## **Top 10 Grammar Rules** You're Probably Breaking



Writing style may be subjective, but if you want to communicate clearly, grammar rules are non-negotiable. Common grammar mistakes can doom your content and cloud your message.



## Are you breaking any of these 10 grammar rules in your writing?

- 1 It's vs. its. » "It's" is a contraction, short for "it is" or "it has." "Its" is a possessive pronoun. **Example:** "It's important to proofread your content before publishing so it can make its full impact on readers."
- You're vs. your. >> "You're" is a contraction of "you" and "are." "Your" is a possessive pronoun. Example: "You're ahead of the game if you know your grammar rules."
- **3.** They're, there, their. » They're = a contraction of they + are. There = a place. Their = a possessive for more than one person. Example: "They're going to meet us there in their car."
- Me, myself, and I. » To decide between me and I, use a test: A) "Send the blog post to Michael and I when you're done" or B) "Send the blog post to Michael and me when you're done." For the answer, take off one person and say the sentence: "Send the blog post to I when you're done." Nope. So the answer is B.

Use "myself" when you write: "I thought to myself, I really am a great writer," or "I, myself, can't stand when people make grammar mistakes."

- That vs. who. » "That" is used when you refer to an object. "Who" is used when you refer to a person. "She is the woman who wrote the fantastic blog post that I wanted you to read."
- 6 It vs. they. » This rule gets broken often when describing a company. A company is an entity, but it is made up of people. Use "it" to refer to the company: "XYZ Inc. was sold for \$500 million. It is based in Seattle." But "they" is used to refer to the people in the company: "XYZ Inc.'s directors said they are thrilled."
- **Improper use of the apostrophe.** » Apostrophes are for two things: To create contractions (should have = should've) and to show possession (Susie's pen). Don't put apostrophes in places they don't belong.
- Affect vs. effect. » Affect is a verb and means "to influence," as in: "Writing a bad post will affect your reputation." Effect is usually a noun and means "a result," as in: "The effect of quality writing is superstardom."
- **Then vs. than.** » Use "than" to compare things and "then" for everything else. Example: "This checklist is better than the one my boss created."
- 10 Overuse of exclamation points. » This is obnoxious!!! The exclamation point should be used very sparingly, so that when you really have something to exclaim, it's meaningful. Well-crafted, eloquent sentences will make an impression on readers with just a period.

Checklist derived from the original blog posts on Marketing Trenches, "10 Common Grammar Mistakes That Will Ruin Good Content" and "Grammar Mistakes Part 2: 10 More Crimes You're Probably Committing."











