How to Setup a Mobile CPA Campaign with Proper Tracking

Ad Network	: BuzzCity
CPA Network	: <u>MobPartner</u>
Tracker	: MobAff Tracker

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Create an account on BuzzCity

- 1. <u>Click here</u> to create your account on <u>BuzzCity</u>. (BuzzCity is the Ad Network where we will buy traffic.)
- 2. Click "Sign Up now" link.

BUZLO			Acco	unt Name: Passw	ord:
			Forgo	t Password?	Sign Up now
					N
Home	Advertisers	Publishers & Developers	News & Reports	About BuzzCity	Contact Us

3. Fill the registration form. (Be sure to select "Advertiser")



Create an account on MobPartner

- 1. <u>Click here</u> to create your account on <u>MobPartner</u>. (MobPartner is the affiliate network, we will promote their offers.)
- 2. Click "Sign Up" button.



3. Fill the registration form. (Be sure to select "Media Buyer")

Account Type * :
Publisher
If you manage a Mobile Site, an iPhone App, an Android App...

Media Buyer
You buy traffic on other adnetworks to bring users to our CPA campaigns
Ad Network
If you manage a CPC Network to monetize your unsold traffic, a CPA
Network to import our offers for your own affiliates, an Ad Network
Agregator to add MobPartner on your networks list...

 You can write something like "I will buy mobile traffic on BuzzCity, InMobi, mMedia, TapIt and direct link to your offers using the creatives supplied by the advertiser" to the 'Describe your activity' box. (Please don't write the same sentence.)

Create an account on MobAff Tracker

- 1. <u>Click here</u> to create your account on <u>MobAff Tracker</u>.
- 2. Click the "Register" link.

	Home	Pricing	FAQ	Support	Contact	Register	Login
Gampaign Launch in U	Jnder 5 Mi	nutes	4 Jacobination - 4 4 (1) / 10 / 1				

3. Fill the simple registration form & confirm your email.

Add BuzzCity (and other ad networks) as a new service

Now that we have created our account, we can start promoting our first campaign but first we need to tell MobPartner which ad networks we intend to use. Click "Sites & Apps" and then click "Add a new service"

Global Mobile Performance Network	Sites & Apps Campaigns Statistics My Accou
Sites & Apps Pools Campaigns Feed Generator Callback URL	
Buzzcity http://www.buzzcity.com	MediaBuying > Add a new service
🖹 Edit 💷 Stats 🛛 🗙 Delete	2
🛱 0 Pools 🔹 » Create a new pool	Media Buyer
똏 49 Campaigns validated 🔹 » Subscribe to campaigns	Media Buyers always need to know what are the best campaigns to promote.
LoadPolt	Millennial Media Offer 25% one time bonus
http://www.leadbolt.com	Additional 20% bonus
📄 Edit 💵 Stats 🔀 Delete	Adfonic Offer Additional 10% bonus
O Pools » Create a new pool	> Buzzcity Offer
辱 40 Campaigns validated 🔹 » Subscribe to campaigns	

Select BuzzCity & click "Add". While you are at it add all of the ad networks, you will eventually use them too.



Select an offer to promote

Now that we added a new traffic source we need to choose & subscribe to an offer.



Click on the image of the offer to see more detail.



Click "Subscribe" buttons to request promoting the offer with the selected Ad network. I honestly click all of them even if I don't plan to use all of them. Campaign may become very profitable and I may want to scale it with other traffic sources qucikly. I don't want to wait MobPartner to approve them later.

When selecting an offer check the conversion flow, it should be easy for a user to complete the offer. Take this offer for example:

Conversion User Flow:

- 1. User is directly redirected on AppStore to download the application
- 2. User has to open the application

When a user clicks your advertisement, he/she will be taken directly to AppStore to dowload the game. After he/she downloads and opens the game you get a commission. It's easy for the user.

Also don't forget the check the commission chart as offers pay differently country / device & OS wise.

iPhone App Install (CPI)	
🖬 🛃 Canada	\$2.65
🖾 💻 Germany	\$2.65
🖸 🛄 France	\$2.65
🖾 😹 United Kingdom	\$2.65
🖸 🚃 Poland	\$0.87
United States	
iPhone OS	
6.0	\$2.65
iDad App Install (CDI)	
iPad App Install (CPI)	42 50
iPad App Install (CPI)	\$3.50
iPad App Install (CPI)	\$3.50 \$3.50
iPad App Install (CPI) Canada Germany France	\$3.50 \$3.50 \$3.50
iPad App Install (CPI) Canada Germany France United Kingdom	\$3.50 \$3.50 \$3.50 \$3.50 \$3.50
iPad App Install (CPI) Canada Germany France Cuited Kingdom Poland	\$3.50 \$3.50 \$3.50 \$3.50 \$3.50 \$3.50
iPad App Install (CPI) Canada Germany France Cuited Kingdom Cuited States	\$3.50 \$3.50 \$3.50 \$3.50 \$3.50 \$3.87
iPad App Install (CPI) Canada Germany France Onited Kingdom Onited States Apple	\$3.50 \$3.50 \$3.50 \$3.50 \$3.50 \$0.87

Trying to promote this offer in Poland wouldn't be too wise if you can't find a very very cheap traffic source, because it pays \$0.87 for Poland whereas for US it pays 2.65 for iPhone & \$3.50 for iPad. Let's promote this game to US market.

Sometimes advertisers don't allow certain carriers, OS or OS Versions, don't forget to read everything on the offer page or you may be wasting your time & money for nothing.

Custom Creatives Θ	0
Adult Traffic 🐵	0
Incentivized Traffic 🥹	0
Mediabuyer Traffic 🛞	\odot
Search Traffic 🕘	\bigcirc
Push Notification Traffic 🛞	0
Ads Icon Traffic 🎯	0
Discovery App Traffic 🥹	\odot
Emailing 🥹	0
SMS Traffic 😣	0
Instagram Traffic 😣	0
Mobile Application Traffic 🥹	0
Mobile Web Traffic 🎯	0
Desktop Web Traffic Θ	0

Another important table from the offers page:

So as you can see the advertiser doesn't allow "Custom Creatives" so we need to use the creatives that are supplied by the advertiser.

You can't use "Push Notification Traffic" neither so no LeadBolt or AirPush traffic.

Just read them all and don't do the DON'Ts if you want to get paid.

Ok, next step, we are approved. Click the "Promote It!" button under "BuzzCity (Media)":

TENEINE	Empire: Four Kingdoms iPhone & iPad App Up to \$3.50 per App Install in 6 countries	Empire: Four Kingdoms iPhone & iPad App for:
	Make ready for battle! Construct fortresses that last for eternity, conquer outposts and establish a flourishing economy. Send out your armies to reduce the castles of enemy players to rubble. Build your mighty empire and compete with thousands of other players. Play now in the huge and visually unique world of Empire: Four Kingdoms!	Adfonic (Media) Promote it!
Need Help ?		My other services:
Reach the	The top ranking game among the free apps	Buzzcity (Media)
campaign manager by	***** "An unbelievably good game!"	Promote it!
submitting a	***** "Upgrading castles will keep you glued to the screen, and	

Next we will get all the creatives the advertiser has supplied for us:

TENENER CON	Empire: Four King Up to \$3.50 per App In	doms iPhone & iPad App stall in 6 countries
	Action :	All
	Target URL :	۹.
Need Hein?	Target one i	All
		iPhone App Install
Reach the campaign manager by	Generic Promotion	iPad App Install
submitting a request	Country :	Creative Type :
	All	T All T

I select the "iPhone App Install" from the combobox. And I copy the Target URL to notepad.

Action :	iPhone App Install	•	
Target URL :	http://d.mobpartner.mobi/?s=680XXX&a	=2	

<u>http://d.mobpartner.mobi/?s=XXXXX&a=YYYY</u> ← so this is my target url for the offer, there is a seperate Target URL for every creative in MobPartner but that really complicates things. I just use the URL above.

Select United States and click "Display" to see all the creatives for this offer.

Generic Promotion Browse Creativ	res
Country :	Creative Type :
United States	All
Creatives Pack :	Creative Size :

I have download every different creative I found on the page:



Ok, now we are done with MobPartner, we will visit it again one more time to set our S2S Conversion Tracking URL.

Setting Up the Tracking

Go to <u>https://tracker.mobaff.com/login</u> and login with your username and password.

Click the button and then click the +NEW TRAFFIC CHANNEL button.

Select Buzzcity and click CREATE TRAFFIC CHANNEL:

CREATE A NEW TRAFFIC CHANNEL			
USE APPROVED CHANNEL	CREATE CUSTOM CHANNEL		
Buzzcity			
tapit!			
CANCEL	EATE TRAFFIC CHANNEL		

You can add all of the ad networks while your are at it, you will eventually use the other traffic sources if you are serious about mobile CPA marketing.

After you are done with adding the traffic sources, click the "Offers" tab at the top of the screen. Now we are

going to create our offer in MobAff Tracker. Click the	+ NEW OFFER	button.
NEW OFFER	×	Now Pay attention:
NAME Empire - US - iPhone - 1 DESCRIPTION		 NAME : Enter anything you want. CPA : Offer's payout, it was \$2.65 for US - iPhone so I enter 2.65 here. URL : Now you remember the Target URL we copied to notepad right, copy & paste it here and add &tid1=[click_id] at the
CPA 2.65 URL http://d.mobpartner.mobi/?s=XXXXX&a=YYYY&tid1=[click_id] CANCEL CREATE NEW OFFER		end of the URL. Now our tracker will send MobPartner a unique id with each click. When a conversion occurs MobPartner will be able tell our tracker exactly which click has generated the coversion.

Our offer is ready, now let's create a campaign. Click the "Campaigns" tab at the top of the screen.

Click the **+** NEW CAMPAIGN button to create a new campaign. Why are we doing this? There is not much point if you are going to add only 1 offer to a campaign but if you are going add multiple offers you can do some cool things.

I will give an example, if you have realized our offer doesn't accept IOS version below 5.0 and you can't target different IOS versions with BuzzCity. You can only target IOS - all versions that's it.

Restrictions:

- OS allowed: iOS only
- OS Version : 5.0 and +
- Incentivize traffic Not Allowed
- Daily Capping: \$100 per day per Publisher

Now what you can do is, add another US, iPhone offer to our campaign and create a rule in the campaign so that it will redirect the traffic coming from an iPhone with an IOS version lower than 5.0 to the second offer. But I don't want to complicate things now, let's add our only offer to our campaign."

Enter a name for your campaign and click next.

N	AME YOUR	CAMPAIGN	×
NAME			
Empire - iPhone - US - Can	npaign		
	CANCEL	NEXT STEP	
	CANCEL	NEXT STEP	

Add the offer to the campaign. Select the offer and click + ADD TO LIST. Then click NEXT STEP.

ADD SOME OFFERS ×			×	
AFFILIATE OF	FERS		CUSTOM OFFERS	
FILTER Name			+ ADD TO LIS	π
Empire - US - il	Phone - 1		K	-
СРА	<mark>\$</mark> 2.65	æ	http://d.mobpartner.mobi/? s=XXXXX&a=YYYY&tid1=[click_id]	
				E
				-
CUSTOM EMPIRE - US - IPH	DNE-1 ×			
	CANCEL	NE	IXT STEP	

Select the traffic source, click ADD TO LIST and then click FINISH.

CONNECT TRAFFIC CHANNELS			
BUZLETTY	Buzzcity http://api.buzzcity.net/vconvert.php?partnerid=[c1]&clickcode= [ext_click_id]&hash=ENTER_BUZZCITY_HASH	• 11	
tap it!	Tapit! http://a.tapit.com/adconvert.php?xid=[uniqid]	Ŧ	
+ ADD TO LIST + ADD NEW TRAFFIC CHANNEL			
	CANCEL FINISH		

Now we will configure our affiliate link. In the campaigns page click this button and then click the gear near the trash bin.



Enter you BuzzCity hash here. You can find your hash here : https://partner.buzzcity.com/index.php?emode=advertiser/settings

Enter your Partner ID here, your Partner ID is on the home page of BuzzCity : <u>https://partner.buzzcity.com/index.php</u>



Enter "AD1" here, later we will change it. (We will track our different banner images with this token) Click "+ ADD KEY VALUE" button and enter "Channel1" in the box. (We will track channels with this token) Click OK. Now before we leave the tracker, you need to write down 2 URLs.

	.III	*	<u>اللہ</u>
Click			
O iioit			

the selected button and click this button in the next window to copy your

affiliate URL.

TRAFFIC CHANNELS URLS			×
Well done! Campaign Setup Complete			
EMPIRE - IPHONE - US - CAMPAIGN < BUZZCITY		Ť	
http://go.mobaff.com/f8ad3964-7273-4028-ae58-ed9b841edd29?uni	•	2	
ок			

Paste it into notepad.

ով

Now click



the selected buton and copy/paste the highlighted URL into notepad.

CONVERSION URLS	×
SERVER TO SERVER API (USE THIS API IF YOU'RE UNSURE)	
<pre>http://api.mobaff.com/conversion/[click_id] http://api.mobaff.com/conversion/[click_id]?payout=[payout]</pre>	
PIXELAPI	
<pre>http://api.mobaff.com/conversion/pixel.gif?click_id=[click_id]</pre>	
<pre>http://api.mobaff.com/conversion/pixel.gif?click_id=[click_id]&payout=[payout]</pre>	
HASOFFERS EXAMPLE	
<pre>http://api.mobaff.com/conversion/{aff_sub}?payout={payout}</pre>	
CAKE EXAMPLE	
<pre>http://api.mobaff.com/conversion/#s2#?payout=#price#</pre>	
ОК	

This is our conversion tracking URL.

Setup the Campaign on BuzzCity

Navigate to https://partner.buzzcity.com/index.php?emode=ads/asa_utils and click

Title	Empire - US - iPhone - 1
Campaign Type	CPC (Cost per Click)
Day	2013-08-15 until 2013-10-14
	Apply to all campaigns
Time	Show ads at all times 💌
Daily Budget (USD)	25

Enter name of the campaign and your desired daily budget.

Click "Select File" and select the appropriate sized Image that you have downloaded before.



I uncheck **Larger Ads (For Smartphones / Tablets)** because I am promoting this app for the iPhone only. I don't have all the ad sizes BuzzCİty requires anyway. Enter you affiliate URL you copied earlier to "My Target URL" textbox:

Just 1 thing to change \rightarrow Replace [clickcode] with {clickcode} & [pubid] with {pubid}, according to BuzzCity documents we should use curly brackets not normal brackets with these 2 tokens.

To be able to use the PubID filtering you need to activate that feature on your BuzzCity account. More about Publisher Filterign : <u>http://docs.buzzcity.net/wiki/PubID - For Advertisers</u>

Click-Through To	My Target URL 💌
	Bring customers to a WAP page with this URL:
	http://go.mobaff.com/454343d-7273-4455-gtt55-ed9b841edd29?unique_i
Tag (Optional)	No Tag 💌

Your URL should like this : <u>http://go.mobaff.com/f8blabla-7273-4028-ae58-</u> ed9b841edd29?unique_id={clickcode}&creative=AD1&c1=XXXXX&c3=Channel1&c4={pubid}

XXXXX being your partner ID.

Replace Channel1 with "news_and_info" because we will select "News & Information" channel only in this campaign.

Now your URL should like this : <u>http://go.mobaff.com/f8blabla-7273-4028-ae58-</u> ed9b841edd29?unique_id={clickcode}&creative=AD1&c1=XXXXX&c3=**news_and_info**&c4={pubid}

I only enter my bid in US box:

Country and Carrier Targeting: Price per Cl	ick (USD)	
Selected Countries		
Custom Rates * Please check minimum bids for each country Enter Price per Click for regions or countrie	in the Campaign Planner. s where ads will appear.	
. ■ Asia		
🗉 Europe		
North America		
Antigua & Barbuda	Bahamas	Barbados
Belize	🗄 📃 Canada	Costa Rica
Cuba	Dominica	Dominican Rep.
	Grenada	🗉 Guatemala
Haiti	Honduras	Jamaica
	🗉 📃 Nicaragua	Panama
Puerto Rico	St. Kitts & Nevis	St. Lucia
St. Vincent	Trinidad & Tobago	
B South America		

I need only smartphone & IOS traffic. (I always exclude opera mini – proxy traffic, it doesn't convert well in my experience)



I only select "News & Information" as my channel.



At last **Submit** your campaign for approval.

I have replaced Channel1 with new_and_info in my tracking URL:

http://go.mobaff.com/f8blabla-7273-4028-ae58ed9b841edd29?unique_id={clickcode}&creative=AD1&c1=XXXXX&c3=**news_and_info**&c4={pubid}

Because now when someone clicks my ad, MobAff Tracker will know it came from BuzzCity, AD1 and News & Information channel.

If I want to target another channel, I will duplicate my campaign in BuzzCity and will only change My Target URL & Channel:

It would have been much easier if only BuzzCity had a token for tracking Channels. But it doesn't have such thing, so we need to create seperate campaigns for each "Channel" we want to target.

Channel Targeting		
Selected Channels		
News & Information		
🗹 Entertainment & Lifestyle		
Mobile Portals		
Utilities		
Mobile Content		
Community		
Glamour & Dating		
Adult Sites		

If I wanted to target "Entertainment & Lifestyle" channel, I will clone my campaign unselect the "News & Information" channel and select the "Entertainment & Lifestyle" channel. And I will change my Target URL like this:

My Target URL : <u>http://go.mobaff.com/f8blabla-7273-4028-ae58-</u> ed9b841edd29?unique_id={clickcode}&creative=AD1&c1=XXXXX&c3=**ent_and_life**&c4={pubid}

If I wanted to add another banner, I will duplicate my campaign upload the new banner Images and change My Target URL to : <u>http://go.mobaff.com/f8blabla-7273-4028-ae58-</u> ed9b841edd29?unique_id={clickcode}&creative=AD2&c1=XXXXX&c3=ent_and_life&c4={pubid}}

You see I replaced AD1 with AD2. Now if someone clicks this ad and downloads the app, I will know that this person clicked my second banner Image and he was in a mobile website or app categorized as "Entertainment & LifeStyle"...

You can track custom variables too. Let's say you have created 2 identical campaigns but the only difference is CPC you pay for them, one costs you \$0.05 per click and the other costs \$0.10 per click.

You can add a new token to your Target URL such as "&c5=005" for the first campaign and "&c5=010"

(MobAff Tracker supports up to 10 custom token c1, c2, ... c10)

I have duplicated the above campaign and now my final Target URLs look like this:

First Campaign : <u>http://go.mobaff.com/f8blabla-7273-4028-ae58-</u> ed9b841edd29?unique_id={clickcode}&creative=AD2&c1=XXXXX&c3=ent_and_life&c4={pubid}**&c5=005**

Second Campaign : <u>http://go.mobaff.com/f8blabla-7273-4028-ae58-</u> ed9b841edd29?unique_id={clickcode}&creative=AD2&c1=XXXXX&c3=ent_and_life&c4={pubid}**&c5=010**

Now you can filter by c5 token in MobAff Tracker Drilldown Report.

Setting Up the Conversion Tracking

Go to the offer page in MobPartner again & click the "Configuration" link below the Callback URL.

🚔 Download All Creatives	Mobile Web Traffic 🎯	0	
	Desktop Web Traffic 😣	9	
	Instagram Traffic 🕺	9	
z l'appli sur l'Apple	Add to Pools Create a pool first		
http://d.mobpartner.mobi/?s			
<a d.mobpartne<="" http:="" td=""><td>Callback URL Configuration</td><td></td>	Callback URL Configuration		

Callback URL

The callback server URL is how our servers notify your servers for each transactions. Your callback URLs should not require any authentication process in order to reach your server.

You can setup a callback URL with the following parameters:

[=tid1=][=tid2=] [=tid6=]	Some tracking ID that you will send with the parameter &tid1 = or &tid2 =
[=subid=]	The SubID that you will send with the parameter &subid= to categorize the click.
[=order_id=]	The unique ID of the transaction
[=timestamp=]	The timestamp of the transaction
[=country=]	The country ISO (2 letters) of the transaction
[=ip=]	The IP address of the end user
[=useragent=]	The UserAgent of the end user
[=payout=]	The payout value of the transaction, for example 0.80
[=currency=]	The currency of the transaction, for example USD
[=idfa=]	The iPhone IDFA of the end user
[=androidid=]	The Android ID of the end user
[=udid=]	The iPhone UDID of the end user
[=campaign_id=]	The ID of the campaign
[=action_id=]	The ID of the action
[=service_id=]	The ID of the service
[=brand=]	The brand of the device
[=model=]	The model of the device
[=os=]	The Operating System of the device
[=osversion=]	The OS version of the device
[=operator=]	The operator of the end user
[=actiontype=]	The type of the action (CPL, CPS,)

More parameters are available in the PDF file available on the right.

Example of a callback: http://www.yourserver.com/callback.php?tid1=[=tid1=]&uid= [=order_id=]×tamp=[=timestamp=]&country=[=country=]&ip=[=ip=]&useragent= =useragent=]&sid=[=subid=]&payout=[=payout=]¤cy=[=currency=]&campaign_id= [=campaign_id=]

Configuration for "Buzzcity" for "Empire: Four Kingdoms iPhone & iPad App"

Server2Server or Pixel ?

Server2Server (HTTP GET)

Server2Server (HTTP POST)

When the transaction is created

http://api.mobaff.com/conversion/[=tid1=]?payout=[=payout=]



Callback URL Doc



Find additional information about our callback URLs configuration and integreation in this document.

Feel free to contact our team if you have any questions or if you need specifics functionnalities.

For Buzzcity Campaigns

If you buy your traffic from Buzzcity, you can add the Buzzcity Callback URL to monitor the conversions performance directly on your BuzzCity Advertiser Account.

Please insert your BuzzCity Partner ID and MD5 hash to display the URL. To find your partner ID and hash ID, click here

Partner ID:

MD5 hash:	
	OK

Need Help?



Read our frequently asked questions or send us a request.

Click to Disable

Make sure BuzzCity is selected as service:

Service selected
Buzzcity (MediaBuying)
Campaign selected
Empire: Four Kingdom
Display

Remember our tracking URL?: <u>http://api.mobaff.com/conversion/[click id]?payout=[payout]</u>

Paste it into the box below, but replace [click_id] with [=tid1=] & [payout] with [=payout=]

When the transaction is created	
	http://api.mobaff.com/conversion/[=tid1=]?payout=[=payout=]

And click "Update", that's it you have successfully created a mobile CPA campaign with tracking.

After a while you can use the reporting tab in the MobAff Tracker:



You can filter by Carrier, Device, OS, Creative (Your banner ad : AD1, AD2 etc.), c3 (Channel) and publisher ({pubid})

http://go.mobaff.com/f8blabla-7273-4028-ae58ed9b841edd29?unique_id={clickcode}&creative=AD1&c1=XXXXX&c3=news_and_info&c4={pubid}

Recomended Resources

Best Paid Forum for Mobile : IMGrind Community

MobiManifesto (189 Pages): <u>http://www.imgrind.com/mobile-marketing-guide/</u>

Mobile Advertising Guide (155 Pages): http://www.imgrind.com/resources/mobile-advertising-guide/

Don't forget to check these awesome follow along campaigns threads:

mkane's follow along campaign, his 2 month journey from \$0 to \$2000 revenue : http://www.imgrind.com/forum/showthread.php?t=5805

affbooster's follow along campaign, he hits \$3,824.60 in 1 month : <u>http://www.imgrind.com/forum/showthread.php?t=5611</u>

heisenberg's follow along campaign, his last new goal was \$490/week profit : <u>http://www.imgrind.com/forum/showthread.php?t=6861</u>

bigmo315's follow along campaign, amazing folow along, he reported each day with stats and explained the details what he is doing, he had ROI's as high as 800% and he hit his goal of \$1000 revenue at day 25 : http://www.imgrind.com/forum/showthread.php?t=5730

the red's follow along campaign, one of the best follow along campaigns ever, 19 pages of awesomeness : http://www.imgrind.com/forum/showthread.php?t=5489