TD Ameritrade, INC.

Form CRS Customer Relationship Summary (As Amended January 20, 2022)

Introduction

TD Ameritrade, Inc. (TDA, we, our or us) is registered with the Securities and Exchange Commission (SEC) as both a broker-dealer and an investment advisor and is a member of the Financial Industry Regulatory Authority (FINRA) and the Securities Investor Protection Corporation (SIPC). TDA is a wholly-owned subsidiary of The Charles Schwab Corporation (Schwab). Brokerage and investment advisory services and fees differ, and it is important for you to understand these differences. Free and simple tools are available to research firms and financial professionals at Investor.gov/CRS, which also provides educational materials about broker-dealers, investment advisors and investing.

What investment services and advice can you provide me?

We offer both brokerage and investment advisory services to retail investors.

Our Retail **brokerage** services focus on buying and selling securities for retail investors as their agent. (Our Institutional **brokerage** services are provided to retail investor clients of independent registered investment advisors [RIAs] and are not addressed here.)

- Most retail clients use us on an online, self-directed basis.
- We also have a large retail branch office network staffed with financial professionals to service you.
- We have no minimum account funding or maintenance size, but we may close accounts that are unfunded or dormant.
- · We do not monitor our clients' investments.
- We generally don't recommend trades in specific securities or funds to you. But our Fixed Income Sales team does make recommendations as to specific fixed income securities or vehicles and as to fixed income investment strategies, such as bond ladders.

Our retail brokerage services may include recommendations to you as to:

- · Fixed income, as noted above
- IRA rollovers from defined contribution plans such as 401(k)s and 403(b)s
- · IRA transfers from another custodian
- The AdvisorDirect (AD) independent RIA referral service from our TD Ameritrade Institutional (TDAI) division
- The investment management services of our affiliated RIA TD Ameritrade Investment Management, LLC (TDAIM) noted on the right

Our **advisory** services as a dual registrant are provided by our TDAI division through AD. TDAI's advisory services are nondiscretionary, so you make the ultimate decision. The AD independent RIA referral service is conducted through our retail branch financial consultants (FCs). AD helps high net worth retail clients/prospects obtain discretionary investment management and/or financial planning and other services from over 100 independent RIAs on TDAI's platform. Those RIAs have met AD's selection criteria and agreed to participate in AD. The minimum AD account size is \$750,000.

AD clients/prospects provide answers to a Client Questionnaire (CQ) as to matters like their investment goals, financial needs and risk tolerance. AD identifies participating RIAs that closely match the CQ responses. FCs then discuss those RIAs and the client or prospect may select one. AD does not offer investment monitoring.

Affiliated Advisors:

Our principal affiliated RIA is TDAIM. It provides discretionary investment management services through its Essential Portfolios (closed to new investors), Selective Portfolios and Personalized Portfolios. The Selective Portfolios minimum initial investment amount is \$25,000. The Personalized Portfolios minimum investment amount is \$250,000.

What investment services and advice can you provide me? (cont.)

For additional information, please see our Regulation Best Interest Disclosures and other applicable documents at the links below as the SEC limits the length of this form to four pages:

Regulation Best Interest Disclosures:

- IRA Rollovers, Transfers and Account Conversions tdameritrade.com/regbirollover
- Fixed Income tdameritrade.com/regbifixedincome
- Why TD Ameritrade tdameritrade.com/whytda
- Guidance tdameritrade.com/guidance
- TDAI Form ADV, Part 2 tdainstitutional.com/adv2
- Solutions Continuum tdameritrade.com/solutionscontinuum

Form CRS:

• TDAIM tdameritrade.com/crstdaim

Conversation Starters. Ask your financial professional—

- Given my financial situation, should I choose an investment advisory service? Should I choose a brokerage service? Should I choose both types of service? Why or why not?
- How will you choose investments to recommend to me?
- What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?

What fees will I pay?

- Our retail brokerage customers pay no commissions on online U.S. exchange listed stock, ETF and options trades. They pay a \$0.65 per contract fee for options trades.
- They pay a commission of \$6.95 for online trades of over-the-counter stocks. They also pay \$5 for IVR Phone System trades and \$25 for broker-assisted trades.
- All trades are through third parties. Retail accounts pay certain small fees for account services and for regulatory fees we pass on.
- Even with zero commissions, TDA makes money on your trades, such as from order routing revenue. The more you trade, the more money we make.

Mutual fund trades for "no transaction fee" and "load" funds have no charge. "No-load" funds have up to \$49.95 or \$74.95 commission. You also pay ETF and mutual fund management fees and other standard charges. Mutual funds and ETFs charge an asset-based ongoing annual fee called the operating expense ratio, or OER, which can vary over time. For example, if you have \$10,000 in a passively managed ETF with a 0.10% fee, you will pay about \$10 a year in fees to the ETF.

Our Fixed Income Trading desk trades are principal ones (we buy a security from a third party and sell it to you or we buy a security from you and sell it to a third party). For secondary trades done through a Fixed Income Specialist ("FIS"), the price difference is the spread (usually less than 1% of the principal amount). If we sell new issues to you the spread can be more than 1%. There are also mark-ups and mark-downs included in the price.

The mark-up/down is the difference between the cost of the product to the firm, vs the price we show to the client. It is often expressed as a percentage over the cost. A mark-up/down is added(or subtracted) to the total cost incurred by the customer in order to cover the costs of doing business and to create a profit for the firm. You can do secondary fixed income trades on a self-directed basis online at less cost.

Our retail investor AD clients pay no fee to TDAI for its AD advisor referral service. Rather, the referred RIA will pay a referral fee to TDAI on a sliding scale basis, starting at 25 basis points for client assets up to \$2 million. The referred RIA will charge the retail investor client its applicable investment management fee and will not pass our referral fee on to their client. Please see TDAI's Form ADV, Part 2 linked above for additional AD information.

Our AD retail clients pay our trade costs for trades done by their referred RIA, but they don't pay commissions on online U.S. exchange-listed stock, ETF and options transactions. For other AD client transactions done through TDAI, the standard charges are as shown in the left column except the "no-load" funds commission is \$31. Please see the linked pricing schedules below for details as to TDA and TDAI pricing.

The fees charged to retail customers by our affiliated advisor TDAIM are shown in the TDAIM Form CRS.

There are no TDA commission charges for TDAIM trades.

What fees will I pay? (cont.)

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying. Actual transaction costs will be shown on the trade confirmations sent to you.

For additional information, please see our above linked Regulation Best Interest Disclosures and other applicable documents available at the following links:

- TDA Pricing tdameritrade.com/pricing
- Form CRS:
- Margin & Interest Rates tdameritrade.com/rates
- TDAIM tdameritrade.com/crstdaim
- Brokerage Fees tdameritrade.com/fees
- TDAI Pricing tdainstitutional.com/tdaipricing
- SDPS Pricing tdameritrade.com/sdpspricing

Conversation Starter. Ask your financial professional—

 Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?

What are your legal obligations to me when providing recommendations as my broker-dealer or when acting as my investment advisor? How else does your firm make money and what conflicts of interest do you have?

When we provide you with a recommendation as your broker-dealer or act as your investment advisor, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the recommendations we provide you. Here are some examples to help you understand what this means:

- We generally sweep cash in our retail customer accounts into an insured bank deposit account held at one or more Program Banks as an account feature. The Program Banks pay us a marketing fee based on a percentage of the amount of our customer deposits with them that ranged from 0.7% to 1.0% annually in 2021. So we have a financial incentive to send customer cash to the Program Banks, and you receive a lower yield than if they didn't pay us a marketing fee. Please note that certain Schwab banks are Program Banks.
- We generally receive order routing revenue from the third party market centers to which we route our customer orders. Order routing revenue is a component of our transaction-based revenues. In 2021 we received an average of \$0.00007 per share for equities and \$0.56 per option contract (each prior to an offset from charges paid for removal of market liquidity). So we have a financial incentive to direct our customer orders to the market centers that provide payments or rebates to us, subject to our best execution requirements.
- We make money if you borrow against the securities in your account by way of a margin loan. That is because we make a spread between the rate we pay for the money we lend you and the rate you pay to us for the loan.
- We make money from product servicing fees. For example, mutual funds generally pay us
 0.10% to 0.40% annually for various services we provide them. The services include shareholder
 servicing, recordkeeping, sub-accounting, sub-transfer agency and/or marketing and distribution.

For additional information about our conflicts and capacity when we provide investment recommendations for retirement accounts, please go to www.tdameritrade.com/bestinterest and read our Regulation Best Interest Disclosures and other disclosures at the above links.

Conversation Starter. Ask your financial professional—

· How might your conflicts of interest affect me, and how will you address them?

How do your financial professionals make money?

Our Financial Consultants receive cash payments based on the amount of assets you have with us and the time, complexity, and expertise required to help you with any of our services; specifically, they receive compensation to navigate you to our investment advisory services. They do earn more for recommending certain services over others, but what they earn is not directly based on the revenue the firm earns. This compensation structure creates a conflict of interest.

In addition, in connection with the affiliation with Charles Schwab & Co., Inc. (CS & Co.) beginning in 2022, FCs in 48 states will be dually registered with CS&Co. and able to refer clients to certain CS&Co. products and services. For information on CS&Co. compensation and their policies and procedures to mitigate conflicts, please read the Client Relationship Summaries like this one available at www.schwab.com/transparency. FCs in Nevada and North Carolina will not be dually registered but will be eligible to receive additional compensation for introducing clients to CS&Co. for certain of its products or services.

TD Ameritrade Fixed Income Specialists receive a salary. In addition to a base salary, these specialists are eligible to earn an annual bonus that is funded based on Schwab's performance and determined based on subjective measures at manager discretion, which may include relationship management, business development, quality assurance, teamwork, client reviews, and field partnerships. This compensation creates conflicts of interest. In 2022, FIS associates will also be dually registered with CS&Co. and able to offer fixed income from the CS&Co. platform.

Certain other TDA financial professionals have separate compensation arrangements. Our financial professionals generally are compensated based on a salary plus variable compensation keyed to acquiring new client assets or keeping existing client assets with us. In some cases, they are compensated more for certain types of products and services, which creates conflicts of interest.

For additional information, please see our Compensation Disclosure available at the following link: https://www.tdameritrade.com/incentive-compensation.page

Do you or your financial professionals have legal or disciplinary history?

Yes. We and our financial professionals have this history.

Visit Investor.gov/CRS for a free and simple search tool to research us and our financial professionals.

Conversation Starter. Ask your financial professional—

As a financial professional, do you have any disciplinary history? For what type of conduct?

Additional Information

For additional information about our services, see our Regulation Best Interest Disclosures and other disclosure documents at the links on the preceding pages or visit tdameritrade.com/bestinterest for more information and the most recent version of this form. If you would like additional, up-to-date information or a copy of this disclosure, please call us at 800-669-3900.

Conversation Starter. Ask your financial professional—

- Who is my primary contact person? Is he or she a representative of an investment advisor or a broker-dealer?
- Who can I talk to if I have concerns about how this person is treating me?



EXHIBIT

Summary of Material Changes to TD Ameritrade, Inc. Form CRS

Our Form CRS dated as of January 20, 2022 has been updated as follows:

- In the "What investment services and advice can you provide me" section on page 1, references to variable annuities have been removed as these are no longer available through TD Ameritrade.
- In the "What investment services and advice can you provide me" section on page 1, added IRA Transfers as a type of recommendation TD Ameritrade can provide to clients.
- In the "How do your financial professionals make money?" section on page 4, the prior content relating to the compensation arrangements for our retail Financial Consultants and our Fixed Income Sales representatives has been deleted and new content has been inserted in its place.

TD Ameritrade, Inc., member FINRA/SIPC, a subsidiary of The Charles Schwab Corporation. TD Ameritrade is a trademark jointly owned by TD Ameritrade IP Company, Inc. and The Toronto-Dominion Bank. © 2022 Charles Schwab & Co. Inc. All rights reserved.

TDA 101448 L 01/22