# INTERNATIONAL BUSINESS RESUMES

for Undergraduate Business Students

## SAINT LOUIS UNIVERSITY John Cook School of Business Career Resources Center

## Creating a "Results" Resume

A resume is a written summary that highlights your education, experience, skills, and other relevant information. The primary purpose of the resume is to get you an interview. Employers often scan resumes very quickly. Therefore, it is imperative that your resume looks professional and dynamic.

## Your Name

Street Address | City, State Zip | Phone Number | E-Mail Address

## **Objective:**

An objective can include job title, industry, and competencies or skills you would like to use in your position.

## Education:

**Saint Louis University – John Cook School of Business**, St. Louis, MO Bachelor of Science in Business Administration, Graduation Month and Year Concentration (Certificates, Minors or Supporting Area, if applicable) Include GPA if it is over 3.0/4.0

#### **Relevant Experience:**

Internship Title, Dates when you worked Name of Company, City, State

- Use phrases, starting each phrase with an action verb to grab reader's attention.
- Explain job duties including skills used and accomplishments.

#### **Employment History:**

**Job Title**, Dates when you worked Company Name, City, State

- Describe job duties and accomplishments.
- List all experience in reverse chronological order, starting with most recent.

## Additional Headings:

- On-campus Activities
- Leadership Experience
- Study Abroad
- Relevant Coursework
- Language Skills
- Honors / Awards
- Community Service / Volunteer Experience
- Computer Skills

#### **General Tips:**

- Keep in mind that an employer will typically scan a resume for 1 minute or less.
- Be honest throughout your resume—never lie.
- Do not use a resume template or table to create your resume.
- Type the resume in Arial or Times New Roman in 11 or12-point size for text
- Limit your resume to one page for traditional students
- Use indentations, capital letters, bolding, and bullets to effectively enhance important information
- Tailor resumes to specific positions or employers
- Never include references or the statement "References Available Upon Request"
- Never include personal information such as age, hobbies, interests, marital status
- Generally include a cover letter with your resume
- Proofread! Let several people (including Career Services staff) critique your resume

## **Action Verb List**

Leadership Skills	Communication Skills	Technical Skills	Admin Skills	Creative Skills	Financial Skills	Service Skills
Administered	Addressed	Analyzed	Approved	Acted	Accounted	Collaborated
Analyzed	Advised	Adjusted	Arranged	Composed	Administered	Contracted
Anticipated	Arbitrated	Aligned	Catalogued	Conceived	Allocated	Coordinated
Assessed	Arranged	Calculated	Classified	Conceptualized	Analyzed	Counseled
Assigned	Assembled	Catalogued	Collected	Created	Appraised	Corrected
Attained	Authored	Compiled	Compiled	Designed	Audited	Demonstrated
Chaired	Bargained	Computed	Corresponded	Developed	Balanced	Encouraged
Contracted	Clarified	Critiqued	Dispatched	Directed	Budgeted	Evaluated
Consolidated	Collaborated	Created	Executed	Established	Calculated	Facilitated
Coordinated	Connected	Detailed	Generated	Fashioned	Comparing	Guided
Conducted	Contributed	Drafted	Implemented	Founded	Compiling	Integrated
Delegated	Coordinated	Designed	Inspected	Illustrated	Computed	Led
Developed	Corresponded	Devised	Monitored	Integrated	Correlated	Listened
Directed	Defined	Diagnosed	Operated	Introduced	Equated	Purchased
Empowered	Developed	Engineered	Organized	Invented	Examined	Repaired
Enabled	Directed	Evaluated	Prepared	Originated	Forecasted	Public
Executed	Drafted	Examined	Processed	Performed	Formulated	Relations
Hired	Edited	Extracted	Purchased	Planned	Leveraged	Collaborated
Improved	Explained	Formulated	Recorded	Revitalized	Managed	Communicated
Increased	Influenced	Financed	Retrieved	Shaped	Maximized	Conducted
Initiated	Integrated	Identified	Specified	Translated	Planned	Consulted
Measured	Interviewed	Maintained	Validated	Projected	Processed	Convinced
Modeled	Lectured	Measured	Recorded	Recognized	Selling Skills	Created
Negotiated	Listened	Operated	Reduced	Reconciled		Demonstrated
Overhauled	Mediated	Organized	Reported		Advised	Endorsed
Oversaw	Moderated	Programmed	Verified		Asked	Entertained
Planned	Motivated	Refined	Collaborated		Calculated	Hosted
Prioritized	Negotiated	Repaired	Collated		Closed	Informed
Produced	Organized	Reviewed	Computed		Communicated	Interviewed
Recommended	Persuaded	Restructured	Developed		Compared	Performed
Regulated	Promoted	Revised	Evaluated		Contacted	Planned
Reinforced	Publicized	Solved	Examined		Contracted	Promoted
Restructured	Presented	Summarized	Followed		Convinced	Recruited
Reviewed	Proposed		Improved		Differentiated	Represented
Scheduled	Read		Recommended		Influenced	Researched
Strengthened	Reconciled		Sorted		Informed	Taught
Supervised	Translated		Systemized		Inspected	
Verified	Updated		Wrote		Planned	

## **Firstname Lastname**

Street Address | City, State Zip | Cell Phone | E-Mail

## <u>Summary</u>

- Business professional pursuing career in global business
- Enthusiastic and solution-orientated manager in the retail industry
- Developed strong analytical abilities through financial analysis
- Leadership experience in managing high priority projects
- Conversant in Mandarin Chinese

## **Education**

Saint Louis University – John Cook School of Business, Saint Louis, Missouri Bachelor of Science in Business Administration, May 2014

Concentration in International Business and Marketing

Service Leadership Program (300 service hours, 24 leadership workshops, 15 credit hours) Cumulative GPA: 3.73 / 4.00

## Study Abroad

## University of International Business and Economics, Beijing, China, Spring 2012

## **Professional Experience**

International Research Intern, 2013-Present

World Trade Center, Saint Louis, Missouri

- Generated an analysis report of trade between Missouri and China using databases such as WiserTrade and Bloomberg BNA
- Conducted market research for 10+ client firms, utilizing in-house and outside resources and databases
- Supported the planning and organization of international trade training programs and seminars, including the World Trade Center St. Louis's annual fundraiser, Growing Global

## Office Assistant, 2012-Present

Boeing Institute of International Business, Saint Louis, Missouri

- Promoted and maintained executive education courses and international business events
- Managed Excel database with over 3,000 corporate contacts

## Leadership Experience

International Business Club, 2011-Present

• Vice President of Administration, 2012-2013 Delta Sigma Pi, 2010-Present

International Institute, 2010-present

## Honors / Awards

Boeing BOLD Scholarship (merit-based), 2013-2014 Dean's Scholarship (merit-based) Dean's List (3 semesters)

## Firstname Lastname

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Permanent Address: Street Address	School Address: Street Address					
City, State Zip	City, State Zip					
Cell Phone	E-Mail					
OBJECTIVE						
To obtain an internship with an international business organization						
EDUCATION						
Saint Louis University – John Cook School of Business	St. Louis, MO					
Bachelor of Science in Business Administration Concentration in International Business	December 2014					
Concentration GPA: 3.57 / 4.00						
STUDY ABROAD						
Global Emerging Markets Field Study, Panama City, Panama	January 2014					
Saint Louis University, Madrid Spain	Spring 2012					
INTERNATIONAL PROJECT EXPERIENCE						
Global Emerging Markets Case Study	2014-Present					
<ul> <li>Saint Louis University</li> <li>Developed a business plan for ProEd, a Panamanian educational non-pro</li> </ul>	St. Louis, MO					
<ul> <li>Developed a business plan for Proed, a Panamanan educational non-profit</li> <li>Coordinated a plan of action for fundraising to ensure long-term sustainability</li> </ul>						
WORK EXPERIENCE						
Sales Associate	2011 - 2013					
Chocolate Chocolate	St. Louis, MO					
<ul> <li>Increased customer traffic with new ideas for management</li> <li>Created a social media campaign that resulted in 15% increase in sales</li> </ul>						
<ul> <li>Managed inventory and orders averaging \$5,000 bimonthly</li> </ul>						
Assisted management in seamless company relocation and expansion						
Sales Associate	Summer 2011					
Art Novell	St. Louis, MO					
<ul> <li>Established charter gallery of Romanian Art</li> <li>Specialized in sales and customer service and achieved daily sales high or</li> </ul>	f \$9 500					
<ul> <li>Organized shipping services for domestic and foreign customers</li> </ul>	μφ,,500					
LEADERSHIP ACTIVITIES						
Alpha Kappa Psi (Professional Business Fraternity)	2011 - Present					
• Vice-President of Membership, 2013 – Present	2011 D					
Saint Louis University Student Ambassador	2011 – Present					

LANGUAGE SKILLS Fluent in Spanish