## JT's Annual Survey Finds 18.2 \% of Japanese Adults Are Smokers

Japan Tobacco Inc. (JT) (TSE: 2914) today announced the results of its Japan Smoking Rate Survey, a study that has been carried out annually since 1965. The survey, conducted in May 2017, showed that $18.2 \%$ of Japanese adults are smokers. Other results are summarized below.

1. Japanese smoking rate as of May 2017

|  | 2016 | 2017 | Change since prior year <br> (percentage points) |
| :---: | :---: | :---: | :---: |
| Men | $29.7 \%$ | $28.2 \%$ | -1.5 ppt |
| Women | $9.7 \%$ | $9.0 \%$ | -0.7 ppt |
| Total | $19.3 \%$ | $18.2 \%$ | -1.1 ppt |

2. Japanese smoking population as of May 2017 (estimate based on the smoking rate)
(Unit: millions)

|  | 2016 | 2017 | Change since prior year |
| :---: | :---: | :---: | :---: |
| Men | 14.98 | 14.26 | -0.72 |
| Women | 5.28 | 4.91 | -0.37 |
| Total | 20.27 | 19.17 | -1.1 |

The 2017 figures were calculated based on the adult population provided by the Statistics Bureau of the Ministry of Internal Affairs and Communications as of April 1, 2017, which were 50.56 million men and 54.53 million women, respectively. The 2016 figures were based on the population as of April 1, 2016, which were 50.45 million men and 54.45 million women.

The Company is of the view that the smoking rate in Japan has been on a declining trend. The decrease is due to various factors, including the aging of society, growing awareness about the health risks associated with smoking, tightening of smoking-related regulations and the tax and price hike.

JT will continue its efforts to realize a society in which smokers and non-smokers can co-exist in harmony.

## Outline of the 2017 Japan Smoking Rate Survey

The survey was conducted in May 2017 using a stratified two-stage sampling method, by mailing questionnaires to approximately 32,000 adult men and women nationwide. JT collected 19,875 (61.9\%) valid responses from the total population surveyed.

## Sample age ranges

Percentages: Proportion of sample group
Figures below percentages represent the number of valid respondents

|  | 20-29 | 30-39 | 40-49 | 50-59 | 60 and above | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Men | $\begin{aligned} & 15.5 \% \\ & 1,523 \end{aligned}$ | $\begin{aligned} & 11.9 \% \\ & 1,163 \end{aligned}$ | $\begin{aligned} & 16.1 \% \\ & 1,582 \end{aligned}$ | $\begin{aligned} & 15.1 \% \\ & 1,481 \end{aligned}$ | $\begin{aligned} & 41.4 \% \\ & 4,055 \end{aligned}$ | $\begin{array}{r} 100.0 \% \\ 9,804 \end{array}$ |
| Women | $803$ | $\begin{array}{r} 13.6 \% \\ 1,368 \end{array}$ | $\begin{array}{r} 18.4 \% \\ 1,858 \\ \hline \end{array}$ | $\begin{array}{r} 16.6 \% \\ 1,667 \\ \hline \end{array}$ | $\begin{array}{r} 43.4 \% \\ 4,375 \\ \hline \end{array}$ | $\begin{array}{r} 100.0 \% \\ 10,071 \end{array}$ |
| Total | $\begin{aligned} & 11.7 \% \\ & 2,326 \end{aligned}$ | $\begin{array}{r} 12.7 \% \\ 2,531 \end{array}$ | $\begin{aligned} & 173 \% \\ & 3,440 \end{aligned}$ | $\begin{array}{r} 15.8 \% \\ 3,148 \end{array}$ | $\begin{array}{r} 42.4 \% \\ 8,430 \\ \hline \end{array}$ | $\begin{array}{r} 100.0 \% \\ 19,875 \end{array}$ |

When calculating the survey figures, the above figures are corrected to reflect composition of the adult population.

Japan Tobacco Inc. is a leading international tobacco company. Its products are sold in over 120 countries and its globally recognized brands include Winston, Camel, Mevius, LD and Natural American Spirit. With diversified operations, JT is also actively present in pharmaceuticals and processed foods. The company's revenue was ¥2.143 trillion (US\$19,703 million(*)) in the fiscal year ended December 31, 2016.
*Translated at the rate of $¥ 108.78$ per $\$ 1$
Contacts: Masahito Shirasu, General Manager
Reimi Kawato, Associate Manager
Media and Investor Relations Division
Japan Tobacco Inc.
Tokyo: +81-3-5572-4292
E-mail: jt.media.relations@jt.com

## Reference Information

## 1. Breakdown of Japanese smoking rate

Smoking rate (percentage of people who smoke) by age and region is shown for reference. The accuracy of the breakdown is approximate due to small sample sizes.
(1) Smoking rate by age

(2) Smoking rate by region


## 2. Number of cigarettes smoked

(1) The average number of cigarettes smoked* by respondents who answered that he/she "smokes every day"
*The number of cigarettes usually smoked daily

The average number of cigarettes smoked per day is as follows.

| Men | 18.1 cigarettes |
| :--- | :--- |
| Women | 14.7 cigarettes |

The average number of cigarettes smoked in 2016 was 18.5 for men and 14.7 for women.
(2) The average number of cigarettes smoked by smokers' age

For reference, the number of cigarettes smoked by smokers' age is as follows. The accuracy of the breakdown is approximate.


