Summary: Basic Communication Skills

Listening

Do's	Don'ts
 ✓ Keep an open mind. ✓ Maintain eye contact and show interest. ✓ Listen for the central themes. ✓ Consider the speaker's nonverbal behaviors and tone of voice. ✓ Ask for clarification. ✓ Paraphrase the meaning and feelings being expressed. 	 Be judgmental. Fake attention. Interrupt the speaker. Begin formulating a rebuttal. Distort the message based on your own beliefs or thoughts.

Nonverbal Communication

Do's	Don'ts
Eye Contact: ✓ Look at people's eyes. ✓ Continually scan the group with your eyes. ✓ Look at the whole group.	 Eye Contact: Avoid eye contact. Scan the group too rapidly or infrequently. Only look at one or two people or at only one side of the room.
Body Movement: ✓ Position your body so you face the majority of the people. ✓ Vary your position in the room. ✓ Stand with good posture. ✓ Walk toward people when they speak.	Body Movement: * Talk to your notes, easel, or board. * Turn your back to part of the group. * Stand in fixed positions. * Slouch. * Distance yourself from people.
Gestures and Facial Expressions: ✓ Use natural and spontaneous gestures. ✓ Smile and be animated. ✓ Convey emotion affirmatively.	Gestures and Facial Expressions: * Engage in distracting behavior such as looking at your watch, or jingling change. * Look disinterested. * Use gestures or expressions that could be seen as negative or judgmental.

Using Your Voice

	Do's		Don'ts
✓	Speak loud enough to be heard.	×	Mumble.
✓	Vary the pace of your presentation.	×	Use "fillers" such as "like" or "um."
✓	Slow down for important points.	×	Speak with a monotone voice.
✓	Use the pause.	×	Be afraid of pauses.

Engaging Your Audience

Do's	Don'ts
 ✓ Ask clear, concise questions. ✓ Ask open-ended questions. ✓ Focus each question on a single issue. ✓ Acknowledge responses in a positive manner. ✓ Allow time for the audience to answer. ✓ Let your conviction and passion for the subject matter show. 	 Ask questions that require two distinct answers. Answer your own question! Rephrase your question if you don't get an answer. Ignore comments or questions. Declare an answer is wrong. Be afraid to remain silent while waiting for responses.