

Air Logistics Group

Cargo Sales & Service Presentation



Introducing Air Logistics Group



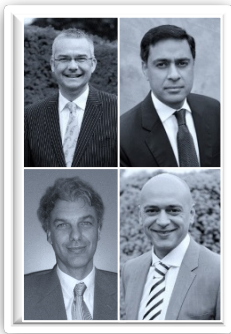
IATA Approved



Over \$550m cargo sales in 2020



320 employees worldwide



Experienced management team

Who is Air Logistics Group?



Private Equity Investment



AAA Auditors



AAA Bank



Over 247,000 metric tonnes of cargo sold in 2020



Our equity investors



PAI Partners is a leading European private equity firm with offices in Europe and America. Since PAI opened in 1994, it has handled 65 transactions in 11 countries representing close to \$50 billion in transaction value.

PAI carries an industrial approach to its ownership providing companies with financial strategic support required to pursue their development.

www.paipartners.com



Baring Private Equity Asia is one of the largest and most established private investment firms in Asia, with a capital of over US\$11 billion.

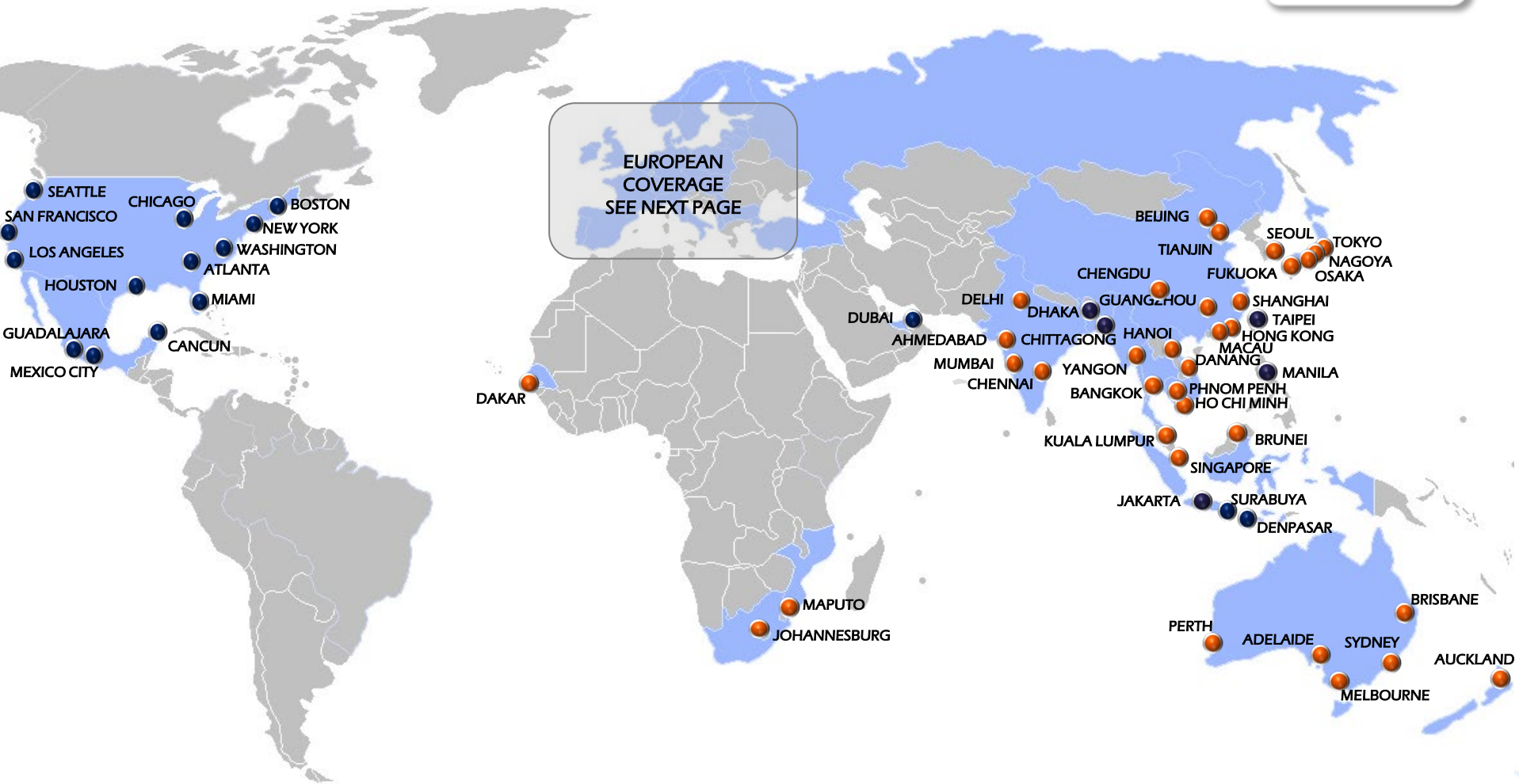
The firm runs an investment program sponsoring buyouts and providing growth capital to companies for expansion or acquisitions.

The firm has been investing in Asia since 1997 and has over 150 employees located across the continent.

www.bpeasia.com

Worldwide Coverage

- ALG OFFICE
- PARTNER OFFICE



88 OFFICES **48** COUNTRIES



European Coverage



Brand Recognition

- The Air Logistics Group brand is recognised across the globe for quality, professionalism and financial strength
- In May 2003, Air Logistics was the first organisation worldwide to be awarded IATA GSSA status. The IATA GSSA programme realizes global standards for GSSAs
- Four times winner in its class of the prestigious World Air Cargo Awards including GSA of the Year 2020
- GSSA of the Year at the Air Cargo News - Cargo Airline of the Year awards in 2016 & 2014, and the only GSSA to have been recognised twice with this award.



Air Logistics Group Awards:



Our Services



Sales & Marketing

- Targeted sales strategy providing coverage to an established client base across the region
- A comprehensive marketing plan to continually promote and raise awareness of the airline
- Regular analysis of the market, statistical data & compilation of airline reports



Operations & Customer Service

- Efficient & experienced operations team providing a high standard of customer service
- Bookings, reservations, track & trace services
- Full working knowledge of special cargo requirements & regular staff training



Handling & Trucking

- Long established relationships with local handling & trucking companies
- Close liaison with handling & trucking suppliers to maintain a high quality service
- Additional services available: warehouse & trucking supervision, import handling & admin.



Finance & IT

- Punctual & accurate payments on the agreed dates
- Regular financial reporting to the airline
- Up to date use of communication tools & the latest technology

ALG brings a comprehensive and industry leading compliance program

Antitrust Policy guides us through the requirements of both U.S and EU antitrust law.

Anti-Corruption Policy covers all aspects of Anti-corruption law while giving guidance to senior management.



Economic Sanctions Compliance Policy is an in depth look at the global economic sanctions that we must ad-hear to at all times while doing business.

Code of Ethics and Conduct outlines our professional principles that governs decisions and behaviour within our organisation.



Air Logistics Group is the world's first GSSA, guided by Kirkland's Lawyers based in Manhattan NYC, to establish its own in-house compliance training and testing programme, helping employees to develop their knowledge and understanding of this complex issue.

Conclusion

Air Logistics Group has the expertise, infrastructure and financial support to offer you, the Airline, with the full range of cargo services. You can benefit from a tailor made package to suit your specific requirements.

Your selection of our available cargo services will assist in increasing potential revenue, reducing costs and raising your profile in whichever country you choose to work with our company.