As of 10/18/2021
FIXED ANNUITY RATES

## SENIOR MARKET SALES

| MYG Rat |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Surrender |  |  | AM Best |  |  |  |  |
| Period | Rate | Company | Rating | Product Name | Max Age | Free Withdrawal Provisions | Minimum Amount |
| 2 | 1.80\% | Oceanview | A- | Harbourview | 89 | 10\% after first year | \$20,000 |
| 2 | 2.15\% | SILAC | B+ | Secure Savings Elite | 85 | NONE-Surrender value as death benefit | \$10,000 |
| 2 | 1.75\% | SILAC | B+ | Secure Savings | 90 | Accumulated interest, RMDs, 5\%-2nd yr+ | \$10,000 |
| 3 | 1.45\% | American Equity | A- | GuaranteeShield | 85 | 10\% after first year | \$10,000 |
| 3* | 2.00\% | American National | A | Palladium MYG 250k+ | 85 | interest only during yr 1, 10\% after first year | \$250,000 |
| 3* | 1.60\% | Athene | A | MaxRate version $1100 \mathrm{k}+$ | 85 | interest only | \$100,000 |
| 3 | 1.95\% | F\&G | A- | Guarantee Platinum | 90 | interest only | \$20,000 |
| 3* | 1.55\% | Global Atlantic | A | SecureFore 3 100k+ | 85 | 10\% | \$100,000 |
| 3 | 2.10\% | Liberty Bankers Life | A- | Bankers Elite (non liquid) | 90* | NONE-Surrender value as death benefit | \$10,000 |
| 3 | 2.00\% | Liberty Bankers Life | A- | Bankers Series (liquid) | 90 | interest only | \$10,000 |
| 3* | 1.75\% | North American | A+ | Guarantee Choice 100k+ | 90 | interest only | \$100,000 |
| 3 | 2.35\% | Oceanview | A- | Harbourview | 89 | 10\% after first year | \$20,000 |
| 3 | 1.70\% | Oxford | A | Multi-Select | 85 | interest only during yr 1, 10\% after first year | \$20,000 |
| 3* | 2.30\% | Sagicor | A- | Milestone | 90 | 10\% after first year | \$100,000 |
| 4* | 2.10\% | AIG | A | American Pathway MYG 100k+ | 85 | 15\% after 1st year | \$100,000 |
| 4 | 2.60\% | Oceanview | A- | Harbourview | 89 | 10\% after first year | \$20,000 |
| 4 | 2.25\% | Oxford | A | Multi-Select | 85 | interest only during yr 1, 10\% after first year | \$20,000 |
| 4* | 2.35\% | Sagicor | A- | Milestone | 90 | 10\% after first year | \$100,000 |
| 5 | 2.00\% | American Equity | A- | GuaranteeShield | 85 | 10\% after first year | \$10,000 |
| 5* | 2.10\% | AIG | A | American Pathway MYG 100k + | 85 | 15\% after 1st year | \$100,000 |
| 5* | 2.15\% | American National | A | Palladium MYG 250k+ | 85 | interest only during yr 1, 10\% after first year | \$250,000 |
| 5 | 2.65\% | Americo | A | Platinum Assure 5 | 90 | 10\% | \$10,000 |
| 5* | 2.20\% | Athene | A | MaxRate version $1100 \mathrm{k}+$ | 83 | interest only | \$100,000 |
| 5 | 2.55\% | F\&G | A- | Guarantee Platinum | 90 | interest only | \$20,000 |
| 5* | 2.10\% | Global Atlantic | A | SecureFore 5 100k+ | 85 | 10\% | \$100,000 |
| 5 | 2.75\% | Liberty Bankers Life | A- | Bankers Elite (non liquid) | 90* | NONE-Surrender value as death benefit | \$10,000 |
| 5 | 2.55\% | Liberty Bankers Life | A- | Bankers Series Premier (liquid) | 90* | interest only | \$10,000 |
| 5* | 1.45\% | Lincoln Financial | A+ | MYGuarantee Plus | 85 | 10\% | \$100,000 |
| 5 | 2.00\% | Mutual of Omaha | A+ | Ultra-Premier (No Roth IRAs) | 89 | 10\% | \$25,000 |
| 5* | 1.90\% | North American | A+ | Guarantee Choice 100k+ | 90 | interest only | \$100,000 |
| 5 | 2.60\% | Oceanview | A- | Harbourview | 89 | 10\% after first year | \$20,000 |
| 5 | 2.40\% | Oxford | A | Multi-Select | 85 | interest only during yr 1, 10\% after first year | \$20,000 |
| 5 | 2.25\% | Reliance Standard | A++ | Reliance Guarantee 5 | 85 | 10\% | \$20,000 |
| 5* | 2.75\% | Sagicor | A- | Milestone | 90 | 10\% after first year | \$100,000 |
| 5 | 2.95\% | SILAC | B+ | Secure Savings Elite | 85 | NONE-Surrender value as death benefit | \$10,000 |
| 5 | 2.70\% | SILAC | B+ | Secure Savings | 90 | Accumulated interest, RMDs, 5\%-2nd yr+ | \$10,000 |


| MYG Rates Continued |  |  | AM Best | Product Name | Max Age | Free Withdrawal Provisions | Minimum Amount |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Surrender | Rate | Company |  |  |  |  |  |
| 6 | 1.85\% | American Equity | A- | Guarantee Annuity | 85 | interest only | \$10,000 |
| 6* | 2.10\% | AIG | A | American Pathway MYG 100k + | 85 | 15\% after 1st year | \$100,000 |
| 6* | 2.45\% | American National | A | Palladium MYG 250k+ | 85 | interest only during yr 1, 10\% after first year | \$250,000 |
| 6 | 2.90\% | Oceanview | A- | Harbourview | 89 | 10\% after first year | \$20,000 |
| 6 | 2.75\% | Oxford | A | Multi-Select | 80 | interest only during yr 1, 10\% after first year | \$20,000 |
| 6* | 2.75\% | Sagicor | A- | Milestone | 90 | 10\% after first year | \$100,000 |
| 7 | 1.90\% | American Equity | A- | Guarantee Annuity | 85 | interest only | \$10,000 |
| 7* | 2.10\% | AIG | A | American Pathway MYG 100k + | 85 | 15\% after 1st year | \$100,000 |
| 7* | 2.45\% | American National | A | Palladium MYG 250k+ | 85 | interest only during yr 1, 10\% after first year | \$250,000 |
| 7* | 2.30\% | Athene | A | MaxRate version 1 100k+ | 83 | interest only | \$100,000 |
| 7 | 2.80\% | F\&G | A- | Guarantee Platinum | 90 | interest only | \$20,000 |
| 7 | 2.90\% | Liberty Bankers Life | A- | Bankers Elite (non liquid) | 85* | NONE-Surrender value as death benefit | \$10,000 |
| 7 | 2.75\% | Liberty Bankers Life | A- | Bankers Series Premier (liquid) | 85 | interest only | \$10,000 |
| 7* | 1.65\% | Lincoln Financial | A+ | MYGuarantee Plus | 85 | 10\% | \$100,000 |
| 7 | 2.25\% | Mutual of Omaha | A+ | Ultra-Premier (No Roth IRAs) | 88 | 10\% | \$25,000 |
| 7* | 2.20\% | North American | A+ | Guarantee Choice 100k+ | 90 | interest only | \$100,000 |
| 7 | 2.95\% | Oceanview | A- | Harbourview | 89 | 10\% after first year | \$20,000 |
| 7 | 2.65\% | Oxford | A | Multi-Select | 80 | interest only during yr 1, 10\% after first year | \$20,000 |
| 7 | 2.30\% | Reliance Standard | A++ | Reliance Guarnatee 7 | 85 | 10\% | \$20,000 |
| 7* | 2.85\% | Sagicor | A- | Milestone | 90 | 10\% after first year | \$100,000 |
| 8* | 2.45\% | American National | A | Palladium MYG 250k+ | 85 | interest only during yr 1, 10\% after first year | \$250,000 |
| 8 | 2.85\% | Oxford | A | Multi-Select | 75 | interest only during yr 1, 10\% after first year | \$20,000 |
| 9* | 2.55\% | American National | A | Palladium MYG 250k+ | 85 | interest only during yr 1, 10\% after first year | \$250,000 |
| 9 | 3.00\% | Liberty Bankers Life | A- | Bankers Elite (non liquid) | 80* | NONE-Surrender value as death benefit | \$10,000 |
| 9 | 2.70\% | Oxford | A | Multi-Select | 75 | interest only during yr 1, 10\% after first year | \$20,000 |
| 10* | 2.10\% | AIG | A | American Pathway MYG 100k + | 85 | 15\% after 1st year | \$100,000 |
| 10* | 2.55\% | American National | A | Palladium MYG 250k+ | 85 | interest only during yr 1, 10\% after first year | \$250,000 |
| 10* | 1.85\% | Lincoln Financial | A+ | MYGuarantee Plus | 85 | 10\% | \$100,000 |
| 10* | 1.95\% | North American | A+ | Guarantee Choice 100k+ | 90 | interest only | \$100,000 |
| 10 | 3.05\% | Oceanview | A- | Harbourview | 89 | 10\% after first year | \$20,000 |
| 10 | 2.75\% | Oxford | A | Multi-Select | 75 | interest only during yr 1, 10\% after first year | \$20,000 |
| 10 | 2.30\% | Reliance Standard | A++ | Reliance Guarnatee 10 | 85 | 10\% | \$20,000 |

## *Tiered product, highest rate/minimum shown

## BEST MYG RATE BY SURRENDER PERIOD (2, 3, 5, 7, 10)




Non-MYG Fixed Annuity Rates Continued

| Company | Rate | Surrender Period | Rating | Product Name | Max Age | Free Withdrawal Provisions | Minimum Amount |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| National Western Life |  | 10 | A | Protector One | 75-Q, 85-NC | Protector One: 10\% Cumulative to 50\% | \$5,000.00 |
| Protector One Rates <br> 1st year base rate of 1.75\% <br> 1st year bonus of 1\% <br> Minimum Guarantee after the 1st year is $1 \%$ |  |  |  |  |  |  |  |



## STATE APPROVALS

## American Equity <br> Guarantee

Not in NY
GuaranteeShield
Not in NY

American General Life Insurance Company (AIG)
American Pathway Solutions MYG
Not in NY

## American National

Palladium
Not in UT
8 and 9 yr surrender not available in NY

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Americo
Platinum Assure 5
Not in AL, AK, MN, MS, NY, OR, PA, VT \& WA
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Not in AL, MS, NY, VT, or WV

## Reliance Standard

Eleos MVA
Not In ND, NY, OR, UT, or WA
Eleos SP
Not in MO, MT, NY, or UT
Apollo MVA
Not in MD, MN, MT, NY, OR, TX, UT, VT, or WA
Apollo SP
Not in MT, or NY
Reliance Guarantee
Not in NY

## Sagicor Life

Milestone
Not in AK, CT, ME, MT, NY, VT Separate rates in CA, FL
No 6 year Milestone
Not in DE, FL, ND, SD

SILAC
Secure Savings Elite (Rate reduction for withdrawals and RMDs)
Not in CA, MD, MA, MN, NJ, NY, OR, PA, VA, WA
*FL product separate, full death benefit
Secure Savings
Not in NY
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