

Tools and Resources to Bring the Eight Components of College and Career Readiness Counseling to Life

NOSCA Fall 2012 Webinar Series

Moderator

Vivian V. Lee, Senior Director, NOSCA, The College Board

Panelists

Venisa Green, Professional School Counselor, Chicago Public Schools Robert Sheffield, Senior Director, SpringBoard, The College Board Anne Sturtevant, Executive Director, Higher Education Initiatives, The College Board





Learning Outcomes

Participants will learn how to:

- Engage and use College Board tools, resources and programs that crosswalk with NOSCA's Eight Components of College and Career Readiness Counseling
- Learn how to connect the dots between the Eight Components, relevant data elements and systemwide interventions
- Learn best practices and strategies when using tools and resources
- Learn how to use or engage to more effectively assist underserved populations





Today's Panel and Moderator



Panelists

 Venisa Green, Professional School Counselor, Chicago Public Schools



• **Robert Sheffield**, Senior Director, SpringBoard, The College Board



• **Anne Sturtevant**, Executive Director, Higher Education Initiatives, The College Board



Moderator

• **Vivian V. Lee,** Senior Director, NOSCA, The College Board





NOSCA is home of. . .



- Between 2008 and 2018, 63% of job openings will require some postsecondary education
- But only 42% of Americans currently earn an associate degree by the age of 25
- College and career readiness is necessary to keep pace in this rapidly changing national and global economy

CollegeBoard
Advocacy & Policy Center

Source: nosca.collegeboard.org



A Crosswalk to Connect the Dots

1. NOSCA's Eight Components	2. Data Elements	3. Systemwide Interventions	4. Tools, Resources & Programs
1. College Aspirations			
2. Academic Planning for College and Career Readiness			
3. Enrichment and Extracurricular Engagement			
4. College and Career Exploration and Selection Process			
5. College and Career Assessment			
6. College Affordability Planning			
7. College and Career Admissions Process			
8. Transition from High School Graduation to College Enrollment			



Connect the Dots

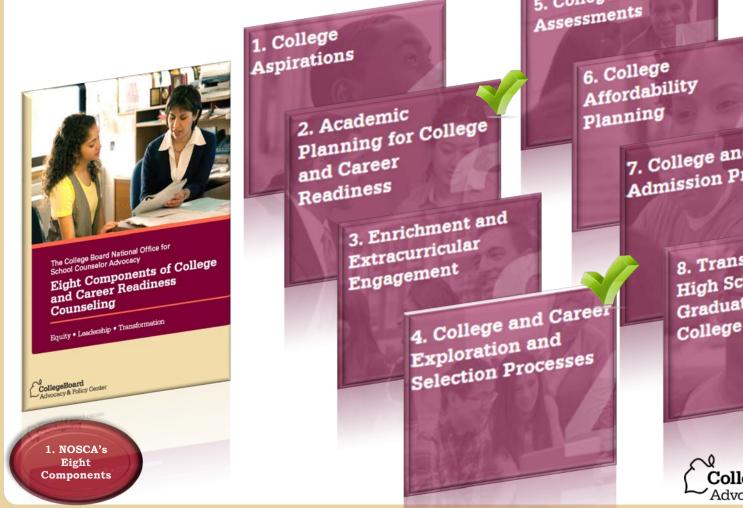
1. NOSCA'S
Eight
Components
2. Data
Elements
3. Systemwide
Interventions
Resources
Programs

The "How To"...the "Hands-On"





NOSCA's Eight Components of College and **Career Readiness** 5. College and Career



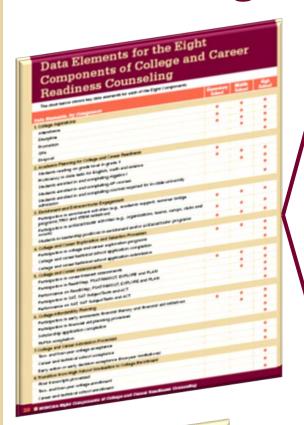
7. College and Career Admission Processes 8. Transition from High School Graduation to College Enrollment CollegeBoard

Advocacy & Policy Center

NOSCA: National Office for School Counselor Advocacy



Connecting Components to Data Elements



Data Elements for the Eight Components of College and Career Readiness Counseling						
The chart below shows key data elements for each of the Eight Components.						
Data Elements, By Component	Elementary School	Middle School	High School			
4. College and Career Exploration and Selection Processes						
Participation in college and career exploration programs	•	•	•			
College and career/technical school application completion			•			
College and career/technical school application submission			•			

High School Guide p.20
Middle and Elementary School Guide p.16







Component



College and Career Exploration and Selection Processes

Connecting Components and Data to **Systemwide** Interventions









WORK SYSTEMWIDE

Students 🔥 🔥 💍





(Individual, Group, Classroom and Grade)

- Help students plan and implement a program of study that meets requirements for acceptance to in-state universities and/or leads to industry and technology licenses and certifications.
- Help students take college/career/technology classes while still in high school by introducing them to dual enrollment, online classes, early college, distance learning and virtual schools.
- Help students understand and make the most of their own learning styles as they develop skills in test taking, research, writing, speaking, debate, presentation, studying, and higher-order thinking (application, analysis, synthesis, evaluation, etc.). This will increase their academic performance and proficiency and develop their confidence to take more rigorous courses.

School





- Examine policies and practices that govern entrance into rigorous classes. Work with your school's master scheduler to ensure there are sufficient sections of rigorous courses so all students have opportunities to participate.
- Collaborate with teachers, including those who teach Algebra I, calculus, physics, chemistry, AP, honors, IB and other rigorous courses to develop strategies to help more students succeed (e.g., using technology and experiential learning, tutoring, extra study time and special skills sessions).
- Collaborate with teachers and students to build peer support networks to assist traditionally underserved students, first-generation students, and others who may need extra help with rigorous courses.

District Will Will







- Collaborate with middle or junior high school counselors to share information about student programs of study that align to admission standards for in-state universities and career/technical schools.
- Collaborate with other high school counselors in your district to build networks and to share interventions that support rigorous course-taking patterns to reach school and district goals.

Parents and Families



- Create outreach efforts to ensure that parents and families are aware of their role in assisting their children in academic planning, Emphasize that academic planning is critical so students take the courses they need to gain entrance into a state university and/or earn industry/technology certification or licenses (see student interventions above).
- Help parents and families assist their children in developing and implementing academic plans and understanding the consequences of not engaging in the planning process.
- Provide ways parents and families can share their college and career experiences to build students' aspirations and encourage their academic performance.

Community III = 1





- Team with community-based organizations to provide mentoring opportunities aimed at promoting participation in college-preparatory courses.
- Promote consistent messages about college and career readiness, emphasizing that all students, including those traditionally underserved, can be college and career ready.



Component

College and Career Exploration and Selection Processes



High School Sample Intervention



Encourage all students to actively consider all of their options, including traditional colleges, HBCUs, HSIs, tribal colleges and career/technical schools.

What Tools, Resources and Programs can School Counselors use with this Intervention?







Connect Components and Data to Corresponding Tools, Resources & Programs

SpringBoard

The College Board's
Net Price Calculator











Critical Information About the Tools, Resources and Programs

- 1. The purpose of the tool, resource or program.
- 2. How the tool, resource or program works.
- 3. How school counselors can use the tool or engage in the program.
- 4. How the tool can be used to better serve underserved populations.





1. NOSCA's Eight Components

Component 2: Academic Planning for College and Career Readiness

2. Data **Elements** Student participation in SpringBoard

3. Systemwide Interventions

Interventions: Students

4. Tools, Resources & Programs

SpringBoard





What is SpringBoard?



- 1. The Official Pre-AP Program: ELA and Math 6-12
- 2. 100% Alignment with Common Core and State Standards with College Board Standards for College Success
- 3. Rigor Sets High Expectations
 - Students gain skills necessary for college and career success
- 4. Relevant Made Accessible & Engaging for ALL Students
 - Higher Level Questioning and Critical Thinking in Real World Context
- 5. Written for Teachers by Teachers
 - Using an understanding by design approach
- 6. Research Based Proven Effective





Basic Program Components – Fully Integrated Activities + Assessments + PD

- Consumable Student Editions
- Annotated Teacher Editions
- Unit Tests Online & in Print



- Online Resources: The Community
- Materials, Assessments, Reports and Professional Development Opportunities







SpringBoard Design



• College Readiness & Common Core



 Measure student understanding of skills and knowledge



 Students develop, practice, and master skills





Quote

"SpringBoard makes it possible to throw open the doors to Advanced Placement that have long been closed to all but the elite. The confidence my students had...is exactly the kind of empowerment I want for my own children." SpringBoard Teacher





How Counselors Can Support Rigorous Classroom Instruction

Advocate for:

- Rigorous curriculum and learning for all students.
- Curricula vertically aligned to AP, college courses, and other post-secondary experiences.
- Learning strategies that lead to student ownership of the curricula.













1. NOSCA's Eight Components

Component 4: College and Career Exploration and Selection Process

2. Data Elements Student participation in college and career exploration programs

3. Systemwide Interventions

Interventions: Students

4. Tools,
Resources
& Programs



and







Advocacy & Policy Center

Component 4: College and Career Exploration and Selection Process

bigfuture.collegeboard.org



youcango.collegeboard.org



Featured Strengths

- Easy to navigate students can enter sites wherever they want
- Students can hear stories, see videos, find colleges, explore careers and make plans

 CollegeBoard

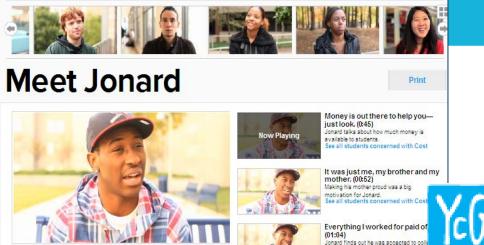


What School Counselors Need to Help Students:

 Resources that can help them systematically deliver the message of college and career opportunities to every student they serve.
 Answer 10 Questions and Discover Your Future



Hear From Other Students



Student Self-Exploration

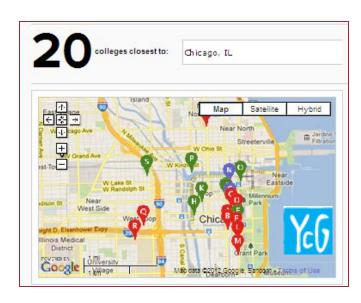




Exploring Colleges: Step-by-Step







Examples

- Begin assembly presentations scrolling videos.
- Map College and Career/technical schools.
- Use videos during parent nights.
- Use the College Search Tool (location, major, size) to help students develop a college list.
- Assign college homework.





Major & Career Profiles



MAJOR CATEGORIES

- Arts, Entertainment, and Sports
 - Arts, Visual, and Performing
 - English Language and Literature
 - Languages, Literatures, and Linguistics
 - Philosophy and Religion
- Business
- Health and Medicine
- Multi-/Interdisciplinary Studies
- Public and Social Services
- Science, Math, and Technology
- Social Sciences
- Trades and Personal Services

CAREER CATEGORIES

- Arts, Entertainment, and Sports
 - Arts, Visual and Performing
 - Sports and Fitness
- Business
- Health and Medicine
- Media and Social Sciences
- Public and Social Services
- Science, Math, and Technology

See your opportunities grow

Graduate high school and you have college options. Do more and open even more doors.

Answer three simple questions and watch your opportunities grow.



Will you graduate from high school?











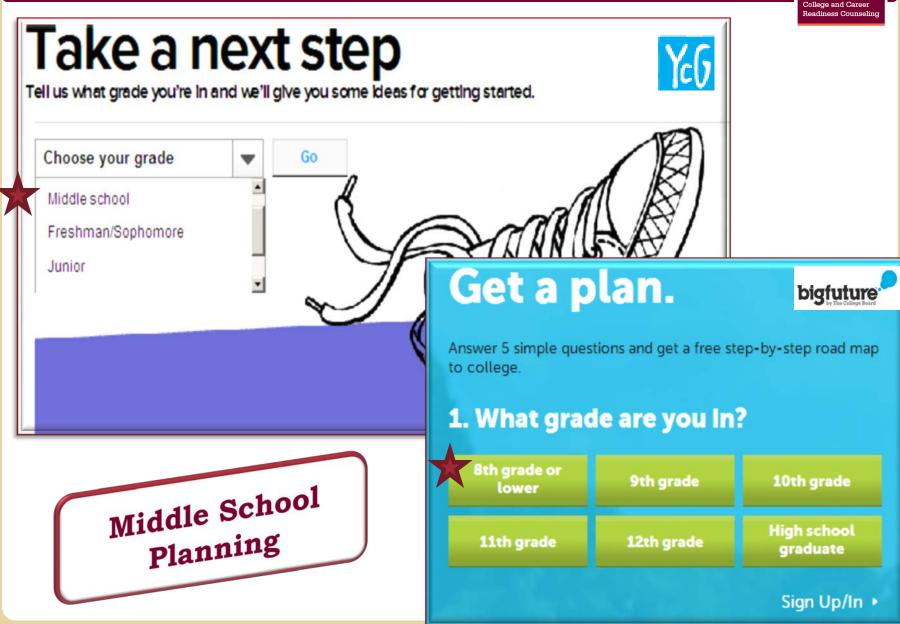
Relevance - Underserved Populations

What We Know

- Students have limited College Knowledge.
- Many feel they cannot go.
- They need quick access to information.
- They like social media: Post pledges on Facebook.
- Follow Big Future on Facebook, Twitter and YouTube.











Get Started •

Home / Get Started / For Parents / Parent Action Plan: Middle School

For Parents and Families

Parent Action Plan: 12th Grade

Parents: From college applications to high school graduation, this is going to be a busy year for you and your 12th-grader. Are you ready?

Parent Action Plan: 10th Grade

Parents: Tenth grade is a great time to decide on college "must-haves" and explore career ideas. Find out how to help your child.

Parent Action Plan: 11th Grade

Parents: Are you ready to help your 11th-grader search for colleges, get ready for college admission tests and research financial aid?

Parent Action Plan: 9th Grade

Parents: Find out how you can help your 9th-grader adjust to high school and begin to think about college.

Parent Action Plan: Middle School

Parent Action Plan: Middle School

Developing certain skills now will make it easier for your child to adjust to the challenges of high school and college later and will lead to more college options. Here are some things you and your child can do to make the most of this time. Help your child set goals for the year. Working toward specific goals will help your child stay motivated and to cause it.

- Review the exhoot calindar together. Nois important dates and put them in a shared online calendar or in an Review the epidoc, set has a beliefen bower in puts britchen.

 Make a plan to check in regularly about schoolwork. If you keep up with your child's tests, papers and homework assignments, you can celebrate excesses and head of problems as a sterm. Get himments the for put drifts.

 Talk about extracurricular activities. Getting involved in clubs and other groups is a great way for your child to identify interests and feel more engaged in school. Read more about the feeling of self-actions.
- Discuss ways to take on challenges. Encourage your child to take the most-challenging courses that it handle. Tackling tough courses can give your child confidence and prepare him or her for higher-level
- Come up with fun reading ideas. Look for magazines or newspapers your child may like and talk about the books you loved reading when you were your child's age. If your family makes reading enjoyable, it can become a daily
- Visit a nearby college together. If you live near a college, look for upcoming events on campus that are open to the community of see if the college offers classes to local children and families. Just being on a campus may get your child interfested in college.
- Get the big picture on paying for college. It's not too early to learn the basics of financial aid



¿Puede solicitar ayuda para pagar la colegiatura?

Adriana Flores-Ragade, Directora de Iniciativas de Diversidad. The College Board

Parents and Families

Help parents and families know their role and actively engage in the college and career readiness process.

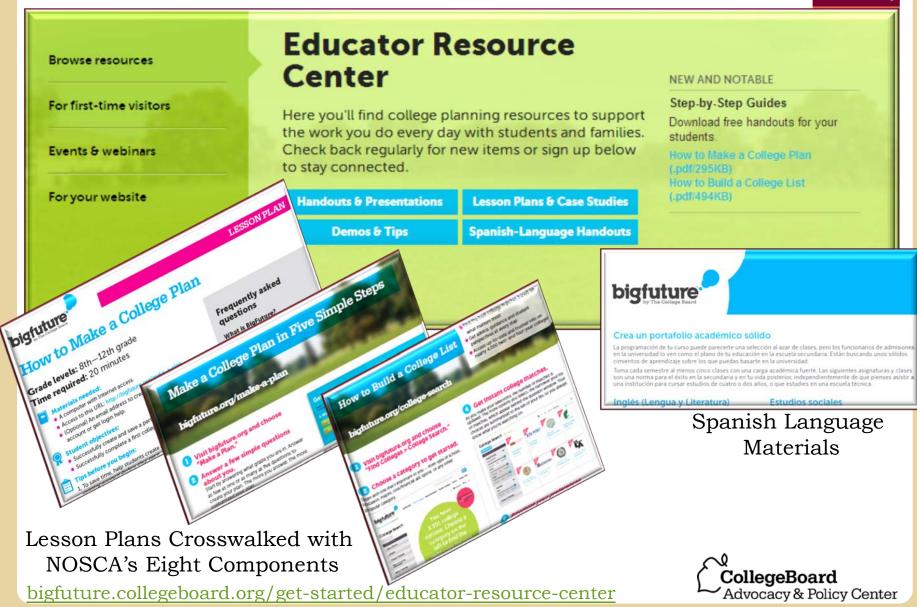
Examples

Discuss ways to take on challenges. Encourage your child to take the most-challenging courses that he or she can handle. Tackling tough courses can give your child confidence and prepare him or her for higher-level high school classes.

bigfuture.collegeboard.org/get-started/for-parents











and



4. Tools,
Resources &
Programs





1. NOSCA's
Eight
Components

Component 6: College Affordability

2. Data Elements

Student participation in financial aid planning process

3. Systemwide Interventions

Interventions: Parents/Families

4. Tools,
Resources
& Programs

The College Board's
Net Price Calculator





What are Net Price Calculators (NPCs) and How are They Helpful?

What is the Net Price Calculator?

The Net Price Calculator is a tool that you can use to estimate your "net price" to attend a particular college or university. Net price is the difference between the "sticker" price (full cost) to attend a specific college, minus any grants and scholarships for which you may be eligible. Sticker price includes direct charges (tuition and fees, room and board) and indirect costs (books and supplies, transportation and personal expenses).

- NPCs estimate the financial aid award and out-ofpocket expenses for a particular college or university
- Different from "Estimated Family Contribution Calculators"



What are Net Price Calculators (NPCs) and How are They Helpful?

- NPCs help high school students make more informed decisions about:
 - what colleges to explore
 - how to prepare academically & financially colleges that will be a good fit – academically, personally and financially.
- NPCs help in middle school by fostering aspirations and debunking myths about what is possible, keeping the path to college open.





Three Places to find NPCs

- netpricecalculator.collegeboard.org
- <u>bigfuture.collegeboard.org/pay-for-college/tools-calculators</u>

Individual College Websites



Announcements
Financial Aid Process

Your Awards

Forms and Applications

Contact Us

Calculator

Financial Aid Estimator / Net Price



Financial Aid Estimator / Net Price Calculator



CollegeBoard
Advocacy & Policy Center



The Net Price Calculator Website

The College Board's
Net Price Calculator

Are you an Institution? Click here

Home

Participating Schools

What is the Net Price Calculator?

Welcome! We're glad you're exploring how to plan and pay for your college education. Colleges that you may think are out of your price range may be affordable.



Using the NPC

Financial Aid 101

Announcements



Component 6

MY NET PRICE

NEXT STEPS

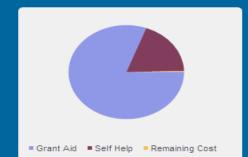
INFORMATION

My Net Price for Academic Year 2011-12 is \$ 4,164

PRINT

How did we calculate your net price? Your net price is the cost of attendance (estimated below) minus grants and scholarships ("free money") that you may receive.

Est	timated Cost of Attendance ②					
	Tuition & Fees 🔞	\$	9,978			
	Room & Board 🔞	\$	8,696			
	Books & Supplies 🕜	\$	1,100			
	Transportation ?	\$	0			
	Personal Expenses ②	\$	1,890			
	Estimated Total Cost of Attendance	\$	21,664			
Estimated Grant Aid ②						
	Pell Grant	\$	5,500			
	Michigan TIP	\$	2,000			
	Presidential Scholarship	\$	10,000			
	Estimated Total Grant Aid	\$	17,500			
	ESTIMATED NET PRICE O	\$	4,164			
Est	Estimated Self Help ②					
	Student Loan	\$	4,100			
	Estimated Total Self Help	\$	4,100			
	ESTIMATED REMAINING COST 2	\$	64			



This chart shows the estimated share of money available to you from grant aid (money that does not have to be repaid) and self-help (money that you earn or borrow). The difference between your cost of attendance and these two sources of funds is the amount you will be responsible for paying. It is the estimated "Remaining Cost," and is the third slice of the pie.

NOTE:

Did you know?

Wayne State University awards need-based aid to eligible undergraduates as equity packaging, to equalize the treatment of needy students.

Wayne State University offers a variety of university-wide scholarships, which are awarded based on a combination of criteria including financial need, scholastic achievement, or leadership qualities. In addition, WSU colleges, schools, and academic departments offer a variety of awards.



What Misperceptions Can Net Price Calculator Address?

- Misperceptions about college costs and financial aid cause students (and parents) to rule out colleges that might be a great fit for the student.
 - In a recent poll:
 - more than half of seniors surveyed reported ruling out colleges on the basis of sticker price without considering their likely financial aid awards.
 - an even higher proportion of students from low- and middle-income families — those in greatest need of financial aid — reported ruling out schools purely on the basis of published cost.

Source: studentPOLL (2012). The College Board and Art & Science Group.





What Misperceptions Can Net Price Calculator Address?

- Research shows that:
 - students who enroll in colleges that are not a good fit academically will be much less likely to complete.
- School counselors are critical to helping students & parents understand:
 - the difference between sticker price.
 - net price and the role of NPC's in broadening their thinking about what choices are possible.

Source: The College Keys Compact, Getting Into College: A Cross-Cohort Examination of College Preparations by Lower-SES Students (2011). The College Board.





How can NPCs change how you help students explore and plan for college?

Young students, families and community

- Financial literacy / financial aid information sessions
- Family college savings plan discussion / development

Middle School

- College Choice/College Cost Information Sessions
- Career Exploration Workshops
- Incorporated in Guidance Lessons

High School

- Individual Financial Aid Planning Sessions
- College Cost Comparison Lesson
- Financial Aid Application Workshops





NPC Big Picture Hopes

- Students from low & middle-income families will aspire, prepare, apply and enroll in a college that is a good fit:
 - Students may explore wider choices if they can envision affordability.
 - Colleges can begin relationships with potential students earlier, broadening access and enrollment.
 - Families may be better prepared for financial expectations, aiding retention.





The College Board's Net Price Calculator



www.collegeboard.org/npc

What Counselors Need to Know About Net Price Calculators

Helping Students Make Good Decisions

Low-income and first-generation college students in particular are affected by confusing and contradictory information because they often have to navigate the tricky waters of financial aid alone.

| Rut the NPC as go

But the NPC, as good a tool as it is, will not substitute for good guidance and mentoring by professional counselors.

http://media.collegeboard.com/digitalServices/pdf/npc/npc-role-of-counselors-full-article.pdf

CollegeBoard Advocacy & Policy Center



Net Price Calculator Tip Sheet



Net Price Calculator

A Guide for Students and Families

A net price calculator (NPC) is an online tool that provides estimates of college costs for prospecti inputs, such as family income, size and assets. The NPC calculates estimated grant and scholarsh from a college's cost of attendance, resulting in an estimated net price. Most NPCs go the next ste student's estimated "self-help" (i.e., loans and work), resulting in a figure called estimated remaini

For many years, there have been calculators online that allow families to calculate their expected NPC, the difference is that the other half of the equation — how colleges distribute their financial now available. Families can estimate bottom-line college costs and plan accordingly.

The results of NPCs can vary. These tips should help students and their families interpret and under

- Not all NPCs will deliver the same results. Colleges
 and universities have three options when choosing an
 NPC: using a federal NPC, developing their own NPC or
 subscribing to one from a third-party provider. Depending
 on the number and type of questions asked, the results will
 vary in accuracy. Typically, the fewer the questions, the
 less accurate the results.
- Timing is a factor. The closer the student is to actually enrolling in college, the more accurate the results will be
 — because the financial information inputted will be most current.
- There is no uniform way that colleges and universities
 are required to display results, so use caution when
 comparing results to make sure that "apples-to-apples"
 comparisons are being made. (See "Compare Your Net
 Prices" on the back for an example.)
- If loans are subtracted from the net price, be aware that loans vary in pricing, terms and conditions.
- Colleges and universities have different funding levels, types of funds and criteria for distributing their funds. A student may receive a scholarship at one institution and not at another for a variety of reasons.

- The amount of time and eff each NPF will vary, based questions asked.
- 7. De not only look at what it students should not "race to
 - on what it will cost them to attend a specific college. To be successful, it is more important that the institution is the best educational fit.
- After completing an NPC, always keep a copy for your records
- Input the most accurate information when completing an NPC. The results of the NPC are only as valid as the accuracy of the data entered.
- 10. It is not necessary to enter personal identifying information while using an NPC. Some colleges may prompt students to enter personal identifying information. By law, that is not required. A student can remain anonymous to the NPC to protect his or her privacy.

For further information on how to use NPCs, see the next page of this document.

2. Timing is a Factor – the closer the student is to actually enrolling in college, the more accurate the results will be – because the financial information will be the most current.

http://media.collegeboard.com/digitalServices/pdf/npc/NPC-tipsheet-parents-students-011312.pdf





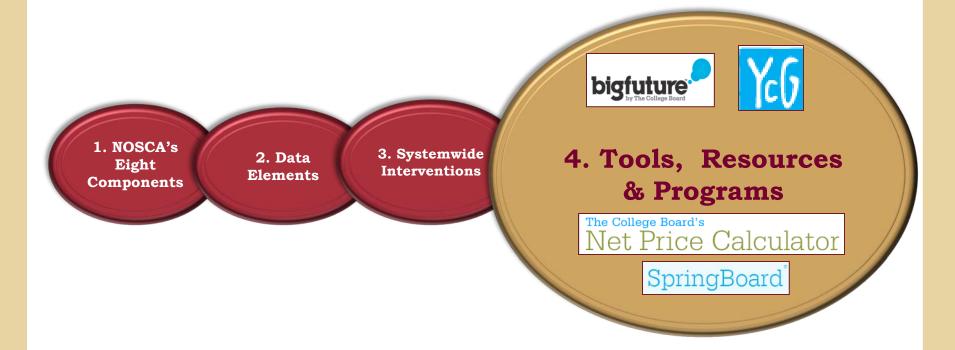
The College Board's Net Price Calculator







Connect the Dots



The "How To"...the "Hands-On"





Developing Your Crosswalk - Program Overview

Component	Data	Systemwide Interventions	Tools, Resources and Programs
1. College Aspirations			
2. Academic Planning for College and Career Readiness			
3. Enrichment and Extracurricular Engagement			
4. College and Career Exploration and Selection Process			
5. College and Career Assessment			
6. College Affordability Planning			
7. College and Career Admissions Process			
8. Transition from High School Graduation to College enrollment			





Developing Your Crosswalk by Component

Component:	
Data Elements:	
Tools, Resources and Programs:	

Systemwide Interventions	Where and How Tools are Used/Engaged
Individual	
Group	
Classroom	
Grade	
School	
District	
Parents/Families	
Community	

Source: Lee, V. V. & Goodnough, G. E. (2011). Systemic data-driven school counseling practice and programming for equity. In B. T. Erford (Ed.) *Transforming the school counseling profession* (3rd.). Columbus, OH: Pearson Merrill Prentice-Hall.





Submitting Online Questions & Comments

• Questions and comments may be submitted at any time during the presentation.

To submit a question:

- Click on the Question Mark icon (?)
 on the floating toolbar on your Web
 Session screen (as shown at the right).
- This will open the Q&A window on your computer only.
- Type your question into the small dialog box and click the Send Button.





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Upcoming NOSCA Webinars



College Access Providers and Community-Based Organizations: Partnering with School Counselors to Increase College and Career Readiness



NOSCA's Urban School Counseling Initiative: Transforming School Counseling Districtwide



Tools and Resources to Meet the Needs of Young Men of Color



National School Counselor Survey 2012: Counselors and Principals Weigh In on Critical Issues



School Counselors and FAFSA Completion: Systemic Best Practices to Increase FAFSA Submissions and Completions in Your School





Home Program Call for Proposals Registration Travel

Destination
Equity 2013:
Charting Bright Futures for All Students

April 12-13, 2013 | New Orleans Marriott, New Orleans, La.

Important Conference Dates

October 1st Awards Nominations Due

October 19th Call for Proposals Due

November 12th Early Bird Registration Closes

Conference Website

destinationequity.collegeboard.org

