



Contractor and Reseller Information

**Appendix D – Contractor and Reseller Information
Group 73600 – Award 22802
Information Technology Umbrella Contract – Manufacturer Based (Statewide)**

Section 1. Contractor Information

Contract #	Lot Number	Contractor Name & Address	FED.ID. # / NYS Vendor #
PM21170	1 Software 3 Cloud (High Risk)	Sophos, Inc. 3 Van de Graff Drive, 2 nd Floor Burlington, MA 01803	04-3328310 1000020419

Section 2. Procurement Card and Prompt Payment Discount Information

Contractor accepts the New York State Procurement Card? No Yes – Up to \$

Prompt payment discount percentage for payment within 15 days of delivery and/or receipt of voucher: 0%

Prompt payment discount percentage for payment within 30 days of delivery and/or receipt of voucher: 0%

Section 3. Contact Information

Contract Role	Contact Name / Phone	Address	Contact E-Mail
Contract Administrator	Chris Giuliano Public Sector CAM 781-743-7362	Sophos, Inc. 3 Van de Graff Drive, 2 nd FL Burlington, MA 01803	NYScontract@Sophos.com
Account Manager	Chris Giuliano Public Sector CAM 781-743-7362	Sophos, Inc. 3 Van de Graff Drive, 2 nd FL Burlington, MA 01803	NYScontract@Sophos.com
Sales Billing	Kim Wilson Sales Order Processing Team Lead 781-494-5888	Sophos, Inc. 3 Van de Graff Drive, 2 nd FL Burlington, MA 01803	Kim.Wilson@Sophos.com
Emergency Contact	781-494-5800 / Toll-Free: 1-888-767-4679 / NYScontract@Sophos.com		

Section 4. Reseller Information

A Reseller is a company or individual (merchant) that purchases goods or services with the intention of selling them rather than consuming or using them. Also known as Value Added Reseller (VAR) or channel partner. Resellers must be eligible to quote statewide, independently and lower than Manufacturer (Contract) pricing for procurements under this Contract. Reseller must also be able to accept orders, invoice and receive payment for Products.

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
ABS Solutions 30 Corporate Circle Suite 107 Albany, NY 12203 http://www.abs-solutions.com	74-3192124 1000032556	Andy Pinto Principal 518-608-5808	andy@abs-solutions.com	Lot 1 Software Lot 3 Cloud
Advance2000 Inc. 1140 Wehrle Drive Williamsville, NY www.advance2000.com	16-1426812 1000029174	Amado Figueroa Corporate Trainer/Vendor 716-929-0979	AFigueroa@advance2000.com	Lot 1 Software Lot 3 Cloud
Candoris Technologies 9 Ease Main Street Annville, PA 17003 www.candoris.com	27-4101387 1100139609	Cari Maxwell Operations Maven 717-685-4349	bids@candoris.com	Lot 1 Software Lot 3 Cloud
CDW Government LLC 230 N. Milwaukee Ave Vernon Hills, IL 60010 www.cdwg.com	36-4230110 1000009217	Yolanda Blomquist Program Manager 312-705-1880	yaguilar@cdw.com	Lot 1 Software Lot 3 Cloud
Corporate Computer Solutions Inc. 55 Halstead Avenue Harrison, NY 10528 www.corporatecomputersol.com <i>WBE</i>	13-3352744 1000006353	Larry Grippo VP of Sales 914-835-1105 x103	lgrippo@corporatecomputersol.com	Lot 1 Software Lot 3 Cloud
CS Business Systems Inc. 1236 Main Street Buffalo, NY 14209 www.csbusiness.com <i>SB</i>	16-1171177 1000048151	Kevin Peterson Vendor Relations Manager 716-886-6521 X251	kpeterson@csbusiness.com	Lot 1 Software Lot 3 Cloud
Dox Electronics, Inc. 105 College Ave Rochester, NY 14607 www.doxmsp.com <i>WBE/ SB</i>	16-1252404 1000015619	Ken Michael VP Sales 585-295-1932	kenm@doxnet.com	Lot 1 Software Lot 3 Cloud
Flexible Business Systems Inc. 380 Oser Ave. Hauppauge NY 11788 <i>SB</i>	11-2772357 1000038009	Joseph Saggio VP of Operations 631-756-0404	jsaggio@flexiblesystems.com	Lot 1 Software Lot 3 Cloud

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Future Tech Enterprise, Inc. 101-8 Colin Drive Holbrook, NY 11741 www.ftei.com	11-3350196 1000000724	Diane Kremidas Vendor Relations Manager 631-472-8624	dkremidas@ftei.com	Lot 1 Software Lot 3 Cloud
Layer 3 Technologies Inc. 1645 Lyell Ave, Suite 200 Rochester, NY 14606 www.layer3direct.com	03-0422047 1000010986	Dan Fenlon VP of Sales 585-254-1966	dfenlon@layer3direct.com	Lot 1 Software Lot 3 Cloud
<i>WBE / SB</i>				
Logisoft Computer Products, LLC 6605 Pittsford-Palmyra Rd Suite E1 Fairport, NY 14450 www.logisoft.com	27-1036785 1100020644	Bob Long VP of Sales 585-598-8625	rlong@logisoft.com	Lot 1 Software Lot 3 Cloud
Marcum Technology 10 Melville Park Rd Melville, NY 11747 www.marcumtechnology.com	30-0011802 1000032988	Michael Lappin Vice President Strategic Partnership 631-414-4816	Michael.lappin@marcumtechnology.com	Lot 1 Software Lot 3 Cloud
Myriad Supply Co 22 W 19 th St., 4 th Fl New York, NY 11011 www.myriadsupply.com	81-0586437 1100022002	Michael Ambroselli Account Executive 212-257-6269	gsa@myriadsupply.com	Lot 1 Software Lot 3 Cloud
<i>SB</i>				
Sedara LLC 77 Goodell St Ste 446 Buffalo, NY 14057 www.sedarasecurity.com	46-4123250 1100171657	Darrick Kristich President 844-473-3272 x700	Darrick.kristich@sedarasecurity.com	Lot 1 Software Lot 3 Cloud
<i>SB</i>				
SHI International Corp 290 Davidson Ave Somerset, NJ 08873 www.publicsector.shidirect.com	22-3009648 1000008811	Nick Grappone Public Sector Sales Contracts Specialist 732-564-8189	Nick_grappone@shi.com	Lot 1 Software Lot 3 Cloud
TAG Solutions, LLC 12 Elmwood Road Albany, NY 12204 www.tagsolutions.com	14-1827818 1000001912	Kristen Koenig Sales Coordinator 518-831-7286	kkoenig@tagsolutions.com	Lot 1 Software Lot 3 Cloud
<i>SB</i>				
Teracai Corporation 217 Lawrence Rd E Syracuse, NY, 13212 www.teracai.com	26-4206230 1000033956	Maria Poissant Director of Sales (315) 883-3500	Maria.poissant@teracai.com	Lot 1 Software Lot 3 Cloud

Reseller Name	Federal ID # SFS ID #	Contact Name / Phone	Contact E-Mail	Applicable Lot(s)
Twinstate/Voice.Data.Video.Inc. d/b/a Twinstate Technologies 291 Rand Hill Road Morrisonville, NY 12962 www.twinstate.com <i>WBE/ SB</i>	14-1514722 1000006787	Denise Davies Purchasing Manager 518-563-7100	purchasing@twinstate.com	Lot 1 Software Lot 3 Cloud
Upstate Wholesale Supply, Inc. d/b/a Brite Computers 7647 Main Street Fishers Victor NY 14564 www.britecomputers.com	16-1382350 1000008125	Trevor Smith VP of Sales 212-874-1519	tsmith@britecomputers.com	Lot 1 Software Lot 3 Cloud
Vandis Inc. 1 Albertson Ave., Suite 1 Albertson, NY, 11507 www.vandis.com <i>SB</i>	11-2650266 1000011819	Alexandra Jaycox Business Relationship Administrator 516-281-2200	ajaycox@vandis.com	Lot 1 Software Lot 3 Cloud

Section 5. Sales Agent Information

A Sales Agent may assist the Manufacturer with sales, but Sales Agents are not authorized to accept orders, invoice or receive payment.

This Contract does not contain Sales Agents.