Fulfilment by Amazon (FBA) Programme Fees

Select the classification that applies to the products you would like to offer with Fulfilment by Amazon:

Standard-Size-Media



Standard-Size

A packaged Unit with the following weight and dimensions:

- 12 kg or less
- 45 cm or less on its longest side
- 34 cm or less on its median side
- 26 cm or less on its shortest side

A Unit exceeding any of these measurements is Oversize.

Media

Includes the following categories:

- Books
- Music
- Video Games
- DVDs. Blu-rav. VHS
- Software

Applicable Fees

Fees are charged for

- Order Fulfilment
- Inventory Storage
- Optional Services
- Selling on Amazon*

*Selling on Amazon fees do not apply to Multi-Channel Fulfilment orders.

Standard-Size Non-Media



Standard-Size

A packaged Unit with the following weight and dimensions:

- 12 kg or less
- 45 cm or less on its longest side
- 34 cm or less on its median side
- 26 cm or less on its shortest side

A Unit exceeding any of these measurements is Oversize.

Non-Media

All product categories excluding the following:

- Books
- Music
- Video Games
- DVDs, Blu-ray, VHS
- Software

Applicable Fees

Fees are charged for

- Order Fulfilment
- Inventory Storage
- Optional Services
- Selling on Amazon*

*Selling on Amazon fees do not apply to Multi-Channel Fulfilment orders.

Oversize Media & Non-Media



Oversize

A packaged Unit that exceeds any of the following measurements:

- 12 kg or
- 45 cm on its longest side or
- 34 cm on its median side or
- 26 cm on its shortest side or

A Unit exceeding any of these measurements is Oversize.

The FBA programme is not available for any items exceeding 30 kg in weight.

Media & Non-Media

All product categories apply.

Applicable Fees

Fees are charged for

- Order Fulfilment
- Inventory Storage
- Optional Services
- Selling on Amazon*

*Selling on Amazon fees do not apply to Multi-Channel Fulfilment orders.

Fulfilment by Amazon Option for FBA Export to 9 or 26 EU Member States

For orders sold on Amazon.co.uk and enabled for export to other EU countries, no additional fees are currently charged to the seller. Any fee change will be subject to at least 30 days notice.



Standard-Size Media

This page shows Fulfilment by Amazon fees for items that are:

Media: Includes Books, Music, Video Games, DVDs, VHS and Blu-Rays, and Software

Product Size and Weight Tiers: To use the chart, take your product's dimensions and weight and compare them with the first row. If your product's package dimensions or Outbound Shipping Weight* exceed any of the maximum values listed, move to the next largest tier. Aunit exceeding any of these dimensions is Oversize.

	Longest Side (cm)	Median Side (cm)	Shortest side (cm)	Outbound Shipping Weight (g)	Packaging Weight (g)
Small Envelope	23	15	0.5	100	20
Standard Envelope	33	23	2.5	750	40
Standard Parcel	45	34	26	12,000	120

^{*}Outbound shipping weight is the (i) combined weight value assigned to the unit(s), plus (ii) the Packaging Weight

Fees are charged for Order Fulfilment, Inventory Storage, Optional Services, and <u>Selling on Amazon</u> (Selling on Amazon fees do not apply to Multi-Channel Fulfilment orders).

All fees are exclusive of VAT and other taxes which are payable by the merchant.

Order Fulfilment for Standard-Size Media

FBA can fulfil orders placed on Amazon.co.uk, as well as on other sales channels. Fees vary based on the sales channel on which an order is placed. See Examples below.



Orders placed on Amazon.co.uk				
Pick & Pack per Unit £0.50				
Weight Handling per shipme	nt			
Small Envelope	0–100 g	£0.90		
Standard Envelope	0–100 g	£0.14		
	101-250 g	£0.18		
	251-500 g	£0.36		
	501-750 g	£0.59		
Standard Parcel	0–1000 g	£0.72		
	1001-1250 g	£1.30		
	1251-1500 g	£1.38		
	1501–1750 g	£1.40		
	1751–2000 g	£1.44		
	2–5 kg	£2.25		
	5–10 kg	£3.07		
	10–12 kg	£4.09		
	12+ kg	£4.09 + £0.30 per kg		

Multi-Channel Fulfilment Orders placed through other sales channels				
Shipping Method	Standard	Expedited		
Order Handling per order	£0.00	£0.00		
Pick & Pack per Unit	£0.85	£0.85		
Weight Handling*: Envelope - if fits within a 300 x 200 x 20 mm envelope. Maximum 300 g.	£0.34 + £0.13 per 100 g	Not applicable		
Box up to 2.2 kg	£1.00 + £0.15 per 100 g	Not applicable		
Box above 2.2 kg	£4.30 + £0.02 per 100 g above the first 2.2 kg	Not applicable		
Box up to 1.5 kg	Not applicable	£4.00 + £0.15 per 100 g		
Box above 1.5 kg	Not applicable	£6.25 + £0.04 per 100 g above the first 1.5 kg		

Note: For on Amazon orders, the Outbound Shipping Weight will be rounded up to the nearest gramme and the Weight Handling Fee will be rounded up to the nearest pence. The weight handling fee will be calculated by adding the outbound shipping weight which is the combined weight value assigned to the unit plus the packaging weight (box + packing material). The packaging weight applied will be 50 g for envelope, 75 g for standard and 300 g for oversize products.

*For Multi-Channel weight handling, determine a shipping method. For shipments with mixed unit types, use the highest applicable fee. Total shipment weight is calculated by adding a dunnage factor of 10% to the combined total of the individual unit weight in the shipment.

Inventory Storage

Storage fees are charged for all Units stored in an Amazon fulfilment centre based on calendar month and your daily average volume (measured in cubic metre). The cubic metre of any Unit will be based on the Unit's size as properly packaged and ready for shipment to customers in accordance with the FBA Programme Policies. Amazon will be entitled to make its own measurement of the cubic metre or weight of any packaged Unit or representative sample thereof and in the event of any conflict between such measurement and information provided by Seller, Amazon's measurement will govern.

A semi-annual Long-Term Storage Fee of £882.50 per cubic metre (£25 per cubic foot) will be applied to any Units that have been stored in an Amazon fulfilment centre for one year or longer. The fee is in addition to the regular Inventory Storage Fee and will not be charged if a request has been made to remove or dispose of the Units prior to the fee being charged. Each seller may maintain a single Unit of each ASIN in its inventory, which will be exempted from the annual Long-Term Storage Fee. Please review our online Frequently Asked Questions for more information.

Monthly Storage			
Month Cost per cubic metre¹ per month Cost per cubic foot per month			
January – September	£10.59	£0.30	
October – December	£14.12	£0.40	

¹Actual storage is calculated on a per foot basis and rounding variances may occur.

Frequently Asked Questions

Q: What is Zero Fee Fulfilment?

A: Standard-Size Units that sell for £300 or more on Amazon.co.uk are eligible for Zero Fee Fulfilment. You pay nothing for fulfilment fees, which include Order Handling, Pick & Pack, and Weight Handling. Other fees such as Inventory Storage, Optional Services, and Selling on Amazon fees still apply. Multi-Channel Fulfilment orders are not eligible for Zero Fee Fulfilment. Learn more about Zero Fee Fulfilment.

Q: Am I restricted on the types of products I can fulfil through FBA?

A: Yes. Please consult the FBA
Programme Policies for detailed
information about product
restrictions. The maximum weight
for any single Unit to be fulfilled by
Amazon is 30 kg.

Q: What is FBA's policy for customer returns and inventory that is lost or damaged?

A: We maintain high standards when it comes to taking care of your inventory. However, occasionally accidents do happen. Learn more FBA's Lost and Damaged Inventory Reimbursement Policy.

Q: Do I still pay Selling on Amazon fees?

A: Selling on Amazon Fees only apply to orders placed on Amazon.co.uk and not for Multi-Channel Fulfilment orders. For current selling plan features and prices, please visit Selling on Amazon Fees.

Q: Are there any fees when using the FBA Export option to 9 or 26 EU member states?

A: For items sold on Amazon.co.uk and exported via FBA to the European Union no additional fees are applicable to the merchant. This is subject to change within 30 days notice.



Standard-Size Media

Optional Services

Service	Description	Rate/Unit
Removal	You may request to have your inventory returned to you at any time. The rate includes return shipment to a UK address.	£0.60
Disposal	You may request to have your inventory disposed of	£0.20
Label Service	Applying FBA item labels to products	£0.15
Bagging		£0.25
Bubblewrap		£0.40
Taping		£0.10
Opaque Bagging		£0.50

Examples

Media Standard Envelope (101-250 g) - Video Game

On Amazon.co.uk Fulfilment				
Unit Selling Price: £14.64 Dimensions: 18 cm x 13.6 cm x 1.4 cm Weight: 140 g				
Fee	Calculation Amount			
Pick & Pack per Unit	1 order x £0.50 £0.50			
Weight Handling per shipment*	1 shipment x £0.18	£0.18		
Storage fee per month (Oct.)	0.000343 cubic metre x £14.12	£0.01		
Total		£0.69		

*The total billable weight (Outbound Shipping Weight) will equal the weight of the packaging plus the sum of the weights of each shipment item, the total of which is then rounded up to the nearest 1 g. The weight of the packaging (Packaging Weight) will be: Small Envelope – 20 g, Standard Envelope – 40 g, Standard Parcel – 120 g, and 240 g for all Oversize items. The dimensions of each of the shipment types are available in Table above. A shipment will be charged the entire per shipment fee for the band in which it qualifies.

Note: All fees are exclusive of VAT and other taxes that are payable by the merchant.

£10 Book

Multi-Channel Fulfilment					
Weight: 320 g. Dimensions: 22 x 14 x 2 cm (0.000616 cubic metre). Storage: 1 month Method: Standard Shipping Selling Price: £10					
Fee	Calculation	Amount			
Order Handling	£0.00	£0.00			
Pick & Pack	ack 1 Unit x £0.85				
Weight Handling	352 g x £0.15 per 100 g + £1.00	£1.60			
Storage Fee per month (Oct.) 0.000616 cubic metre x £14.12		£0.01			
Sales Channel Fee	Sales Channel Fee Consult your sales channel.				
Total £2.46					

Frequently Asked Questions

Q: What is Zero Fee Fulfilment?

A: Standard-Size Units that sell for £300 or more on Amazon.co.uk are eligible for Zero Fee Fulfilment. You pay nothing for fulfilment fees, which include Order Handling, Pick & Pack, and Weight Handling. Other fees such as Inventory Storage, Optional Services, and Selling on Amazon fees still apply. Multi-Channel Fulfilment orders are not eligible for Zero Fee Fulfilment. Learn more about Zero Fee Fulfilment.

Q: Am I restricted on the types of products I can fulfil through FBA?

A: Yes. Please consult the <u>FBA</u>
<u>Programme Policies</u> for detailed information about product restrictions. The maximum weight for any single Unit to be fulfilled by Amazon is 30 kg.

Q: What is FBA's policy for customer returns and inventory that is lost or damaged?

A: We maintain high standards when it comes to taking care of your inventory. However, occasionally accidents do happen. Learn more FBA's Lost and Damaged Inventory Reimbursement Policy.

Q: Do I still pay Selling on Amazon fees?

A: Selling on Amazon Fees only apply to orders placed on Amazon.co.uk and not for Multi-Channel Fulfilment orders. For current selling plan features and prices, please visit Selling on Amazon Fees.

Q: Are there any fees when using the FBA Export option to 9 or 26 EU member states?

A: For items sold on Amazon.co.uk and exported via FBA to the European Union no additional fees are applicable to the merchant. This is subject to change within 30 days notice.



Standard-Size Non-Media

This page shows Fulfilment by Amazon fees for items that are:

Non-Media: Everything except Books, Music, Video Games, DVDs, VHS and Blu-Rays, and Software

Product Size and Weight Tiers: To use the chart, take your product's dimensions and weight and compare them with the first row. If your product's package dimensions or Outbound Shipping Weight* exceed any of the maximum values listed, move to the next largest tier. Aunit exceeding any of these dimensions is Oversize.

	Longest Side (cm)	Median Side (cm)	Shortest side (cm)	Outbound Shipping Weight (g)	Packaging Weight (g)
Small Envelope	23	15	0.5	100	20
Standard Envelope	33	23	2.5	750	40
Standard Parcel	45	34	26	12,000	120

^{*}Outbound shipping weight is the (i) combined weight value assigned to the unit(s), plus (ii) the Packaging Weight

Fees are charged for Order Fulfilment, Inventory Storage, Optional Services, and <u>Selling on Amazon</u>. (Selling on Amazon fees do not apply to Multi-Channel Fulfilment orders).

All fees are exclusive of VAT and other taxes which are payable by the merchant.

Order Fulfilment for Standard-Size Non-Media

FBA can fulfil orders placed on Amazon.co.uk as well as on other sales channels. Fees vary based on the sales channel on which an order is placed. See Examples below.

Orders placed on Amazon.co.uk			
Pick & Pack per Unit	Per Unit	£0.80	
Weight Handling per shipment	Per Shipment		
Small Envelope	0–100 g	£0.27	
Standard Envelope	0–100 g	£0.41	
	101-250 g	£0.53	
	251-500 g	£0.76	
	501-750 g	£0.85	
Standard Parcel	0–1000 g	£0.85	
	1001-1250 g	£1.58	
	1251-1500 g	£1.65	
	1501-1750 g	£1.68	
	1751–2000 g	£1.70	
	2–5 kg	£2.63	
	5–10 kg	£3.49	
	10–12 kg	£4.57	
	12+ kg	£4.57 + £0.30 per kg	

Multi-Channel Fulfilment Orders placed through other sales channels				
Shipping Method	Standard	Expedited		
Order Handling per order	£0.00	£0.00		
Pick & Pack per Unit	£1.35	£1.35		
Weight Handling*: Envelope - if fits within a 300 x 200 x 20 mm envelope. Maximum 300 g.	£0.34 + £0.13 per 100 g	Not applicable		
Box up to 2.2 kg	£1.00 + £0.15 per 100 g	Not applicable		
Box above 2.2 kg	£4.30 + £0.02 per 100 g above the first 2.2 kg	Not applicable		
Box up to 1.5 kg	Not applicable	£4.00 + £0.15 per 100 g		
Box above 1.5 kg	Not applicable	£6.25 + £0.04 per 100 g above the first 1.5 kg		

Note: For on Amazon orders, the Outbound Shipping Weight will be rounded up to the nearest gramme and the Weight Handling Fee will be rounded up to the nearest pence. The weight handling fee will be calculated by adding the outbound shipping weight which is the combined weight value assigned to the unit plus the packaging weight (box + packing material). The packaging weight applied will be 50 g for envelope. 75 g for standard and 300 g for oversize products.

*For Multi-Channel weight handling, determine a shipping method. For shipments with mixed unit types, use the highest applicable fee. Total shipment weight is calculated by adding a dunnage factor of 10% to the combined total of the individual unit weight in the shipment.

Inventory Storage

Storage fees are charged for all Units stored in an Amazon fulfilment centre based on calendar month and your daily average volume (measured in cubic metre). The cubic metre of any Unit will be based on the Unit's size as properly packaged and ready for shipment to customers in accordance with the FBA Programme Policies. Amazon will be entitled to make its own measurement of the cubic metre or weight of any packaged Unit or representative sample thereof and in the event of any conflict between such measurement and information provided by Seller, Amazon's measurement will govern.

A semi-annual Long-Term Storage Fee of £882.50 per cubic metre (£25 per cubic foot) will be applied to any Units that have been stored in an Amazon fulfilment centre for one year or longer. The fee is in addition to the regular Inventory Storage Fee and will not be charged if a request has been made to remove or dispose of the Units prior to the fee being charged. Each seller may maintain a single Unit of each ASIN in its inventory, which will be exempted from the annual Long-Term Storage Fee. Please review our online Frequently Asked Questions for more information.

Monthly Storage			
Month	Cost per cubic metre ¹ per month	Cost per cubic foot per month	
January – September	£10.59	£0.30	
October – December	£14.12	£0.40	

¹Actual storage is calculated on a per foot basis and rounding variances may occur.

Frequently Asked Questions

0: What is Zero Fee Fulfilment?

A: Standard-Size Units that sell for £300 or more on Amazon.co.uk are eligible for Zero Fee Fulfilment. You pay nothing for fulfilment fees, which include Order Handling, Pick & Pack, and Weight Handling. Other fees such as Inventory Storage, Optional Services, and Selling on Amazon fees still apply. Multi-Channel Fulfilment orders are not eligible for Zero Fee Fulfilment. Learn more about Zero Fee Fulfilment.

Q: Am I restricted on the types of products I can fulfil through FBA?

A: Yes. Please consult the <u>FBA</u>
<u>Programme Policies</u> for detailed information about product restrictions. The maximum weight for any single Unit to be fulfilled by Amazon is 30 kgs.

Q: What is FBA's policy for customer returns and inventory that is lost or damaged?

A: We maintain high standards when it comes to taking care of your inventory. However, occasionally accidents do happen. Learn more FBA's Lost and Damaged Inventory Reimbursement Policy.

Q: Do I still pay Selling on Amazon fees?

A: Selling on Amazon Fees only apply to orders placed on Amazon.com.uk and not for Multi-Channel Fulfilment orders. For current selling plan features and prices, please visit Selling on Amazon Fees.

Q: Are there any fees when using the FBA Export option to 9 or 26 EU member states?

A: For items sold on Amazon.co.uk and exported via FBA to the European Union no addional fees are applicable to the merchant. This is subject to change within 30 days notice.



Standard-Size Non-Media

Optional Services

Service	Description	Rate/Unit
Removal	You may request to have your inventory returned to you at any time. The rate includes return shipment to a UK address.	£0.60
Disposal	You may request to have your inventory disposed of	£0.20
Label Service	Applying FBA item labels to products	£0.15
Bagging		£0.25
Bubblewrap		£0.40
Taping		£0.10
Opaque Bagging		£0.50

Examples

Media Standard Parcel (1001-1250 g) - Teapot

On Amazon.co.uk Fulfilment					
Unit Selling Price: £15.30 Dimensions: 31 cm x 23.4 cm	x 16.60 cm Weight: 1178 g				
Fee	Calculation	Amount			
Pick & Pack per Unit	1 order x £0.80	£0.80			
Weight Handling per shipment*	1 shipment x £1.58	£1.58			
Storage fee per month (Oct.)	0.012042 cubic metre x £14.12	£0.17			
Total		£2.55			

*The total billable weight (Outbound Shipping Weight) will equal the weight of the packaging plus the sum of the weights of each shipment item, the total of which is then rounded up to the nearest 1 g. The weight of the packaging (Packaging Weight) will be: Small Envelope —20 g, Standard Envelope —40 g, Standard Parcel —120 g, and 240 g for all Oversize items. The dimensions of each of the shipment types are available in Table above. A shipment will be charged the entire per shipment fee for the band in which it qualifies.

Note: All fees are exclusive of VAT and other taxes that are payable by the merchant.

£60 Digital Camera

Multi-Channel Fulfilment						
Weight: 800 g. Dimensions: 20 x 16 x 18 cm (0.00576 cubic metre) Storage: 1 month Method: Standard Shipping Selling Price: £60						
Fee	Calculation	Amount				
Order Handling	£0.00	£0.00				
Pick & Pack	1 Unit x £1.35	£1.35				
Weight Handling	880 g x £0.15 per 100 g + £1.00	£2.35				
Storage Fee per month (Oct.)	0.00576 cubic metre x £14.12	£0.08				
Sales Channel Fee	es Channel Fee Consult your sales channel.					
Total		£3.78				

Frequently Asked Questions

Q: What is Zero Fee Fulfilment?

A: Standard-Size Units that sell for £300 or more on Amazon.co.uk are eligible for Zero Fee Fulfilment. You pay nothing for fulfilment fees, which include Order Handling, Pick & Pack, and Weight Handling. Other fees such as Inventory Storage, Optional Services, and Selling on Amazon fees still apply. Multi-Channel Fulfilment orders are not eligible for Zero Fee Fulfilment. Learn more about Zero Fee Fulfilment.

Q: Am I restricted on the types of products I can fulfil through FBA?

A: Yes. Please consult the FBA
Programme Policies for detailed
information about product
restrictions. The maximum weight
for any single Unit to be fulfilled by
Amazon is 30 kgs.

Q: What is FBA's policy for customer returns and inventory that is lost or damaged?

A: We maintain high standards when it comes to taking care of your inventory. However, occasionally accidents do happen. Learn more FBA's Lost and Damaged Inventory Reimbursement Policy.

Q: Do I still pay Selling on Amazon fees?

A: Selling on Amazon Fees only apply to orders placed on Amazon.com.uk and not for Multi-Channel Fulfilment orders. For current selling plan features and prices, please visit Selling on Amazon Fees.

Q: Are there any fees when using the FBA Export option to 9 or 26 EU member states?

A: For items sold on Amazon.co.uk and exported via FBA to the European Union no addional fees are applicable to the merchant. This is subject to change within 30 days notice.



FBA Fees valid as of 29 August 2013 in the UK Oversize Media & Non-Media

This page shows Fulfilment by Amazon fees for items that are:

Oversize: A packaged Unit that is more than 12 kg or its longest side is more than 45 cm, its shortest side is more than 26 cm, or its median side more than 34 cm.

Product Size and Weight Tiers: To use the chart, take your product's dimensions and weight and compare them with the first row. If your product's package dimensions or Outbound Shipping Weight* exceed any of the maximum values listed, move to the next largest tier.

	Longest Side (cm)	Median Side (cm)	Shortest side (cm)	chortest side (cm) Outbound Shipping Weight (g)	
Small Oversize	61	46	46	2,000	140
Standard Oversize	>61	>46	>46	>12,000	240

^{*}Outbound shipping weight is the (i) combined weight value assigned to the unit(s), plus (ii) the Packaging Weight

Fees are charged for Order Fulfilment, Inventory Storage, Optional Services, and <u>Selling on Amazon</u> (Selling on Amazon fees do not apply to Multi-Channel Fulfilment orders).

All fees are exclusive of VAT and other taxes which are payable by the merchant.

Order Fulfilment for Oversize Media and Non-Media

FBA can fulfil orders placed on Amazon.co.uk, as well as on other sales channels. Fees vary based on the sales channel on which an order is placed. See Examples below.

Orders p	Orders placed on Amazon.co.uk					
Pick & Pack per Unit	Per Unit	£2.00				
Weight Handling per shipment	Per Shipment					
Small Envelope	0–1000 g	£0.94				
Standard Envelope	1001-1250 g	£1.45				
	1251-1500 g	£1.70				
	1501–1750 g	£1.85				
	1751–2500 g	£1.88				
Standard Parcel	0–5 kg	£2.04				
	5–10 kg	£3.41				
	10–15 kg	£4.61				
	15–20 kg	£5.38				
	20–25 kg	£6.67				
	25–30 kg	£7.66				
	30+ kg	£7.66 + £0.30 per add'l kg				

Multi-Channel Fulfilment Orders placed through other sales channels					
Shipping Method	Standard	Expedited			
Order Handling per order	£0.00	£0.00			
Pick & Pack per Unit	£4.05	£4.05			
Weight Handling*:					
Box up to 2.2 kg	£1.00 + £0.15 per 100 g	Not applicable			
Box above 2.2 kg	£4.30 + £0.02 per 100 g above the first 2.2 kg	Not applicable			
Box up to 1.5 kg	Not applicable	£4.00 + £0.15 per 100 g			
Box above 1.5 kg	Not applicable	£6.25 + £0.04 per 100 g above the first 1.5 kg			

Note: For on Amazon sales, the Outbound Shipping Weight will be rounded up to the nearest gramme and the Weight Handling Fee will be rounded up to the nearest pence. For Multi-Cannel Fulfilment, above 2.2 kg for standard shipping and above 1.5 kg for expedited, the per pence charge is rounded up to the nearest pence. The weight handling fee will be calculated by adding the outbound shipping weight which is the combined weight value assigned to the unit plus the packaging weight (box + packing material). The packaging weight applied will be 50 g for envelope, 75 g for standard and 300 g for oversize products.

*For Multi-Channel weight handling, determine a shipping method. For shipments with mixed unit types, use the highest applicable fee. Total shipment weight is calculated by adding a dunnage factor of 10% to the combined total of the individual unit weight in the shipment. The weight handling fees for Multi-Channel Fulfilment are applicable for the weight of the total shipment.

**Multi-Channel Fulfillment Order Handling: Each Oversize Unit is generally sent as a single shipment in its own package; therefore Amazon does not aggregate the fees for multiple Unit orders that include both Standard-Size and Oversize Units. When calculating the fulfillment fees for orders that include Oversize Units, each Oversize Unit in the order is assessed the applicable per unit Order Handling fee.

Inventory Storage

Storage fees are charged for all Units stored in an Amazon fulfilment centre based on calendar month and your daily average volume (measured in cubic metre). The cubic metre of any Unit will be based on the Unit's size as properly packaged and ready for shipment to customers in accordance with the FBA Programme Policies. Amazon will be entitled to make its own measurement of the cubic metre or weight of any packaged Unit or representative sample thereof and in the event of any conflict between such measurement and information provided by Seller, Amazon's measurement will govern.

A semi-annual Long-Term Storage Fee of £882.50 per cubic metre (£25 per cubic foot) will be applied to any Units that have been stored in an Amazon fulfilment centre for one year or longer. The fee is in addition to the regular Inventory Storage Fee and will not be charged if a request has been made to remove or dispose of the Units prior to the fee being charged. Each seller may maintain a single Unit of each ASIN in its inventory, which will be exempted from the annual Long-Term Storage Fee. Please review our online Frequently Asked Questions for more information.

Monthly Storage						
Month	Cost per cubic metre ¹ per month	Cost per cubic foot per month				
January – September	£10.59	£0.30				
October – December	£14.12	£0.40				

¹Actual storage is calculated on a per foot basis and rounding variances may occur.

Frequently Asked Questions

Q: Are Oversize items eligible for Zero Fee Fulfilment?

A: No. Only Standard-Size Units that sold on Amazon.co.uk for £300 or more are eligible for Zero Fee Fulfilment. Learn more about Zero Fee Fulfilment.

Q: Am I restricted on the types of products I can fulfil through FBA?

A: Yes. Please consult the <u>FBA</u>
<u>Programme Policies</u> for detailed information about product restrictions. The maximum weight for any single Unit to be fulfilled by Amazon is 30 kg.

Q: What is FBA's policy for customer returns and inventory that is lost or damaged?

A: We maintain high standards when it comes to taking care of your inventory. However, occasionally accidents do happen. Learn more FBA's Lost and Damaged Inventory Reimbursement Policy.

Q: Do I still pay Selling on Amazon fees?

A: Selling on Amazon Fees only apply to orders placed on Amazon.co.uk and not for Multi-Channel Fulfilment orders. For current selling plan features and prices, please visit Selling on Amazon Fees.

Q: Can Oversize Units be shipped together or with Standard-Size Units?

A: Each Oversize Unit is generally sent as a single shipment in its own package; therefore Amazon does not aggregate the fees for multiple-Unit orders that include Oversize Units. When calculating the fulfilment fees for orders that include Oversize Units, each Oversize Unit in the order is assessed the applicable fulfilment fee as a unique order.



FBA Fees valid as of 29 August 2013 in the UK Oversize Media & Non-Media

Optional Services

Service	Description	Rate/Unit
Removal	You may request to have your inventory returned to you at any time. The rate includes return shipment to a UK address.	£1.00
Disposal	You may request to have your inventory disposed of	£0.50
Label Service	Applying FBA item labels to products	£0.15
Bagging		£0.50
Bubblewrap		98.03
Taping		£0.20
Opaque Bagging		£1.00

Examples

Small Oversize (0-1000 g) - Spice Rack

On Amazon.co.uk Fulfilment					
Unit Selling Price: £14.21 Dimensions: 44.6 cm x 39.2	cm x 3.6 cm Weight: 799 g				
Fee	Calculation	Amount			
Pick & Pack per Unit	1 order x £2.00	£2.00			
Weight Handling per shipment*	1 shipment x £0.94	£0.94			
Storage fee per month (Oct.)	0.0062939 cubic metre x £14.12	£0.09			
Total		£3.03			

*The total billable weight (Outbound Shipping Weight) will equal the weight of the packaging plus the sum of the weights of each shipment item, the total of which is then rounded up to the nearest 1 g. The weight of the packaging (Packaging Weight) will be: Small Envelope — 20 g, Standard Envelope — 40 g, Standard Parcel — 120 g, and 240 g for all Oversize items. The dimensions of each of the shipment types are available in Table above. A shipment will be charged the entire per shipment fee for the band in which it qualifies.

Note: All fees are exclusive of VAT and other taxes that are payable by the merchant.

£180 Golf Club Set

Mı	Multi-Channel Fulfilment					
	ns: 100 x 30 x 30 cm (0.09 cubic nd: Standard Shipping Selling Price:	,				
Fee	Calculation	Amount				
Order Handling	£0.00	£0.00				
Pick & Pack	1 Unit x £4.05	£4.05				
Weight Handling	£4.30 + £0.02 per 100g above the first 2.2 kg	£6.72				
Storage Fee per month (Oct.)	0.09 cubic metre. x £14.12 (0ct.)	£1.27				
Sales Channel Fee	Sales Channel Fee Consult your sales channel.					
Total		£12.04				

Frequently Asked Questions

Q: Are Oversize items eligible for Zero Fee Fulfilment?

A: No. Only Standard-Size Units that sold on Amazon.co.uk for £300 or more are eligible for Zero Fee Fulfilment. Learn more about Zero Fee Fulfilment.

Q: Am I restricted on the types of products I can fulfil through FBA?

A: Yes. Please consult the <u>FBA</u>
<u>Programme Policies</u> for detailed information about product restrictions. The maximum weight for any single Unit to be fulfilled by Amazon is 30 kg.

Q: What is FBA's policy for customer returns and inventory that is lost or damaged?

A: We maintain high standards when it comes to taking care of your inventory. However, occasionally accidents do happen. Learn more FBA's Lost and Damaged Inventory Reimbursement Policy.

Q: Do I still pay Selling on Amazon fees?

A: Selling on Amazon Fees only apply to orders placed on Amazon.co.uk and not for Multi-Channel Fulfilment orders. For current selling plan features and prices, please visit Selling on Amazon Fees.

Q: Can Oversize Units be shipped together or with Standard-Size Units?

A: Each Oversize Unit is generally sent as a single shipment in its own package; therefore Amazon does not aggregate the fees for multiple-Unit orders that include Oversize Units. When calculating the fulfilment fees for orders that include Oversize Units, each Oversize Unit in the order is assessed the applicable fulfilment fee as a unique order.



Fulfilment by Amazon (FBA) Programme Fees - European Fulfilment Network Service

If you list products for sale on Amazon's other European Marketplaces from your Amazon European Marketplaces account, you can use Fulfilment by Amazon to deliver these orders using our European Fulfilment Network (EFN).

To calculate FBA fees:

- Take the local fees from the Amazon Marketplace your item was purchased from e.g. the German FBA fees for an item purchased on Amazon.de.
- Add the EFN flat fee in the table below.
- Choose the 'Fulfilment Country' i.e. the country your inventory is being shipped from and the 'Order Origin' i.e. the Amazon site where the item is purchased.

Media Products					
Order Origin – Amazon site where item is		Fulfilment Country where the item is shipped from			
purchased	UK	Germany	France	Italy	Spain
Amazon.co.uk	n/a	£1.80	£2.15	£2.00	£1.70
Amazon.de	€1.60	n/a	€2.15	€2.30	€1.40
Amazon.fr	€1.35	€1.45	n/a	€2.10	€1.30
Amazon.it	€1.35	€1.40	€2.15	n/a	€2.15
Amazon.es	€1.05	€1.00	€0.80	€1.95	n/a

Non-Media Products					
Order Origin – Amazon site where item is	Fulfilment Country where the item is shipped from				
purchased	UK	Germany	France	Italy	Spain
Amazon.co.uk	n/a	£2.20	£3.95	£2.20	£1.90
Amazon.de	€2.10	n/a	€3.95	€2.40	€1.90
Amazon.fr	€1.55	€2.10	n/a	€2.20	€1.70
Amazon.it	€1.50	€2.10	€2.35	n/a	€2.30
Amazon.es	€2.25	€1.85	€1.05	€2.25	n/a

Oversize Products					
Order Origin – Amazon site where item is		Fulfilment Country where the item is shipped from			
purchased	UK	Germany	France	Italy	Spain
Amazon.co.uk	n/a	£1.90	£4.25	£2.40	£2.10
Amazon.de	€2.65	n/a	€4.45	€3.00	€2.00
Amazon.fr	€1.65	€2.20	n/a	€2.30	€2.00
Amazon.it	€1.70	€2.20	€2.55	n/a	€2.40
Amazon.es	€2.45	€2.25	€1.15	€2.45	n/a

Important: Sellers who are registered for Fulfilment by Amazon with inventory stored in a fulfilment centre in the UK can make these products available for sale for customers purchasing on amazon.de, amazon.fr and amazon.it. For the respective Fulfilment by Amazon and EFN flat fees for these services, please refer to the specific rate cards for each of these countries on the respective country websites, i.e. services.amazon.de, services.amazon.fr and services.amazon.it. The rate card is also available in English.

The local selling on Amazon fees will apply from the market the order originated from and will be on top of the fulfilment and EFN fees e.g. if an item is sold on amazon.de then the German selling on Amazon fees will apply. The Selling on Amazon fees can be found on the respective country websites.

See next page for examples.

Frequently Asked Questions

Q: Can I charge different prices for the same product on different marketplaces with my Amazon Europe Marketplaces Account?

A: Yes you can charge different prices for the same product in Germany, France, Italy and UK (which may include your EFN fees, which in the majority of cases are more attractive than local international postage fees). For each product you want to sell, you need to create and upload a localised listing to each marketplace.

Q: Am I obliged to use EFN to fulfil my international FBA orders?

A: No, if you have already registered or wish to register with a separate account to sell on and use FBA in another Amazon EU marketplace as a local seller you can do so. You will of course need to send inventory to Amazon fulfilment centres in the other EU Marketplaces you wish to sell in and manage separate inventory pools.

Q: When does it makes sense to use the FBA Export to EU option and when EFN?

A: The FBA export to EU option is only for items purchased by customers on your Amazon home marketplace or other Amazon EU marketplaces you may have registered to sell from and requesting delivery to another EU country. With EFN you can also make your products available for sale on other Amazon EU marketplaces from one Seller Account with shipment originating from your local inventory pool.

Q: Will my EFN orders be eligible for fast track delivery options and Amazon Prime?

A: Only orders originating from your home marketplace will be eligible for fast track status. All orders will be eligible for Amazon Prime, regardless of marketplace.

Q: Are there any tax implications if I use EFN?

A: We advise you to check with your local tax advisor concerning tax implications and to comply accordingly.



Fulfilment by Amazon (FBA) Programme Fees - European Fulfilment Network Service

The examples below are a guide in evaluating FBA only. Amazon does not warrant the accuracy of the calculations. For more details please consult our <u>FAQs</u>.

Media

£10 book ordered on amazon.co.uk and fulfilled from a fulfilment centre in France

On Amazon.co.uk Fulfilment



Weight:	320 g	. Dimer	sions:	22 x 14	1 x 2 cm (0,	000616 m ³)
Outhou	nd Chi	aning M	oiaht.	270 a	Storago: 1	month (Oct)

EFN fee	A & (T. 1 L	£2.15
Storage Fee per month (Oct.)	0,000616 cubic metre x £14.12	£0.01
Weight Handling per shipment	1 order x £0.36	£0.36
Pick & Pack per Unit	1 Unit x £0.50	£0.50
Fee	Calculation	Amount
Outbourid Shipping Weight. 370	g Storage. I month (Oct.)	

Media

£20 book ordered on amazonfr and fulfilled from a fulfilment centre in the UK



On Amazon.co.uk Fulfilment

Weight: 320 g. Dimensions: 22 x 14 x 1.5 cm (0,000616 m³) Outbound Shipping Weight: 395 g Storage: 1 month

Total		€3.66
EFN fee		€1.35
Storage Fee per month (Oct.)	0,000426 cubic metre x €18	€0.01
Weight Handling per shipment	1 order x €1.40	€1.40
Pick & Pack per Unit	1 Unit x €0.90	€0.90
Fee	Calculation	Amount
outboard ompping worght. ooo	g otorago. i month	

Non-Media

£60 digital camera ordered on amazon.fr and fulfilled from a fulfilment centre in the UK



On Amazon.co.uk Fulfilment

Weight: 925 g. Dimensions: 20 x 16 x 18 cm (0.00576 m³)

Storage:	1	month	(Uct.)	

Fee	Calculation	Amount
Pick & Pack per Unit	1 Unit x €1.25	€1.25
Weight Handling per shipment	Category 501-1000g	€3.45
Storage Fee per month	0.00576 cubic metre x €18	€0.10
EFN fee		€1.55
Total		€6.35

Non-Media

£60 digital camera ordered on amazon.co.uk and fulfilled from a fulfilment centre in Germany



On Amazon.co.uk Fulfilment

Weight: 800 g. Dimensions: 20 x 16 x 18 cm (0.00576 m³)

Storage:	1	month	(Oct.)

Fee	Calculation	Amount
Pick & Pack per Unit	1 Unit x £0.80	£0.80
Weight Handling per shipment	Category 501-1000g	£0.85
Storage Fee per month	0.00576 cubic metre x £14.12	£0.08
EFN fee		£2.20
Total		£3.93

Oversize Media & Non-Media

£180 Golf Club Set ordered on amazon.co.uk and fulfilled from a fulfilment centre in Germany



Weight: 13 kg. Dimensions: 100 x 30 x 30 cm (0.09 m^3)

Storage: 1 month (Oct.)

On Amazon.co.uk Fulfilment

Fee	Calculation	Amount
Pick & Pack per Unit	1 Unit x £2.00	£2.00
Weight Handling per shipment	One Shipment	£5.38
Storage Fee per month (Oct.)	0.09 cubic metre. x £14.12	£1.27
EFN fee		£1.90
Total		£10.55

Oversize Media & Non-Media

£180 Golf Club Set ordered on amazon.de and fulfilled from a fulfilment centre in the UK



On Amazon.co.uk Fulfilment

	, , ,	,
Fee	Calculation	Amount
Pick & Pack per Unit	1 Unit x €2.00	€2.00
Weight Handling per shipment	Category 12,001 kg-20 kg	€5.00
Storage Fee per month (Oct.)	0.09 cubic metre. x €14.12	€1.62
EFN fee		€2.65
Total		€11.27

Frequently Asked Questions

Q: Can I charge different prices for the same product on different marketplaces with my Amazon Europe Marketplaces Account?

A: Yes you can charge different prices for the same product in Germany, France, Italy and UK (which may include your EFN fees, which in the majority of cases are more attractive than local international postage fees). For each product you want to sell, you need to create and upload a localised listing to each marketplace.

Q: Am I obliged to use EFN to fulfil my international FBA orders?

A: No, if you have already registered or wish to register with a separate account to sell on and use FBA in another Amazon EU marketplace as a local seller you can do so. You will of course need to send inventory to Amazon fulfilment centres in the other EU Marketplaces you wish to sell in and manage separate inventory pools.

Q: When does it makes sense to use the FBA Export to EU option and when EFN?

A: The FBA export to EU option is only for items purchased by customers on your Amazon home marketplace or other Amazon EU marketplaces you may have registered to sell from and requesting delivery to another EU country. With EFN you can also make your products available for sale on other Amazon EU marketplaces from one Seller Account with shipment originating from your local inventory pool.

Q: Will my EFN orders be eligible for fast track delivery options and Amazon Prime?

A: Only orders originating from your home marketplace will be eligible for fast track status. All orders will be eligible for Amazon Prime, regardless of marketplace.

Q: Are there any tax implications if I use EFN?

A: We advise you to check with your local tax advisor concerning tax implications and to comply accordingly.



Fulfilment by Amazon (FBA) Programme Fees — Export for Multi-Channel Fulfilment in the EU

Multi-Channel Fulfilment fees cover delivery of orders placed through other sales channels such as a seller's own site, another third party platform, catalogue or even in-store sales. Sellers can choose to use their stock in Amazon's fulfilment centres to fulfil part or all of their orders originating from off Amazon channels. For fulfilment of Multi-Channel orders on a seller's home market place eg a UK seller requesting delivery to an off Amazon customer within the UK, please refer to the pages 2, 3 and 4 of this rate card, and choose the appropriate category i.e. standard-size media, standard-size non-media and oversize media and non-media. For orders fulfilled outside the home marketplace from the UK to another EU member state, the following Multi-channel fees will apply:

		Western Europe	Central Europe
Order Handling – Per Order		£5.50	£6.50
Pick & Pack - Per Unit	Standard-Size Media	£0.85	£0.85
	Standard Size Non-Media	£1.35	£1.35
	Oversize Media and Non-Media	£4.05	£4.05
Weight Handling* – Per 100 g	Up to 2.2 kg	£0.30	£0.75
	Above 2.2 kg	£0.10	£0.10

*Total shipment weight is calculated by adding a dunnage factor of 10% to the combined total of the individual unit weight in the shipment. Weight handling fees are rounded up to the nearest pence. Maximum permitted weight per unit $= 30 \, \text{kg}$.

Wes	stern Europe							Cen	tral Europe				
AT	Austria	ES	Spain	ΙE	Ireland	PT	Portugal	BG	Bulgaria	HU	Hungary	PL	Poland
BE	Belgium	FI	Finland	IT	Italy	SE	Sweden	CY	Cyprus	LV	Latvia	R0	Romania
DE	Germany	FR	France	LU	Luxembourg			CZ	Czech Republic	LT	Lithuania	SK	Slovakia
DK	Denmark	GR	Greece	NL	Netherlands			EE	Estonia	MT	Malta	SI	Slovenia

For details of Export for Multi-Channel Fulfilment fees within the EU from inventory held in Germany, France or Italy please consult the relevant country rate cards. The examples below are a guide in evaluating FBA only. Amazon does not warrant the accuracy of the calculations.

Standard-Size Media Examples: £10 Book

	•						
Multi-Channel Fulfilment – Western Europe							
Weight: 320 g. Dimensions: 22 x 14.2 x 3.8 cm (0.00118712 cubic metre) Storage: 1 month (Oct.) Method: Standard Shipping, Selling Price: £10							
Fee	Calculation	Amount					
Order Handling per order	£5.00	£5.50					
Pick & Pack per Unit	1 Unit x £0.85	£0.85					
Weight Handling	352 g x £0.30 per 100 g	£1.06					
Storage Fee (per month)	0.00118 cubic metre x £14.12	£0.01					
Sales Channel Fee Consult your sales channel.							
Total £7.42							

Multi-Channel Fulfilment – Central Europe				
Weight: 320 g. Dimensions: 22 x 14.2 x 3.8 cm (0.00118712 cubic metre) Storage: 1 month (Oct.) Method: Standard Shipping, Selling Price: £10				
Fee	Calculation	Amount		
Order Handling per prder	£6.50	£6.50		
Pick & Pack per Unit	1 Unit x £0.85	£0.85		
Weight Handling	352 g x £0.75 per 100 g	£2.64		
Storage Fee (per month)	0.00118 cubic metre x £14.12	£0.01		
Sales Channel Fee	Consult your sales channel.			
Total		£10.00		

Standard-Size Non-Media Examples: £60 Digital Camera

	•			
Multi-Channel Fulfilment – Western Europe				
Weight: 800 g. Dimensions: 20 x 16 x 18 cm (0.00576 cubic metre) Storage: 1 month (Oct.) Method: Standard Shipping, Selling Price: £60				
Fee	Calculation	Amount		
Order Handling per order	£5.50	£5.50		
Pick & Pack per Unit	1 Unit x £1.35	£1.35		
Weight Handling	880 g x £0.30 per 100 g	£2.64		
Storage Fee (per month)	0.00576 cubic metre x £14.12 (0ct.)	£0.08		
Sales Channel Fee	Consult your sales channel.			
Total		£9.57		

Multi-Channel Fulfilment – Central Europe				
Weight: 800 g. Dimensions: 20 x 16 x 18 cm (0.00576 cubic metre) Storage: 1 month (Oct.) Method: Standard Shipping, Selling Price: £60				
Fee	Calculation	Amount		
Order Handling per order	£6.50	£6.50		
Pick & Pack per Unit	1 Unit x £1.35	£1.35		
Weight Handling	880 g x £0.75 per 100 g	£6.60		
Storage Fee (per month)	0.00576 cubic metre x £14.12 (0ct.)	£0.08		
Sales Channel Fee	Consult your sales channel.			
Total		£14.53		

Oversize Media & Non-Media Examples: £180 Golf Club Set

Multi-Channel Fulfilment – Western Europe				
Weight: 13 kg. Dimensions: 100 x 30 x 30 cm (0.09 cubic metre) Storage: 1 month (Oct.) Method: Standard Shipping, Selling Price: £180				
Fee	Calculation	Amount		
Order Handling per order	£5.50	£5.50		
Pick & Pack per Unit	1 Unit x £4.05	£4.05		
Weight Handling	14.3 kg x \pounds 0.30 per 100 g up to 2.2 kg + \pounds 0.10 per 100 g above 2.2 kg	£18.70		
Storage Fee (per month)	0.09 cubic metre. x £14.12 (0ct.)	£1.27		
Sales Channel Fee	Consult your sales channel.			
Total		£29.52		

Multi-Channel Fulfilment – Central Europe			
Weight: 13 kg. Dimensions: 100 x 30 x 30 cm (0.09 cubic metre) Storage: 1 month (Oct.) Method: Standard Shipping, Selling Price: £180			
Fee	Calculation	Amount	
Order Handling per order	£6.50	£6.50	
Pick & Pack per Unit	1 Unit x £4.05	£4.05	
Weight Handling	14.3 kg x £0.75 per 100 g up to 2.2 kg + £0.10 per 100 g above 2.2 kg	£28.60	
Storage Fee (per month)	0.09 cubic metre. x £14.12 (0ct.)	£1.27	
Sales Channel Fee	Consult your sales channel.		
Total		£40.42	

Frequently Asked Questions

- Q: Can I add all or part of the Export for Multi-Channel fees in the EU to my selling price?
- A: Yes you can do this and even make a differentiation yourself between Western and Central Europe tariffs.
- Q: Am I restricted on the types of products I can fulfil through FBA and Export for Multi-Channelt?
- A: Yes. Please consult the <u>FBA</u>
 <u>Programme Policies</u> for detailed information about product restrictions. The maximum weight for any single Unit to be fulfilled by Export for Multi-Channel is 30 kg.
- Q: What is FBA's policy for customer returns and inventory that is lost or damaged?
- A: We maintain high standards when it comes to taking care of your inventory. However, occasionally accidents do happen. Learn more about FBA's Lost and Damaged Inventory Reimbursement Policy.
- Q: Are there any additional fees when I use Export for Multi-Channel?
- A: Yes. Fees for storage and optional services still apply. Please refer to the fees mentioned on pages 2, 3 and 4 of the rate card. However, Selling on Amazon Fees only apply to orders placed on Amazon.co.uk and not for Multi-Channel Fulfilment orders. For the current selling plan features and prices, please visit Selling on Amazon Fees.
- Q: Will my Export for Multi-Channel orders be eligible for fast track delivery options and Amazon Prime?
- A: Only orders originating from your sales on Amazon and in your home marketplace will be eligible for fast track status and all on Amazon orders in the EU for Amazon Prime.
- Q: Can I submit Export for Multi-Channel orders through MWS and Flatfile?
- A: Yes you can.
- Q: Are there any tax implications if I use Export for Multi-Channel?
- A: We advise you to check with your local tax advisor concerning tax implications and to comply accordingly.

