | $14.45 \%$ |
| 599 \& Below | $15.95 \%$ | $16.95 \%$ | $17.95 \%$ |


| 48 Month Term* | Motorcycle | Group A | Group B |
| :---: | :---: | :---: | :---: |
| $750+$ | $6.50 \%$ | $7.50 \%$ | $8.50 \%$ |
| $749-720$ | $6.75 \%$ | $7.75 \%$ | $8.75 \%$ |
| $719-670$ | $7.25 \%$ | $8.25 \%$ | $9.25 \%$ |
| $669-630$ | $9.25 \%$ | $10.25 \%$ | $11.25 \%$ |
| $629-600$ | $12.75 \%$ | $13.75 \%$ | $14.75 \%$ |
| 599 \& Below | $16.25 \%$ | $17.25 \%$ | $18.00 \%$ |


| 72 Month Term* | Motorcycle | Group A | Group B |
| :---: | :---: | :---: | :---: |
| $750+$ | $7.19 \%$ | $8.19 \%$ | $9.19 \%$ |
| $749-720$ | $7.44 \%$ | $8.44 \%$ | $9.44 \%$ |
| $719-670$ | $7.94 \%$ | $8.94 \%$ | $9.94 \%$ |
| $669-630$ | $9.94 \%$ | $10.94 \%$ | $11.94 \%$ |
| $629-600$ | $13.44 \%$ | $14.44 \%$ | $15.44 \%$ |
| 599 \& Below | $16.94 \%$ | $17.94 \%$ | $18.00 \%$ |


| 36 Month Term* | Motorcycle | Group A | Group B |
| :---: | :---: | :---: | :---: |
| $750+$ | $6.30 \%$ | $7.30 \%$ | $8.30 \%$ |
| $749-720$ | $6.55 \%$ | $7.55 \%$ | $8.55 \%$ |
| $719-670$ | $7.05 \%$ | $8.05 \%$ | $9.05 \%$ |
| $669-630$ | $9.05 \%$ | $10.05 \%$ | $11.05 \%$ |
| $629-600$ | $12.55 \%$ | $13.55 \%$ | $14.55 \%$ |
| 599 \& Below | $16.05 \%$ | $17.05 \%$ | $18.00 \%$ |


| 60 Month Term* | Motorcycle | Group A | Group B |
| :---: | :---: | :---: | :---: |
| $750+$ | $6.60 \%$ | $7.60 \%$ | $8.60 \%$ |
| $749-720$ | $6.85 \%$ | $7.85 \%$ | $8.85 \%$ |
| $719-670$ | $7.35 \%$ | $8.35 \%$ | $9.35 \%$ |
| $669-630$ | $9.35 \%$ | $10.35 \%$ | $11.35 \%$ |
| $629-600$ | $12.85 \%$ | $13.85 \%$ | $14.85 \%$ |
| 599 \& Below | $16.35 \%$ | $17.35 \%$ | $18.00 \%$ |


| 84 Month Term* | Motorcycle | Group A | Group B |
| :---: | :---: | :---: | :---: |
| $750+$ | $8.19 \%$ | $9.19 \%$ | $10.19 \%$ |
| $749-720$ | $8.44 \%$ | $9.44 \%$ | $10.44 \%$ |
| $719-670$ | $8.94 \%$ | $9.94 \%$ | $10.94 \%$ |
| $669-630$ | $10.94 \%$ | $11.94 \%$ | $12.94 \%$ |
| $629-600$ | $14.44 \%$ | $15.44 \%$ | $16.44 \%$ |
| 599 \& Below | $17.94 \%$ | $18.00 \%$ | $18.00 \%$ |

*All rates shown are Annual Percentage Rate (APR). Rates are subject to change without notice

