Buy to let mortgages guide

02 December 2021







Who's this for?

All types of landlords from individuals with single or few residential properties to companies with multiple properties.

What's changed?

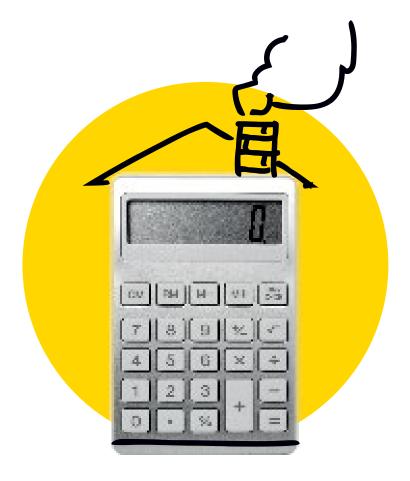
Houses of multiple occupation (HMOs) and multi unit freehold mortgage products now come with assisted legal fees on remortgages.

How much could your client borrow?

Before you submit your client's decision in principle (DIP), use our **online calculator** to ensure you know that the case passes affordability. It's the same one our underwriters use!

Remember to enter all information accurately and never round up/down any commitments.

Click here









Purpose Purchase a					and Remortgage				
Maximum portfolio size		Up to £5m		£500k	Affavdahility calculation vato				
Maximum loan size		£1	m	ESOUK	Affordability calculation rate				
Maximum LTV		70%	75%	80%	70% 75%		80%	Pay or reversion rate	Minimum interest cover ratio
	Initial rate	3.3	3.88%			5.88%	Higher of (i) pay rate + 2% or (ii) 5.5%	125% for a basic rate tax payer (110% including use of surplus income) 145% for a higher or additional rate tax	
2 year fixed	Product fee			5.50%					
	Reversion rate	4.58% (AMR + 0.00%) 5.08% (AMR + 0.50%)		5.33% (AMR + 0.75%)					
	Initial rate	3.48%		3.98%					Higher of
5 year fixed	Product fee	1.50%			3.58%	8%	3.98%	(i) pay rate or (ii) reversion rate	payer (120% including use of surplus income)
	Reversion rate	2.83% (AMR -1.75%)		3.23% (AMR -1.35%)				plus 0.75%	

Incentives	
Purchase products	None – Legal, valuation and funds transfer fees will apply
Remortgage products	Free legal fees, free valuation and no funds transfer fee

Aldermore Managed Rate (AMR)^	4.58%
Procuration fee	0.50%

^The AMR is a variable rate set by Aldermore





Buy to let for companies Single residential investment properties

Purpose	Purchase and Remortgage								
Maximum portfolio size		Up to £5m		CEOO!	Afferment hillers and and attenues to				
Maximum loan size		£1m		£500k	Affordability calculation rate				
Maximum LTV		70%	75%	80%	70%	75%	80%	Pay or reversion rate	Minimum interest cover ratio
			88%	3.88%	5.50%				
	Product fee	1.50%					5.88%		
2 years fixed	Reversion rate	4.58% (AMR + 0.00%)	5.08% (AMR + 0.50%)	5.33% (AMR + 0.75%)				Higher of (i) pay rate + 2% or	
2 year fixed	Initial rate	3.48%		3.98%			5.98%	(ii) 5.5%	
	Product fee	£1,999			5.50%				
	Reversion rate	4.58% (AMR + 0.00%)	5.08% (AMR + 0.50%)	5.33% (AMR + 0.75%)					125% or 110%
	Initial rate	3.48%		3.98%	3.58%		3.98%		including use of
	Product fee		1.50%	3.36%		76	3.90%		surplus income
	Initial rate	3.58%		4.08%	2.50%		4.00%	Higher of	
5 year fixed	Product fee		£1,999		3.58%		4.08%	(i) pay rate or (ii) reversion rate plus	
	Initial rate	3.78%		4.28%				0.75%	
	Product fee		£0		3.78%	'8 %	4.28%		
	Reversion rate	2.83% (AI	MR -1.75%)	3.23% (AMR -1.35%)	1				

Incentives	
Purchase products	None – Legal, valuation and funds transfer fees will apply
Remortgage products	Assisted legal fees, free valuation and no funds transfer fee
Conveyancing	Please note for all applications via the commercial portal, Aldermore will instruct their own Conveyancer, please refer to the legal fee scale document

Aldermore Managed Rate (AMR)^	4.58%
Procuration fee	0.50%

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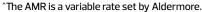


Buy to let for HMOs and multi unit freeholds Individuals and Companies - up to 6 bedrooms for HMO and up to 6 units for multi unit freeholds

Purpose			Purchase and Remortgage							
Maximum portfolio size	Maximum portfolio size				Affandahilitar salanlatian					
Maximum loan size		£1m		Affordability calculation rate						
Maximum LTV		75%	75%	Pay or	Mir	nimum interest cover ra	atio			
Maximum Li V		75%	/5%	reversion rate	Applicant type	НМО	Multi unit freehold			
	Initial rate	3.88%			Companies or	155% or 140%	125% or 110%			
	Product fee	1.50%	5.88%		Individuals	including use of surplus income	including use of			
2 years Errad	Reversion rate	5.08% (AMR + 0.50%)		Higher of	(basic rate tax payer)		surplus income			
2 year fixed	Initial rate	3.98%		— (i) pay rate + 2% or (ii) 5.5%	Individuals (higher or additional	185% or 160% including use of surplus	145% or 120%			
	Product fee	£1,999	5.98%				including use of			
	Reversion rate	5.08% (AMR + 0.50%)			rate tax payer)	income	surplus income			
	Initial rate	3.98%				155% or 140% including use of surplus income	125% or 110%			
	Product fee	1.50%	3.98%		Companies or Individuals (basic rate tax payer)					
	Reversion rate	3.23% (AMR -1.35%)					including use of surplus income			
	Initial rate	4.08%		Higher of	(basic rate tax payer)		sui pius iricorne			
5 year fixed	Product fee	£1,999	4.08%	(i) pay rate or (ii) reversion rate plus 0.75%						
	Reversion rate	3.23% (AMR -1.35%)			Individuals (higher or additional	185% or 160% including use of surplus income	145% or 120% including use of			
	Initial rate	4.28%								
	Product fee	£0	4.28%		rate tax payer)		surplus income			
	Reversion rate	3.23% (AMR -1.35%)								

Incentives	
Remortgage products	Assisted legal fees available
Conveyancing	Please note for all applications via the commercial portal, Aldermore will instruct their own Conveyancer, please refer to the <u>legal fee scale</u> <u>document</u>

Aldermore Managed Rate (AMR)^	4.58%
Procuration fee	0.50%











Submitting multi property buy to let portfolios on one application is ideal for landlords who want the convenience of managing their portfolio on one mortgage account:

- \cdot One application for up to 30 properties can be keyed online via the Commercial Portal*
- \cdot One review date on product rate maturity
- \cdot One affordability stress test across the portfolio
- · One monthly payment and Direct Debit collection
- · One account number and annual statement
- *Please contact your relationship manager for guidance on how to submit additional applications for more than 16 properties

Things to consider

- \cdot All property completion dates need to be aligned for the same day
- · Applications must be submitted via the Commercial portal.
- · Properties can be released from the portfolio subject to any applicable early repayment charges, although the portfolio will require re-weighting to ensure the original loan to value, interest cover ratio, and any loan covenants continue to be met (please note properties cannot be added or substituted following completion)
- · Multi property applications must comprise of two or more properties of the same type





Buy to let multi property Individuals and companies with single

Individuals and companies with single residential investment properties

Available to new or existing customers submitting two or more properties at the same time on one application in the commercial portal

Purpose				Purchase and Remortgage					
Maximum portfolio size Up to £5m		£5m	Affordability calculation rate						
Maximum LTV		70%	75%	70%	75%	Pay or reversion rate	Applicant type	Minimum interest cover ratio	
Initial rate		3.18 %				Higher of	Companies or Individuals (basic rate tax payer)	125% or 110% including use of surplus income	
2 year fixed	Product fee Reversion rate	4.58% (AMR + 0.00%)	5.08% (AMR + 0.50%)	5.50%		(i) pay rate + 2% or (ii) 5.5%	Individuals (higher or additional rate tax payer)	145% or 120% including use of surplus income	
Initial rate		3.28%							
	Product fee	1.5	50%	3.58%			Companies or Individuals (basic rate tax payer)	125% or 110% including use of surplus income	
5 year fixed	Reversion rate	2.83% (A	2.83% (AMR -1.75%)		High (i) pay		, , ,	·	
5 year fixed	Initial rate	3.58%		(ii) reversion		(ii) reversion rate plus 0.75%			
	Product fee	£	E0	3.58%		p 2.1. 2.1.	Individuals (higher or additional rate tax payer)	145% or 120% including use of surplus income	
	Reversion rate	2.83% (A	MR -1.75%)				. 3		

Incentives	
Purchase products	None – Legal, valuation and funds transfer fees will apply
Remortgage products	Individuals – Free legal fees, free valuation and no funds transfer fee Companies – Assisted legal fees, free valuation and no funds transfer fee
Conveyancing	Please note for all applications via the commercial portal, Aldermore will instruct their own Conveyancer, please refer to the <u>legal fee</u> <u>scale</u> document

Aldermore Managed Rate (AMR)^	4.58%
Procuration fee	0.50%

^The AMR is a variable rate set by Aldermore.





Buy to let multi property

Individuals and Companies – up to 6 bedrooms for HMO and up to 6 units for multi unit freeholds

Available to new or existing customers submitting two or more properties at the same time on one application in the commercial portal

Purpose Purchase and Remortgage							
Maximum portfolio size		Up to £5m	Affordability calculation rate				
Maximum LTV		75%	75%	Pay or reversion rate	Minimum interest cover ratio		
					Applicant type	нмо	Multi unit freehold
2 year fixed	Initial rate	3.68%	5.68%	Higher of (i) pay rate + 2% or (ii) 5.5%	Companies or Individuals (basic rate tax payer)	155% or 140% including use of surplus income	125% or 110% including use of surplus income
	Product fee	1.50%			Individuals (higher or additional rate tax payer)	185% or 160%including use of surplus income	145% or 120% including use of surplus income
	Reversion rate	5.08% (AMR + 0.50%)					
5 year fixed	Initial rate	3.78%	3.98%	Higher of — (i) pay rate or (ii) reversion rate plus 0.75%	Companies or Individuals (basic rate tax payer)	155% or 140% including use of surplus income	125% or 110% including use of surplus income
	Product fee	1.50%					
	Reversion rate	3.23% (AMR -1.35%)					
	Initial rate	4.08%			Individuals (higher or additional rate tax payer)	185% or 160%including use of surplus income	145% or 120% including use of surplus income
	Product fee	£0	4.08%				
	Reversion rate	3.23% (AMR -1.35%)					

Incentives			
Remortgage products	Assisted legal fees available		
Conveyancing	Please note for all applications via the commercial portal, Aldermore will instruct their own Conveyancer, please refer to the <u>legal fee scale document</u>		

Aldermore Managed Rate (AMR)^	4.58%	
Procuration fee	0.50%	

[^]The AMR is a variable rate set by Aldermore.







Submission route Submission route	Residential Portal	Commercial Portal			
Applicant type	Up to 2 individuals	Up to 6 individuals Sole Traders and General Partnerships* Private Limited Company (LTD) and Limited Liability Partnerships (LLP)* *Registered and/or based in the United Kingdom, the Isle of Man or the Channel Islands			
Property type	Single residential investment properties	Single residential HMOs (up to 6 bedrooms) investment properties Multi Unit Freeholds (up to 6 units)			
Minimum term	6 years				
Maximum term	40 years				
Minimum age	21 years (for existing landlords) and 25 years for first time landlords				
Maximum age	85 years (at end of mortgage term) for individual landlords For Limited Companies, Limited Liability Partnerships and established professional partnerships at least one of the directors/partners must meet the minimum age requirements and there should be clear evidence of appropriate experience for the principal's capability of running the business as a going concern				
Capital repayment and interest only	Available to product maximum LTV				
Portfolio size (with Aldermore)	Portfolios with total borrowing up to £5m				
Portfolio size (with other lenders)	No background portfolio limits				
Property location	England (including the Isle of Wight), Wales (including Anglesey) and mainland Scotland				
Adding fees	· Product and funds transfer fees can be added to the loan · Where fees are added they will be excluded from the LTV calculation but will be included in the affordability assessment · Fees added to the loan will attract interest over the mortgage term				
Conveyancing	 A conveyancer will be required to complete the necessary legal work for both purchase and remortgage transactions Aldermore currently offers assisted legal fees on buy to let remortgages for single residential investment properties up to £2n Please refer to our Legal Fee Scale documents for full details of conveyancing options and fees prior to submitting an application 				

Read our full buy to let lending criteria <u>here</u>







Valuation fee scale

Property value	Buy to let single residential investment properties, HMOs and multi unit freeholds
Up to £100,000	£370.00
£100,001 - £200,000	£415.00
£200,001- £300,000	£525.00
£300,001-£400,000	£625.00
£400,001-£500,000	£695.00
£500,001 - £600,000	£740.00
£600,001-£700,000	£810.00
£700,001 - £800,000	£890.00
£800,001 - £900,000	£960.00
£900,001 - £1,000,000	£1,005.00
£1,000,001 - plus	Available on request

Additional fees	
Re-inspection	£90.00
Single investment valuation	Where Aldermore will be lending to the applicant(s) on 6 flats in a block, 6 or more properties in a street or postcode (and the applicant(s) have over 40% exposure), it will be neccessary to obtain a RICS Red Book Report which includes a single investment valuation. We will base our lending on the lower of the market valuation or the single investment valuation.

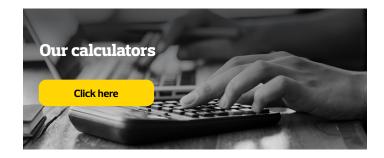
Valuation fees cover the cost of a standard mortgage valuation and include VAT. Where a more detailed report is required (such as a Homebuyers Report or structural survey), the valuer will collect the additional fee direct from the applicant. The valuation fee is not refundable once the valuation has been carried out. The valuation report will be for the benefit of Aldermore, although a copy will be provided with the mortgage offer. Aldermore will enter into commercial agreements for the provision of valuation reports, where the fee payable by Aldermore to the valuer will be lower than the applicant fee quoted above.

Early repayment charges

Product	Year 1	Year 2	Year 3	Year 4	Year 5	
2 year fixed	2.50%	2.00%				
5 year fixed	4.50%	4.00%	3.50%	3.00%	2.50%	
Overpayments of up to 10% of the outstanding mortgage balance can be made each year without incurring an early repayment charge.						



Useful links











Contact us

Existing business submitted through our residential portal

mortgage.newbusiness@aldermore.co.uk

Existing buy to let business submitted through our commercial portal

buytolet@aldermore.co.uk

New business enquiry

mortgage.sales@aldermore.co.uk

Product switch

product.switch@aldermore.co.uk



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