

# Financial Statements

# 4

<b>Financial Statements</b>	<b>i</b>
In this chapter...	1
General Classification of Annual Data	2
Balance Sheet	4
Assets	4
Liabilities and Net Worth	5
Supplementary Balance Sheet Items	6
Supplementary Schedules V and VI - Property, Plant, and Equipment Components	7
Supplementary Exhibit 27	8
Income Statement	9
Basic Income Statement	9
Earnings per Share and Common Shares Used	10
Supplementary Income Statement Items	10
Statement of Cash Flows or Changes in Financial Position	11
Statement of Cash Flows	12
Working Capital Statement	13
Cash Statement by Source and Use of Funds	14
Cash Statement by Activity	15
Net Liquid Funds/Net Funds Statement Classified by Source and Use of Funds	16
Restated Data	17
Balance Sheet – Restated	17
Income Statement – Restated	17
Earnings per Share and Common Shares Used – Restated	17
Supplementary Items – Restated	18
Additional Information	18
Capital Stock and Stock Plans	18
Common Stock Market Data	18
Company Classifications and Ratings	19
Index Identifiers	19
S&P Debt Ratings	19

Fortune 500	19
Company Statistics	19
Financial Statement Clarification	19
Lease Obligations and Rental Expense	19
Pension Items	20
Defined Benefit Plan – Before SFAS #87	20
Defined Benefit Plan – After SFAS #87	20
Defined Benefit Plan – After SFAS #132	21
Pension Costs	21
Postretirement Healthcare and Other Benefits	21
Bank and Savings and Loan Items	21
General Classification of Quarterly Data	23
Balance Sheet	24
Assets	24
Liabilities and Net Worth	24
Supplementary Balance Sheet Items	25
Income Statement	25
Basic Income Statement	25
Earnings per Share and Common Shares Used	26
Supplementary Income Statement Items	26
Statement of Cash Flows or Changes in Financial Position	27
Statement of Cash Flows	28
Working Capital Statement	29
Cash Statement by Source and Use of Funds	30
Cash Statement by Activity	31
Net Liquid Funds/Net Funds Statement Classified by Source and Use of Funds	32
Additional Information	33
Common Stock Market Data	33
Financial Statement Clarification	33
Bank and Savings and Loan Items	33

## In this chapter...

This chapter presents specific data items within the framework of financial statement formats. Data items are listed under the major classifications of Balance Sheet, Income Statement, or Statement of Cash Flows. Supplementary and other items are classified by applicability to a particular statement or data type.

Each data item is listed with its data item number or, in the case of calculations, the multiple data items needed to fulfill the calculation. In some cases, components of a line item are provided in further detail below the item to which they apply. You'll be able to quickly identify components of a line item because they are indented and *italicized*. The following example is taken from the balance sheet to demonstrate this notation:

+ Preferred Stock – Carrying Value .....	130
+ <i>Preferred Stock – Redeemable</i> .....	175
+ <i>Preferred Stock – Nonredeemable</i> .....	209
+ Common Equity – Total.....	60
+ <i>Common Stock</i> .....	85
+ <i>Capital Surplus</i> .....	210
+ <i>Retained Earnings</i> .....	36
– <i>Treasury Stock – Total Dollar Amount</i> .....	88
<b>Stockholders' Equity – Total</b> (130 + 60).....	<b>216</b>

These statement formats serve as reference for use in constructing financial statement models. For item definitions and page numbers see *Chapter 5, Data Definitions*, which are presented in alphabetical order. *Chapter 3, Financial Formulas*, provides further analytical definition and suggests formulas for use in calculating various financial applications.

## General Classification of Annual Data

### Balance Sheet

- Assets
- Liabilities and Net Worth
- Supplementary Balance Sheet Items
- Supplementary Schedules V and VI – Property, Plant, and Equipment Components
- Exhibit 27 – Depreciation of Property, Plant and Equipment

### Income Statement

- Basic Income Statement
- Earnings per Share and Common Shares Used
- Supplementary Income Statement Items
- Exhibit 11 – Earnings per Share Components

### Statement of Cash Flow or Changes in Financial Position

- Statement of Cash Flow
- Working Capital Statement
- Cash Statement by Source and Use of Funds
- Cash Statement by Activity
- Net Liquid Funds/Net Funds Statement Classified by Source and Use of Funds

### Restated Data

- Balance Sheet – Restated
- Income Statement – Restated

- Earnings per Share and Common Shares Used – Restated
- Supplementary Items – Restated

#### Additional Information

- Capital Stock and Stock Plans
- Common Stock Market Data
- Company Classifications and Ratings
- Company Statistics
- Financial Statement Clarification
- Lease Obligations and Rental Expense
- Pension Items

#### Bank and Savings and Loan Items

# Balance Sheet

## Assets

Annual Data Item	Data Item #
+ Cash and Short-Term Investments .....	1
+ <i>Cash</i> .....	162
+ <i>Short-Term Investments</i> .....	193
+ Receivables – Total .....	2
+ <i>Receivables – Trade</i> .....	151
+ <i>Income Tax Refund</i> .....	161
+ <i>Receivables – Current – Other</i> .....	194
+ Inventories – Total .....	3
+ <i>Inventories – Raw Materials</i> .....	76
+ <i>Inventories – Work in Process</i> .....	77
+ <i>Inventories – Finished Goods</i> .....	78
+ <i>Inventories – Other</i> .....	186
+ Current Assets – Other .....	68
+ <i>Prepaid Expense</i> .....	160
+ <i>Current Assets – Other – Excluding Prepaid Expense</i> .....	195
<b>Current Assets – Total</b> (1 + 2 + 3 + 68) .....	<b>4</b>
+ Property, Plant, and Equipment – Total (Net) .....	8
+ <i>Property, Plant, and Equipment – Total (Gross)</i> .....	7
– <i>Depreciation, Depletion, and Amortization (Accumulated)</i> .....	196
+ Investments and Advances – Equity Method .....	31
+ Investments and Advances – Other .....	32
+ Intangibles .....	33
+ Assets – Other .....	69
+ <i>Deferred Charges</i> .....	152
+ <i>Assets – Other – Excluding Deferred Charges</i> .....	205
<b>Assets – Total/Liabilities and Stockholders' Equity – Total</b> (4 + 8 + 31 + 32 + 33 + 69) .....	<b>6</b>

## Liabilities and Net Worth

Annual Data Item	Data Item #
+ Debt in Current Liabilities	34
+ Notes Payable .....	206
+ Debt – Due in One Year.....	44
+ Accounts Payable.....	70
+ Income Taxes Payable.....	71
+ Current Liabilities – Other.....	72
+ Accrued Expense.....	153
+ Current Liabilities – Other – Excluding Accrued Expense.....	207
<b>Current Liabilities – Total</b> (34 + 70 + 71 + 72) .....	<b>5</b>
+ Long-Term Debt – Total .....	9
+ Debt – Convertible.....	79
+ Debt – Subordinated Convertible.....	154
+ Debt – Senior Convertible.....	188
+ Debt – Subordinated.....	80
+ Debt – Notes.....	81
+ Debt – Debentures .....	82
+ Long-Term Debt – Other .....	83
+ Debt – Capitalized Lease Obligations .....	84
+ Liabilities – Other.....	75
+ Deferred Taxes and Investment Tax Credit.....	35
+ Deferred Taxes.....	74
+ Investment Tax Credit.....	208
+ Minority Interest .....	38
<b>Liabilities – Total</b> (5 + 9 + 75 + 35 + 38).....	<b>181</b>
+ Preferred Stock – Carrying Value .....	130
+ Preferred Stock – Redeemable .....	175
+ Preferred Stock – Nonredeemable .....	209
+ Common Equity – Total.....	60
+ Common Stock .....	85
+ Capital Surplus .....	210
+ Retained Earnings.....	36
– Treasury Stock – Total Dollar Amount .....	88
<b>Stockholders’ Equity – Total</b> (130 + 60) .....	<b>216</b>
<b>Assets – Total/Liabilities and Stockholders’ Equity – Total</b> (181 + 216) .....	<b>6</b>

## Supplementary Balance Sheet Items

Annual Data Item	Data Item #
ADR Ratio .....	234
Common Equity – Liquidation Value.....	235
Common Equity – Tangible.....	11
Common Shares Outstanding .....	25
Compensating Balance .....	168
Contingent Liabilities – Guarantees .....	327
Convertible Debt and Preferred Stock .....	39
Debt – Consolidated Subsidiary .....	329
Debt – Finance Subsidiary.....	328
Debt – Maturing in Second Year.....	91
Debt – Maturing in Third Year.....	92
Debt – Maturing in Fourth Year .....	93
Debt – Maturing in Fifth Year .....	94
Debt – Mortgages and Other Secured.....	241
Debt – Unamortized Debt Discount and Other.....	268
Dividends – Preferred – In Arrears.....	242
Goodwill.....	204
Inventories – LIFO Reserve.....	240
Inventory Valuation Method .....	59
Invested Capital – Total.....	37
Long-Term Debt – Tied to Prime .....	148
Marketable Securities Adjustment (Balance Sheet).....	238
Net Charge-Offs.....	349
Net Operating Loss Carry Forward – Unused Portion.....	52
Nonperforming Assets – Total.....	341
Preferred Stock – Convertible .....	214
Preferred Stock – Liquidating Value .....	10
Preferred Stock – Redemption Value .....	56
Receivables – Estimated Doubtful.....	67
Reserve for Loan/Asset Losses.....	343
Retained Earnings – Cumulative Translation Adjustment.....	230
Retained Earnings – Other Adjustments.....	231
Retained Earnings – Unadjusted.....	259
Retained Earnings – Unrestricted .....	97
Retained Earnings Restatement .....	99
Short-Term Borrowings – Average.....	104
Short-Term Borrowings – Average Interest Rate.....	105
Treasury Stock (Dollar Amount) – Common.....	226
Treasury Stock (Dollar Amount) – Preferred.....	227
Treasury Stock – Memo Entry.....	86

### **Supplementary Balance Sheet Items (cont.)**

<b>Annual Data Item</b>	<b>Data Item #</b>
Treasury Stock – Number of Common Shares.....	87
Working Capital (Balance Sheet) .....	179

### **Supplementary Schedules V and VI - Property, Plant, and Equipment Components**

<b>Annual Data Item</b>	<b>Data Item #</b>
<b>Property, Plant, and Equipment (Schedule V)</b>	
+ Beginning Balance.....	182
+ Capital Expenditures.....	30
– Retirements .....	184
+ Other Changes .....	185
Ending Balance (182 + 30 – 184 + 185).....	187

#### **Property, Plant, and Equipment (at Cost)**

Buildings.....	263
Construction in Progress.....	266
Land and Improvements.....	260
Leases .....	265
Machinery and Equipment.....	264
Natural Resources .....	261
Other .....	267

#### **Property, Plant, and Equipment (Net)**

Buildings.....	155
Construction in Progress.....	73
Land and Improvements.....	158
Leases .....	159
Machinery and Equipment.....	156
Natural Resources .....	157
Other .....	250

**Supplementary Schedules V and VI -  
Property, Plant, and Equipment Components (cont.)**

<b>Annual Data Item</b>	<b>Data Item #</b>
<b>Depreciation (Accumulated) on Property, Plant, and Equipment – Schedule VI</b>	
+ Beginning Balance.....	220
+ Depreciation Expense.....	103
+ Depletion Expense.....	174
– Retirements.....	221
+ Other Changes.....	222
Ending Balance (220 + 103 + 174 – 221 + 222).....	223

**Depreciation (Accumulated) on Components of Property, Plant, and Equipment**

Buildings.....	253
Construction in Progress.....	256
Land and Improvements.....	251
Leases.....	255
Machinery and Equipment.....	254
Natural Resources.....	252
Other.....	257

**Supplementary Schedules V and VI -  
Property, Plant, and Equipment Components**

<b>Annual Data Item</b>	<b>Data Item #</b>
<i>Depreciation, Depletion, and Amortization (Accumulated).....</i>	196

# Income Statement

## Basic Income Statement

Annual Data Item	Data Item #
+ Sales (Net) .....	12
– Cost of Goods Sold.....	41
– Selling, General, and Administrative Expense.....	189
<b>Operating Income Before Depreciation .....</b>	<b>13</b>
– Depreciation and Amortization .....	14
<i>Amortization of Intangibles .....</i>	<i>65</i>
<i>Depreciation Expense (Schedule VI).....</i>	<i>103</i>
<i>Depletion Expense (Schedule VI).....</i>	<i>174</i>
<b>Operating Income After Depreciation.....</b>	<b>178</b>
– Interest Expense .....	15
+ Nonoperating Income (Expense).....	61
+ <i>Nonoperating Income (Expense) – Excluding Interest Income .....</i>	<i>190</i>
+ <i>Interest Income.....</i>	<i>62</i>
+ Special Items.....	17
<b>Pretax Income.....</b>	<b>170</b>
+ <i>Pretax Income – Domestic .....</i>	<i>272</i>
+ <i>Pretax Income – Foreign .....</i>	<i>273</i>
– Income Taxes – Total.....	16
+ <i>Deferred Taxes (Income Account).....</i>	<i>50</i>
+ <i>Deferred Taxes – Federal .....</i>	<i>269</i>
+ <i>Deferred Taxes – Foreign.....</i>	<i>270</i>
+ <i>Deferred Taxes – State .....</i>	<i>271</i>
+ <i>Income Taxes – Federal.....</i>	<i>63</i>
+ <i>Income Taxes – Foreign.....</i>	<i>64</i>
+ <i>Income Taxes – State .....</i>	<i>173</i>
+ <i>Income Taxes – Other .....</i>	<i>211</i>
– Minority Interest .....	49
<b>Income Before Extraordinary Items .....</b>	<b>18</b>
– Dividends – Preferred .....	19
<b>Income Before Extraordinary Items – Available for Common.....</b>	<b>237</b>
+ Common Stock Equivalents – Dollar Savings .....	191
<b>Income Before Extraordinary Items – Adjusted for Common Stock Equivalents.....</b>	<b>20</b>
+ Extraordinary Items and Discontinued Operations .....	48
+ <i>Extraordinary Items .....</i>	<i>192</i>
+ <i>Discontinued Operations .....</i>	<i>66</i>
<b>Net Income Adjusted for Common Stock Equivalents.....</b>	<b>258</b>

## **Basic Income Statement (cont.)**

<b>Annual Data Item</b>	<b>Data Item #</b>
Net Income (Loss) .....	172

## **Earnings per Share and Common Shares Used**

<b>Annual Data Item</b>	<b>Data Item #</b>
Earnings per Share (Basic) – Excluding Extraordinary Items .....	58
Earnings per Share (Basic) – Including Extraordinary Items.....	53
Earnings per Share (Diluted) – Excluding Extraordinary Items .....	57
Earnings per Share (Diluted) – Including Extraordinary Items .....	169
Earnings per Share from Operations (Basic) .....	233
Earnings per Share from Operations (Diluted) .....	323
Common Shares Used to Calculate Earnings per Share (Basic) .....	54
Common Shares Used to Calculate Earnings per Share (Diluted).....	171

## **Supplementary Income Statement Items**

<b>Annual Data Item</b>	<b>Data Item #</b>
Accounting Changes – Cumulative Effect.....	183
Acquisition – Income Contribution .....	248
Acquisition – Sales Contribution.....	249
Advertising Expense.....	45
Dilution Adjustment .....	319
Diluted Available – Excluding .....	322
Equity in Earnings .....	55
Excise Taxes .....	102
Foreign Currency Adjustment (Income Account).....	150
Interest Capitalized .....	147
Interest Capitalized – Net Income Effect .....	239
Interest Expense on Long-Term Debt.....	101
Interest Expense – Total (Financial Services).....	339
Interest Income – Total (Financial Services) .....	321
Investment Tax Credit (Income Account).....	51
Labor and Related Expense .....	42
Net Interest Income (Tax Equivalent).....	340
Pension and Retirement Expense.....	43
Provision for Loan/Asset Losses .....	342
Rental Expense .....	47
Rental Income.....	163
Research and Development Expense .....	46

## Statement of Cash Flows or Changes in Financial Position

When you evaluate Statement of Cash Flows or Changes in Financial Position for any company, first consider the Format Code (data item #318). **This is important because the format code directs you to the data that will be available for your particular company. Prior to the adoption of Statement of Financial Accounting Standards #95 (SFAS #95) for U.S. companies and currently on foreign companies, the format code may change from one year to the next, depending on how a company reports its data.**

The following reporting formats are identified on COMPUSTAT:

Format Code (data item #318)	Statement
1	Working Capital Statement
2	Cash Statement by Source and Use of Funds
3	Cash Statement by Activity
5	Net Liquid Funds/Net Funds Classified by Source and Use of Funds (Canadian File Only)
7	Statement of Cash Flows

Effective for fiscal years ending July 15, 1988 the **SFAS #95** requires U. S. companies to report the Statement of Cash Flows (format code = 7). Prior to adoption of **SFAS #95**, companies may have reported one of the following statements:

Format Code (data item #318)	Statement
1	Working Capital Statement
2	Cash Statement by Source and Use of Funds
3	Cash Statement by Activity

### **For Canadian companies ...**

the Net Liquid Funds/Net Funds Statement Classified by Source of Use of Funds (format code = 5) is often reported.

This section presents each statement along with the balancing models.

## Statement of Cash Flows

Format Code (Data Item #318) = 7

Annual Data Item	Data Item #
<b>Indirect Operating Activities</b>	
+ Income Before Extraordinary Items .....	123
+ Depreciation and Amortization.....	125
+ Extraordinary Items and Discontinued Operations .....	124
+ Deferred Taxes.....	126
+ Equity in Net Loss (Earnings) .....	106
+ Sale of Property, Plant, and Equipment and Sale of Investments – Loss (Gain) .....	213
+ Funds from Operations – Other .....	217
+ Accounts Receivable – Decrease (Increase) .....	302
+ Inventory – Decrease (Increase) .....	303
+ Accounts Payable and Accrued Liabilities – Increase (Decrease) .....	304
+ Income Taxes – Accrued – Increase (Decrease) .....	305
+ Assets and Liabilities – Other (Net Change).....	307
= <b>Operating Activities – Net Cash Flow</b> .....	308
<b>Investing Activities</b>	
– Increase in Investments.....	113
+ Sale of Investments.....	109
+ Short-Term Investments – Change .....	309
– Capital Expenditures.....	128
+ Sale of Property, Plant, and Equipment.....	107
– Acquisitions .....	129
+ Investing Activities – Other .....	310
= <b>Investing Activities – Net Cash Flow</b> .....	311
<b>Financing Activities</b>	
+ Sale of Common and Preferred Stock.....	108
– Purchase of Common and Preferred Stock .....	115
– Cash Dividends.....	127
+ Long-Term Debt – Issuance.....	111
– Long-Term Debt – Reduction.....	114
+ Changes in Current Debt .....	301
+ Financing Activities – Other.....	312
= <b>Financing Activities – Net Cash Flow</b> .....	313
+ <b>Exchange Rate Effect</b> .....	314
= <b>Cash and Cash Equivalents – Increase (Decrease)</b> (308 + 311 + 313 + 314).....	274

## Statement of Cash Flows (cont.)

Annual Data Item	Data Item #
<b>Direct Operating Activities</b>	
Income Taxes Paid .....	317
Interest Paid – Net .....	315

## Working Capital Statement

Format Code (Data Item #318) = 1

Annual Data Item	Data Item #
<b>Sources of Working Capital</b>	
+ Income Before Extraordinary Items .....	123
+ Depreciation and Amortization .....	125
+ Extraordinary Items and Discontinued Operations .....	124
+ Deferred Taxes .....	126
+ Equity in Net Loss (Earnings) .....	106
+ Sale of Property, Plant, and Equipment and Sale of Investments – Loss (Gain) .....	213
+ Funds from Operations – Other .....	217
= <b>Funds from Operations – Total</b> .....	110
+ Sale of Property, Plant, and Equipment .....	107
+ Sale of Common and Preferred Stock .....	108
+ Sale of Investments .....	109
+ Long-Term Debt – Issuance .....	111
+ Sources of Funds – Other .....	218
= <b>Sources of Funds – Total</b> .....	112
<b>Uses of Working Capital</b>	
+ Cash Dividends .....	127
+ Capital Expenditures .....	128
+ Increase in Investments .....	113
+ Long-Term Debt – Reduction .....	114
+ Purchase of Common and Preferred Stock .....	115
+ Acquisitions .....	129
+ Uses of Funds – Other .....	219
= <b>Uses of Funds – Total</b> .....	116
= <b>Working Capital Change – Total</b> (112 – 116) and (236 + 274 + 301) .....	180
+ <i>Working Capital Change – Other – Increase (Decrease)</i> .....	236
+ <i>Cash and Cash Equivalents – Increase (Decrease)</i> .....	274
+ <i>Changes in Current Debt</i> .....	301

## Cash Statement by Source and Use of Funds

Format Code (Data Item #318) = 2

Annual Data Item	Data Item #
<b>Sources of Funds</b>	
+ Income Before Extraordinary Items .....	123
+ Depreciation and Amortization.....	125
+ Extraordinary Items and Discontinued Operations .....	124
+ Deferred Taxes.....	126
+ Equity in Net Loss (Earnings) .....	106
+ Sale of Property, Plant, and Equipment and Sale of Investments – Loss (Gain) .....	213
+ Funds from Operations – Other .....	217
= <b>Funds from Operations – Total</b> .....	110
+ Sale of Property, Plant and Equipment .....	107
+ Sale of Common and Preferred Stock.....	108
+ Sale of Investments .....	109
+ Long-Term Debt – Issuance.....	111
+ Sources of Funds – Other .....	218
= <b>Sources of Funds – Total</b> .....	112
<b>Uses of Funds</b>	
+ Cash Dividends.....	127
+ Capital Expenditures.....	128
+ Increase in Investments .....	113
+ Long-Term Debt – Reduction.....	114
+ Purchase of Common and Preferred Stock .....	115
+ Acquisitions.....	129
+ Uses of Funds – Other .....	219
= <b>Uses of Funds – Total</b> .....	116
+ Working Capital Change – Other – Increase (Decrease) .....	236
+ Changes in Current Debt .....	301
= <b>Cash and Cash Equivalents – Increase (Decrease)</b> (112 – 116 + 236 + 301).....	274

## Cash Statement by Activity

Format Code (Data Item #318) = 3

Annual Data Item	Data Item #
<b>Operations</b>	
+ Income Before Extraordinary Items .....	123
+ Depreciation and Amortization .....	125
+ Extraordinary Items and Discontinued Operations .....	124
+ Deferred Taxes .....	126
+ Equity in Net Loss (Earnings).....	106
+ Sale of Property, Plant, and Equipment and Sale of Investments – Loss (Gain) .....	213
+ Funds from Operations – Other .....	217
= Funds from Operations – Total .....	110
– Cash Dividends .....	127
+ Working Capital Change – Other – Increase (Decrease).....	236
<b>Investments</b>	
– Capital Expenditures.....	128
+ Sale of Property, Plant, and Equipment .....	107
– Acquisitions .....	129
– Increase in Investments .....	113
+ Sale of Investments .....	109
<b>Financing</b>	
+ Changes in Current Debt.....	301
+ Long-Term Debt – Issuance.....	111
– Long-Term Debt – Reduction .....	114
+ Sale of Common and Preferred Stock .....	108
– Purchase of Common and Preferred Stock .....	115
<b>Current Activities</b>	
+ Sources of Funds – Other.....	218
– Uses of Funds – Other .....	219
= <b>Cash and Cash Equivalents – Increase (Decrease)</b> .....	274

## Net Liquid Funds/Net Funds Statement Classified by Source and Use of Funds

(Canadian File Only) – Format Code (Data Item #318) = 5

Annual Data Item	Data Item #
<b>Sources of Funds</b>	
+ Income Before Extraordinary Items .....	123
+ Depreciation and Amortization .....	125
+ Extraordinary Items and Discontinued Operations .....	124
+ Deferred Taxes .....	126
+ Equity in Net Loss (Earnings) .....	106
+ Sale of Property, Plant, and Equipment and Sale of Investments – Loss (Gain) .....	213
+ Funds from Operations – Other .....	217
<b>= Funds from Operations – Total .....</b>	<b>110</b>
+ Sale of Property, Plant, and Equipment .....	107
+ Sale of Investments .....	109
+ Long-Term Debt – Issuance .....	111
+ Sale of Common and Preferred Stock .....	108
+ Sources of Funds – Other .....	218
<b>= Sources of Funds – Total .....</b>	<b>112</b>
<b>Uses of Funds</b>	
+ Cash Dividends .....	127
+ Capital Expenditures .....	128
+ Acquisitions .....	129
+ Increase in Investments .....	113
+ Long-Term Debt – Reduction .....	114
+ Purchase of Common and Preferred Stock .....	115
+ Uses of Funds – Other .....	219
<b>= Uses of Funds – Total .....</b>	<b>116</b>
+ Working Capital Change – Other – Increase (Decrease) .....	236
– Changes in Current Debt .....	301
<b>= Cash and Cash Equivalents – Increase (Decrease)</b> (112 – 116 + 236 – 301) .....	<b>274</b>

## Restated Data

### ***Balance Sheet – Restated***

<b>Annual Data Item</b>	<b>Data Item #</b>
Assets – Total .....	120
Long-Term Debt – Total .....	142
Property, Plant, and Equipment – Total (Net) .....	141
Retained Earnings .....	143
Stockholders' Equity .....	144
Working Capital.....	121

### ***Income Statement – Restated***

<b>Annual Data Item</b>	<b>Data Item #</b>
+ Sales.....	117
– Cost of Goods Sold.....	131
– Selling, General, and Administrative Expense.....	132
<b>Operating Income Before Depreciation</b> .....	(117 – 131 – 132)
– Depreciation and Amortization .....	133
– Interest Expense .....	134
+ Nonoperating Income (Expense).....	224
<b>Pretax Income</b> .....	122
– Income Taxes – Total.....	135
– Minority Interest .....	225
<b>Income Before Extraordinary Items</b> .....	118
+ Extraordinary Items and Discontinued Operations .....	136
<b>Net Income (Loss)</b> .....	177

### ***Earnings per Share and Common Shares Used – Restated***

<b>Annual Data Item</b>	<b>Data Item #</b>
Earnings per Share (Basic) – Excluding Extraordinary Items.....	119
Earnings per Share (Basic) – Including Extraordinary Items .....	137
Earnings per Share (Diluted) – Excluding Extraordinary Items.....	139
Earnings per Share (Diluted) – Including Extraordinary Items.....	140
Common Shares Used to Calculate Earnings per Share (Basic) .....	138

## Supplementary Items – Restated

Annual Data Item	Data Item #
Capital Expenditures .....	145
Employees .....	146

## Additional Information

### Capital Stock and Stock Plans

Annual Data Item	Data Item #
Common Shares Outstanding .....	25
Common Shares Reserved for Conversion – Total .....	40
<i>Common Shares Reserved for Conversion – Convertible Debt</i> .....	200
<i>Common Shares Reserved for Conversion – Preferred Stock</i> .....	203
<i>Common Shares Reserved for Conversion – Stock Options</i> .....	215
<i>Common Shares Reserved for Conversion – Warrants and Other</i> .....	229
Common Stock – Per Share Carrying Value .....	232
Preferred Stock – Convertible .....	214
Preferred Stock – Liquidating Value .....	10
Preferred Stock – Redemption Value .....	56
Treasury Stock (Dollar Amount) – Common .....	226
Treasury Stock (Dollar Amount) – Preferred .....	227
Treasury Stock – Memo Entry .....	86
Treasury Stock – Number of Common Shares .....	87

### Common Stock Market Data

Annual Data Item	Data Item #
Adjustment Factor (Cumulative) by Ex-Date .....	27
Adjustment Factor (Cumulative) by Payable Date .....	202
Common Shares Traded .....	28
Dividends – Common .....	21
Dividends per Share by Ex-Date .....	26
Dividends per Share by Payable Date .....	201
Price – High .....	22
Price – Low .....	23
Price – Close .....	24
Price – Fiscal Year – Close .....	199
Price – Fiscal Year – High .....	197
Price – Fiscal Year – Low .....	198

## **Company Classifications and Ratings**

### **Index Identifiers**

<b>Annual Data Item</b>	<b>Data Item #</b>
S&P Industry Index Code – Historical .....	277
S&P Major Index Code – Historical.....	276

### **S&P Debt Ratings**

<b>Annual Data Item</b>	<b>Data Item #</b>
S&P Common Stock Ranking .....	282
S&P Short-Term Domestic Issuer Credit Rating – Historical.....	283
S&P Long-Term Domestic Issuer Credit Rating – Historical.....	280
S&P Subordinated Debt Rating .....	320

### **Fortune 500**

<b>Annual Data Item</b>	<b>Data Item #</b>
Fortune Industry Code .....	278
Fortune Rank .....	279

## **Company Statistics**

<b>Annual Data Item</b>	<b>Data Item #</b>
Common Shareholders.....	100
Employees.....	29
Order Backlog.....	98

## **Financial Statement Clarification**

<b>Annual Data Item</b>	<b>Data Item #</b>
Auditor/Auditor’s Opinion .....	149
Currency Translation Rate .....	228
Inventory Valuation Method.....	59

## **Lease Obligations and Rental Expense**

<b>Annual Data Item</b>	<b>Data Item #</b>
Rental Commitments – Minimum – 1st Year .....	96
Rental Commitments – Minimum – 2nd Year .....	164
Rental Commitments – Minimum – 3rd Year.....	165
Rental Commitments – Minimum – 4th Year.....	166
Rental Commitments – Minimum – 5th Year.....	167
Rental Commitments – Minimum – Five Years Total .....	95
Rental Expense .....	47

## Pension Items

### Defined Benefit Plan – Before SFAS #87

Annual Data Item	Data Item #
Pension Benefits – Net Assets .....	245
Pension Benefits – Present Value of Nonvested.....	244
Pension Benefits – Present Value of Vested.....	243
Pension Costs – Unfunded Past or Prior Service.....	90
Pension Costs – Unfunded Vested Benefits .....	89
Pension Benefits – Assumed Rate of Return .....	246
Pension Benefits – Information Date.....	247

### Defined Benefit Plan – After SFAS #87

Annual Data Item	Data Item #
Pension – Vested Benefit Obligation (Overfunded) .....	284
Pension – Accumulated Benefit Obligation (Overfunded) .....	285
Pension Plan Assets (Overfunded) .....	287
Pension – Projected Benefit Obligation (Overfunded) .....	286
Pension – Unrecognized Prior Service Cost (Overfunded).....	288
Pension – Other Adjustments (Overfunded).....	289
Pension – Prepaid/Accrued Cost (Overfunded) (Calculation 287 – 286 + 288 + 289).....	290
Pension – Vested Benefit Obligation (Underfunded) .....	291
Pension – Accumulated Benefit Obligation (Underfunded) .....	293
Pension Plan Assets (Underfunded) .....	296
Pension – Projected Benefit Obligation (Underfunded) .....	294
Pension – Unrecognized Prior Service Cost (Underfunded).....	297
Pension – Additional Minimum Liability (Underfunded).....	298
Pension – Other Adjustments (Underfunded).....	299
Pension – Prepaid/Accrued Cost (Underfunded) (Calculation 296 – 294 + 297 – 298 + 299).....	300
Pension Discount Rate (Assumed Rate of Return) .....	246
Pension Benefits – Information Date.....	247

## Pension Items (cont.)

### Defined Benefit Plan – After SFAS #132

Annual Data Item	Data Item #
Pension – Vested Benefit Obligation.....	284
Pension – Accumulated Benefit Obligation.....	285
Pension Plan Assets .....	287
Pension – Projected Benefit Obligation.....	286
Pension – Unrecognized Prior Service Cost .....	288
Pension – Additional Minimum Liability .....	298
Pension – Other Adjustments.....	289
Pension – Prepaid/Accrued Cost (Calculation 287 – 286 + 288 – 298 + 289).....	290
(Please note that this calculation is revised.)	
Pension Discount Rate (Assumed Rate of Return) .....	246
Pension Benefits – Information Date .....	247

### Pension Costs

Annual Data Item	Data Item #
+ Pension Plans – Service Cost .....	331
+ Pension Plans – Interest Cost .....	332
+ Pension Plans – Return on Plan Assets (Actual) .....	333
+ Pension Plans – Other Periodic Cost Components (Net) .....	334
Periodic Pension Cost (Net) (Calculation 331 + 332 + 333 + 334).....	295
Pension Plans – Anticipated Long-Term Rate of Return on Plan Assets.....	336
Pension Plans – Rate of Compensation Increase .....	335

### Postretirement Healthcare and Other Benefits

Annual Data Item	Data Item #
Periodic Postretirement Benefit Cost (Net).....	292
Postretirement Benefit Asset (Liability) (Net) .....	330

## Bank and Savings and Loan Items

Annual Data Item	Data Item #
Interest Expense – Total (Financial Services).....	339
Interest Income – Total (Financial Services) .....	321
Net Charge-Offs.....	349
Net Interest Income (Tax Equivalent).....	340
Net Interest Margin .....	344
Nonperforming Assets – Total .....	341

**Bank and Savings and Loan Items (cont.)**

Provision for Loan/Asset Losses ..... 342  
Reserve for Loan/Asset Losses ..... 343  
Risk-Adjusted Capital Ratio – Tier 1 ..... 337  
Risk-Adjusted Capital Ratio – Total..... 348

## General Classification of Quarterly Data

### Balance Sheet

- Assets
- Liabilities and Net Worth
- Supplementary Balance Sheet Items

### Income Statement

- Basic Income Statement
- Earnings per Share and Common Shares Used
- Supplementary Income Statement Items

### Statement of Cash Flows or Changes in Financial Position

- Statement of Cash Flows
- Working Capital Statement
- Cash Statement by Source and Use of Funds
- Cash Statement by Activity
- Net Liquid Funds/Net Funds Statement Classified by Source and Use of Funds

### Additional Information

- Common Stock Market Data
- Financial Statement Clarification

### Bank and Savings and Loan Items

## Balance Sheet

### Assets

Quarterly Data Item	Data Item #
+ Cash and Short-Term Investments.....	36
+ Receivables – Total.....	37
+ Inventories – Total.....	38
+ Current Assets – Other.....	39
<b>Current Assets – Total</b> .....	<b>40</b>
+ Property, Plant, and Equipment – Total (Net).....	42
+ Property, Plant, and Equipment – Total (Gross).....	118
– Depreciation, Depletion, and Amortization (Accumulated).....	41
+ Assets – Other.....	43
<b>Assets – Total/Liabilities and Stockholders’ Equity – Total</b> (40 + 42 + 43).....	<b>44</b>

### Liabilities and Net Worth

Quarterly Data Item	Data Item #
+ Debt in Current Liabilities.....	45
+ Accounts Payable.....	46
+ Income Taxes Payable.....	47
+ Current Liabilities – Other.....	48
<b>Current Liabilities – Total</b> (45 + 46 + 47 + 48).....	<b>49</b>
+ Liabilities – Other.....	50
+ Long-Term Debt – Total.....	51
+ Deferred Taxes and Investment Tax Credit.....	52
+ Minority Interest (Balance Sheet).....	53
<b>Liabilities – Total</b> (49 + 50 + 51 + 52 + 53).....	<b>54</b>
+ Preferred Stock – Carrying Value.....	55
+ Preferred Stock – Redeemable.....	71
+ Common Equity – Total.....	59
+ Common Stock.....	56
+ Capital Surplus.....	57
+ Retained Earnings.....	58
– Treasury Stock – Total Dollar Amount.....	98
<b>Stockholders’ Equity – Total</b> (55 + 59).....	<b>60</b>
<b>Assets – Total/Liabilities and Stockholders’ Equity – Total</b> (54 + 60).....	<b>44</b>

## Supplementary Balance Sheet Items

Quarterly Data Item	Data Item #
Common Shares Outstanding .....	61
Invested Capital – Total .....	62
Net Charge-Offs .....	176
Nonperforming Assets – Total .....	99
Reserve for Loan/Asset Losses .....	172

## Income Statement

### Basic Income Statement

Quarterly Data Item	Data Item #
+ Sales (Net) .....	2
– Cost of Goods Sold .....	30
– Selling, General, and Administrative Expense .....	1
<b>Operating Income Before Depreciation</b> .....	21
– Depreciation and Amortization .....	5
– Interest Expense .....	22
+ Nonoperating Income (Expense) .....	31
+ Special Items .....	32
<b>Pretax Income</b> .....	23
– Income Taxes – Total .....	6
<i>Deferred Taxes</i> .....	35
– Minority Interest .....	3
<b>Income Before Extraordinary Items</b> .....	8
– Dividends – Preferred .....	24
<b>Income Before Extraordinary Items – Available for Common</b> .....	25
+ Common Stock Equivalents – Dollar Savings .....	120
<b>Income Before Extraordinary Items – Adjusted for Common Stock Equivalents</b> .....	10
+ Extraordinary Items and Discontinued Operations .....	26
+ <i>Extraordinary Items</i> .....	119
+ <i>Discontinued Operations</i> .....	33
<b>Net Income (Loss)</b> .....	69

## **Earnings per Share and Common Shares Used**

<b>Quarterly Data Item</b>	<b>Data Item #</b>
Earnings per Share (Basic) – Excluding Extraordinary Items .....	19
Earnings per Share (Diluted) – Excluding Extraordinary Items .....	9
Earnings per Share (Basic) – Excluding Extraordinary Items – 12 Months Moving .....	27
Earnings per Share (Diluted) – Excluding Extraordinary Items – 12 Months Moving .....	179
Earnings per Share (Basic) – Including Extraordinary Items.....	11
Earnings per Share (Diluted) – Including Extraordinary Items .....	7
Earnings per Share from Operations (Basic) .....	177
Earnings per Share from Operations – 12 Months Moving .....	178
Earnings per Share from Operations (Diluted) .....	181
Earnings per Share from Operations (Diluted) – 12 Months Moving.....	180
Common Shares Used to Calculate Earnings per Share (Basic).....	15
Common Shares Used to Calculate Earnings per Share – 12 Months Moving .....	28
Common Shares Used to Calculate Earnings per Share (Diluted).....	124

## **Supplementary Income Statement Items**

<b>Quarterly Data Item</b>	<b>Data Item #</b>
Accounting Changes – Cumulative Effect.....	117
Dilution Adjustment .....	125
Diluted Available – Excluding .....	126
Foreign Currency Adjustment .....	34
Interest Expense – Total (Financial Services).....	70
Interest Income – Total (Financial Services) .....	29
Net Interest Income (Tax Equivalent).....	97
Net Interest Margin .....	173
Provision for Loan/Asset Losses .....	171
Research and Development Expense .....	4

## Statement of Cash Flows or Changes in Financial Position

When you evaluate the Statement of Cash Flow or Changes in Financial Position for any company, first consider the Format Code (quarterly period descriptor). **This is important because the format code directs you to the data that will be available for your particular company. Prior to the adoption of Statement of Financial Accounting Standards #95 (SFAS #95) for U.S. companies and currently on foreign companies, the format code may change from one year to the next, depending on how a company reports its data.**

The following reporting formats are identified on COMPUSTAT (North America):

Format Code (period descriptor)	Statement
1	Working Capital Statement
2	Cash Statement by Source and Use of Funds
3	Cash Statement by Activity
5	Net Liquid Funds/Net Funds Classified by Source and Use of Funds (Canadian File only)
7	Statement of Cash Flow

Effective for fiscal years ending July 15, 1988, **SFAS #95** requires U. S. companies to report the Statement of Cash Flows (format code = 7). Prior to adoption of **SFAS #95**, companies may have reported one of the following statements:

Format Code (period descriptor)	Statement
1	Working Capital Statement
2	Cash Statement by Source and Use of Funds
3	Cash Statement by Activity

### For Canadian companies ...

the Net Liquid Funds/Net Funds Statement Classified by Source of Use of Funds (format code = 5) is often reported.

This section presents each statement along with the balancing models.

## Statement of Cash Flows

Period Descriptor Format Code = 7

Quarterly Data Item	Data Item #
<b>Indirect Operating Activities</b>	
+ Income Before Extraordinary Items .....	76
+ Depreciation and Amortization.....	77
+ Extraordinary Items and Discontinued Operations .....	78
+ Deferred Taxes.....	79
+ Equity in Net Loss (Earnings) .....	80
+ Sale of Property, Plant, and Equipment and Sale of Investments – Loss (Gain) .....	102
+ Funds from Operations – Other .....	81
+ Accounts Receivable – Decrease (Increase) .....	103
+ Inventory – Decrease (Increase) .....	104
+ Accounts Payable and Accrued Liabilities – Increase (Decrease) .....	105
+ Income Taxes – Accrued – Increase (Decrease) .....	106
+ Assets and Liabilities – Other (Net Change).....	107
= <b>Operating Activities – Net Cash Flow</b> .....	108
<b>Investing Activities</b>	
– Increase in Investments.....	91
+ Sale of Investments.....	85
+ Short-Term Investments – Change .....	109
– Capital Expenditures.....	90
+ Sale of Property, Plant, and Equipment.....	83
– Acquisitions.....	94
+ Investing Activities – Other .....	110
= <b>Investing Activities – Net Cash Flow</b> .....	111
<b>Financing Activities</b>	
+ Sale of Common and Preferred Stock.....	84
– Purchase of Common and Preferred Stock .....	93
– Cash Dividends.....	89
+ Long-Term Debt – Issuance.....	86
– Long-Term Debt – Reduction.....	92
+ Changes in Current Debt .....	75
+ Financing Activities – Other.....	112
= <b>Financing Activities – Net Cash Flow</b> .....	113
+ <b>Exchange Rate Effect</b> .....	114
= <b>Cash and Cash Equivalents – Increase (Decrease)</b> (108 + 111 + 113 + 114).....	74

## Statement of Cash Flows (cont.)

Quarterly Data Item	Data Item #
Direct Operating Activities	
Income Taxes Paid .....	116
Interest Paid – Net .....	115

## Working Capital Statement

Period Descriptor Format Code = 1

Quarterly Data Item	Data Item #
<b>Sources of Working Capital</b>	
+ Income Before Extraordinary Items .....	76
+ Depreciation and Amortization .....	77
+ Extraordinary Items and Discontinued Operations .....	78
+ Deferred Taxes .....	79
+ Equity in Net Loss (Earnings) .....	80
+ Sale of Property, Plant, and Equipment and Sale of Investments – Loss (Gain) .....	102
+ Funds from Operations – Other .....	81
= <b>Funds from Operations – Total</b> .....	82
+ Sale of Property, Plant, and Equipment .....	83
+ Sale of Common and Preferred Stock .....	84
+ Sale of Investments .....	85
+ Long-Term Debt – Issuance .....	86
+ Sources of Funds – Other .....	87
= <b>Sources of Funds – Total</b> .....	88
<b>Uses of Working Capital</b>	
+ Cash Dividends .....	89
+ Capital Expenditures .....	90
+ Increase in Investments .....	91
+ Long-Term Debt – Reduction .....	92
+ Purchase of Common and Preferred Stock .....	93
+ Acquisitions .....	94
+ Uses of Funds – Other .....	95
= <b>Uses of Funds – Total</b> .....	96

**Working Capital Statement (cont.)**

Quarterly Data Item	Data Item #
= <b>Working Capital Change – Total</b> (88 – 96) and (73 + 74 + 75) ...	101
+ Working Capital Change – Other – Increase (Decrease).....	73
+ Cash and Cash Equivalents – Increase (Decrease).....	74
+ Changes in Current Debt.....	75

**Cash Statement by Source and Use of Funds**

Period Descriptor Format Code = 2

Quarterly Data Item	Data Item #
<b>Sources of Funds</b>	
+ Income Before Extraordinary Items.....	76
+ Depreciation and Amortization.....	77
+ Extraordinary Items and Discontinued Operations.....	78
+ Deferred Taxes.....	79
+ Equity in Net Loss (Earnings).....	80
+ Sale of Property, Plant, and Equipment and Sale of Investments – Loss (Gain).....	102
+ Funds from Operations – Other.....	81
= <b>Funds from Operations – Total</b> .....	82
+ Sale of Property, Plant, and Equipment.....	83
+ Sale of Common and Preferred Stock.....	84
+ Sale of Investments.....	85
+ Long-Term Debt – Issuance.....	86
+ Sources of Funds – Other.....	87
= <b>Sources of Funds – Total</b> .....	88
<b>Uses of Funds</b>	
+ Cash Dividends.....	89
+ Capital Expenditures.....	90
+ Increase in Investments.....	91
+ Long-Term Debt – Reduction.....	92
+ Purchase of Common and Preferred Stock.....	93
+ Acquisitions.....	94
+ Uses of Funds – Other.....	95
= <b>Uses of Funds – Total</b> .....	96
+ Working Capital Change – Other – Increase (Decrease).....	73
+ Changes in Current Debt.....	75
= <b>Cash and Cash Equivalents – Increase (Decrease)</b> (88 – 96 + 73 + 75).....	74

## Cash Statement by Activity

Period Descriptor Format Code = 3

Quarterly Data Item	Data Item #
<b>Operations</b>	
+ Income Before Extraordinary Items .....	76
+ Depreciation and Amortization .....	77
+ Extraordinary Items and Discontinued Operations .....	78
+ Deferred Taxes .....	79
+ Equity in Net Loss (Earnings) .....	80
+ Sale of Property, Plant, and Equipment and Sale of Investments – Loss (Gain) .....	102
+ Funds from Operations – Other .....	81
= <b>Funds from Operations – Total</b> .....	82
– Cash Dividends .....	89
+ Working Capital Change – Other – Increase (Decrease) .....	73
<b>Investments</b>	
– Capital Expenditures .....	90
+ Sale of Property, Plant, and Equipment .....	83
– Acquisitions .....	94
– Increase in Investments .....	91
+ Sale of Investments .....	85
<b>Financing</b>	
+ Changes in Current Debt .....	75
+ Long-Term Debt – Issuance .....	86
– Long-Term Debt – Reduction .....	92
+ Sale of Common and Preferred Stock .....	84
– Purchase of Common and Preferred Stock .....	93
<b>Current Activities</b>	
+ Sources of Funds – Other .....	87
– Uses of Funds – Other .....	95
= <b>Cash and Cash Equivalents – Increase (Decrease)</b> .....	74

## Net Liquid Funds/Net Funds Statement Classified by Source and Use of Funds

(Canadian File Only) – Period Descriptor Format Code = 5

Quarterly Data Item	Data Item #
<b>Sources of Funds</b>	
+ Income Before Extraordinary Items .....	76
+ Depreciation and Amortization.....	77
+ Extraordinary Items and Discontinued Operations .....	78
+ Deferred Taxes.....	79
+ Equity in Net Loss (Earnings).....	80
+ Sale of Property, Plant, and Equipment and Sale of Investments – Loss (Gain) .....	102
+ Funds from Operations – Other .....	81
<b>= Funds from Operations – Total .....</b>	<b>82</b>
+ Sale of Property, Plant, and Equipment .....	83
+ Sale of Investments .....	85
+ Long-Term Debt Issuance.....	86
+ Sale of Common and Preferred Stock.....	84
+ Sources of Funds – Other .....	87
<b>= Sources of Funds – Total .....</b>	<b>88</b>
<b>Uses of Funds</b>	
+ Cash Dividends.....	89
+ Capital Expenditures.....	90
+ Acquisitions .....	94
+ Increase in Investments.....	91
+ Long-Term Debt – Reduction .....	92
+ Purchase of Common and Preferred Stock .....	93
+ Uses of Funds – Other .....	95
<b>= Uses of Funds – Total .....</b>	<b>96</b>
+ Working Capital Change – Other – Increase (Decrease) .....	73
– Changes in Current Debt .....	75
<b>= Cash and Cash Equivalents – Increase (Decrease)</b> <b>(88 – 96 + 73 – 75) .....</b>	<b>74</b>

## Additional Information

### ***Common Stock Market Data***

<b>Quarterly Data Item</b>	<b>Data Item #</b>
Adjustment Factor (Cumulative) by Ex-Date.....	17
Adjustment Factor (Cumulative) by Payable Date.....	100
Common Shares Traded.....	18
Dividends – Common – Indicated Annual.....	20
Dividends per Share by Ex-Date.....	16
Dividends per Share by Payable Date.....	72
Price – High – 1st Month of Quarter .....	63
Price – Low – 1st Month of Quarter .....	66
Price – Close – 1st Month of Quarter .....	12
Price – High – 2nd Month of Quarter .....	64
Price – Low – 2nd Month of Quarter.....	67
Price – Close – 2nd Month of Quarter.....	13
Price – High – 3rd Month of Quarter.....	65
Price – Low – 3rd Month of Quarter .....	68
Price – Close – 3rd Month of Quarter.....	14

### ***Financial Statement Clarification***

<b>Quarterly Data Item</b>	<b>Data Item #</b>
Currency Translation Rate ( <i>Canadian File only</i> ).....	121

### **Bank and Savings and Loan Items**

<b>Quarterly Data Item</b>	<b>Data Item #</b>
Interest Expense – Total (Financial Services).....	70
Interest Income – Total (Financial Services) .....	29
Net Charge-Offs.....	176
Net Interest Income (Tax Equivalent).....	97
Net Interest Margin .....	173
Nonperforming Assets – Total .....	99
Provision for Loan/Asset Losses.....	171
Reserve for Loan/Asset Losses .....	172
Risk-Adjusted Capital Ratio – Tier 1.....	174
Risk-Adjusted Capital Ratio – Total.....	175